

# Rustomjee®

Date: April 11, 2023

The General Manager, Listing Department, <b>Bombay Stock Exchange Limited</b> , Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001	The Manager, Listing & Compliance Department, <b>National Stock Exchange of India Limited</b> Exchange Plaza, Plot no. C/1, G Block, Bandra Kurla Complex, Bandra East, Mumbai – 400 051
<b>Scrip Code: 543669</b>	<b>Scrip Symbol: RUSTOMJEE</b>

**Subject: Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir / Madam,

We would like you to take note of our key operational updates for FY23:

- a) **Pre-Sales:** Pre-sales were **INR 4.73 bn in Q4FY23**
  - Our **pre-sales for FY23 were INR 16.04 bn**, as compared to INR 26.39 bn in FY22 (Pre – Sales in FY22 include one off institutional sale of ~INR 6.31 bn)
- b) **Collections:** Collections were **INR 7.02 bn in Q4FY23**
  - Our **collections for FY23 were INR 18.65 bn**, as compared to INR 20.38 bn in FY22 (Collections in FY22 include one off institutional sales collections of ~INR 6.65 bn), the collections have grown by 69% compared to Q3FY23, 54% compared to Q4FY22 and 36% in FY23 as compared to FY22 (ignoring the one-off impact)
- c) **New Launches:** Launched **2 projects** in Q4FY23. During the year, 4 projects were launched **with saleable area of 0.6 mn sq ft and estimated GDV of INR 8.4 bn**
- d) **Net debt:** Net secured debt at the end of FY23 is down to **INR 162 mn**

*Please note that aforesaid nos. are provisional, subject to audit*

This is for the information of all concerned. Request you to kindly disseminate the above information on your respective websites.

Thanking you,

**Yours faithfully,  
For Keystone Realtors Limited**

**Bimal Nanda  
Company Secretary and Compliance Officer  
Membership No. A11578**

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