

February 14, 2023

<b>BSE Limited</b> Corporate Relationship Department P.J. Towers, Dalal Street, Fort, Mumbai - 400 001	<b>National Stock Exchange of India Ltd.</b> Exchange Plaza, Bandra-Kurla Complex, Bandra ( East) Mumbai - 400 051
<b>Scrip Code : 506109</b>	<b>Symbol : GENESYS</b>

Dear Sir,

**Subject: Press Release - Consolidated and Standalone Unaudited Financial Results for quarter and nine months ended December 31, 2022**

In continuation of our letter dated February 14, 2023 on the Consolidated and Standalone Unaudited Financial Results for the quarter and nine months ended December 31, 2022, please find enclosed herewith a copy of Press Release being issued by the Company in this regard.

Kindly take the above information on your record.

Thanking You,

Yours Faithfully,

**For Genesys International Corporation Limited**

Vineet Chopra  
Vice President - Legal & Company Secretary

## Genesys International records highest ever quarterly Revenue and PAT

**Mumbai, 14<sup>th</sup> February 2023:** Genesys International Corporation Limited, pioneer in providing advanced mapping, survey and geospatial services, announced Financial Results for the quarter and nine months ended 31<sup>st</sup> December 2022

Total Revenue\*

Rs. 55.9 Crs



**+43.1%**

EBITDA\*

Rs. 21.0 Cr



**+63.7%**

Profit After Tax\*

Rs. 13.6 Cr



**+50.5%**

\*For Q3 FY23 Standalone; on a q-o-q basis

### Key Standalone Financial Performance

Particulate (Rs. Crs)	Q3 FY23	Q2 FY23	Q-o-Q	Q3 FY22	y-o-y	9M FY23	9M FY22	y-o-y
Total Revenue	55.9	39.0	43.1%	39.9	40.2%	139.0	86.7	60.3%
EBITDA	21.0	12.8	63.7%	14.7	42.7%	47.1	20.6	128.5%
EBITDA Margin	37.5%	32.8%	+470 bps	36.9%	+60 bps	33.9%	23.7%	+1020 bps
PAT	13.6	9.1	50.5%	9.0	51.0%	30.4	9.3	227.1%
PAT Margin	24.4%	23.2%	+120 bps	22.6%	+180 bps	21.9%	10.7%	+1120 bps

### Key Highlights:

- ✓ The company's traction on its content program remains strong
- ✓ Standalone Revenue from 9M FY23 has already exceeded full year FY22 revenue
- ✓ Standalone EBITDA in Q3 FY23 stood at Rs 21.0 Crs, an increase of 63.7 % & 42.7% on a q-o-q and y-o-y basis respectively. EBITDA Margin for Q3 FY23 stood at 37.5%
- ✓ Standalone PAT in Q3 FY22 stood at Rs. 13.6 Crs, an increase of 50.5% and 51.0% on a q-o-q and y-o-y basis respectively
- ✓ The company continues to strengthen its management team with talent from leading technology companies

# GENESYS

**Commenting on the Results, Mr. Sajid Malik – Chairman & Managing Director** said, “The results of the quarter reflect the pivot our organization has undertaken given the investments we have made in our content program and our constellation of sensors.

In line with the new national geospatial policy the company has initiated content development program to cater to the growing geospatial needs of India. While this policy focuses on developing and updating location centric attributes for India, our content development program augers well with the policy needs of the country.

The focus of the policy is to make India a world leader in geospatial space and support the liberalization of geospatial sector and democratization of data for enhanced commercialization and value-added services. We at Genesys are welcoming this and are well positioned to support India’s journey of becoming ‘Atmanirbhar Bharat’.

Further, our major tech partnerships with Google, ESRI, Hexagon Geospatial & Bentley will help us to capture the significant opportunity in digital maps & geospatial sector.

We at Genesys are extremely excited and given our past experience and technological expertise, we are favorably positioned to offer next-gen solutions to our clients.”

## **About Genesys International Corporation**

Genesys International Corporation Ltd, established in 1995 is a pioneer in advanced mapping, survey and geospatial services. With team of 2000+ professionals and rich experience, we deliver expertise services in Geographical Information System (GIS) and Geospatial Engineering domain. We have a unique blend of understanding the emerging consumer applications around mapping technology as well as the capability on the enterprise side to offer solutions revolving around state-of-the-art remote sensing; LiDAR, aerial survey, photogrammetry and ICT based e-governance solutions. We are one of the largest LiDAR acquisition company and have expertise in processing capabilities in the world.

### **Contact Details**

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