21 July 2020

| THE MANAGER,              | THE MANAGER,                          |
|---------------------------|---------------------------------------|
| BSE LIMITED               | LISTING DEPARTMENT                    |
| DCS - CRD                 | NATIONAL STOCK EXCHANGE OF INDIA LTD. |
| PHIROZE JEEJEEBHOY TOWERS | EXCHANGE PLAZA, C-1. BLOCK G,         |
| DALAL STREET,             | BANDRA - KURLA COMPLEX, BANDRA (EAST) |
| MUMBAI - 400 001          | MUMBAI - 400 051                      |
| SCRIP CODE: 500034        | SCRIP CODE: BAJFINANCE – EQ           |

Dear Sir/Madam,

#### Sub: Outcome of Meeting of Board of Directors

In terms of provision of Regulation 30 (read with Part A of Schedule III) and Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, (SEBI Listing Regulations), this is to inform you that the Board of Directors, at its Meeting held today, i.e. 21 July 2020 approved unaudited standalone and consolidated financial results of the Company prepared as per Indian Accounting Standard (Ind AS) for the quarter ended 30 June 2020.

A copy of the said standalone and consolidated financial results, limited review reports for standalone and consolidated financial results and press release in this respect are enclosed.

The meeting commenced at 10:30 a.m. and concluded at 11.55a.m.

Thanking you, Yours faithfully,

For BAJAJ FINANCE LIMITED

COMPANY SECRETARY

Email ID: investor.service@bajajfinserv.in

Encl.: As above









### **Bajaj Finance Limited**

Statement of unaudited Standalone financial results for the Quarter ended 30 June 2020

|  |            |            |   | (₹ In Crore |
|--|------------|------------|---|-------------|
|  | Q          | Year ended |   |             |
| Particulars  | 30.06.2020 | 31.03.2020 | 30.06.2019                              | 31.03.2020  |
|  | (Reviewed) | (Audited)  | (Reviewed)                              | (Audite d   |
| 1 Income   |            |            |   |             |
| (a) Revenue from operations  |            |            |   |             |
| Interest income  | 5,101.47   | 5,616.29   | 4,642.45                                | 20,668.15   |
| Fees and commission income   | 546.47     | 671.80     | 552.08                                  | 2,489.89    |
| Net gain on fair value changes   | 236.62     | 145.66     | 71.45                                   | 460.47      |
| Sale of services   | 2.80       | 41.69      | 3.60                                    | 53.32       |
| Other operating income   | 13.27      | 35.65      | 32.44                                   | 150.70      |
| Total revenue from operations  | 5,900.63   | 6,511.09   | 5,302.02                                | 23,822.53   |
| (b) Other income   | 1.10       | 4.07       | 2.27                                    | 11,62       |
| Total income   | 5,901.73   | 6,515.16   | 5,304.29                                | 23.834.15   |
| 2 Expenses   |            |            |   |             |
| (a) Finance costs  | 1,984.77   | 2,056.34   | 1,797.19                                | 7,857.55    |
| (b) Fees and commission expense  | 199.58     | 308.34     | 228.92                                  | 1,104,79    |
| (c) Impairment on financial instruments                                  | 1,640.53   | 1,865.17   | 541.77                                  | 3,805.15    |
| (d) Employee benefits expense  | 482.60     | 562.51     | 522.30                                  | 2,294.56    |
| (e) Depreciation and amortisation expenses                               | 76.98      | 80.72      | 56.47                                   | 270.70      |
| (f) Other expenses   | 333.30     | 437.27     | 413.60                                  | 1,693.27    |
| Total expenses   | 4,717.76   | 5,310.35   | 3,560.25                                | 17,026.02   |
| Profit before tax (1-2)  | 1,183.97   | 1,204.81   | 1,744.04                                | 6,808.13    |
| Tax expense  |            |            | .,                                      | 0,000.10    |
| (a) Current tax  | 707.18     | 479.96     | 778.00                                  | 2,079.96    |
| (b) Deferred tax (credit)/charge   | -392,71    | -166.72    | -158.69                                 | -152.95     |
| Total tax expense  | 314.47     | 313.24     | 619.31                                  | 1,927.01    |
| Profit after tax (3-4)   | 869.50     | 891.57     | 1,124.73                                | 4,881.12    |
| Other comprehensive income   |            |            | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 4,001.12    |
| a (i) Items that will not be reclassified to profit or loss              | 16.24      | -121.63    |   | (121.63)    |
| (ii) Income tax related to items that will not be reclassified to profit | -14.50     | 30.61      | 2                                       | 27.20       |
| or loss  |            | ••••       |   | 27.20       |
| b (i) Items that will be reclassified to profit or loss                  | (74.01)    | (51.27)    | 5.56                                    | (25.86)     |
| (ii) Income tax related to items that will be reclassified to profit or  | 18.63      | 12.91      | (1.93)                                  | 6.63        |
| loss Total other comprehensive income, net of tax                        | -53.64     | -129.38    | 3.63                                    | -113.66     |
| Total comprehensive income for the period (5+6)                          | 815.86     | 762.19     |   |             |
| Paid-up equity share capital (Face value of ₹ 2)                         | 120.08     | 119.99     | 1,128.36<br>115.49                      | 4,767.46    |
| Other equity   | 120.00     | 113.33     | 115.49                                  | 119.99      |
| D Earnings per share (not annualised)                                    |            |            |   | 31,693.22   |
|  | 4440       | 4.00       |   | .2.2.20     |
| Basic (₹)  | 14.49      | 14.86      | 19.49                                   | 83.25       |
| Diluted (₹)  | 14.40      | 14.76      | 19.34                                   | 82.60       |





#### Bajaj Finance Limited

#### Statement of unaudited Standalone financial results for the Quarter ended 30 June 2020

#### Notes:

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meetings held on 21 July 2020 and subjected to limited review by statutory auditors, pursuant to regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. These financial results are available on the website of the Company viz. www.bajajfinsev.in/corporate-bajaj-finance and on the website of BSE Limited (www.nseindia.com) and National Stock Exchange of India Limited (www.nseindia.com).
- 2 On 19 May 2020, the Board of Directors has approved issue of 8,98,270 equity shares of face value of ₹ 2 at applicable grant prices to the Trustees of BFL Employee Welfare Trust under Employee Stock Option Scheme, 2009.
- 3 The secured non-convertible debentures issued by the Company are fully secured by first pari passu charge by mortgage of the Company's immovable property at Chennai and by hypothecation of book debts/loan receivables to the extent as stated in the information memorandum.
- 4 The Company is engaged primarily in the business of financing and accordingly there are no separate reportable segments as per Ind AS 108 dealing with Operating Segment.
- 5 The figures for the quarter ended 31 March 2020 represent balancing figures between the audited figures for the year ended 31 March 2020 and year to date foures upto 31 December 2019 which were subjected to limited review by statutory auditors.
- 6 The COVID—19 pandemic has affected several countries across the world, including India. The pandemic and consequent lockdown imposed by the Government has considerably impacted the Company's business operations for the quarter ended 30 June 2020. Apart from other adverse effects, the pandemic has also resulted in a significantly lower business acquisition and put constraints on recovery of overdues from customers during the quarter ended 30 June 2020. Further, in accordance with the RBI Guidelines relating to 'COVID-19 Regulatory Package' dated 27 March 2020 and subsequent guidelines on EMI moratorium dated 17 April 2020 and 23 May 2020, the Company has offered EMI moratorium to its customers based on requests as well as on a suo-moto basis.

The Company has recognised an additional contingent expected credit loss provision of ₹ 1,406 crore during the quarter, taking the overall contingent expected credit loss provision to ₹ 2,256 crore as of 30 June 2020. Further, the Company, based on its estimate and judgement, has reversed expected uncollectible component of capitalised interest amounting to ₹ 211.83 crore charged on loans under moratorium.

Given the dynamic and evolving nature of the pandemic, these estimates are subject to uncertainty and may be affected by the severity, duration of the pandemic and other variables.

- 7 Figures for the previous periods have been regrouped, wherever necessary, to make them comparable with the current period.
- 8 The Company has designated an exclusive email ID viz. investor.service@bajajfinserv.in for investor grievance redressal.

By order of the Board of Directors For Bajaj Figance Limited

Pune 21 July 2020

CIN: L65910MH1987PLC042961

Registered Office: Akurdi, Pune - 411 035 | Corporate Office: 4th Floor, Bajaj Finserv Corporate Office, Off. Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014 | Tel.: 020-30405060 Fax: 020-30405030

Email: investor.service@bajajfinserv.in | Website: www.bajajfinserv.in/corporate-bajaj-finance





### **Bajaj Finance Limited**

Statement of unaudited Consolidated financial results for the Quarter ended 30 June 2020

|    |  |            | arter ended |   | (₹ In Crore) |
|----|--|------------|-------------|---|--------------|
|    |  |            | Year ended  |   |              |
|    | Particulars  | 30.06.2020 | 31.03.2020  | 30.06.2019                              | 31.03.2020   |
|    |  | (Reviewed) | (Audited)   | (Reviewed)                              | (Audited)    |
| 1  | Income   |            |             |   |              |
|    | (a) Revenue from operations  |            |             |   |              |
|    | Interest income  | 5,793.20   | 6,302.26    | 5,100.97                                | 22,970.39    |
|    | Fees and commission income   | 572.15     | 696.91      | 572.33                                  | 2,590.95     |
|    | Net gain on fair value changes   | 264.30     | 175.98      | 83.05                                   | 537.49       |
|    | Sale of services   | 5.28       | 15.78       | 16.69                                   | 124.27       |
|    | Other operating income   | 13.27      | 35.65       | 32.44                                   | 150.70       |
|    | Total revenue from operations  | 6,648.20   | 7,226.58    | 5,805.48                                | 26,373.8O    |
|    | (b) Other income   | 1.54       | 4.25        | 2.28                                    | 11.83        |
|    | Total income   | 6,649.74   | 7,230.83    | 5,807.76                                | 26,385.63    |
| 2  | Expenses   |            |             |   |              |
|    | (a) Finance costs  | 2,497.63   | 2,547.40    | 2,113.36                                | 9,473.21     |
|    | (b) Fees and commission expense  | 185.70     | 295.62      | 218.04                                  | 1,056.37     |
|    | (c) Impairment on financial instruments                                      | 1,685.73   | 1,953.76    | 550.74                                  | 3,929.48     |
|    | (d) Employee benefits expense  | 537.52     | 618.07      | 582.25                                  | 2,549.08     |
|    | (e) Depreciation and amortisation expenses                                   | 84.22      | 85.31       | 62.97                                   | 294.63       |
|    | (f) Other expenses   | 349.25     | 452.47      | 428.98                                  | 1,760.74     |
|    | Total expenses   | 5,340.05   | 5,952.63    | 3,956.34                                | 19,063.51    |
| 3  | Profit before tax (1-2)  | 1,309.69   | 1,278.20    | 1,851.42                                | 7,322.12     |
| 4  | Tax expense  |            |             |   |              |
|    | (a) Current tax  | 753.03     | 510.73      | 815.05                                  | 2,205.25     |
|    | (b) Deferred tax (credit)/charge   | -405.66    | -180.63     | -158.88                                 | -146.88      |
|    | Total tax expense  | 347.37     | 330.10      | 656.17                                  | 2,058.37     |
| 5  | Profit after tax (3-4)   | 962.32     | 948.10      | 1,195.25                                | 5,263.75     |
| 6  | Other comprehensive income   |            |             |   |              |
|    | a (i) Items that will not be reclassified to profit or loss                  | 16.24      | -123.62     | 4 3 TO 1 -                              | (123.62      |
|    | (ii) Income tax related to items that will not be reclassified to            | -14.50     | 31.00       | * * * * •                               | 27.59        |
|    | b (i) Items that will be reclassified to profit or loss                      | -74.01     | (51.27)     | 5.56                                    | (25.86       |
|    | (ii) Income tax related to items that will be reclassified to profit or loss | 18.63      | 12.91       | (1.93)                                  | 6.63         |
|    | Total other comprehensive income, net of tax                                 | -53.64     | -130.98     | 3.63                                    | -115.26      |
| 7  | Total comprehensive income for the period (5+6)                              | 908.68     | 817.12      | 1,198.88                                | 5,148.49     |
| 8  | Paid-up equity share capital (Face value of ₹ 2)                             | 120.08     | 119.99      | 115.49                                  | 119.99       |
| 9  |  |            |             | 1                                       | 32,207.64    |
| 10 | Other equity Earnings per share (not annualised)                             |            |             |   | 02,201.0     |
| 10 | 그의 마른 사람이 그 그 그 그 사람들이 그 사람들이 되었다면 하다면 가는 사람들이 되었다면 하는데 그는데 그 사람들이 되었다.      | 16.04      | 15.80       | 20.71                                   | 89.77        |
|    | Basic (₹)  |            |             | 100000000000000000000000000000000000000 |              |
|    | Diluted (₹)  | 15.93      | 15.69       | 20.55                                   | 89.07        |

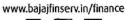




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Registered Office: Mumbai-Pune Road, Akurdi, Pune - 411035, Maharashtra, India

Tel: +91 20 71576403 Fax: +91 20 71576364 Corporate ID No.: L65910MH1987PLC042961









#### Bajaj Finance Limited

Statement of unaudited Consolidated financial results for the Quarter ended 30 June 2020

| Name of the Company                          | % Shareholding and voting power of | Consolidated |
|--|------------------------------------|--------------|
|  | Bajaj Finance Limited              | as           |
| Bajaj Housing Finance Limited (BHFL)         | 100%                               | Subsidiary   |
| Bajaj Financial Securities Limited (Bfinsec) | 100%                               | Subsidiary   |

- 2 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meetings held on 21 July 2020 and subjected to limited review by statutory auditors, pursuant to regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. These financial results are available on the website of the Company viz. www.bajajfinserv.in/corporate-bajaj-finance and on the website of BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com).
- 3 On 19 May 2020, the Board of Directors has approved issue of 8,98,270 equity shares of face value of ₹ 2 at applicable grant prices to the Trustees of BFL Employee Welfare Trust under Employee Stock Option Scheme, 2009.
- The secured non-convertible debentures issued by the Company and its subsidiary viz. BHFL are fully secured by first part passu charge by mortgage of the Company and its subsidiary's immovable property at Chennai and by hypothecation of book debts/loan receivables to the extent as stated in the respective
- 5 The Company and one of its subsidiary viz BHFL operate in a single reportable segment i.e. financing, since the nature of the loans are exposed to similar risk and return profiles and hence are collectively operating under a single segment.

One of the subsidiary viz. Bfinsec has started broking operations in financial year 2019-20. Since, Bfinsec does not satisfy the quantitative thresholds laid down under Ind AS 108 'Operating Segments' for reportable segments, it has not been considered for segment reporting

The Group operates in a single geographical segment i.e. domestic.

- The figures for the quarter ended 31 March 2020 represent balancing figures between the audited figures for the year ended 31 March 2020 and year to date figures upto 31 December 2019 which were subjected to limited review by statutory auditors.
- The COVID-19 pandemic has affected several countries across the world, including India. The pandemic and consequent lockdown imposed by the Government has considerably impacted the Group's business operations for the quarter ended 30 June 2020. Apart from other adverse effects, the pandemic has also resulted in a significantly lower business acquisition and put constraints on recovery of overdues from customers during the quarter ended 30 June 2020. Further, in accordance with the RBI Guidelines relating to 'COVID-19 Regulatory Package' dated 27 March 2020 and subsequent guidelines on EMI moratorium dated 17 April 2020 and 23 May 2020, the Group has offered EMI moratorium to its customers based on requests as well as on a suo-moto basis

The Group has recognised an additional contingent expected credit loss provision of ₹ 1,450 crore during the quarter, taking the overall contingent expected credit loss provision to ₹ 2,350 crore as of 30 June 2020. Further, the Group, based on its estimate and judgement, has reversed expected uncollectible component of capitalised interest amounting to ₹ 219.51 crore charged on loans under moratorium.

Given the dynamic and evolving nature of the pandemic, these estimates are subject to uncertainty and may be affected by the severity, duration of the pandemic and other variables.

- 8 Figures for the previous periods have been regrouped, wherever necessary, to make them comparable with the current period.
- The Company has designated an exclusive email ID viz. investor.service@bajajfinserv.in for investor grievance redressal.

By order of the Board of Director For Bajai

Pune 21 July 2020

CIN: L65910MH1987PLC042961

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Registered Office: Mumbai-Pune Road, Akurdi, Pune - 411035, Maharashtra, India

Tel: +91 20 71576403 Fax: +91 20 71576364 Corporate ID No.: L65910MH1987PLC042961 www.bajajfinserv.in/finance







### SRBC&COLLP

Chartered Accountants

Ground Floor Panchshil Tech Park, Yerwada (Near Don Bosco School) Pune - 411 006, India

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Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Bajaj Finance Limited

- We have reviewed the accompanying statement of unaudited standalone financial results of Bajaj Finance Limited (the "Company") for the quarter ended June 30, 2020 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, 'Interim Financial Reporting' ("Ind AS 34") prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Ind AS 34 prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We draw attention to note 6 to the Statement, which describes the uncertainty caused by COVID-19 pandemic with respect to the Company's estimates of impairment of loans to customers and that such estimates may be affected by the severity and duration of the pandemic. Our conclusion is not modified in respect of this matter.

For S R B C & CO LLP

Chartered Accountants

ICAI Firm registration number: 324982E/E300003

per Vaibhav Gupta

Partner

Membership No.: 213935

UDIN: 20213935AAAABW7671

Pune

July 21, 2020

### SRBC&COLLP

Chartered Accountants

Ground Floor Panchshil Tech Park, Yerwada (Near Don Bosco School) Pune - 411 006, India

Tel: +91 20 6603 6000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors Baiai Finance Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results of Bajaj Finance Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), for the quarter ended June 30, 2020 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, 'Interim Financial Reporting' ("Ind AS 34") prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the following entities:
  - (i) Bajaj Housing Finance Limited
  - (ii) Baiai Financial Securities Limited
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Ind AS 34 prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We draw attention to note 7 to the Statement, which describes the uncertainty caused by COVID-19 pandemic with respect to the Group's estimates of impairment of loans to customers and that such estimates may be affected by the severity and duration of the pandemic. Our conclusion is not modified in respect of this matter.
- 7. The accompanying Statement includes unaudited interim financial results and other unaudited financial information in respect of one subsidiary, whose interim financial results and other financial information reflect total revenues of Rs.2.81 crore, total net loss after tax of Rs.1.82 crore and total comprehensive loss of Rs.1.82 crore, for the quarter ended June 30, 2020, as considered in the Statement whose interim financial results and other financial information have not been reviewed by

Bajaj Finance Limited

2 of 2

its auditors. These unaudited interim financial results and other unaudited financial information have been approved and furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the affairs of this subsidiary, is based solely on such unaudited interim financial results and other unaudited financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our conclusion on the Statement in respect of matters stated in para 7 above is not modified with respect to our reliance on the financial results certified by the Management.

For S R B C & CO LLP

Chartered Accountants

ICAI Firm registration number: 324982E/E300003

per Vaibhav Gupta

Partner

Membership No.: 213935

UDIN: 20213935AAAABX7841

Pune

July 21, 2020

#### **PRESS RELEASE**

#### Financial results for Q1 FY21

Bajaj Finance reports quarterly consolidated profit after tax of ₹ 962 crore for the quarter ended 30 June 2020 despite contingency provision of ₹ 1,450 crore for COVID-19

A meeting of the Board of Directors of Bajaj Finance Limited (BFL) was held today to consider and approve the unaudited standalone and consolidated results for the quarter ended 30 June 2020.

The consolidated results of BFL include the results of its wholly owned subsidiaries viz. Bajaj Housing Finance Limited (BHFL) and Bajaj Financial Securities Limited (BFinsec).

### **CONSOLIDATED PERFORMANCE HIGHLIGHTS**

Consolidated assets under management -₹ 138,055 crore v/s ₹ 128,898 crore ↑ **7**% Consolidated profit after tax -₹ 962 crore v/s ₹ 1,195 crore **↓ 19**%

Q1 FY21 was a pandemic quarter. During the quarter, the Company focused on employee safety, capital preservation, liquidity management, business scenario planning, operating expenses management, collections capacity augmentation, customer propositions, business transformation framework and lastly but most importantly calibrated restart of business as the country started to reopen.

The Company's business operations in Q1 FY21 were considerably impacted due to COVID-19 pandemic and the consequent lockdowns which remained for most of Q1 FY21. It has resulted in significantly lower business acquisition and constraints on recovery of overdues from customers.

The Company restarted its urban B2B, rural B2B, auto finance, gold loans and loan against securities businesses from 10 May 2020 with stringent loan to value (LTV) and underwriting norms and focus on existing customers. The Company restarted its home loans and credit card distribution businesses from June 2020. The Company deferred restart of other businesses viz. loan against property, SME, urban B2C, rural B2C and commercial businesses to July 2020 due to extension of moratorium.

Consolidated moratorium book has reduced to ₹21,705 crore (or 15.7% of AUM) from ₹38,599 crore (or 27% of AUM) as of 30 April 2020 owing to reduction in bounce rate coupled with better collection efficiency. During the quarter, the Company made an additional contingency provision for COVID-19 of ₹1,450 crore taking the overall contingency provision for COVID-19 to ₹2,350 crore as of 30 June 2020. The contingency provision for COVID-19 is now at 10.8% of consolidated moratorium book. This contingency provision together with existing expected credit loss provision of ₹623 crore provides an overall provisioning coverage of 13.7% on the consolidated moratorium book. Additionally, as a matter of prudence, the Company has also reversed ₹220 crore of interest income from the interest capitalised during moratorium period.

The Company continues to remain very well capitalised with CRAR of 26.40% as at 30 June 2020. It remains one of the best capitalised large NBFCs in India.

The Company's liquidity position remains very strong with overall liquidity surplus of approximately ₹ 17,700 crore as of 30 June 2020 on consolidated basis. The Company's liquidity surplus as of 20 July 2020 was approximately ₹ 20,590 crore.

FINANCELID.

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Registered Office: Mumbai-Pune Road, Akurdi, Pune - 411035, Maharashtra, India

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#### **CONSOLIDATED PERFORMANCE HIGHLIGHTS - Q1 FY21**

- New loans booked during Q1 FY21 declined by 76% to 1.75 million from 7.27 million in Q1 FY20.
- Customer franchise as of 30 June 2020 increased by 16% to 42.95 million from 36.94 million as of 30 June 2019.
- ➤ Assets under management (AUM) as of 30 June 2020 grew by 7% to ₹ 138,055 crore from ₹ 128.898 crore as of 30 June 2019.
- Net Interest Income for Q1 FY21 was up by 12% to ₹4,152 crore from ₹3,694 crore in Q1 FY20.
- > Total operating expenses to net interest income for Q1 FY21 was 27.9% against 35.0% in Q1 FY20.
- Loan losses and provisions for Q1 FY21 was ₹ 1,686 crore as against ₹ 551 crore in Q1 FY20. During the quarter, the Company made an additional contingency provision of ₹ 1,450 crore for COVID-19 taking the overall contingency provision for COVID-19 to ₹ 2,350 crore as of 30 June 2020.
- > Profit after tax for Q1 FY21 declined by 19% to ₹ 962 crore from ₹ 1,195 crore in Q1 FY20.
- ➤ Gross NPA and Net NPA as of 30 June 2020 stood at 1.40% and 0.50% respectively, as against 1.60% and 0.64% as of 30 June 2019. The provisioning coverage ratio as of 30 June 2020 was 65%. Standard assets provisioning (ECL stage 1 and 2) stood at 273 bps including contingency provision for COVID-19 and 101 bps excluding contingency provision.
- ➤ Capital adequacy ratio (including Tier-II capital) as of 30 June 2020 stood at 26.40%. The Tier-I capital stood at 22.56%.

#### A - Breakup of consolidated AUM and deposits book

(₹ In Crore)

|                    |            |                    |              |                 | ( V III OIOIC) |
|--------------------|------------|--------------------|--------------|-----------------|----------------|
|                    | As of      | As of 30 June 2020 |              |                 |                |
| AUM                | BFL        |                    | BFL          | Consolidated as |                |
|                    | Standalone | BHFL               | Consolidated | of 30 June 2019 | Growth         |
| Consumer B2B       | 22,033     | -                  | 22,033       | 24,994          | (12)%          |
| Consumer B2C       | 28,497     | 722                | 29,219       | 24,888          | 17%            |
| Rural B2B          | 2,089      | <del>"</del> ,     | 2,089        | 2,383           | (12)%          |
| Rural B2C          | 10,281     | - 1                | 10,281       | 7,961           | 29%            |
| SME lending        | 18,096     | 184                | 18,277       | 16,334          | 12%            |
| Commercial lending | 10,031     | -                  | 10,032       | 12,405          | (19)%          |
| IPO financing      | -          | -                  | -            | 2,558           |                |
| Mortgage lending   | 15,557     | 32,076             | 46,124       | 37,375          | 23%            |
| Total AUM          | 106,584    | 32,982             | 138,055      | * 128,898       | 7%             |

<sup>\*</sup>Includes short term IPO financing book of ₹ 2,558 crore – adjusted for this total AUM growth is 9%.

| Deposits      | As of<br>30 June 2020 | As of<br>30 June 2019 | Growth |
|---------------|-----------------------|-----------------------|--------|
| Deposits book | 20,061                | 15,084                | 33%    |

<sup>@</sup> Approximately 17% of the consolidated borrowings and 21% of the standalone borrowings.



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#### B - Summary of consolidated financial results

(₹ In Crore)

| Particulars  | Q1 FY'21 | Q1 FY'20 | QoQ   | FY'20   |
|--|----------|----------|-------|---------|
| New loans booked (number in million)               | 1.75     | 7.27     | (76)% | 27.44   |
| Assets under management                            | 138,055  | 128,898  | 7%    | 147,153 |
| Receivables under financing activity               | 132,368  | 125,113  | 6%    | 141,376 |
| Interest income                                    | 5,793    | 5,101    | 14%   | 22,970  |
| Fees, commission and other income                  | 593      | 624      | (5)%  | 2,879   |
| Net gain on fair value changes on investments      | 264      | 83       | 218%  | 537     |
| Total income                                       | 6,650    | 5,808    | 14%   | 26,386  |
| Interest expenses                                  | 2,498    | 2,113    | 18%   | 9,473   |
| Net interest income (NII)                          | 4,152    | 3,694    | 12%   | 16,913  |
| Total operating expenses                           | 1,156    | 1,292    | (11)% | 5,662   |
| Loan losses and provisions (stage 1 and 2)         | 1,430    | 130      | 1000% | 1,318   |
| Loan losses and provisions (stage 3 and write off) | 256      | 421      | (39)% | 2,611   |
| Profit before tax                                  | 1,310    | 1,851    | (29)% | 7,322   |
| Profit after tax                                   | 962      | 1,195    | (19)% | 5,264   |

> The Company is ranked 5 amongst "Best Companies to Work for" in India by Great Place to Work (GPTW) Institute.

#### **STANDALONE PERFORMANCE HIGHLIGHTS**

- > Assets under management (AUM) as of 30 June 2020 declined by 1% to ₹ 106,584 crore from ₹ 107,949 crore as of 30 June 2019.
- Net Interest Income for Q1 FY21 was up by 12% to ₹ 3,917 crore from ₹ 3,507 crore in Q1 FY20.
- > Loan losses and provisions for Q1 FY21 was ₹ 1,641 crore as against ₹ 542 crore in Q1 FY20. During the quarter, the Company made contingency provision of ₹ 1,406 crore for COVID-19 taking the overall contingency provision for COVID-19 to ₹ 2,256 crore as of 30 June 2020.
- Profit after tax for Q1 FY21 declined by 23% to ₹870 crore from ₹1,125 crore in Q1 FY20.



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#### C - Summary of standalone financial results of Bajaj Finance Ltd.

(₹ In Crore)

| Particulars  | Q1 FY'21 | Q1 FY'20      | QoQ   | FY'20   |
|--|----------|---------------|-------|---------|
| New loans booked (number in million)               | 1.75     | 7.25          | (76)% | 27.35   |
| Assets under management                            | 106,584  | 107,949       | (1)%  | 116,102 |
| Receivables under financing activity               | 103,950  | 104,664       | (1)%  | 113,417 |
| Interest income                                    | 5,101    | 4,642         | 10%   | 20,668  |
| Fees, commission and other income                  | 564      | 591           | (5)%  | 2,706   |
| Net gain on fair value changes on Investments      | 237      | 71            | 234%  | 460     |
| Total income                                       | 5,902    | 5,30 <u>4</u> | 11%   | 23,834  |
| Interest expenses                                  | 1,985    | 1,797         | 10%   | 7,857   |
| Net interest income (NII)                          | 3,917    | 3,507         | 12%   | 15,977  |
| Total operating expenses                           | 1,092    | 1,221         | (11)% | 5,364   |
| Loan losses and provisions (stage 1 and 2)         | 1,386    | 122           | 1035% | 1,233   |
| Loan losses and provisions (stage 3 and write off) | 255      | 420           | (39)% | 2,572   |
| Profit before tax                                  | 1,184    | 1,744         | (32)% | 6,808   |
| Profit after tax                                   | 870      | 1,125         | (23)% | 4,881   |

#### PERFORMANCE HIGHLIGHT OF SUBSIDIARIES

#### **Bajaj Housing Finance Limited**

- ➤ Assets under management (AUM) as of 30 June 2020 increased by 52% to ₹ 32,982 crore from ₹ 21.745 crore as of 30 June 2019.
- Net Interest Income for Q1 FY21 was up by 23% to ₹ 243 crore from ₹ 198 crore in Q1 FY20.
- > Loan losses and provisions for Q1 FY21 was ₹ 45 crore as against ₹ 9 crore in Q1 FY20. During the quarter, the Company made contingency provision of ₹ 44 crore for COVID-19 taking the overall contingency provision for COVID-19 to ₹ 94 crore as of 30 June 2020.
- Profit after tax for Q1 FY21 grew by 31% to ₹92 crore from ₹70 crore in Q1 FY20.
- Gross NPA and Net NPA as of 30 June 2020 stood at 0.08% and 0.05% respectively, as against 0.06% and 0.04% as of 30 June 2019. The provisioning coverage ratio as of 30 June 2020 was 39%. Standard assets provisioning (ECL stage 1 and 2) stood at 54 bps including contingency provision for COVID-19 and 22 bps excluding contingency provision.
- > Capital adequacy ratio (including Tier-II capital) as of 30 June 2020 stood at 25.94%



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#### D - Summary of standalone financial results of Bajaj Housing Finance Limited

(₹ In Crore)

| Particulars  | Q1 FY'21 | Q1 FY'20 | QoQ   | FY'20  |
|--|----------|----------|-------|--------|
| Assets under management                            | 32,982   | 21,745   | 52%   | 32,705 |
| Receivables under financing activity               | 28,423   | 20,449   | 39%   | 27,975 |
| Interest income                                    | 691      | 457      | 51%   | 2,303  |
| Fees, commission and other income                  | 38       | 47       | (19)% | 269    |
| Net gain on fair value changes on Investments      | 27       | 11       | 145%  | 74     |
| Total Income                                       | 756      | 515      | 47%   | 2,646  |
| Interest Expenses                                  | 513      | 317      | 62%   | 1,616  |
| Net Interest Income (NII)                          | 243      | 198      | 23%   | 1,030  |
| Operating Expenses                                 | 74       | 82       | (10)% | 339    |
| Loan losses and provisions (stage 1 and 2)         | 44       | 8        | 450%  | 86     |
| Loan losses and provisions (stage 3 and write off) | 1        | 1        | (0)%  | 38     |
| Profit before tax                                  | 124      | 107      | 16%   | 567    |
| Profit after tax                                   | 92       | 70       | 31%   | 421    |

#### **Bajaj Financial Securities Limited (BFinsec)**

Total Income for Q1 FY21 was ₹ 2.52 crore. BFinsec made a net loss of ₹ 1.82 crore in Q1 FY21.

Pune 21 July 2020

Managing Director

For Bajaj Finance Limited

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