

March 21, 2022

**BSE Limited** 

Listing Department, Ist Floor, New Trading Ring, Rotunda Building, P J Towers, Dalal Street, Fort, Mumbai – 400 001 Email: corp.relations@bseindia.com

Security Code No.: 532508

National Stock Exchange of India Ltd.

Listing Department, Exchange Plaza, 5th Floor, Plot no. C/1. G Block Bandra-Kurla Complex, Bandra (E). Mumbai-400051 Email: cmlist@nse.co.in

Security Code No.: JSL

#### Subject: Infination pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015- Investor Meeting on March 22, 2022 and March 23, 2022

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we would like to inform you that the Company will be attending Investors Meeting(s) scheduled to be held on Tuesday, March 22, 2022 and Wednesday, March 23, 2022 organized by Investee Capital Services (India) Private Limited and B&K Securities India Pvt. Ltd. at Mumbai.

The Copy of the presentation for the Investors Meeting(s) scheduled to be held on Tuesday, March 22, 2022 is enclosed along with this letter.

Please note that the above schedule may undergo a change due to exigencies on the part of investors / Company.

You are requested to take the above information on record.

Thanking you,

Yours faithfully. For Jindal Staines Lines

Navneet Raghuyaashi Head Legal & Company Secretary

Encl. as above.

#### **Jindal Stainless Limited**

CIN: L26922HR1980PLC010901 Corporate Office: Jindal Centre, 12 Bhikaji Cama Place, New Delhi - 110066, India T: +91 11 26188345, 41462000, 61462000 F: +91 11 41659169 E: info@jindalstainless.com Registered Office: O.P. Jindal Marg, Hisar - 125005 (Haryana) India Website: www.jindalstainless.com, www.jslstainless.com





### **Corporate Presentation**

# **JINDAL STAINLESS LIMITED**

### Disclaimer



This presentation and the accompanying slides (the "Presentation"), which has been prepared by Jindal Stainless Limited (the "Company"), has been prepared purely for information purposes only and is not, and is not intended to be, an offer, or solicitation of offer, or invitation or recommendation or advise to buy or sell or deal with any securities of the Company, and shall not constitute an offer, solicitation or invitation or recommendation or advise to buy or sell or deal with any securities of the Company in any jurisdiction in which such offer, solicitation or invitation or recommendation or advise is unlawful or in contravention of applicable laws. No part, or all, of this Presentation shall be used or form the basis of, or be relied on or referred to in connection with, any contract or investment decision in relation to any securities of the Company. This Presentation is strictly informative and relating to the financial conditions, internal functioning, day to day operations, future events and projections etc. of the Company and this presentation shall not be used or relied upon or referred to in whole or in part, for any purpose whatsoever. The information in this Presentation is being provided by the Company and is subject to change without any notice or liability. This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, veracity, fairness, integrity, sufficiency and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and exhaustive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. This Presentation contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this Presentation that is not a statement of historical fact is a forward-looking statement that involves known and unknown risks, uncertainties, contingencies and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this Presentation should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the Presentation. The Company assumes no obligations or responsibility to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements. You unconditionally and irrevocable acknowledge and undertake that you will be solely responsible for your own assessment of the market, the market position, the business and financial condition of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company. All the risks, liabilities or consequences arising out of or consequent to the use of or reliance on or reference to this Presentation and/or acting on the basis of the analysis/views formed by you, shall be solely borne by you. This Presentation speaks as of the date mentioned herein. Neither the delivery of this Presentation nor any further discussions of the Company with any of the recipients shall, under any circumstances, create any implication that there has been no chanae in the affairs of the Company since that date.

### Content



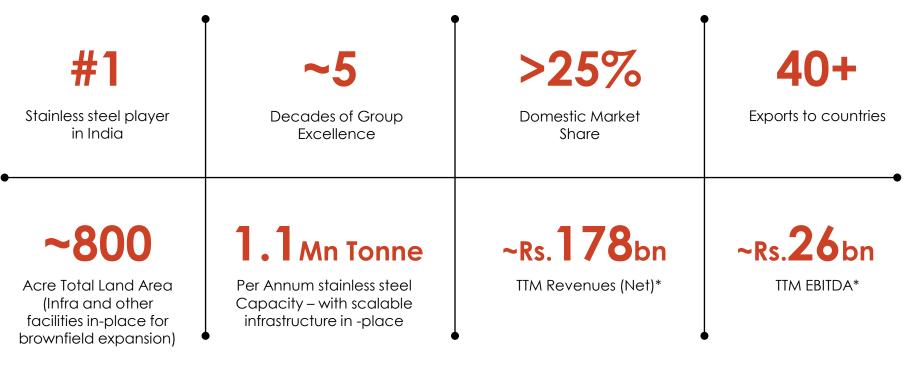


# Overview



### Snapshot

Jindal Stainless – Pioneers of the stainless steel industry in India



### **Company Overview**

- Largest integrated stainless steel Company in India with manufacturing facilities located at Jajpur, Odisha
- Robust logistics infrastructure, including in-house railway sidings, with close proximity to ports provide strong support to overall operations
  - 'State-of-the-Art' machinery and engineering from the best of European suppliers, capable of producing globally competitive stainless steel products
- Well established distribution network with service center access in both Domestic and overseas market to optimize customer service and deliveries

#### **Product Basket**



Integrated Facilities	Unit	Capacity	Equipment Suppliers
Steel Melting Shop (SMS)	MMTPA	11,00,000	SMS Siemag, Germany
Cold Rolled Annealed Pickle (CRAP)	MMTPA	450,000	Andritz, Austria
Ferro Alloys	MMTPA	250,000	SMS Siemag, Germany
Captive Power Plant	MW	264	BHEL, India

### Stainless Steel Sector Dynamics & Diversified Applications

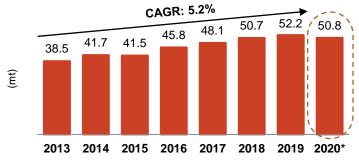
### Value-Added & Sustainable Metal



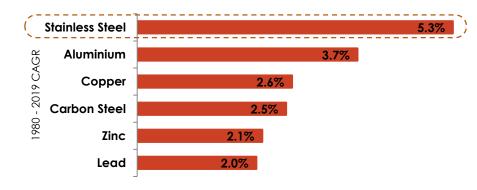
#### Stainless steel - The "Green wonder Metal"

### Favourable Sector Dynamics...

Healthy growth in global stainless steel demand...

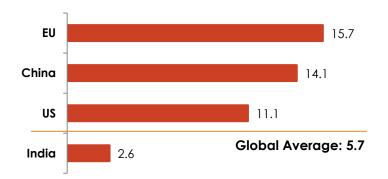


...with stainless steel as the fastest growing metal



\* COVID affected year

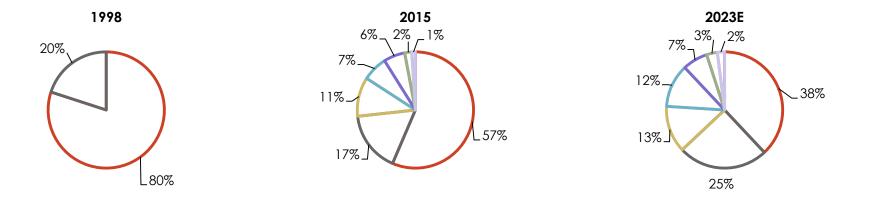
India continues to be the second largest consumer with consistent growth over the years given its low per capita consumption (in kg)



Source: CRISIL, World Bank, ISSF

### **Diversifying Consumption Pattern**





Cookware & Durable Process Industry & Power ART ABC Others Engineering Electro-Mechanical

Over the past 2 decades, stainless steel consumption in India has diversified to new value-added categories of ABC, ART and Process industries from the most primary usage in Cookware/Durables

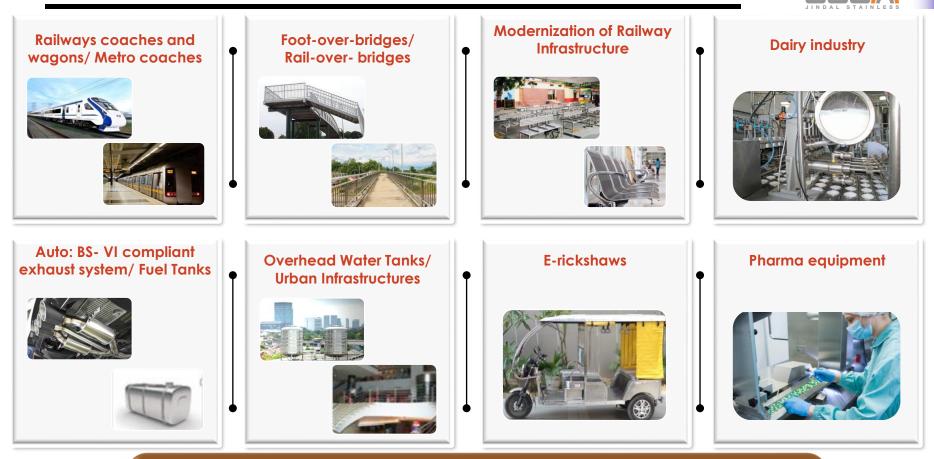
Source: Stainless - Steel-world.net; JPC-Ministry of Steel-Mindsight Report

### **Stainless Steel Product Applications**



Jindal Stainless caters to a wide range of products...

### **New Age Applications**



Innovative solutions driving usage in newer applications

### Focus on expanding Brand and Market presence



Investing in various Branding & marketing initiatives to enhance overall market potential by:  $\Rightarrow$ 

- Creating awareness of hygiene and health benefits of stainless steel
- Increase usage of stainless steel in Home and Public Spaces



Exhibitions Campaigns Other

**Road Shows** 



Food friendly Health Stainless Steel Utensils



Switch to Stainless Steel Health for a Healthy & Hygienic Life

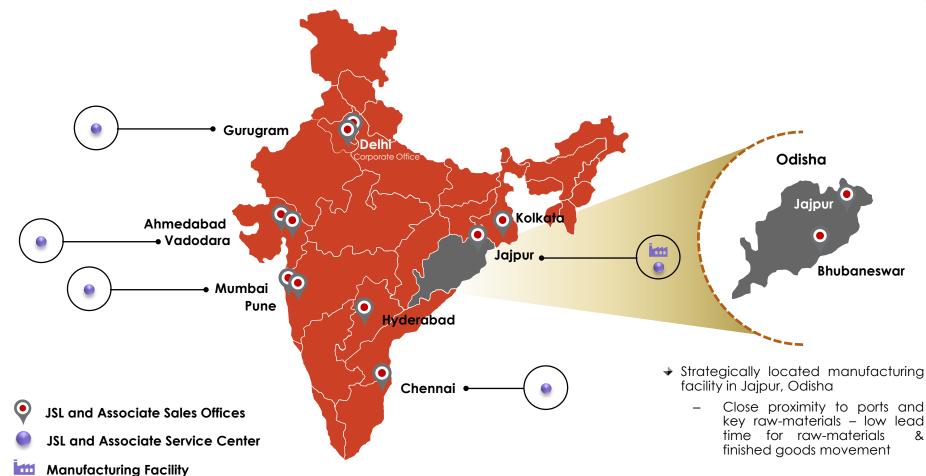
**Health first** 

#### Brand JSL – To be top of mind

### **Domestic Footprint**



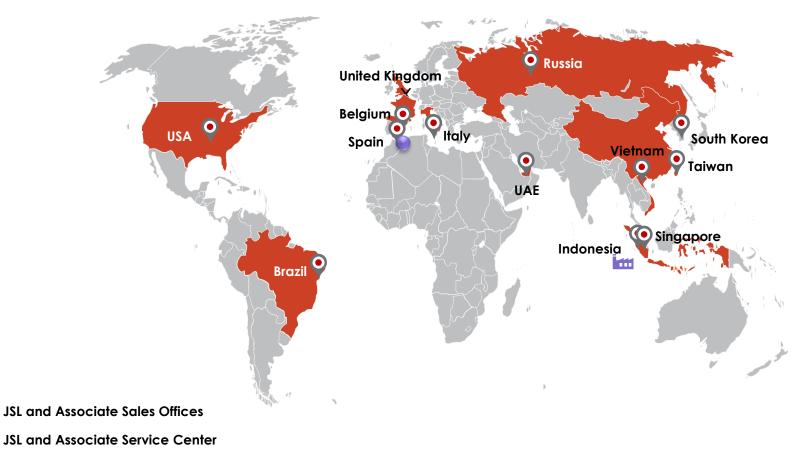
14



### **Global Footprint**



15



Manufacturing Facility

 $\bigcirc$ 

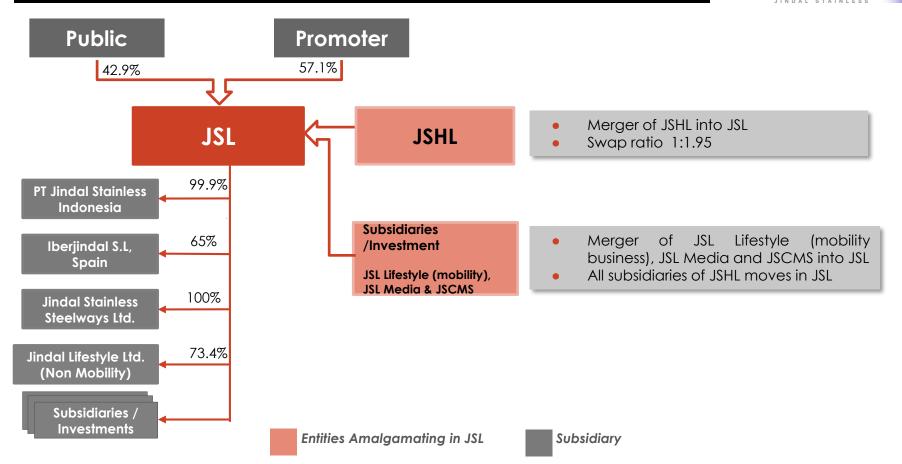
### Merger Overview



.....

The second

### **Proposed Structure Post Merger**

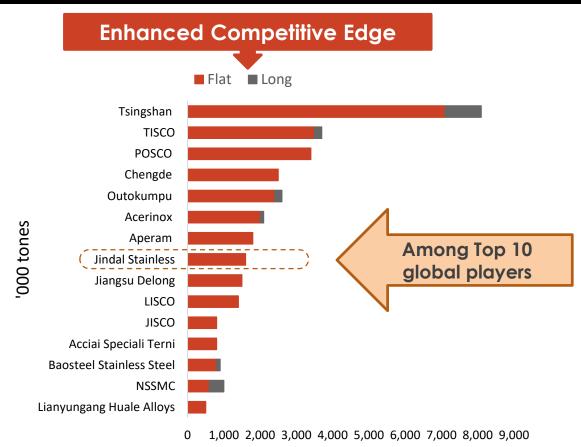


Shareholding on fully diluted basis

### **Complementing Strengths**

	JSL	JSHL
Key Plant Location	Jajpur, Odisha Raw Material Hub, Port Proximity	Hisar, Haryana Key Consumption Hub Proximity
Stainless Steel (SS) capacities	1.1 MTPA Integrated facility along with backward integration (Ferro Chrome and captive power plant)	0.8 MTPA with Specialized Product Division (SPD) including Blade Steel, Precision Strips and Coin Blank
Infrastructure, Technology and R&D	Latest European 'State-of-the-art' technology. India's largest SS manufacturer. Producing globally competitive SS products Readily leveragable infrastructure for cost efficient brownfield expansion (800+ acre land)	Pioneer SS manufacturing in India. World's largest producer of SS strips for razor blades and India's largest producer of coin blanks
Service Center/Finishing Lines	International	Domestic
Offerings	High volume, wider width offerings. Actively catering to volume oriented sectors like Railways, Auto and Infrastructure	Actively catering to SPD and Niche SS products

### Joins Top 10 Global Stainless Steel League



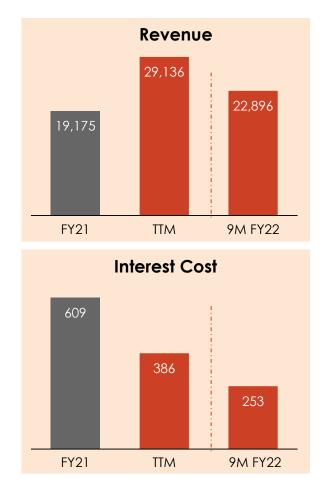


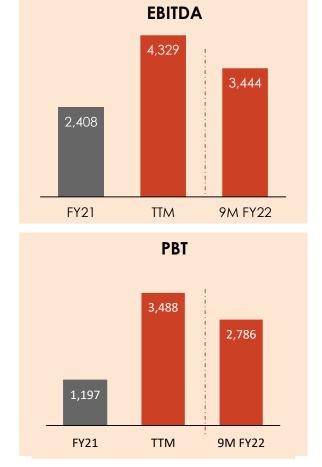
 April 1, 2020
 MAJOR EVENTS EXPECTED COMPLETION IN H2 FY22
 April 1, 2020
 Board approval of the scheme of arrangement
 Stock Exchanges/SEBI approval
 Shareholders and Creditors approvals
 NCLT approval
 Implementation of Scheme

- Received Stock Exchanges/SEBI approval in 1<sup>st</sup> week of March'21, ahead of the expected time
- The Hon'ble NCLT), Chandigarh Bench, while hearing the first motion petition on February 25, 2022, pronounced the detailed order for convening the meetings of the shareholders and creditors of Jindal Stainless Limited and Jindal Stainless (Hisar) Limited for approving the Scheme of merger between both the companies.

### **Resilient Operational Performance**



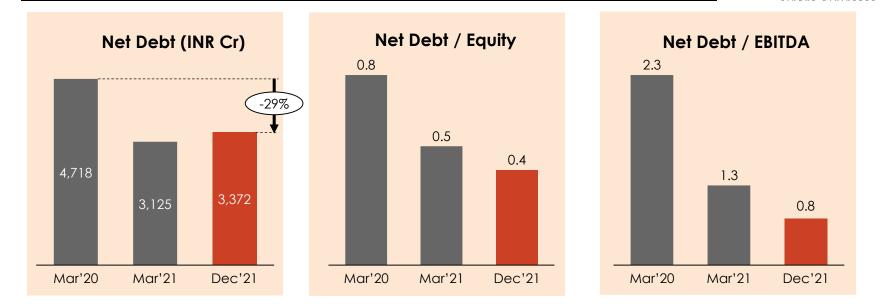




Note: Standalone proforma financials; All figures in INR. crore unless stated otherwise

TTM : Trailing twelve months from January'21

### **Consolidating Balance Sheet Strength**



✓ Consistent deleveraging has been strengthening the balance sheet

 Leverage ratios have been one of the best among peer companies, highlighting prudent financial management

Note: Standalone proforma financials

TTM : Trailing twelve months from January'21

## **Key Drivers**

#### Structural growth of stainless steel demand in India

- Fastest growing value-added metal globally
- New age applications, awareness, replacement demand to continue support

#### Diversified end use segments with robust Domestic & Global presence

- >120 grades, high volume and niche offerings catering to ever-growing demand from ABC & ART segments and value added specialty product segments
- Effective distribution network to deliver above industry average growth rates

#### Huge operating leverage

- High quality infrastructure in place to support doubling of capacity at <1/3rd of capex
- Multiple demand drivers created through continuous focus across sectors

#### Efficient, diversified and sustainable sourcing strategy

- High usage of recycled content ~80% with increased focus on domestic/ nearby shores
- Improved WC cycle through efficient supply chain and logistic solutions

#### Strong management expertise

- 5 decades of experience in stainless steel industry to ensure leadership position
- Consistent focus on R&D for innovative product range and operational efficiencies





# **Capex Overview**



24

### Integrated Operations: Unfolding Economies of Scale





High quality infrastructure and facilities in place – 1.1 million tonne capacity with scalable infrastructure

Relatively low capex to support growth over the next few years

### Leveraging World class Jajpur Infra & Hisar Speciality Product Leadership

#### JSL - Doubling Stainless Steel Capacity

- ✓ Augmenting Stainless Steel Melt capacity from 1.1MTPA to 2.1MTPA
- ✓ Incremental downstream capacity HRAP & CRAP
- ✓ Enhanced backward integration & quality lab
- Brownfield expansion; relevant approvals in place
- ✓ World class European equipments
- ✓ Est. cost of INR 2,150 crore at <1/3<sup>rd</sup> of the greenfield capex cost

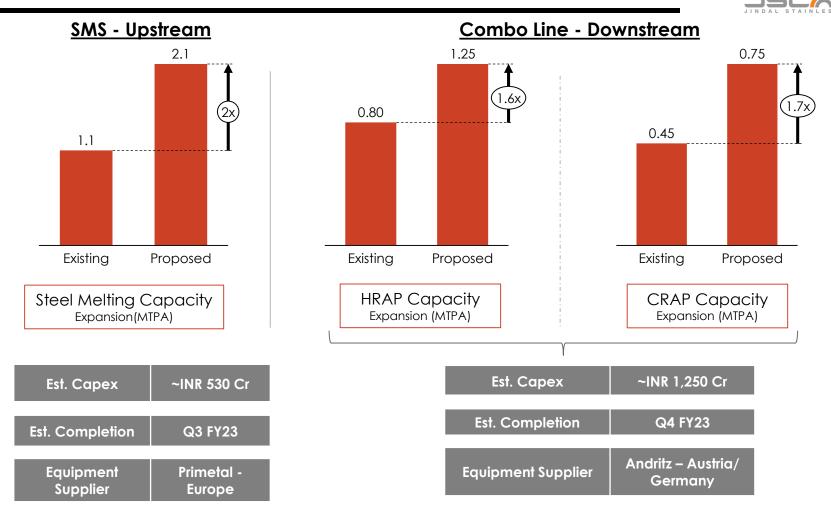
#### JSHL – Multiplying Speciality Products

- Strengthening product mix with expansion in value added product segment
- $\checkmark$  Expanding the Precision Strip by 3x
- ✓ Expanding Blade Steel by 1.7x
- ✓ Leveraging leadership position in speciality products (SPD)
- ✓ Est. cost of INR 450 crore

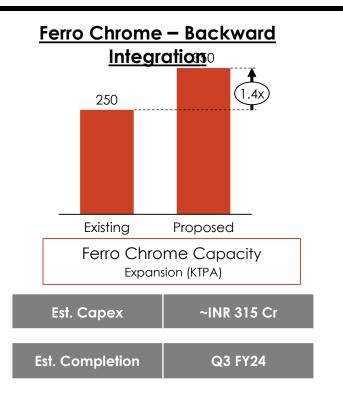
Phase 1 of Precision Strip capacity expansion of 26ktpa commissioned well in time, doubling the total capacity to 48 ktpa



### JSL: Doubling Capacity at <1/3<sup>rd</sup> Cost



### JSL: Scaling-up Integrated Play



 ✓ Strengthening backward integration through Ferro Chrome augmentation and cost efficiency

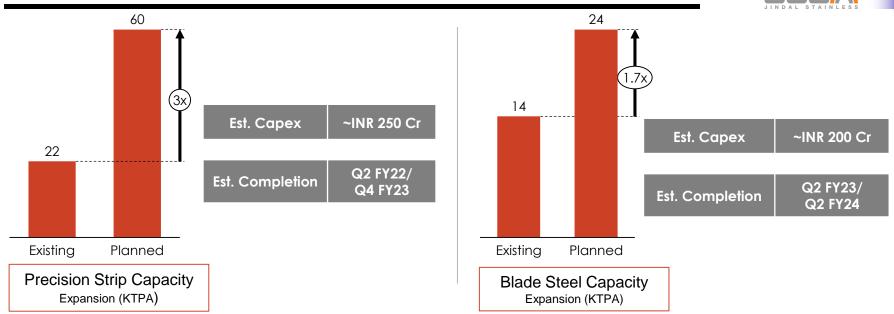
#### Quality Lab & Other Balancing

Est. Capex

~INR 55 Cr

- ✓ Enhancing the quality assurance for new generation grades in high-end segments
- ✓ Improve serviceability for better customer experience

### JSHL: Multiplying Speciality Product Mix 50 Years of Excellence



#### Precision Strip Capacity Expansion:

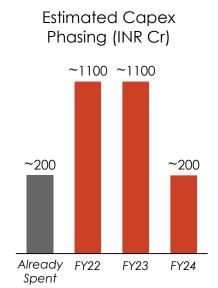
- ✓ Expect increased global market share from <3% to >8%
- ✓ Strengthening current segments Auto, Process Industry incl. Oil & Gas
- ✓ Expansion would lead to serve niche segments viz Aerospace, Electric Vehicle etc.

#### Blade Steel Capacity Expansion:

- ✓ #1 Producer of Blade Steel Globally
- $\checkmark$  Supplies to all top global Blade Steel Mfr.

# Integrated expansion for Atmanirbhar Bharat

JSL Projects	Existing Capacity MTPA	Increment al Capacity MTPA	Total JSL MTPA	Est. Capex INR Cr	Est. Completio n
SMS	1.10	1.00	2.10	530	Q3 FY23
Combo Line				1,250	Q4 FY23
HRAP	0.80	0.45	1.25		
CRAP	0.45	0.30	0.75		
Ferro Chrome	0.25	0.10	0.35	315	Q3 FY24
Quality Lab Expenses and Other balancing				55	
Sub Total JSL				2,150	
		Increment			
JSHL Projects	Existing Capacity KTPA	al Capacity KTPA	Total SPD KTPA	Est. Capex INR Cr	Est. Completio n
JSHL Projects Precision Strip	Capacity	al Capacity			Completio
	Capacity KTPA	al Capacity KTPA	KTPA	INR Cr	Completio
Precision Strip	Capacity KTPA	al Capacity KTPA 38	KTPA	INR Cr	Completio n
Precision Strip PS Phase - 1	Capacity KTPA	al Capacity KTPA 38 26	KTPA	INR Cr	Completio n Q2 FY22
Precision Strip PS Phase - 1 PS Phase-2	Capacity KTPA 22	al Capacity KTPA 38 26 12	<b>КТРА</b> 60	INR Cr 250	Completio n Q2 FY22
Precision Strip PS Phase - 1 PS Phase-2 Blade Steel	Capacity KTPA 22	al Capacity KTPA 38 26 12 10	<b>КТРА</b> 60	INR Cr 250	Completio n Q2 FY22 Q4 FY23
Precision Strip PS Phase - 1 PS Phase-2 Blade Steel BS Phase - 1	Capacity KTPA 22	al Capacity KTPA 38 26 12 10 6	<b>КТРА</b> 60	INR Cr 250	Completio n Q2 FY22 Q4 FY23 Q2 FY23

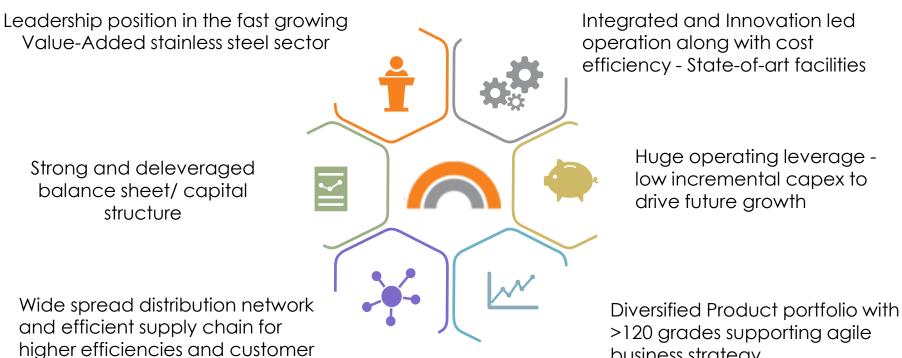


JINDAL STAINLE

### Leadership Play

satisfaction





business strategy

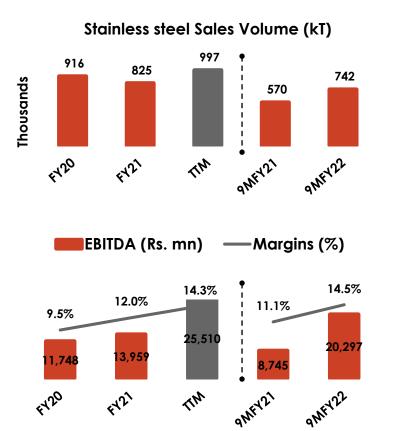
# Annexure

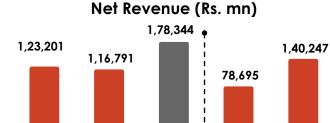


JINDAL STAINLESS

-

### JSL: Steady Performance in Tough Times





TIM

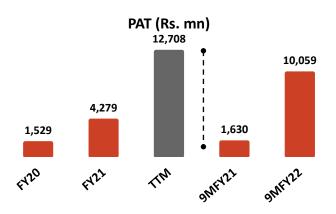
FX20

F121

٠

9MFY21

9NFY22





### JSL: Debt position & Key ratios

Borrowings (Standalone) (INR crore)	As on Dec 2021	As on Mar.2021	As on Mar.2020
Lenders' Debt			
Long term debt	1,373	1530	2,357
Short term borrowing	493	319	398
Total Lenders' Debt	1,867	1849	2,755
Inter corporate loan from related party	1,050	1,050	900
Total Debt	2,917	2,899	3,655
Cash & Bank balances	104	89	44
Net Debt	2,812	2,810	3,610

Borrowings (Subsidiaries) (INR crore)	As on Dec 2021	As on Mar.2021	As on Mar.202 0
Long-Term Debt	47	60	-
Short-Term Debt	309	195	248
Total	355	255	248



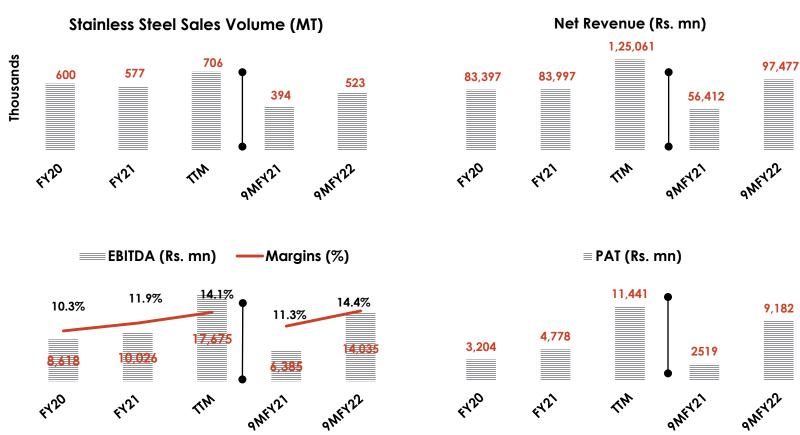


Note: 9M FY22 calculations based on TTM figure

CRISIL and India Ratings upgraded long term debt ratings to AA-/ Stable & reaffirmed A1+/ stable for the short term

### JSHL: Consistent performance

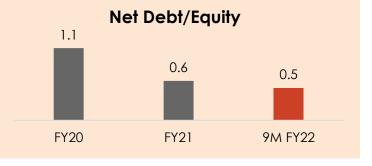


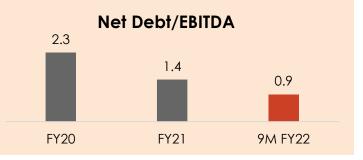


### JSHL: Debt position & Key ratios

Borrowings (Standalone) (INR crore)	As on Dec 2021	As on March 2021	As on March 2020
Long term debt	1,211	1,250	1,929
Short term borrowing (less than 12 months)	394	127	90
Total Debt	1,604	1,376	2,019
Cash & Bank balances	9	8	19
Net Debt	1,595	1,368	2,000

Borrowings (Subsidiaries) (INR crore)	As on Dec 2021	As on March 2021	As on March 2020
Long-Term Debt	7	14	33
Short-Term Debt	189	41	129
Total	197	55	162





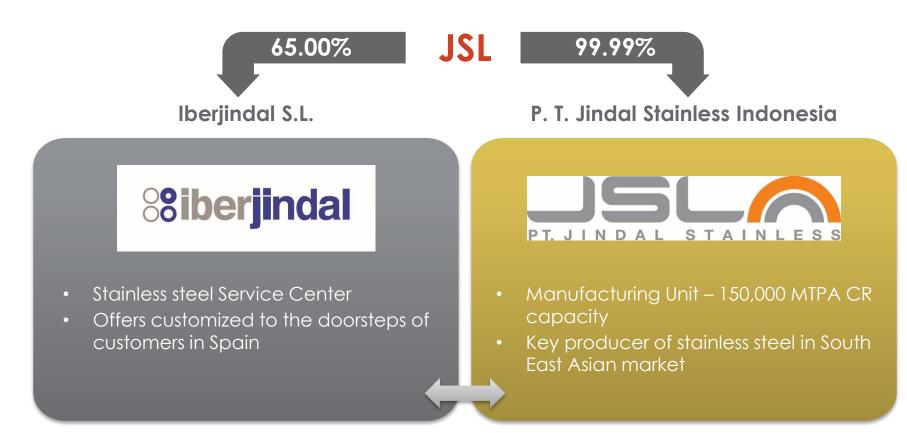
Note: 9M FY22 calculations based on TTM figure

CRISIL, CARE and India Ratings upgraded long-term debt rating to AA-& CARE and India Ratings reaffirmed the short term debt rating to A1+

### **JSL: Subsidiaries**



37



**Global Outreach** 

### **JSHL: Subsidiaries**



38



### Promoters' pledging: clarification

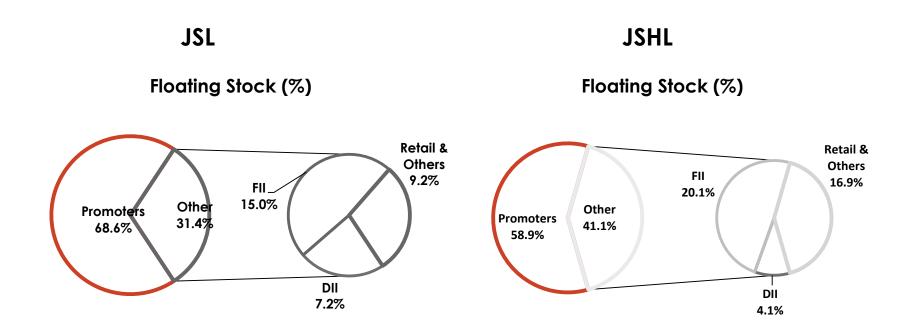


- There is no loan raised against the promoters' shares (LAS), and therefore there is no linkage between the pledged shares and their market value
- Accordingly, there is no requirement of maintaining any margins, since the aforesaid shares are offered only as an additional collateral/secondary security and the operating companies assets remain as the primary security
- Therefore, any change in the share price does not trigger any margin requirements/calls by lenders

### **Shareholding Pattern**



40



### Contact Us

#### About Us:

Jindal Stainless Ltd. (JSL) is amongst the leading stainless steel manufacturing companies in the world and India's largest stainless steel manufacturer. The Company operates an integrated stainless steel plant at Jajpur, Odisha. The complex has a total stainless steel capacity of 1.1 million tonnes per annum.

JSL has the 'State-of-the-Art' machinery and engineering from the best of European suppliers, capable of producing globally competitive stainless steel products. The Company has a wellestablished distribution network with service centers in both domestic and an overseas market to serve its customers.

A leader and a name synonymous with 'Enterprise', 'Excellence' and 'Success', Company's ethos mirrors most characteristics similar to the metal it produces; akin to stainless steel JSL is innovative and versatile in its thought process; strong and unrelenting in its operations. JSL's growth over the last 4 decades has been backed by the excellence of its people, value driven business operations, customer centricity, adoption of one of the best safety practices in the stainless steel industry and a commitment for social responsibility.



Goutam Chakraborty / Shreya Sharma Jindal Stainless Ltd. Tel: +91 11 2618 8345 Email: goutam.chakraborty@jindalstainless.com shreya.sharma@jindalstainless.com

# Thank You

