

LIL:CS:PR:2021-22 Date: 16.11.2021

BSE Limited	The National Stock Exchange of India Limited
Listing & Compliance Department	Listing & Compliance Department
Phiroze Jeejeebhoy Towers,	Exchange Plaza, C-1 Block G,
Dalal Street, Mumbai - 400001	Bandra Kurla Complex,
	Bandra (E), Mumbai – 400051
Security Code : 517206	Symbol: LUMAXIND

# <u>Subject: Corrigendum to the Investor Release of Financial Results for the 2<sup>nd</sup> Quarter and Half Year ended 30<sup>th</sup> September, 2021</u>

Dear Sir/ Ma'am,

This is with reference to the Investor Release for the 2<sup>nd</sup> Quarter and Half Year ended 30<sup>th</sup> September, 2021 submitted by the Company on 12<sup>th</sup> November 2021, we would like to state that there is a typographical error in the **Divisional Performance**.

Erroneously it has been mentioned that:

The share of LED Lighting stands at 66% of our total Revenues & while Conventional Lighting stands at 34%, for H1FY22.

# Request you to kindly read the following sentence as mentioned below:

The share of **LED Lighting** stands at 34% of our total Revenues & while **Conventional Lighting** stands at 66%, for H1FY22.

The corrected version is enclosed herewith and the same shall also be made available on the website of the Company <a href="https://www.lumaxworld.in/lumaxindustries">www.lumaxworld.in/lumaxindustries</a>.

This is for your information and records.

Thanking you,

Yours faithfully,

For LUMAX INDUSTRIES LIMITED

PANKAJ MAHENDRU COMPANY SECRETARY M.NO. A-28161

Encl: As Stated above

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# **LUMAX INDUSTRIES LIMITED**

# **Q2FY22 Consolidated Results**

- Q2FY22 Revenue at Rs. 453 Cr, growth of 14% YoY, better than industry growth
- EBITDA margins at 9.1% for Q2FY22
- PAT margin after share of associate stood at 3.4% for Q2FY22 vs 1.8% in Q2FY21

**New Delhi – November 12<sup>th</sup>, 2021** – Lumax Industries Limited, the leader in automotive Lighting and illumination today announced its unaudited Financial Results for the quarter and half year ended September 30<sup>th</sup>, 2021.

Particulars (Rs. Crs)	Q2FY21	Q2FY22	Gap	H1 FY21	H1 FY22
Revenue	397	453	14%	475	767
EBITDA	41	41	-	9	50
Margin (%) *	10.4%	9.1%		1.9%	6.5%
PBT	16	20	20%	-37	7
Margin (%)	4.1%	4.3%		-7.8%	0.9%
PAT (after share of associate)	7	15	112%	-24	5
Margin (%)	1.8%	3.4%		-5.1%	0.7%
EPS	7.74	16.40	112%	-26.07	5.81

<sup>\*</sup> The EBITDA margins for Q2FY22 is down by 130 basis points from Q2FY21 primarily on account of steep increase in raw material prices, the compensation of which is under discussion with customer.

# **Divisional Performance**

- The share of **LED Lighting** stands at 34% of our total Revenues & while **Conventional Lighting** stands at 66%, for H1FY22.
- The **Product Mix** for H1FY22 as a percentage of total revenue stood at 64% for **Front Lighting**, 26% for **Rear Lighting** & 10% for **Others**.
- The **Segment Mix** for H1FY22 as a percentage of total revenues stood at 64% for **Passenger Vehicles**, 29% for **two Wheelers &** 7% for **Commercial Vehicles**.







#### **Business & Customer Update**

- The Company has received LOI for the first Maker layout for HVAC panel from one of the OEM's, the SOP of which is expected in FY24.
- The Company has also added two new customers in its portfolio namely Matter Motors on EV platform (SOP FY23) & PSA (SOP FY24).

# The Company has made following new launches during the quarter:

Category	Customer Name	Model	Product
Dossonger Vehicle	Force Motors	Gurkha	Head Lamp & High Mount
Passenger Vehicle	Force Motors		Stop Lamp
Commercial Vehicle	Swaraj	PF04	Head Lamp & Plough Lamp
	Ashok Leyland	Ecomet	Front Direction Indicator
2-Wheeler	PIAGGIO	SR Motard	Head Lamp & Tail Lamp
3-Wheeler		NUOVO	Projector Lamp & Blinker

#### **Awards**

- The Pantnagar plant of the Company won 1st Position in Supplier Quality Circle Award organized by Tata Motors Ltd & Platinum award in National Kaizen Competition under innovative category organized by CII
- The Bengaluru plant of the Company won Gold Award in QCC competition organized by QCFI Karnataka Chapter

**Commenting on the performance Mr. Deepak Jain, Chairman & Managing Director, Lumax Industries Limited said,** "Q2FY22 witnessed strong recovery with a growth of 14% on YoY basis. As compared to muted Q1FY22 owing to the 2<sup>nd</sup> wave of covid, we registered good set of numbers. During Q2, demand was strong and stable, however some of our key customers are facing production challenges in view of the semi-conductor chip shortages. We are envisaging an improved order book in view of new product launches by OEMs and we are well prepared to make the right investments in capacities and design technology to stay ahead."







### **About Lumax Industries Limited:**

Lumax Industries Limited, a flagship company of D.K. Jain Group, is India's pioneer and most experienced player in the Automotive Lighting Industry. The company has over 37 years of strong partnership with Stanley Electric Co. Limited, Japan, a world leader in Vehicle Lighting and illumination products. Lumax has ten ultra-modern manufacturing plants in India, strategically located near manufacturing locations of major OEMs.

Lumax is one of the major suppliers to OEMs including Hero Motocorp, HMSI, Honda Cars, Mahindra & Mahindra, Maruti Suzuki, MG Motors, Tata Motors, TVS and others.

For more information about the Group and its businesses, please visit www.lumaxworld.in/lumaxindustries

#### **Safe Harbour Statement:**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

Company	Investor Relations Advisors
LUMAX	SGA Strategic Growth Advisors
Lumax Industries Limited  CIN No: L74899DL1981PLC012804	Strategic Growth Advisors Pvt Ltd.
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