



SECRETARIAL DEPARTMENT

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RL/SE/23-24/18

April 27, 2023

To

The Department of Corporate Services - CRD
BSE Limited
P.J. Towers, Dalal Street
Mumbai - 400 001
Scrip Code: 500330

The National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Bandra-Kurla Complex
Bandra (East), Mumbai - 400 051
Symbol: RAYMOND

Dear Sir/Madam

Sub: Raymond Limited – Investor Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, please find enclosed Investor Presentation.

The Investor Presentation is also available on the website of the Company i.e. www.raymond.in.

We request you to take the above information on record.

Thanking you

Yours faithfully

For **Raymond Limited**

Rakesh Darji
Director-Secretarial &
Company Secretary

Encl.: A/a



REGISTERED OFFICE

Plot No. 156/H No. 2, Village Zadgaon,
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Raymond Group

Corporate Initiatives

April 2023





“

In line with our commitment for creating shareholder value, we have taken an affirmative action by demerging our Lifestyle Business that will be a separate listed entity with zero net debt. At Raymond Group, the Realty business will also be the listed entity through Raymond Limited. At promoter level, we continue to remain committed, and the efforts have been demonstrated by infusing funds generated from monetization of assets.

”

Gautam Hari Singhania

(Chairman & Managing Director)

Raymond Group Initiates Two Independent Net Debt Free Listed Entities for Lifestyle and Real Estate Businesses



Demerges Lifestyle Business

- Demerge Lifestyle business into Raymond Consumer Care Ltd (RCCL)
- RCCL to be a pure play listed Lifestyle business

Sells FMCG Business

- RCCL sells its FMCG business to Godrej Consumer Care Ltd (GCPL)
- Consideration of ₹ 2,825 cr at 5.4 times annual sales FY22: ₹ 524 cr
- Proceeds to be utilized to repay debt
- Raymond Group to be net debt free

Raymond Consolidated Gross debt: ₹ 2,022 Cr & Net debt: ₹ 932 Cr (Dec-22)

Two Pure Play Listed Entities

- Raymond Ltd (RL) & RCCL to be two listed entities with significant liquidity surplus available for growth
- Raymond Ltd to be a real estate company with investments in engineering & denim business
- Each Raymond Ltd shareholder to get 4 shares of RCCL for every 5 shares held

Promoter Committed towards shareholder value creation

- Consequent upon sale of FMCG business by RCCL*, promoter group will deploy entire proceeds of this transaction into the Lifestyle business
- With this transaction, Promoter shall have invested around ₹ 1,400 Crores through asset monetization reflecting commitment towards Raymond Group

*RCCL is an Associate of Raymond Ltd with shareholding - Raymond Ltd: 47.66%, Promoter Group: 49.68% and Public shareholders: 2.66%



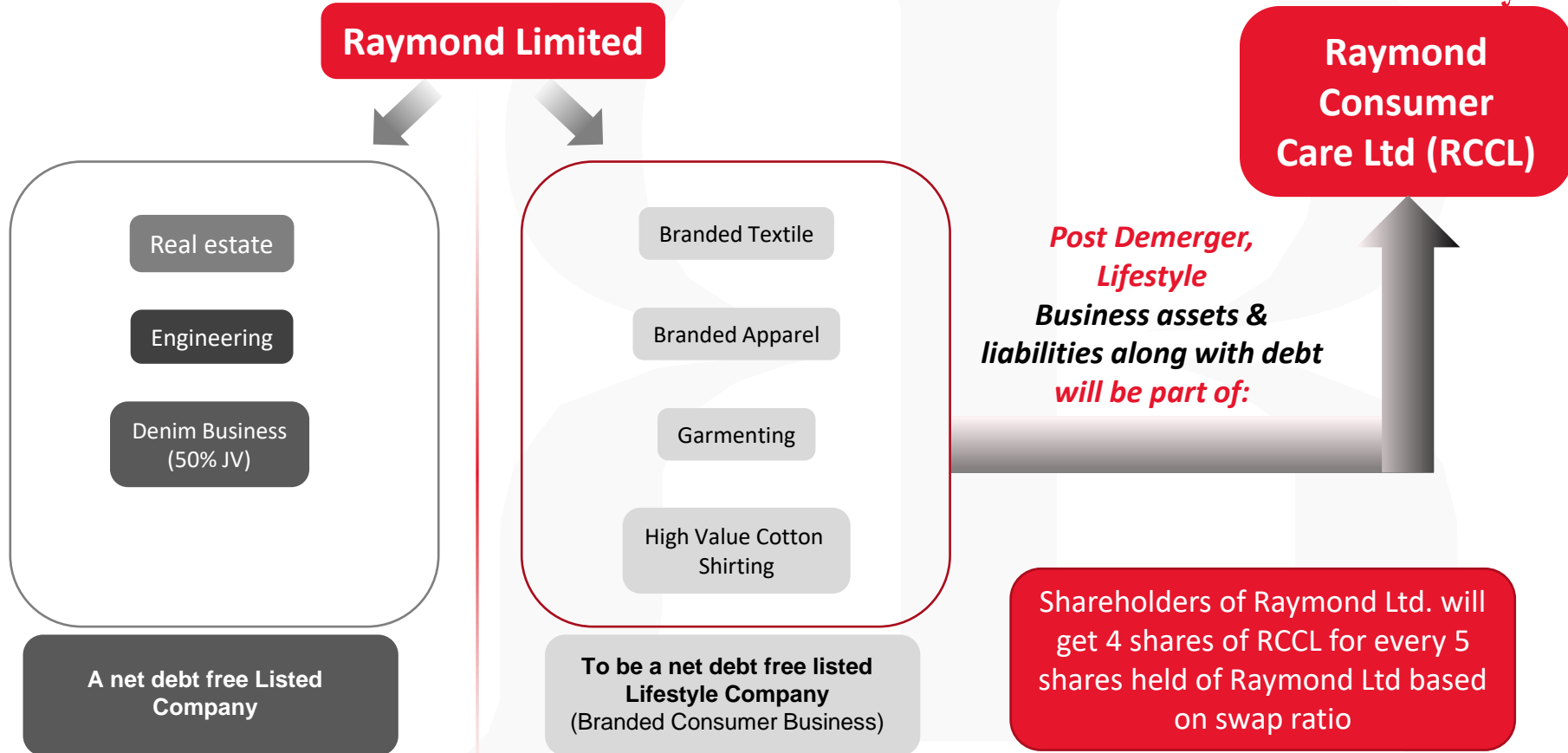
**DE- MERGER
INITIATIVE**
Lifestyle Business



**DELEVERAGING
INITIATIVE**
Selling of
FMCG Business

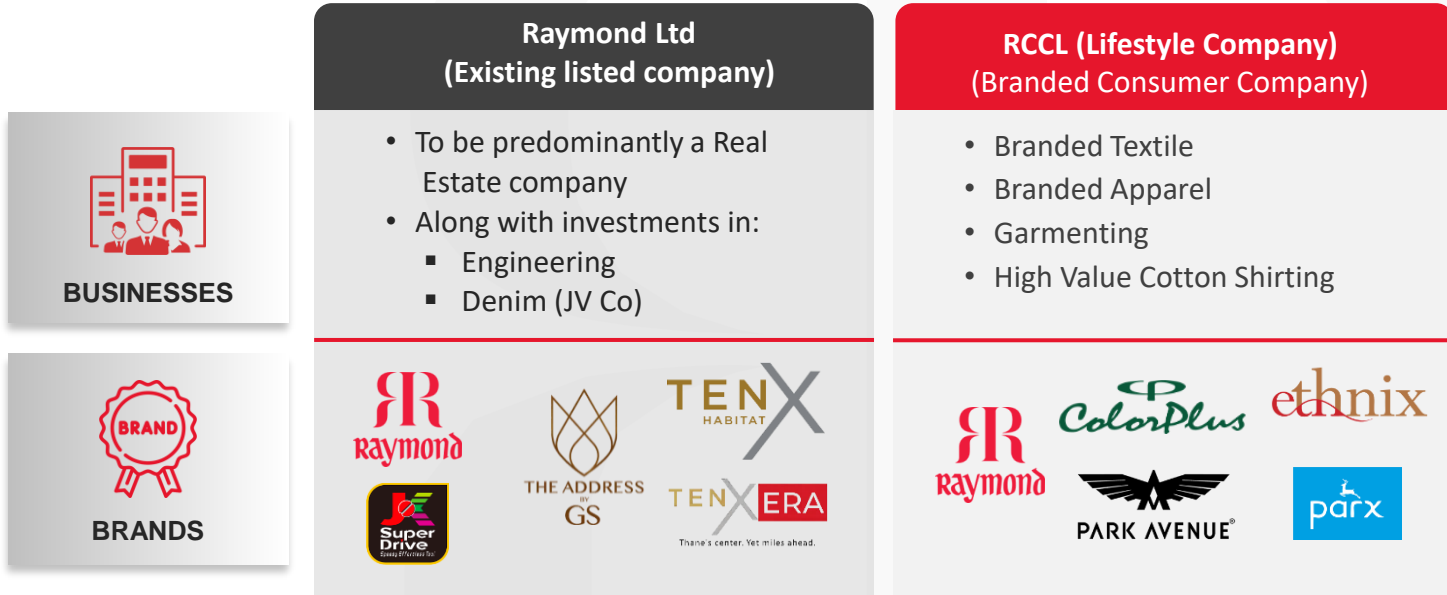


Snapshot of Demerged Businesses



Simplification of Group Structure

Focused Investor Opportunities and Better Access to Capital



Both the listed companies with significantly liquidity surplus available will have a focused strategy and specialization for sustainable growth and profitability

**DE-MERGER
INITIATIVE**

Lifestyle Business

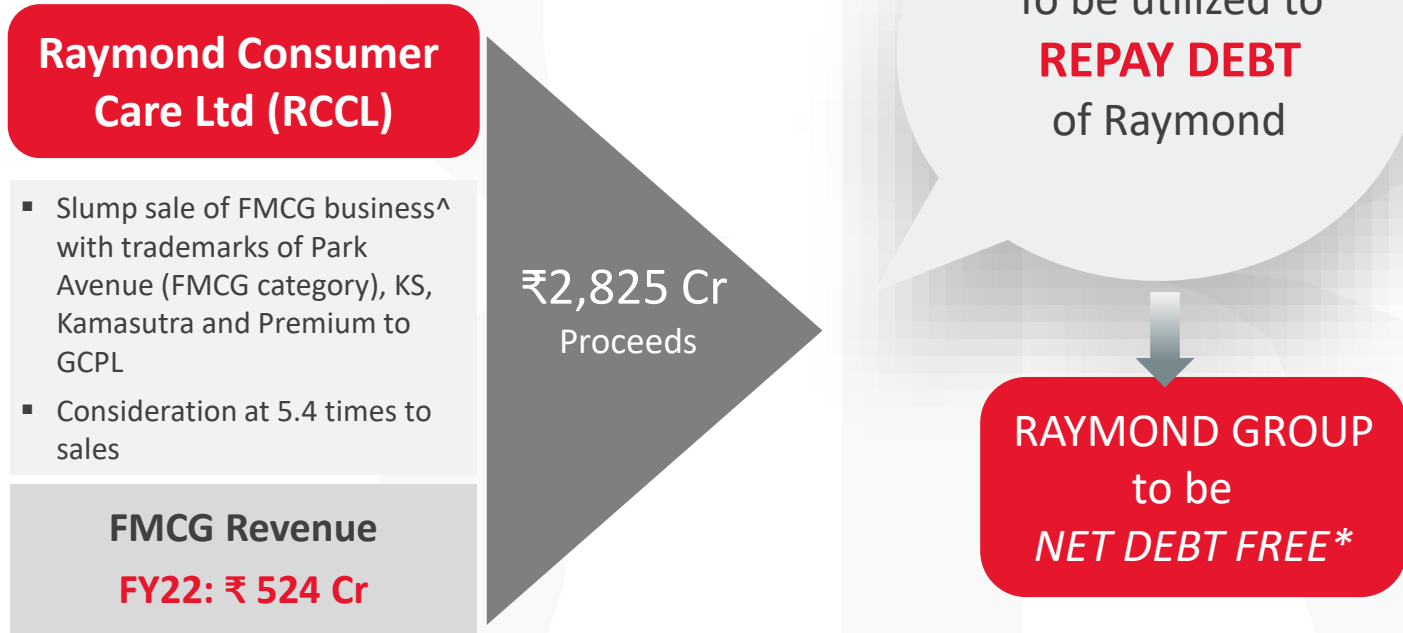


**DELEVERAGING
INITIATIVE**

Selling of
FMCG Business`



Deleveraging Initiative – Selling of FMCG Business



[^] RCCL will retain its condom manufacturing facility and will continue to do contract manufacturing in Aurangabad, Maharashtra for both domestic and international markets.

* Post completion of the above transaction

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Thank You

