



DATE: 6th May, 2021
REF. : PIL/DVN/L029/2021-22

Security Code No.: 522205	Company Code- PRAJIND
BSE LIMITED PHIROZE JEEJEEBHOY TOWERS, 25TH FLOOR, DALAL STREET, MUMBAI - 400 001 Fax: 022- 22723121/3719/2037/2039/2041/2061	NATIONAL STOCK EXCHANGE OF INDIA LTD. EXCHANGE PLAZA, 5TH FLOOR, PLOT NO. C/1, G BLOCK, BANDRA-KURLA COMPLEX, BANDRA (EAST), MUMBAI - 400 051 Fax: 022 – 66418124/25/26, 2659 8237 / 38


Dear Sir / Madam,

Kindly put the enclosed "Presentation on Results" for the year ended 31st March, 2021 on your bulletin board for sharing with Investors.

Thanking you,

Yours faithfully,

For PRAJ INDUSTRIES LIMITED


DATTATRAYA NIMBOLKAR
CHIEF INTERNAL AUDITOR
& COMPANY SECRETARY
(M. No. 4660)



Praj Industries Limited

Q4 & FY21 Results



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Safe Harbor



Certain statements in this communication concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in our industry of operations including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, cost overruns on contracts, client concentration, our ability to manage our international operations, our ability to successfully complete and integrate potential acquisitions, liability for damages on our contracts, the success of the companies in which Praj Industries Ltd. has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India and unauthorized use of our intellectual property and general economic conditions affecting our industry. Praj Industries Ltd. may, from time to time, make additional written and oral forward-looking statements, including our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

Key Developments



Praj bagged a prestigious breakthrough order from HPCL for setting up CBG project at Badaun in Uttar Pradesh

Praj Industries bagged a prestigious breakthrough order from Hindustan Petroleum Corporation Limited (HPCL) for setting up CBG project at Badaun in Uttar Pradesh

- Praj is offering its state-of-the-art RenGas™ process to produce CBG from rice straw using proprietary microbe
- The project has capacity to process 35,000 MT of rice straw as feedstock to generate 5,250 M³ of CBG annually. In addition, the project will also generate 23,000 MT high quality solid biomanure and 35,000 MT of liquid bio-manure for ferti-irrigation

Praj to set up India's largest syrup to ethanol plant for Godavari Biorefineries

Praj bagged an order from Godavari Biorefineries to set up India's largest capacity syrup based ethanol plant in Karnataka

- Praj will expand the existing ethanol manufacturing capacity to 600 KLPD, using sugarcane syrup. When commissioned, this will become India's largest capacity syrup based ethanol plant
- The expansion will maintain zero liquid discharge norms by deploying innovative technology i.e. SHIFT, developed in our state-of-the-art R&D facility - Praj Matrix. The 'SHIFT' technology minimizes energy and water footprint, while maximizing value for customers

At a glance



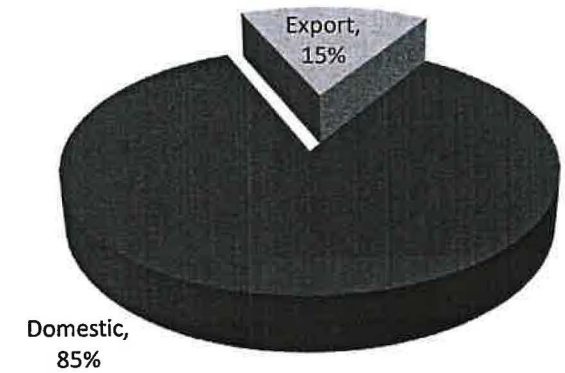
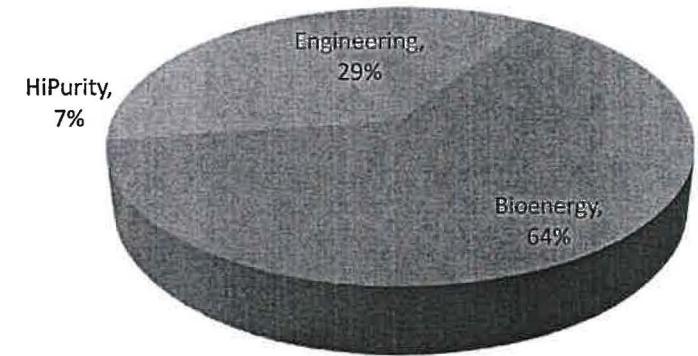
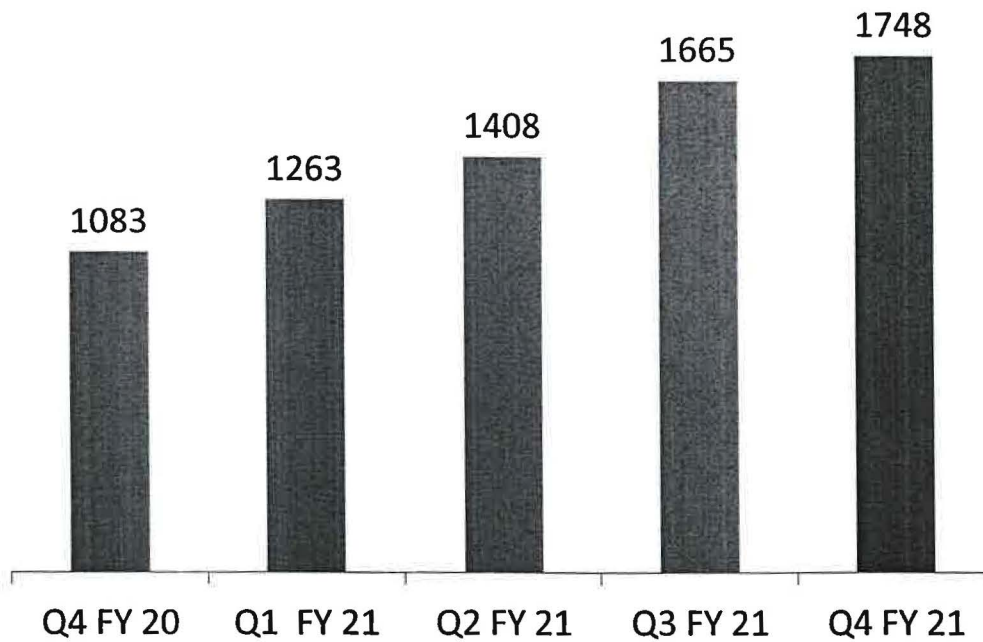
Financials : Figures in Rs cr

	Q4 FY 21	Q3 FY 21	Q4 FY 20	FY 21	FY 20
Operating income (net of excise duty)	567.10	347.78	296.29	1304.67	1102.37
EBITDA (excl other income)	74.92	39.79	32.23	119.08	82.01
PBT	73.19	38.78	31.67	113.11	83.13
PAT	52.01	28.17	24.86	81.07	70.43
Order Intake	650	605	222	1,970	1,256

Note – All figures on consolidated basis, i.e. Praj Industries India, its local execution companies and subsidiaries

As the Group's operations for the June 2020 quarter were adversely affected due to the outbreak of COVID-19, the results for the year ended 31 March, 2021 are not comparable with corresponding figures for the year ended 31 March 2020.

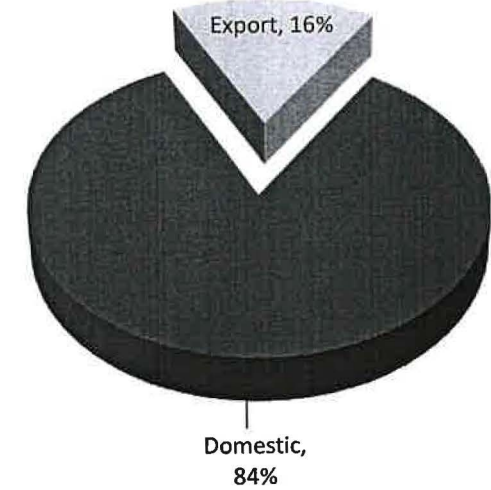
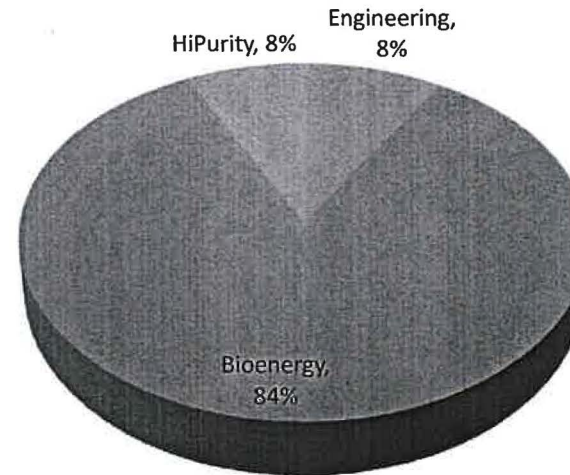
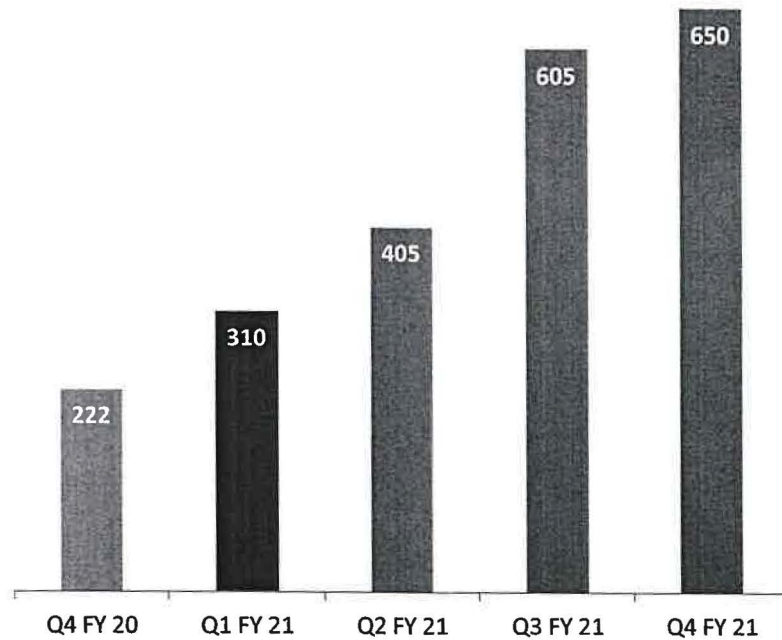
Order backlog (at the end of each quarter, values in Rs cr)



Q4 Order Book



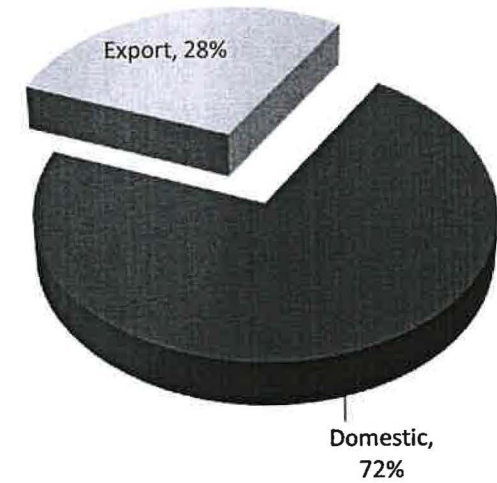
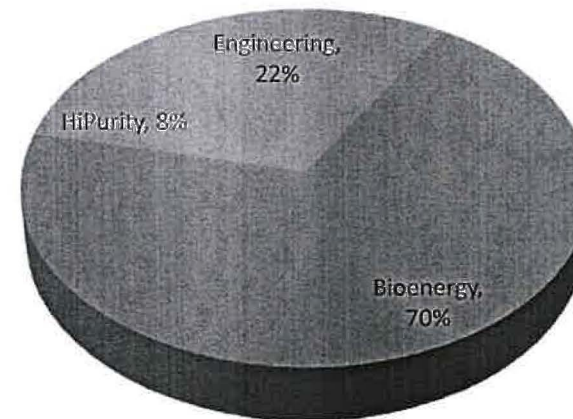
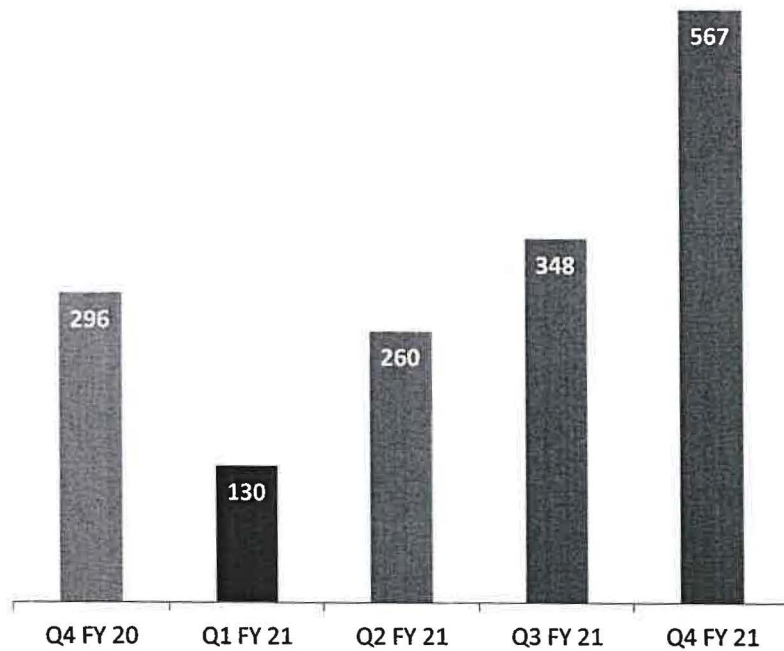
Q4 FY21 : Rs 650 cr



Note – Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

Q4 Revenue Split

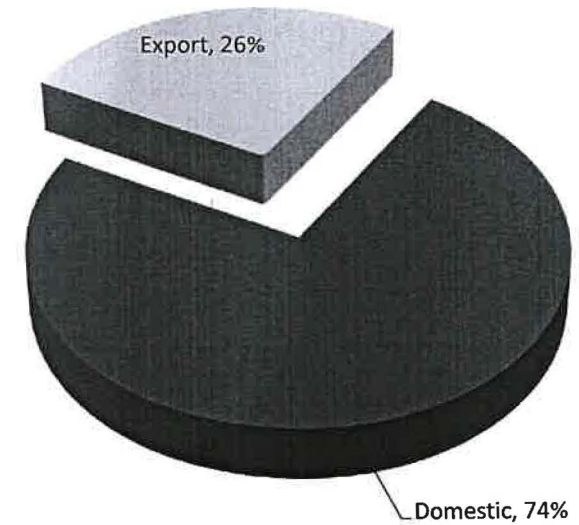
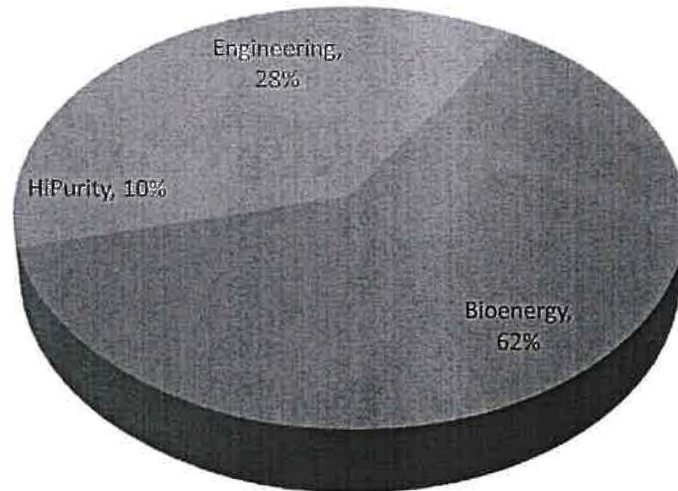
Q4 FY21 : Rs 567.2 cr



Note – Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

FY21 Order Book

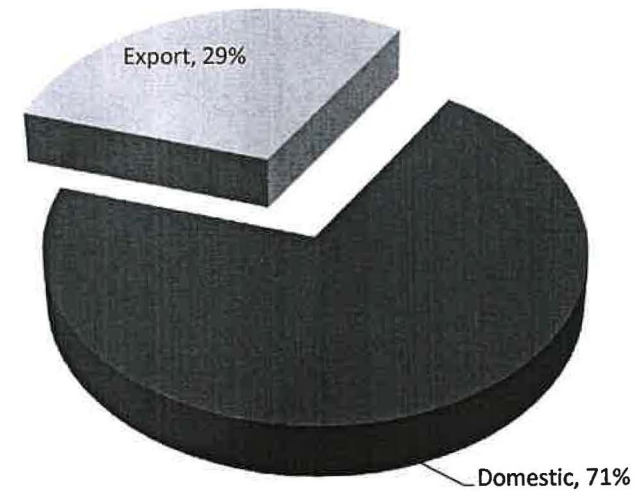
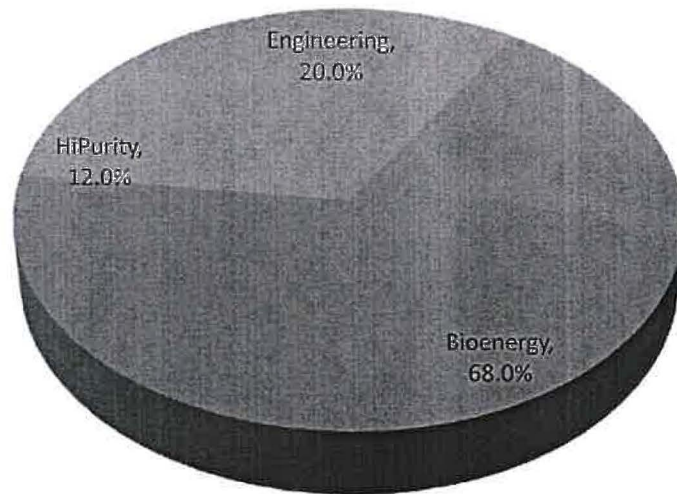
FY21 : Rs 1970 cr



Note – Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

FY21 Revenue split

FY21 : Rs 1304.7 cr

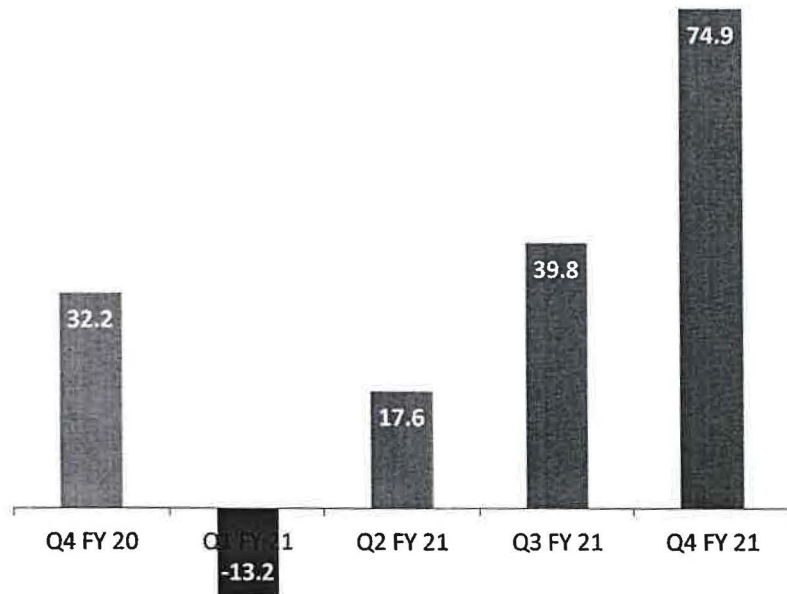


Note – Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

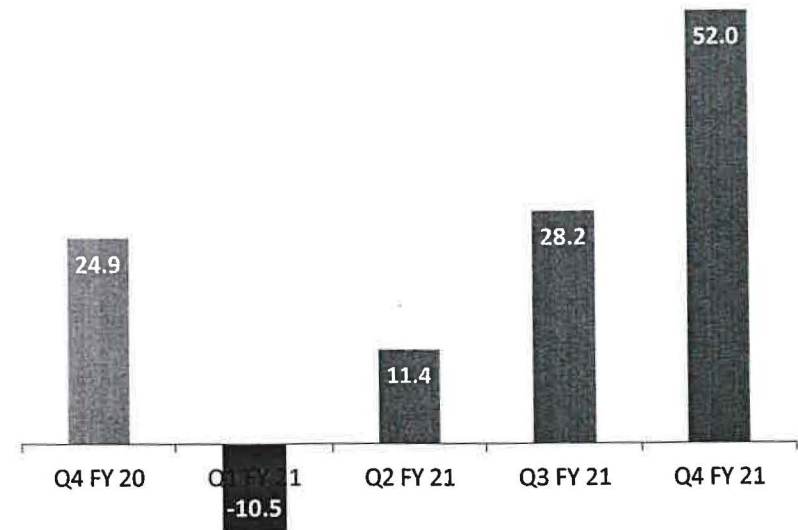
Financial performance: Trends



EBITDA



PAT



Figures in Rs Cr

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