

**June 29, 2020**

To,

**BSE Limited**

Market Operations Department,  
1st Floor, Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai – 400001

**BSE Scrip Code: 539276**

**National Stock Exchange of India Limited**

'Exchange Plaza', 5<sup>th</sup> Floor,  
Plot No. C/1, G Block,  
Bandra Kurla Complex,  
Bandra(E), Mumbai 400051

**NSE Symbol: KAYA**

**Subject: Media Release –Q4 – FY 2019-20**

Dear Sir/ Madam,

Please find enclosed a media release by Kaya Limited in respect of the quarter ended March 31, 2020.

This is for your information and records.

For **Kaya Limited**,

Sd/-

**Nitika Dalmia**

**Company Secretary &  
Compliance Officer**

Encl: A/a

## **KAYA LIMITED**

### **Media Release**

#### **Kaya Limited**

#### **Consolidated Revenue declined by 17%**

#### **Q4 FY20**

Kaya Limited posted consolidated Revenue from Operations of INR 87.1 crores for the quarter ended 31<sup>st</sup> March 2020, a decline of 17% over corresponding quarter ended 31<sup>st</sup> March 2019.

India business reported Revenue declined of 14% and International business declined by 17% over Q4 LY

Consolidated Operating EBITDA at INR 9.9 crores for the quarter ended 31<sup>st</sup> March 2020, as compared to INR 1.0 crores for the corresponding quarter in previous year.

Consolidated Loss after Tax and Minority Interest and exceptional items for the quarter ended 31<sup>st</sup> March 2020, is INR 15.2 crores compared to INR 13.0 crores for the corresponding quarter ended 31<sup>st</sup> March 2020.

**Kaya Limited** is leading specialty skin & hair care, solution provider in India and Middle east either directly or through one or more of its subsidiaries. Kaya Limited ("Kaya") was incorporated on 27th March, 2003 as part of wholly owned subsidiary of Marico Limited and was demerged from Marico Limited in September, 2013. Kaya delivers holistic skin & hair care solutions through its range of Kaya Clinics (93 in India and 23 in the Middle East) and product retail outlets/touch point (900+ in India).

**Kaya Clinic**, chain of specialized skin & hair care clinics, offers customized solutions by expert dermatologists delivered through a synergistic combination of products and services backed by state-of-the-art safe skincare technologies. Kaya runs with a single minded objective of delivering flawless skin through expert skincare solutions that include services in the areas of Acne/Acne-scar Reduction, Pigmentation, Anti-Ageing, Laser Permanent Hair Reduction, Hair Free, etc. along with regular beauty enhancement & maintenance services. Kaya also has a range of more than 80+ skincare & hair care products ranging from daily skin care to specific skin concerns like acne, pigmentation, ageing, etc.

*For more information visit [www.kaya.in](http://www.kaya.in)*

Kaya Limited, Regd. Off: 23/C, Mahal Industrial Estate, Mahakali Caves Road, Andheri (East), Mumbai 400 093.Tel: (91-22) 66195000

# Website: [www.kaya.in](http://www.kaya.in) # Email: [Investorrelations@kayaindia.net](mailto:Investorrelations@kayaindia.net)