



BANARAS BEADS LIMITED

AN EXPORT HOUSE RECOGNISED BY GOVERNMENT OF INDIA
CIN No. L01131UP1980PLC004984

AN ISO
CERTIFIED
COMPANY

Regd. & Head Office	: A-1, Industrial Estate, Varanasi - 221106 (INDIA)
Phones	: +91-542-2370161-4 (4 Lines)
Fax	: +91-542-2370165, 2370214
E-mail	: rksingh@banarasbead.com investor@bblinvestor.com
Website	: www.banarasbead.com

Manufacturers & Exporters of All kind of Beads, Fashion Jewelry and Accessories.

REF.: BBL/SECT/

June 8, 2023

To,

The BSE Limited
Department of Corporate Services,
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai - 400001

The National Stock Exchange Of (I) Ltd.,
Exchange Plaza, 5th Floor,
Plot No.C/1, G-Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Scrip Code: BSE- 526849; NSE- BANARBEADS

Sub: Investors Conference Call Transcripts

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached is Investors Conference Call Transcripts held on 7th June, 2023 alongwith video recording. This is for your information and record please.

Kindly take the same on your record.

Thanking you,

Yours faithfully,
For **BANARAS BEADS LIMITED**

(R.K. SINGH)
COMPANY SECRETARY
Encl. As above



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BANARAS BEADS LIMITED

Q4 FY 2022-23 INVESTORS CONFERENCE CALL 7TH JUNE, 2023

MANAGEMENT:

**MR. RAMESH KUMAR SINGH COMPANY SECRETARY & COMPLIANCE
OFFICER MR. VINAY KUMAR PIYUSH CHIEF FINANCIAL OFFICER**



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Ramesh
Kumar
Singh

Good afternoon to all the Investors. Myself R K Singh, Company Secretary & Compliance Officer of the Company and Moderator for this call meeting. On behalf of Company Banaras Beads Ltd, I extend a very warm welcome to everyone for joining this Earnings Conference call of the Company on today 7th June, 2023 for 4th Quarter and Year ended 31st March, 2023. All participant lines will be in the listen-only mode and there will be an opportunity for you to ask questions after the presentation concludes. Please note that this conference is being recorded.

We proudly inform you that during the company has been awarded Niryat Shree - Gold Trophy, certificate given by FIEO for outstanding Export performance under Gem and Jewellery Sector-MSME for F.Y. 2020-21. The said award was given by Hon'ble Minister of Government of India in the 17th Set of Niryat Shree Award for MSME for the year 2020-21

Now I would like to handover the call to Mr. Vinay Piyush, CFO to state about the financial performance of the Company for 4th Quarter and Year ended 31.3.2023.

Good evening every one, You have seen the in forth quarter **the Revenue increased by 198%, at Rs. 880.87 lacs** compared to Rs. 295.81 lacs in the corresponding period of the previous year and **Profit after Tax at increased by 52%, at Rs. 57.31 lacs** as compared to Rs. 27.40 lacs in the corresponding period of the previous year.

Similarly during the financial year, the Company has delivered a better performance and achieved a 7.37% growth.

- **Revenue up by 7.37% at Rs. 2696.94 lacs** as compared to Rs. 2511.80 lacs in the corresponding period of the previous year, but
- **Profit after Tax down by 12.91% at Rs. 254.34 lacs** as compared to Rs. 292.045 lacs in the corresponding period of the previous year.

During the year profit declined mainly due to decreased in other income.

The company expect that its turnover and profitability both will be increased incoming periods. The Company is not expecting any problem in its ability to service debts and other financial arrangement, keeping in view good liquidity position.



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Vinay Kumar Piyush	<p>Now I request to Company Secretary to focus somethings on future plan of the company.</p> <p>Your company is still leading Exporter of Glass Beads, Handicrafts and its related items and having biggest market in US of its products. The company procures its order mainly by participating in international fares and personal meeting with Foreign Buyers and now started to attend fare/meetings with Buyers due to less impact of covid. The company also get order through online meetings with Buyers by showing new developed items to procure orders.</p> <p>We are in process to expand company business in developing, operating and maintaining industrial parks, logistic parks, warehouses, infrastructure projects etc. In this regard the company has submitted a project of logistic parks, warehouses to develop on its land to the U P Government</p>
Ramesh kumar Singh	<p>I now declare the Question- Answer session open for the participants.I would now invite Mr. Mohit Gupta to ask his questions.</p>
	<p>Mr. Mohit Gupta asked question about final dividend in proposed AGM.</p> <p>The question was replied by company secretary stated that board not recommended final dividend only recommended to confirm interim dividend given @20% for F.Y. 2022-23.</p>
	<p>The other shareholders Mr. Avinash Kumar, Mr. H.N. Srivastava, Mr. Praduman, Mr. Umesh Mishra and others were online but not asked any question.</p> <p>However some shareholders through e-mail wants to know future prospects of the company.</p>
Ramesh Kumar Singh	<p>The Company Secretary and CFO suitably given answer of all such questions including future prospect as well as new project Ware House of the company.</p>
Ramesh Kumar Singh	<p>Thank you Ladies and Gentlemen. We hope we were able to resolve all the queries. And if at all there are any queries that are left unanswered, you may send them to us by Email and we'll try to get back to you and answer your queries.</p> <p>On behalf of Banaras Beads Limited, I conclude this conference call. You may now disconnect your lines. Thank you.</p>

Notes:

1. Figures have been rounded off for convenience and ease of reference.
2. No part of this publication may be reproduced or transmitted in any form or by any means without the prior written consent of Banaras Beads Limited