

The Officer-In-Charge (Listing) Listing Department National Stock Exchange of India Ltd., Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051 Symbol: MINDACORP Head - Listing Operations, BSE Limited, P.J. Towers, Dalal Street, Fort, Mumbai – 400 001 Scrip Code: 538962

Dear Sir/ Madam

Sub: Participation in Conference Call

In compliance with regulation 30 read with schedule III, of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that the Company will participate in a virtual conference call to be held on Friday, September 17, 2021 hosted by ULJK Financial Services.

This information is also being uploaded on the Company's Website <u>www.sparkminda.com</u>

The presentation to be given by Company is also attached.

This is for your information and record.

Thanking You,

Yours Faithfully

For Minda Corporation Limited

Pardeep Mann Company Secretary Membership No A13371

MINDA CORPORATION LIMITED (GROUP CORPORATE OFFICE)

CIN: L74899DL1985PLC020401

Office Address: Plot No. 404 & 405, 5th Floor, Sector-20, Udyog Vihar, Phase-III, Gurugram, Haryana (India) - 122016.

TEL: +91 - 124 - 4698400; FAX: +91 - 124 - 4698450

Registered Office: A-15, Ashok Vihar, Phase-I, Delhi - 110052.

Website: www.sparkminda.com



Spark Minda

Innovation for Connected and Shared Mobility





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Quarter Updates

Company Snapshot \odot

- Narrowing Focus, Deepening Capabilities 💿
- Q1 FY2022 Highlights & Industry Performance \odot
- Quarterly Financial Highlights & Business Update 💿
 - CSR and Awards \odot

SPARK MINDA - Kaleidoscope



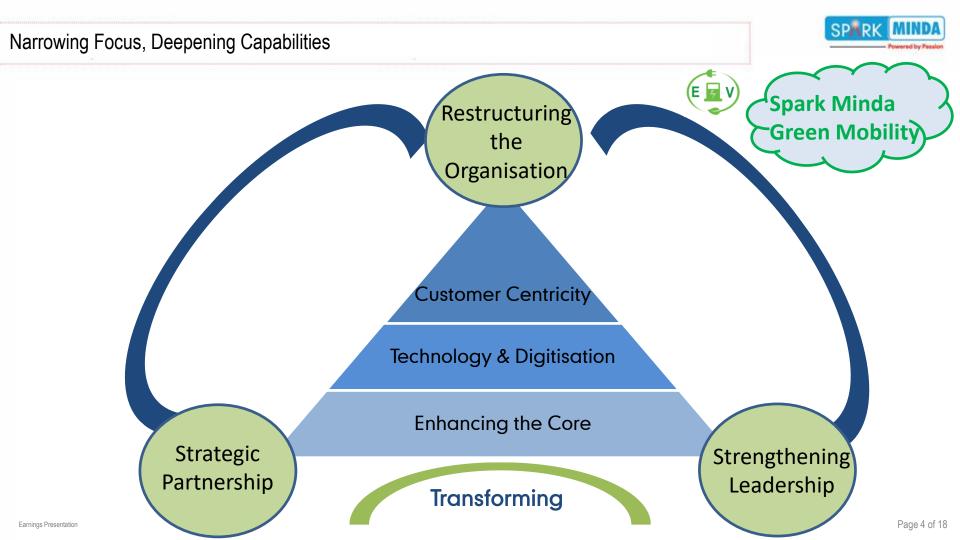
Leading Automotive Component Supplier – Since 1958

A MININGO	16,000+ WORKFORCE		PARTN	6 JERSHIPS
INR 32,570 million REVENUE		33 PLANTS/O 14 NORTH 3 SOUTH	Stoneridge	INFAC 주식회사 인팩 RIDEVISION

- VISION -

To be a dynamic, innovative and profitable global automotive organization for emerging as the preferred supplier and employer, to create value for all stakeholders.

Earnings Presentation *It includes revenue from JVs also



Engineering Capability



Engineering Capability Expansion

Advanced Engineering & Electronics

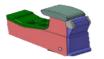






E&E and Light-weighting





50+ Engineers | WH Design E&E Architecture 40+ Engineers | Lightweighting

Power Electronics & Vehicle Access











Electronics Hardware



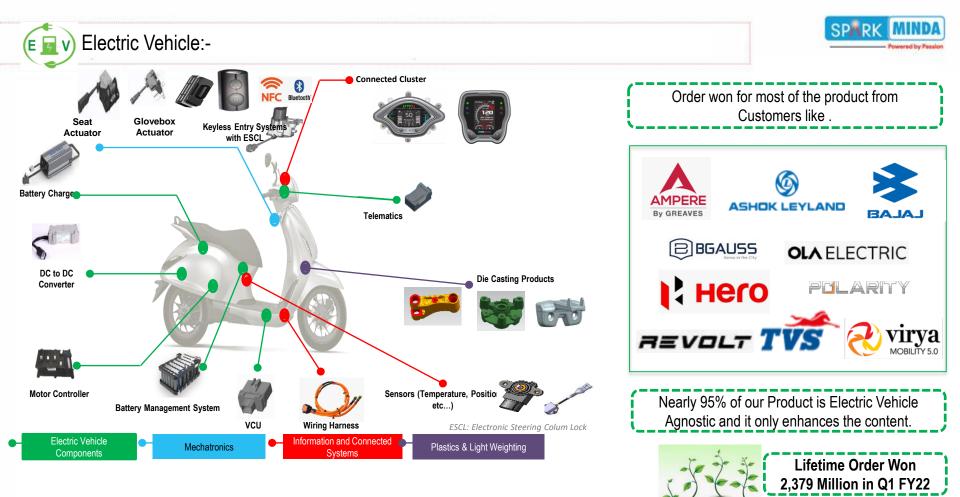
Product Validation

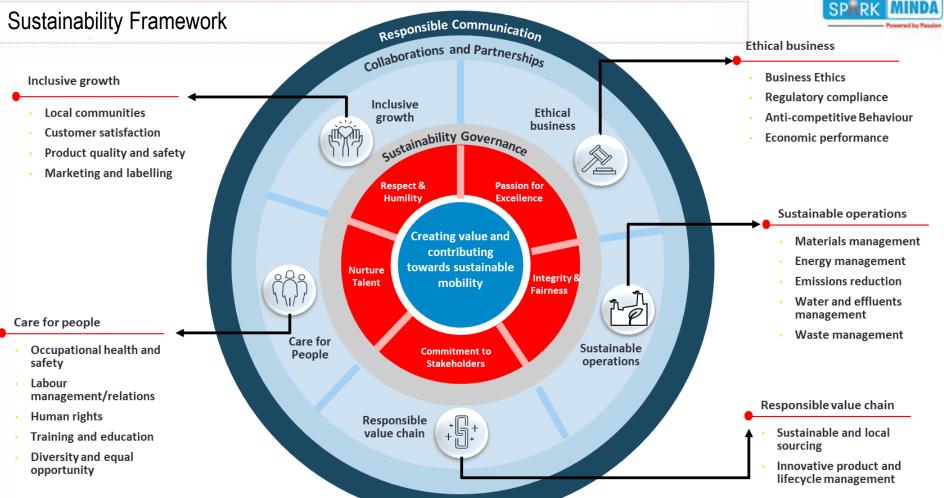


Embedded Software



Mechatronics Engineering







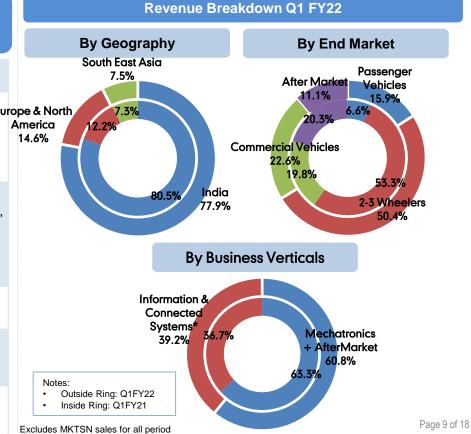
Q1 FY2022 Highlights & Industry Performance

One of India's Leading Automotive Component Company



Diversified product portfolio, global customers, strong manufacturing and advanced R&D with six decades of automotive experience

Revenue	Rs. 23,679 mn (FY2021)	
Business Verticals	 Mechatronics Information & Connected Systems Plastics & Interiors Aftermarket Electronic Manufacturing Excellence 	rope & Nor America 14.6%
Key Customers	Ampere, Ashok Leyland, Bajaj Auto, CNH, Hero Moto Corp, Honda Motorcycle and Scooter India, Hyundai, Mahindra & Mahindra, Maruti Suzuki, OLA Electric, Polarity, Revolt, Suzuki Motorcycle, TVS Motor, Tata Motors, VE Commercial Vehicles, Yamaha Motor	
Manufacturing Facilities	30 Manufacturing facilities strategically located providing support to OEMs	
R&D Capabilities	Advanced Engineering Centre of Electronics & Mechatronics in Pune (SMIT) and multiple specialised R&D Centre across India	Note
Market Capitalisation (as of 30 th June 2021) Earnings Presentation	Approx. Rs. 30,480 mn	• •



Highlights of Q1 FY22

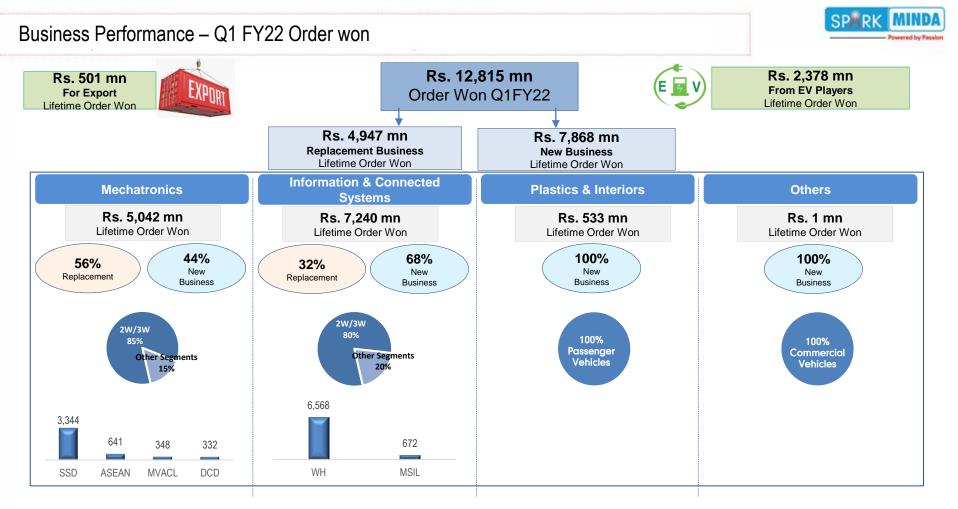
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Enhancing Capabilities for New Business Opportunities and Customer Centricity

- Revenue continues to grow better than the Industry
 - Electric Vehicle manufacturer gives strong lifetime order of Rs. 2,379 million
 - 3. New Business won exceeded Replacement Business for the Quarter
 - 4. Joint Venture with INFAC signed during the Quarter for manufacturing of Vehicle Antenna System
 - 5. Six new Patents filed in Q1 FY22 which include one in Cyber Security
- 6. Nearly 95% of temporary & permanent workers vaccinated with first dose of vaccination.

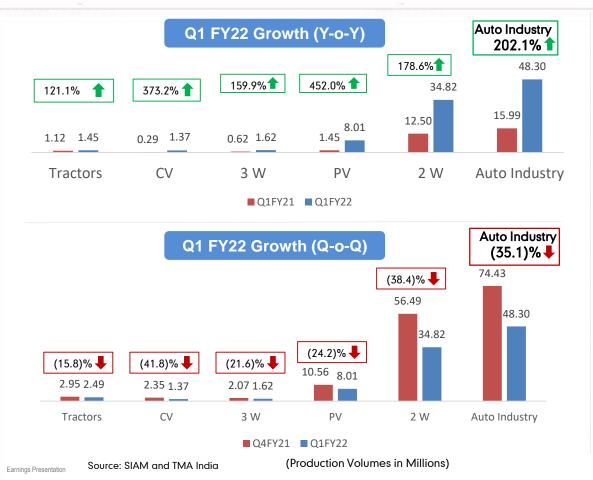


Joint Venture update **INFAC** SPARK Joint Venture Powered by Passion (June 2021) Minda Corporation **INFAC** Corporation (South Korea) (India) Vehicle Antenna Manufacturing in JV partnership with INFAC, agreement completed in Jun 2021 Business Vertical: E-Mobility Engineering **Strategic Rationale** Address growing demand of Shark Fin Antennas in PV segment in India, leveraging proven technology of INFAC Penetrate into LF Antenna Market – Door Handles, Boot, Start/Stop Increasing our share of business in passenger segment Strong growth potential due to evolving autonomous vehicle and connected mobility External communication of vehicles with IT infrastructure and other vehicles/devices is growing **Product(s) Manufacturing Location** Customers Shark Fin Antenna Antenna and EV&CS operation • IARUTI SUZUKI Combi Pole Antenna planned at EME Plant, Chakan Pune HYUNDAI Micro Pole Antenna LF Antenna **KIA MOTORS**

Earnings Presentation

SPARK MINDA Powered by Pasalon

Indian Automotive Industry Performance – Q1 FY22



Commentary

- Y-o-Y volume grew as last year was complete lockdown for most part of the Quarter.
- Onset of second wave of covid-19 had an adverse impact on automobile production for the quarter, the production volumes declined by 35.1% Q-o-Q to 48.30 Mn in Q1 FY22 from 74.43 Mn in Q4 FY21
- · Volumes were impacted by:-
 - Lockdown in most of the states in phases during the Quarter
 - Lower Consumer Sentiment

We remain cautiously optimistic for the remaining part of the financial year and hoping for slow but gradual recovery both in Economy as well as Automotive sales supported by higher spend on infrastructure and normal monsoon.

Consolidated Performance – Q1FY22



	Q1	Q1	Q4	
(Rs. Million)	FY22	FY21	FY21	
Operating Revenue	5,586	1,780	7,941	
Growth %		213.8%	(29.7)%	
EBITDA	308	(203)	890	
Margin (%)	5.5%	(11.4)%	11.2%	
Profit Before Tax (PBT)	85	(453)	702	
Margin (%)	1.5%	(24.3)%	8.8%	
PAT from continuing operations	71	(363)	546	
Margin (%)	1.3%	(19.4)%	6.8%	

Commentary

Overall Revenue of Rs. 5,586 million for the Quarter:

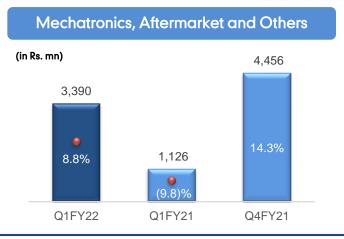
- Continued operation showed growth of 213.8% Y-o-Y and decline of 29.7% Q-o-Q
- Export helped us in Resilient Business performance and better than the Industry growth despite challenging macro-economic scenario EBITDA margin at 5.5% in Q1 FY22 :-
 - · Impacted by lower fixed cost absorption due to second wave impacting the industry
 - Lower Aftermarket Sales, Product Mix and Lag of Commodity price indexation had adverse impact
 - · Company continues to implement several cost control measures for fixed cost

Net Profit of Rs. 71 million

• Share of profit in JV of Rs. 26 million in Q1 FY22 as against loss of Rs. 58 million in Q1 FY21

Business Verticals Performance – Q1 FY22



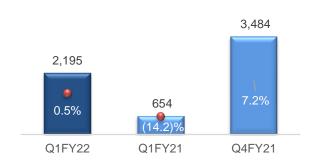


• The growth in revenue is seen Y-o-Y as last year was complete lockdown due to 1st wave of Covid.

- The de-growth in revenue Q-o-Q is seen due to second wave of Covid. Lower than market fall as export supported the vertical.
- EBITDA margin came at 8.8% due to
 - Lower operating leverage
 - Supported by various cost control measures

Information & Connected Systems





- The growth in revenue is seen Y-o-Y as last year was complete lockdown due to 1st wave of Covid.
- The de-growth in revenue Q-o-Q is seen due to second wave of Covid.
- EBITDA margin at 0.5% due to
 - Lower operating leverage as capacity utilization has fallen below 50%.
 - Adverse product mix, lag of commodity indexation
 - Supported by various cost control measures



Powered by Passion

Awards and CSR

Awards/Recognition and Corporate Social Responsibility – Q1 FY2022





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Thank You



This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Minda Corporation Limited ("Minda Corp" or the Company) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Minda Corp undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.



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