



NEWGEN™

Newgen Software Technologies Limited

CIN: L72200DL1992PLC049074

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Date: 20th July 2021

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001	National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra- Kurla Complex Bandra (E), Mumbai – 400051
Ref.: Newgen Software Technologies Limited (NEWGEN/INE619B01017) Scrip Code – 540900	Ref.: Newgen Software Technologies Limited (NEWGEN/INE619B01017)

Sub.: Outcome of Board Meeting held on 20th July 2021.

Dear Sir/ Ma'am,

This is to inform you that the Board of Directors of the Company at its meeting held today i.e. Tuesday, 20th July 2021 which commenced at 11:30 A.M. and concluded at 11.55 A.M., has, inter-alia, considered and approved the Unaudited Standalone and Consolidated Financial Results of the Company for the first Quarter ended 30th June 2021.

Accordingly, pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the aforesaid financial results along with limited review reports.

This is for your kind information and record.

Thanking you.

For Newgen Software Technologies Limited

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Aman Mourya
Company Secretary

Encl.: a/a

B S R & Associates LLP

Chartered Accountants

Building No.10,12th Floor, Tower-C,
DLF Cyber City, Phase-II,
Gurugram – 122 002, India

Telephone: +91 124 719 1000
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To

Board of Directors of **Newgen Software Technologies Limited**

1. We have reviewed the accompanying Statement of unaudited consolidated financial results of **Newgen Software Technologies Limited** (“the Parent”) and its subsidiaries (the Parent and its subsidiaries together referred to as “the Group”), for the quarter ended 30 June 2021 (“the Statement”), being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (‘Listing Regulations’).
2. This Statement, which is the responsibility of the Parent’s management and approved by the Parent’s Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 “*Interim Financial Reporting*” (“Ind AS 34”), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 “*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*”, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the following entities:

Parent Entity

- a) Newgen Software Technologies Limited

Subsidiaries

- a) Newgen Software Inc.
- b) Newgen Computers Technologies Limited
- c) Newgen Software Technologies PTE Ltd.
- d) Newgen Software Technologies UK Ltd.
- e) Newgen Software Technologies Canada Ltd.
- f) Newgen Software Technologies PTY Ltd.

5. Attention is drawn to the fact that the figures for the 3 months ended 31 March 2021 as reported in these financial results are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the

Principal Office:

B S R & Associates LLP

previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.

6. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
7. The Statement includes the interim financial results of 5 subsidiaries which have not been reviewed, whose interim financial results reflect total assets of Rs. 4,119.47 lakhs as at 30 June 2021, total revenue of Rs. 1,809.47 lakhs, total net profit/(loss) after tax of Rs. 80.32 lakhs and total comprehensive income of Rs. 80.32 lakhs for the quarter ended 30 June 2021, as considered in the Statement. According to the information and explanations given to us by the management, these interim financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

Place: Gurugram
Date: 20 July 2021

For **B S R & Associates LLP**
Chartered Accountants
Firm's Registration No.: 116231W / W-100024

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Sandeep Batra
Partner
Membership No. 093320
UDIN: 21093320AAAACA9563

B S R & Associates LLP

Chartered Accountants

Building No.10,12th Floor, Tower-C,
DLF Cyber City, Phase-II,
Gurugram – 122 002, India

Telephone: +91 124 719 1000
Fax: +91 124 235 8613

To
Board of Directors of **Newgen Software Technologies Limited**

1. We have reviewed the accompanying Statement of unaudited standalone financial results of **Newgen Software Technologies Limited** for the quarter ended 30 June 2021 (“the Statement”).
2. This Statement, which is the responsibility of the Company’s management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 “*Interim Financial Reporting*” (“Ind AS 34”), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 “*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*” issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Attention is drawn to the fact that the figures for the 3 months ended 31 March 2021 as reported in these financial results are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.
5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **B S R & Associates LLP**

Chartered Accountants

Firm’s Registration No.: 116231W / W-100024

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Sandeep Batra

Partner

Membership No. 093320

UDIN: 21093320AAAABZ2293

Place: Gurugram
Date: 20 July 2021

Principal Office:

**Statement of Consolidated Financial Results of Newgen Software Technologies Limited
for the quarter ended 30 June 2021**

(Amount in Rupees lakhs)

Particulars	Quarter ended			Year ended
	30 June 2021 (Unaudited)	31 March 2021 (Audited)	30 June 2020 (Unaudited)	31 March 2021 (Audited)
I Income				
Revenues from operations	15,953.56	19,998.21	13,211.98	67,262.44
Other income	1,058.27	457.00	391.63	1,503.74
Total income	17,011.83	20,455.21	13,603.61	68,766.18
II Expenses				
Employee benefits expense	9,324.27	9,374.29	7,805.89	32,761.76
Finance costs	65.93	83.06	179.75	562.58
Depreciation and amortization expense	406.56	507.89	578.14	2,014.97
Other expenses	4,353.57	3,985.43	3,848.35	15,310.17
Total expenses	14,150.33	13,950.67	12,412.13	50,649.48
III Profit before tax	2,861.50	6,504.54	1,191.48	18,116.70
IV Tax expense				
Current tax	1,011.22	1,369.48	643.65	3,977.42
Tax expense for earlier years	-	(22.96)	-	1,288.86
Deferred tax (credit)/charge	(310.09)	(115.12)	(364.28)	202.19
Total tax expense	701.13	1,231.40	279.37	5,468.47
V Net profit for the period / year	2,160.37	5,273.14	912.11	12,648.23
VI Other comprehensive income for the period / year				
Items that will not be reclassified subsequently to profit or loss				
Remeasurement of defined benefit liability/(asset)	25.68	182.49	(26.59)	102.73
Income tax relating to items that will not be reclassified to profit or loss	(8.97)	(63.77)	9.29	(35.90)
Net other comprehensive income/(loss) not to be reclassified subsequently to profit or loss	16.71	118.72	(17.30)	66.83
Items that will be reclassified subsequently to profit or loss				
Debt instruments through other comprehensive income - net change in fair value	22.76	(54.70)	130.76	75.25
Income tax relating to items that will be reclassified to profit or loss	(7.95)	19.11	(45.69)	(26.30)
Exchange differences on translation of foreign operations	57.14	(3.77)	89.51	117.69
Net other comprehensive income/(loss) to be reclassified subsequently to profit or loss	71.95	(39.36)	174.58	166.64
Other comprehensive income for the period / year, net of income tax	88.66	79.36	157.28	233.47
VII Total comprehensive income for the period / year	2,249.03	5,352.50	1,069.39	12,881.70
VIII Profit for the period / year attributable to				
Shareholders of the Company	2,160.37	5,273.14	912.11	12,648.23
Non-controlling interest	-	-	-	-
	2,160.37	5,273.14	912.11	12,648.23
IX Other comprehensive income/(loss) for the period / year attributable to				
Shareholders of the Company	88.66	79.36	157.28	233.47
Non-controlling interest	-	-	-	-
	88.66	79.36	157.28	233.47
X Total comprehensive income for the period / year attributable to				
Shareholders of the Company	2,249.03	5,352.50	1,069.39	12,881.70
Non-controlling interest	-	-	-	-
	2,249.03	5,352.50	1,069.39	12,881.70
XI Paid up equity share capital (face value Rs. 10 each)	6,936.41	6,930.60	6,913.17	6,930.60
XII Other equity				59,639.07
XIII Earnings per equity share of Rs. 10 each				
Basic (in Rs.)	3.12	7.61	1.32	18.28
Diluted (in Rs.)	3.09	7.51	1.31	18.10

Statement of Standalone Financial Results of Newgen Software Technologies Limited
for the quarter ended 30 June 2021

(Amount in Rupees lakhs)

Particulars	Quarter ended			Year ended
	30 June 2021 (Unaudited)	31 March 2021 (Audited)	30 June 2020 (Unaudited)	31 March 2021 (Audited)
I Income				
Revenues from operations	14,457.85	18,381.50	11,228.64	61,039.47
Other income	1,049.12	413.73	380.45	1,430.95
Total income	15,506.97	18,795.23	11,609.09	62,470.42
II Expenses				
Employee benefits expense	7,973.96	8,213.98	6,534.33	27,926.06
Finance costs	60.29	73.71	173.03	534.84
Depreciation and amortization expense	369.74	472.92	529.29	1,851.48
Other expenses	4,524.01	3,846.73	3,439.45	15,188.91
Total expenses	12,928.00	12,607.34	10,676.10	45,501.29
III Profit before tax	2,578.97	6,187.89	932.99	16,969.13
IV Tax expense				
Current tax	922.86	1,241.90	578.26	3,632.26
Tax expense for earlier years	-	(22.96)	-	1,288.86
Deferred tax (credit)/charge	(285.33)	(30.64)	(363.67)	288.58
Total tax expense	637.53	1,188.30	214.59	5,209.70
V Net profit for the period / year	1,941.44	4,999.59	718.40	11,759.43
VI Other comprehensive income/(loss) for the period/year				
Items that will not be reclassified subsequently to profit or loss				
Remeasurement of defined benefit liability/(asset)	25.68	182.49	(26.59)	102.73
Income tax relating to items that will not be reclassified to profit or loss	(8.97)	(63.77)	9.29	(35.90)
Net other comprehensive income/(loss) not to be reclassified subsequently to profit or loss	16.71	118.72	(17.30)	66.83
Items that will be reclassified subsequently to profit or loss				
Debt instruments through other comprehensive income - net change in fair value	22.76	(54.70)	130.76	75.25
Income tax relating to items that will be reclassified to profit or loss	(7.95)	19.11	(45.69)	(26.30)
Net other comprehensive income/(loss) to be reclassified subsequently to profit or loss	14.81	(35.59)	85.07	48.95
Other comprehensive income for the period / year, net of income tax	31.52	83.13	67.77	115.78
VII Total comprehensive income for the period / year	1,972.96	5,082.72	786.17	11,875.21
VIII Profit for the period / year attributable to				
Shareholders of the Company	1,941.44	4,999.59	718.40	11,759.43
Non-controlling interest	-	-	-	-
	1,941.44	4,999.59	718.40	11,759.43
IX Other comprehensive income for the period / year attributable to				
Shareholders of the Company	31.52	83.13	67.77	115.78
Non-controlling interest	-	-	-	-
	31.52	83.13	67.77	115.78
X Total comprehensive income for the period / year attributable to				
Shareholders of the Company	1,972.96	5,082.72	786.17	11,875.21
Non-controlling interest	-	-	-	-
	1,972.96	5,082.72	786.17	11,875.21
XI Paid up equity share capital (face value Rs. 10 each)	6,936.41	6,930.60	6,913.17	6,930.60
XII Other equity				56,418.52
XIII Earnings per equity share of Rs. 10 each				
Basic (in Rs.)	2.80	7.22	1.04	17.00
Diluted (in Rs.)	2.77	7.12	1.03	16.82

Segment Reporting (consolidated) :				
(Amount in Rupees lakhs)				
Particulars	Quarter ended			Year ended
	30 June 2021 (Unaudited) (Refer note "b" below)	31 March 2021 (Audited) (Refer note "b" below)	30 June 2020 (Unaudited) (Refer note "b" below)	31 March 2021 (Audited) (Refer note "b" below)
I	Revenue by geographical segment			
	India	3,712.83	5,493.43	3,550.27
	EMEA	4,851.66	5,656.90	3,089.59
	APAC	1,795.84	3,237.67	1,236.59
	USA	5,593.23	5,610.21	5,335.53
	Total	15,953.56	19,998.21	13,211.98
	Less: Inter-segment revenue	-	-	-
	Net revenue from operations from external customers	15,953.56	19,998.21	13,211.98
II	Segment profit/(loss) before tax			
	India	42.55	929.88	(110.80)
	EMEA	442.89	2,707.83	42.24
	APAC	437.52	1,194.77	271.61
	USA	1,360.32	1,851.84	1,309.42
	Total	2,283.28	6,684.32	1,512.47
	Add: Other income	1,058.27	457.00	391.63
	Less: Unallocated expenditure	480.05	636.78	712.62
	Profit before tax	2,861.50	6,504.54	1,191.48
	Less: Tax expense	701.13	1,231.40	279.37
	Net profit after taxes	2,160.37	5,273.14	912.11
III	Segment assets			
	India	9,391.17	9,275.72	9,342.04
	EMEA	10,555.17	11,922.12	11,843.78
	APAC	4,322.70	5,584.83	4,006.23
	USA	10,266.15	10,187.25	9,829.18
	Total	34,535.19	36,969.92	35,021.23
	Add: Unallocated assets	59,365.95	55,087.76	49,388.37
	Total assets	93,901.14	92,057.68	84,409.60
IV	Segment liabilities			
	India	5,158.92	5,593.20	5,221.56
	EMEA	6,768.20	6,818.10	5,988.02
	APAC	2,075.69	2,439.25	1,667.48
	USA	6,293.57	6,112.25	5,335.69
	Total	20,296.38	20,962.80	18,212.75
	Add: Unallocated liabilities	4,682.83	4,525.21	10,169.99
	Total liabilities	24,979.21	25,488.01	28,382.74

Note :-

a) Unallocated assets, liabilities, revenue and expenses :

Certain assets, liabilities, revenue and expenses are not specifically allocable to individual segments as the underlying services are used interchangeably. The Company believes that it is not practicable to provide segment disclosures relating to such assets, liabilities, revenue and expenses and accordingly such assets, liabilities, revenue and expenses are separately disclosed as 'unallocated'.

b) Segment reclass:

The Company, during the three months period ended 30 June 2021, changed the segment classification for one geography which was earlier reported as Australia segment, has been reclassified in APAC segment. Impact of this change is immaterial for operating results of both the segments. Prior period figures have also been restated to conform the current period composition of the operating segments.

Segment Reporting (standalone) :					
(Amount in Rupees lakhs)					
Particulars	Quarter ended			Year ended	
	30 June 2021 (Unaudited) (Refer note "b" below)	31 March 2021 (Audited) (Refer note "b" below)	30 June 2020 (Unaudited) (Refer note "b" below)	31 March 2021 (Audited) (Refer note "b" below)	
I	Revenue by geographical segment				
	India	3,712.83	5,493.43	3,550.27	19,723.17
	EMEA	4,748.85	5,550.82	2,990.27	16,770.68
	APAC	1,587.61	3,024.37	1,060.26	8,453.08
	USA	4,408.56	4,312.88	3,627.84	16,092.54
	Total	14,457.85	18,381.50	11,228.64	61,039.47
	Less: Inter-segment revenue	-	-	-	-
	Net revenue from operations from external customers	14,457.85	18,381.50	11,228.64	61,039.47
II	Segment profit/(loss) before tax				
	India	40.89	928.32	(112.52)	4,545.60
	EMEA	433.00	2,712.65	32.24	4,963.27
	APAC	377.16	1,127.63	220.23	3,509.41
	USA	1,158.87	1,642.35	1,125.22	5,250.09
	Total	2,009.92	6,410.95	1,265.17	18,268.37
	Add: Other income	1,049.12	413.73	380.45	1,430.95
	Less: Unallocated expenditure	480.07	636.79	712.63	2,730.19
	Profit before tax	2,578.97	6,187.89	932.99	16,969.13
	Less: Tax expense	637.53	1,188.30	214.59	5,209.70
	Net profit after taxes	1,941.44	4,999.59	718.40	11,759.43
III	Segment assets				
	India	9,359.87	9,245.75	9,315.47	9,245.75
	EMEA	10,322.85	11,635.05	11,617.24	11,635.05
	APAC	3,110.01	4,304.78	3,397.83	4,304.78
	USA	4,216.76	4,023.53	5,034.57	4,023.53
	Total	27,009.49	29,209.11	29,365.11	29,209.11
	Add: Unallocated assets	59,365.96	55,087.77	49,388.37	55,087.77
	Total assets	86,375.45	84,296.88	78,753.48	84,296.88
IV	Segment liabilities				
	India	5,157.16	5,591.38	5,219.22	5,591.38
	EMEA	6,648.87	6,634.20	5,828.81	6,634.20
	APAC	1,771.34	1,987.77	1,629.20	1,987.77
	USA	2,689.98	2,209.21	2,376.73	2,209.21
	Total	16,267.35	16,422.56	15,053.96	16,422.56
	Add: Unallocated liabilities	4,682.83	4,525.23	10,169.99	4,525.23
	Total liabilities	20,950.18	20,947.79	25,223.95	20,947.79

Note :-

a) Unallocated assets, liabilities, revenue and expenses:

Certain assets, liabilities, revenue and expenses are not specifically allocable to individual segments as the underlying services are used interchangeably. The Company believes that it is not practicable to provide segment disclosures relating to such assets, liabilities, revenue and expenses and accordingly such assets, liabilities, revenue and expenses are separately disclosed as 'unallocated'.

b) Segment reclass:

The Company, during the three months period ended 30 June 2021, changed the segment classification for one geography which was earlier reported as Australia segment, has been reclassified in APAC segment. Impact of this change is immaterial for operating results of both the segments. Prior period figures have also been restated to conform the current period composition of the operating segments.

**Statement of Standalone and Consolidated Financial Results of Newgen Software Technologies Limited
for the quarter ended 30 June 2021**

Notes:

- 1 The above financial results for the quarter ended 30 June 2021 were reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on 20 July 2021. Standalone and Consolidated financial results of the Company for the quarter ended 30 June 2021 are prepared in accordance with Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and relevant rules thereunder.
- 2 The auditors have carried out limited review of standalone and consolidated results of the Company for the quarter ended 30 June 2021. There are no qualifications in the Auditor's report on these financial results.
- 3 The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.
- 4 In view of pandemic relating to COVID-19, the Company has considered internal and external information and has performed analysis based on current estimates in assessing the recoverability of trade receivables, unbilled receivables and other financial assets, for possible impact on the Standalone and Consolidated financials results. The Company has also assessed the impact of this whole situation on its capital and financial resources, profitability, liquidity position, internal financial reporting controls etc. and is of the view that based on its present assessment this situation does not materially impact these Standalone and Consolidated financial results. However, the actual impact of COVID-19 on the Company's Standalone and Consolidated results may differ from that estimated and the Company will continue to closely monitor any material changes to future economic conditions.

*For and on behalf of the Board of Directors of
Newgen Software Technologies Limited*

**DIWAKAR
NIGAM**

Diwakar Nigam

Chairman & Managing Director

DIN: 00263222

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Date: 2021.07.20
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Place: New Delhi

Date: 20 July 2021