

Date: February 10, 2023

Scrip Code – 532960, 890145
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
MUMBAI – 400 001

DHANI – EQ, DHANIPP
National Stock Exchange of India Limited
“Exchange Plaza”,
Bandra-Kurla Complex, Bandra (E).
MUMBAI – 400 051

Sub: Earnings Update for the quarter ended December 31, 2022

Dear Sir,

Please find enclosed an Earnings Update of Dhani Services Limited for the quarter ended December 31, 2022, for your information and record.

Thanking you,
Yours truly,

For **Dhani Services Limited**

Ram Mehar
Company Secretary

CC: Luxembourg Stock Exchange, Luxembourg

Dhani Services Limited

CIN: L74110DL1995PLC069631

Reg. Off: 1/1 E, First Floor, East Patel Nagar, New Delhi-110008, Tel: 011-41052775, Fax: 011-42137986

Corp. Off: One International Centre, Tower 1, 4th Floor, S. B. Marg, Elphinstone (W), Mumbai - 400013 T. +91 22 6189 9016 F. +91 22 6189 9001

Website: www.dhani.com | Email: support@dhani.com

dhani

Dhani Services Ltd

Investor Presentation Q3 FY 22-23

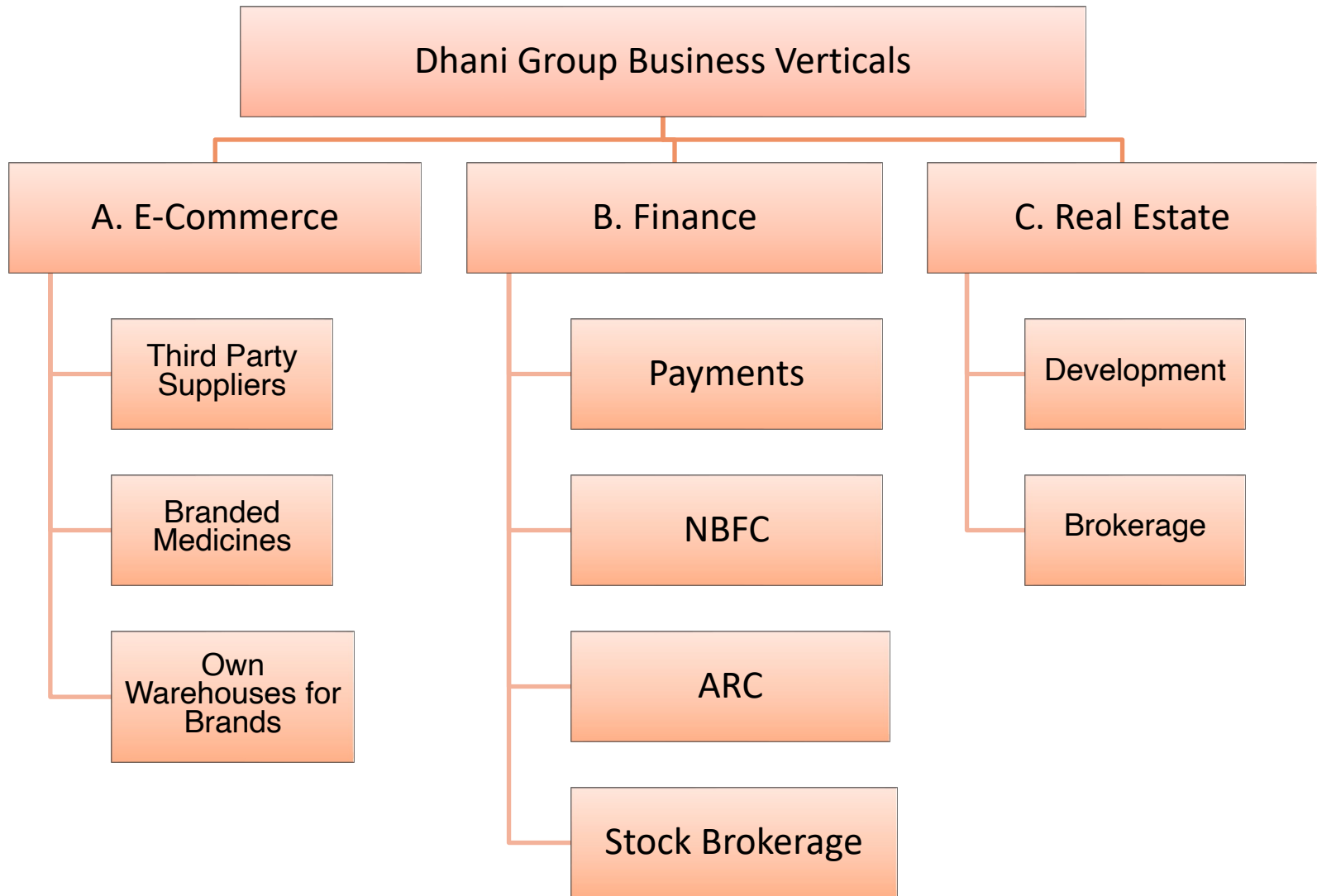
Financial Update

(In ₹ Crores)

Particulars	Q3 FY23	Q2 FY23
Revenues	168	183
Expenses	267	281
PAT	-92	-87

- The company and its subsidiaries have prepaid all of its the bank loans and the current bank borrowings stand at zero.
- The total value of loan assets is ₹ 1719 Crs, ARC assets of ₹ 570 Crs and the amount outstanding on bonds is ₹ 460 Crs. The available consolidated cash balance is ₹ 637 Crs.
- The company has completed its foundational work for new business and expects to make healthy profits in next fiscal.

About Dhani



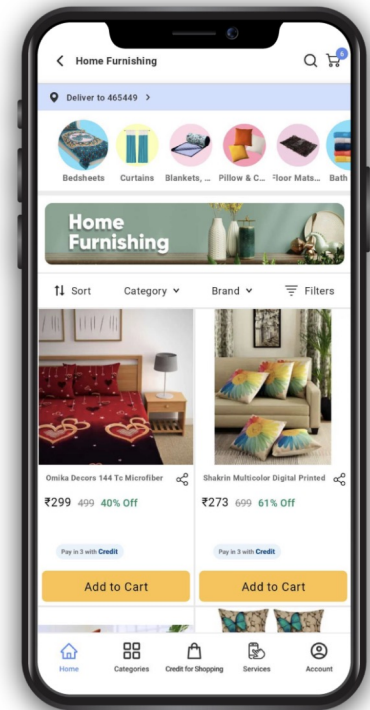
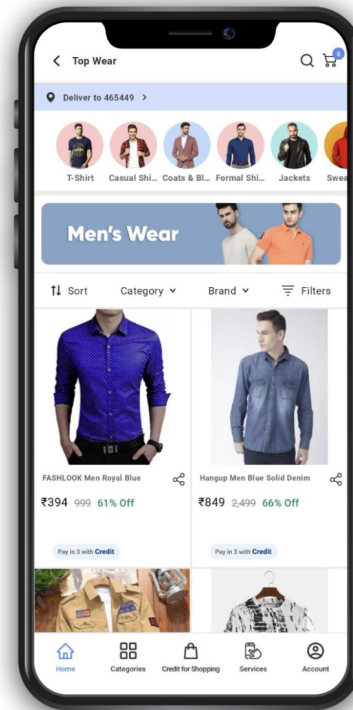
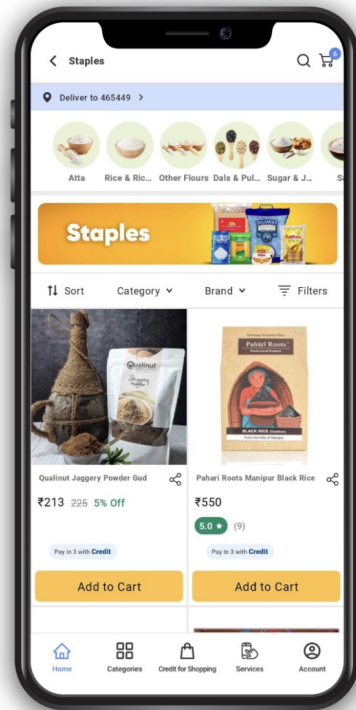
A. E-Commerce

- Dhani is a marketplace supported by third party suppliers and its own warehouses for shopping options for the middle class market in India comprising of 500 million people.
- This is an online e-tailing business where there are over 10 lac products available on Dhani store, for customers to choose from which are delivered to their residences once the order is placed.

Over 10 lakh products
in 100+ categories

Focus on vast
selection, affordability
and convenience

Dhani Plus
Membership for free
delivery



B. Finance

Payments

- Digital Wallet & Payment Services
- Rupay card & UPI over PPI
- 5 Mn plus cards issued

NBFC

- 7.9 Mn Retail loans disbursed
- Over 10,000 SME loans disbursed

ARC

- AUM : 500 Crs plus
- Networth : 600 Crs plus
- Debt free
- Managing distressed assets

Stock Brokerage

- Stock trading service to over 1.75 Lac active clients having an AUM of over 15,700 Crs in Dhani depositories
- User-friendly interface

C. Real Estate

Development Business:

Location & Type of Project	Land Area (Acres)	Estimated Saleable Area (Million Sq Ft)	Remark
Sector 104-Gurgaon (Residential)	17*	5.0	Located at Dwarka Expressway- major arterial road connecting Delhi and Gurgaon
Worli – Mumbai (Commercial)	0.57	0.26	Located Near Siddhi Vinayak temple

(*) 17 Acres is after reducing the area given to HERO and area under reservation

In addition to the above, the company is in the advanced stages of closing development deals in marquee micro markets of Mumbai.

Brokerage Business:

- Size of the Real Estate Brokerage Market in India is estimated to be more than ₹ 500-600 billion.
- Focused Markets : Mumbai , NCR, Kolkata.
- Established exclusive partnership with developers for the purpose of buying & selling entire projects and their underlying assets.

SAFE HARBOUR STATEMENT

This document contains certain forward-looking statements based on current expectations of Dhani Services Ltd.'s (CIN: L74110DL1995PLC069631) management. Actual results may vary significantly from the forward-looking statements in this document due to various risks and uncertainties. These risks and uncertainties include the effect of economic and political conditions in India, and outside India; volatility in interest rates and in the securities markets; new regulations and government policies that might impact the business of Dhani Services Ltd.; the general state of the Indian economy; and the management's ability to implement the company's strategy. Dhani Services Ltd. doesn't undertake any obligation to update these forward-looking statements.

This document does not constitute an offer or recommendation to buy or sell any securities of Dhani Services Ltd. or any of its subsidiaries or associate companies. This document also doesn't constitute an offer or recommendation to buy or sell any financial products offered by Dhani Services Ltd.

Investor Contact

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