

RAIL:SEC:2019

February 12, 2019

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400001 Scrip Code - 520008	National Stock Exchange of India Limited Exchange Plaza, 5 th Floor, Plot No.C/1, G Block Bandra-Kurla Complex Bandra (E) Mumbai - 400 051 Scrip Code - RICOAUTO
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Sub : **Press Release**

Dear Sir/Madam,

In continuation of our letter dated 11th February, 2019, enclosed herewith a copy of Press Release issued by the Company on Unaudited Financial Results for the quarter and nine months ended 31st December, 2018.

Thanking you,

Yours faithfully,
for **Rico Auto Industries Limited**


B.M. Jhamb
Company Secretary
FCS : 2446

Encl : As above

EARNINGS RELEASE

Date: February 11, 2019

BOARD APPROVES THE ACQUISITION OF MAGNA RICO POWERTRAIN (50:50 JV COMPANY)

RICO AUTO SETTING UP A NEW MANUFACTURING PLANT AT HALOL(GUJARAT)

NET PROFIT GROWTH OF 12% & REVENUE GROWTH OF 18% FOR 9MFY19




Gurugram, Haryana: February 11, 2019 – Rico Auto Industries Ltd (NSE: RICOAUTO; BSE: 520008), a world-class engineering Company supplying a wide range of high precision fully machined Aluminium and Ferrous components and assemblies to automotive OEMs across the globe. It has strong in-house R&D Capabilities. Rico’s integrated services include design, development, tooling, casting, machining and assembly across commodities. All results are unaudited.




Financial Highlights (Consol.) – Q3FY19 vs Q3FY18:

- ✓ Net Revenue INR 338.8 Cr against INR 308.8 Cr, up 10%
- ✓ EBITDA of INR 36.5 Cr against INR 30.9 Cr, up 18%
- ✓ Net Profit of INR 10.9 Cr against INR 13.3 Cr, down 18%
- ✓ EBITDA Margin at 10.9% and Net Profit Margin at 3.2% during Q3FY19
- ✓ EPS was INR 0.80 against INR 0.98

Financial Highlights (Consol.) – 9MFY19 vs 9MFY18:

- ✓ Net Revenue of INR 1056.0 Cr against INR 891.6 Cr, up 18%
- ✓ EBITDA of INR 118.6 Cr. against INR 92.5 Cr, up 28%
- ✓ Net Profit of INR 44.2 Cr against INR 39.3 Cr, up 12%
- ✓ EBITDA Margin at 11.4% and Net Profit Margin at 4.2% during 9MFY19
- ✓ EPS was INR 3.27 against INR 2.90

<u>Quarterly</u>	Total Revenue 10% 	Domestic Sales 8% 	Exports 17% 
Q3FY19	339	262 (77%)	77 (23%)
Q3FY18	309	243 (79%)	66 (21%)

<u>Nine-monthly</u>	Total Revenue 18% 	Domestic Sales 18% 	Exports 22% 
9MFY19	1056	820 (78%)	236 (22%)
9MFY18	892	698 (78%)	194 (22%)

Rico Auto Industries Limited

Regd. & Corp. Office: 38 K M Stone, Delhi - Jaipur Highway, Gurugram, HR 122001. | Tel.: +91 24 41703200
Website: www.ricoauto.com

Major Developments – 9MFY19

- The Board approved the acquisition of equity shares by Rico Auto and its step down Subsidiary, Rasa Autocom Limited, in the 50:50 Joint Venture Company namely Magna Rico Powertrain Private Limited (JV Co.) from the Joint Venture Partner namely Magna Powertrain GMBH. Post this acquisition, JV Co. will become a subsidiary of the Company and the Company alongwith its step down subsidiary will hold entire share capital of the JV Co.
- Company's board also agreed for the setting up of a new manufacturing plant at Halol in Gujarat for 2W & 4W components. The plant is expected to be operational from May '19. Initial investment for the project is INR 1.1 Cr. and will be met through internal accruals.
- Board has declared an Interim Dividend of 40% for FY19 (Re.0.40 per equity share of Re.1/- each).
- During the year company added orders from Kia Motors, Renault, Nissan, Daimler, Punch Powertrain, Greaves, BMW, Hero, Cummins, Honeywell and Tata having a program value of around INR 2300 Cr (Year to date)
- After Market Sales has gained momentum and crossed a turnover of INR 16 Cr during 9MFY19. Total portfolio of 400+ products and over 60+ Dealers network have been created.
- Meanwhile, Company is focusing on New Clutch and CVT development and also tapping more customers for the EV parts.

About Rico Auto Industries Ltd

RICO is an established and reputed engineering group sharply focused on the automobile industry. We manufacture and supply world class high precision and fully machined components & assemblies both aluminium and ferrous - to leading OEMs across the Globe. Our multiple fully integrated production facilities are equipped to offer complete spectrum of services from designing of components to development of tools, casting and precision machining and assembly of auto components. The result of this exemplary service is the strong customer relationships we share with the most prestigious names in the national and international automotive industry. We have continued to remain a preferred supplier to these valued brands. Strategic linkages with leading fellow automotive suppliers have given RICO a further technological edge. Joint ventures have been established with players like Magna Powertrain for oil & water pump systems, and Jinfei for alloy wheels. RICO continually works towards achieving the highest levels of efficiency, productivity and profitability - so as to sustain growth and deliver consistent value to both customers and stakeholders.

Investor Relations Contact

Sanidhya Jain | S-Ancial Technologies Pvt. Ltd. | sanidhya@s-ancial.com | 9930446788

Forward-looking statements

All statements included or incorporated by reference in this presentation, other than statements or characterizations of historical fact, are forward-looking statements. These forward-looking statements are based on our current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by us. Although Rico Auto Industries Limited believes that the expectations reflected in such forward looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. Any forward-looking statement speaks only as of the date on which such statement was made, and Rico Auto Industries Limited undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. No assurance can be given that actual results, performance or achievement expressed in, or implied by, forward looking statements within this disclosure will occur, or if they do, that any benefits may be derived from them.

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