

November 07, 2020

To

<b>BSE Limited</b> Department of Corporate Services Listing Department P J Towers, Dalal Street, Mumbai - 400001 <i>Scrip Code: 542367</i>	<b>National Stock Exchange of India Limited</b> Listing Department Exchange Plaza Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400051 <i>Scrip Symbol: XELPMOC</i>
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Dear Sir/Madam,

**Sub: Press Release.**

In accordance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release of the Company in respect of Financial Results of the Company for the 2<sup>nd</sup> quarter and half year ended September 30, 2020.

We request you to take the same on record.

Thanking you,

Yours faithfully,

**For Xelpmoc Design and Tech Limited**

**Vaishali Kondbhar  
Company Secretary**

**Encl: as above**

**November 7, 2020:** Xelpmoc Design and Tech Limited (NSE: XELPMOC; BSE: 542367), a professional and technical consulting services company, today announced its **second quarter and half year FY21 results for the period ended September 30<sup>th</sup>, 2020**. Xelpmoc is largely focused on an innovation and engaged in building the next generation of technology in Data Science, Artificial Intelligence (AI) and Machine Learning (ML) space.

**Commenting on the Company's performance for Q2FY21, Mr. Sandipan Chattopadhyay, MD & CEO, Xelpmoc Design and Tech Ltd. said,** " We continue our execution with the same focus and purpose that we set out to by identifying opportunities in sectors that fit our HEAL strategy. In line with the same, our Board approved investment in Learning Hats Pte. Ltd, an Asia Pacific to Africa education provider as well as an AI powered online marketplace for Pharma drugs. Our investments in other entities continue to scale up and we are confident of a few of our bets delivering value over the longer term. The pandemic has partially stymied our new acquisitions but we are optimistic about the opportunities in the unique space that we straddle."

### Financial Performance (Consolidated)

(₹ in million)	Q2'20	Q3'20	Q4'20	Q1'21	Q2'21
Revenue from Operations	15.1	21.3	32.6	35.1	34.7
EBITDA	(13.2)	(4.0)	5.4	14.1	14.9
EBITDA Margin (%)	-	-	16.7%	40.1%	43.0%

### Consolidated Q2FY21 review (QoQ%)

- Total operating revenue was Rs 34.7 million as compared to Rs 35.1 million in Q1FY21, reflecting a decrease of 0.9% QoQ
- EBITDA was Rs 14.9 million as compared to Rs 14.1 million in Q1FY21, reflecting an increase of 6.3%
- Net profit for the quarter was Rs 15.6 million as compared to Rs 16.7 million in Q1FY21

### Consolidated Q2FY21 review (YoY%)

- Total operating revenue was Rs 34.7 million as compared to Rs 15.1 million in Q2FY20, reflecting an increase of 129.9% YoY
- EBITDA was Rs 14.9 million as compared to Rs (13.2) million in Q2FY20
- Net profit for the quarter was Rs 15.6 million as compared to net loss of Rs 11.0 million in Q2FY20

The fair value of our investments in our clients as on September 30, 2020 stands at approximately Rs 439.1 million.

### Key Business Highlights

- **The Board approved investment in Learning Hats Pte Ltd. (LHPL)**, a company incorporated and domiciled in the Republic of Singapore. LHPL has been incorporated for the purpose of developing of leading edge technological products.

### About Xelpmoc Design and Tech Ltd.

Xelpmoc Design and Tech Limited is engaged in providing professional and technical consulting services with focus on product development, data science and analytics. The company is focused on building the next generation of technology in Artificial Intelligence (AI) and Machine Learning space, with a keen interest in Natural Language Processing & Data Analytics. The Company's clients range from entrepreneurs and start-up enterprises to established companies, engaged in e-commerce, transportation and logistics, recruitment, financial services, social networking, and various other industries. The Company provides a wide range of services, including, mobile and web application development, prototype development, thematic product development and data science and analytics assistance.

The Company grows its portfolio of services and products as the needs of its clients evolve. The Company commenced operations in Bengaluru, India, in 2015 and has since serviced enterprises across four states in India. The Company's business operations may broadly be categorized as technology services, and technology solutions/ products. The Company also occasionally provides business support to some of its clients to enable them to set-up their operations.

The Company believes that it is among the few technology service providers with accessibility to domain experts. It benefits from the expertise and experience of its Promoters and senior management in a range of sectors including financial services, retail, media and entertainment, and business services. It also carries out its operations through its joint venture and associate.

The Company is promoted by Sandipan Chattopadhyay, who has over 22 years of experience in the information technology industry, Srinivas Koora, who has over 21 years of experience in the field of accounts and finance and is primarily responsible for devising the strategy for the Company, and Jaison Jose who has been instrumental for the implementation of operational plans, operation strategies, budgets and forecasts at the corporate, regional and business unit level.

For Details please visit: [www.xelpmoc.in](http://www.xelpmoc.in)

### For details please contact:

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**Disclaimer:**

*Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking*



Press Release

Q2FY21

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*statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*