

**Date: - 11.01.2024**

To  
BSE Limited  
Listing Department  
P.J Tower, Dalal Street  
Mumbai – 400001

**Stock Symbol -540047**

To  
National Stock Exchange of India Ltd.  
Exchange Plaza, C-1, Block G  
Bandra Kurla Complex,  
Bandra (E), Mumbai – 400051

**Stock Symbol –DBL**

**Sub: - Investor Presentation**

Pursuant to regulation 30 & 46(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time, please find enclosed herewith a copy of the Investor Presentation, which will be uploaded to our website <http://www.dilipbuildcon.com>

We request you to take the said investor presentation on your record

**For Dilip Buildcon Limited**

**Abhishek Shrivastava**  
**Company Secretary**

Encl : Investor Presentation 11.01.2024

**Regd. Office :**



DILIP BUILDCON LIMITED  
INFRASTRUCTURE & BEYOND



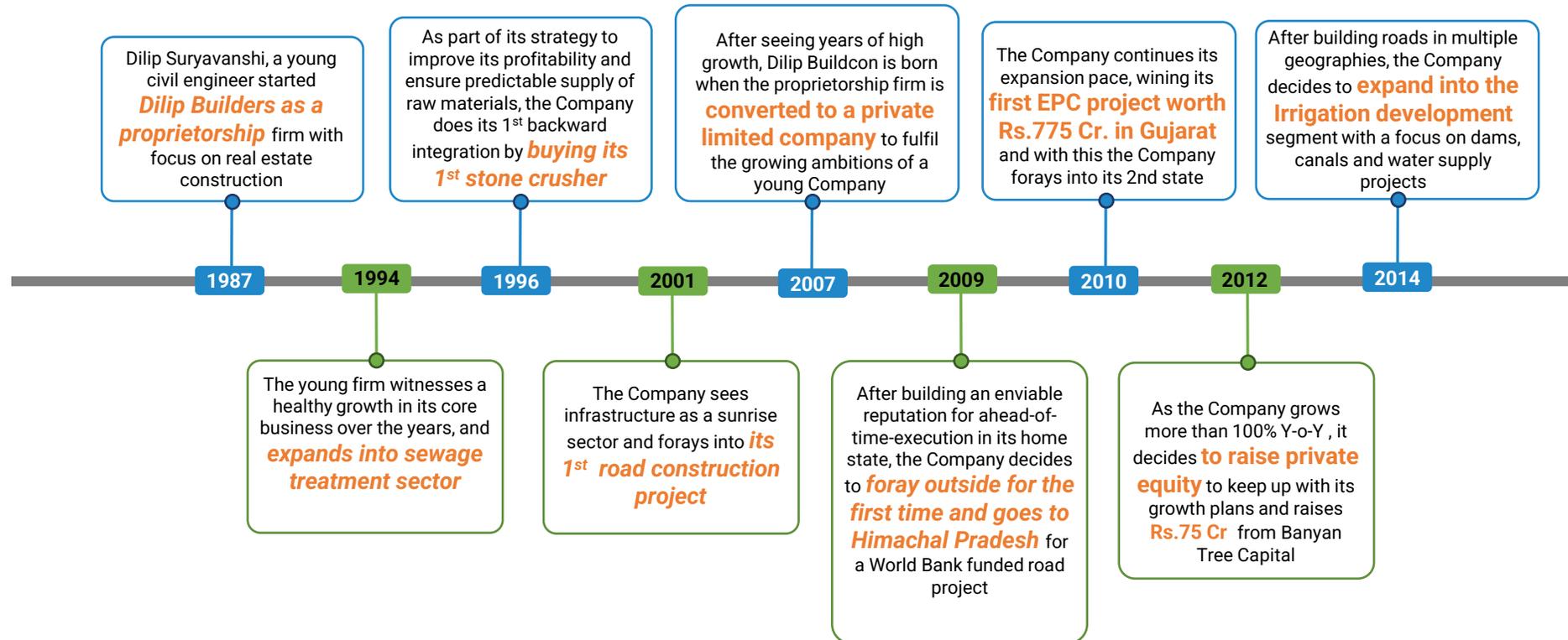
# Dilip Buildcon Limited

CORPORATE OVERVIEW

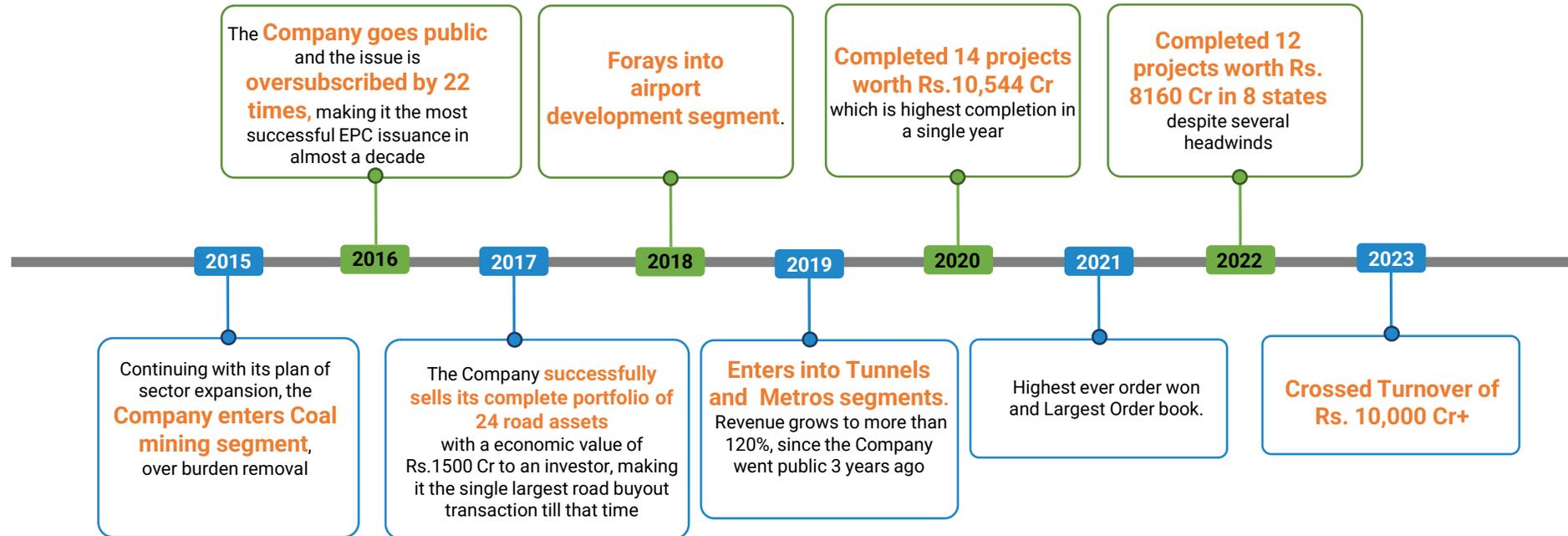
## Safe Harbour

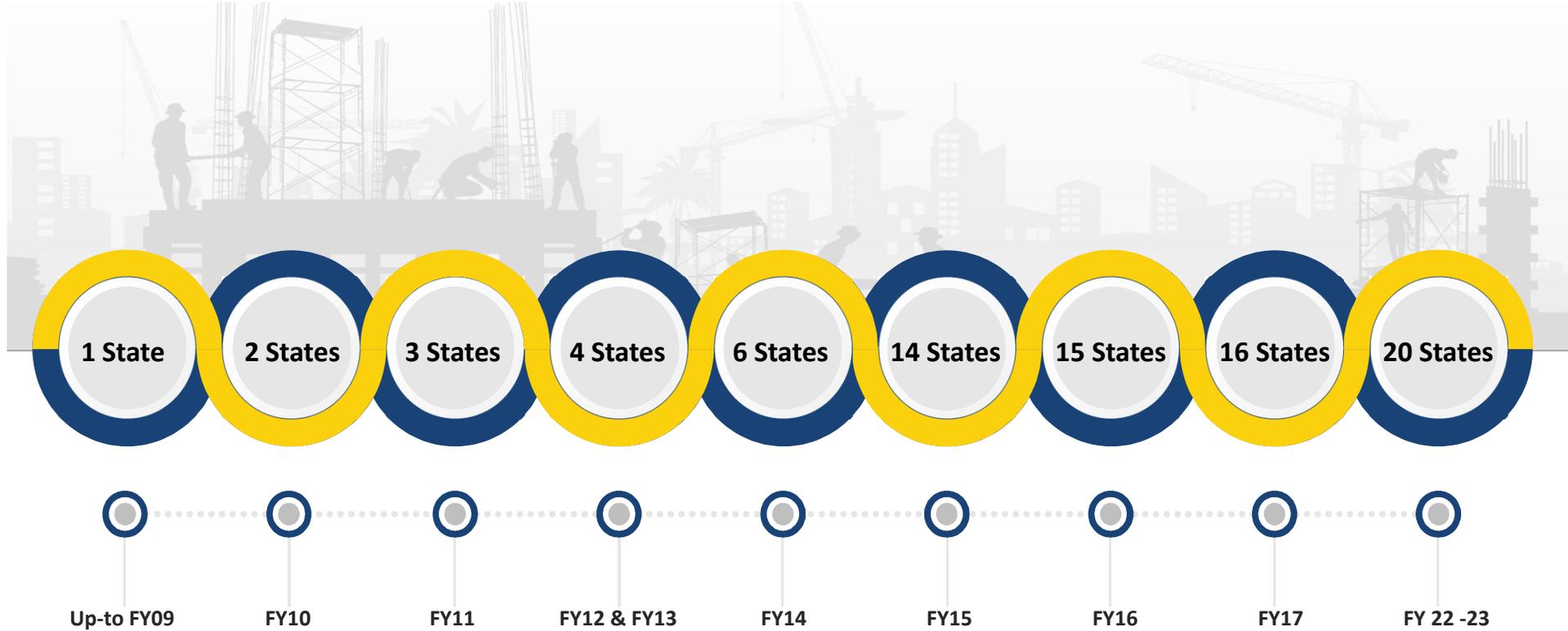
All statements included or incorporated by reference in this presentation, other than statements or characterizations of historical fact, are forward-looking statements. These forward-looking statements are based on our current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by us. Although Dilip Buildcon Limited believes that the expectations reflected in such forward looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. Any forward-looking statement speaks only as of the date on which such statement was made, and Dilip Buildcon Limited undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. No assurance can be given that actual results, performance or achievement expressed in, or implied by, forward looking statements within this disclosure will occur, or if they do, that any benefits may be derived from them.

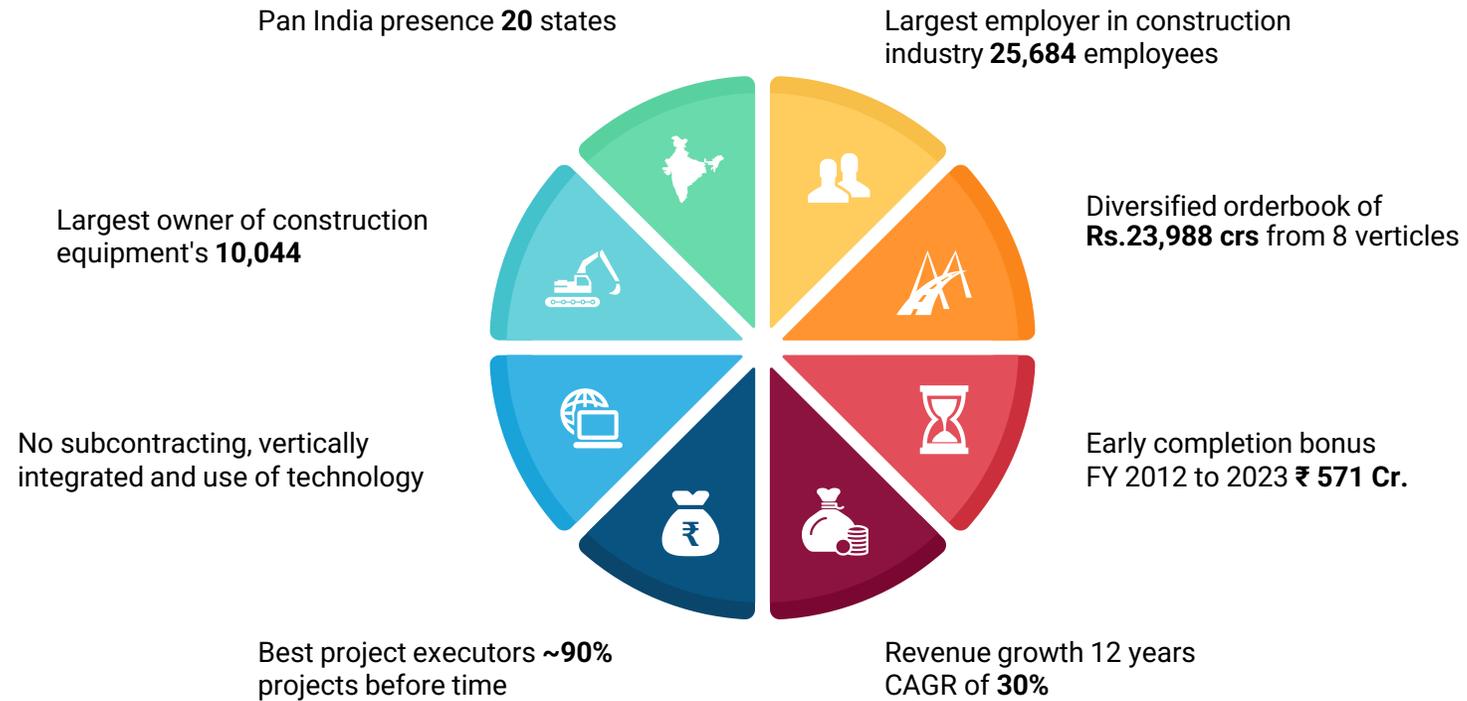
₹ in Cr.

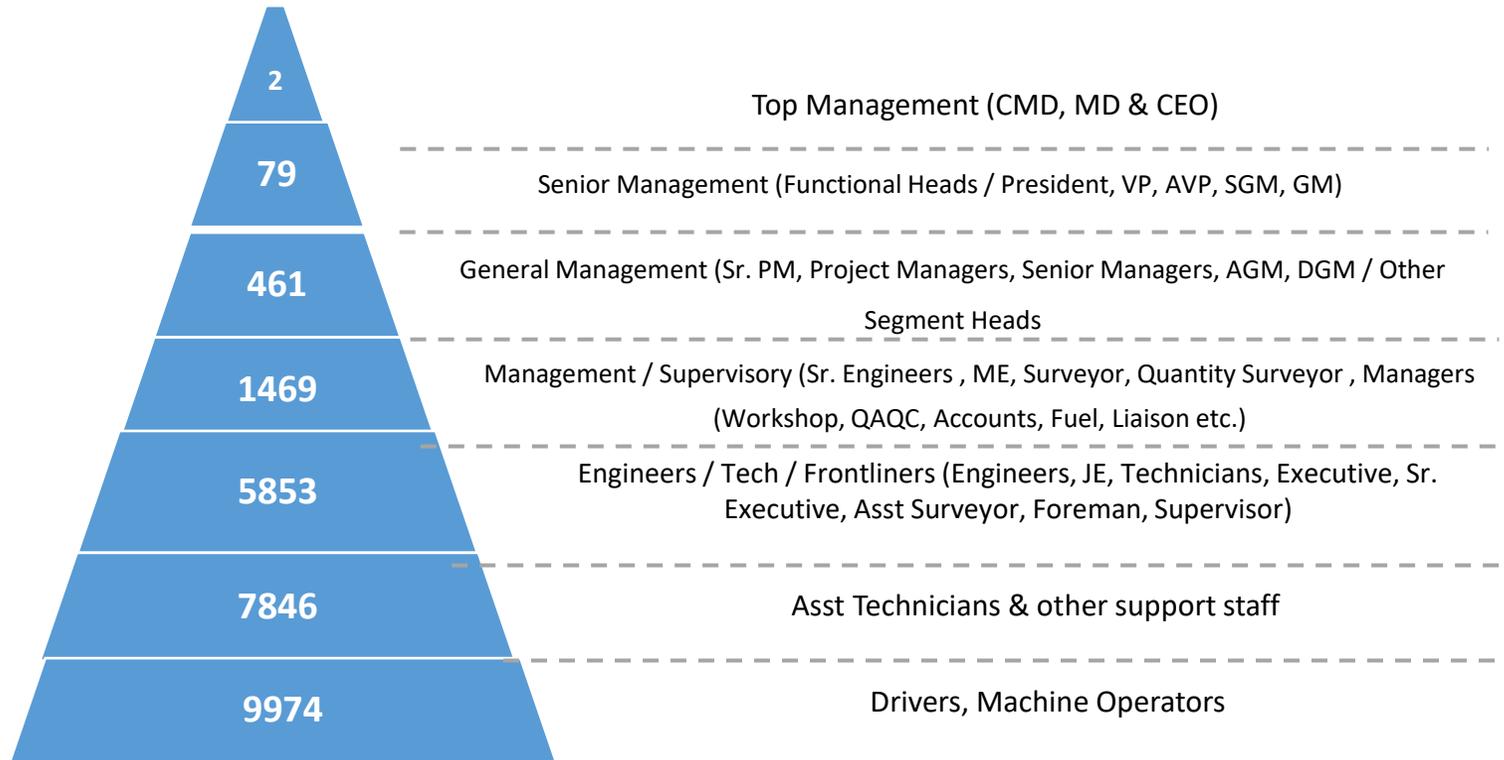


₹ in Cr.

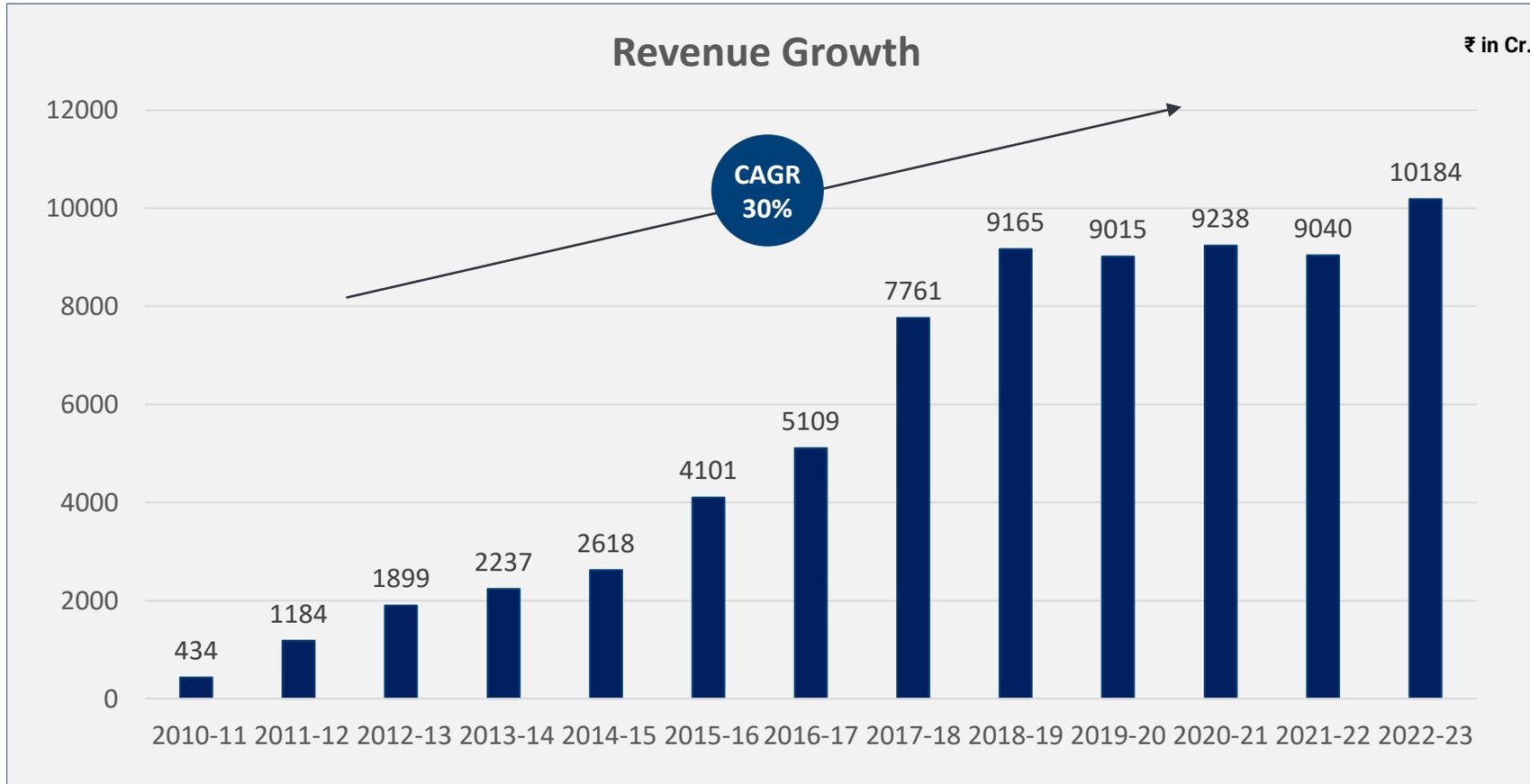






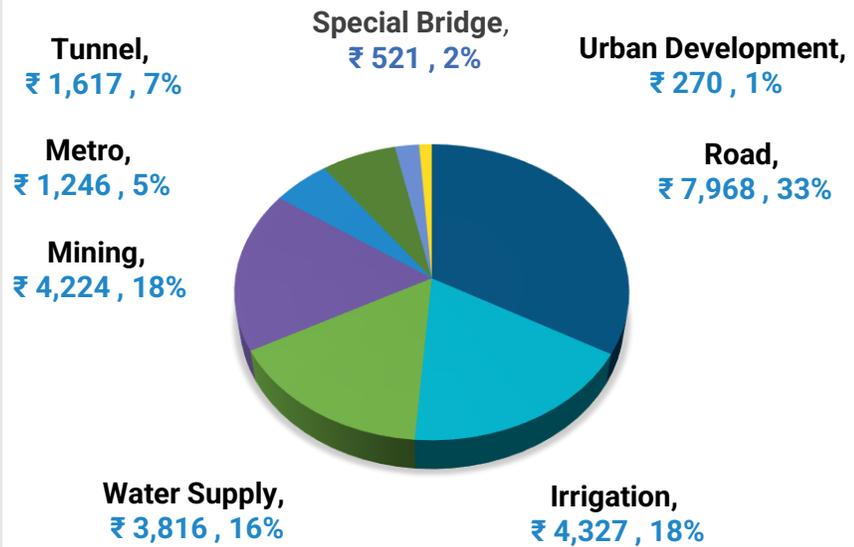


For optimum utilization of resources (Plants & Equipment) and enabling on-time delivery of services, DBL follows the unique strategy of employing all the Drivers/ Operators / Technicians on its own Pay roll to reduce dependency on temporary staff.

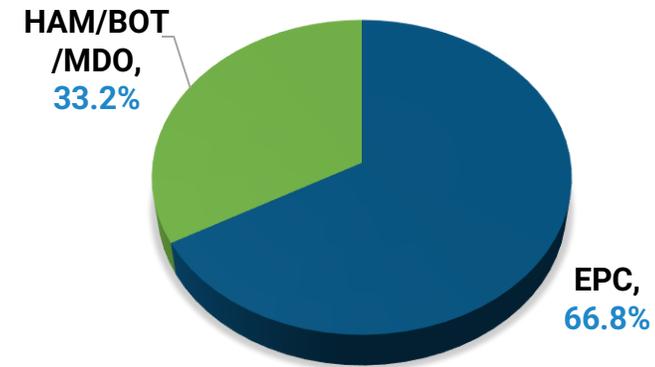


(₹ in Cr)

## Vertical Wise



## Model Wise



**Total order book**  
**₹ 23,989 Cr**

# Order Book as on 30<sup>th</sup> September 2023

Business Division wise order book – ₹ 23,989 Cr



## ROADS & HIGHWAYS

7,968 Cr

33.21%



## IRRIGATION

₹ 4,327 Cr

18.04%



## COAL MINING

₹ 4,224 Cr

17.61%



## WATER SUPPLY

₹ 3,816 Cr

15.91%

# Order Book as on 30<sup>th</sup> September 2023

Business Division wise order book – ₹ 23,989 Cr



**TUNNEL**  
₹ 1,617 Cr  
6.74%



**RAILWAYS & METRO**  
₹ 1,246 Cr  
5.19%

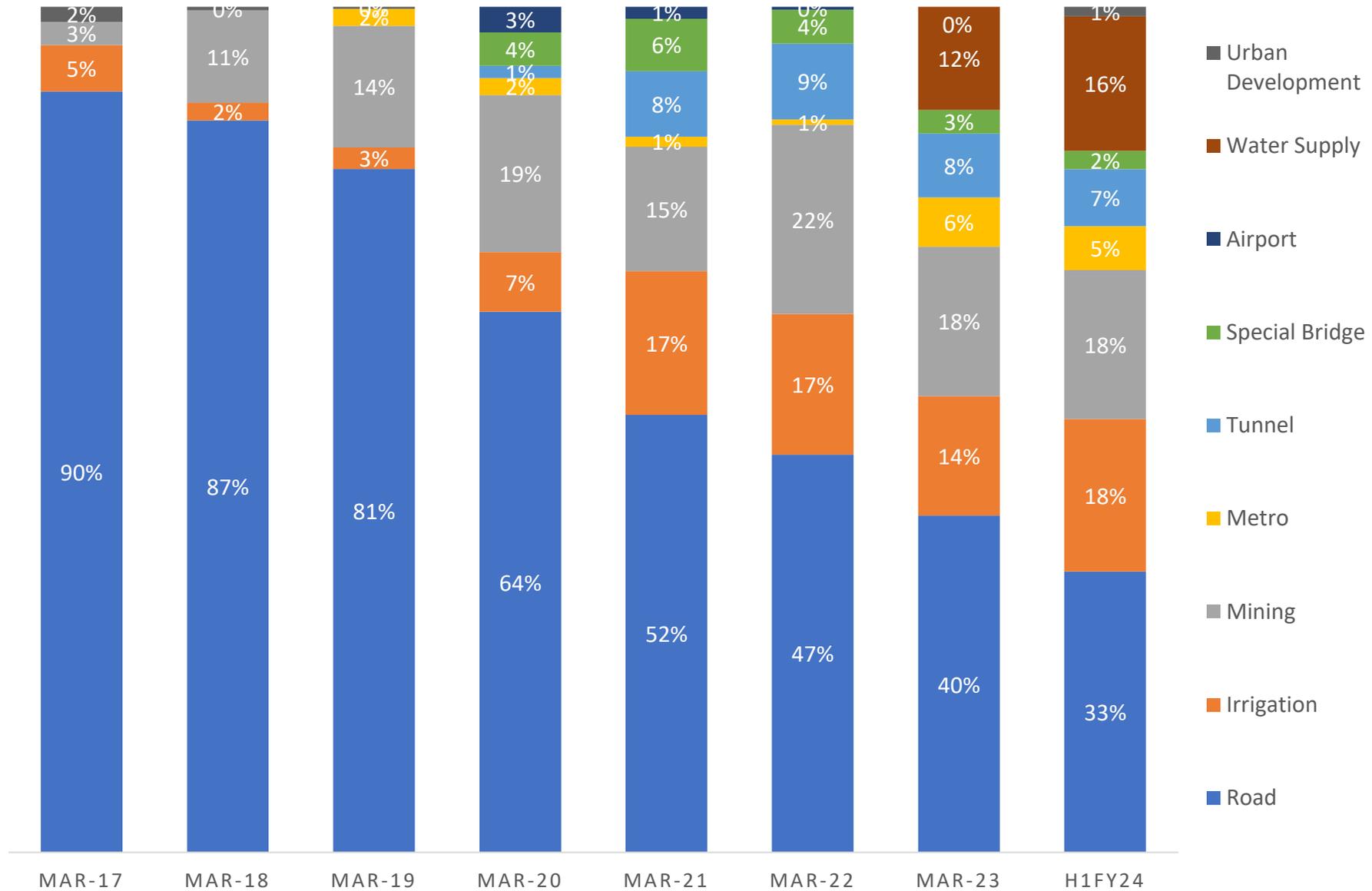


**SPECIAL BRIDGES**  
₹ 791 Cr  
3.30%



**AIRPORT**  
Nil  
0.00%

# DBL Diversification Journey



## Backward Integration

To further support our in-house execution, we have setup our own manufacturing units, which make the highest quality road furniture / material needed for our business. It helps us control costs and timelines.



Road Marking  
Paint



Bus Shelter



Sign Boards



Scaffolding



Bearing &  
Expansion Joint



Reinforced  
Earth Walls



Fabricated Casting  
Panels and Moulds



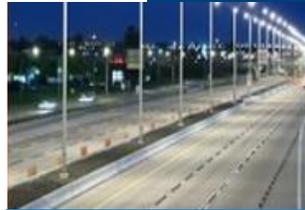
Overhead  
Gantries



Overhead  
Cantilevers



Foundry



Octagonal Poles



Pipe Rolling



Metal Beam  
Crash Barrier

## Leadership Team



**MR. DILIP SURYAVANSHI**

**Chairman and MD**

Dilip Suryavanshi is the Chairman and Managing Director of our Company. He holds a bachelors degree in civil engineering from the University of Jabalpur. He has over 40 years of experience in the business of construction. He is currently the President of the Madhya Pradesh Builders Association. As the Managing Director of our Company, he liaises with various departments of the government and also overlooks processes including tendering, bidding and planning the projects.



**MR. DEVENDRA JAIN**

**MD & CEO**

Devendra Jain is a Managing Director and Chief Executive Officer of our Company. He holds a bachelors degree in civil engineering from Vikram University, Ujjain. He has over 23 years of experience in the business of construction. He looks after project implementation along with the quality of work and ensures timely completion of the projects undertaken by our Company.

## Leadership Team



**Bharat Singh**  
**President**

Bharat Singh joined Dilip Builders in 1988, prior to which he had a sole proprietorship concern. He has 37 years work of experience in the field of construction. At DBL he is responsible for administration and management of finance and accounts.



**Rohan Suryavanshi**  
**Head – Strategy and Planning**

Rohan Suryavanshi joined DBL in 2007. He holds a BA (Hons) in Commerce from the University of Pune and an MBA (Finance and Management) from The Wharton School, University of Pennsylvania. At DBL he is responsible for business strategy, financial planning, business process streamlining, and investor management.



**Karan Suryavanshi**  
**Head – Business Development**

Karan Suryavanshi joined DBL in 2010. He holds a bachelor's degree in business administration from Symbiosis Centre for Management Studies. At DBL, he is responsible for planning, liaising with the government, sales, marketing, business development, and management functions.



**Sanjay Bansal**  
**Chief Financial Officer**

Sanjay Kumar Bansal, 47 years of age, joined DBL in 2022. He is a Chartered Accountant and holds a Bachelor's Degree in Science from Mohanlal Sukhadia University, Udaipur, having a total work experience of more than 22 years of handling Finance & Accounts which includes Corporate Finance, Budgeting, Treasury, Accounting, Taxation and Working Capital Management.



**Thank You**

