

STERLING TOOLS LIMITED

CIN: L29222DL1979PLC009668

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<u>By NEAPS</u>	<u>By Listing Centre</u>
National Stock Exchange of India Limited “Exchange Plaza”, Bandra–Kurla Complex, Bandra (E) Mumbai-400051	General Manager BSE Limited 1 st Floor, P. J. Towers Dalal Street Mumbai – 400001
Security Code No.: STERTOOLS	Security Code No.: 530759

Dated: 31st October 2023

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 “Listing Regulations”)-Press Release on Unaudited Financial Results for the second quarter and half year ended 30th September 2023

Dear Sir / Madam,

Please find attached a Media/Press release on Unaudited Financial Results (Standalone and Consolidated) for the second quarter and half year ended 30th September, 2023 pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

You are requested to take note of the same.

Sincerely

For **STERLING TOOLS LIMITED**

Abhishek Chawla
Company Secretary & Compliance Officer
M. No. A-34399

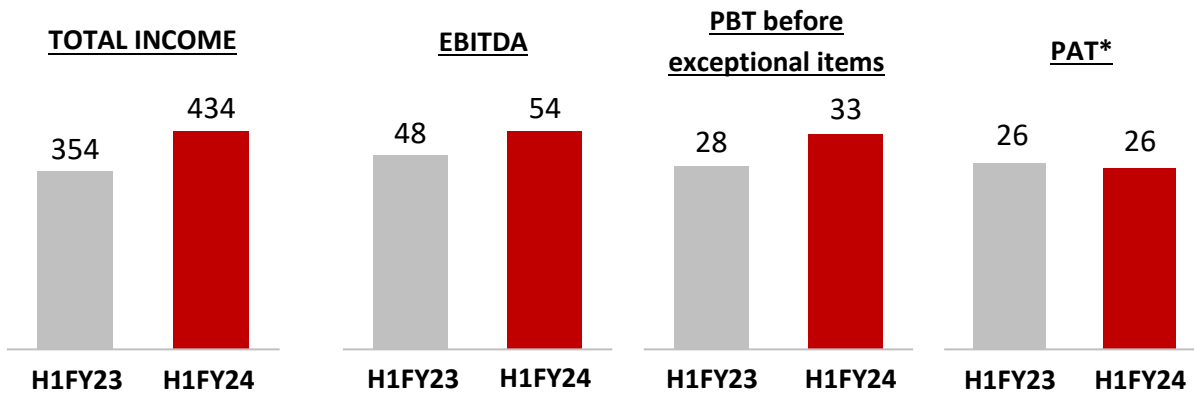
Encl.: As above.

STL reports 23% YoY growth in Top-line in H1FY24

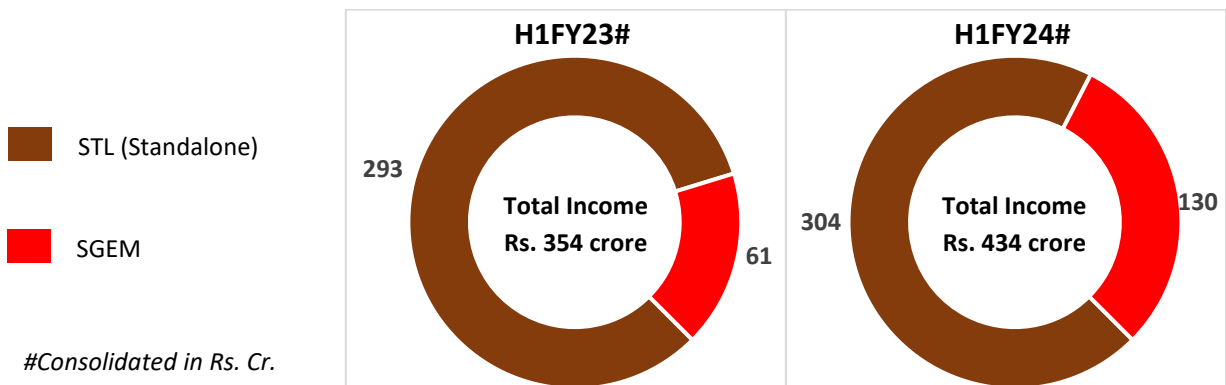
- ✓ H1FY24 Revenue increased to Rs. 434 crore
- ✓ EBITDA for H1FY24 increased to Rs. 54 crore

Sterling Tools Limited (BSE: 530759) (NSE: STERTOOLS) is the 2nd largest Automotive Fastener Manufacturer in the country and its 100% owned subsidiary Sterling Gtake E-Mobility Ltd., is the largest MCU supplier to the EV industry in India. The Company announced its unaudited Standalone and Consolidated results for the quarter and half year ended 30th September 2023.

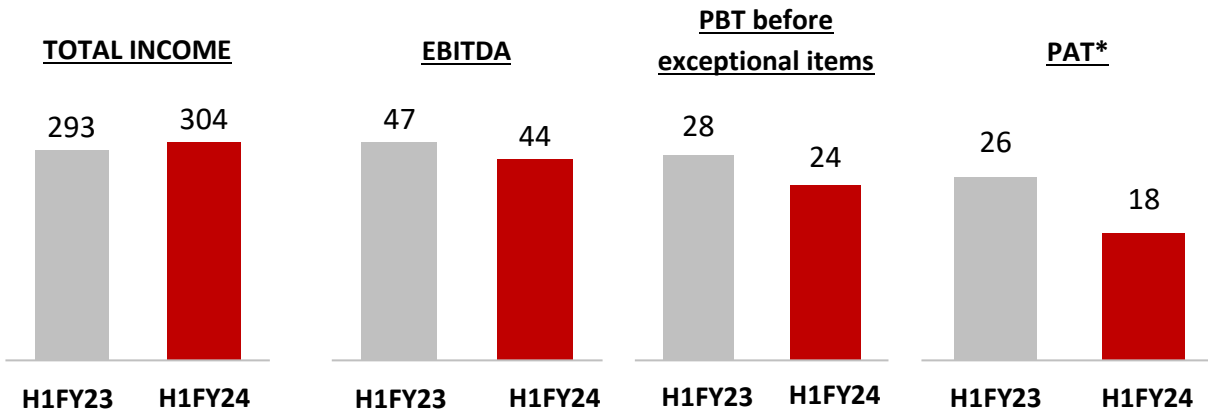
Key Consolidated Financial Highlights for H1FY24 are as follows:



**H1FY23 includes Exceptional gain of Rs. 6.7 crores and Rs. 0.4 crore for H1FY24*



Standalone Financial Highlights for H1FY24 are as follows:



**H1FY23 includes Exceptional gain of Rs. 6.7 crores and Rs. 0.4 crore for H1FY24*

Key Standalone Financial Highlights:

- ✓ As per SIAM, the Automobile Industry production has grown by ~1% YoY for the period of April-September. STL has outperformed the industry, growing by 3.7% YoY in H1FY24
- ✓ Low revenue growth led to lower absorption of manufacturing expenses as well as (increased) employee costs

Commenting on the Q1FY24 performance, Mr. Atul Aggarwal, Whole Time Director of Sterling Tools Limited stated:

“The consolidated revenues grew by 22.8% from Rs 353.8 crore in H1FY23 to Rs. 434.4 crore in H1FY24. The EBITDA has also witnessed a growth of 12.6% to Rs 54.4 crore during the first half of the fiscal year. Our Sterling Gtake E-Mobility (SGEM) subsidiary contributed 30% of consolidated revenue in H1 FY24 vs 17% in H1 FY23, an indication of how well this new business has performed for us.

On a standalone basis, the topline grew by 3.7% to Rs. 304.0 crores. For the same period, the production data for the overall auto industry reflects 1% YoY growth. Within the end-user product sub segments we have either outpaced or been in line with the industry performance.

The Company is introducing STL ESOP plan 2023 wherein the Company shall grant ESOP, subject to regulatory approvals. The ESOP Plan is being introduced with a view to provide employees, of the Company and its subsidiaries, with additional incentives based on productivity and performance and thereby motivating them to contribute further to the corporate growth and profitability.

Going ahead, our focus will be to increase capacity utilization thereby enabling the company to achieve operating leverage. We are currently working on a three-pronged strategy of customer acquisition, higher content per vehicle and new product development.”



About Sterling Tools Limited

Incorporated in 1979, we manufacture high tensile and premier cold forged hi-tensile fasteners catering to the passenger cars, two wheelers, commercial vehicles, agri-equipment and construction equipment segments. As a dynamic company, we have also ventured into sunrise sectors such as electric vehicles (EV's) to ensure robust value creation for our stakeholders. Our client portfolio comprises leading OEMs in the domestic market and international markets including USA, Europe, South America and the Middle East.

Forward-looking and Cautionary Statements

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in our earnings, revenue and profits. Our ability to generate and manage growth, ability to maintain cost advantage, salary cost increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns, client concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas and integrate potential acquisitions, the success of the companies in which we make strategic investments, withdrawal of Financial Year governmental incentives, political instability, war, pandemic, legal restrictions on raising capital or acquiring companies outside India. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

For Further Information, please contact



Sterling Tools Limited

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Mr. Abhishek Chawla (Company Secretary)

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