

March 6, 2019

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Dear Sirs,

Sub: Press Release

Please find enclosed the press release, titled “U.S. based Era Group Inc. reaffirms decade old relationship with Ramco” which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
For **RAMCO SYSTEMS LIMITED**



P R KARTHIC
COMPANY SECRETARY



Encl: As above

Ramco Systems Limited

Corporate Headquarters: 64, Sardar Patel Road, Taramani, Chennai 600 113, India |
Tel: +91 44 2235 4510 / 6653 4000, Fax: +91 44 2235 2884 | CIN : L72300TN1997PLC037550 |
Registered Office: 47, P.S.K. Nagar, Rajapalayam 626 108, India

Global Offices: India | Singapore | Malaysia | China | Hong Kong | Philippines | Australia | Dubai | USA | Canada |
United Kingdom | Germany | Switzerland | South Africa | Sudan

www.ramco.com



U.S. based Era Group Inc. reaffirms decade old relationship with Ramco

Houston, USA / New Jersey, USA – March 06, 2019 – Global cloud enterprise software provider [Ramco Systems](#), today announced ten years of Ramco Operations with [Era Group Inc.](#) (“Era”).

Era, with more than 70 years of experience, is one of the largest helicopter operators in the world and the longest serving helicopter operator in the U.S. Era’s helicopters are primarily used to transport personnel to, from and between offshore oil and gas production platforms, drilling rigs and other installations. In addition, Era’s helicopters are used to perform emergency response services, firefighting, utility, VIP transport and other services.

Era was in search of software to handle inventory values with the complexities associated with power by the hour (“PBH”), consignment and rentals and was keenly focused on eliminating the multiple home grown and off-the-shelf systems in use to control maintenance and inventory. With the implementation of the RAMCO software, Era achieved its goal to enhance its operational visibility on all aspects associated with aircraft status.

Era expanded the use of Ramco with additional Ramco organizational units for its operations in Brazil (Aeróleo) and Colombia (Sicher) in 2017 and 2018, respectively. Last year, Era renewed its commitment to Ramco by signing up for major upgrade to the software, which will provide it with latest innovations from Ramco, including state-of-the-art Mobile Apps.

Celebrating the partnership, **Virender Aggarwal, CEO, Ramco Systems**, said, “Over the years, Ramco and Era have cherished a mutually enriched relationship. While Ramco has supported Era every step of the way, the feedback and data obtained from Era has also helped Ramco refine our products. We look forward to continue working with Era and help each other grow along the way.”

Stuart Stavley, Senior Vice President of Operations & Fleet Management, Era Group Inc., said, “Ramco Aviation is the mainstay of our technological foundation. The complete solution, simplified workflows, reduced paperwork and enhancements like B2B connectivity have contributed immensely to our operational efficiency over the last decade.”

[Ramco Aviation Software](#) is trusted by 22,000+ users to manage 4,000+ aircraft globally. Accessible on cloud and mobile, Ramco Aviation Software continues to innovate with ‘[Anywhere Apps](#)’, significantly reducing transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with Artificial Intelligence and Machine Learning based solutions, powered by cool new features such as voice-based transactions on Google Assistant or Alexa, chatbots, mail bots, HUBs and cognitive solutions. With 75+ Aviation leaders onboard, Ramco is the solution of choice for several large airlines and top heli-operators and multiple MROs around the world.

*Google Assistant™, virtual personal assistant is a trademark of Google LLC | Alexa and all related logos are trademarks of Amazon.com, Inc. or its affiliates

About Era Helicopters:

Era is one of the largest helicopter operators in the world and the longest serving helicopter transport operator in the U.S. In addition to servicing its U.S. customers, Era also provides helicopters and related services to third-party helicopter operators and customers in other countries, including Brazil, Colombia, India, Mexico, Spain and Suriname. Era’s helicopters are primarily used to transport personnel to, from and between offshore oil and gas production platforms, drilling rigs and other installations. In addition, Era’s helicopters are used to perform emergency response services, firefighting,



utility, VIP transport and other services. Era also provides a variety of operating lease solutions and technical fleet support to third party operators.

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1700+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

**Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials, Cloud HCM and EAM;
Enters as a Contender in The Forrester Wave(TM): SaaS Human Resource Management Systems, Q3 2017
Winner 'Payroll Innovation Award' for 2018 by Global Payroll Association;
Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment**

For more information, please visit <http://www.ramco.com/aviation>

Follow Ramco on Twitter [@ramcosystems](https://twitter.com/ramcosystems) / [@ramcoaviation](https://twitter.com/ramcoaviation) and stay tuned to <http://blogs.ramco.com>

For further information, contact:

Vinitha Ramani

+91 44 6653 4204

vinitharamani@ramco.com