

10th November, 2023

To, BSE Limited, Department of Corporate Services, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001 Scrip Code: 532807	To, The National Stock Exchange of India Listing Department, Exchange Plaza, C- 1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai– 400051 Scrip Code: CINELINE
--	--

Subject: Investor Presentation

Dear Sir / Madam,

Please find enclosed a copy of the Investor Presentation dated 10th November, 2023.

The contents of the Investor Presentation give full details.

Kindly take the above information on your records and oblige.

Thanking you,

Yours faithfully

For, Cinline India Limited

**Rashmi
Jatin Shah** Digitally signed by
Rashmi Jatin Shah
Date: 2023.11.10
00:43:58 +05'30'

**Rashmi Shah
Company Secretary & Compliance Officer**



CINELINE INDIA LIMITED



Investor Presentation
November 2023



This presentation has been prepared by and is the sole responsibility of **Cineline India Limited** (the “Company”). By accessing this presentation, you are agreeing to be bound by the trailing restrictions.

This presentation does not constitute or form part of any offer or invitation or inducement to sell or issue, or any solicitation of any offer or recommendation to purchase or subscribe for, any securities of the Company, nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any contract or commitment thereof. In particular, this presentation is not intended to be a prospectus or offer document under the applicable laws of any jurisdiction, including India. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Such information and opinions are in all events not current after the date of this presentation. There is no obligation to update, modify or amend this communication or to otherwise notify the recipient if the information, opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate.

Certain statements contained in this presentation that are not statements of historical fact constitute “forward-looking statements.” You can generally identify forward looking statements by terminology such as “aim”, “anticipate”, “believe”, “continue”, “could”, “estimate”, “expect”, “intend”, “may”, “objective”, “goal”, “plan”, “potential”, “project”, “pursue”, “shall”, “should”, “will”, “would”, or other words or phrases of similar import. These forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the Company’s actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements or other projections. Important factors that could cause actual results, performance or achievements to differ materially include, among others: (a) our ability to successfully implement our strategy, (b) our growth and expansion plans, (c) changes in regulatory norms applicable to the Company, (d) technological changes, (e) investment income, (f) cash flow projections, and (g) other risks.

This presentation is for general information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person. The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such change or changes.



IMAX BIG CINE AWARDS 2023

BEST MULTIPLEX THEATRE OF THE YEAR

MOVIE **MAX**
NOIDA



IMAX BIG CINE
EXPO AWARDS
2022

EMERGING
CINEMA CHAIN
OF THE
YEAR 2022

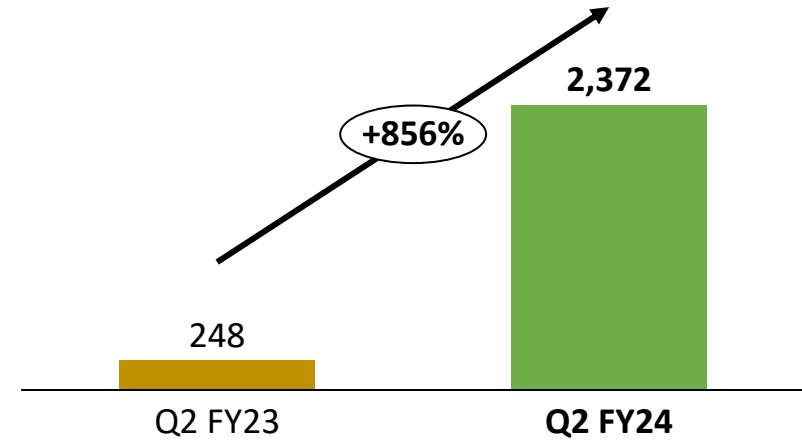
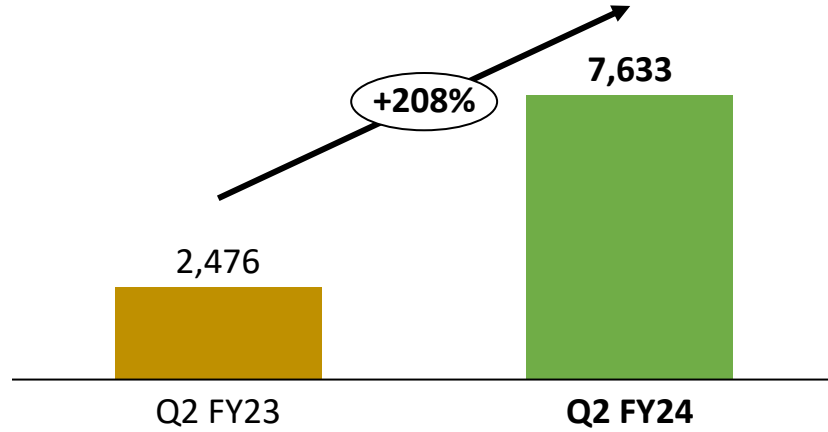


Q2 & H1 FY24 Consolidated Financial Highlights

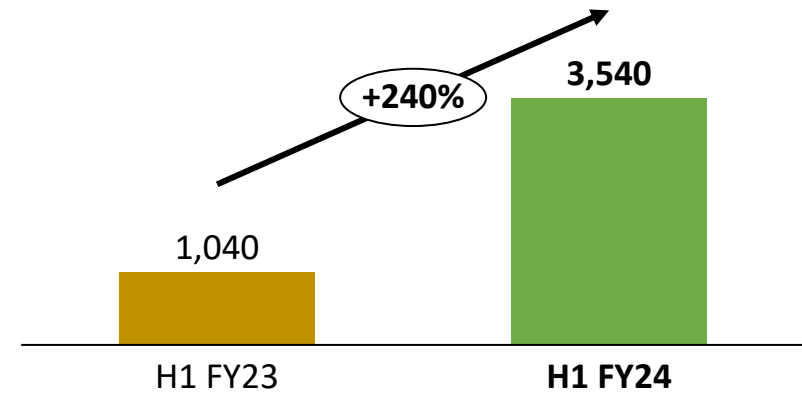
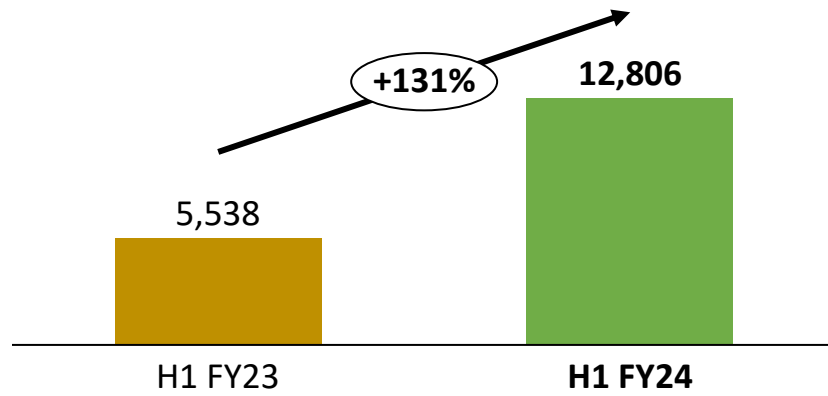
Total Revenue (Rs. Lakhs)

EBITDA (Rs. Lakhs)

Q2 FY24



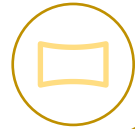
H1 FY24





39

CINEMAS*



158

SCREENS^



26

CITIES

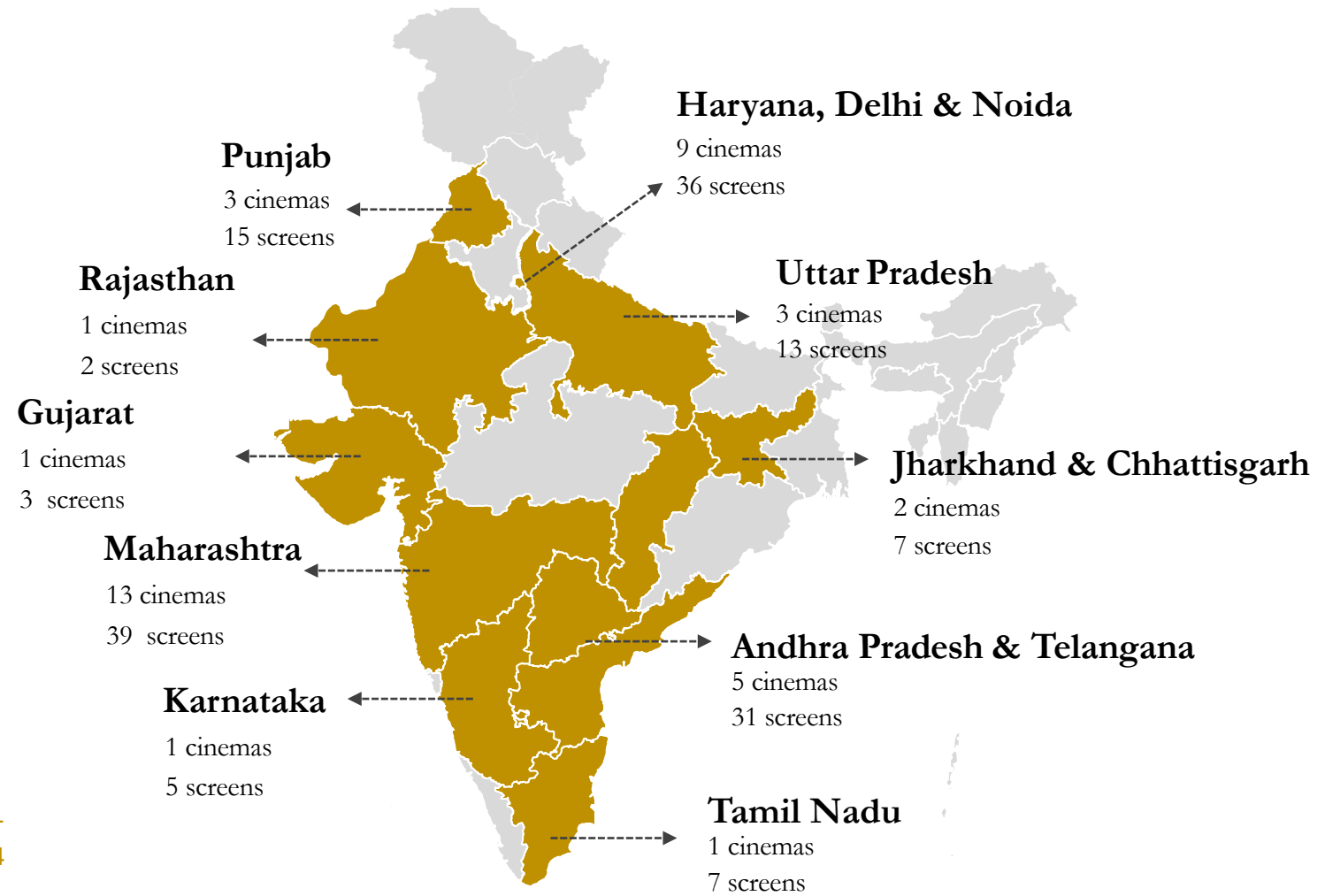


36,000+

SEATS

*Cinema Breakup: Operational 18; Under Fit Out & Tied Up: 21

^Screen breakup: Operational: 64; Under Fit Out & Tied Up: 94



Operational Screens Added till date

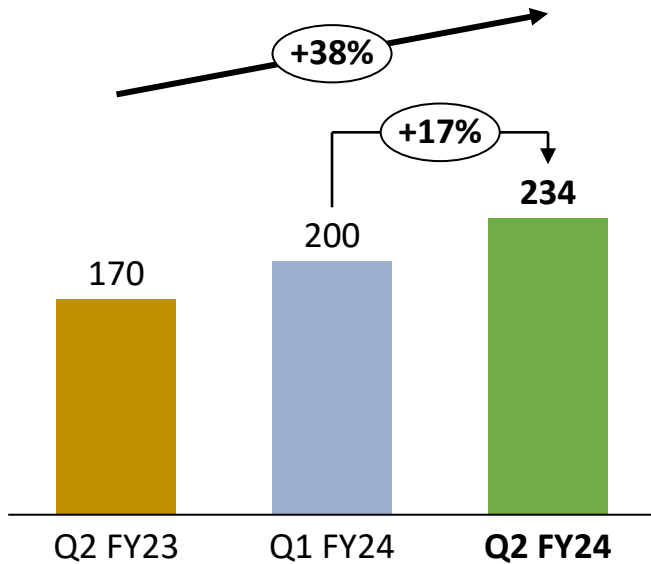
Location	Month	# Properties	# Screens
Sion/Mira Road	Apr-22	2	6
Nashik/Nagpur		2	6
Andheri/Eternity & Wonder Thane		3	9
Goregoan/Kandivali		2	2
Patiala	Jul-22	1	4
Ghaziabad	Aug-22	1	4
Huma	Nov-22	1	4
Kalyan		1	5
Bikaner		1	2
Hyderabad	Dec-22	1	7
Noida	Mar-23	1	6
Lucknow		1	6
Total	FY23	17	61
Gurugram	Nov-23	1	3
Total	FY24 YTD	18	64



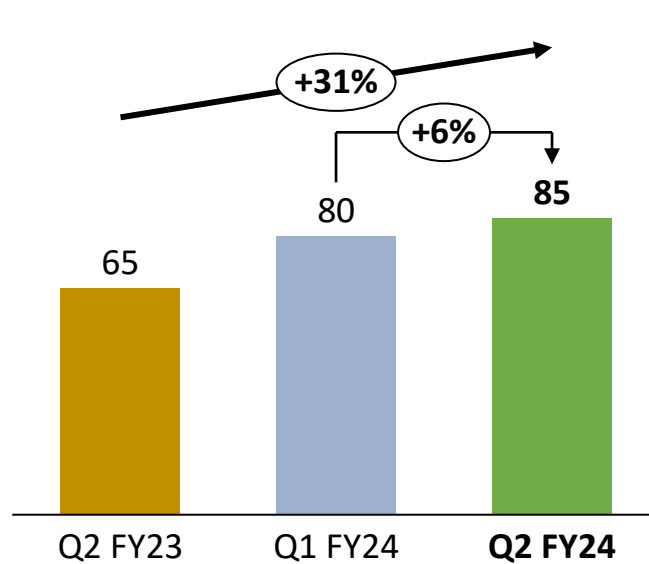
Cineline India
Limited
has become the
4th Largest
Cinema Chain
In India*



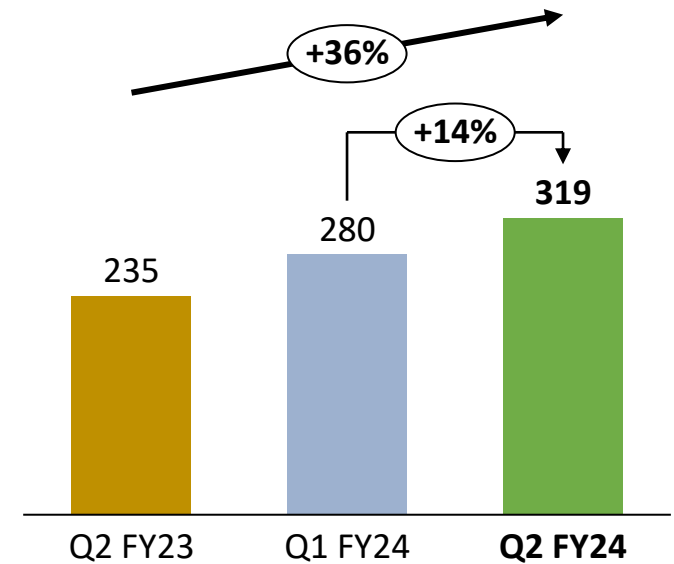
ATP (In Rs.)



SPH (In Rs.)



ATP + SPH (In Rs.)



Industry Leader in terms of ATP and SPH growth in Q2 FY24 on a year on year basis

*On Gross Basis

An Edutainment initiative with Pinkvilla by creating an exceptional IP of Masterclass from Film Industry personalities

Highest ever monthly & single day Gross BOX OFFICE Collection & Admits

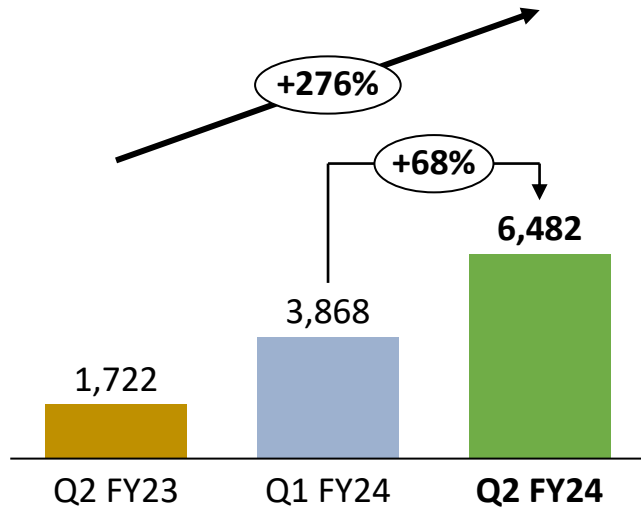
Achieved Rs. 100 Cr+ Turnover of revenue in H1 FY24

Tied up majority of properties on revenue share model

Industry Leader in terms of ATP and SPH growth in Q2 FY24 on a year on year basis

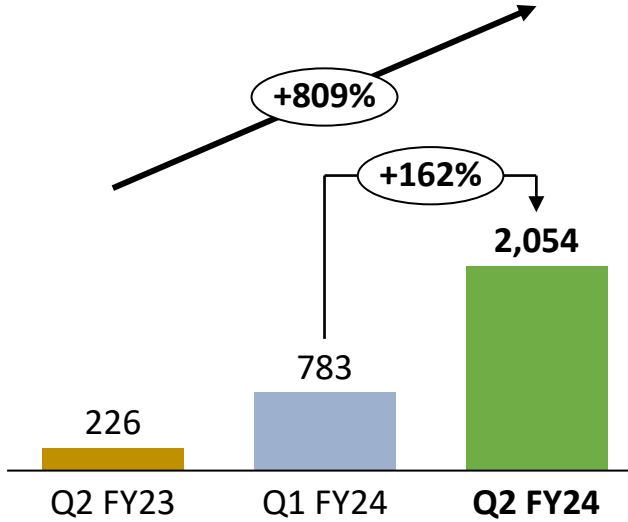
Various cost savings methods led to substantial reduction in Cost of Operations

Total Revenues (Rs. Lakhs)



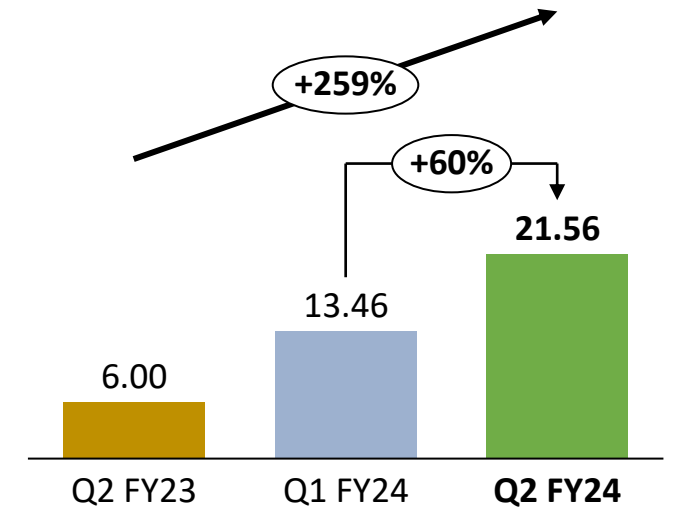
Rs. 6,482 Lakhs

EBITDA (Rs. Lakhs)



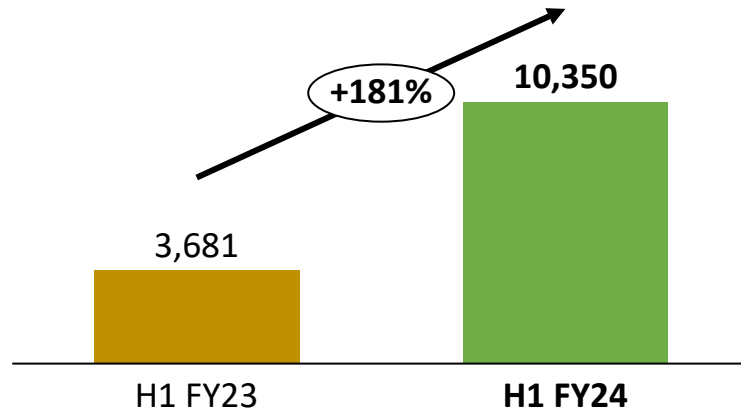
Rs. 2,054 Lakhs

Admits (# Lakhs)



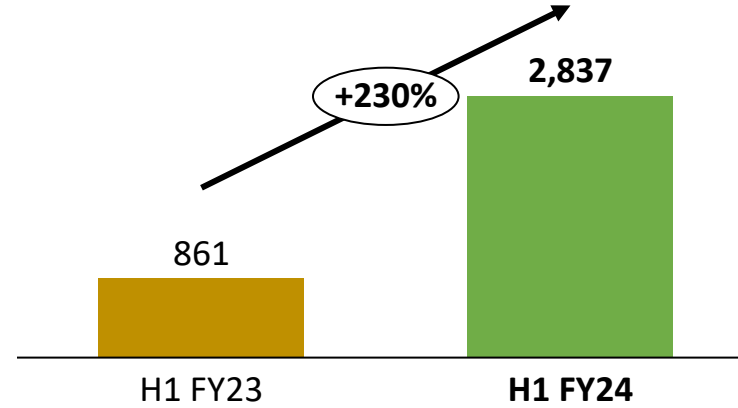
21.56 Lakh Admits

Total Revenues (Rs. Lakhs)



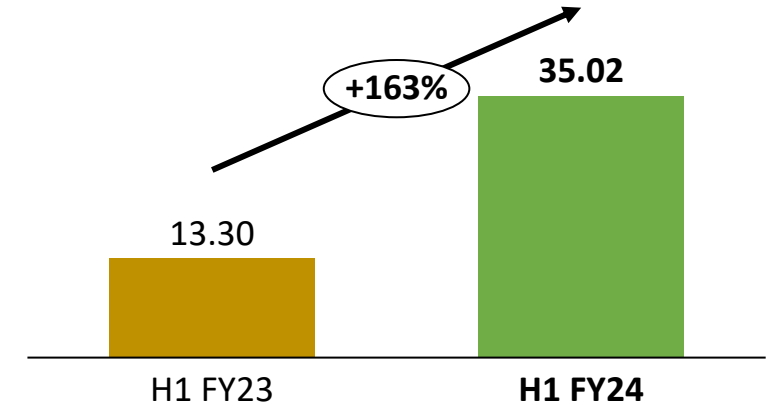
Rs. 10,350 Lakhs

EBITDA (Rs. Lakhs)



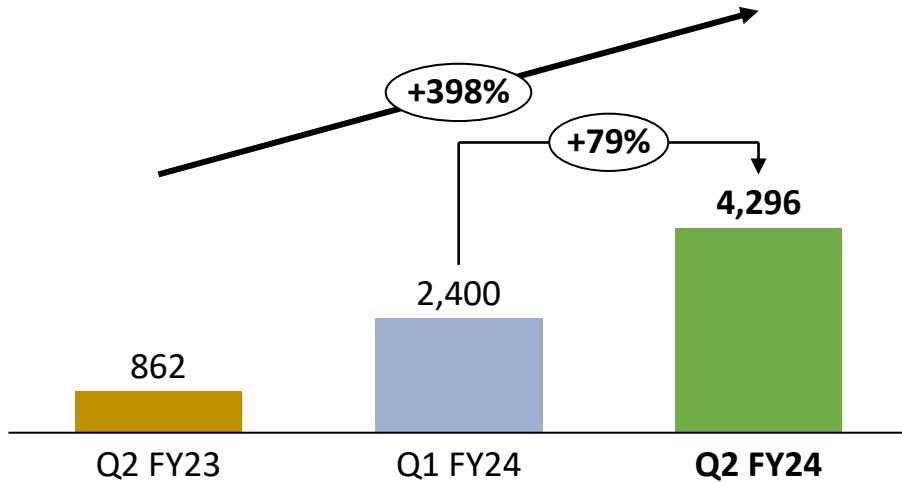
Rs. 2,837 Lakhs

Admits (# Lakhs)

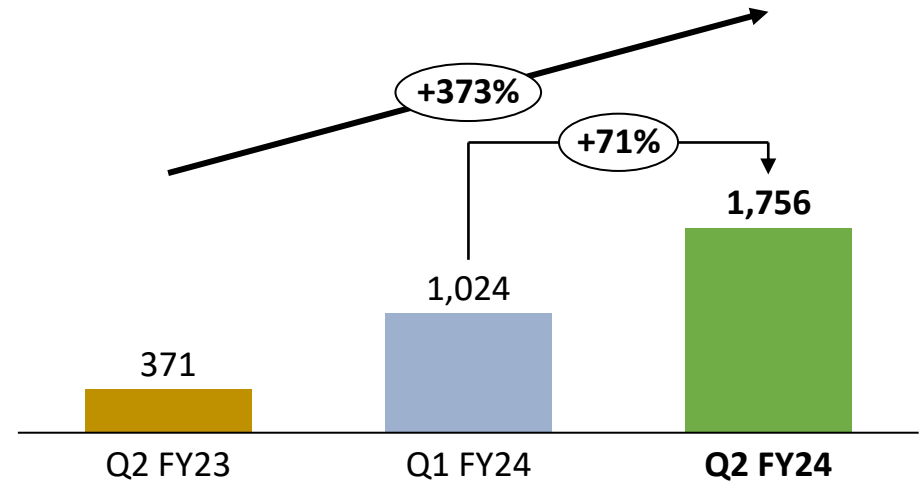


35.02 Lakh Admits

Net Box Office Collections (Rs. Lakhs)



Net F & B Collections (Rs. Lakhs)



ATP*

Rs. 234; +38% YoY

SPH*

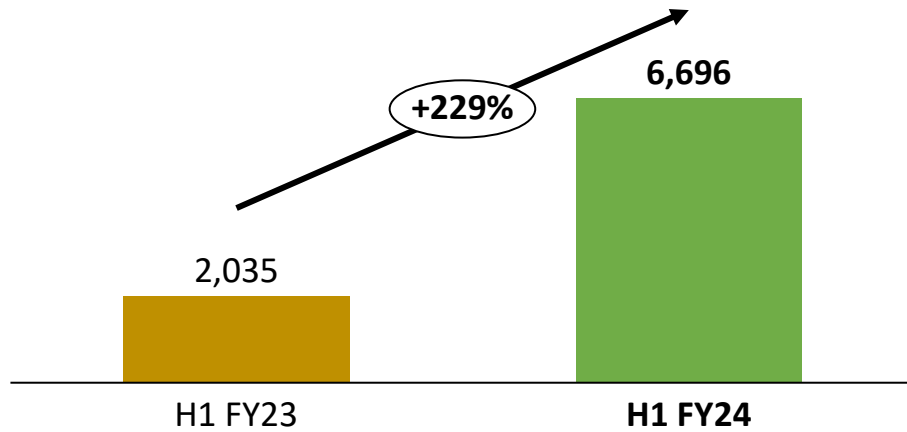
Rs. 85; +31% YoY

ATP + SPH*

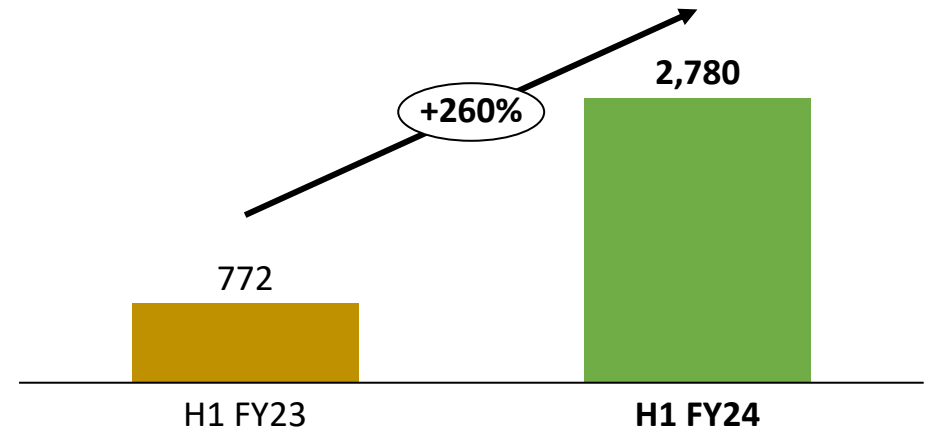
Rs. 319; +36% YoY

*On Gross Basis

Net Box Office Collections (Rs. Lakhs)



Net F & B Collections (Rs. Lakhs)



ATP*

Rs. 222; +24% YoY

SPH*

Rs. 83; +36% YoY

ATP + SPH*

Rs. 305; +27% YoY

*On Gross Basis

Q2 FY24 Result Summary



Q2 FY24

Q2 FY23

Particulars (Rs. Lakhs)	Reported	Ind AS 116 Impact	Ind AS 116 Adjusted	Reported	Ind AS 116 Impact	Ind AS 116 Adjusted	Growth (YoY) (%) Reported
Total Revenue	6,482	0	6,482	1,721	0	1,721	277%
Rental Cost	364	396	760	5	253	258	
Other Operating Expenses	4,064	0	4,064	1,490	0	1,490	
EBITDA	2,055	-396	1,658	226	-253	-27	809%
Depreciation	489	-277	212	202	-133	69	
EBIT	1,565	-119	1,446	24	-120	-96	6423%
Finance cost	717	-326	391	532	-134	398	
PBT	849	207	1,056	-508	14	-494	-
Cash PBT*	1,338	-70	1,268	-306	-119	-425	-

*PBT+Depreciation

H1 FY24 Result Summary

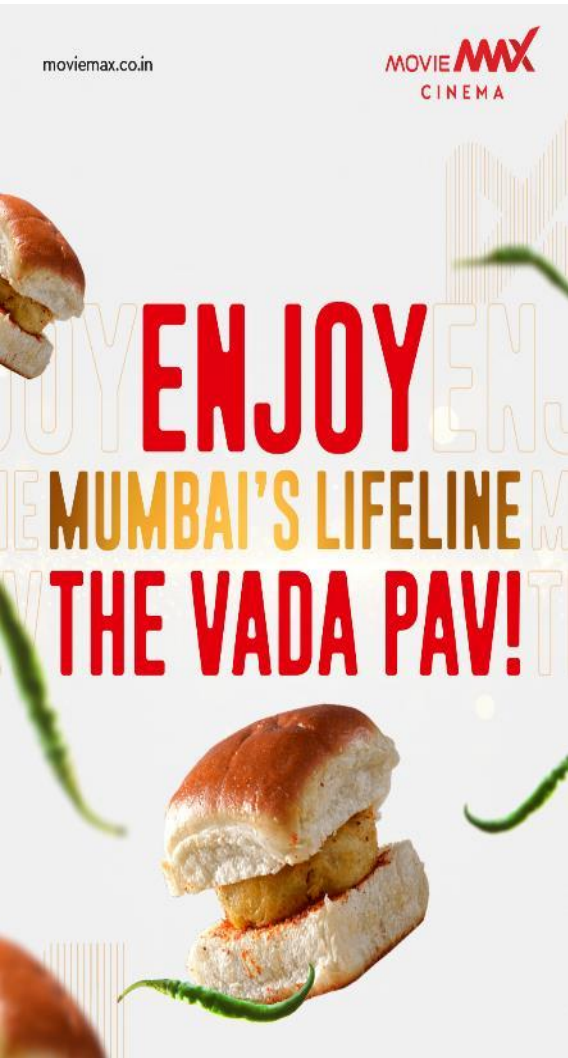


H1 FY24

H1 FY23

Particulars (Rs. Lakhs)	Reported	Ind AS 116 Impact	Ind AS 116 Adjusted	Reported	Ind AS 116 Impact	Ind AS 116 Adjusted	Growth (YoY) (%) Reported
Total Revenue	10,350	-11	10,339	3,680	0	3,680	181%
Rental Cost	599	725	1,324	5	253	258	
Other Operating Expenses	6,914	-3	6,911	2,815	0	2,815	
EBITDA	2,837	-733	2,104	861	-253	608	230%
Depreciation	968	-553	415	257	-133	124	
EBIT	1,869	-180	1,689	604	-120	484	209%
Finance cost	1,434	-652	782	867	-134	733	
PBT	435	472	907	-263	14	-249	-
Cash PBT*	1,403	-81	1,322	-6	-119	-125	-

*PBT+Depreciation



MovieMAX serves a range of cuisines to serve this experience on plate





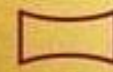
Association with Pinkvilla for exclusive Masterclass from celebrities at MovieMAX



State of the Class Ambience – Shalimar Cinema, Lucknow



Ansal Plaza, Gurugram – 3 Screens opened in Nov'23



3
SCREENS



DOLBY 7.1
SURROUND SOUND



2K PROJECTION



AFFORDABLE WIDE
VARIETY OF FOOD OPTIONS

SALUTING THEIR LOVE FOR THE NATION WITH A LOVE-FILLED OFFER!

MOVIE MAX

FLAT 20% OFF ON Movie Tickets for DEFENCE PERSONNEL

OFFER VALID ONLY FOR BOX OFFICE TICKET BOOKING

Note: Please display a valid ID card to avail the offer.

MOVIE MAX

CELEBRATING MOVIE MAGIC AT A MAGICAL PRICE

NATIONAL CINEMA DAY

13TH OCTOBER 2023

ANY MOVIE, ANY SHOW AT **₹99/-***

*EXCLUDING RECLINERS AND PREMIUM FORMATS. **T&C APPLY. OFFER APPLICABLE IN SELECT CITIES

ALL MOVIES ALL SHOWS AT ₹ 99

MOVIE MAX CINEMA

SHALIMAR GATEWAY MALL, LUCKNOW

VALID TILL 19TH OCT 23 ONLY

BOOK TICKETS ON moviemax.co.in | Bookmyshow | Paytm

WORLD CUP KE EXCITEMENT KO KARO

MAX

WITH SNACKS FROM **MOVIE MAX**

ORDER NOW

SWIGGY

This Independence Day Enjoy the most Awaited Movies of the month with your loved ones!

Only at **MOVIE MAX** (The Ultimate Family Entertainment Zone)

Advanced Technology | Live Kitchen with F&B option | Recliner Seats | Lounge Area | Atmos Sound

BOOK YOUR TICKETS NOW

moviemax.co.in

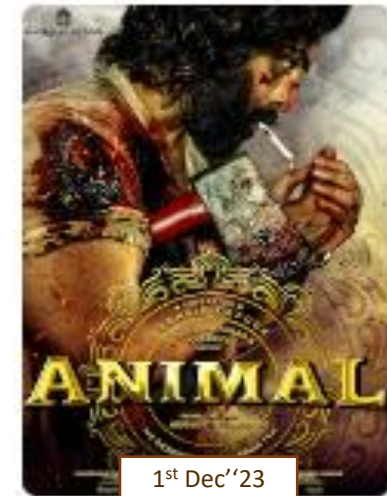
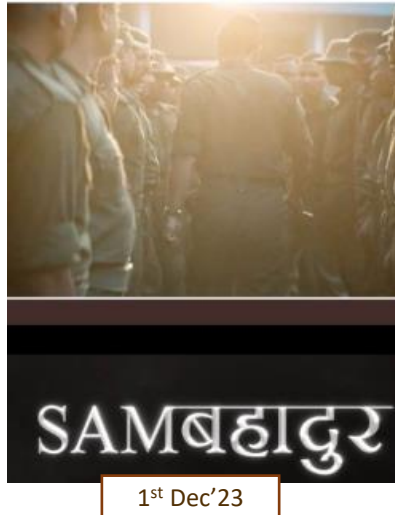
FUEL UP FOR THE BIG SHOWDOWN

SCORE BIG ON FLAVOUR WITH

MOVIE MAX

ORDER NOW

Movie Line up – Q3 FY24





11th Jan'24



12th Jan'24



25th Jan'24



Jan'24



16th Feb'24



15th Mar'24



22nd Mar'24



Mar'24



Hyatt Centric

Candolim, Goa



Lobby Area



Spa, Swimming pool, Gym



Jade Banquet



Spacious Drawing Rooms



Luxury Rooms



GROK - Restaurant



Hyatt Centric, Candolim Goa : A lifestyle hotel in the center of Goa

5 Star Premium Leisure Hotel

168 keys

4 F&B outlets - ~230 covers

6,095 sq. feet. across 3 event venues

Recreational facilities viz. spa, gym, swimming pool

2.2 acres freehold land

G+4 Structure



Construction of the **Goa - Mumbai Expressway** (6 hrs. journey) will help increase passenger traffic in Goa going forward

Expected EBITDA to be in the range of **Rs. 22 Crs. - 24 Crs.** for FY24



Hyatt Centric, Candolim Goa : A lifestyle hotel in the center of Goa

	Q2 FY24	Q2 FY23	Change %
Occupancy Rate	80%	67%	
Avg Room Rate	Rs. 7,389	Rs. 7,381	-
Revenue : (Rs. Lakhs)			
Rooms	911	761	20%
F&B	236	210	12%
Miscellaneous	33	19	71%
Total Revenue	1,180	991	19%
EBITDA (Rs. Lakhs)	347	262	33%
EBITDA Margin	29%	26%	

	H1 FY24	H1 FY23	Change %
Occupancy Rate	83%	74%	
Avg Room Rate	Rs. 7,818	Rs. 7,995	-2%
Revenue : (Rs. Lakhs)			
Rooms	1,986	1,810	10%
F&B	474	462	3%
Miscellaneous	50	54	-7%
Total Revenue	2,511	2,327	8%
EBITDA (Rs. Lakhs)	755	651	16%
EBITDA Margin	30%	28%	



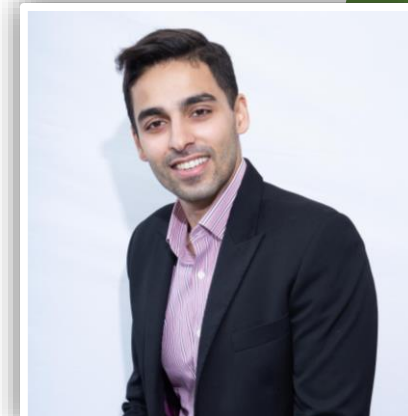
Mr. Rasesh B. Kanakia
Chairman

- Started real estate development in 1986
- Instrumental in making Kanakia Group a reputed name in India
- Under his futuristic vision the Group has ventured into the entertainment, education & hospitality sector



Mr. Himanshu B. Kanakia
Managing Director

- Integral part of the Kanakia Group
- Contributed largely to the success of Kanakia Spaces and Cinemax business
- Keen focus on engineering and innovative skills in project development and film exhibition business



Mr. Ashish R. Kanakia
Chief Executive Officer

- Completed his Bachelor's degree in Business Administration and joined the family business with an intention to grow
- For ~3 years, he has been working closely with core teams
- He is constantly looking at adding substantial value to customers through innovation in product and services
- He strives to differentiate the offerings from competition and providing an edge to the organization



MOVIE MAX 11

Company: Cinline India Limited
CIN: L92142MH2002PLC135964

Mr. Vipul Parekh - CFO
vipul.parekh@cinline.co.in
Tel: 91-22-67267777

Investor Relations: Strategic Growth Advisors (SGA)
CIN: U74140MH2010PTC204285

Mr. Deven Dhruva / Mr. Harsh Shah
deven.dhruva@sgapl.net / harsh.shah@sgapl.net
Tel: +91 98333 73300 / +91 9768974808

THANK YOU