

SMEL/SE/2024-25/4

April 05, 2024

<b>The Secretary, Listing Department BSE Limited</b> Phiroze Jeejeebhoy Towers Dalal Street Mumbai 400 001 Maharashtra, India Scrip Code: <b>543299</b>	<b>The Manager - Listing Department National Stock Exchange of India Limited</b> "Exchange Plaza", 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai 400 051 Maharashtra, India Symbol: <b>SHYAMMETL</b>
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**Sub: Sales Release for the Month and Year Ended 31<sup>st</sup> March, 2024**

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (LODR) Regulations 2015, kindly find enclosed herewith the Sales Release of the Company for the Month and Year ended 31<sup>st</sup> March, 2024.

This is for your information and records.

Thanking you,

Yours faithfully,

**For Shyam Metalics and Energy Limited**

  
**Birendra Kumar Jain**  
Company Secretary  
Membership No. ACS 8305



**Enclosed: As above**

OUR BRANDS:



## Consolidated Sales Release for the month of March' 2024, 4<sup>th</sup> Quarter and the Year ended 31st March, 2024

### Sponge Iron

Particulars	Monthly Performance					Quarterly Performance			Full year		
	March	March	% Change (YoY)	February	% Change (MoM)	Q4FY24	Q3 FY24	% Change (QoQ)	FY 24	FY23	% Change
	FY24	FY23		FY24							
Quantity in Tonnes	82,347	52,262	57.6%	94,143	-12.5%	2,60,408	2,79,891	-7.0%	8,73,851	6,02,907	44.9%
Average Realisation Per Tonne	25,119	30,421	-17.4%	24,884	0.9%	25,233	26,759	-5.7%	26,798	31,702	-15.5%

- There has been an increase of 44.9% in a sales volume of Sponge Iron on full year basis however the realizations have been down by 15.5% on full year basis.
- On quarterly basis the volumes have been down by 7.0% and realizations have been down by 5.7%.
- There has been decreased in our sales volume by 12.5% as compared to previous month whereas realizations have been increased by 0.9%.
- On MOM basis volumes have been increased by 57.6% whereas realizations have been down by 17.4%.

### Steel Billets

Particulars	Monthly Performance					Quarterly Performance			Full year		
	March	March	% Change (YoY)	February	% Change (MoM)	Q4FY24	Q3 FY24	% Change (QoQ)	FY 24	FY23	% Change
	FY24	FY23		FY24							
Quantity in Tonnes	19,469	13,481	44.4%	14,647	32.9%	46,492	27,048	71.9%	1,57,806	2,07,418	-23.9%
Average Realisation Per Tonne	38,759	45,633	-15.1%	38,715	0.1%	38,910	40,710	-4.4%	41,627	47,680	-12.7%

- There has been a decrease in a volume of sales by 23.9% on a full year basis and realizations have been down by 12.7 percent.
- There has been an increase in the volumes by 71.9% whereas realizations have been down by 4.4%.
- There has been an increase in volume by 32.9%.
- On MOM basis the volumes have been increased by 44.4% whereas realizations have been down by 15.1%.



OUR BRANDS:



## Long Steel including TMT, Wire Rods, Structurals

Particulars	Monthly Performance					Quarterly Performance			Full year		
	March	March	% Change (YoY)	February	% Change (MoM)	Q4FY24	Q3 FY24	% Change (QoQ)	FY 24	FY23	% Change
	FY24	FY23		FY24							
Quantity in Tonnes	1,35,804	1,22,175	11.2%	1,25,541	8.2%	3,79,975	3,38,226	12.3%	13,27,434	11,24,031	18.1%
Average Realisation Per Tonne	44,807	52,593	-14.8%	44,529	0.6%	44,803	46,756	-4.2%	47,257	53,268	-11.3%

- On a full year basis there has been an increase in volumes by 18.1% whereas realizations have been down by 11.3%.
- There has been an increase in a volume by 12.3% whereas realizations have been slightly down by 4.2%
- As compared to previous month volumes have increased by 8.2% and realizations have been increased by 0.6%.
- On MOM basis volumes have increased by 11.2% while realizations were down by 14.8%.

## Steel

Particulars	Monthly Performance					Quarterly Performance			Full year		
	March	March	% Change (YoY)	February	% Change (MoM)	Q4FY24	Q3 FY24	% Change (QoQ)	FY 24	FY23	% Change
	FY24	FY23		FY24							
Quantity in Tonnes	2,37,620	1,87,918	26.4%	2,34,332	1.4%	6,86,875	6,45,165	6.5%	23,59,091	19,34,356	22.0%
Average Realisation Per Tonne	37,489	45,928	-18.4%	36,273	3.4%	36,985	37,827	-2.2%	39,302	45,947	-14.5%

- On a full year basis, volumes have been increased by 22% while the realizations were down by 14.5%.
- There has been an increase in volume by 6.5% whereas realizations were down by 2.2%.
- Volume were increased by 1.4% and realization were increased by 3.4% as compared to previous month.
- There has been an increase in volume by 26.4% while the realizations were down by 18.4% on a MOM basis.



OUR BRANDS:



## Pellet

Particulars	Monthly Performance					Quarterly Performance			Full year		
	March	March	% Change (YoY)	February	% Change (MoM)	Q4FY24	Q3 FY24	% Change (QoQ)	FY 24	FY23	% Change
	FY24	FY23		February FY24							
Quantity in Tonnes	57,716	1,29,326	-55.4%	63,007	-8.4%	2,15,611	2,39,454	-10.0%	10,32,762	12,14,350	-15.0%
Average Realisation Per Tonne	8,915	9,362	-4.8%	9,145	-2.5%	9,170	8,997	1.9%	8,932	8,612	3.7%

- On a full year basis, volumes of Pellet were down by 15% while the realizations were increased by 3.7%.
- There has been a decrease in volume on a quarterly basis by 10% while realizations were increased by 1.9%.
- As compared to previous month volumes were down by 8.4% and realizations were down by 2.5%.
- There has been a decrease in a volume by 55.4% and decrease in realizations by 4.8% on MOM basis.

## Speciality Alloys

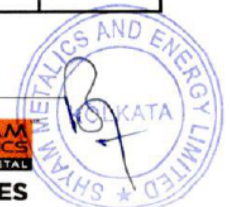
Particulars	Monthly Performance					Quarterly Performance			Full year		
	March	March	% Change (YoY)	February	% Change (MoM)	Q4FY24	Q3 FY24	% Change (QoQ)	FY 24	FY23	% Change
	FY24	FY23		February FY24							
Quantity in Tonnes	16,198	17,394	-6.9%	16,992	-4.7%	50,417	34,009	48.2%	1,77,014	1,79,645	-1.5%
Average Realisation Per Tonne	94,566	1,03,439	-8.6%	94,680	-0.1%	95,903	95,383	0.5%	95,435	1,01,360	-5.8%

- There has been a slight decrease in a volume by 1.5% and realizations were down by 5.8% on full year basis.
- On a quarterly basis there has been an increase of 48.2% in the volume and the realizations were increased by 0.5%
- As compared to previous month volume where down by 4.7%.
- On MOM basis volumes were down by 6.9% and realizations were down by 8.6%.

## Aluminium Foil

Particulars	Monthly Performance					Quarterly Performance			Full year		
	March	March	% Change (YoY)	February	% Change (MoM)	Q4FY24	Q3 FY24	% Change (QoQ)	FY 24	FY23	% Change
	FY24	FY23		February FY24							
Quantity in Tonnes	2,026	1,202	68.5%	1,366	48.3%	4,837	4,310	12.2%	16,404	11,337	44.7%
Average Realisation Per Tonne	3,14,203	3,69,047	-14.9%	3,11,922	0.7%	3,09,837	3,15,102	-1.7%	3,24,152	3,67,263	-11.7%

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- There has been an increase in volume by 44.7% on a full year basis whereas realizations were down by 11.7% on a full year basis.
- On a quarterly basis, volumes were increased by 12.2% while realizations were slightly down by 1.7%.
- As compared to previous month volume were increased by 48.3%.
- On MOM basis there has been an increase in volume by 68.5% whereas realizations were down by 14.9%.

## Stainless Steel

Particulars	Monthly Performance					Quarterly Performance			Full year		
	March	March	% Change (YoY)	February	% Change (MoM)	Q4FY24	Q3 FY24	% Change (QoQ)e	FY 24	FY23	% Change
	FY24	FY23		February							
Quantity in Tonnes	5,863	2,197	166.9%	4,064	44.3%	15,554	14,391	8.1%	50,804	3,980	1176.4%
Average Realisation Per Tonne	1,27,017	1,07,087	18.6%	1,17,480	8.1%	1,26,025	1,20,940	4.2%	1,12,861	1,08,149	4.4%

- There has been an increase in volume by 8.1% and the realizations were increased by 4.2% on a quarterly basis.
- As compared to previous Month there has been an increase in our volume by 44.3% and increase in realization by 8.1%.

## About Shyam Metalics And Energy Limited (SMEL)

Shyam Metalics and Energy Limited (SMEL), a leading multi metal conglomerate with footprints in carbon steel, stainless steel, speciality alloys and aluminium foil along with captive power plants.

SMEL is a leading integrated metal producing company based in India with a focus on long steel products and ferro alloys. We are amongst the largest producers of Ferro Alloys, one of the leading players in terms of pellet capacity and the fourth largest player in the sponge iron industry in terms of sponge iron capacity in India.

We have a diversified product mix which enables us to sell both intermediates and final products across the steel value chain. The Company has a consistent track record of delivering profitability since the commencement of our operations in Fiscal 2005.

SMEL has received an upgraded rating of CRISIL AA (Stable) for Long Term Bank Facilities, CRISILA 1+ (Stable) for Short Term Bank Facilities. SMEL is one of the least leveraged Steel Company in India.



OUR BRANDS:

