

**February 12, 2021**

The Manager Corporate Relationship Department <b>Bombay Stock Exchange Limited</b> Floor 25, Phiroze Jeejeebhoy Tower Dalal Street, Mumbai-400001	The Manager – Listing Department <b>National Stock Exchange of India Limited</b> Exchange Plaza, 5 <sup>th</sup> Floor Plot No. C/1, G Block, Bandra Kurla Complex, Bandra(E), Mumbai-400051
BSE Scrip Code : <b>532341</b>	NSE Symbol: <b>IZMO</b>

Dear Sir/Ma'am,

**Subject: Outcome of Board Meeting.**

This is to inform you that the Board of Directors of Izmo Limited ('the Company') at its meeting held today i.e., February 12, 2021 have inter alia:

1. Considered and Approved the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter and nine months ended December 31, 2020 pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended).
2. On exercise of Employee Stock Option Plan 2013 (ESOP 2013) by employees of the Company, the Board of Directors approved the allotment of 1, 24,500 of Rs. 10/ ~ each, fully paid up Equity Shares of the Company to its employees.
3. Reviewed the action taken on notice dated November 17, 2020 received from National Stock Exchange (NSE), pursuant to Regulation 17 of SEBI (LODR) Regulations, 2015.
4. In continuation to point no. 2 of Outcome of Board Meeting held on November 13, 2020 i.e. "Proposal of raising funds in US subsidiary M/s Izmo Inc." the Board today considered the Valuation Report shared by Independent Agency M/s "Valuation Research Corporation, San Francisco, California, USA" hired for the purpose of arriving at the Business Enterprise Valuation. The report enabled the Board to understand the approximate Business Enterprise Valuation of the Company in the current market conditions. The valuation report ascribes a valuation range of \$35 Million to \$51.4 Million for the existing business and gives a valuation range of \$44.2 Million to \$ 71.2 Million including the proposed Virtual Reality business. Accordingly the Board decided that the proposed fund raise in the US would be undertaken at an Enterprise

Valuation higher than \$40 Million. The Board would now be appointing a Merchant Banker to commence the fund raising exercise.

The meeting was Commenced at 2:00 p.m. and concluded at 6:30 p.m. today.

We request you to take the same on record.

Yours faithfully,  
**For IZMO Limited**



**Danish Reza**  
*Company Secretary and Compliance Officer*



**Enc: As Above**

Statement of Stand alone Un-audited Financial Results for the Quarter ended 31-12-2020

Particulars	Quarter Ended			Nine months Ended		Year Ended	
	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited	Audited
	31.12.2020	30.09.2020	31.12.2019	31.12.2020	31.12.2019	31.03.2020	31.03.2019
1 Revenue from Operation	735.42	628.45	685.50	1,900.88	1,932.37	2,502.44	2,582.21
2 Other Income	28.73	27.62	39.12	90.02	145.42	216.67	229.12
3 Total Income	764.15	656.07	724.62	1,990.90	2,077.79	2,719.11	2,811.33
4 Expenses:							
(a) Cost of Materials Consumed	-	-	-	-	-	-	-
(b) Purchase of traded Stock (Direct Cost)	88.98	35.16	13.34	139.98	35.49	42.71	72.27
(c) Changes in Inventories	-	-	-	-	0.14	0.14	(4.57)
(d) Employee Benefit Expense	476.61	469.41	478.48	1,396.10	1,388.34	1,826.27	1,718.96
(e) Finance Cost	17.92	12.17	22.39	49.18	70.44	95.50	136.08
(f) Depreciation and Amortisation expense	28.83	28.69	52.41	73.10	156.15	209.12	262.53
(g) Other Expenses	142.43	151.88	119.78	412.25	353.92	462.96	546.19
Total Expenses	754.77	697.31	686.40	2,070.61	2,004.48	2,636.70	2,731.46
5 Profit/(Loss) before Tax for the period (3-4)	9.38	(41.24)	38.22	(79.71)	73.31	82.41	79.87
6 Exceptional/Extraordinary items and tax for the period	-	-	-	-	-	-	-
7 Profit/(Loss) before Tax for the period (5-6)	9.38	(41.24)	38.22	(79.71)	73.31	82.41	79.87
8 Tax Expense:							
a) Current tax	-	-	-	-	9.12	24.30	36.64
b) MAT Credit	-	-	-	-	-	-	(34.91)
c) Deferred tax	-	(7.81)	-	(7.81)	14.75	53.69	61.86
9 Profit/(Loss) for the period (7-8)	9.38	(33.43)	38.22	(71.90)	49.44	4.42	16.28
Other Comprehensive Income							
10 Items that will be reclassified to profit or loss							
fair value changes on investment, net	-	-	-	-	-	-	-
11 Items that will not be reclassified to profit or loss	-	-	-	-	-	-	15.58
12 Total other Comprehensive Income	-	-	-	-	-	6.91	15.58
13 Total Comprehensive Income for the Period (9+12)	9.38	(33.43)	38.22	(71.90)	49.44	11.33	31.86
14 Paid-up Equity Share Capital (Face value Rs.10/- per share)	1,306.72	1,306.72	1,306.72	1,306.72	1,306.72	1,306.72	1,306.72
15 Reserves	15,607.67	15,591.83	15,709.20	15,607.67	15,709.20	15,668.01	15,623.16
16 Earnings Per Share (Face of share at Rs.10/- each) (not Annualised)							
(a) Basic	0.07	(0.26)	0.29	(0.55)	0.38	0.03	0.12
(b) Diluted	0.07	(0.26)	0.29	(0.55)	0.38	0.03	0.12
See accompanying notes to the Financial Results.							

For IZMO Limited

Authorised Signatory



For IZMO Limited

Authorised Signatory



izmo Ltd.  
177/2C, Bilekahalli Industrial Area,  
Bannerghatta Road, Bangalore-560 076, India

Phone : +91 80 67125400  
Fax : +91 80 67125408  
Email : info@izmoltd.com

www.izmoltd.com  
CIN: L72200KA1995PLC018734



**Limited Review Report on unaudited quarterly and Year-to-date Standalone financial Results of izmo Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Review Report to  
The Board of Directors  
izmo Limited**

I have reviewed the accompanying statement of unaudited Standalone financial results of izmo Limited ('the Company') for the quarter ended December 31<sup>st</sup>, 2020 and year to date results for the period from 1<sup>st</sup> April 2020 to 31<sup>st</sup> December 2020 ('the Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, "Interim Financial Reporting" (Ind AS 34) prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015 is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. My responsibility is to issue a report on the Statement based on my review.

Based on my Limited Review conducted as above, I report as under:

1. The balance of Sundry Debtors, Inventories, Loans and Advances and Current Liabilities are subject to Confirmation and Reconciliation.
2. Reference is drawn to Note No. 8 of Notes to accounts forming part of the unaudited standalone financial results on Other Expenses. This includes an amount of Rs. 38.80 Lakhs pertaining to old balances written off subject to Confirmation.

I have conducted my review in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that I plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. I have not performed an audit and accordingly, I do not express an audit opinion.

Based on my review conducted as above, nothing has come to my attention that causes me to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued there under and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.



Guru Prakash V  
Chartered Accountant  
Membership No.: 228938  
Place: Bangalore  
Date: 12<sup>th</sup> February 2021  
UDIN: 21228938AAAAAK4285

Statement of Consolidated Un-audited Financial Results for the Quarter 31-12-2020

Particulars	Quarter Ended			Nine months Ended		Year Ended	
	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Un-Audited	Audited	Audited
	31.12.2020	30.09.2020	31.12.2019	31.12.2020	31.12.2019	31.03.2020	31.03.2019
1 Revenue from Operation	2,857.92	2,847.51	2,449.64	8,170.86	6,785.13	10,121.05	9,216.52
2 Other Income	803.46	1,151.27	514.54	1,990.33	629.73	847.27	395.04
3 Total Income	3,661.38	3,998.78	2,964.18	10,161.19	7,414.86	10,968.32	9,611.56
4 Expenses							
(a) Cost of Materials Consumed	-	-	-	-	-	-	-
(b) Purchase of traded Stock (Direct Cost)	88.98	35.16	13.34	139.98	35.49	42.71	72.27
(c) Changes in Inventories	-	-	-	-	0.14	0.14	(4.57)
(d) Employee Benefit Expense	1,191.13	1,228.83	1,093.36	3,547.81	3,098.27	4,418.79	3,815.94
(e) Financial Cost	18.41	13.76	26.35	54.05	78.41	103.96	137.98
(f) Depreciation and Amortisation expense	545.95	547.28	389.74	1,462.73	1,129.89	1,561.52	1,516.95
(g) Other Expenses	988.11	980.91	826.44	2,804.61	2,283.03	3,648.02	3,333.00
Total Expenses	2,832.58	2,805.94	2,349.23	8,009.18	6,625.23	9,775.14	8,871.57
5 Profit/(Loss) before Tax for the period (3-4)	828.80	1,192.84	614.95	2,152.01	789.63	1,193.18	739.99
6 Exceptional/Extraordinary items	-	-	-	-	-	-	-
7 Profit/(Loss) before Tax for the period (5-6)	828.80	1,192.84	614.95	2,152.01	789.63	1,193.18	739.99
8 Tax Expense:							
a) Current tax	-	-	-	-	9.12	24.30	36.64
b) MAT Credit	-	-	-	-	-	-	(34.91)
c) Deferred tax	-	(7.81)	-	(7.81)	14.75	53.69	61.86
9 Profit/(Loss) for the period (7-8)	828.80	1,200.65	614.95	2,159.82	765.76	1,115.19	676.40
Other Comprehensive Income							
10 Items that will be reclassified to profit or loss							
fair value changes on investment, net	-	-	-	-	-	-	-
11 Items that will not be reclassified to profit or loss	-	-	-	-	-	6.91	15.58
12 Total other Comprehensive Income	-	-	-	-	-	6.91	15.58
13 Total Comprehensive Income for the Period	828.80	1,200.65	614.95	2,159.82	765.76	1,122.10	691.98
14 Paid-up Equity Share Capital (Face value Rs.10/- per share)	1,306.72	1,306.72	1,306.72	1,306.72	1,306.72	1,306.72	1,306.72
15 Reserves	21,755.50	20,920.24	19,230.87	21,755.50	19,230.87	19,584.13	18,428.50
16 Earnings Per Share (Face of share at Rs.10/- each) (not Annualised)							
(a) Basic	6.34	9.19	4.71	16.53	5.86	8.53	5.25
(b) Diluted	6.34	9.19	4.71	16.53	5.86	8.53	5.25
See accompanying notes to the Financial Results.							

For IZMO Limited

*[Signature]*  
Authorised Signatory



For IZMO Limited

*[Signature]*  
Authorised Signatory



izmo Ltd.  
177/2C, Bilekahalli Industrial Area,  
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**Limited Review Report on unaudited quarterly and Year-to-date Consolidated Financial Results of izmo Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Review Report to  
The Board of Directors  
izmo Limited**

I have reviewed the accompanying statement of unaudited quarterly Consolidated financial results of izmo Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") and its share of the net profit/(loss) after tax for the quarter ended December 31<sup>st</sup>, 2020 and year to date results for the period from 1<sup>st</sup> April 2020 to 31<sup>st</sup> December 2020 ("the Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Attention is drawn to the fact that the consolidated figures for the corresponding quarter ended December 31<sup>st</sup> 2020, as reported in these financial results have been approved by the Parent's Board of Directors, but have not been subjected to review.

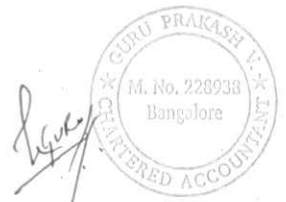
The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, "Interim Financial Reporting" (Ind AS 34) prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015 is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. My responsibility is to issue a report on the Statement based on my review.

Based on my Limited Review conducted as above, I report as under:

1. The balance of Sundry Debtors, Inventories, Loans and Advances and Current Liabilities are subject to Confirmation and Reconciliation.
2. The Consolidated Revenue and Net Profit after tax for the period 1<sup>st</sup> October 2020 to 31<sup>st</sup> December 2020 amounting to 2,857.92 lakhs and 828.80 lakhs respectively include the Financial results of the foreign Subsidiaries on the basis of management certified accounts provided to me.
3. Reference is drawn to Note No. 8 of Notes to accounts forming part of the unaudited consolidated financial results on Other Expenses. This includes an amount of Rs. 38.80 Lakhs and for nine months ended 31<sup>st</sup> December, 2020 of Rs. 116.40 Lakhs pertaining to old balances written off subject to Confirmation.
4. Reference is drawn to Note No. 9 of Notes to accounts forming part of the unaudited consolidated financial results, wherein the company has decided to accelerate the write off of the amortized Intellectual Property development charges. This has led to an increase of Rs. 332.84 lakhs of additional depreciation charged for the nine month ended 31.12.2020 as compared to same period ended 31.12.2019. As a result, the profit is reduced to that extent.

I have conducted my review in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that I plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. I have not performed an audit and accordingly, I do not express an audit opinion.

I have also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.





The Statement includes the results of the following companies:

Parent Company:

- Izmo Limited

Subsidiary Companies:

- Izmo Europe BVBA
- Izmo Inc, US
- Midrange Software Pte Ltd.
- Izmo France SARL
- Frog Data LLC
- Groupe Izmo

Based on my review conducted as above, nothing has come to my attention that causes me to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued there under and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.

The financial results of the subsidiaries included in the Group, whose results reflect total revenues of Rs. 2,122.50 Lakhs and total net profit after tax of Rs. 819.42 Lakhs for the quarter ended December 31<sup>st</sup> 2020 as considered in the consolidated unaudited financial results of the Group. These unaudited financial results and other unaudited financial information have been approved and furnished to me by the Management and my conclusion on the Statement, in so far as it relates to the affairs of these subsidiaries is based solely on such unaudited financial results and other unaudited financial information.



Guru Prakash V  
Chartered Accountant  
Membership No.: 228938  
Place: Bangalore  
Date : 12<sup>th</sup> February 2021  
UDIN: 21228938AAAAAL6771

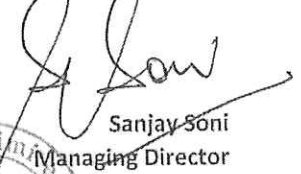
**Notes:**

- 1 The above un-audited results for Q3 and Nine months ended 31st December, 2020 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 12-02-2021.
- 2 Limited Review of the above results has been carried out by the Auditors.
- 3 Investors Grievances during the quarter: Received - Nil, Attended - Nil, Pending - Nil.
- 4 Despite the lockdown imposed in Europe and the US during the last quarter, the company has added 24 clients in Europe and 4 in the United States.
- 5 The Company has also sold a 27% stake in its step down subsidiary Frog Data LLC for US\$ 810K to a strategic investor in the US. This gives a valuation of US\$ 3.0 million to Frog Data LLC (provider of data analytics solutions to Automotive Dealers).
- 6 During the quarter Company has also received a settlement amount of US\$ 225K towards copyright infringement charges from one of the largest online travel portals in the world. The Company is pursuing several other copyright infringement claims which are expected to be settled in the next few quarters.
- 7 The Company is steadily reducing its domestic debt and it stands at Rs. 6.75 crores at the end of December 2020. The company hopes to be debt free by March 2022.
- 8 Other expenses for Q3 ended 31.12.2020 includes Rs. 38.80 lakhs and for nine months ended 31.12.2020 includes Rs. 116.40 lakhs pertains to old balance write off charged to P&L and hence to that extent net profit is reduced for the said period.
- 9 The company has decided to accelerate the write off of the amortized Intellectual Property development charges. This has led to an increase of Rs. 332.84 lakhs of additional depreciation charged for the nine month ended 31.12.2020 as compared to same period ended 31.12.2019. As a result, the profit is reduced to that extent.
- 10 As a result of the above Notes No. 8 & 9, the profit is reduced to the extent of Rs. 449.24 lakhs for Nine months ended 31.12.2020, on Consolidated basis.
- 11 The Company operates in one reportable segment only.

Place: Bengaluru

Date: 12th February, 2021

For and on behalf of the Board

  
Sanjay Soni  
Managing Director



izmo Ltd.

177/2C, Bilekahalli Industrial Area,  
Bannerghatta Road, Bangalore-560 076, India

Phone : +91 80 67125400  
Fax : +91 80 67125408  
Email : info@izmoltd.com

www.izmoltd.com  
CIN: L72200KA1995PLC018734