



Speed
Reliability
Value Performance

COMPUAGE INFOCOM LTD

15th February, 2021

To,
The Corporate Services Dept.,
BSE Ltd.,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.

National Stock Exchange of India Ltd.,
Exchange Plaza,
C-1, Block G, Bandra Kurla Complex,
Bandra (E),
Mumbai - 400 051.

Security Code: 532456
ISIN: INE070C01037

Symbol: COMPINFO

Sub: Press Release on Q3 FY21 Results

Dear Sir/Ma'am,

Please find enclosed herewith press release relating to the announcement of Unaudited Financial Results of the Company for the quarter and nine months ended 31st December, 2020.

Kindly take the same on records and oblige.

Thanking you,

Yours faithfully,
For Compuage Infocom Limited

Anmol Jolly
Company Secretary



Place: Mumbai

Investor Release: 15th February 2021

Compuage Infocom PAT up 13% YoY; back on the Growth Trajectory

- Q3FY21 Total Income at Rs. 1,013.0 Crores vs. Rs. 979.0 Crores in Q3FY20, up by 3.5% YoY
- Q3FY21 EBITDA at Rs. 22.8 Crores; at similar levels to last year
- Q3FY21 PAT at Rs. 6.1 Crores vs. Rs. 5.4 Crores in Q3FY20, up by 12.7% YoY

Compuage Infocom Limited announced its un-audited Standalone and Consolidated results for the quarter and nine months ended 31st December 2020.

Commenting on the performance, Mr. Atul Mehta, Chairman & Managing Director, said, “I am very pleased to report that our company has fully recovered from the covid crisis by surpassing last year Q3 revenue and increasing profitability by 13% YoY in Q3FY21.

As lockdown restrictions were eased during the quarter, we witnessed renewed demand for IT products led by re-opening of offices while demand for mobility and personal use products continue to sustain from employees working from home. Work from home integrated with office will lead to enhanced demand from both these segments. Penetration of IT products continue to be much lower in India as compared to the developed countries giving us the long-term visibility of sustained growth. With a view to capture this value chain, even Government of India has unveiled various PLI schemes to promote manufacturing of IT products in India.

As a leading distribution player, with Pan-India network and efficient supply chain, we add immense value to our vendors taking care of their distribution angle and providing a wider reach to their products while they can focus on their core competency. Going ahead, our focus continues to be on partnering with newer brands, enhance our product offerings and improve the profitability through better product mix and cost efficiency initiatives.”

Consolidated Q3FY21 Financial Performance

Profit & Loss Statement (Rs. Crs)	Q3FY21	Q3FY20	YoY%	Q2FY21	QoQ%
Total Income	1,013.0	979.0	3.5%	1,090.2	-7.1%
Gross Profit	44.4	44.1	0.7%	45.2	-1.9%
Gross Profit Margin (%)	4.4%	4.5%		4.1%	
EBITDA	22.8	22.8	0.3%	25.3	-9.8%
EBITDA Margin (%)	2.3%	2.3%		2.3%	
Profit After Tax	6.1	5.4	12.7%	6.8	-10.1%
PAT Margin (%)	0.6%	0.6%		0.6%	

About Compuage Infocom Limited:

Compuage Infocom Ltd. is the distribution giant that creates opportunities for enterprise advancement for its channel partners through aggressive market development and continuous enhancement of its product portfolio. Compuage Infocom Ltd. acts as a strategic link between vendors and partners, supporting them for unprecedented levels of business performance. The Company has 27 Global Brands, 46 sales offices, 28 Warehouses and 69 service centers across the country with 12000+ online & offline retailers, re-sellers and system integrators.

Safe harbor statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward -looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward -looking statements. The company assumes no obligation to update forward -looking Statements to reflect actual results changed assumptions or other factors.

For further details please contact:

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 <p>Speed Reliability Value Performance</p> <p>COMPUAGE INFOCOM LTD</p> <p>Ms. Anmol Jolly anmol.jolly@compuageindia.com www.compuageindia.com</p>	<p>SGA <u>Strategic Growth Advisors</u></p> <p>Mr. Shrenik Shah / Ms. Ami Parekh +91 96647 64465 / +91 80824 66052 shrenik.shah@sgapl.net / ami.parekh@sgapl.net www.sgapl.net</p>