

CSL/2022-23/76

10th May, 2022

To, BSE Limited Corporate Relationship Department 1 st Floor, New Trading Ring Rotunda Building, P J Towers Dalal Street, Fort, Mumbai – 400001. Scrip Code :532443 Scrip ID: CERA	To, National Stock Exchange of India Limited Exchange Plaza Bandra Kurla Complex Bandra (East) Mumbai – 400051. Scrip Code: CERA
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Dear Sir/Madam,


Sub: Board Meeting Outcome – Investor Communication

Please find enclosed herewith Investor Communication released after the conclusion of Meeting of the Board of Directors of the Company held on 10.05.2022, in which Standalone and Consolidated Audited Financial Results for the quarter and year ended 31.03.2022 were considered and approved. The results have also been submitted to Stock Exchanges.

Kindly take the same on your records.

Thanking you,

Yours faithfully,
For Cera Sanitaryware Limited,


Hemal Sadiwala
Company Secretary
Encl: As Above



Cera Sanitaryware Limited

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CIN: L26910GJ1998PLC034400



CERA

Q4 & 12M FY22 Investor Communication

CERA Sanitaryware announces Q4 & 12M FY22 Results:

Q4 FY22 Revenue at Rs. 4,387 million

EBITDA for the quarter amounted to Rs. 883 million

PAT for Q4 of FY22 stood at Rs. 521 million

Ahmedabad, May 10th, 2022: Cera Sanitaryware Limited (CERA), India's premier sanitaryware, faucetware, and wellness Company, today announced its standalone and consolidated financial results for the quarter and twelve months ended March 31, 2022.

Financial Highlights – Q4 FY22

Particulars	Q4 FY22	Q4 FY21	Growth	12M FY22	12M FY21	Growth
<i>Standalone in INR million except EPS</i>						
Revenue from Operations (Net of Taxes)	4,387	4,314	1.7%	14,418	12,017	20%
EBITDA (Excluding Other Income)	824	631	30.6%	2,212	1,500	47.5%
<i>% of sale</i>	18.8%	14.6%	420 bps	15.3%	12.5%	280 bps
PAT	521	430	21.1%	1,494	1,013	47.4%
<i>% of sale</i>	11.9%	10.0%	190 bps	10.4%	8.4%	200 bps
EPS Diluted	40.04	33.07	21.1%	114.84	77.89	47.4%

CMD's Message

Commenting on the performance, **Mr. Vikram Somany, Chairman & Managing Director**, said, *The results for the fourth quarter and for FY 22 are reflective of the renewed growth trajectory for Cera Sanitaryware Ltd. Initiatives undertaken in recent months and quarters towards debottlenecking and enhancing shopfloor productivity combined with process efficiencies to raise raw-material-to-end-product yields, have resulted in substantially improved EBITDA, Cash Profit and Profit after Tax for the company.*

We look forward to embarking on a newer growth dynamic and monetizing opportunities thrown up by increasingly buoyant consumer demand. New product offerings, overall customer ownership experience and customer warranties are enabling gravitation of newer customers towards Cera's sanitaryware, faucetware and tiles offerings.

We are comfortably placed to expand capacity of both the faucetware and sanitaryware businesses which will create headroom for sustained growth in the years ahead.

- ENDS -

For further information, please contact

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