

January 30, 2019

BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street Mumbai- 400001, India. National Stock Exchange of India Limited, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051, India.

Dear Sirs,

Subject: Offer Opening Public Announcement and Corrigendum dated January 29, 2019 (the "Offer Opening Public Announcement and Corrigendum") in relation to an open offer to the Public Shareholders (as defined in the Letter of Offer) of Hathway Cable and Datacom Limited (the "Target Company") ("Open Offer"/ "Offer").

Jio Content Distribution Holdings Private Limited ("JCDHPL" or "Acquirer 1"), Jio Internet Distribution Holdings Private Limited ("JIDHPL" or "Acquirer 2") and Jio Cable and Broadband Holdings Private Limited ("JCBHPL" or "Acquirer 3") (hereinafter Acquirer 1, Acquirer 2 and Acquirer 3 are collectively referred to as the "Acquirers") together with Reliance Industries Limited ("RIL" or "PAC 1"), Digital Media Distribution Trust ("Trust" or "PAC 2"), Reliance Content Distribution Limited ("RCDL" or "PAC 3") and Reliance Industrial Investments and Holdings Limited ("RIIHL" or "PAC 4") (hereinafter PAC 1, PAC 2, PAC 3 and PAC 4 are collectively referred to as the "PACs"), in their capacity as the persons acting in concert with the Acquirers, have announced an open offer for acquisition of up to 46,02,27,170 fully paid-up equity shares of face value of Rs. 2 each ("Equity Shares") from the Public Shareholders of Hathway Cable and Datacom Limited (the "Target Company"), representing 26.00% of the Expanded Voting Share Capital, at a price of Rs. 32.35 per Equity Share (the "Offer Price") aggregating to total consideration of Rs. 1,488.83 crore, payable in cash.

We have submitted the public announcement dated October 17, 2018, the detailed public statement dated October 25, 2018, the Draft Letter of Offer dated November 01, 2018 and the Letter of Offer dated January 23, 2019.

In accordance with Regulation 18(7) of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeover) Regulations, 2011 and subsequent amendments thereto, we are pleased to enclose a copy of the Offer Opening Public Announcement and Corrigendum published today.

Capitalized terms used in this letter unless defined herein shall have the same meanings as ascribed to them in the Letter of Offer.

Thanking You, Yours truly,

For JM Financial Limited

Authorized Signatory

Enclosure: as above.

# HATHWAY CABLE AND DATACOM LIMITED

Registered Office: Rahejas, 4th Floor, Corner of Main Avenue & V. P. Road, Santacruz (W), Mumbai 400054, India; Tel. No.: +91 22 2600 1306; Fax No.: +91 22 2600 1307

CIN: L64204MH1959PLC011421; Website: www.hathway.com

Open Offer for acquisition of up to 46,02,27,170 fully paid-up equity shares of face value of Rs. 2 each ("Equity Shares") representing 26.00% of the Expanded Voting Share Capital (as defined below) from the Public Shareholders (as defined below) of Hathway Cable and Datacom Limited ("Target Company") by Jio Content Distribution Holdings Private Limited ("Acquirer 1"), Jio Internet Distribution Holdings Private Limited ("Acquirer 2") and Jio Cable and Broadband Holdings Private Limited ("Acquirer 3") (hereinafter Acquirer 1, Acquirer 2 and Acquirer 3 are collectively referred to as the "Acquirers") together with Reliance Industries Limited ("PAC 1"), Digital Media Distribution Trust ("PAC 2"), Reliance Content Distribution Limited ("PAC 3") and Reliance Industrial Investments and Holdings Limited ("PAC 4") (hereinafter PAC 1, PAC 2, PAC 3 and PAC 4 are collectively referred to as the "PACs"), in their capacity as the persons acting in concert with the Acquirers ("Offer" or "Open Offer")

This advertisement and corrigendum is being issued by JM Financial Limited (the "Manager to the Offer"), for and on behalf of the Acquirers and PACs, pursuant to and in accordance with Regulation 18(7) of the SEBI (SAST) Regulations in respect of the Open Offer (the "Offer Opening Public Announcement and Corrigendum"). This Offer Opening Public Announcement and Corrigendum should be read in continuation of, and in conjunction with the Public Announcement dated October 17, 2018 ("PA"). Detailed Public Statement published on October 25, 2018 ("DPS") and the Letter of Offer dated January 21, 2019 ("LOF"). The DPS with respect to the Open Offer was published in Financial Express - English (all editions), Jansatta - Hindi (all editions), Loksatta - Marathi (all editions) and Indian Express - English (all

"Public Shareholders" shall mean all the public shareholders of the Target Company who are eligible to tender their Equity Shares in the Open Offer, except: (i) the Acquirers and the PACs; and (ii) parties to the underlying SSA and SHA including persons deemed to be acting in concert with such parties to the SSA and SHA, as the case may be

"Expanded Voting Share Capital" shall mean the total voting equity share capital of the Target Company on a fully diluted basis expected as of the 10th (Tenth) Working Day from the closure of the Tendering Period for the Open Offer being 177,01,04,500 Equity Shares. This includes 90,88,10,000 Equity Shares to be allotted by the Target Company to the Acquirers in terms of the SSA.

Capitalised terms used but not defined in this Offer Opening Public Announcement and Corrigendum shall have the meaning assigned to such terms in the LOF

- 1. Offer Price: The Offer Price is Rs. 32.35 per Offer Share. There has been no revision in the Offer Price For further details relating to the Offer Price please refer to Part 5 - "Offer Price and Financial Arrangements - 5.1 Justification of Offer Price" beginning on page 45 of the LOF
- Recommendations of the Committee of Independent Directors of the Target Company: The Committee on the Open Offer of the Target Company ("COO") published its recommendation on the Open Offer on January 29, 2019 in the same newspapers where the DPS was published. The relevant extract of the recommendations of the COO is given below:

Members of the Committee of Independent Directors (Please indicate the chairperson of the Committee separately)	Mr. Sridhar Gorthi – Chairman Ms. Ameeta Parpia Mr. Sasha Mirchandani Mr. Devendra Shrotri		
Recommendation on the Open Offer, as to whether the offer is fair and reasonable	The COO Members are of the opinion that the open offer price is fair and reasonable and is in accordance with SEBI SAST Regulations. However, the shareholders should independently evaluate the offer and take an informed decision.		
Summary of reasons for the recommendations (COO may also invite attention to any other place, e.g. company's website, where its detailed recommendations along with written advice of the independent adviser, if any can be seen by the shareholder)	1. The COO has perused the Letter of Offer ("LO"), the Detailed Public Statement ("PPS"), the Public Announcement ("PA") and other documents as released by JM Financial Limited (as the Manager to the Offer) on behalf of the Acquirers and the PACs.  2. Deloitte Haskins & Sells LLP, Chartered Accountants has been engaged by the COO to independently evaluate if the Offer Price is in accordance with the SEBI SAST Regulations. Under their report dated January 25th, 2019, they have commented that the open offer price is in compliance with Regulation 8(2) of the SEBI SAST Regulations.  3. Based on the above, the COO is of the opinion that the Offer Price of Rs. 32.35 (Rupees Thirty Two and Thirty Five paise) per Equity Share is in accordance with the guidelines.		
Details of Independent Advisors, if any	prescribed by the SEBI SAST Regulations.  Deloitte Haskins & Sells LLP, Chartered Accountants		

## Other Details of the Open Offer

- 1.1 The Open Offer is not a competing offer in terms of Regulation 20 of the SEBI (SAST) Regulations. Further, there was no competing offer to this Open Offer.
- 1.2 Dispatch of the LOF dated January 21, 2019, along with the Form of Acceptance and Form SH-4 (for Public Shareholders holding Equity Shares in physical form) to the Public Shareholders of the Target Company as on the Identified Date (being January 17, 2019) has been completed (through electronic mode or physical mode) by January 24, 2019, in accordance with Regulation 18(2) and as described in paragraph 7(A)(14)(c) of the LOF. It is clarified that all the Public Shareholders (even if they acquire Equity Shares and become shareholders of the Target Company after the Identified Date) are eligible to participate in the Open Offer.
- 1.3 Please note that a copy of the LOF (which includes detailed instructions in relation to the procedure for acceptance and settlement of the Open Offer in Part 7 - "Procedure for Acceptance and Settlement of the Open Offer" as well as the Form of Acceptance and Form SH-4 (for Public Shareholders holding Equity Shares in physical form)) would also be available on SEBI's website (https://www.sebi.gov.in) from which the Public Shareholders can download/ print a copy in order to tender their Equity Shares in the Open Offer. Further, in case of nonreceipt/ non-availability of the Form of Acceptance, the application can be made on plain paper in writing signed by all shareholder(s) during the Tendering Period, i.e., from January 31, 2019 to February 13, 2019, along with the following details:
  - In case of Equity Shares held in physical form: Public Shareholders holding Equity Shares in physical form may participate in the Open Offer through the relevant Selling Broker by providing name, address, number of Equity Shares held, number of Equity Shares tendered and other relevant documents as mentioned in paragraph 7(A)(13) of the LOF along with Form SH-4.
  - b. In case of Equity Shares held in dematerialised form: Public Shareholders who desire to tender their Equity Shares in dematerialized form in the Open Offer would have to do so through their respective Selling Broker by giving the details of Equity Shares they intend to tender in the Open Offer in accordance with the procedure as mentioned in paragraph

Public Shareholders have to ensure that their order is entered in the electronic platform, by the Selling Broker, to be made available by BSE before the closure of the Tendering Period.

# Material Updates (included in the LOF)

In accordance with Regulation 16(1) of the SEBI (SAST) Regulations, the Draft Letter of Offer dated November 1, 2018 ("DLOF") was submitted to SEBI on November 1, 2018. SEBI pursuant to its letter no. SEBI/HO/CFD/DCR1/OW/P/2019/001623/1 dated January 15, 2019, issued its comments on the DLOF. These comments have been suitably incorporated in the LOF.

Public Shareholders are requested to note the following key changes to the DPS and DLOF as included in the LOF in relation to the Open Offer

- As disclosed on the cover page and paragraph 6(C)(1) on page 48 of the LOF, to the best of the knowledge of the Acquirers and the PACs, as on the date of the LOF, there are no statutory or other approvals required to complete the Open Offer except the following approvals, which have been received:
  - approval of CCI vide its letter dated January 21, 2019; and
  - in-principle approval from the Stock Exchanges for listing of Equity Shares to be issued pursuant to Preferential Issue - BSE (on October 31, 2018) and NSE (on November 9, 2018) have granted in-principle approval for listing of Equity Shares to be issued pursuant to

Suitable changes in relation to the above have been made to the DLOF (including the cover page, risk factors and paragraph 6(C)(1) on page 46 of the DLOF), and paragraph 1 under Part VI - "Statutory

- 4.2 Furthermore, the shareholders of the Target Company have granted their approval to the Preferential Issue (on November 14, 2018). Pursuant thereto, the Preferential Issue is being made to the Acquirers in compliance with the SEBI (ICDR) Regulations and the Acquirers will proceed to complete the Preferential Issue in the manner set out in the SSA and in accordance with Regulation 22(2) of the SEBI (SAST) Regulations, prior to the completion of the Open Offer. Suitable disclosure in this regard has been made to paragraph 2.1.4 on page 10 the the LOF. Paragraph 2.1.4 on page 10 of the DLOF and paragraph 10.1 under Part I - "Acquirers, PACs. Target Company, Seller And Open Offer" of the DPS stand accordingly amended
- 4.3 Paragraph 3.8, beginning on page 39 of the LOF, regarding the details of directions subsisting or proceedings pending against the promoters or directors of the Acquirers/ PACs or Reliance Media Transmission Private Limited or its directors/ promoters or the trustees of Digital Media Distribution Trust under the Securities and Exchange Board of India Act, 1992 and the regulations made thereunder, has been included, as below

"Details of directions subsisting or proceedings pending against the promoters or directors of the Acquirers/ PACs or Reliance Media Transmission Private Limited or its directors/ promoters or the trustees of Digital Media Distribution Trust under the Securities and Exchange Board of India Act, 1992 and the regulations made thereunder:

1. Allegation of incorrect disclosure of the diluted Earnings per Share

SEBI, on August 08, 2014 had passed an adjudication order on a show cause notice issued to RIL for alleged non-disclosure of the diluted Earnings per Share in the quarterly financial results for the quarters ended June, 2007, September, 2007, December, 2007, March, 2008, June, 2008 and September, 2008 and imposed a monetary penalty of Rs. 13 crore. On an appeal by RIL, the Hon'ble Securities Appellate Tribunal (SAT), set aside SEBI's order and remanded the matter for fresh consideration by SEBI. SEBI issued a fresh show cause notice dated April 05, 2016 in the matter alleging incorrect disclosure of the diluted Earnings per Share. RIL had filed a reply to the show cause notice and attended the personal hearing on July 26, 2016. SEBI appointed new Adjudicating Officer (AO). Again a hearing before AO was held on November 22, 2018. Further details sought by AO have been provided. Adjudication order is awaited.

- 2. Trading in shares of Reliance Petroleum Limited by RIL in the year 2007
  - (a) SEBI had passed an order under Section 11B of the SEBI Act on March 24, 2017 on show cause notices dated December 16, 2010 issued inter alia to RIL and erstwhile Pipeline Infrastructure (India) Private Limited (merged with Sikka Ports & Terminals Limited ("SPTL"), an entity belonging to the promoter and promoter group of RIL) in the matter concerning trading in the shares of Reliance Petroleum Limited by RIL in the
    - disgorgement from RIL of Rs. 447 crore along with interest calculated at 12% per annum from November 29, 2007 till date of payment; and
    - prohibiting RIL and SPTL from dealing in equity derivatives in the Futures and Options segment of the stock exchanges, directly or indirectly for a period of one vear from March 24, 2017.

RIL and SPTL had filed an appeal against the said Order before the SAT. SAT has stayed the direction on disgorgement till the next date of hearing. The prohibition from dealing in equity derivatives in the Futures and Options segment expired on March 23, 2018

- (b) With respect to the same subject matter referred to in Paragraph 3.8.(2)(a) above, SEBI issued show cause notices dated November 21, 2017 inter alia to RIL and its CMD, in the matter concerning trading in the shares of Reliance Petroleum Limited by RIL in the year 2007, asking them to show cause as to why inquiry should not be held against them in terms of SEBI (Procedure for Holding Inquiry and Imposing Penalties by Adjudicating Officer) Rules, 1995 and penalty be not imposed under the provisions of the SEBI Act. Hearing before AO was held on September 11, 2018 on the preliminary objections raised by the noticees and detailed submissions were filed on September
- 3. Issue of privately placed debentures (PPD IV) by RIL
  - (a) The promoter and promoter group entities of RIL had filed settlement / consent applications during August - October 2011 under the then prevailing settlement scheme of SEBI, for settlement of the specified proceedings set out in the show cause notice dated February 24, 2011 issued by SEBI calling them to show cause as to why enquiry should not be held and penalty (at the time of alleged contravention, the penalty was maximum of Rs. 5 lakhs) be not imposed under Section 15(H) of SEBI Act for the alleged contravention of Regulation 11(1) of SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 1997, and the said settlement / consent applications are pending before SEBI.
  - (b) RIL, certain entities belonging to the promoter and promoter group of RIL and certain other entities had filed settlement/ consent applications during August - October 2011 under the then prevailing settlement scheme of SEBI, for settlement of the matters set out in the letters issued by SFRI in Aprill May 2010 concerning allegations therein inter alia of (i) violation by RIL and its directors of Section 77(2) of the Companies Act, 1956; and (ii) consequent violation by RIL and certain other entities and their respective directors during the relevant period 1999-2000 of Regulations 3, 5 and 6 of SEBI (Prohibition of Fraudulent and Unfair Trade Practices Relating to Securities Market) Regulations, 1995 and the said settlement/ consent applications are pending before
- 4.4 As per the press release dated December 3, 2018 issued by SEBI, with effect from April 1, 2019 transfer of securities shall be made only in dematerialised form. In view of the same, the Procedure for Tendering Equity Shares held in Dematerialised Form and Physical Form has been clarified and seperately included as paragraphs 7(A)(12) and 7(A)(13) on pages 52 and 53 of the LOF, as below:

#### 12 PROCEDURE FOR TENDERING EQUITY SHARES HELD IN DEMATERIALISED FORM:

- Public Shareholders who desire to tender their Equity Shares in the dematerialized form under the Open Offer would have to do so through their respective Selling Broker by giving the details of Equity Shares they intend to tender under the Open Offer.
- (b) Before placing the bid, the Public Shareholder would be required to transfer the tendered Equity Shares to the Clearing Corporation, by using the early pay-in mechanism as prescribed by BSE or the Clearing Corporation, prior to placing the order/bid by the Selling
- Upon placing the bid, the Selling Broker shall provide TRS generated by the stock exchange bidding system to the Public Shareholder. TRS will contain details of order/bid submitted like bid ID No., DP ID, Client ID, no. of Equity Shares tendered, etc.
- (d) On receipt of TRS, the Public Shareholder has successfully placed the bid in the Open Offer.
- For custodian participant, orders for demat Equity Shares early pay-in is mandatory prior to confirmation of order by the custodian. The custodians shall either confirm or reject orders not later than the time provided by BSE on the last day of the offer period. Thereafter, all  $unconfirmed\ orders\ shall\ be\ deemed\ to\ be\ rejected.$
- For demat Equity Shares, submission of Form of Acceptance and TRS is not mandatory After the receipt of the demat Equity Shares by the Clearing Corporation and a valid bid in the exchange bidding system, the Equity Shares bid shall be deemed to have been accepted for Public Shareholders holding Equity Shares in demat form

## 13 PROCEDURE FOR TENDERING EQUITY SHARES HELD IN PHYSICAL FORM

- The Public Shareholders holding physical shares and who wish to tender their Equity Shares in the Open Offer shall approach the relevant Selling Broker and submit the following set of documents for verification:
  - Form of Acceptance duly completed and signed in accordance with the instructions contained therein, by sole/joint shareholders whose name(s) appears on the share certificate(s) and in the same order and as per the specimen signature lodged with the Target Company;
  - Original share certificate(s);
- Valid share transfer deed(s) (Form SH-4) duly signed as transferor(s) by the sole/joint shareholder(s) in the same order and as per specimen signatures lodged with the Target Company and duly witnessed at the appropriate place;
- Self-attested PAN Card copy (in case of joint holders, PAN card copy of all transferors);
- Any other relevant document such as (but not limited to) powers of attorney and/or corporate authorizations (including board resolution(s)/specimen signature(s)), Notarized Copy of death Certificate/ succession certificate or probated will, if the original shareholder has deceased, etc
- Self-attested copy of proof of address such as valid Aadhar card, voter ID, passport or
- (b) The Selling Broker(s) should place bids on the exchange platform including the relevant details as specified on the physical share certificate(s). The Selling Broker (s) shall print the TRS generated by the exchange bidding system. The TRS will contain the details of order Dist Nos and number of Equity Sh Folio No. Ci
- (c) The Selling Broker(s)/Public Shareholder must deliver the share certificates relating to its Equity Shares and other documentation listed in paragraph (a) above along with the TRS to the Registrar to the Offer i.e. Karvy Fintech Private Limited at the address mentioned on the cover page. The envelope should be superscribed "Hathway Open Offer". Share certificates for physical shares must reach the Registrar to the Offer within 2 (two) days of bidding by the Selling Broker.
- (d) The Public Shareholders holding physical shares should note that their Equity Shares will not be accepted unless the complete set of documents specified in paragraph (a) above are submitted. Acceptance of the physical shares in this Offer shall be subject to verification by the Registrar to the Offer. On receipt of the confirmation from the Registrar to the Offer, the bid will be accepted or rejected (as applicable) and accordingly depicted on the exchange
- (e) In case any person has submitted physical shares for dematerialisation, such Public Shareholders should ensure that the process of getting the Equity Shares dematerialised is completed well in time so that they can participate in this Open Offer by or before the closure of the Tendering Period.

Paragraphs 7(A) and 7(B) on page 46 through page 51 of the DLOF stand revised to include the relevant procedure set out above. Pursuant to these amendments, subsequent sub-paragraphs in Paragraph 7 have been renumbered and consistency changes have been made Furthermore, paragraph 8 under Part VIII - "Procedure for Tendering the Equity Shares in case of Non-Receipt of Letter of Offer" of the DPS stands replaced with the above

- 4.5 Paragraphs 7(A)(14) (c) and (d) on page 54 of the LOF regarding the procedure for tendering the shares in case of non-receipt of LOF have been clarified and read as follows
  - "This LOF along with the Form of Acceptance and Form SH-4 (for Public Shareholders holding Equity Shares in the physical form) will be sent (through electronic mode or physical mode) to all the Public Shareholders of the Target Company as on the Identified Date. A Public Shareholder receiving this LOF along with the Form of Acceptance through electronic mode will be entitled to be furnished with a physical copy of the said documents upon receipt of requisition, if any, by e-mail at murali.m@karvy.com or by a letter addressed to the Registrar to the Offer. In case of non-receipt of this LOF, such Public Shareholders of the Target Company may (i) download the same from the SEBI website (www.sebi.gov.in) and can apply by using the same; or (ii) obtain a physical copy of the same from the Registrar to the Offer on providing suitable documentary evidence of holding of the Equity Shares of the Target Company. Alternatively, you can download the soft copy from the registrar's website www.karvyfintech.com.
  - (d) Alternatively, in case of non-receipt of this LOF, Public Shareholders holding the Equity Shares may participate in the Open Offer by providing their application in plain paper in writing signed by all shareholder(s), stating name, address, number of shares held, client ID number, DP name, DP ID number, number of shares being tendered and other relevant  $documents\ as\ mentioned\ in\ this\ LOF\ along\ with\ Form\ SH\ 4\ (in\ case\ of\ Public\ Shareholders$ holding Equity Shares in the physical form). Such Public Shareholders have to ensure that their order is entered in the electronic platform to be made available by BSE before the closure of the Open Offer".

Paragraph 7(A)(16)(c) on page 50 of the DLOF stands replaced with the above

- 4.6 Other key updates carried out in the LOF include the following:
  - a) It has been clarified in paragraphs 3.1.2, 3.2.2, 3.3.2, 3.4.3, 3.5.2 and 3.6.3 and 3.7.3 on pages 14, 15, 16, 17, 31 and 34, respectively, of the LOF that the promoters and directors of Reliance Media Transmission Private Limited (one of the trustees of the Trust) are Shri Raja Kolumum Ramachandran and Shri Laxmidas Vallabhdas Merchant.
- The names of the promoter and promoter group of Reliance Industries Limited (RIL) as disclosed by it to the stock exchanges under Regulation 31 of the SEBI LODR, 2015 and details of the shareholding pattern of RIL in paragraphs 3.4.4 on pages 17 and 18, and 3.4.9 on page 26, of the LOF have been updated as of December 31, 2018. Furthermore, brief information of the market prices of RIL equity shares on the Stock Exchanges and the confirmation of compliance with corporate governance norms and in paragraphs 3.4.10 and 3.4.11, respectively on page 27, of the LOF have been updated.
- It has been clarified in paragraph 3.7.1 on page 33 of the LOF that the Regional Director (Western Region), Ministry of Corporate Affairs, Mumbai, has, vide its order dated January 14, 2019, confirmed the alteration of the memorandum of association of Reliance Industrial

- Investments And Holdings Limited (RIIHL) for shifting its registered office from the State of Maharashtra to the State of Gujarat. RIIHL is in the process of filing the requisite forms with the Registrar of Companies in accordance with the provisions of the Companies Act, 2013.
- The Pre and Post Offer Shareholding Pattern of the Target Company and related information has been updated as on January 18, 2019 in paragraph 4.16 on page 44 of the LOF. Furthermore, the paragraph 4.4 on page 41 of the LOF has been updated to clarify that the Equity Shares of the Target Company are listed on BSE and NSE since
- Pursuant to an order of the Hyderabad bench of the National Company Law Tribunal, the operations of the existing Registrar to the Offer (Karvy Computershare Private Limited) have been transferred to Karvy Fintech Private Limited, with effect from November 17, 2018. Accordingly, the name and details of Karvy Computershare Private Limited as the Registrar to the Offer are changed to 'Karvy Fintech Private Limited' in the cover page Definitions and paragraph 13(c) on pages 9 and 53 of the LOF, respectively
- In paragraph 8 on page 59 of the LOF, the office address of JM Financial Limited has been changed to Sood Towers (East Tower), 6th Floor, Barakhamba Road, Connaught Place, New Delhi – 110001 for inspection of material documents by the Public Shareholders of the Target Company

## 5. Amendments to the LOF

As disclosed in paragraph 5.2.2 on page 46 of the LOF, in accordance with Regulation 17 of the SEBI (SAST) Regulations, the Acquirers, PAC 1 and the Manager to the Offer had entered into an escrow agreement with HDFC Bank Limited, Fort Branch ("Escrow Agent") on October 19, 2018 ("Escrow Agreement"). In accordance with the requirements of Regulation 17 of the SEBI (SAST) Regulations an irrevocable lien was created on a fixed deposit of PAC 1 ("Fixed Deposit 1") aggregating Rs. 225 crore. The amount of the Fixed Deposit 1 was in excess of the requirements of deposit of escrow amount as per Regulation 17 of the SEBI (SAST) Regulations, i.e. 25% of the first Rs. 500 crore of the Offer Consideration and 10% of the remainder of the Offer Consideration

On January 29, 2019, PAC 1 has created an irrevocable lien on further fixed deposits for an additional amount of Rs. 1,264 crore in favor of the Manager to the Offer ("Fixed Deposit 2"). Thus, the total amount of Fixed Deposit 1 and Fixed Deposit 2 is Rs. 1,489 crore, which is in excess of 100% of the Offer Consideration. In terms of the Escrow Agreement, the Manager to the Offer can at any time invoke the lien and encash the proceeds of the Fixed Deposit 1 and Fixed Deposit 2 in terms of the SEBI (SAST) Regulations. The Acquirers propose to complete the underlying transactions contemplated under the SSA and the SHA in accordance with the requirements of Regulation 22 of the SEBI (SAST) Regulations. Furthermore, the Acquirers will appoint directors on the board of directors of the Target Company, in compliance with Regulation 24(1) of the SEBI (SAST) Regulations. Paragraph 5.2.2 on page 46 of the LOF stands accordingly amended

There have been no material changes in relation to the Open Offer since the date of the PA, save as otherwise disclosed in the DPS, the DLOF, the LOF and section 5 herein above.

#### Status of Statutory and Other Approvals

As of the date of the LOF, to the best of the knowledge of the Acquirers and the PACs, there are no statutory or other approvals required to complete the Open Offer except the following approvals, which have been received:

- approval of CCI vide its letter dated January 21, 2019; and
- (ii) in-principle approval from the Stock Exchanges for listing of Equity Shares to be issued pursuant to Preferential Issue - BSE (on October 31, 2018) and NSE (on November 9, 2018) have granted in-principle approval for listing of Equity Shares to be issued pursuant to Preferential Issue.

In the event, however, any further statutory or other approval becomes applicable prior to completion of such acquisitions, the Open Offer would also be subject to such other statutory or other approval(s)

If the holders of the Equity Shares are not persons resident in India (including NRIs, OCBs and FPIs) and require any approvals (including from the RBI or any other regulatory body) in respect of the Equity Shares held by them, they will be required to submit such previous approvals, that they would have obtained for holding the Equity Shares, to tender the Equity Shares held by them in this Open Offer, along with the other documents required to be tendered to accept this Open Offer. In the event such approvals are not submitted to the Registrar to the Offer, the Acquirers and the PACs reserve the right to reject such Equity Shares tendered in this Open Offer. Public Shareholders classified as OCBs, if any, may tender the Equity Shares held by them in the Open Offer subject to receipt of approval from the RBI under the Foreign Exchange Management Act, 1999 and the regulations made thereunder. Such OCBs shall approach the  $RBI\ independently\ to\ seek\ approval\ for\ tendering\ the\ Equity\ Shares\ held\ by\ them\ in\ the\ Open\ Offer.$ 

### Revised Schedule of Activities

The schedule of major activities on page 2 of the DLOF (see also Part VII - "Tentative Schedule of Activities" of the DPS) stands amended and the revised schedule of activity pertaining to the Open Offer as mentioned in the LOF is set forth below:

No.	Activity	Schedule disclosed in DLOF (Day and Date)	Revised Schedule (Day and Date)
1	PA	Wednesday, October 17, 2018	Wednesday, October 17, 2018
2	Publication of DPS	Thursday, October 25, 2018	Thursday, October 25, 2018
3	Filing of the DLOF with SEBI	Thursday, November 01, 2018	Thursday, November 01, 2018
4	Last date for public announcement for competing offer(s)*	Monday, November 19, 2018	Monday, November 19, 2018
5	Last date for receipt of SEBI observations on the DLOF (in the event SEBI has not sought clarifications or additional information from the Manager to the Offer)	Wednesday, November 28, 2018	Tuesday, January 15, 2019**
6	Identified Date#	Friday, November 30, 2018	Thursday, January 17, 2019
7	Last date by which this LOF is to be dispatched to the Public Shareholders whose names appear on the register of members on the Identified Date	Friday, December 07, 2018	Thursday, January 24, 2019
8	Date by which the committee of the independent directors of the Target Company shall give its recommendation to the Public Shareholders for this Open Offer@	Wednesday, December 12, 2018	Tuesday, January 29, 2019
9	Last date for upward revision of the Offer Price/ the size of the Open Offer	Thursday, December 13, 2018	Wednesday, January 30, 2019
10	Date of publication of opening of Open Offer public announcement in the newspapers in which the DPS was published	Thursday, December 13, 2018	Wednesday, January 30, 2019
11	Date of commencement of the Tendering Period ("Offer Opening Date")	Friday, December 14, 2018	Thursday, January 31, 2019
12	Date of closure of the Tendering Period ("Offer Closing Date")	Friday, December 28, 2018	Wednesday, February 13, 2019
13	Last date of communicating the rejection/ acceptance and completion of payment of consideration or return of Equity Shares to the Public Shareholders	Friday, January 11, 2019	Thursday, February 28, 2019
14	Last date for publication of post-Open Offer public announcement in the newspapers in which the DPS was published	Friday, January 18, 2019	Friday, March 08, 2019

Note: As per the SEBI (ICDR) Regulations, the Target Company is required to complete the preferential allotment within 15 days from the date of the CCI approval, which was received on January 21, 2019. Therefore, allotment of the Equity Shares under the Preferential Issue is required to be completed on or before February 05, 2019.

- \* There was no competing offer.
- \*\* Actual date of receipt of SEBI's final observations on the DLOF.
- # Identified Date is only for the purpose of determining the names of the Public Shareholders to whom this LOF is being sent. It is clarified that all the Public Shareholders (even if they acquire Equity Shares and become shareholders of the Target Company after the Identified Date) are eligible to participate in the
- @ Recommendation of the Committee of Independent Directors was published on January 29, 2019 in the same newspapers where the DPS was published.

The Acquirers, the PACs and their respective directors/ trustees accept full responsibility for the information contained in this Offer Opening Public Announcement and Corrigendum (other than information pertaining to the Target Company which has been compiled from information published or publicly available sources or provided by the Target Company) and shall be jointly and severally responsible for the fulfillment of obligations under the SEBI (SAST) Regulations in respect of the Open Offer.

A copy of this Offer Opening Public Announcement and Corrigendum will be available on the SEBI Issued on behalf of Acquirers and the PACs by the Manager to the Offer



KARVY FINTECH

JM Financial Limited

7th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi, Mumbai – 400 025, India. Tel: +91 22 6630 3030, Fax: +91 22 6630 3330 Email: hathway.openoffer@jmfl.com Contact Person: Ms. Prachee Dhuri SEBI Registration Number: INM000010361 CIN: L67120MH1986PLC038784

# Registrar to the Offer

Karvy Fintech Private Limited Karvy Selenium Tower B Plot No 31 & 32,

Financial District Nanakramguda, Serilingampally Mandal, Hyderabad - 500 032, Telangana, India Tel: +91 40 6716 2222 Fax: +91 40 2343 1551

Date: January 29, 2019

Email: murali.m@karvy.com Website: http://karvyfintech.com Contact Person: Murali Krishna M, General Manager SEBI Registration No.: INR000000221 CIN: U67200TG2017PTC117649

Place: Mumbai