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4th November, 2022

The General Manager The Corporate Relationship Department **BSE** Limited 1st floor, New Trading Ring, Rotunda Building P J Towers Dalal Street, Fort

BSE Scrip Code: 500249

The Manager Listing Department National Stock Exchange of India "Exchange Plaza", C-1, Block G Bandra-Kurla Complex Bandra (E)

Mumbai 400 051 **NSE Symbol: KSB** 

Dear Sir/Madam,

Mumbai 400 001

Sub: Press Release for the quarter ended 30th September, 2022

**Ref:** Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Please find enclosed herewith Press Release being issued by the Company for the third quarter ended 30th September, 2022. Kindly take the same on your records.

Yours faithfully, For **KSB Limited** 

Mahesh Bhave **GM-Finance and Company Secretary** 

: (Head Office) KSB Limited (Formerly KSB Pumps Limited), Mumbai - Pune Road, Pimpri, Pune - 411 018.

(Ìndia) Tel. : +91 20 2710 1000 Fax : +91 20 2742 6000 Visit us at : www.ksbindia.co.in

Registered Office : Office No. 601, Runwal R-Square, L.B.S. Marg, Mulund (West), Mumbai- 400 080, Tel. : +91 (022) 2168 1300

Zonal Offices : Chennai • Kolkata • Mumbai • NOIDA CIN:L29120MH1960PLC011635 Press Release: No. 6 / Quarter 3 ended 30<sup>th</sup> September, 2022

# KSB Limited registers outstanding growth in the third quarter- Jul'22 to Sept'22

- The sales value of **INR 4,313** million achieved for this quarter is **17%** increase over the previous year
- The Sales value for 3 quarters of 2022 is **INR 12,974 million** which is about **23%** increase over the same period last year
- Achieved 13% ROS for the quarter

### **Business Highlights**

(All amounts in INR million)

Particulars	Q3 – 2022 (Jul'22-Sept'22)	Q3 – 2021 (Jul'21-Sept'21)	Jan'22-Sept'22	Jan'21-Sept'21
Sales	4,313	3,681	12,974	10,527
Expenses	3,772	3,164	11,275	8,997
Operating Profit	541	517	1,699	1,530
OPM %	13%	14%	13%	15%
Other Income	106	99	367	282
Interest	13	12	36	31
Depreciation	117	109	333	325
PBT	517	495	1,697	1,456
Net Profit	378	379	1,251	1,087

Commenting on the quarterly performance, Mr. Farrokh Bhathena, Director Sales and Marketing, KSB Limited said, "We have registered outstanding Year on Year sales growth of 17% for the third quarter and also, 23% increase in the cumulative sales for 3 quarters with respect to last year.

Continuing the trend, we have once again seen significant order inflow from the Petrochemical segment. This quarter has seen the highest order intake in a quarter which includes orders from NPCIL and Calik Energie for Bazian CCPP Project."

### **Major Highlights**

- Good Order Intake trend with highest ever quarterly OI of Rs. 1951 Mio in Q3 2022.
- NPCIL order for 8 Reactor Coolant Pumps worth Rs. 5013 Mio for Kaiga 5 & 6 reactors.
- YTD Order Intake of ~2708 Mio from Petrochemicals segment.
- Good growth in Mechanical Seal business.
- New E2E Solution for eSales rollout for integrated website and Webshop.

Mr. Milind Khadilkar, Chief Financial Office opens his remarks informing the all time high share price of the Company of INR 2,000+ per equity share during Q3. This has resulted in highest ever market capitalisation of the Company. Mr. Khadilkar is pleased to share this value creation, for the Company's investors and shareholders.

Mr. Khadilkar then updated about the Company's proposed investment in the specified Intellectual Property Rights (IPR) of Bharat Pumps & Compressors Limited (BPCL) through e-tendering due to the strategic planning during the re-bidding process.

Mr. Milind Khadilkar informed that the Company attended its physical investors Meet post Covid, in August, 2022 with a wonderful response from the institutional investors.

On ESG initiatives he updated that:

- During FY 2022, the Company has planted 1,000 trees within its premises at Shirwal factory and continues the plantation activities at other plants in collaboration with the NGOs at various locations, totalling 6,500+ trees.
- He also mentioned that the Company is able to better manage its attrition rate as compared to the rate in the industry during the running year FY 2022.
- Contributions to ESG through products like FGD and Nuclear pumps for a cleaner Energy sector.
- New Investments planned for wind Solar hybrid project, roof top solar projects etc, waste water projects.

#### **About KSB Limited**

KSB Limited Founded in 1960 in India is a part of KSB SE & Co KGaA., - one of the world's leading suppliers of pumps, valves and systems. Combining innovative technology and excellent service to provide intelligent solutions, the company has been offering innovative and sturdy solutions to cater to the myriad needs of the Indian Customer may it be in power, oil, building services, process engineering, water treatment, water transport, etc. The activities of KSB's in-house research centre focus on the areas of hydraulics, sealing technology, materials, production technology and automation.

Today the KSB group has a presence on all the continents with its own sales and marketing companies, manufacturing facilities and service operations. More than 15,000 employees generate annual consolidated sales revenue of over Two billion Euros.

Contact: KSB Limited, Mumbai-Pune Road, Pimpri, Pune 411 018, Tel-+91 020 2710 1000.