



CONTINUING STABILITY

ARIHANT
SUPERSTRUCTURES LTD.
CONTINUING STABILITY

27th October, 2020

Corporate Relations Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 Scrip Code: 506194 Class of Security: Equity	Listing Compliance Department National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai - 400 051 Symbol: ARIHANTSUP Series: EQ
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Sir/Madam,

Sub: Investor Presentation of the Financial Results for the Quarter/Half Year ended 30th September, 2020:

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find the attached Investor Presentation for the Quarter/Half Year ended 30th September, 2020.

Kindly take the same in your records and inform the Stakeholders accordingly.

Thanking You

Yours Faithfully

For Arihant Superstructures Limited

Deepak Lohia
Chief Financial Officer



Enclosed: a/a

L51900MH1983PLC029643

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TTC Industrial Area, Thane Belapur Road,
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ARIHANT
SUPERSTRUCTURES LTD.
CONTINUING STABILITY

ASL Investor Presentation

Q2FY21

NSE : ARIHANTSUP
BSE : 506194
BLOOMBERG : ARSU:IN

ASL believes REAL ESTATE is a retail product with a flavour of an Asset Class.

Cautionary Statement and Disclaimer



The views expressed here may contain information derived from publicly available sources that have not been independently verified.

No representation or warranty is made as to the accuracy, completeness, reasonableness or reliability of this information.

Any forward looking information in this presentation including, without limitation, any tables, charts and/or graphs, has been prepared on the basis of a number of assumptions which may prove to be incorrect.

This presentation should not be relied upon as a recommendation or forecast by Arihant Superstructures Limited and any of their subsidiaries and cannot be relied upon as a guide to future performance.

This presentation contains 'forward-looking statements' – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as 'expects,' 'anticipates,' 'intends,' 'plans,' 'believes,' 'seeks,' or 'will.'

Forward-looking statements by their nature address matters that are, to different degrees, uncertain. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements. We caution you that reliance on any forward-looking statement involves risk and uncertainties, and that, although we believe that the assumption on which our forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate and, as a result, the forward-looking statement based on those assumptions could be materially incorrect.

This presentation is not intended, and does not, constitute or form part of any offer, invitation or the solicitation of an offer to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of, any securities in Arihant Superstructures Limited or any other invitation or inducement to engage in investment activities, nor shall this presentation (or any part of it) nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision.

The data is as of 30th Sept 2020.

CMD's Message



Commenting on the real estate sector, **Mr. Ashok Chhajer, CMD** of Arihant Superstructures said, “We are witnessing renewed demand in the last 3 months from the end-user segment for both ready apartments as well as those under construction. Recent sops by the Maharashtra Government as well as attractive home loan rates have acted as catalysts. There is a clear preference for trustworthy brands who have a good track record in delivering quality projects. Though it may be early to conclude that the tide has turned, we could be fairly confident that the worst is behind us”.

- One of the Largest real estate player in **Affordable Housing since 2009** consisting of its **66% portfolio** in affordable housing and having projects in hand for **next 7 years**
- ASL has an edge in its operational areas – Navi Mumbai, MMR and Jodhpur regions
- Delivered **9000** homes worth **7.5 Mn Sq. ft.** across 52 projects over past 2 decades by the Group
- Projects in hand of 14,000 homes worth 14 Mn Sq. ft. across 17 projects over next 7 years
- Quality of construction is achieved by **Standard Operation Processes (SOPs)**, Low overheads, Efficient construction cost and timely completion.
- Impeccable record of planning and execution of projects backed by **Professional Management.**

Arihant Superstructures Ltd (ASL): At A Glance



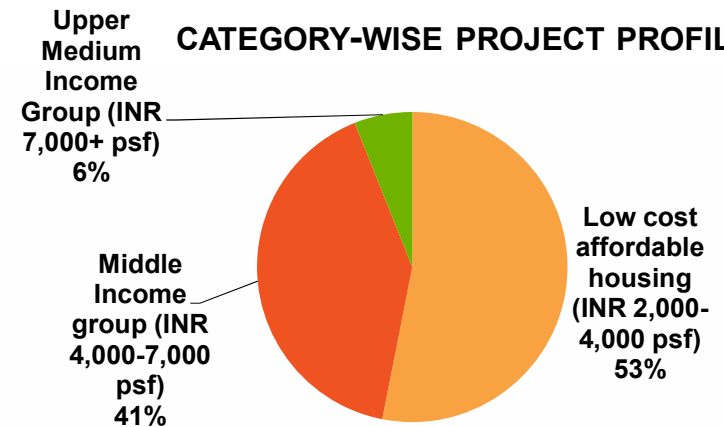
Company Profile

1. A leading real estate company focused on Affordable Luxury Segment
2. Strong execution track record of project completion
3. Strong brand recognition in high growth markets of Navi Mumbai – MMR and Jodhpur
4. Fully paid up land bank for projects to be executed in the next ten years

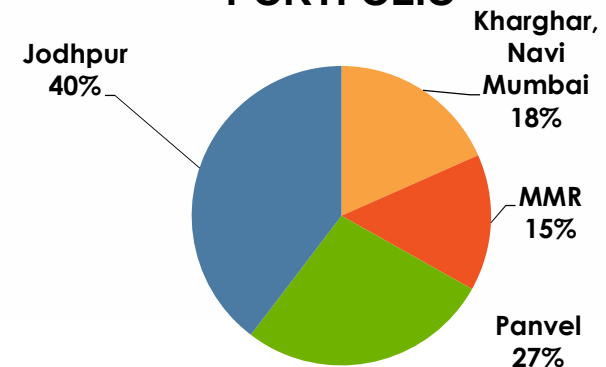
On Going Projects



CATEGORY-WISE PROJECT PROFILE



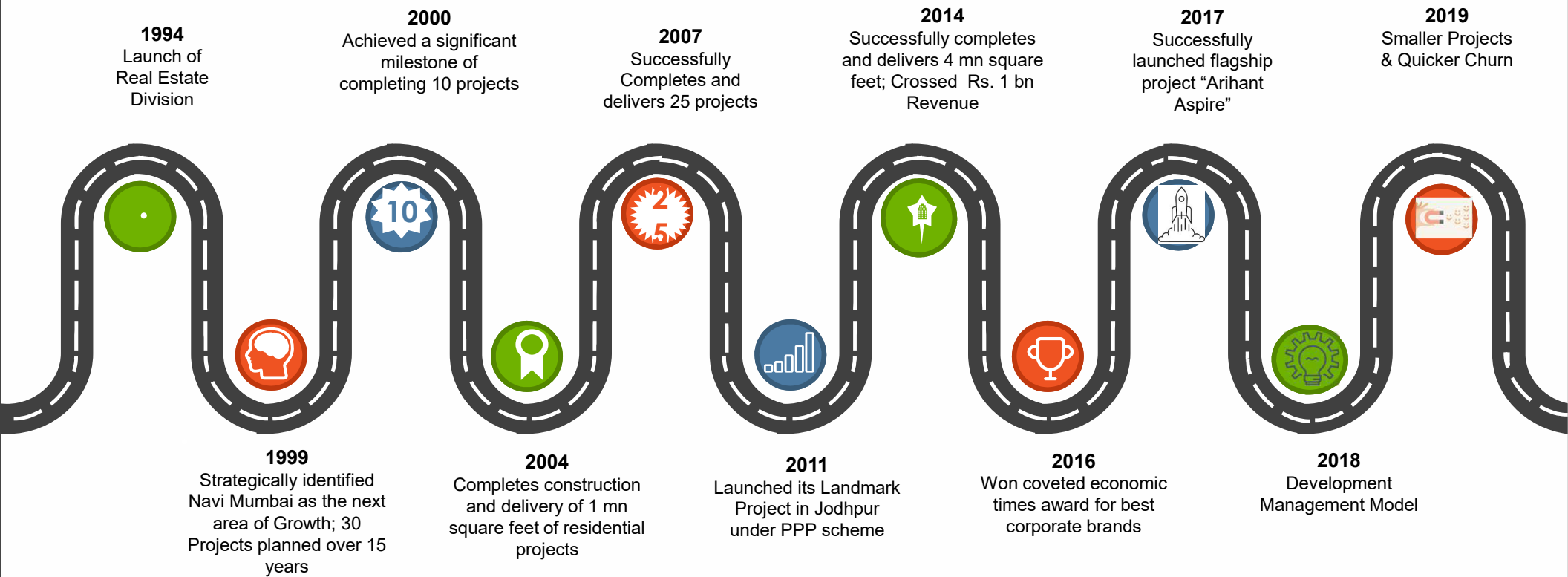
AREA WISE PROJECT PORTFOLIO



Strengths – Business Model



Our Value Creation Journey



Board Of Directors



Ashok Chhajer, *Promoter, CMD*

- Over 4 decades experience includes 2 decades in the real estate business
- Prior experience ranging from textile, oil refinery to real estate financing
- At Arihant, he oversees corporate strategy, project design and land acquisition functions

Nimish Shah, *Whole-Time Director*

- A civil engineer with over 17 yrs experience in construction
- Earlier association with Hiranandani group and Soham Group, Thane
- Responsible for Planning and Execution, project estimation, Infrastructure and site organization of projects

Virendra Mittal, *Independent Director*

- IIT Alumnus and a fellow chartered engineer
- Vast experience in construction, real estate, power plants, mining and highway projects
- Ex-government employee with Rajasthan

Chandra Iyengar *Independent Director*

- 1973 batch IAS Officer
- Led several departments in GOM and GOI, such as Women & Child Development, Higher Technical Education, Rural Development and Health.
- Was Additional Chief Secretary-Home dept. for GOM. Served as Chairperson for the Maharashtra Energy Regulatory Commission.

Raj Narain Bharadwaj, *Independent Director*

- Over 38 years of experience in economics, banking, finance and portfolio management
- Former Chairman and Managing Director of Life Insurance Corporation of India
- Also a former Member of the Securities Appellate Tribunal

Divya Momaya, *Additional Women independent Director*

- Over 16 years of experience and has been into whole time Company Secretarial Practice for more than 12 years.
- She was IPO team member of Bombay Stock Exchange.

Experienced and dedicated management team



Akshay Agarwal, Director - Procurement

- Dual specialization in Marketing and Logistics from Ohio State University, Columbus USA
- At Arihant, he is involved in purchase & procurement

Piyush Dosi, Director - Jodhpur

- A civil engineer with over 21 years' experience in project planning and execution
- At Arihant, he drives the project execution at the Jodhpur region

Deepak Lohia, CFO

- CA, having 23 years of experience in the areas of Taxation, Accounts & Finance. Worked with ABG Shipyard, Runwal Group.
- Responsible for Corporate Finance, Internal Controls, Budgeting & Forecasting

Parth Chhajer, Head Sales

- Graduated from The Pennsylvania State University with a Bachelors of Science in Economics and a Minor in Business.
- Currently he is responsible for Sales, Marketing & Product Design at Arihant

Ajay Purohit Head - Civil

- Experience of 19 years in field of construction both industrial and residential civil works
- At Arihant, he is the head of civil affairs in the Jodhpur region

Govind Rao, Company Secretary

- A Company Secretary with experience in corporate affairs and legal framework
- Specialization in corporate law, corporate governance and SEBI related matters .

Q2FY21 Highlights



Sales Highlights

Sales of 356 Units equivalent to 326,529 sq. ft. amounting to INR 133.30 Crores
Launched new Phase at Arihant Anmol, Badlapur
Transaction volumes at higher levels on YoY basis

Construction Highlights

All sites have resumed work to Pre-covid levels

Delivery

Completion of Arihant Anmol – Phase 2 resulting in delivery 238 units equivalent to 193,861 sq. ft.

Financials

Collection for Q2FY21 stands at INR 66.73 Crores
Total debt reduced by INR 29 Crores in Q2FY21

New Phase Launches in FY21

Sr. No	Project	Location	Flats	Tentative Timeline	Category
1	Arihant 4Anaika	Taloja	42	Launched in Q1FY21	Affordable Housing
2	Arihant Anmol	Badlapur	100	Launched in Q2FY21	Affordable Housing
3	Arihant Aspire	Panvel	528	Q4FY21	Mid-Income Housing
4	Arihant 5Anaika	Taloja	350	Q3FY21	Affordable Housing
5	Arihant Amisha	Taloja	550	Q4FY21	Affordable Housing
6	Arihant Clan Aalishan	Kharghar	138	Q4FY21	Premium Housing
7	Arihant Aloki	Karjat	150	Q4FY21	Affordable Housing
Total			1858		

Note: The above is subject to approvals being received in stipulated timelines

**Social Development
by supporting Rural
infrastructure, School
etc**

**Water Preservation
by Rain water
harvesting & STP and
Energy Conservation
measures**

**Solar water heating
system, energy
efficient lighting and
use of low VOC
paints & adhesives**

**Economic
Development by
working with SME
vendors & employing
local people**

**Participation in
Government policy
formulation for
sustainable urban
development**

**Eco-friendly
construction
practices, waste
segregation &
composite wood**

- Providing Ration to all laborers & their families staying at the sites during the Lockdown
- Grant to Shri Maruti Mandir Trust (Palaspe) for education & livelihood enhancement projects
- Construction of Road at Ekatpada village
- Construction of Road at Koynaville village

COVID-19 Impact on Residential Real Estate & ASL



Construction

- Due to the nationwide lockdown, existing project timelines shall get impacted
- ASL has around 1,200 construction workers at its sites across MMR & Jodhpur. Construction has resumed to Pre-covid levels in Q2FY21

Sales

- We have seen a spike in sales for Q2FY21, with volumes growing month-on-month during the quarter and increasing by 101% when compared to Q2FY20
- Continued focus on Digital sales will help sustain momentum gathered during Unlock
- Low interest rates, Stamp Duty reduction by Government of Maharashtra provide homebuyers attractive entry points like never-before

Sector Liquidity Impact

- Liquidity situation for the sector will normalize to Pre-covid levels
- While short term cashflows will be impacted, ASL is in a good position to operate its existing projects and complete it within the revised timelines within improvement in sales

Possibilities

- Homebuyers may look to switch from densely populated areas to planned gated-communities in cities like Navi Mumbai & Jodhpur

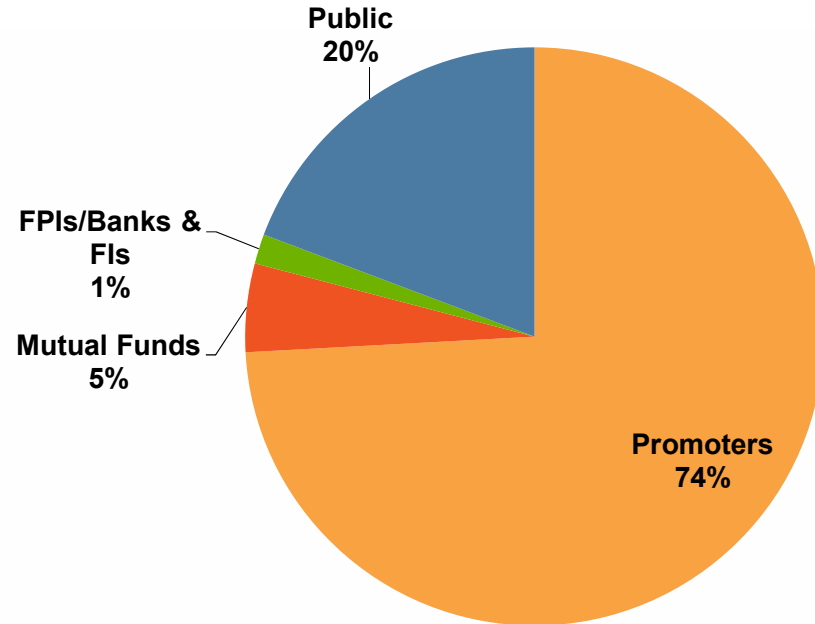
FINANCIAL SNAPSHOT

Capital Market Data

Capital Market Details

BSE Scrip Code	506194
NSE Trading Symbol	ARIHANTSUP
Bloomberg Code	ARSU:IN
GICS Sector	Real Estate
Market Cap as on 30 th Sept, 2020	INR 839.66 Mn
52 Week High	INR 32.75
52 Week Low	INR 16.50

Shareholding Pattern



Key Investment Highlights

Strategically Well-positioned In High Growth Markets	Significant Monetization Yet To Come	Large Land Bank Acquired At Low Cost	Project Funding Secured	Strong Focus On Corporate Governance	Superior Growth Profile
<ul style="list-style-type: none"> • Navi Mumbai – 2nd Best Place in terms of ease of living Index in India rated recently • Top 3 Growth Centres in India • Jodhpur – strong migrant inflow from around western Rajasthan 	 <ul style="list-style-type: none"> • At an inflexion point; strong future cash flows 	 <ul style="list-style-type: none"> • Average purchase price of Rs. 250/sq ft 	 <ul style="list-style-type: none"> • INR 1.60 Billion secured loans • 11 out of our 15 projects are self sustainable and we have NOT taken secured loans against these projects 	 <ul style="list-style-type: none"> • Industry leading disclosure standards 	 <ul style="list-style-type: none"> • ~13.7 mn sq feet under development – spread between MMR and Jodhpur • Projects showing good traction - 

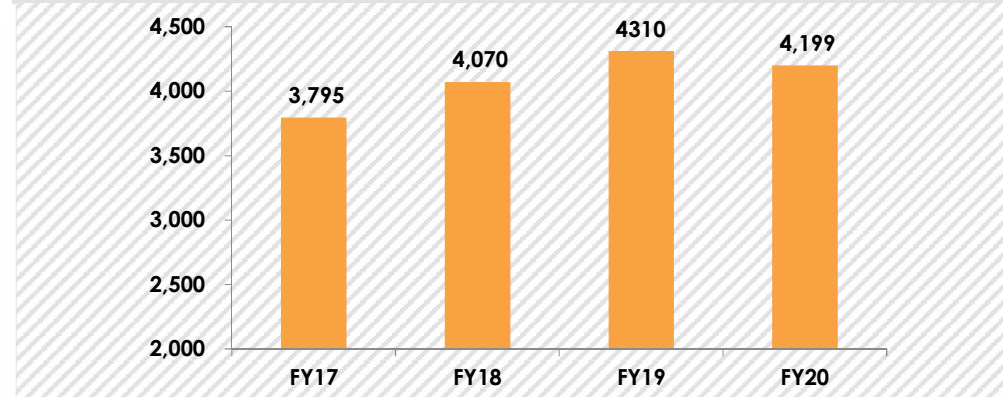
Source: CII – JLL; media articles

Superior Track Record With Strong Brand Recall

Key Strengths



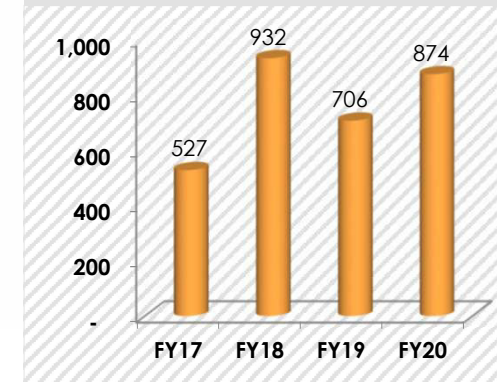
Average Sales Rate (INR per sq.ft.)



Area Booked (mn sq.ft)



Units Sold



Prudent Financial Management Leading To Superior Shareholder Value



Strategic Land Acquisition

- Land acquired at historical prices
- Honest and credible dealing with land owners making Arihant a preferred buyer



Superior cash flow management

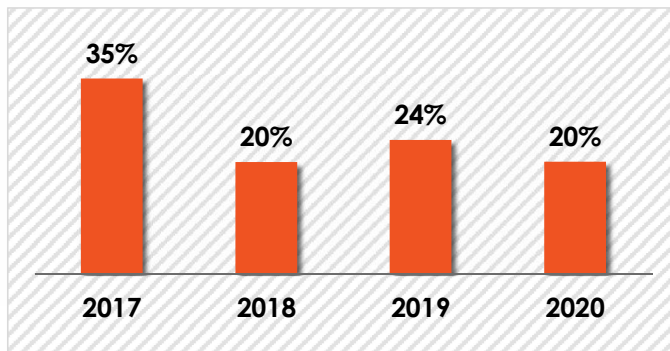
- 15% -20% launch sales target
- Adoption of DM model
- Low inventory model
- Sales targeted to completed before project completion



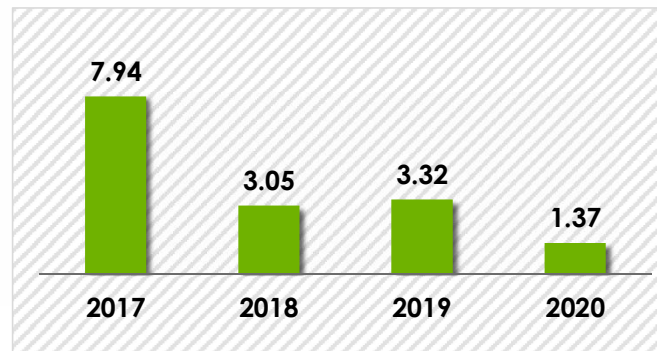
Strong Risk Management and Internal Audits

- Strong and independent board with industry experts
- Strong internal audit

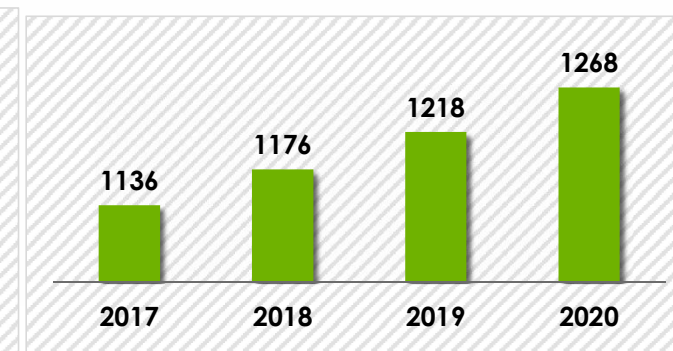
EBIDTA Margin



EPS (Rs/Share)



Net Worth (INR Mn)



Project Status : MUMBAI - MMR

Project	Location	Total Area with Common Area	Area Sold (SqFt)	Area Unsold (Sq.Ft)	% Area Sold	Total Units	Units Sold	Units Unsold	% Units Sold	Project Completion %	Average Rate	Estimated Value of Unsold Area (in Mn)	ATS* Value (in Mn)	Amount Received (in Mn)	Bal ATS Receivable (in MN)
COMPLETED PROJECTS															
Arihant Arshiya - I	Khopoli	358,718	287,474	71,244	80%	522	424	98	81%	100%	3,080	232	885	89	797
Arihant Arshiya - II	Khopoli	147,856	123,601	24,255	84%	251	203	48	81%	100%	3,069	80	379	357	23
Arihant Aarohi - I	Thane Shil Road	213,809	209,107	4,702	98%	225	220	5	98%	100%	5,014	24	1,049	1,024	25
Arihant Anshula	Taloja (Nr Kharghar)	513,110	449,150	63,960	88%	510	454	56	89%	100%	4,113	262	1,847	1,628	220
Arihant Amisha - I	Taloja	134,960	131,320	3,640	97%	176	172	4	98%	100%	3,420	13	449	428	21
Arihant Anaika - I	Taloja (Nr Kharghar)	201,289	198,099	3,190	98%	188	186	2	99%	100%	4,127	13	818	785	33
Arihant Alok - I	Karjat	109,884	98,412	11,472	90%	113	101	12	89%	100%	3,214	38	316	256	60
Arihant Arshiya - III	Khopoli	62,520	45,190	17,330	72%	68	49	19	72%	100%	3,215	61	145	124	22
Arihant Anmol - I	Badlapur	241,360	239,130	2,230	99%	336	333	3	99%	100%	2,998	7	717	717	0
Arihant Anmol - II	Badlapur	63,350	63,350	-	100%	96	96	-	100%	100%	3,180	-	201	201	1
ONGOING PROJECTS															
Arihant Anaika - II	Taloja (Nr Kharghar)	201,016	198,816	2,200	99%	267	265	2	99%	80%	4,104	0	816	739	77
Arihant Anmol - II B Block	Badlapur	193,861	185,649	8,212	96%	238	230	8	97%	86%	3,337	28	620	492	128
Arihant Amber	Taloja (Nr Kharghar)	54,491	45,966	8,525	84%	71	58	13	82%	35%	4,076	35	187	107	80
Arihant Aarohi - II	Thane Shil Road	53,751	13,087	40,664	24%	38	11	27	29%	28%	4,784	189	63	18	45
Arihant 4Anaika	Taloja (Nr Kharghar)	204,140	119,041	85,099	58%	300	177	123	59%	11%	4,163	354	496	38	457
Arihant Aspire - I	Panvel	1,245,783	319,403	926,380	26%	1,083	299	784	28%	24%	5,494	6,485	1,755	698	1,057

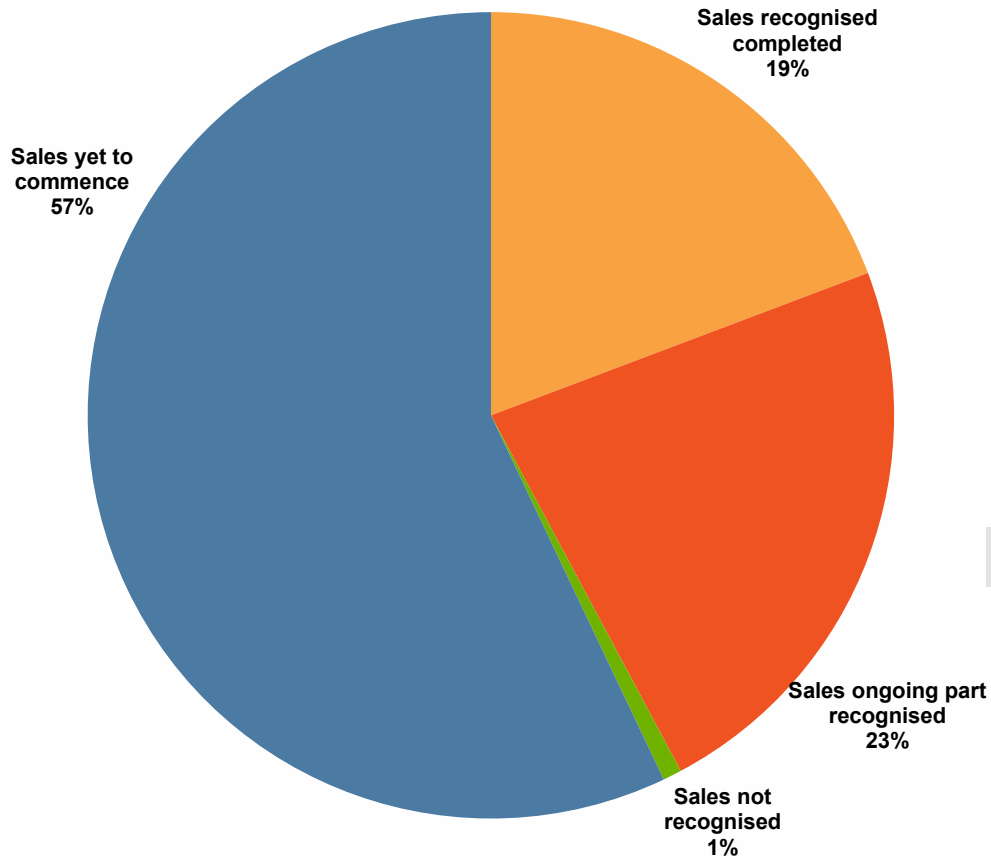
Project Status : MUMBAI - MMR

Project	Location	Total Area with Common Area	Area Sold (SqFt)	Area Unsold (Sq.Ft)	% Area Sold	Total Units	Units Sold	Units Unsold	% Units Sold	Project Completion %	Average Rate	Estimated Value of Unsold Area (in Mn)	ATS* Value (in Mn)	Amount Received (in Mn)	Bal ATS Receivable (in MN)
ONGOING PROJECTS - JV/DM															
Arihant Aalishan - I	Kharghar	458,608	219,416	239,192	48%	389	191	198	49%	26%	7,736	1,985	1,697	951	747
Arihant Alok - II	Karjat	32,041	22,047	9,994	69%	45	31	14	69%	50%	3,217	33	71	30	41
Arihant 3Anaika	Taloja (Nr Kharghar)	213,437	173,012	40,425	81%	264	246	18	93%	66%	4,416	133	764	531	233
Subtotal MUMBAI		4,490,547	2,968,258	1,522,289		4,916	3,500	1,416			4,215	9,839	12,512	8,679	3,833
FUTURE PROJECTS															
Arihant Arshiya - IV	Khopoli	908,342	-	-	-	-	-	-	-	-	-	-	-	-	-
Arihant Aspire - II	Panvel	1,177,812	-	-	-	-	-	-	-	-	-	-	-	-	-
Arihant Aspire - III	Panvel	729,274	-	-	-	-	-	-	-	-	-	-	-	-	-
Arihant Amisha - II	Taloja	326,404	-	-	-	-	-	-	-	-	-	-	-	-	-
Arihant 5Anaika	Taloja	213,538	-	-	-	-	-	-	-	-	-	-	-	-	-
Arihant Anamika	Vashi	360,464	-	-	-	-	-	-	-	-	-	-	-	-	-
Arihant Alok - III	Karjat	77,947	-	-	-	-	-	-	-	-	-	-	-	-	-
FUTURE PROJECTS - JV/DM															
Arihant Aalishan - II	Kharghar	512,855	-	-	-	-	-	-	-	-	-	-	-	-	-
Arihant Alok - (Remaining Phase)	Karjat	136,337	-	-	-	-	-	-	-	-	-	-	-	-	-
Grand Total MUMBAI		8,933,520	2,968,258	1,522,289		4,916	3,500	1,416	0	0		9,839	12,512	8,679	3,833

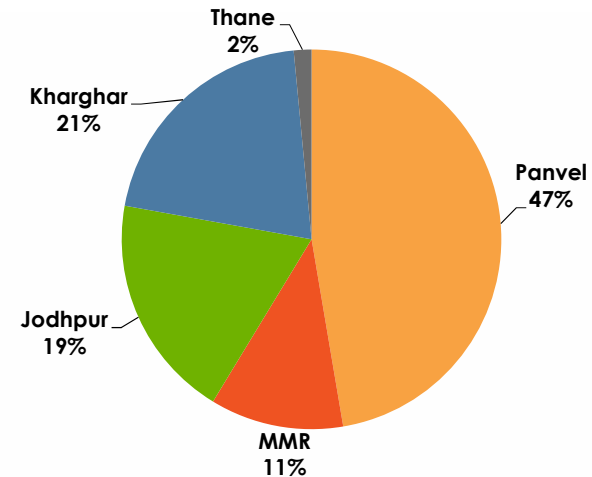
Project Status: JODHPUR

Project	Location	Total Area with Common Area	Area Sold (SqFt)	Area Unsold (Sq.Ft)	% Area Sold	Total Units	Units Sold	Units Unsold	% Units Sold	Project Completion %	Average Rate	Estimated Value of Unsold Area	ATS* Value (in Mn)	Amount Received (in Mn)	Bal ATS Receivable (in MN)
COMPLETED PROJECTS															
Arihant Adita - I	Jodhpur	506,941	488,113	18,828	96%	408	390	18	96%	100%	2,351	56	1,147	1,100	48
Arihant Adita - II	Jodhpur	180,330	138,080	42,250	77%	163	125	38	77%	100%	2,698	127	373	352	21
Arihant Adita - III	Jodhpur	187,875	171,860	16,015	91%	165	151	14	92%	100%	2,757	48	474	455	18
Arihant Ayati	Jodhpur	211,168	159,060	52,108	75%	81	60	21	74%	100%	4,094	219	651	588	63
ONGOING PROJECTS															
Arihant Adita - IV	Jodhpur	144,975	38,540	106,435	27%	82	23	59	28%	45%	2,691	319	104	28	76
Arihant Aangan	Jodhpur	45,600	32,680	12,920	72%	120	86	34	72%	96%	2,256	28	74	67	7
Arihant Aanchal - I	Jodhpur	478,800	346,500	132,300	72%	532	385	147	72%	57%	2,026	344	702	760	58
Subtotal JODHPUR		1,755,689	1,374,833			1,551	1,220	331	79%		2,563	1,142	3,524	3,350	175
FUTURE PROJECTS															
Arihant Adita - V	Jodhpur	299,070	10,970	288,100	4%	236	9	227	4%	0%	2,250	720	25	1	24
Arihant Aanchal - II	Jodhpur	226,800	20,700	206,100	9%	252	23	229	9%	0%	2,301	536	48	2	46
Arihant Aanchal - III	Jodhpur	1,436,400	-		0%	1,540	-	1,540	0%	0%	-	-	-	-	-
Arihant Aakarshan	Jodhpur	1,668,800	-		0%	825	-	825	0%	0%	-	-	-	-	-
GRAND TOTAL JODHPUR		5,386,759	1,406,503	494,200		4,404	1,252	3,152				2,398	3,597	3,352	245
GRAND TOTAL MUMBAI + JODHPUR		14,320,279	4,374,761	2,016,489		9,320	4,752	4,568				12,237	16,108	12,031	4,078

Potential Recognizable Revenue



Expected Revenue: Geographical Split



Revenue Recognition Method

Revenue has been recognized as per IND AS 115 Revenue from Contracts with Customers' on fulfillment of the following conditions:

- 10% of the construction and development of the project / phase of project is completed; and
- 10% of the agreement consideration have been realized against such sales.

Arihant Superstructures Limited: Q1 FY21 Financial Highlights



Consolidated Financial Highlights for Q2FY21 Vs. Q2FY20

1. Revenue increased from INR 532.93 Mn to INR 647.83 Mn.
2. EBITDA increased from INR 73.29 Mn to INR 131.45 Mn.
3. PBT increased from loss of INR (12.87) Mn to INR 49.77 Mn
4. PAT increased from loss of INR (14.82) Mn to INR 41.50 Mn.

Consolidated Financial Highlights for Q2FY21 Vs. Q1FY21

1. Revenue increased from INR 100.06 Mn to INR 647.83 Mn.
2. EBITDA increased from INR 13.45 Mn to INR 131.45 Mn
3. PBT increased from loss of INR (70.82) Mn to INR 49.77 Mn.
4. PAT increased from loss of INR (70.38) Mn to INR 41.50 Mn

Consolidated Income Statement – INR Mn



Particulars	FY 17	FY18	FY19	FY20
Total Revenue	1,862	1,893	2,422	2,376
Cost of materials consumed	2,074	1,285	1,955	1,192
Changes in inventories	-1130	-161	-511	336
Employee benefits expense	85	127	138	121
Other Expenses	190	256	271	252
Total Expenses	1219	1508	1853	1901
EBITDA	643	385	569	475
EBITDA Margin	35%	20%	24%	20%
Depreciation	10	13	19	20
Interest & Finance Charges	101	150	324	300
PBT	532	222	227	155
Total Taxes	173	75	44	45
PAT (Before Minority)	359	147	183	110
Share of Minority	-32	-21	-46	-54
Net Profit (Attributable)	327	126	137	56
Net Profit Margin	18%	7%	6%	2%
EPS (Basic) (Rs)	7.94	3.05	3.32	1.37

Consolidated Balance Sheet – INR Mn

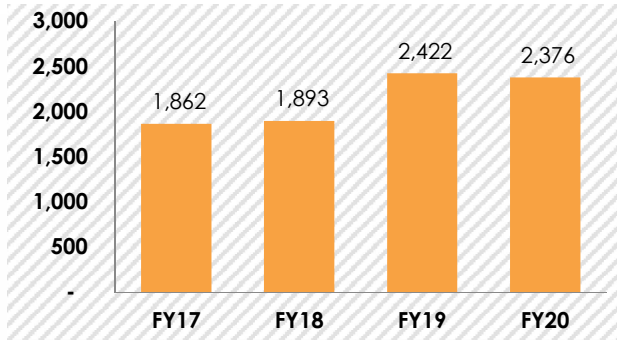


Equity and Liabilities	FY17	FY18	FY19	FY20
Share Capital	412	412	412	412
Reserves and Surplus	724	764	807	856
Net worth	1136	1176	1218	1268
Minority Share	79	98	139	200
Long Term Borrowings	2013	1719	2377	3168
Short Term Borrowings	545	1048	1401	698
Advance from Customers	1590	2003	1438	1445
Other Liabilities	487	341	315	90
Trade Payables	244	376	404	630
Total Liabilities	6094	6761	7291	7499
Assets	FY17	FY18	FY19	FY20
Fixed Assets	41	98	106	95
Investment in Property				98
Non - Current Investment	91	176	15	0
Long Term Loans & Advances	323	340	402	473
Current Investment	2	2	2	2
Inventories (WIP)	3115	3278	3666	2799
Inventories (Finished Goods)	337	335	551	1018
Trade Receivables	335	508	283	351
Cash and Cash Equivalents	90	123	149	115
Short Term Loans & Advances	364	109	289	232
Land	1366	1581	1551	1898
Other Assets	31	211	276	418
Total Assets	6094	6761	7291	7499

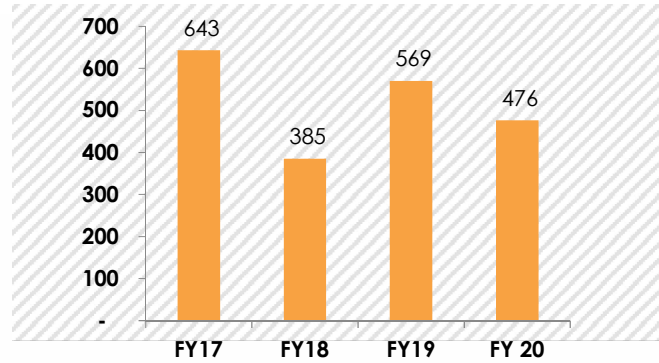
Financial Performance



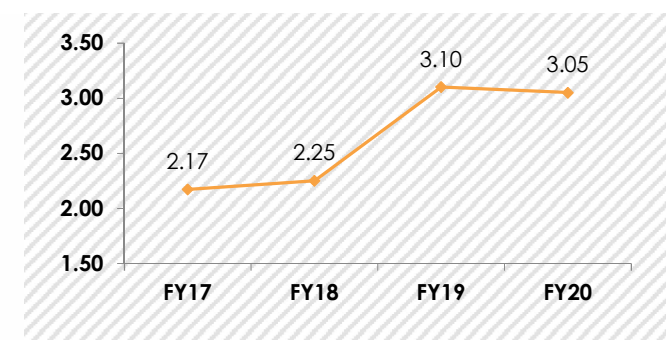
Total Revenues (Rs Mn)



EBITDA (Rs Mn)

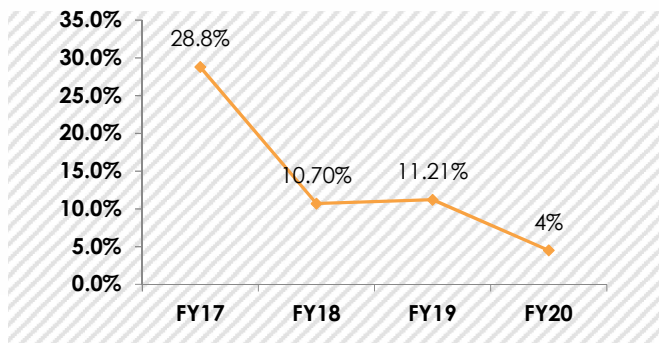


Net Debt/Equity (x)*

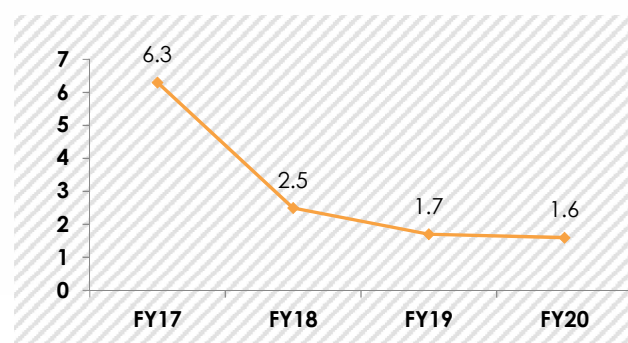


*The debt on holding company is 100% liability of ASL. The debt on subsidiary company is worked out to the extent of ASL share holding of 60%.

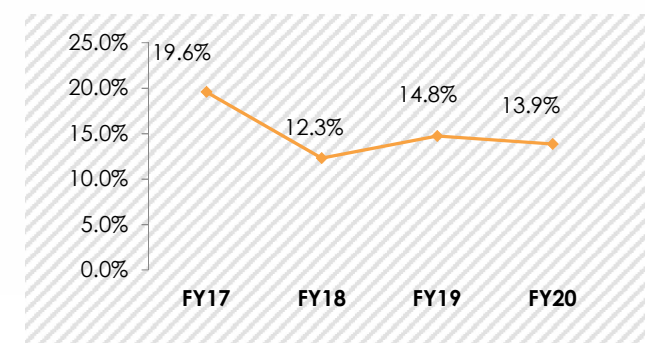
Return on Equity (%)



Interest coverage ratio (x)



Return on Capital Employed (x)



Net Worth & PAT for the Quarter ended 30th Sept , 2020



Company (INR mn)	Net Worth (INR mn)	PAT (INR mn)
Arihant Superstructures Ltd	1,090.32	(9.95)
Arihant Vatika Realty Private Limited	349.97	21.64
Arihant Aashiyana Private Limited	177.00	25.77
Arihant Abode Limited	(17.07)	6.65
Arihant Gruhnirman Private Limited	(2.06)	(0.12)
Total	1,598.16	44.00

Financial Pointers

- The Companies debt has been reduced from INR 391 Crores as on June 30, 2020 to INR 369 crores as on September 30, 2020.
- Secured debt reduced from 163 Crores as on June 30, 2020 to INR 158 Crores as on September 30, 2020

Particulars	Q2FY21	Q1FY21
Units sold	356	67
Collection	66.73 crores	15.71 crores
Value of Sales	133 crores	25 crores
Secured debt	158 crores	163 crores

Holding Company Debt Liability

Entity	Holding	Entity Debt (INR mn)	Liability of ASL (INR mn)*
ASL	100%	758.77	758.77
Vatika	60%	15.97	9.58
Aashiyana	60%	678.37	407.02
Abode	60%	2234.16	1340.49
Gruhnirman	60%	147.05	88.23
		3834.32	2604.19

- The company accounts for & have adopted the method of liabilities V/s Shareholding percentage. The debt on holding company is 100% liability of ASL. The debt on subsidiary company is worked out to the extent of ASL share holding of 60%.
- Effective Debt-to-Equity ratio: 1.63

Consolidated Income Statement



Amount in INR Mn except as stated

Particulars	Q2 FY21	Q2 FY20	Q1 FY21
Total Revenue	647.83	532.93	100.06
Total Operating Expenses	516.38	459.64	86.61
EBITDA	131.45	73.29	13.45
EBITDA Margin (%)	20.29	13.75	13.44
Interest	76.43	81.21	79.02
Depreciation	5.25	4.94	5.25
PBT	49.76	-12.87	-70.82
Tax	8.27	1.95	-0.44
PAT	41.49	-14.82	-70.38
PAT Margin (%)	6.40	-2.78	-70.34
Minority Interest	18.97	4.09	-8.48
Attributable PAT	22.52	-18.91	-61.90

REVENUE DRIVERS

Fast tracking of Navi Mumbai Infrastructure projects to boost demand from home buyers

To add more projects in the affordable housing segment.

DM model to drive revenue.

Events planned throughout the year to boost sales

MARGIN DRIVERS

Efficiency in low cost land purchase

Low overheads

Low cost of finance

Controlled timeline of project completion

FUTURE PLANS

To infuse funds for land purchase to take current developable area from 14 mn sq. ft. to 25 mn sq. ft.

Smaller Projects / Faster Churn

Open for all types of Asset-Light models which will add to both revenues and profitability

Awards and Accolades



2019

Zee Business Award – Developer of the Year, 2019 – Affordable Housing



Iconic Award by Radio City for Arihant Aspire, Sept 2018



2018

IGBC PreCertified Platinum Rating for Aspire project, July 2018



Affordable Housing Project of the Year – Arihant Arshiya



2017

Arihant Adita 'India's Top 100 projects' by CRISIL

Mumbai Hot 50 Brands by HT

Corporate Excellence award



Best Business Practices award in Real Estate-2014 by Accommodation Times



Arihant Adita – Jodhpur's no1 Housing Society Award, Red FM



2018

Dainik Bhaskar (94.3 MYFM) – Award for Excellence in Quality Construction

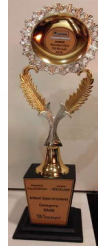


Award for Quality construction affordable housing – Recognition by The Economic Times, ET Realty award, 2018

Past Awards and Accolades



2015



Best Business Practice Award in 2015 for 2014

Winner of Mumbai Hot 50 Brands by One India and Paul Writer



2016

Best Corporate Brands 2016- Real Estate by the Economic Times

Most Esteemed Ongoing Project of the Year – Navbharat Realty Business Achievers Award 2016



NDTV awards Arihant as the best developer in affordable category for budget housing in metro cities, 2016.



2011

Best Developer in affordable housing



2012

Power Brands Entrepreneur of the year



Public Award Popular choice Developer - MCHI



2013

Inspiration leaders of new India 2013, Power Brand Glam,



Arihant Adita 'India's Top 100 projects' by CRISIL



Mumbai Hot 50 Brands by HT



Corporate Excellence award

2014



Best Business Practices award in Real Estate- 2014 by Accommodation Times

Mumbai Hot 50 Brands (2 Times) - 2015 and 2014



 ASIAN PAINTS	 AUDI INDIA	 ASL	 AXIS BANK	 BERGGRÜEN HOTELS	 BHARTI AXA	 BOOKMYSHOW	 BURGER KING
 CADBURY DAIRY MILK	 CELIO	 CIPLA	 COLORPLUS	 CROMA RETAIL	 EUREKA FORBES	 GODREJ PROPERTIES	 HAAGEN-DAZS
 HDFC LIFE	 HEADPHONE ZONE	 HOUSING.COM	 ICICI BANK	 IDBI FEDERAL	 IDEA CELLULAR	 IIFL	 ITZ CASH CARD
 KOTAK MAHINDRA BANK	 LIC	 LOVABLE	 MAHINDRA HOLIDAYS	 MUMBAI INDIANS	 OBEROI REALTY	 PARK AVENUE	 PEPPERFRY
 PHOENIX MARKETCITY	 PIDILITE INDUSTRIES	 QUICK HEAL	 SAFFRONART	 SHAADI.COM	 SHOPPERS STOP	 SKODA	 STATE BANK OF INDIA
 TABCAB	 TATA CONSULTANCY	 TATA HOUSING	 TAXI FABRIC	 THATSPERSONAL.COM	 THOMAS COOK	 VIBGYOR HIGH	 WESTSIDE
 FAASOS	 YES BANK						

Arihant Superstructures Ltd. bags the most prestigious Mumbai's Hot 50 Brands Award for consecutive 2years, 2014 & 2015 presented by One India & Paul Writer
Thanks for the support

Navi Mumbai 2nd in List Of Best Cities To Live In India during COVID-19



- The 'Ease of Living' index is an initiative of the **Ministry of Housing and Urban Affairs** to assess the most livable cities all over India and rank them on a 100 point scale. The report evaluated 111 cities on a 100-point scale across 78 indicators under four primary parameters which was divided- Institutional, Social, Economic and Physical.
- During COVID-19, Navi Mumbai ranked 2nd most liveable city across India

Performance parameters		
City	Navi Mumbai	Mumbai
Overall rank	2	3
Governance	1	23
Identity and culture	15	2
Education	2	36
Health	3	23
Safety and security	13	35
Economy and employment	16	63
Housing and inclusiveness	35	6
Public open spaces	13	1
Mixed land use, compactness	25	1
Power supply	74	16
Transport and mobility	4	8
Assured water supply	7	3
Waste water management	8	7
Solid waste management	10	17
Reduced pollution	48	54

Residential Projects - Ongoing



Sr. No.	Project	Location	Est. Sale Area (sq. ft.)	Ind AS Classification	Business Model	Status
1	Arihant Arshiya	Khopoli	16,00,000	Own	100% owned	Ongoing
2	Arihant Aarohi	Kalyan Shil Rd.	2,65,353	Own	100% owned	Ongoing
3	Arihant Anshula	Taloja (Nr. Kharghar)	5,13,110	Own	100% owned	Ongoing
4	Arihant Anaika	Taloja (Nr. Kharghar)	4,02,305	Own	100% owned	Ongoing
5	Arihant 3Anaika	Taloja (Nr. Kharghar)	2,13,437	DM	DM Fee – 13%	Ongoing
6	Arihant 4Anaika	Taloja (Nr. Kharghar)	2,04,140	Own	100% owned	Ongoing
7	Arihant 5Anaika	Taloja (Nr. Kharghar)	2,35,000	Own	100% owned	Ongoing
8	Arihant Aloki	Karjat	3,97,733	JV	Area Based – 72%	Ongoing
9	Arihant Anmol	Badlapur	7,00,000	Own	100% owned	Ongoing
10	Arihant Aalishan	Kharghar	9,71,463	JV	Area Based – 76.5%	Ongoing

Residential Projects – Ongoing & Forthcoming



Sr. No.	Project	Location	Est. Sale Area (sq. ft.)	Ind AS Classification	Business Model	Status
11	Arihant Aspire	Panvel	31,52,869	Own	100% owned	Ongoing
12	Arihant Anamika	Vashi	3,60,000	Own	100% owned	Forthcoming
13	<i>Yet to be named</i>	Taloja	1,60,000	Own	100% owned	Forthcoming
14	<i>Yet to be named</i>	Kharghar	3,72,000	JV	Area Based – 62%	Forthcoming
15	<i>Yet to be named</i>	Panvel	6,00,000	Own	100% owned	Forthcoming
16	<i>Yet to be named</i>	Panvel	2,62,000	Own	100% owned	Forthcoming
17	<i>Yet to be named</i>	Taloja	4,80,000	Own	100% owned	Forthcoming
18	Arihant Adita	Jodhpur	13,19,191	Own	100% owned	Ongoing
19	Arihant Ayati	Jodhpur	2,11,168	Own	100% owned	Ongoing
20	Arihant Anchal	Jodhpur	21,42,000	Own	100% owned	Ongoing
21	Arihant Aangan	Jodhpur	45,600	Own	100% owned	Ongoing
22	Arihant Aakarshan	Jodhpur	16,68,800	Own	100% owned	Forthcoming
23	Arihant Ashray	Jodhpur	39,000	Own	100% owned	Forthcoming

Thank you !!

For further Information please contact

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CFO

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