

Commitment, Reliability & Quality

Dept. of Corporate Services – Corporate Relationship, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001.

National Stock Exchange of India Limited, Listing Department, Exchange Plaza, C-1, Block 'G' Bandra-Kurla Complex, Bandra (East), Mumbai 400 051.

Date Our Reference No. Our Contact Direct Line 28<sup>th</sup> May, 2024 SEC/05/2024 RAHUL NEOGI 91 22 67680814 rahul.neogi@itdcem.co.in

Dear Sirs,

Sub: Audited Financial Results for the quarter and year ended 31<sup>st</sup> March, 2024 Scrip Code No: 509496 (BSE) / ITDCEM (NSE)

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time (Listing Regulations), enclosed please find presentation on Audited Financial Results for the quarter and year ended 31st March, 2024.

You are requested to take the same on record. The presentation is being made available on the Company's website <a href="www.itdcem.co.in">www.itdcem.co.in</a> in accordance with Regulation 46 of the Listing Regulations.

Thanking you,

Yours faithfully, For ITD Cementation India Limited

(RAHUL NEOGI) COMPANY SECRETARY

Encl: as above

#### ITD Cementation India Limited

Registered & Corporate Office: 9lh Floor, Prima Bay, Tower - B, Gate No. 5, Saki Vihar Road. Powai. Mumbai - 400 072 Tel.: 91-22-66931600 fax: 91-22-66931628 www.itdcem.co.in Corporate Identity Number: L61000MH1978PLC020435













Commitment, Reliability & Quality

# ITD Cementation India Limited Investor Presentation Q4 FY24 / FY24



# Disclaimer

This Presentation is for general information only and may contain statements about expected future events and financial and operating results of ITD Cementation India Limited, which could be forward-looking. By their nature, forward-looking statements require the Company to make assumptions and are subject to inherent risks and uncertainties.

There is significant risk that the assumptions, predictions and other forward-looking statements may not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause assumptions, actual future results and events to differ materially from those expressed in the forward-looking statements.

Accordingly, this Presentation is subject to the disclaimer and qualified in its entirety by the assumptions, qualifications and risk factors referred to in this document. This does not purport to be a record of the proceedings of the Analysts & Institutional Investors Conference Call. No part of the Presentation shall be copied or disseminated, in whole or in part, in any manner.

# 01

# Company Overview

### **Our History**

The Cementation Company Limited, U.K, operated a branch in India Branch office was converted into India subsidiary (named as Cemindia Company Limited) of The Cementation Company Limited

Cemindia
Company Limited
renamed as
Trafalgar House
Construction
India Limited

Company
changed its
name to
Kvaerner
Cementation
India Limited

Kvaerner ASA

acquired Trafalgar

House Plc in

1996. Upon

acquisition, the

Skanska AB
acquired
Kvaerner
Construction
Group Limited.
Subsequently, the
Company
changed its
name to
Skanska
Cementation
India Limited

ITD, acquired
Skanska AB
interest in
Skanska
Cementation India
Limited.
Thereupon, the
Company
changed its
name to ITD
Cementation
India Limited

1931

1978

1994

1996

2000

2004

### Over 90 years of rich industry experience



### Italian-Thai Development Public Company Limited (ITD) – Parent

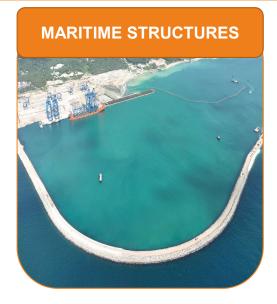
- Amongst the leading infrastructure & construction company in Thailand for over 60 years.
- Received 'The Royal Seal of Garuda' in 1985 Highest and most honorable achievement for civilian companies in Thailand
- Total Work in Hand : ~Rs. 66,000 crore (Construction : ~Rs. 31,600 crore)
- Global presence in India, Bangladesh, Lao PDR, the Philippines, Vietnam, Africa etc.
- Access to the latest technology and know-how, international design and engineering as well as skilled personnel to augment our local strength.



**Expanding Horizons. Accelerating Growth** 



### **Area of Operations**



- Jetty, Dolphins, Berths & Wharfs
- Ship lift, Dry Dock, Wet Basin
- Breakwater, Piled approach
- Dredging and land reclamation
- Costal erosion protection, Rock Bund



- Elevated Metro
- Underground Metro
- Station Buildings and Track work
- Integrated Passenger Terminal

# HIGHWAYS, BRIDGES AND FLYOVERS

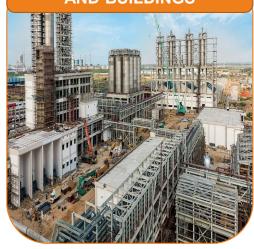


- National Highways
- River Bridges
- Flyovers
- Pre-stressed Box Girders



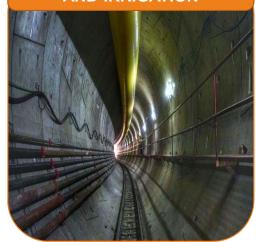
### **Area of Operations**

# INDUSTRIAL STRUCTURES AND BUILDINGS



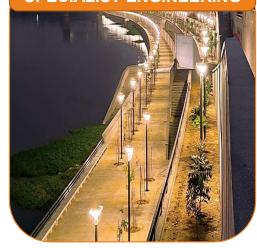
- Institutional
- Commercial
- Factories & Warehouse
- Industrial

# HYDRO, DAMS, TUNNELS AND IRRIGATION



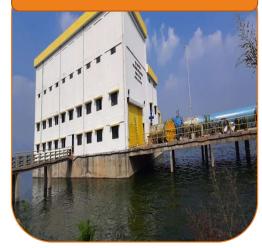
- Dam and Power House
- Tunnels
- Intake structures
- Pressure shafts
- Irrigation Projects

# FOUNDATION AND SPECIALIST ENGINEERING



- Diaphragm Wall
- Ground Improvement
- Rehabilitation work
- Slope Stabilization / Rock Anchors

#### **WATER AND WASTE WATER**



- Micro Tunneling
- Civil work for Water
  Treatment plant and
  Sewerage Plant
- Pipeline for Drainage Project



### **Corporate Objectives**

#### **OUR VISION**

Our aim is a satisfied client, a strong and proactive workforce and quality product finished on time maintaining highest safety standard and to budget

To make ITD Cementation India Limited, the

country's leading construction Company in

customer choice, quality and safety



#### **OUR CORE VALUES**

- Our safety, health and quality standards are second to none.
- We are Customer's delight.
- Employees are our most important asset and working conditions and training must enable them to give their best.
- We strive to ensure timely commencement and completion of projects.
- Plant and machinery are our wealth. We ensure their proper maintenance to prolong productivity.
- We prioritise state-of-the art technology
- Environmental awareness and care for our surroundings in which we live is a part of our business philosophy.
- Our competitive edge is maintained through specialist skills and commitment to both training and R&D.

Re-certified through TUV Nord under the latest IMS standards ISO 9001:2015 (QMS), ISO 14001:2015 (EMS) and ISO 45001:2018 (OHS-MS)



QMS - Quality Management Systems, OHS - Occupational Health & Safety Management Systems, EMS - Environmental Management Systems

### **Board of Directors**



Mr. Piyachai Karnasuta
Chairman



Ms. Jana Chatra
Independent Director



Mr. Santi Jongkongka
Executive Vice Chairman



Mr. Sunil Shah Singh Independent Director



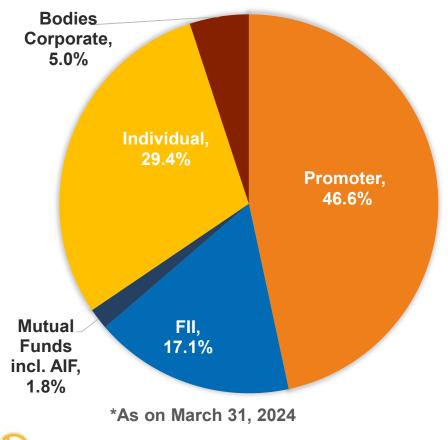
**Mr. Jayanta Basu** *Managing Director* 



Mr. Pankaj I.C. Jain Independent Director

**Expanding Horizons. Accelerating Growth** 

### **Shareholding Pattern\***



- Market Capitalisation of over Rs 6,900 crore as on May 28, 2024
- Listed on NSE and BSE
- Strong institutional shareholding : ~19.0%

TOP 5 SHAREHOLDERS	% holding
MASSACHUSETTS INSTITUTE OF TECHNOLOGY	5.3%
HITESH RAMJI JAVERI	2.3%
238 PLAN ASSOCIATES	1.4%
AALIDHRA TEXTOOL ENGINEERS PRIVATE LIMITED	1.2%
ACADIAN EMERGING MARKETS	1.2%

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02

# Robust Financial Performance

### Performance Highlights – Q4 FY24 (Rs crore)

**REVENUE** 

**1**38%

**Rs 2,258 crore** 

**EBITDA** 

**64%** 

Rs 242 crore

PAT

138%

Rs 90 crore

New orders secured during the quarter	Contract Value (Rs crore)
Civil works for Yard BB4 at Dhamra in Odisha	279
Bulk Berth 4 at Dhamra in Odisha	200
Sewerage trunk main by Ahmedabad Microtunneling in Gujarat	198
Others	131
Total	808



### **Performance Highlights – FY24 (Rs crore)**

**REVENUE** 

**52%** 

**Rs** 7,718 crore

**EBITDA** 

**1**75%

Rs 809 crore

PAT

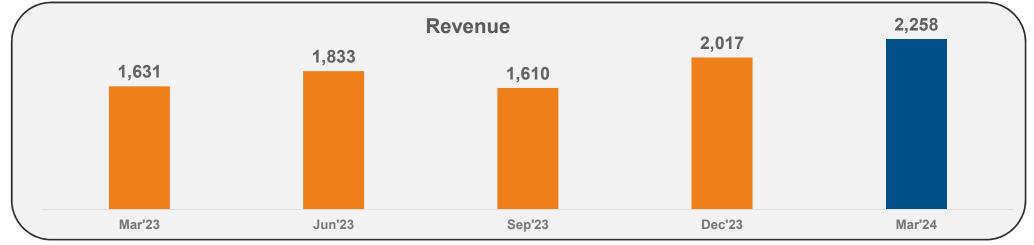
**120%** 

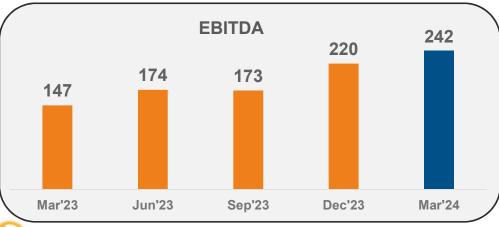
Rs 274 crore

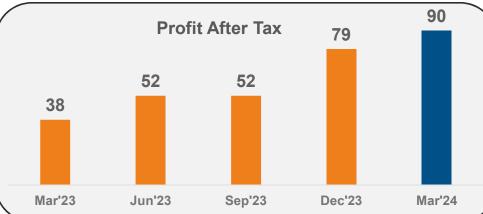
New orders secured in FY24	Contract Value (Rs crore)
Balance Outer Harbour Works in Andhra Pradesh	3,288
Marine project in Bangladesh	1,183
Civil & Hydro-Mechanical Works of 500 MW Hydel Power, Pumped Storage Project in Andhra Pradesh	1,001
Civil works for Yard and associated facilities at Bulk Berth 4 at Dhamra in Odisha	279
Mindstone Mall in West Bengal	208
Bulk Berth No.4 at Dhamra in Odisha	200
Sewerage trunk main by Ahmedabad Microtunneling in Gujarat	198
Others	558
Total	6,915



### **Consolidated Financials - Quarterly (Rs crore)**

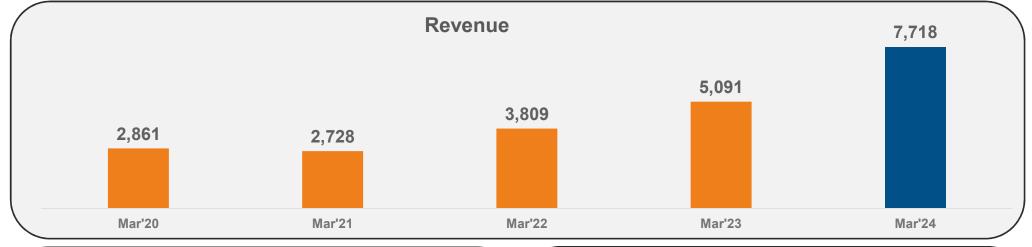


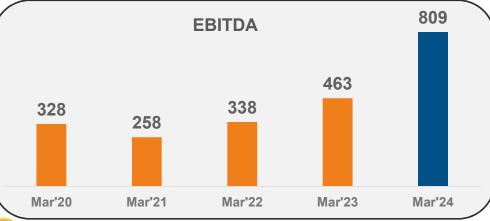


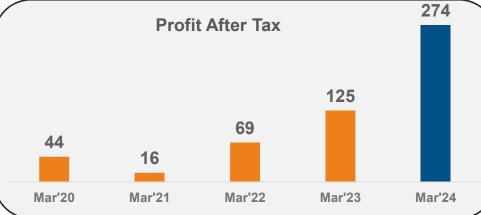




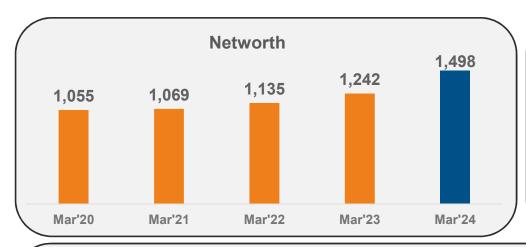
### **Consolidated Financials - Yearly (Rs crore)**

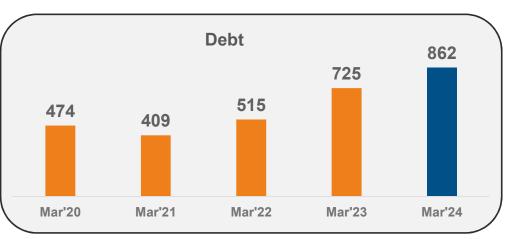


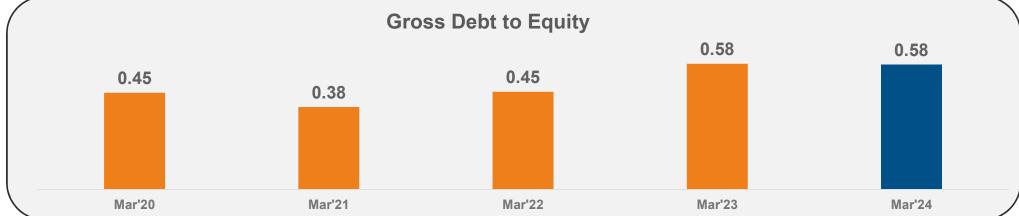




### **Consolidated Financials - Yearly (Rs crore)**





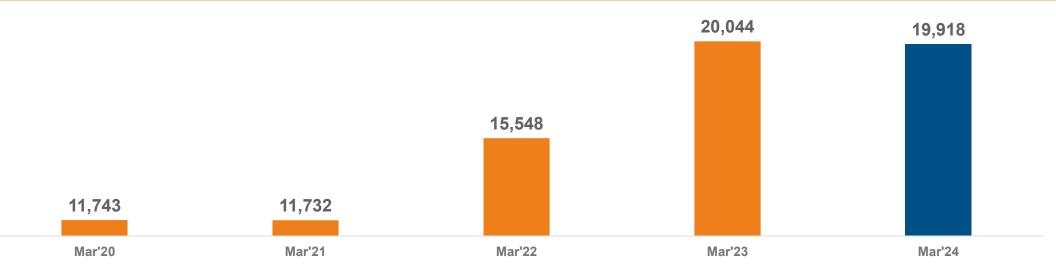




# 02

# **Business Overview**

### Robust Order Book (Rs crore)



### **MULTI YEAR REVENUE VISIBILITY ORDERBOOK OF RS 19,918 CRORE**

- Secured orders worth over Rs 6,900 crore since April'23 to March'24
- Clientele comprises of Government (49%), PSU (18%) and Private Sector (33%)
- Established presence in India with 13 states / 1 union territory and is currently executing project in Sri Lanka and Bangladesh



# **Diversified Order Book (Rs crore)**

Sectors	Contract Value	% Order book
Maritime Structures	6,224	31.3%
Urban Infrastructure, MRTS and Airports	4,389	22.0%
Highway, Bridges and Flyovers	3,338	16.8%
Industrial Structures and Buildings	2,614	13.1%
Hydro, Dams, Tunnels and Irrigation	2,309	11.6%
Water and Waste Water	557	2.8%
Foundation and Specialist Engineering	487	2.4%
Total	19,918	100.0%



### **Maritime Structures**





Mai	or l	Pro	ects	und	er ex	ecution
رس	· ·			3113	0. 07.	

•	Marine project in Bangladesh		West Container Terminal in the Port of Colombo, Sri Lanka
	Balance Outer Harbour Works in Andhra Pradesh		Piers, Landside Tunnels & Building in Karwar, Karnataka
•	Udangudi project in Tamil Nadu	•	Wharf and Approach trestle works at JNPT in Maharashtra
	Captive Oil Jetty at Kamarajar Port in Tamil Nadu		Bulk Berth-4 at Dhamra port in Odisha





### **Urban Infrastructure, MRTS and Airports**





### **Major Projects under execution**

- Underground tunneling and stations for metros in Chennai, Bengaluru, Mumbai and Kolkata
- Elevated metro stations and buildings in Kolkata
- Depot metro building in Surat
- Modification & Refurbishment of terminal buildings in Ahmedabad airport





# **Highways, Bridges and Flyovers**





### **Major Projects under execution**

Six laning road project in Uttar Pradesh





### **Industrial Structures and Buildings**





### Major Projects under execution

- Redevelopment of Residential colony at Kasturba Nagar in New Delhi
- Thal Sena Bhawan in Delhi
- Piling and Civil work for Coke Oven Project at Hazira plant in Gujarat
- Circuit bench of Calcutta High Court at Jalpaiguri in West Bengal
- Aerospace museum at AF station in Palam, Delhi
- Construction of buildings for Sikkim University





# Hydro, Dams, Tunnels and Irrigation





### **Major Projects under execution**

- Railway tunnels in West Bengal and Sikkim
- Civil & Hydro-Mechanical Works of 500 MW Hydel Power, Pumped Storage Project in Andhra Pradesh
- Water conveyor system of lined gravity canal/tunnels in Telangana





### **Water and Waste Water**

### Foundation & Specialist Engineering





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### **Major Projects under execution**

 Water infrastructure project in Karwar, Karnataka Rs 557 crore

### **Major Projects under execution**

 Brahmaputra Riverfront development in Guwahati, Assam Rs 487 crore



03

# CSR Awards & Recognition

### **Corporate Social Responsibility**



**Vocational training centre** 



**Cancer and Cataract surgeries** 



**Digital classroom initiatives** 



Residential buildings for persons with Autism

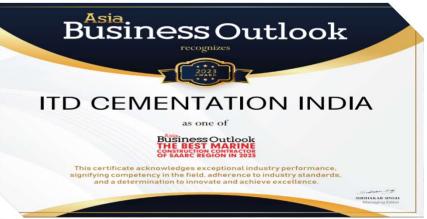


Toilet for school children in village

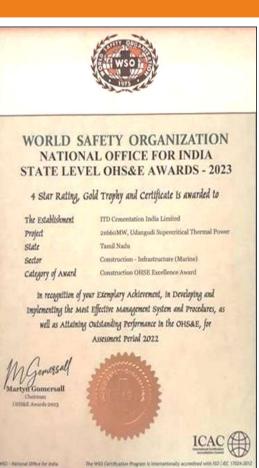


### **Awards & Recognition**









State

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# Contact Information



Commitment, Reliability & Quality

#### **Corporate Office:**

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