

Ref. No.: AUSFB/SEC/2024-25/19

Date: April 4, 2024

To,

National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai 400051, Maharashtra. NSE Symbol: AUBANK	BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400001, Maharashtra. Scrip Code: 540611
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Dear Sir/Madam,

Sub: Intimation under SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015

Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Code of Fair Disclosure and Conduct and in terms of Regulation 8 of SEBI (Prohibition of Insider Trading) Regulations, 2015, the Bank would like to place the following information on record pertaining to its performance in the quarter and year ended March 31, 2024.

Particulars (Standalone, in ₹ Crores)	31 st Mar'24	31 st Mar'23	YoY	31 st Dec'23	QoQ
Total Deposits	87,182	69,365	26%	80,120	9%
CASA Deposits	29,126	26,660	9%	26,446	10%
CASA Ratio	33%	38%	N.A	33%	N.A
Gross Advances	73,999	59,158	25%	67,624	9%
Securitized/assigned loan portfolio	8,176	4,914	N.A	8,553	N.A
Total Gross Loan Portfolio (Gross Advance + securitized/assigned loan portfolio)	82,175	64,072	28%	76,177	8%

Bank Securitized loan portfolio of ₹ 616 Cr in Q4'FY24 to diversify funding profile and optimise cost.

Average Cost of Funds (CoF) for Q4'FY24 increased by 8 bps QoQ to 6.98% as against 6.90% in Q3'FY24;

For FY24, the average CoF increased by 84 bps to 6.80% vs 5.96% for FY23

Merger Update –

Post receiving RBI approval on March 4, 2024, the merger of Fincare SFB with and into AU SFB became effective from April 1, 2024, and the deposit rates at Fincare branches have been aligned to AU deposit rates w.e.f. April 1, 2024. Further, the integration process is expected to get completed over the next 9 months. Some key business numbers on pro-forma merged basis are as below:

Pro-forma business update including Fincare (in ₹ Crores)	31 st Mar'24
Total Deposits	97,704
CASA Deposits	31,455
CASA Ratio	32%
Total Gross Loan Portfolio	96,490
- <i>Of which, securitized/assigned/IBPC loan portfolio</i>	10,039

Registered Office

AU SMALL FINANCE BANK LIMITED

19-A Dhuleshwar Garden, Ajmer Road,

Jaipur - 302001, Rajasthan, India

Phone: +91 141 4110060/61, Fax: +91 141 4110090

CIN: L36911RJ1996PLC011381

Formerly known as **Au Financiers (India) Limited**

Management Commentary –

During Q4'FY24, the macro landscape remained challenging marked by intense competition among banks for deposit mobilisation amidst an ongoing deficit in the systemic liquidity, although there was some easing compared to the Q3'FY24. The credit environment continued to remain buoyant during the quarter supported by strong on-ground activity with sustained uptick in demand across businesses.

Amidst this backdrop, Bank delivered a strong operational performance with 9% QoQ growth in its deposits and advances. Bank continues to execute on its strategy of a deposit led asset growth and looks to gain further scale and efficiency with the amalgamation of Fincare SFB into the Bank. Some key operating highlights for the quarter were as follows:

- As part of our strategy of building a sustainable business model, the Bank had emphasized of enhanced focus on protecting/growing our incremental margins. We have started seeing some green shoots with the incremental cost of funds for Q4'FY24 declining by 4bps to 7.71%, compared to Q3'FY24 whereas the incremental disbursement yields increased by 8bps to 13.56%, compared to Q3'FY24
- Amidst the strong competition for deposits, both the liability groups - Urban branch banking and Swadesh banking - continued to expand and execute on their respective strategies, resulting in overall deposits growth of 9% QoQ and 26% YoY with total deposits crossing ₹ 87,000 Cr. This was led by strong CASA mobilisation with incremental CASA deposit growing by 10% QoQ
- Advances growth continues to remain strong across both Retail assets and Commercial banking assets and Bank achieved highest ever disbursement in the month of March'24. The asset quality continues to remain within the long-term range. Bank securitised loans worth ₹ 616 Cr during the quarter and the Bank's overall Gross Loan portfolio grew by 8% QoQ and 28% YoY
- Bank carries sufficient liquidity in the form of LCR investments and high quality non-SLR investments
- Bank has started offering product and services to customers under the Authorised Dealer Category – I (AD Cat-I) licence during the quarter
- During the quarter, Shri H R Khan - Independent Director on the Board and ex-Deputy Governor, RBI, took over as the Chairman of the Bank w.e.f. January 30, 2024

Note: The above information for Q4'FY24 is provisional and being released ahead of the official announcement of the financial results for the quarter and year ended March 31, 2024, and is subject to review and approval by the Audit Committee, Board of Directors, and Statutory Auditors of the Bank.

A copy of this letter is being uploaded on the website of the Bank at <https://www.aubank.in/investors>.

For AU Small Finance Bank Limited

Manmohan Parnami
Company Secretary & Compliance Officer
Membership No.: F9999

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