



BSE Limited
First Floor, New Trading Ring,
Rotunda Building, P J Towers,
Dalal Street, Fort,
Mumbai 400 001
Kind Attn: Mr Khushro Bulsara
General Manager & Head
Listing Compliance & Legal Regulatory

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra-Kurla Complex,
Bandra (East), Mumbai 400 051
Kind Attn: Mr Lokesh Bhandari
Senior Manager
Listing & Compliance

September 11, 2020
Sc – 16105

Dear Sirs,

Ref: ISIN: INE155A01022 – Ordinary Shares
IN9155A01020 – ‘A’ Ordinary Shares
Debt Securities on NSE & BSE

Re: Press Release – Jaguar Land Rover Retail Sales for July and August 2020

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is a Press Release issued by Jaguar Land Rover (UK), our wholly owned subsidiary, on the cited subject, content of which is self-explanatory.

This is for the information of the Exchanges and the members.

Yours faithfully,
Tata Motors Limited

Hoshang K Sethna
Company Secretary

TATA MOTORS LIMITED

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INVESTOR UPDATE

JAGUAR LAND ROVER RETAIL SALES CONTINUE TO RECOVER IN JULY AND AUGUST WITH STRONG YEAR-ON-YEAR GROWTH IN THE UK

Whitley, UK, 9 September 2020 – Jaguar Land Rover retail sales totaled 36,421 in July and 28,887 vehicles in the seasonally lower month of August. Although down year-on-year 4.0% and 15.5% respectively, both months represent further recovery from Q1 FY21 when sales were down 42.4% with June down 24.9%. Notably UK retail sales in July and August were up significantly year-on-year, 29.1% and 14.3% respectively. The further recovery in July and August from the year-on-year decreases in Q1 FY21 and/or June can also be seen in the regions.

	<u>JUNE 2020</u>		<u>Q1 FY21</u>		<u>JULY 2020</u>		<u>AUGUST 2020</u>	
	SALES	CHANGE YOY	SALES	CHANGE YOY	SALES	CHANGE YOY	SALES	CHANGE YOY
UK	6,516	(31.8%)	8,252	(69.5%)	8,666	29.1%	3,098	14.3%
NORTH AMERICA	9,890	2.2%	20,833	(32.1%)	8,433	(10.4%)	8,180	(16.8%)
EUROPE	5,217	(52.5%)	11,527	(59.1%)	7,559	1.6%	5,186	(25.2%)
CHINA	8,830	(7.4%)	23,726	(2.5%)	7,719	(10.9%)	8,187	(6.8%)
OVERSEAS	4,881	(33.1%)	9,729	(46.9%)	4,044	(29.3%)	4,236	(28.4%)
JAGUAR LAND ROVER	35,334	(24.9%)	74,067	(42.4%)	36,421	(4.0%)	28,887	(15.5%)

Jaguar Land Rover ordinarily reports sales quarterly in line with the latest industry practice but is providing this sales update given strong investor interest to understand how the restart of the business is progressing following the temporary plant shutdowns in response to Covid-19.

ENDS