

NLC India Limited

('Navratna' - Government of India Enterprise)
Registered Office: No.135, EVR Periyar High Road, Kilpauk, Chennai-600 010.
Corporate Office: Block-1, Neyveli-607 801, Cuddalore District, Tamil Nadu.



Date: 31.10.2023

CIN: L93090TN1956GOI003507, Website: www.nlcindia.in email: cosec@nlcindia.in Phone: 044-28369139

То

Lr. No. Secy/Reg.30/2023

To National Stock Exchange of India Ltd. Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051.

BSE Ltd. Phiroze JeeJeebhoy Towers, Dalal Street, Mumbai - 400 001.

Scrip Code: NLCINDIA Scrip Code: 513683

Sir/Madam,

Sub: Intimation under Regulation 30 of SEBI (LODR) Regulations, 2015 – Corporate Roadshow Material -Reg.

In compliance of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, in continuation to our letter dated 26.10.2023 regarding intimation of schedule of Non – deal Investor Roadshows, we herewith attach the Corporate Roadshow Material for information and records.

Thanking You,

Yours Faithfully, For NLC India Limited

Company Secretary & Compliance Officer







NLC India Limited

A "Navratna" – Government of India Enterprise

Corporate Road Show Material

NLC India Limited Corporate Presentation



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NLC India Ltd | Introduction







A 'Navratna' CPSE incorporated in 1956. Under the administrative control of Ministry of Coal



Paid up Equity Share Capital - Rs. 1,386.64 Crore (GoI holding - 79.20% as on 30.09.2023)



Regional Presence to National Level Presence





Robust Financial Performance in Revenue, Profit and Net worth. Highest domestic credit rating. Consistent track record of Dividend.



Skilled Manpower



Present Composition of Board - Total 11 Directors (5 Functional Directors including CMD, 2 Government Nominee Directors and 4 Independent Directors).



Our Expertise



Diversified Energy Portfolio of Fossil Fuel Mining, Thermal Power Generation & Renewable Power.

All power plants have long term PPA coupled with fuel security via linked pit head mines.

Expertise in Renewable Power Generation and Power trading.

Availability of lignite, coal and water for power generation.

Expertise in open-cast lignite mining with SME technology.

Expertise in lignite & coal fired power station.

Strong track record of growth and financial performance.

Expertise in ground water management.



Board of Directors





Shri M. Prasanna Kumar Chairman and Managing Director

Part-time Official Director



Smt. Vismita Tej (IRS) Additional Secretary, Ministry of Coal, GoI.



Dr. Beela Rajesh (IAS)Principal Secretary to Govt of TN,
Energy Department



Shri K.Mohan ReddyDirector - Planning & Projects



Dr. Suresh Chandra SumanDirector - Mines
Director - Finance (Addl. Charge)





Shri Samir SwarupDirector – Human Resource



Shri M. Venkatachalam Director – Power



Shri Subrata Chaudhuri Independent Director



Shri Prakash Mishra Independent Director

Independent Directors



Prof. Nivedita Srivastava Independent Director



Shri M.T.Ramesh Independent Director

Note : Composition of the Board of Directors as on 30.09.2023



Vision & Mission and Core Values





To emerge as a leading Mining and Power Company, with social responsiveness accelerating Nation's growth

ESG Vision:

To continue to be a socially responsive company.



· Continue to develop and sustain expertise in Power and Mining with focus on growth and financial strength

- Be socially responsive, achieve sustainable development and be sensitive to emerging environmental issues
- Strive to achieve excellence in processes and practices
- To nurture talent, encourage innovation and foster collaborative culture

ESG Mission

• To play an active role in society and be sensitive to emerging environment issues.

N- National Orientation

C - Customer Focus

L - Learning, Development and Resilience O - Organisational Pride and Growing Together

C- Commitment to Excellence

M - Mutual Trust and Teamwork

I - Innovation and Creativity

M - Motivation

L - Loyalty and Leadership

I - Integrity, Accountability, and Transparency

T - Total Quality and Total Wellness

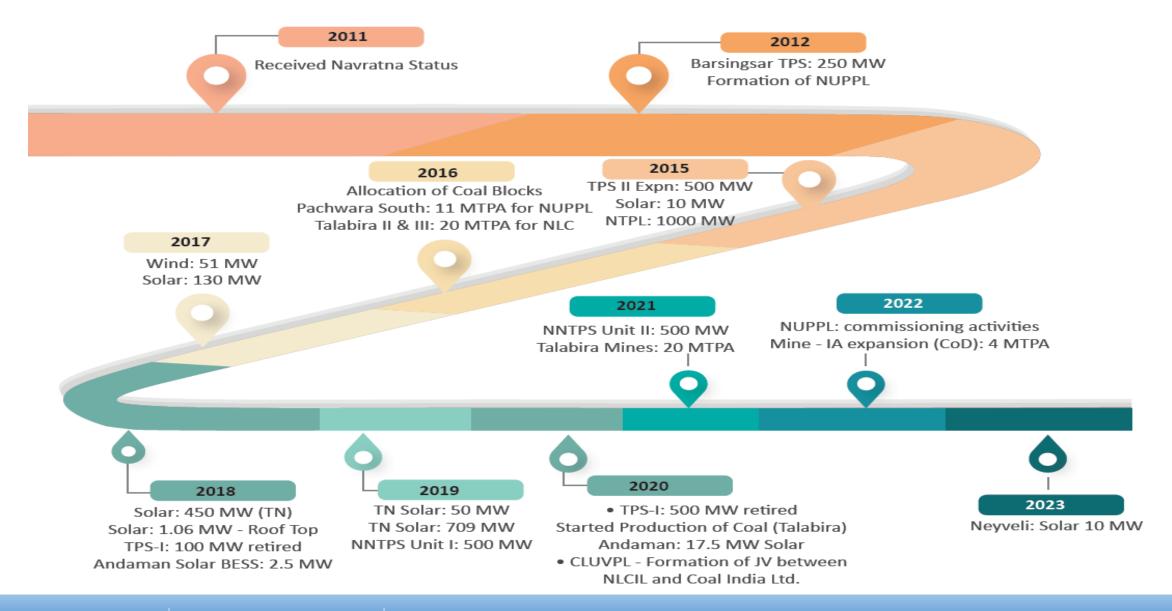
S - Safety and Sustainability

Core **Values**



Evolution in the past decade

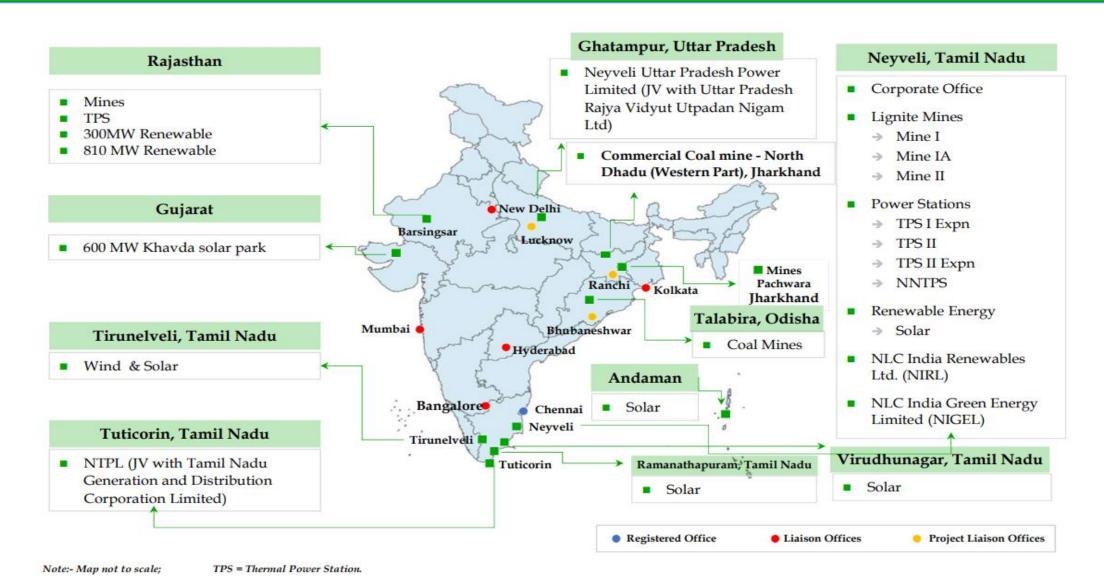












NLC India Limited Corporate Presentation



Share Price Movement



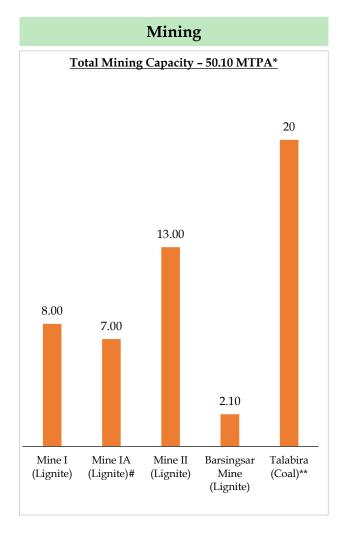


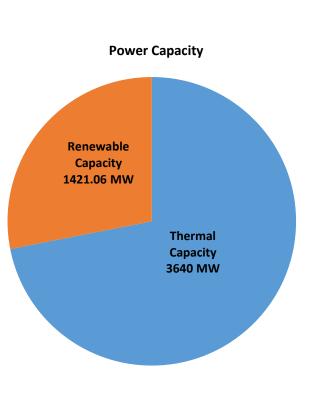
D : Dividend

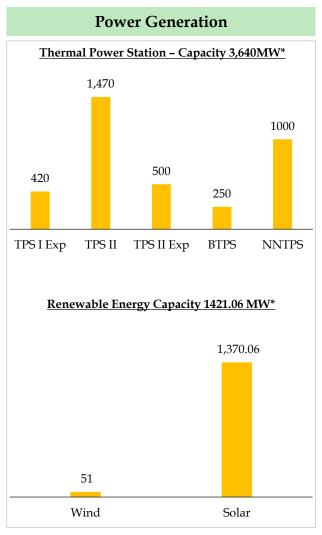


NLCIL's Core Business









CoD of Mine IA Exp is on 01.04.2022 and achievement of full capacity of 4 MTPA expected by 2028

^{*}Existing Capacity as on 30.09.2023.

^{**} CoD of Talabira Coal Mines is on 01.04.2021 Achievement of Full Capacity expected by Jan 2027



Strong In-House Capabilities



Expertise in Open Cast Mining & Power Generation

Mining

- Vast experience in operation, maintenance and project management and consultancy in open- cast mining
- Asset bank of specialised mining equipments for open cast mining:
 - German excavation technology
 - 32 Numbers of Bucket Wheel Excavators
 - 5 Number of Reclaimers
 - Conveyor length -116.09 KMs

Power Generation

- Experience in operating lignite based thermal power station and consultancy in Renewable power project.
- NLCIL is the 1st Company to cross 1 GW of renewable energy, which is highest ever achieved by any CPSE.

Lignite / Coal Resources for Captive Consumption

- Captive fuel source with power plants located at the pit heads of Lignite mines
- Greater flexibility in terms of adjusting the lignite production to adjust for variations in power demands and power generation at thermal power plants
- Out of total measured lignite reserves of 7374.10 Million Tonne in India as on 31.03.2022 Neyveli Lignite Field, Barsingsar, Bithnok and Hadla of NLCIL accounts for 5107.33 Million Tonne.
- Coal from Talabira is presently transferred /sold to NTPL, NTPC and Open sales
- Talabira Coal mines Production in FY 2023-24 (Upto Sep 23) is 5.00 MT

Lignite / Coal Mining of NLCIL

- All India Lignite production during 2022-23 is 42.48 Million Tonne. Out of the same NLCIL share is 23.53 Million Tonne, which is 55.39% as compared to 52.32% in FY 2021-22.
- Operating the Talabira Coal mine through MDO Mode with target of attaining full rated capacity by 2027-28







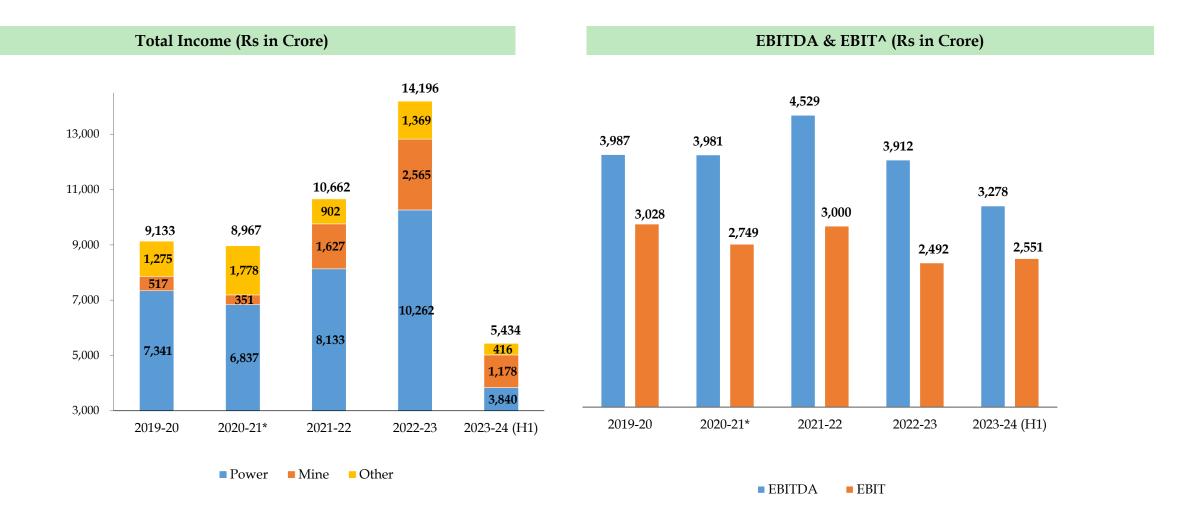












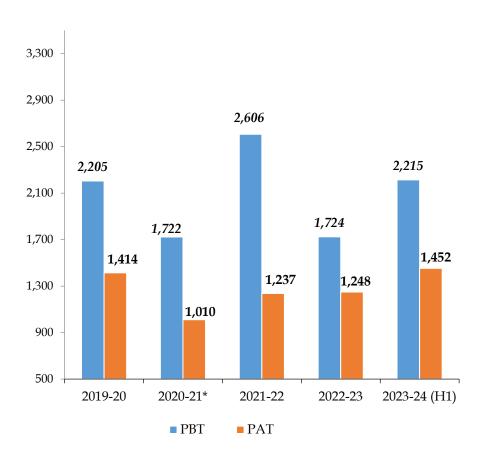
^{*} Restated 2020-21

[^] EBITDA, EBIT computed considering Net Movement in Regulatory Expenses / Income and without considering Exceptional Item. Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone;





PBT & PAT (Rs in Crore)



Key Financial Ratios

| | 2019-20* | 2020-21* | 2021-22 | 2022-23 | 2023-24 (H1) |
|------------------|----------|----------|---------|---------|-----------------|
| OPM^ (%) | 22.90 | 13.65 | 21.66 | 11.73 | 34.80 |
| NPM (%) | 15.48 | 13.78 | 12.47 | 11.71 | 23.09 |
| ROCE (%) | 4.59 | 9.10 | 11.29 | 9.27 | 9.30 |
| RONW (%) | 11.85 | 7.86 | 9.03 | 8.53 | 9.19 |
| Current Ratio | 1.22 | 1.23 | 1.64 | 1.85 | 1.79 |
| Quick Ratio | 1.02 | 0.99 | 1.36 | 1.65 | 1.59 |

^{*} Restated financials as at 01.04.2020 and FY 2020-21

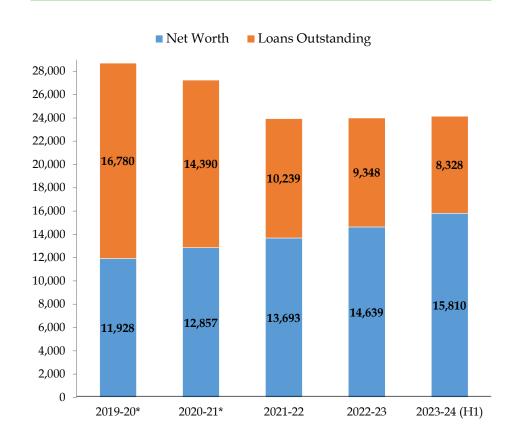
[^] OPM computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.

[#] PBT considering Net Movement in Regulatory Deferral Income/Expenses. ROCE is EBIT without Exceptional/Capital Employed Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone;





Networth & Loans Outstanding (Rs in Crore)



Credit Ratings (Long Term Borrowings)

| Agency | Rating | |
|--------------|------------|--|
| CRISIL | AAA/Stable | |
| ICRA | AAA/Stable | |
| CARE | AAA/Stable | |
| Infomerics | AAA/Stable | |
| India Rating | AAA/Stable | |

Credit Ratings (Commercial Paper)

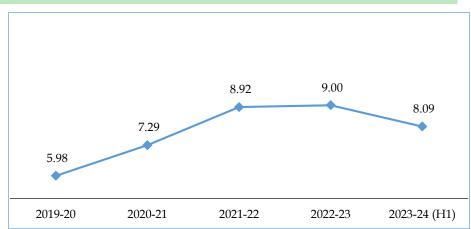
| Agency | Rating |
|--------------|--------|
| CARE | A 1+ |
| India Rating | A 1+ |

Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone as on 31st March'2023
* Restated financials as at 01.04.2020 and FY 2020-21

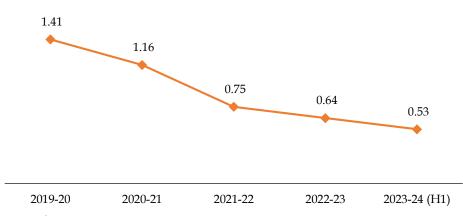




Earnings Per Share* (Rs.)

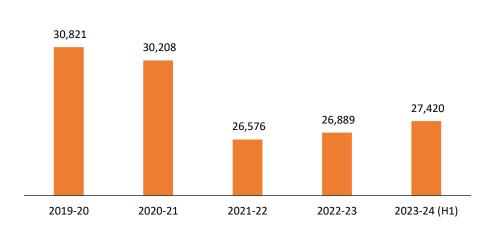


Debt-Equity ratio*

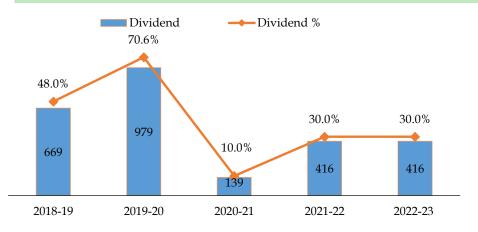


^{*}Restated FY: 2020-21

#Capital Employed* (Rs in Crore)



^Dividend Trend (Rs in Crore)



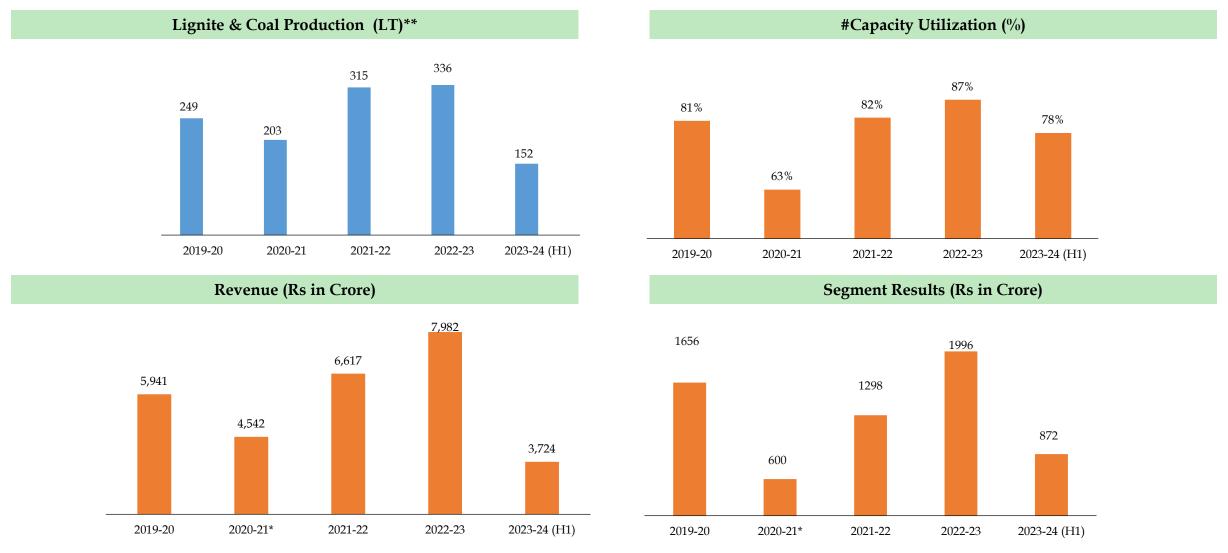
[^] Dividend is on Payment basis

[#] Capital employed is tangible net worth plus outstanding borrowings and DTL less Intangible Assets Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone



Operational Performance – Mining Segment



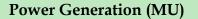


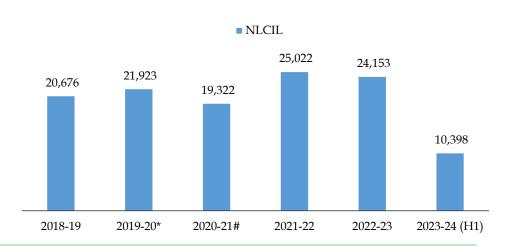
*Restated financials as at 01.04.2020 and FY 2020-21 # Capacity utilisation for Lignite mines ** includes coal production of 10.13 LT in FY:2020-21, 63.58 LT in FY:2021-22, 100.26 LT in FY22-23 & 45.99 LT in FY23-24 Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone financial statements



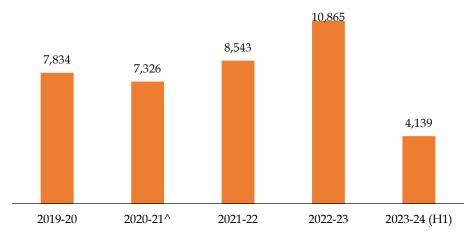
Operational Performance – Power Segment





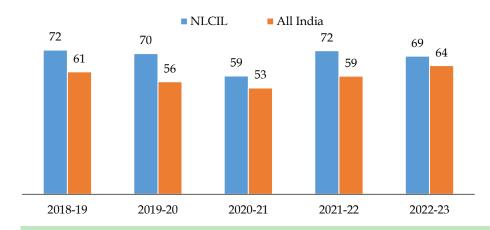


Revenue from Operations (Rs in Crore)

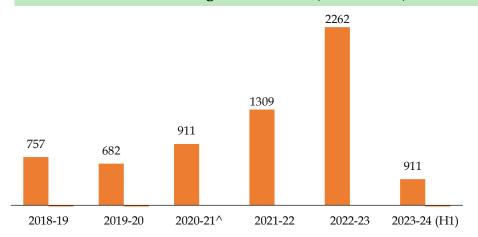


^{*} Includes infirm power of NNTPS Unit-I and 709 MW Solar #Includes infirm power of NNTPS Unit II Source: Standalone Financial Results FY 2022-23

PLF (%) Comparison - Thermal



Segment Results (Rs in Crore)





Forward Outlook



Lignite: 30.1 MTPA Coal : 20 MTPA

Mining : 50.1 MTPA

Capacity

NLCIL: 3640 MW

IV : 1000 MW

Thermal: 4640 MW

Capacity

Solar : 1380 MW

Wind: 51 MW

RE Capacity: 1431 MW

Mining

CAPEX Planned: Rs. 8,351 Cr

Thermal

Power

CAPEX Planned: Rs. 46,023 Cr

Renewable Power

CAPEX Planned: Rs.23,402 Cr

Lignite: 38.1 MTPA Coal: 44 MTPA

Mining: 82.1 MTPA

Capacity

NLCIL: 8160 MW

JV : 2980 MW

Thermal: 11,140 MW

Capacity

Solar : 5880 MW

Wind : 151 MW

RE Capacity: 6,031 MW

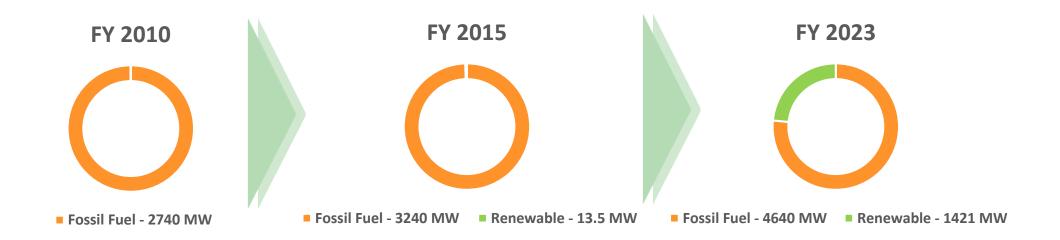
Total CAPEX Planned: Rs. 82,173 Cr

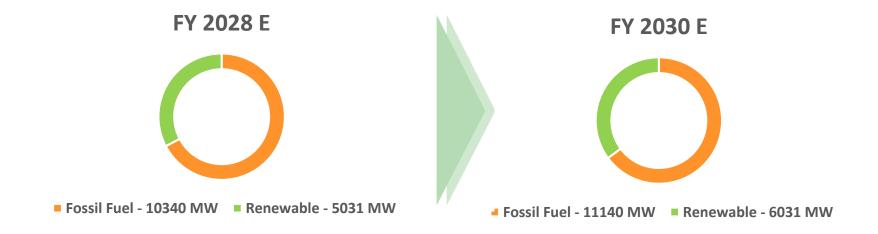
CAPEX planned for other Diversification Projects (LTM, OB to Sand and Gasification) is 4,398 Cr



Capacity Mix



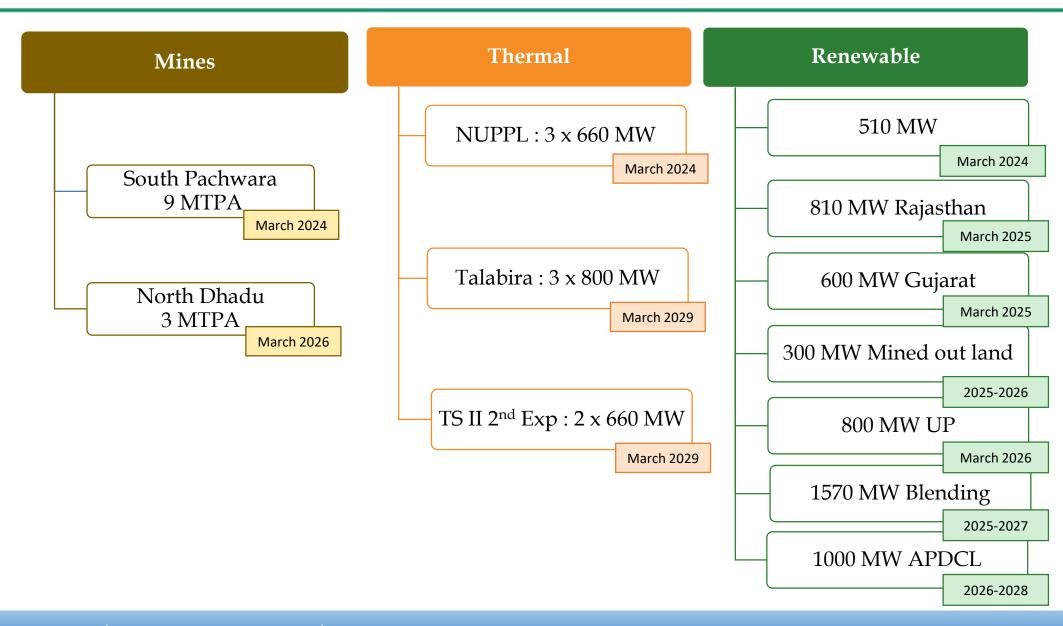






Projects Under Implementation & Scheduled CoD

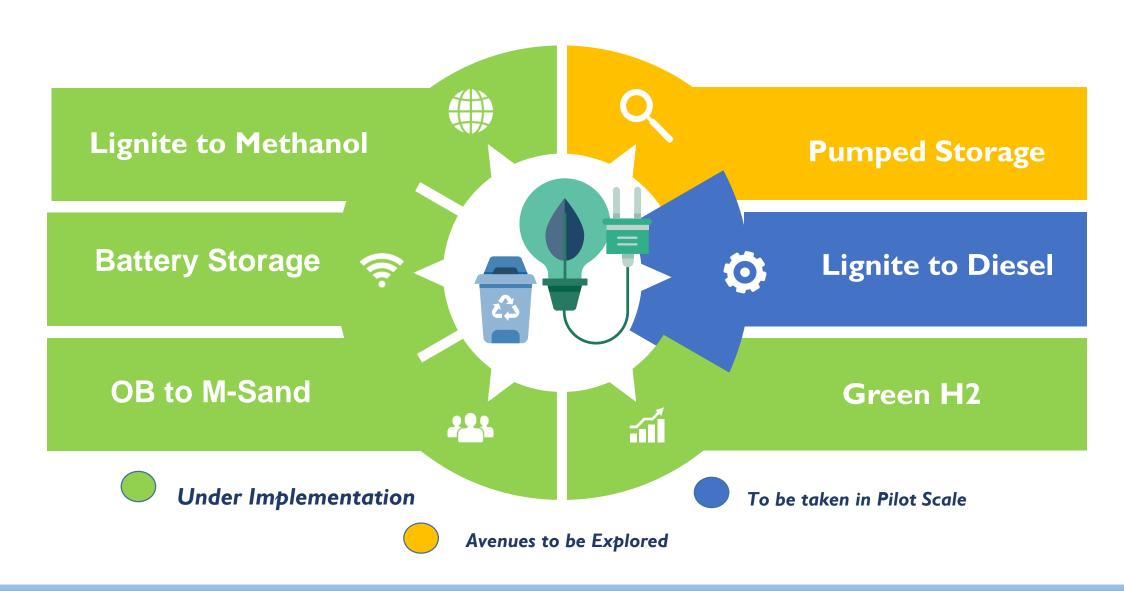






Diversification Projects







Financial Projection - NLCIL Group



Rs Cr

FY 2023

FY 2030 E

CAGR

Revenue from Operations

16,165

34,852

11.60 %

Profit Before Tax

2,068

6,539

17.88 %

Profit After Tax

1,426

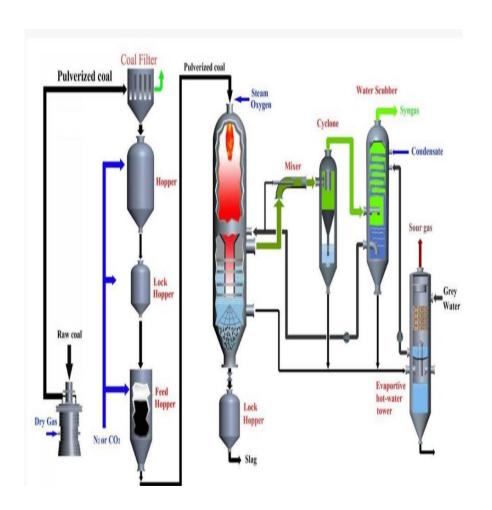
4,185

16.63 %



Lignite To Methanol





Project Highlights

- o Pilot Plant capacity 0.40 MTPA
- o Estimated Project cost: Rs.4,394 Cr
- The quantity of lignite required is 2.26 MTPA
- The total period of Project is 42 months from the date of LOA
- o The Project is expected to complete by March-2027

Project – Current Status

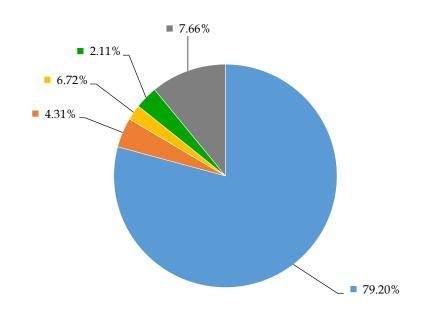
- o DFR prepared by M/s PDIL & Financial appraisal by M/s SBI Caps approved by Board.
- Licensor/ Technology: Dry feed bottom quench entrained bed technology - Shortlisted & approved
- Project implementation mode: Lump-Sum Turn Key NLCIL engaged M/s EIL as Project Management Consultant for implementation
- Global tender floated
- o LEPC-1 : Lignite to Syngas → 3 Bids received
- o LEPC-2 : Syngas to Methanol → Tender opening on 30.11.2023



Shareholding Pattern



Shareholding Pattern*



Total No. of Shares - 138,66,36,609

Govt. of India

■ State Govt.Sponsored Institutions

■ Mutual Funds , Financial Institutions & Banks

■ Insurance Companies

■ Others

*Shareholding Pattern as on 30.09.2023 #Market Cap as on 27.10.2023 (Closing Price of BSE @ Rs. 130.90)

No. of Shareholders

| (A) Promoter & Promoter Group | |
|---|----------|
| Govt. of India | 1 |
| (B) Public | |
| State Govt Sponsored Institutions | 5 |
| Mutual Funds , Financial Institutions, Banks & Foreign Portfolio Investors | 70 |
| Insurance | 6 |
| Others | 1,68,857 |
| Total | 1,68,939 |

Market Cap - Rs. 18,151.07 *Crore#*



CSR Initiatives



Details of CSR expenditure (Rs. Cr)

| Year | Norm | Actual |
|---------|-------|---------|
| 2020-21 | 46.74 | 46.74 |
| 2021-22 | 40.8 | 41.03* |
| 2022-23 | 39.65 | 43.07 |
| 2023-24 | 40.27 | 5.64 ** |

^{*}Includes Rs. 0.23 Cr spent on CER Expenses of Talabira Project

** CSR Expenditure upto FY 2023-24 Q2

Green belt development

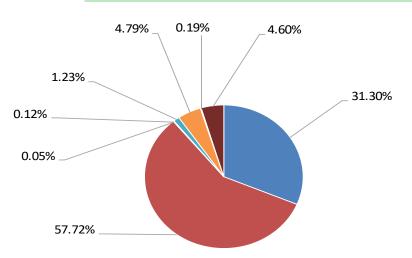


Neyveli Township Overview Green Cover with 191 lakh trees.

Paddy field on Reclaimed Mined land at Neyveli



% of amount spent on CSR Activities in 2022-23



CSR Expenditure FY 2022-23: Rs. 4307.39 Lakh

- Promoting Health care and Sanitation
- Promoting Education and Employment Enhancing Skills
- Protection of national heritage, art and culture
- Measures for the benefit of armed forces veterans
- Promoting Rural Sports
- Rural development project
- Disaster Management, including relief, rehabilitation and reconstruction activities
- Administrative Over Heads











Sustainable Development - ESG Front



Energy Conservation

- Formed 14 industrial service units for adoption of energy conservation measures
- Installation of energy efficient equipment's
- Energy Audit for Thermal Power Stations
- Minimisation of idle running hours in crushers in TPSs
- Timer Processor units are being installed in outdoor lights
- Adding of capacitor banks through induction motors
- 50.77 MU of energy conserved through energy efficiency measures

Technology Absorption

- Extraction of construction grade sand from overburden materials
- Studies on Zeolite based catalyst for mitigation of exhaust gas pollution
- Exploring alternate use of lignite is in progress.

R & D Initiatives

- Prevention of Premature Failures and Enhancing Life of Bottom Rollers used in Bucket Wheel Excavators
- Feasibility of Setting up a pilot plant for Lignite to Syngas Integrated with Clean Power Generation by IGCC & Production of Value Added Chemicals
- Extraction of Diesel from Lignite
- Membrane-less, Chemical free, Plug and Play, Hassle Free; Water & Wastewater Treatment
- Smart IoT Controlled Cultivation of Herbal Crop
- Hydroponics Farming in the Backfilled Mines Area of NLCIL
- Development of Eco-Friendly Geo-Polymer Ash Based green bricks using solar heating
- Activated carbon development using lignite HA sludge
- Establishing pilot plant for Green Hydrogen Production







Thank You