

September 14, 2020

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Dear Sir/Madam,

Sub: Press Release

Please find enclosed the press release, titled “**New Zealand’s leading Aviation Services Firm, Salus Aviation TRUSTS Ramco Aviation**” which is being released to the press from our end.

The aforesaid intimation is also being hosted on the website of the Company www.ramco.com.

Kindly take on record the same.

Thanking you,

Yours sincerely,

For **RAMCO SYSTEMS LIMITED**


VIJAYA RAGHAVAN
COMPANY SECRETARY



Encl: As above

Ramco Systems Limited

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www.ramco.com

New Zealand's leading Aviation Services Firm,
Salus Aviation TRUSTS Ramco Aviation

Auckland, NEW ZEALAND/ Chennai, INDIA – September 14, 2020 – Global Aviation software specialist [Ramco Systems](#) announced that it will implement its flagship aviation software [Ramco Aviation M&E MRO Suite V5.8](#) for the **Salus Aviation Group**, one of New Zealand's largest aviation services providers.

Ramco Aviation software will offer different modules on the cloud such as Maintenance and Engineering, MRO Services and Part Sales, Supply Chain Management, and Compliance, bundled with Finance and Manufacturing offerings, while delivering simplified user experience via Hubs.

New Zealand based Salus Aviation has seen consistent growth due to regular expansion and acquisition activities. This growth has led to a large and a specialised employee base throughout the entire group supporting the helicopter and fixed-wing industry from locations across New Zealand and the United States.

In order to improve operational efficiencies, Salus embarked on a digital transformation initiative and chose Ramco's modern, integrated Aviation Suite to provide a single platform across the business, ensuring group-wide operational visibility and discipline, thus improving overall efficiency.

Rab McLean, Head of IT, Salus Aviation, said, "We chose Ramco as our preferred ERP supplier as it provides an end-to-end solution backed by next-gen technology in real-time. We believe that this will help us achieve a successful digital transformation. We look forward to working with their team to see how its software can solve our company pain points while improving overall efficiency."

Virender Aggarwal, CEO, Ramco Systems, said, "We are pleased to have been chosen by Salus Aviation for our Aviation Suite among different vendors, underscoring our track record in the aviation industry. Since Salus manages operations across multiple locations and value streams, it requires a holistic overview of all the operational processes in real-time to make better decisions. We at Ramco are glad to be able to fill this gap for them."

[Ramco Aviation Software](#) is trusted by 24,000+ users to manage 4,000+ aircraft globally. Accessible on cloud and mobile, Ramco Aviation Software continues to innovate with 'Anywhere Apps', significantly reducing transaction time both during aircraft-on-ground (AOG) conditions and critical aircraft turnarounds. Ramco is changing the paradigm of enterprise software with Artificial Intelligence and Machine Learning based solutions, powered by cool new features such as digital task cards, offline capability, chatbots, mail bots, HUBs and cognitive solutions. With 80+ Aviation organizations onboard, Ramco is the solution of choice for top heli-operators, leading defense and multiple MROs around the world.

About Salus Aviation:

The Salus Group provide a full complement of helicopter and fixed wing services and sales with locations in the United States of America, New Zealand. The Group includes Heli Parts Nevada (HPN), Oceania Aviation Limited, Heli-Trading Network (HTN) and Gisborne Helicopters. Salus Aviation is focused on growing its presence in key global markets through strategic partnerships with both customers and suppliers.

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which

allows users to complete transactions using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1800+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of 2020 ISG Paragon Awards Asia Pacific, for 'Transformation' and 'Collaboration' Awards
Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services;
Winner Global Payroll Transformation Project of the Year – 2019 by Global Payroll Association;
Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award

For more information, please visit <http://www.ramco.com/aviation>

Follow Ramco on Twitter [@ramcosystems](https://twitter.com/ramcosystems) / [@ramcoaviation](https://twitter.com/ramcoaviation) and stay tuned to <http://blogs.ramco.com>

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