



CIN No : L24239MH1987PLC043662

Date: 25<sup>th</sup> December, 2021

To  
BSE Ltd.  
Listing Department,  
Phiroze Jeejeebhoy Towers, Dalal Street , Fort,  
Mumbai - 400 001

Ref.: BSE Scrip Code - 539730

**Subject: Outcome of Analyst/Investor Meet**

Dear Sir / Madam,

This is in reference to the Analyst Meet via Zoom Platform that was scheduled on December 25, 2021 at 4:00 P.M.

In regard to this we would like to share with our stakeholders that a great response was received from the Analysts/Investors towards this Meeting.

Questions in regards to procurement, capacity building, marketing, short term / long term debts of the Company, expenditure on R&D, Stock Management, tax burden & GST, new upcoming projects, cash credit and cash management, working capital requirements, Human Resources / workforce planning, factoring, overall Industry growth prospects were some of the aspects on which Anlaysts/Investors had raised their queries.

Mr. Fredun Medhora, Managing Director of the Company addressed all these queries; as raised by the various Investors to their satisfaction.

The Conference call started as scheduled at 4:00 P.M. and concluded at 6.25 P.M.

No unpublished price sensitive information (UPSI) was discussed during the interactions in the said Zoom Meeting.

Kindly take the same on your Records.

Thanking you,  
For Fredun Pharmaceuticals Limited

Fredun Nariman Medhora  
Managing Director  
DIN: 01745348



**Registered Office:** Manoj Industrial Premises, G.D. Ambekar Marg, Wadala (W), Mumbai - 400 031, (INDIA)

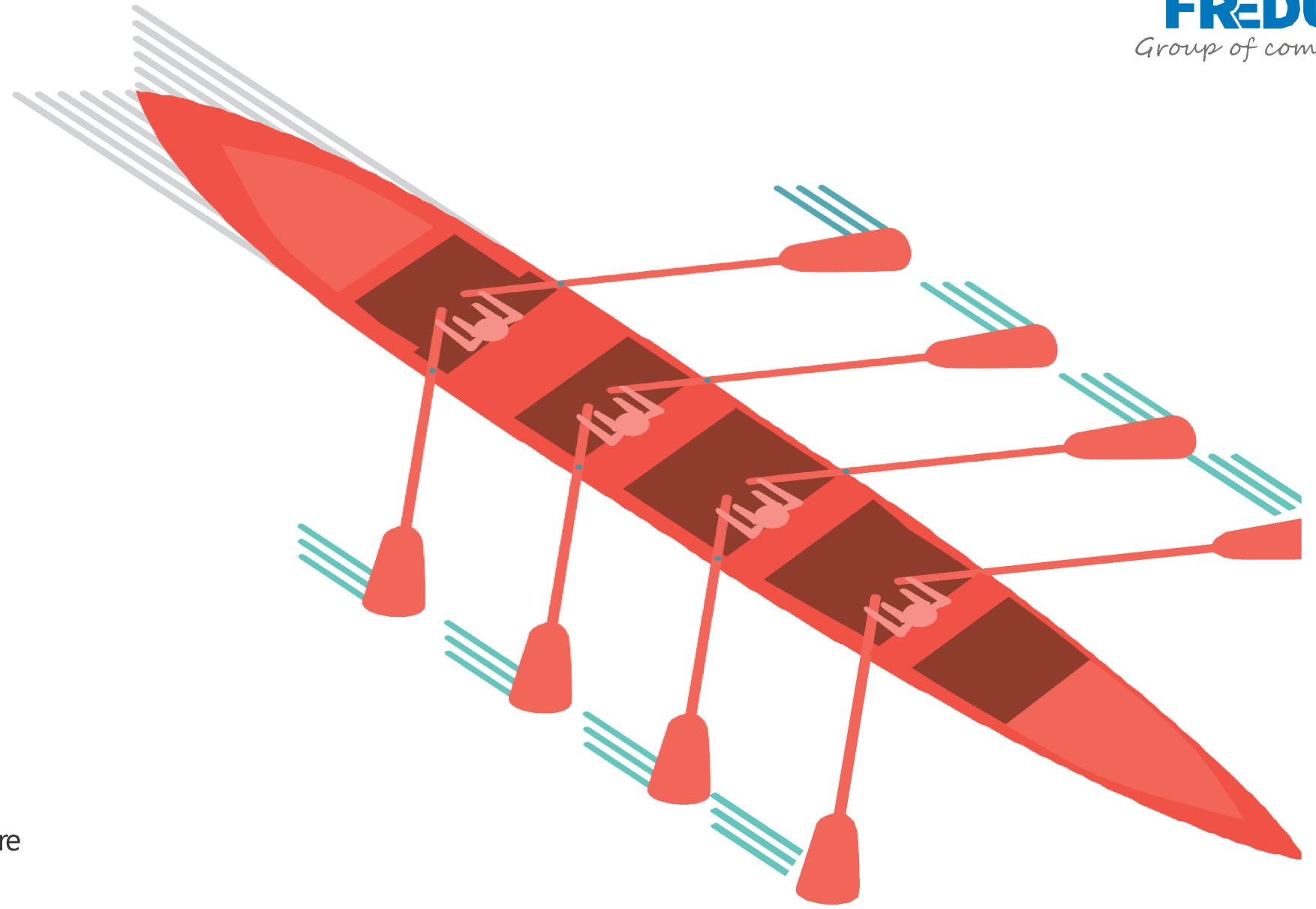
**Corporate Office:** Urmi Estate, 11th Floor, Ganpatrao Kadam Marg, Lower Parel (W), Mumbai - 400013.

**Phone No.:** 91-22- 4031 8111 **Fax:** 91-22-4031 8133

**Factory:** 14,15,16, Zorabian Industrial Complex, Vevoor, Palghar (E), Dist: Palghar - 401 404.

**Phone No.:** +917045957828, +917045957829, +917045957830, +917045956857

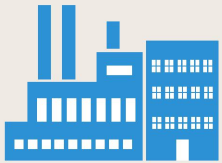
**E-Mail:** business@fredungroup.com **Web:** www.fredungroup.com



Compassionate Healthcare

# Highlights

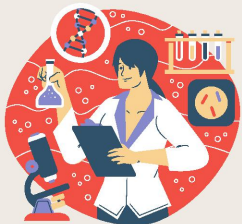
- FREDUN as a group is dedicated to improving the lives of people.
- Our aim is not only profitability but is effective efficiency.



34 years of experience in manufacturing



WHO GMP certified facilities



Team of highly qualified research scientists



ISO-9001:2015




# We are currently exporting to 46 Countries

 • AZERBAIJAN

 • BENIN

 • CAMBODIA

 • CONGO

 • COSTA RICA

 • GHANA

 • HAITI

 • IRAQ

 • IVORY COAST

 • KENYA

 • KYRGYZSTAN

 • MALAYSIA


 • MALI

 • MAURITIUS

 • MOZAMBIQUE

 • MYANMAR

 • NIGER

 • NIGERIA


 • OMAN

 • PAPUA NEW GUINEA

 • PERU

 • PHILIPPINES

 • RWANDA

 • SOMALIA

 • SOUTH SUDAN

 • SRI LANKA

 • TAJIKISTAN

 • TANZANIA

 • TOGO

 • TURKMENISTAN

 • UAE

 • UGANDA

 • UZBEKISTAN

 • VENEZUELA

 • VIETNAM

 • YEMEN

 • ZAMBIA



# FPL DIVISIONS



**FREOSSi**<sup>®</sup>

# Why FREOSSI?

- The division is formed to market its effective, safe and reliable animal healthcare quality products like MCHC bases supplements, animal feed additives and other animal healthcare formulations for pets, poultry and cattle which enables the customers to maximize their profits.
- Specializes in manufacturing various formulations made from MCHC (Microcrystalline Hydroxyapatite Complex) which is a natural source of Calcium & Phosphorus for animals.
- Largest manufacturer of MCHC in India.
- It is a unique Calcium Supplement with a bioavailable (about 25% Calcium and about 12% Phosphorus) in the natural ratio of 2:1. Also, it contains trace minerals, about 25% proteins, about 12% collagens all in the natural form.
- X-Ray crystallography & electron microscope studies have also been carried out to establish its Bioavailability. Its efficacy is time-tested and clinically proven for more than 60 years.
- Ensure superior quality control of raw materials and finished products and gets the quality approval of all their products from a professional laboratory run by highly qualified personnel.



# Summary

Freossi division was launched in India a year ago with an aim of providing the best quality, efficient and affordable pet healthcare products in India.

Initially introduced 4 products and soon will launch pet grooming range of products to cater the increasing demand of said category.

30+ products by JAN 2022.

Freossi has started its operation in Maharashtra, Punjab, Haryana and Goa and target to launch in another 8 states by end of FY 22.

Actively participated in events organized by Bombay Presidency Kennel Club, Kennel Association of Goa, Times Pet & Us and Bark Club.

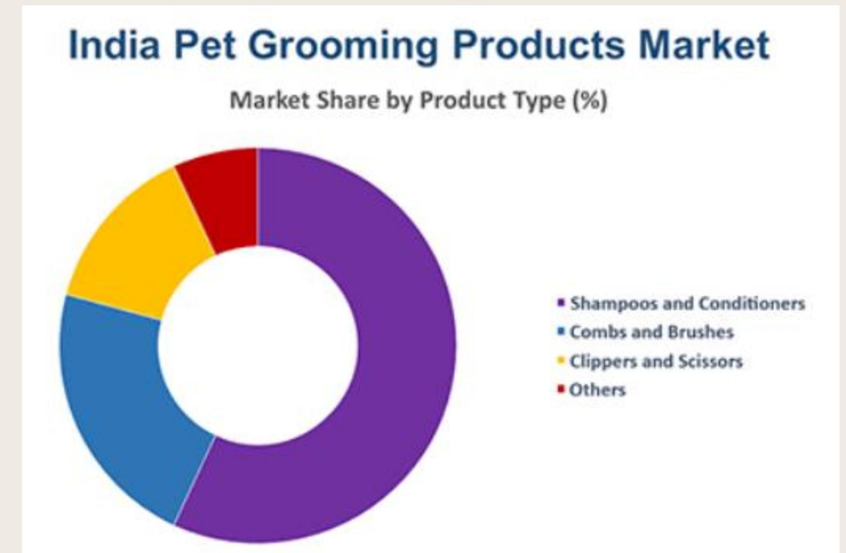
Organized an event for PPAM in OCT 2021 and one will conclude in December 2021.

Products are available and sold on Amazon.in.



# Pet Care – The Indian Scenario

- Overall, India Pet Care market is expected to cross INR 7500 crores by the end of the year 2025-26.
- It will be registering a compounded annual growth rate (CAGR) of more than 19%.
- Population of Pet Dogs in millions, India, 2014-2023
- The market is led by the dog segment which accounted for more than half of the market share.
- Stylish and cute pets are the global trends in the market which urge the demand for pet grooming products, allowing the segment to grow with an anticipated CAGR of more than 30%



# Product Basket

## FREPRIMECAL<sup>®</sup> Tablets



- ✓ Contains a combination of Biologically Derived Calcium, Phosphorus, Proteins, Collagens and fortified with Vitamin D3.
- ✓ Prevents Calcium and Phosphorus deficiency in growing and old pets.
- ✓ Helps to prevent Osteoporosis and other degenerative bone disorders in dogs and cats.
- ✓ Prevents Eclampsia (Puerperal tetany or Hypocalcemia) which is an emergency medical condition associated with a life-threatening drop in blood calcium levels that occurs in pregnant and lactating bitches.

## FREOSSIPOWER<sup>®</sup> Granules



- ✓ Super Supplement for Healthy Bones.
- ✓ MCHC helps promote remineralization and stimulates osteogenesis.
- ✓ Provides a safe and effective cure for animals for whom NSAIDs are no longer desirable due to gastric toxicity, gut intolerance, and risk of renal damage.
- ✓ Boswellic acid exhibits anti-inflammatory properties; helps to reduce respiratory tract infection; and painful menstruation.
- ✓ Vitamins and minerals give further benefits.

## FREOSSTONE<sup>®</sup> Granules



- ✓ Biologically Derived Calcium, Phosphorus Feed Supplement with trace Minerals Fortified with Vitamin D3.
- ✓ Reduces inflammation and pain associated with acute inflammation of body parts of a non-human animal, particularly of joints due to injury or arthritic conditions like osteoarthritis and rheumatoid arthritis or other disease.

## FREOSSTONE<sup>®</sup>+ Granules



- ✓ Combination of Biologically derived Calcium and Phosphorus with Potent Herbal Extracts.
- ✓ Improves skeletal and muscular strength in animals.
- ✓ Prevents osteoporosis and rickets.
- ✓ Improves milk yield and helps in irregular or suppressed lactation.
- ✓ Ensures lengthy lactation.

# Coming soon ...

DOCTOR  R  
Z A N E

SHAMPOO

CONDITIONER

PAW CREAM

DEODARANT

EAR/EYE/TEETH WIPES

DISINFECTANT WIPES



# Strength & Competitors

Only leading & largest manufacturer of MCHC in India

Ethical Marketing for quick penetration PAN India

Presence on E-Commerce platforms

