

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400 001. Stock Code : 532638	National Stock Exchange of India Limited Exchange Plaza, Bandra-Kurla Complex, Bandra (East), Mumbai 400 051. Stock Symbol : SHOPERSTOP
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Dear Sir / Madam,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“the SEBI LODR”)

Pursuant to the provisions of Regulation 47 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith, copies of the newspaper advertisements publishing the Financial Results for the quarter ended June 30, 2023 (approved at the meeting of the Board of Directors of the Company held on Monday, July 24, 2023) in Free Press Journal and Navashakti on July 26, 2023.

We request you to take the same on records.

Yours truly,

For **Shoppers Stop Limited**

Vijay Kumar Gupta
Vice President – Legal, CS & Compliance Officer
ACS No: 14545

Encl: A/a

Shoppers Stop Limited

GOVERNMENT OF MAHARASHTRA, HOME DEPARTMENT (PORTS & TRANSPORT)
MAHARASHTRA MARITIME BOARD
 Indian Mercantile Chambers, 2nd Floor, Ramjibhai Kamani Marg, Ballard Estate, Mumbai-400 001. Tel.: 022-69041777, Fax: 022-69041740
 Website: https://mahamb.maharashtra.gov.in, Email: ceo.mmb@maharashtra.gov.in / ceommb@gmail.com
E-Tender Notice - (Year 2023-24)
 Main Portal : https://mahatenders.gov.in
 Digitally signed E-Tender for following work is invited by Chief Executive Officer, Maharashtra Maritime Board, Mumbai, from Registered with Government of Maharashtra in appropriate class and having experience in execution of civil Engineering works, for following work in B1 Tender Form.

Sr. No.	Name of Work	Cost of Tender in Rs.	Earnest Money Amount in Rs.	Blank Tender form amount in Rs.	Time limit for Completion of Work
1.	Annual Repair & Maintenance to Maharashtra Maritime Board, Mumbai Head Office (Second & Third Floor)	31,86,907/-	32,000/-	590/-	09 Months (Including Monsoon)

The details can be viewed online and downloaded directly from the Government of Maharashtra E-Tendering Portal https://mahatenders.gov.in on 26.07.2023 at 10:01 hours (IST) onwards.
 The right to reject any or all tenders without assigning any reason is reserved.
 Sd/- Executive Engineer, Maharashtra Maritime Board, Mumbai
 DGIPR 2023-24/2341

WALCHAND PEOPLEFIRST LIMITED
 CIN : L74140MH1920PLC000791
 Regd. Office : 1 Construction house, 5 Walchand Hirachand Marg, Ballard Estate, Mumbai-400001.
 Website : www.walchandpeoplefirst.com, Email : kajal@walchandgroup.com, Tel. : 022-67818181, Fax : 022-22610574

Extract of Statement of Unaudited Financial Results for the quarter ended June 30, 2023

Sr. No.	Particulars	Rs. In Lakhs			
		Quarter ended 30.06.2023 Unaudited	Quarter ended 31.03.2023 Audited	Quarter ended 30.06.2022 Unaudited	Year ended 31.03.2023 Audited
1	Total Income from Operations (Net)	567.89	510.85	422.16	2,020.11
2	Net Profit / (Loss) for the period (before Tax, Exceptional and / or Extraordinary items)	41.11	9.98	10.34	404.32
3	Net Profit / (Loss) for the period before Tax (after Exceptional and / or Extraordinary items)	41.11	9.98	10.34	404.32
4	Net Profit / (Loss) for the period after Tax (after Exceptional and / or Extraordinary items)	31.58	11.28	10.74	349.62
5	Total Comprehensive income for the period (after tax)	29.80	9.38	13.39	355.69
6	Paid up Equity Share Capital - Face Value Rs. 10/- each	290.39	290.39	290.39	290.39
7	Earnings Per Share (Before extraordinary items) (of Rs. 10/- each) Basic & Diluted for the period : (In Rs.)	1.09	0.39	0.37	12.04
	Earnings Per Share (after extraordinary items) (of Rs. 10/- each) Basic & Diluted for the period : (In Rs.)	1.09	0.39	0.37	12.04

Notes :
 1 The above is an extract of the detailed format of quarterly financial results filed with the stock exchange under Regulation 33 of the SEBI (Listing and other disclosure requirements) Regulations, 2015. The full format of the quarterly financial results is available on the stock exchange website www.bseindia.com and Company's website www.walchandpeoplefirst.com.
 2 The above unaudited financial results have been prepared in accordance with Indian Accounting Standards as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
 3 The above unaudited financial results for the quarter ended June 30, 2023 have been duly reviewed by Statutory auditors, recommended by the Audit Committee and have been approved and were taken on record by the Board of Directors at its meeting held on July 24, 2023.
 4 The company has a single segment namely "Training". Therefore the company's business does not fall under different operating segments as defined by Ind AS - 108.
 5 The figures for the quarter ended March 31, 2023 are the balancing figures between the audited figures in respect of full financial year and the published year to date figures upto the third quarter of the relevant financial year.
 6 Other income for the quarter ended 30th June 2023 includes Income on fair valuation of the Financial Assets, amounting to Rs. 32.84 Lakhs on account of fair valuation as on that date.
 7 Previous quarter / previous period figures have been regrouped / rearranged wherever necessary.
 By the order of the Board (PALLAVI JHA)
 Chairperson & Managing Director
 Place : Mumbai Date : July 24, 2023 DIN No. 00068519

SPENTA INTERNATIONAL LIMITED
 CIN : L28129MH1986PLC004042
 Regd. Office: Plot No.13 to 16, Dewan Industrial Estate, Village Navali, Palghar (West) - 401 004. Tel:- 7666625388 / 7666025388 Email: cs@spentasocks.com Website: www.spentasocks.com

NOTICE
 (For the attention of the Equity Shareholders of the Company)
 Transfer of Equity Shares of the Company to Investor Education and Protection Fund (IEPF) Demat Account

The Notice is published pursuant to provisions of Section 124(6) of the Companies Act, 2013 read with Rule 6 of the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 and as amended ("the Rules"). The Rules, inter-alia, contain provisions for transfer of shares, in respect of which dividends remain unpaid or undivided for seven consecutive years or more, to the Investor Education and Protection Fund (IEPF). It is noticed from the records that certain shareholders of the Company have not encashed their dividend warrants and their dividends have remain undivided for seven consecutive years from the financial year 2015-16. Pursuant to aforesaid Rules, the Company has sent individual communication to the concerned shareholders at their registered address whose shares are liable to be transferred to IEPF Authority under the said Rules. The Company has uploaded details of such Members and Equity Shares due for transfer to the IEPF on its website at www.spentasocks.com. Shareholders are requested to verify the details of the shares liable to be transferred to IEPF. Notice is given to all such shareholders to make a valid claim to the Company or the Registrar and Share Transfer Agents (RTA) with a request letter duly signed by all shareholders along with proper identification proofs for claiming unpaid dividend sums, so that the Equity Shares are not transferred to the IEPF. It may kindly be noted that if no valid claim is received by the Company or the RTA on or before 03 November 2023, the Company will transfer such Equity Shares to the IEPF without any further notice pursuant to the Rules. Shareholders are requested to note that undivided dividends and Equity Shares transferred to the IEPF (including benefits, if any, on such shares) can be claimed back from the IEPF Authority after following procedure prescribed in the Rules. For any information/clarification/assistance, the RTA or the Company can be contacted at below mentioned address:
 Link Intime India Private Limited C-101, 247 Spenta International Limited, Plot No. 13-16, Park, LBS Marg, Vikhroli (West), Mumbai, Dewan Industrial Estate, Village Navali, Maharashtra - 400083, Telephone: 022 49186270, Email: mt.helpdesk@linkintime.co.in 022-24300050/10 Email: cs@spentasocks.com
 For Spenta International Limited Sd/- Danny Hansotia Compliance Officer
 Place: Palghar Date: 26th July, 2023

MOTILAL OSWAL HOME LOANS
 Regd. Office: Motilal Oswal Tower, Rahimtullah Sayani Road, Opp. Parel ST Depot, Prabhadevi, Mumbai - 400 025. Tel: (022) 47189999 Website: www.motilaloswal.com, Email: hfquery@motilaloswal.com

POSSESSION NOTICE (FOR IMMOVABLE PROPERTY/IES)
 Whereas the undersigned being the Authorised Officer of the Motilal Oswal Home Finance Limited (Formerly known as Aspire Home Finance Corporation Ltd), under the Securitisation and Reconstruction of Financial Assets & in compliance of Rule 8(1) of Enforcement of Security Interest Act, 2002, and in exercise of powers conferred under section 13(12) read with Rule 3 of the Security Interest (Enforcement) Rules 2002, issued demand notice(s) on the date mentioned against each account calling upon the respective borrower(s) to repay the amount as mentioned against each account within 60 days from the date of notice(s)/date of receipt of the said notice(s).
 The borrower/s having failed to repay the amount, notice is hereby given to the borrower/s and the public in general that the undersigned has taken possession of the property/ies described herein below in exercise powers conferred on him/ her under Section 13(4) of the said Act read with Rule 8 of the said Rules on the dates mentioned against each account. The borrower/s in particular and the public in general is hereby cautioned not to deal with the property/ies and any dealing with the property/ies will be subject to the charge of Motilal Oswal Home Finance Limited, for the amount and interest thereon as per loan agreement. The borrowers' attention is invited to provisions of Sub-section (8) of Section 13 of the Act, in respect of time available, to redeem the secured assets.

Sr No.	Loan Agreement No. / Name of the Borrower/ Co Borrower/Guarantor	Demand Notice Date & Amount	Date of possession Taken	Description of the Property/ies Mortgaged
1	LXPAN00416-170033208 Mitesh Mukesh Meisheri & Urvi Mitesh Meisheri	08-04-2022 For Rs 2019275/-	20-07-2023	Flat No :- 7, 1st.Bldg No-2, Kacharu Bhwan, Mhatre Nagar, Rajaji Path, Dombivali, East,Thane, Maharashtra- 421201
2	LXKAL00115-160004633 Vikas Harinarayan Nagar & Mayur Harinarayan Nagar	23-06-2021 For Rs 1663671/-	21-07-2023	Flat No. - 202, 2nd Floor, B - Wing Royal Regency, Village - Sonar Pada, Survey No. - 48, H.No.2B, Dombivali E, Opposite Saibaba Mandir, Thane, Maharashtra - 421204
3	LXKAL00418-190070797 Tukaram Shantaram Paste & Pushpa Tukaram Pashte	22-03-2021 For Rs 960214/-	21-07-2023	Flat No. - 201, 2nd Floor, Gurukrupa Apartment, Survey No. - 137/9, Near Grampanchayat Office, Village Kashioli, Taluka - Bhiwandi, District - Thane, Maharashtra - 421302

Sd/- Authorized Officer (Motilal Oswal Home Finance Limited)
 Place: Maharashtra Date : 26.07.2023

SHOPPERS STOP
Shoppers Stop Limited
 Registered Office: Umang Tower, 5th Floor, Mindspace, Off. Link Road, Malad (West), Mumbai - 400 064. Tel: (+91 22) 42497000 Website: www.shoppersstop.com. E-mail : investor@shoppersstop.com. CIN : L51900MH1997PLC108798

Shoppers Stop reports highest Q1 revenue* of Rs 1241 Cr and EBITDA* of Rs 58 Cr in Q1FY24

EXTRACT OF STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2023
 (Regulation 47(1)(b) of the SEBI (LODR) Regulations, 2015)

Particulars	STANDALONE				CONSOLIDATED			
	Quarter Ended		For the Financial Year Ended		Quarter Ended		For the Financial Year Ended	
	30 June 2023 Unaudited	31 Mar 2023 (Refer Note 2 below) Audited	30 June 2022 Unaudited	31 Mar 2023 Audited	30 June 2023 Unaudited	31 Mar 2023 (Refer Note 2 below) Audited	30 June 2022 Unaudited	31 Mar 2023 Audited
Total Income from operations	988.80	938.69	947.53	4,054.43	1,000.90	946.81	954.00	4,078.86
Profit / (Loss) for the period before tax and Exceptional Items	20.43	19.71	32.33	164.11	19.98	18.03	32.37	161.18
Profit / (Loss) for the period before tax after Exceptional Items	20.43	19.71	32.33	162.11	19.98	18.03	32.37	159.18
Profit / (Loss) for the period after tax and Exceptional Items	14.94	16.25	22.79	119.25	14.49	14.26	22.83	116.01
Total Comprehensive Income / (Loss) for the period	14.88	16.94	22.45	118.98	14.43	14.95	22.49	115.74
Equity Share Capital	54.83	54.83	54.76	54.83	54.83	54.83	54.76	54.83
Other equity				177.12				151.22
Earnings per share (In Rs.) (not annualised for quarter)								
Face value of Rs.5/- Per Share								
- Basic	1.36	1.48	2.08	10.88	1.32	1.30	2.08	10.59
- Diluted	1.35	1.47	2.07	10.80	1.31	1.29	2.07	10.51

Notes :
 1) The above is an extract of the detailed format of Quarterly Financial Results filed with the Stock Exchange under Regulation 33 of the SEBI (Listing and Other Disclosure Requirements) Regulations, 2015. The full format of the Quarterly Financial Results are available on the Stock Exchange websites, www.nseindia.com and www.bseindia.com and on the Company's website, www.corporate.shoppersstop.com
 2) The standalone and consolidated figures of the last quarter are the balancing figure between the audited figures in respect of the full financial year upto 31 March, 2023 and the unaudited year-to-date figures upto 31 December, 2022 being the date of the end of the third quarter of the financial year which were subjected to limited review by the auditor.
 3) This above financial results have been reviewed and recommended by the Audit Committee and have been approved and taken on records by the Board of Directors at its meetings held on 24 July, 2023.

Edelweiss RETAIL FINANCE
 Ideas create, values protect

Corporate Identity Number : U67120MH1997PLC285490
 Registered Office : Tower 3, Wing B, Kohinoor City Mall, Kohinoor City, Kiroli Road, Kurla(W), Mumbai 400070. Tel : +91-22-4272 2200
 Website : www.edelweisretailfin.com

Financial Results for the quarter ended June 30, 2023
 (₹ in Crores)

Particulars	Quarter Ended		Year Ended
	June 30, 2023 (Unaudited)	June 30, 2022 (Unaudited)	March 31, 2023 (Audited)
1 Total income from operations	29.98	37.32	129.72
2 Net Profit / (Loss) for the period (before Tax, Exceptional and/or Extraordinary items)	7.09	8.93	37.11
3 Net Profit / (Loss) for the period before Tax (after Exceptional and/or Extraordinary items)	7.09	8.93	37.11
4 Net Profit / (Loss) for the period after Tax (after Exceptional and/or Extraordinary items)	5.95	6.75	27.79
5 Total Comprehensive Income for the period [Comprising Profit / (Loss) for the period (after tax) and Other Comprehensive Income (after tax)]	5.95	6.75	27.88
6 Paid-up equity share capital (Face Value of ₹ 10/- Per Share)	42.95	42.95	42.95
7 Reserves (excluding Revaluation Reserves)	499.66	472.58	493.70
8 Securities Premium Account	311.21	311.21	311.21
9 Net worth ¹	539.08	503.56	533.00
10 Paid-up Debt Capital / Outstanding Debt ²	376.67	703.59	378.61
11 Outstanding Redeemable Preference Shares	-	-	-
12 Debt Equity Ratio ³	0.70	1.40	0.71
13 Earnings Per Share (₹) (Face Value of ₹ 10/- each)			
- Basic (Not annualised)	1.39	1.57	6.47
- Diluted (Not annualised)	1.39	1.57	6.47
14 Capital Redemption Reserve	-	-	-
15 Debenture Redemption Reserve	2.29	6.78	2.29
16 Debt Service Coverage Ratio (DSCR) ⁴	NA	NA	NA
17 Interest Service Coverage Ratio (ISCR) ⁵	NA	NA	NA

Notes :
 1. Net worth = Share capital + Share application money pending allotment + Reserves & Surplus - Deferred Tax Assets
 2. Paid-up Debt Capital / Outstanding Debt = Total Debt (Debt Securities + Borrowings (other than debt securities) + Subordinated Liabilities)
 3. Debt-equity Ratio = Total debt (Long term + Short term + Current maturities of long term debt) / Net worth
 4. DSCR = Profit before interest and tax / (Interest expense + Principal repayment in next six months)
 5. ISCR = Profit before interest and tax / Interest expense

Notes :
 1. The above is an extract of the detailed format of quarter and year ended financial results filed with the Stock Exchanges in accordance with Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015"), as amended and the Accounting Standards specified under section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 as amended and the relevant provision of the Companies Act, 2013, as applicable. The full format of quarter and year ended financial results are available on the websites of the Stock exchange (www.bseindia.com and www.nseindia.com) and the Company's website (https://www.edelweisretailfin.com).
 2. For the other line items referred in regulation 52 (4) of the LODR Regulations, pertinent disclosures have been made to the Stock Exchange (www.bseindia.com and www.nseindia.com) and the Company's website (https://www.edelweisretailfin.com).
 3. The above financial results of the Company are reviewed and recommended by the Audit Committee and have been approved by the Board of Directors of the Company at their respective meetings held on July 24, 2023.
 4. A Scheme of Amalgamation for merger of the Company ("Transferor Company") with ECL Finance Limited ("Transferee Company") and their respective shareholders under section 230 to 232 of the Companies Act, 2013 and the Rules made there under has been filed with National Company Law Tribunal ("NCLT") on March 26, 2019.
 On behalf of the Board of Directors
 Phanindranath Kakarla Director
 Mumbai 24th July, 2023 DIN: 02076676

INCOME STATEMENT - STANDALONE FOR THE QUARTER ENDED 30 JUNE, 2023
 (Rupees in Crores)

Particulars	Non - GAAP Financials			GAAP Financials		
	Q1FY24	Q1FY23	Gr%	Q1FY24	Q1FY23	Gr%
Gross Revenue	1,241.24	1,190.05	4.30%	1,103.20	1,057.84	4.29%
Net Revenue	1,092.62	1,048.43	4.21%	981.55	941.93	4.21%
Other Income	23.15	16.05	44.24%	7.25	5.60	29.46%
Total Revenue	1,115.77	1,064.48	4.82%	988.80	947.53	4.36%
Margin	416.27	401.01	3.80%	415.17	397.42	4.47%
Margin%	38.10%	38.25%	(20)Bps	42.30%	42.19%	10Bps
Operating Exp.	381.90	349.56	9.25%	242.88	235.00	3.35%
EBITDA	57.52	67.50	-14.79%	179.54	168.02	6.86%
EBITDA %	5.26%	6.44%	(110)Bps	18.29%	17.84%	50Bps
Depreciation	31.69	29.57	7.17%	105.00	84.56	24.17%
Finance Cost	3.06	5.62	-45.64%	54.11	51.13	5.83%
PBT	22.77	32.31	-29.52%	20.43	32.33	-36.79%
PBT%	2.08%	3.08%		2.08%	3.43%	
Exceptional Item/OCI	3.78			0.08	0.45	
PBT(Aft. Excp & OCI)	18.99	32.31	-41.22%	20.35	31.88	-36.16%
Tax	5.49	9.43		5.47	9.43	
PAT	13.50	22.88	-40.99%	14.88	22.45	-33.72%
PAT%	1.24%	2.18%	(100)Bps	1.52%	2.38%	(90)Bps

Note : Percentage computered on sales (net of GST)

Q1FY24 FINANCIAL RESULTS EXPLANATION OF NON-GAAP MEASURES
 To supplement our financial results presented on a GAAP basis, we presented a table without reference to IND AS 109 (Interest Income on present value of Security Deposits), IND AS 115 Revenue Recognition (effective from April 1 2018) and IND AS 116, Accounting of Lease Rentals (effective from April 1 2019). We believe this "Non-GAAP" Financials will reflect the comparable complete and full picture of our Financials.
 Our Non-GAAP in addition to Revenue on outright basis, considers Revenue of certain segment such as sales made on purchases from outright vendors on sale or return basis, consignment and concessionaire basis (though in GAAP we consider the net margin) and Lease Rent expenses as it was originally stated until March 31 2019.
 Our Non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be read only in conjunction with our consolidated financial results prepared in accordance with GAAP.
 Our management regularly uses our supplemental Non-GAAP financial measures internally to understand, manage, evaluate our business, make operating decisions and uses in planning for and forecasting future periods. Compensation of our executives is based in part on the performance of our business based on these Non-GAAP measures.
IND AS 115 - Revenue Recognition
 Under IND AS 115, the following sales are excluded and the net margin is considered as Revenue from Operations:
 • Sales made under the arrangement with our vendor on Sale or Return basis
 • Sales made under the arrangement of Consignment and Concessionaries
 As in the past, in our Non-GAAP Statement we have considered the aggregate sales made through these operations Rs.131.31 Crores for Q1 FY23-24 (Rs.134.72 Crores for Q1 FY22-23) and Cost of Goods Sold as COGS.
 In addition to this, Loyalty points expense on our Membership Card are netted out against sales in GAAP financials but grossed up in sales and shown separately as expense in Non-GAAP Rs.16.90 Crores for Q1 FY23-24 (Rs.14.66 Crores Q1 for FY22-23). Thus there is no impact in EBITDA under both the measures.
IND AS 116 - Lease Rentals
 The Ministry of Corporate Affairs (MCA) mandated Accounting Standard AS 116 for accounting:

the Lease Contracts, requiring Lessees to recognize leases on their balance sheets, instead of "off Balance Sheet". In summary all leases to be recognized in the balance sheet as an Asset and Liability and as follows:
 • The right to use assets and lease liability is measured at present value of minimum lease payments to be made over the lease term.
 • Right to use asset is depreciated over a lease term on a straight-line basis. Interest is added on lease liabilities and actual payments are reduced from the liabilities balance.
 • Operating lease expenses will be replaced by Depreciation and interest expenses.
 This is not comparable to the actual lease rentals paid during the Quarter and we have excluded the effect of AS 116 from our Non-GAAP operating expenses. We believe that payment of Lease Rentals Accounted as under AS 17 is more appropriate to evaluate our business performance.
 Consequently, our EBITDA in GAAP is higher by Rs.120.88 Crores for Q1 FY23-24 (Rs.98.15 Crores in Q1 FY22-23) on account of interest and depreciation.
 Depreciation is higher by Rs.70.03 Crores for Q1 FY23-24 (Rs.52.64 Crores in Q1 FY22-23). Interest is higher by Rs.50.85 Crores for Q1 FY23-24 (Rs.45.51 Crores in Q1 FY22-23)
 The Company has identified a few underperforming stores for closure. Accordingly, the excess of right to use liability over right to use assets has been accounted in Profit and Loss account amounting to Rs.3.79 Crores in Q1 FY23-24 (Rs.1.13 Crores in Q1 FY22-23) as other income in GAAP financials.
IND AS 102
 As per Ind AS 102, Share based payments, an amount of Rs.3.78 Crores for Q1FY24, being Employee stock option expenses has been reported in GAAP financials as employee cost expense and the same has been shown as exceptional item in Non-GAAP Income Statement.
IND AS 109
 Interest income accounted on Present value of deposits for Q1 FY23-24 Rs.3.09 Crores (Rs.2.28 Crores in Q1 FY22-23) and rent amortized (now depreciation) on prepaid rentals for Q1 FY23-24 Rs.3.25 Crores (Rs.2.34 Crores in Q1 FY22-23) has been considered in GAAP financials.
 Other than these changes, the GAAP and Non-GAAP are comparable.
 We have also attached reconciliation statement for the investors to understand the difference between these two statements.

* Non-GAAP

Place : Mumbai Date : 24 July, 2023

For Shoppers Stop Limited
 Venugopal G. Nair
 Customer Care Associate & Managing Director & Chief Executive Officer

WE THANK ALL OUR CUSTOMERS, ASSOCIATES & PARTNERS FOR THEIR CONSTANT SUPPORT

Adfactors 169

