

February 12, 2024

To, The Manager (CRD) BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001	To, The Manager - Listing Department National Stock Exchange of India Ltd Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (East) Mumbai - 400 051
Scrip Code: 522215	Symbol : HLEGLAS

Sub: Disclosure of Material Event / Information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Corporate Presentation.

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of the corporate presentation.

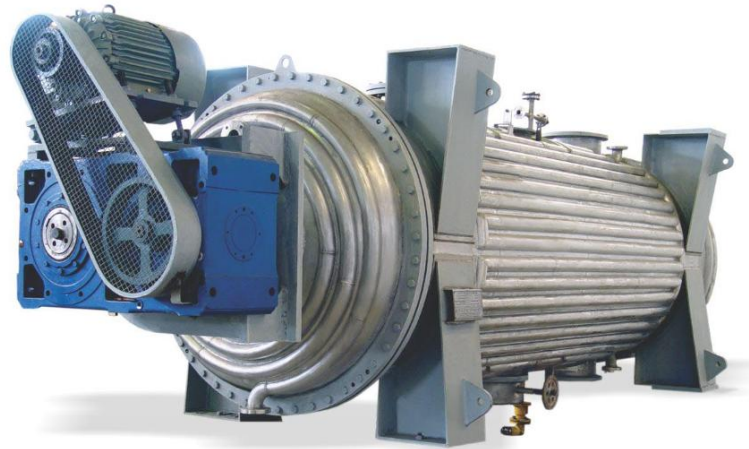
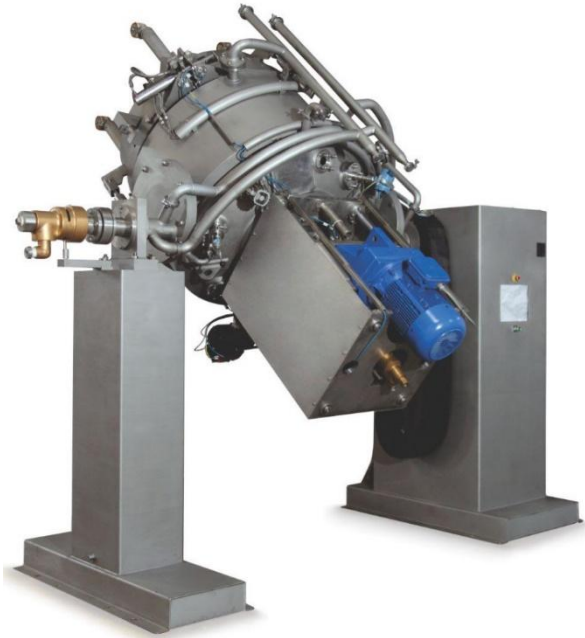
The said presentation is also uploaded on the website of the Company www.hleglascoat.com.

You are requested to take the same on records.

Thanking you.

Yours faithfully
For HLE Glascoat Limited

ACHAL S. THAKKAR
Company Secretary &
Compliance Officer



INVESTOR PRESENTATION

HLE Glascoat Limited

February 2025



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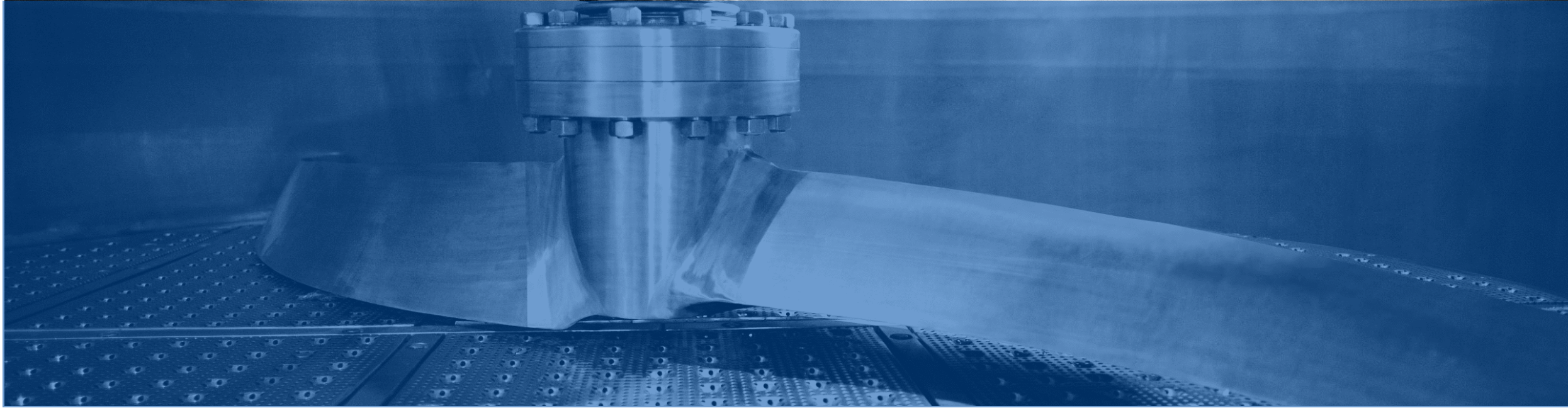
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Financial Performance

Key Operating Ratios and Financial
Statements

HLE Glascoat Overview



Leading Manufacturer of specialised processing equipment critical for chemical and pharmaceutical industries

Operating in segments with high barriers to entry

Well diversified revenue streams from multiple products

Diversified order book with marquee clientele and de-risk revenue sources

Modern certified manufacturing facilities of international standards with unique product engineering capabilities

Experienced management team

Quarter at a Glance : Order Book Growth, Strong Financials, and Strategic Focus Propel Performance



Q3 FY25

₹ 23,102.9 Lakhs

Revenue From Operations
-3.4% Y-o-Y

₹ 2,757.1 Lakhs

EBITDA
-4.0% Y-o-Y

₹ 1,028.2 Lakhs

PAT
+72.1% Y-o-Y

9M FY25

₹ 69,388.0 Lakhs

Revenue From Operations
+5.0% Y-o-Y

₹ 8,668.9 Lakhs

EBITDA
+5.2% Y-o-Y

₹ 3,012.3 Lakhs

PAT
+15.5% Y-o-Y

Orderbook of **₹ 68,323.8 Lakhs** as on 31st Dec, 2024 with a sequential growth of 13.4% providing a healthy visibility

Q3 FY25 Consolidated EBITDA **11.9%**
9M FY25 Consolidated PAT **12.5%**

Q3 FY25 Consolidated PAT **4.5%**
9M FY25 Consolidated PAT **4.3%**

The Company has completed the 26% stake acquisition in Clean Max Anchorage Pvt. Ltd. (CMAPL), which is expected to start power generation in H2 FY26, enhancing renewable energy usage and reducing costs

The Scheme of Amalgamation of Kinam Enterprise Pvt. Ltd. with HLE Glascoat Ltd. has received stock exchange approval and is awaiting NCLT Ahmedabad's approval

The Company repaid ₹4,317 lakhs crores in nine months ended 31st December 24, reflecting strong operational cash flow and paving the way for lower interest costs, supporting sustained profitability growth

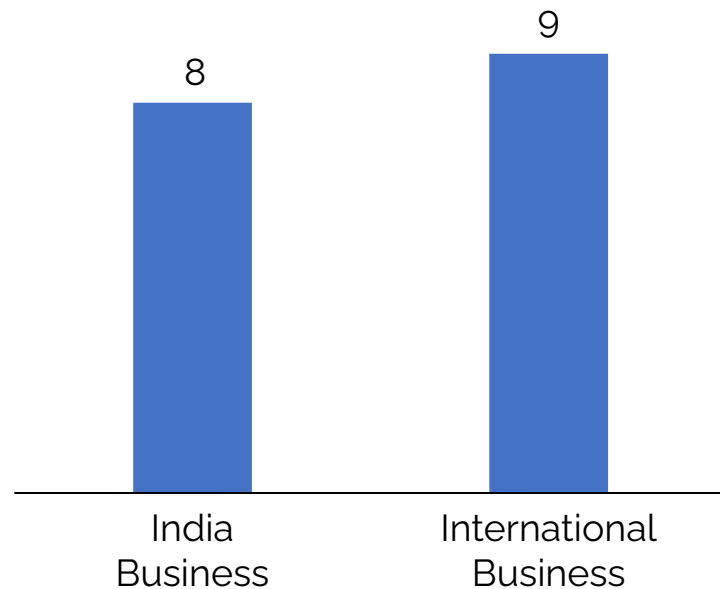
Notes: All the financial numbers are for HLE Glascoat Limited (Consolidated)

Fueling Growth: Strong Orders, New Products, and Wider Reach



Strong topline growth driven by a robust order book and inquiries

Order Book Visibility (No. of months)



₹ 683.2 cr
Total Order Book
(as on 31st Dec'24)

Orderbook providing visibility of 8 months for Indian business and 9 months for the International business.

Product Expansion

Successfully Launched SS Reactors.

Thaletec products are now launched in India

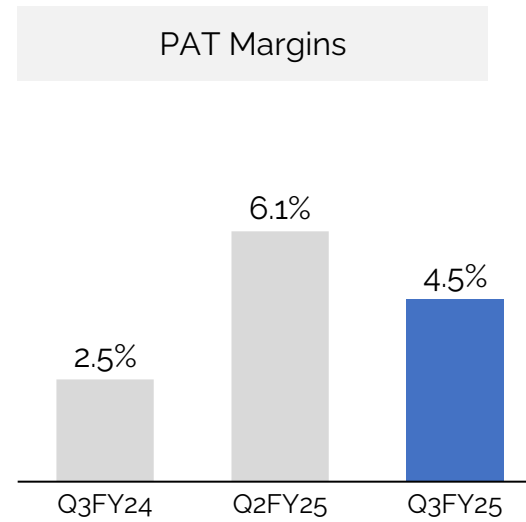
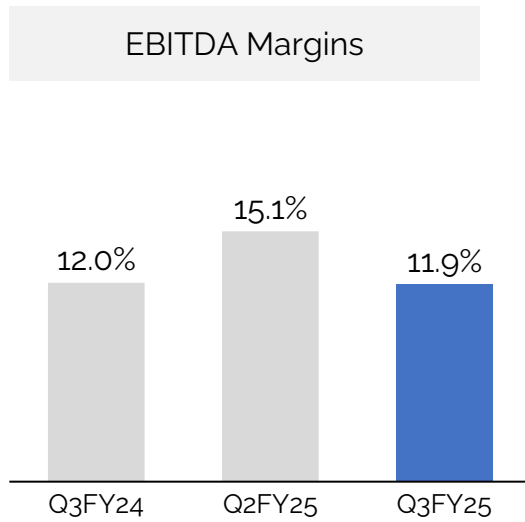
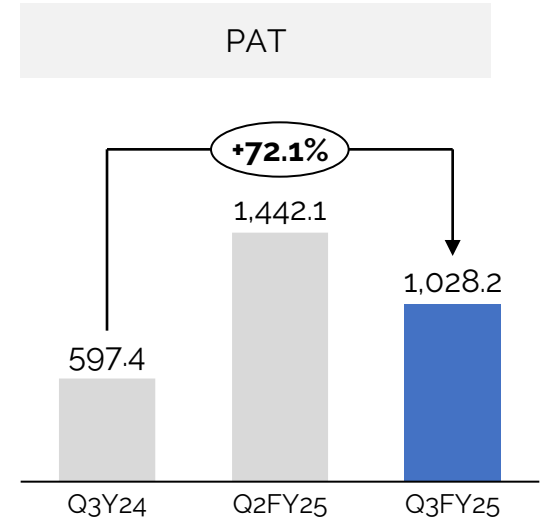
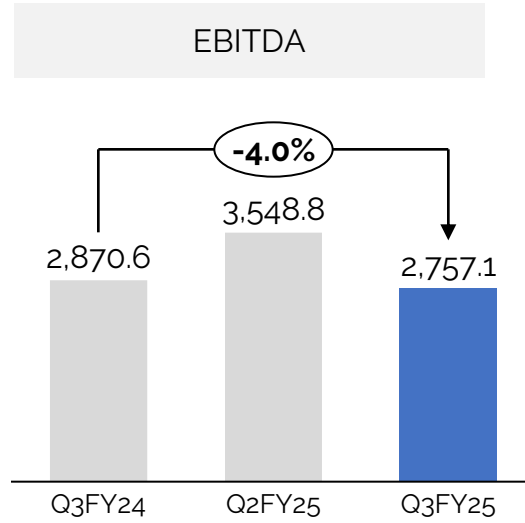
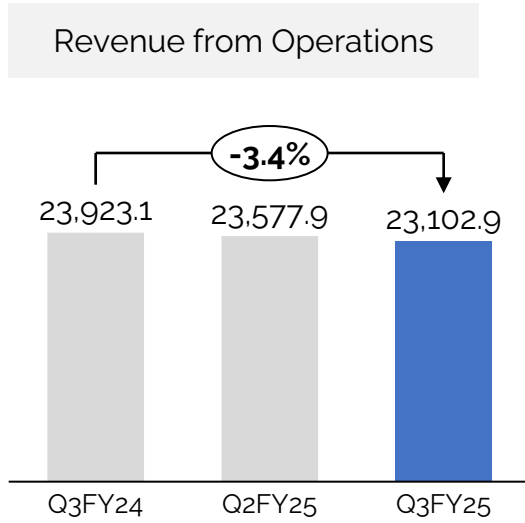
Pharmaskid and Chem-skid Systems have been launched in India

The Heat Transfer Equipment Business has now diversified into the Oil and Gas sector.

Q3FY25 Highlights



Quarterly Performance (₹ in lakhs)



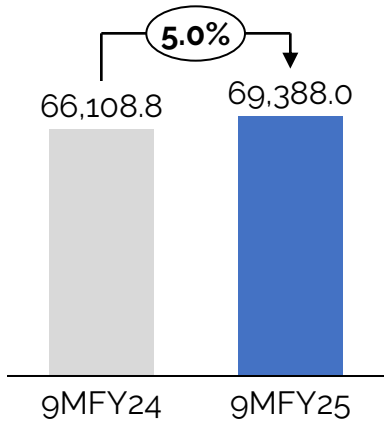
Notes: All the financial numbers are for HLE Glascoat Limited (Consolidated)

9MFY25 Highlights

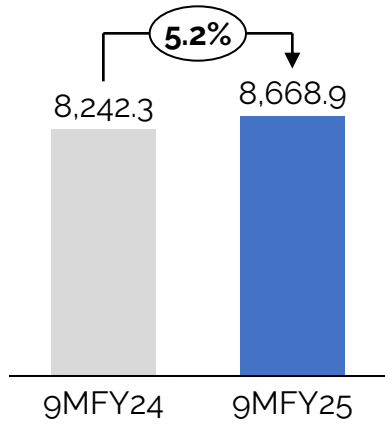


Nine Months Performance (Rs in Lakhs)

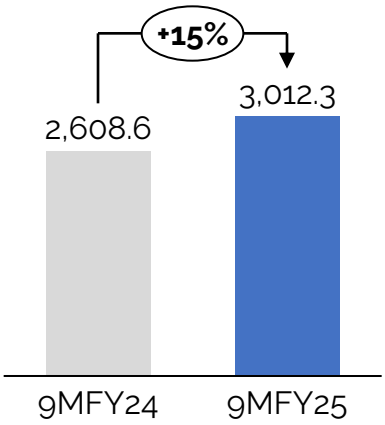
Revenue from Operations



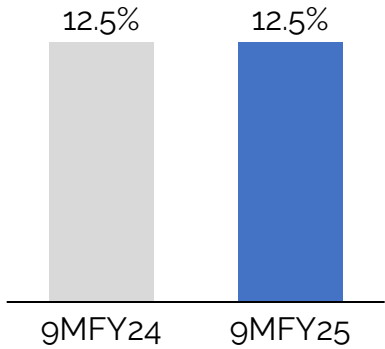
EBITDA



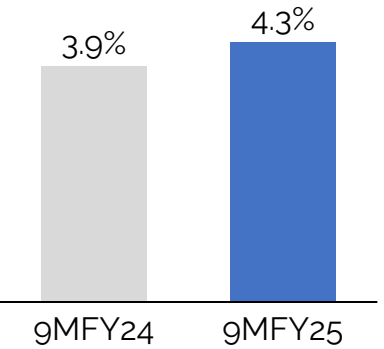
PAT



EBITDA Margins

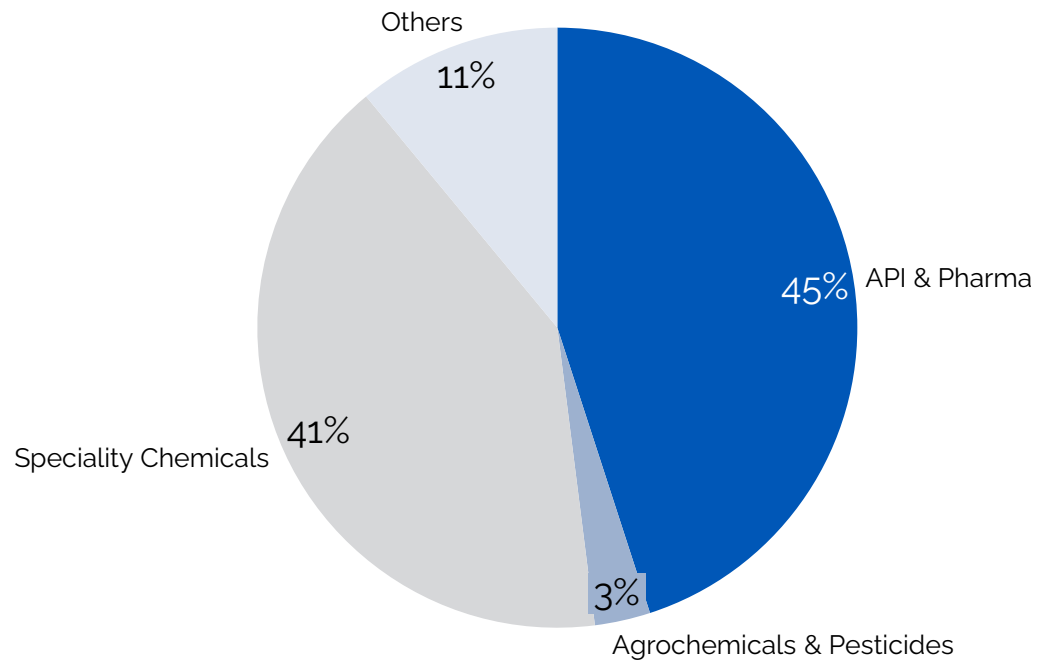


PAT Margins



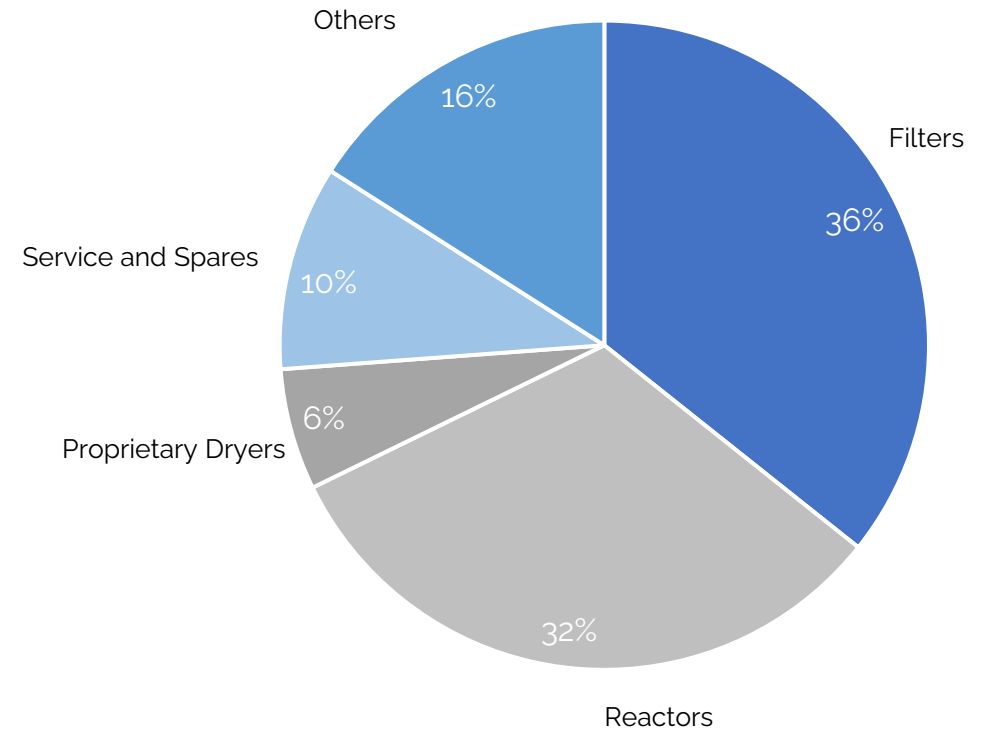


INDUSTRY-WISE REVENUE BREAK-UP



Our customers are spread predominantly across the **Chemical and Pharmaceutical Industries**

PRODUCT-WISE REVENUE BREAK-UP



Well diversified revenue streams **from multiple products**

Profit & Loss: Q3 FY25



₹ in Lakhs

Particulars	Q3 FY25	Q3 FY24	Y-o-Y	Q2 FY25	Q-o-Q	9M FY25	9M FY24	Y-o-Y
Revenue from Contract with Customers	23,102.9	23,923.1	-3.4%	23,577.9	-2.0%	69,388.0	66,108.8	5.0%
Other Income	193.3	402.9		138.8		510.5	685.3	
Total Revenues	23,296.2	24,326.0	-4.2%	23,716.6	-1.8%	69,898.4	66,794.1	4.6%
Cost of Materials Consumed	13,265.3	10,915.9		10,985.4		34,460.2	33,996.5	
Changes in Inventories of Finished Goods and Work-in-Progress	-3,691.8	-683.2		-1,521.4		-5,596.2	-5,500.5	
Total Raw Material	9,573.5	10,232.8	-6.4%	9,464.0	1.2%	28,864.0	28,496.0	1.3%
Employee Benefits Expenses	4,705.5	4,576.9		4,742.4		14,431.6	12,745.5	
Other Expenses	6,260.1	6,645.8		5,961.5		17,934.0	17,310.2	
EBIDTA	2,757.1	2,870.6	-4.0%	3,548.8	-22.3%	8,668.9	8,242.3	5.2%
EBIDTA %	11.9%	12.0%	-10 bps	15.1%	-320 bps	12.5%	12.5%	-
Depreciation and Amortization Expense	738.2	733.2		730.3		2,194.6	1,936.2	
EBIT	2,018.9	2,137.4	-5.5%	2,818.5	-28.4%	6,474.3	6,306.2	2.7%
Finance Costs	878.3	969.6		865.2		2,687.7	2,024.2	
Profit before Tax and Exceptional Items	1,140.6	1,167.8	-2.3%	1,953.2	-41.6%	3,786.6	4,282.0	-11.6%
Exceptional Items	0.0	343.8		0.0		0.0	531.0	
Tax	112.5	226.6		511.1		774.3	1,142.4	
Profit for the Year (PAT)	1,028.2	597.4	72.1%	1,442.1	-28.7%	3,012.3	2,608.6	15.5%
PAT %	4.5%	2.5%		6.1%		4.3%	3.9%	

Note: Kinam financial numbers included in the consolidated financials of HLE Glascoat with effect from 26th September, 2023.
On Consolidated Basis

Segmental Performance

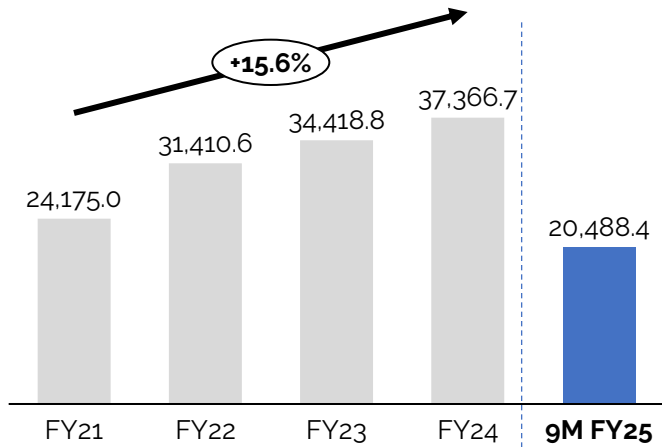


₹ in Lakhs

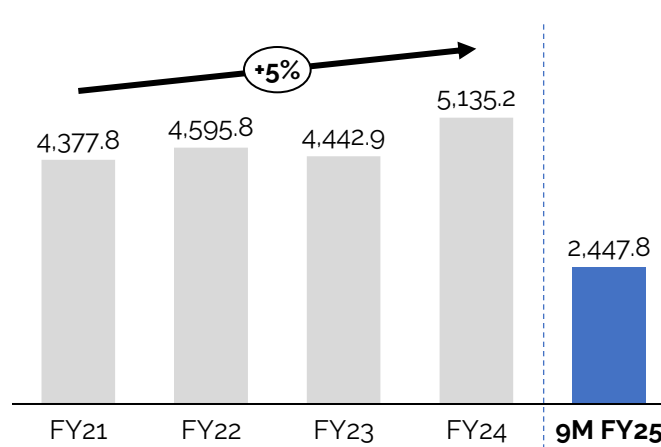
Filtration, Drying and Other Equipment

Glass Lined Equipment

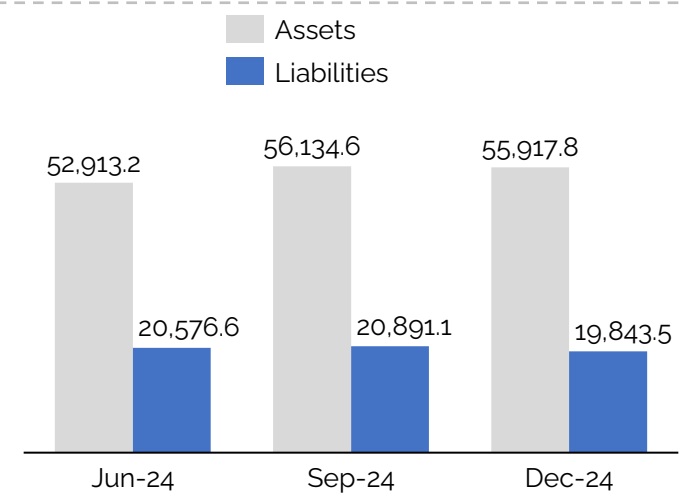
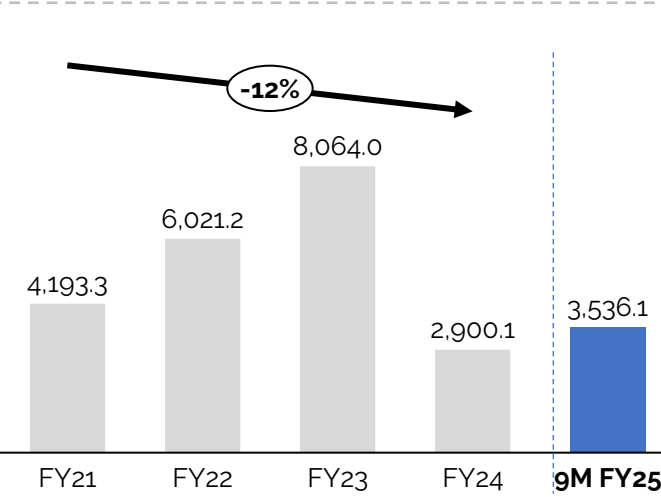
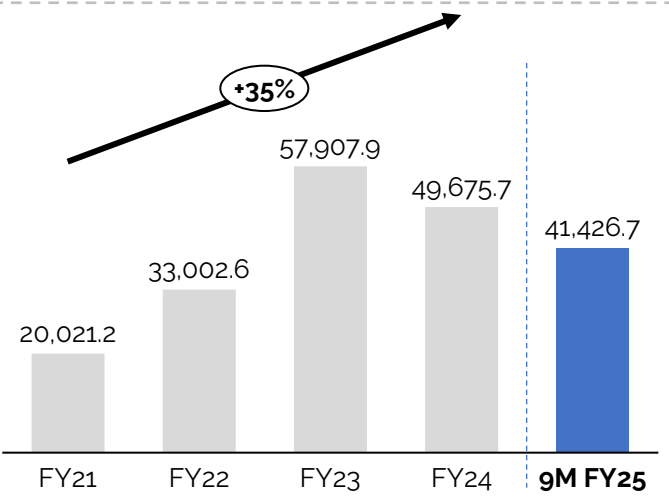
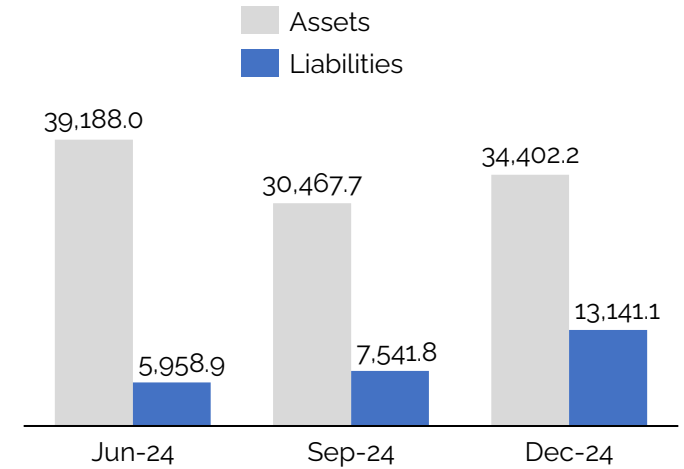
Segment Revenue



Segment Result - EBIT



Segment Assets & Liabilities



Notes: All the financial numbers are for HLE Glascoat Limited (Consolidated)

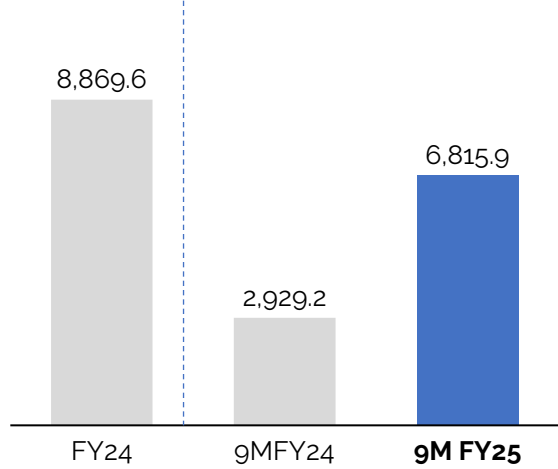
Segmental Performance



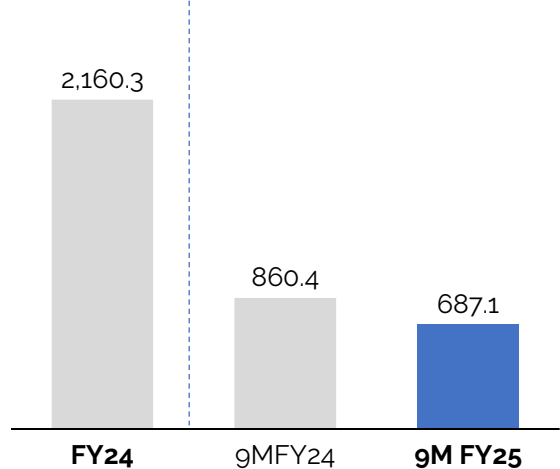
₹ in Lakhs

Heat Transfer Equipment

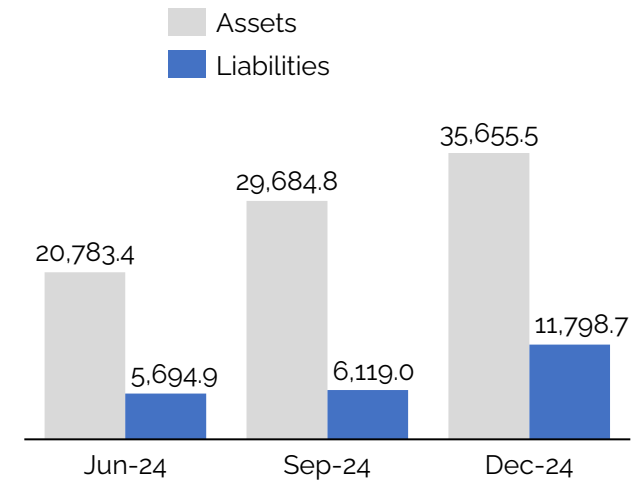
Segment Revenue



Segment Result - EBIT



Segment Assets & Liabilities

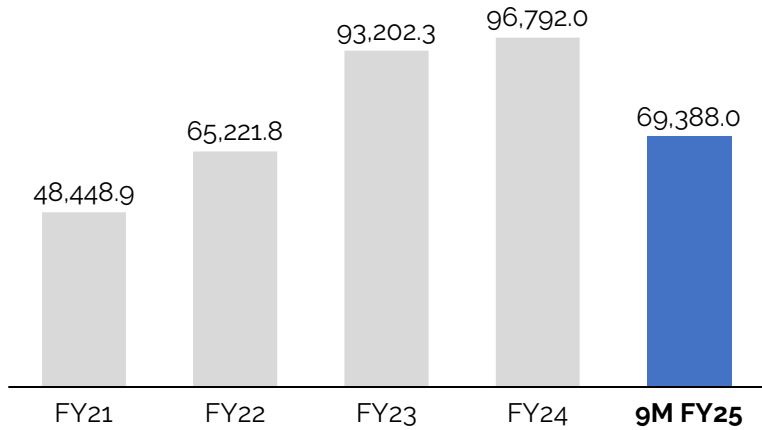


Notes: All the financial numbers are for HLE Glascoat Limited (Consolidated)

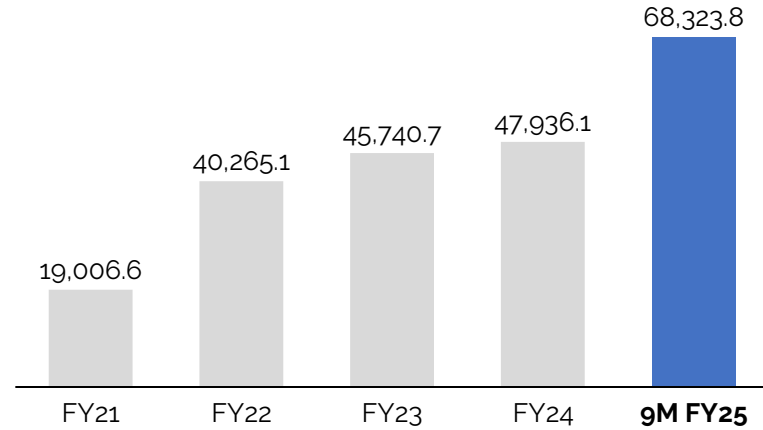
Financial Performance - Consolidated



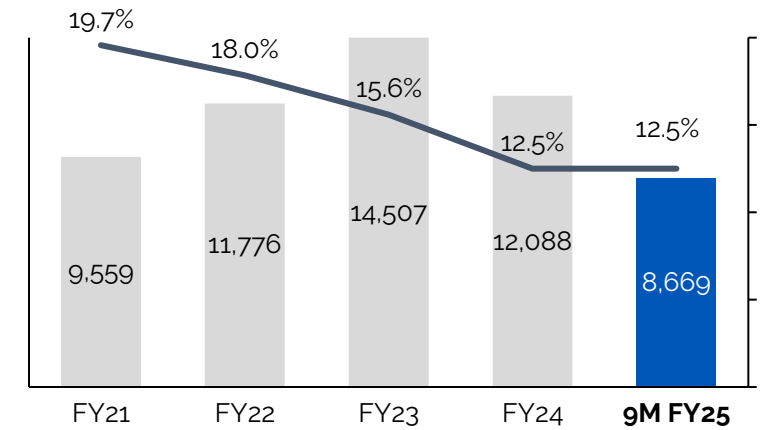
Revenue from Operations (₹ Lakhs)



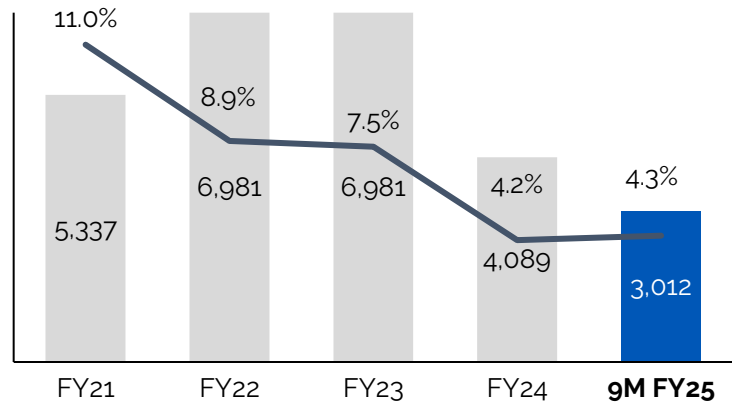
Order Book (₹ Lakhs)



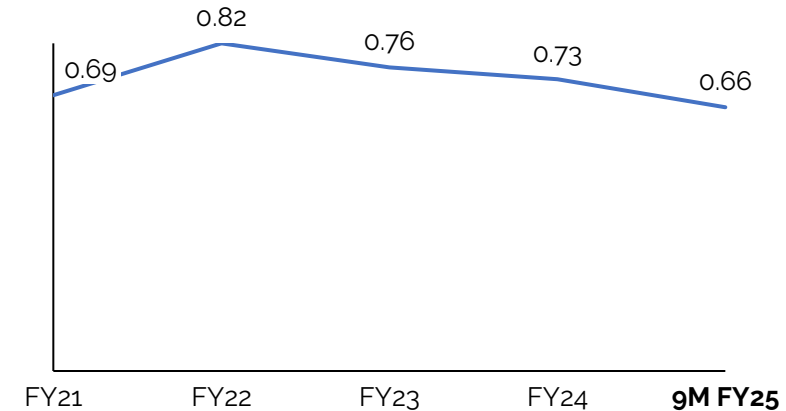
EBITDA (₹ Lakhs) & EBITDA Margin



PAT (₹ Lakhs) & PAT Margin

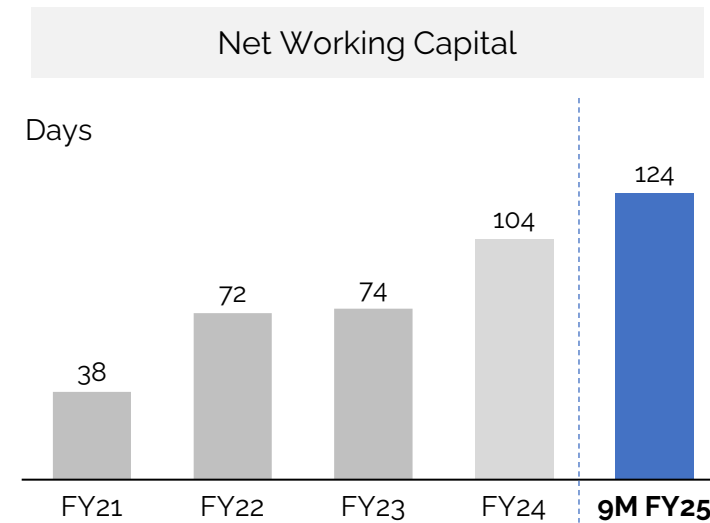
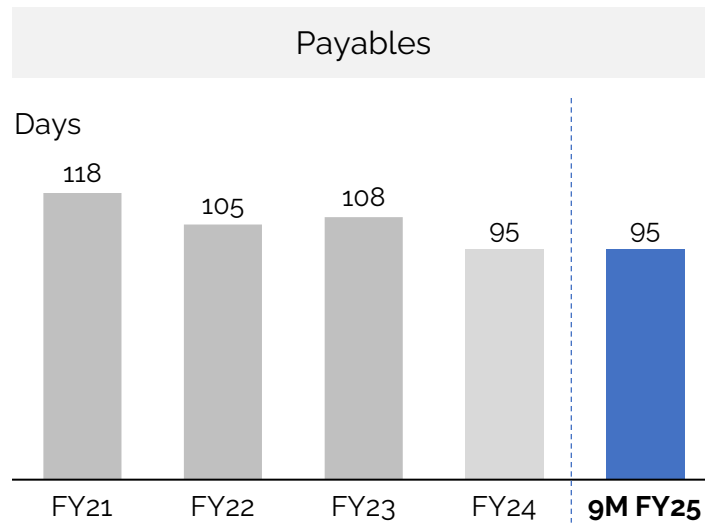
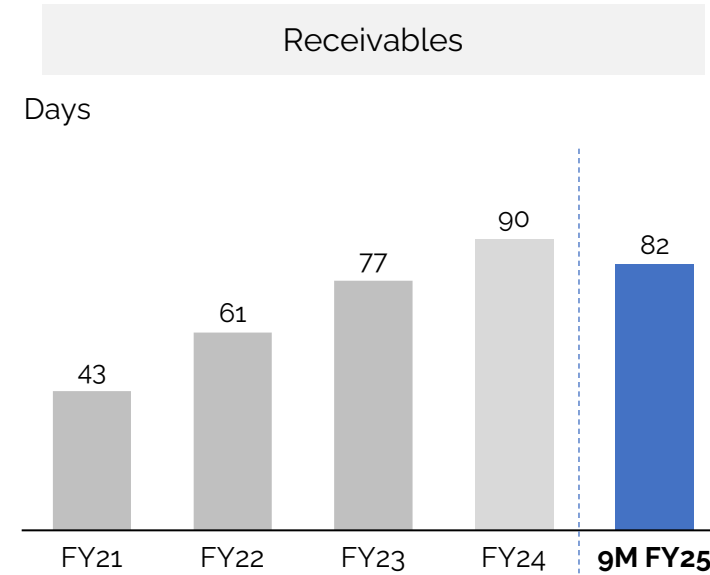
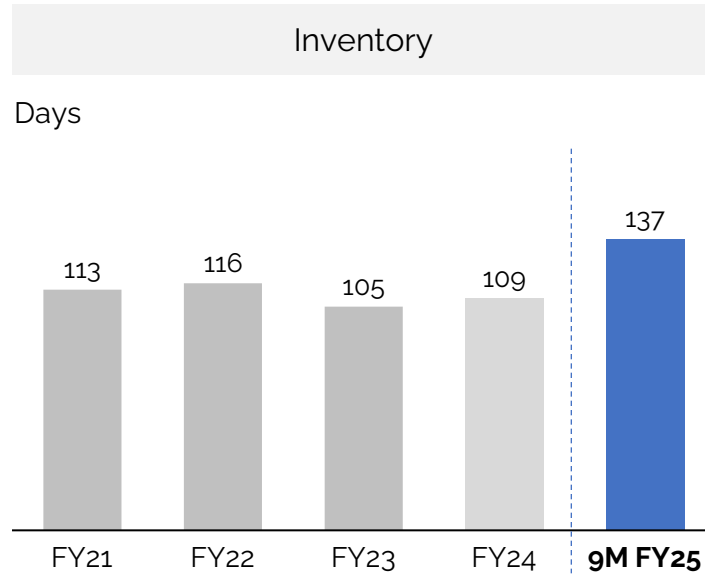


Total Debt to Equity Ratio



Notes: All the financial numbers are for HLE Glascoat Limited (Consolidated)

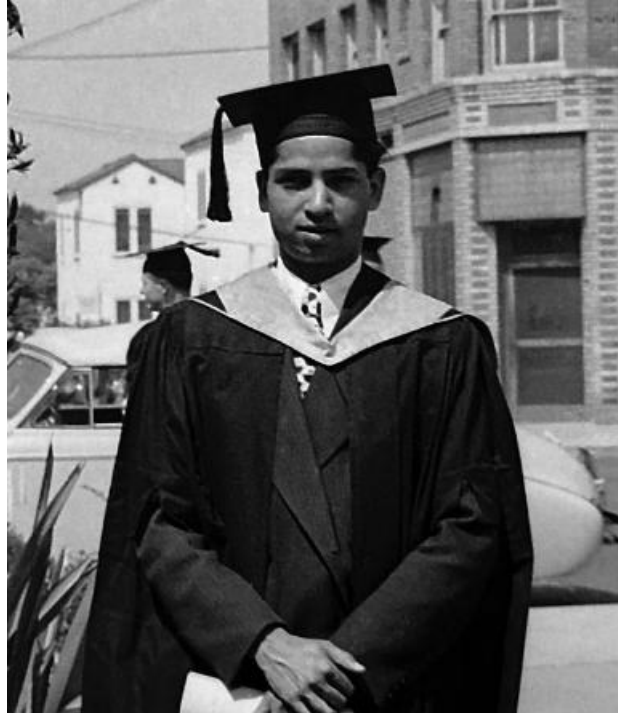
Working Capital Analysis





Evolution of the Group

Growth from Engineering Excellence



“

Late Dr. K. H Patel, obtained his Master's Degree in Chemical Engineering from University of Southern California and PhD from Columbia University New York, returned home to contribute to a newly independent India.

”

The foundation of Patel Group was laid by late Dr. K. H. Patel

Over the years, the Group has expanded its horizon. The Group is a leading manufacturer of –

- Market leader in Filtration & Drying
- Glass Lined Equipment
- Heat Transfer Equipment



Glass Lined Equipment



Filtration & Drying Equipment





Filtration

Agitated Nutsche Filters
Agitated Nutsche Filter-Dryers
Kilo-lab Filter-Dryers



Drying

Rotary Vacuum Paddle Dryers
Rapid Disc Dryers/Coolers
Spherical Dryers
Pan Dryers



Custom Jobs

Tailor made equipment in a range of MOCs fabricated up to 75mm thick, 60 m3 capacity and over 100 bar pressure



Glass Lined Equipment

GL Reactors
GL Tanks
GL Heat Exchangers
GL Columns
GL Pipes & Fittings
GL Filters & Dryers



Exotic Metal Fabrication

Various Equipment in a range of exotic alloys and composite materials clad with Hastelloy and Inconel. The Company has the ability to handle exotic metals

Our Journey: Key Milestones



1981 Operations Begin- HL Engineers

HLE begins operations, manufactures machinery for Group chemical plants

2017 HLE acquires Swiss Glascoat

HLE expands into Glass Lined Equipment with the acquisition of Swiss Glascoat Equipments Ltd

2021 Acquisition – Thaletec GmbH

HLE Glascoat acquires the global business of leading Glass lining company Thaletec GmbH

2024 Acquisition – Clean Max Anchorage

Acquired a 26% stake in Clean Max Anchorage to enhance renewable energy usage and reduce costs

2004 HL Equipments & R&D Centre

Engineering business starts operations at Silvassa and Heerasons R&D Centre established at Maroli

2019 Consolidation of HLE & Glascoat

Operations of HLE & Swiss Glascoat are consolidated into HLE Glascoat Ltd via a demerger scheme

2023 Acquisition – Kinam Engineering Industries

HLE Glascoat acquires one of the reputed manufacturers of multiple types of Heat Transfer equipments

Our Journey: Key Milestones



30+
Years of Filtration
and Drying

**Largest
Player in India**

"Preferred Supplier"

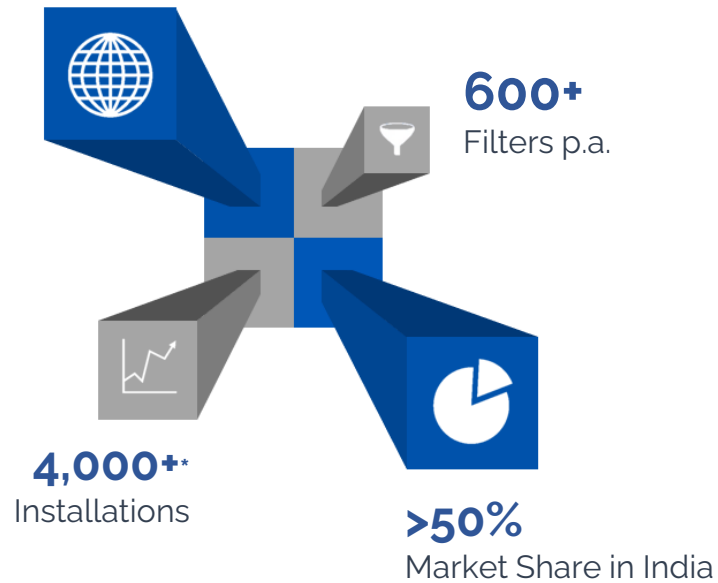
25+
Years of Glass
Lining

**One of the Largest
Players in India**

In Glass Lined Equipment

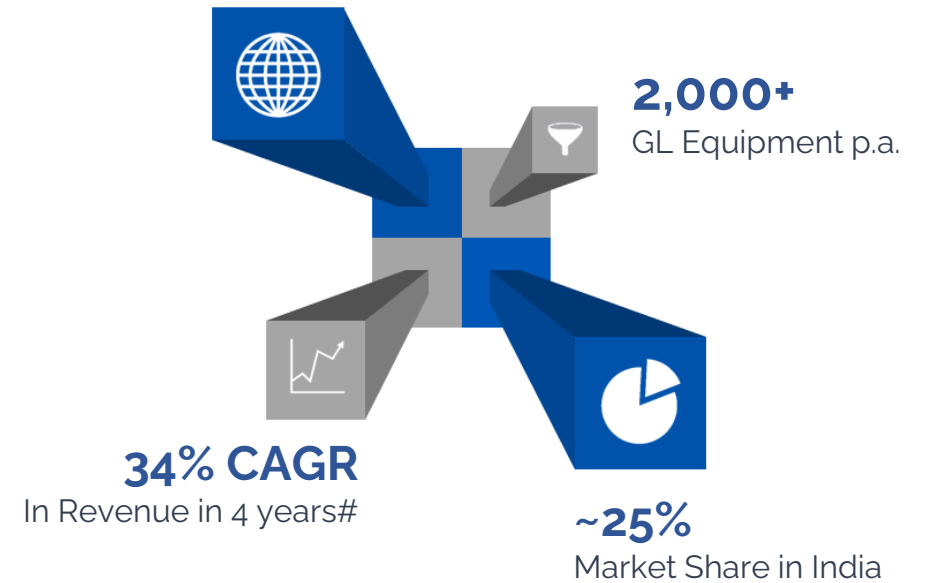
Leading

Manufacturer of ANFDs



Global Presence

Acquisition of Thaletec



*Note: Data from 2010 Onwards; #for glass lined equipment segment from FY20-FY24 – consolidated financials



MAROLI WORKS

- 15,000 m² built-up area with nearly 13,000 m² covered under 40 EOT cranes.
- Machine shop including VMCs, CNC Turn-mill, CNC drilling, VTLs, Amada Punching Press, and Rolling.
- Welding capabilities with pulsed arc welding systems and over 100 qualified welders.
- Jigs, fixtures, welding manipulators and specialized tooling
- Productivity, throughput and budgetary controls through customized ERP solutions.



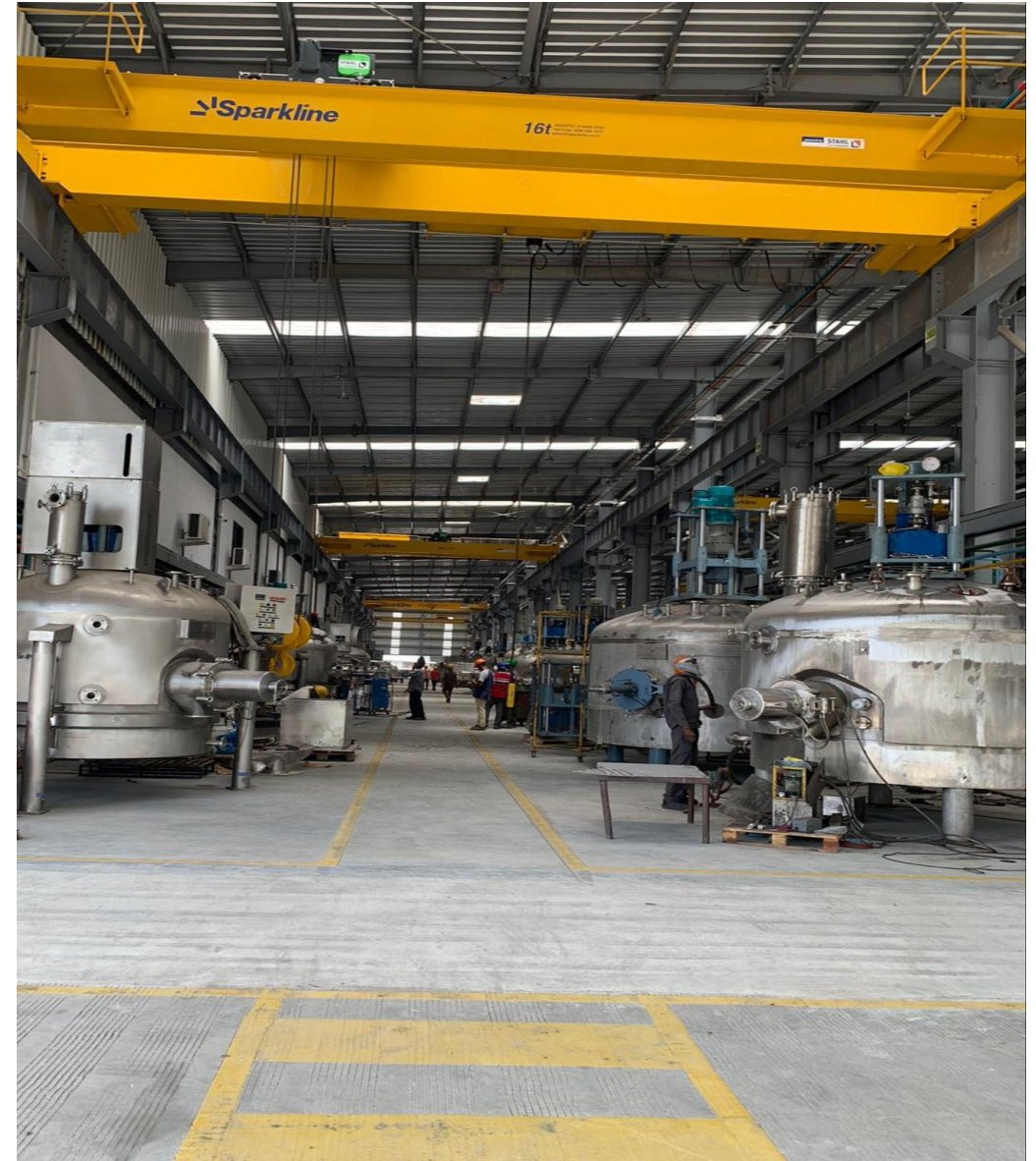
ANAND WORKS

- 20,000 m² floor area covered by 33 EOT cranes.
- Five SCADA controlled electric and gas fired furnaces for glass lining.
- Four dedicated furnaces for glass lining of components.
- Robotic welding set-up for critical pressure part weld joints.
- Highly automated manufacturing process with CNC SPMs for accuracy & repeatability.
- Productivity, throughput and quality control through customized ERP solutions.



SILVASSA WORKS

- 8600 m² floor area covered by 18 EOT cranes.
- Well developed welding capabilities with pulsed arc welding systems and over 30 qualified welders.
- Jigs, fixtures, welding manipulators and specialized tooling for fast and repeatable performance.
- Machine shop including VMCs, CNC Turn-mill, CNC drilling and VTLs.
- Fixtures and tooling geared towards low-cost, high volume manufacturing of Monoblock ANFDs.





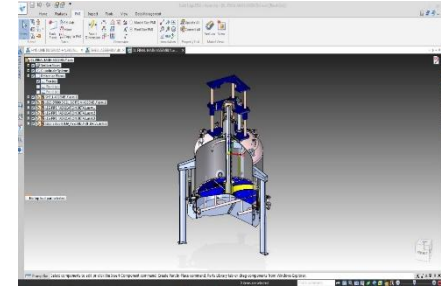
Pilot Plant and R&D Facility

- Pilot plant and R&D facility present at Maroli
- Our pilot plant enables our customers to conduct thorough trials on out ANFDs and RVPDs.
- Coupled with our Chemical Engineering Capabilities, this facility also offers end-to-end process development and scale-up services for a wide range of chemicals.



Application Center Fully Equipped With

- Filtration & Drying Equipment – ANFDs, RVPDs Distillation System
- Reactors and Autoclaves in a range of MOCs Melt Crystallizer and Loop Reactor
- Utilities like Steam, Air, Vacuum and Chilling
- Analytical Lab with HPLC, GC and Spectrophotometry



Design and Engineering Capabilities

- Design & Engineering team of more than 35 engineers.
- Operate a completely integrated 3D CAD/CAM platform for efficient product lifecycle management and error-free, first-time-right designs.
- Implemented design codes for quick turnaround time and high degree of customizability.
- Proficient in all global design codes and standards.



Chemical Engineering Solution Providers and not just Equipment Manufacturers



Pilot Plant



Application Center



Design Capabilities



Special Purpose Machines (SPMs) and Tooling

- Optimized every step of the fabrication process with SPMs developed and built by our team of process engineers.
- Our SPMs dramatically reduce the manhours required for a job and increase process repeatability. At the same time, they provide the flexibility that custom manufacturing demands.



Unmatched Welding Capability

- Facility has two importing robotic welding arms
- Our two robotic welding stations greatly reduce manhours and provide impeccable and repeatable welding performance.
- Our welding prowess is demonstrated by our team of over 200 qualified welders.



Precision Machining Capability

- We have widely adopted CNC machine tools that
- Our edge in precision machining is derived from a mix of large sized conventional machine tools and latest CNC machines which dramatically reduce machining hours and greatly improve accuracy and repeatability.

Productivity Management & Production Planning

- Our team of IT engineers constantly develop and implement innovative solutions for production planning, scheduling and productivity management.
- Highly customized software enables us to accurately control manhour costs for every job and enables the planning team to ensure on-time delivery of orders.



Job No.	Job Name	Start Date	End Date	Status	Cost	Manhours	Material	Waste	Notes
101	Job 101	2023-01-01	2023-01-05	Green	1000	500	100	50	Job 101
102	Job 102	2023-01-02	2023-01-06	Green	1200	600	120	60	Job 102
103	Job 103	2023-01-03	2023-01-07	Green	1500	750	150	75	Job 103
104	Job 104	2023-01-04	2023-01-08	Green	1800	900	180	90	Job 104
105	Job 105	2023-01-05	2023-01-09	Green	2000	1000	200	100	Job 105
106	Job 106	2023-01-06	2023-01-10	Green	2200	1100	220	110	Job 106
107	Job 107	2023-01-07	2023-01-11	Green	2500	1250	250	125	Job 107
108	Job 108	2023-01-08	2023-01-12	Green	2800	1400	280	140	Job 108
109	Job 109	2023-01-09	2023-01-13	Green	3000	1500	300	150	Job 109
110	Job 110	2023-01-10	2023-01-14	Green	3200	1600	320	160	Job 110
111	Job 111	2023-01-11	2023-01-15	Green	3500	1750	350	175	Job 111
112	Job 112	2023-01-12	2023-01-16	Green	3800	1900	380	190	Job 112
113	Job 113	2023-01-13	2023-01-17	Green	4000	2000	400	200	Job 113
114	Job 114	2023-01-14	2023-01-18	Green	4200	2100	420	210	Job 114
115	Job 115	2023-01-15	2023-01-19	Green	4500	2250	450	225	Job 115
116	Job 116	2023-01-16	2023-01-20	Green	4800	2400	480	240	Job 116
117	Job 117	2023-01-17	2023-01-21	Green	5000	2500	500	250	Job 117
118	Job 118	2023-01-18	2023-01-22	Green	5200	2600	520	260	Job 118
119	Job 119	2023-01-19	2023-01-23	Green	5500	2750	550	275	Job 119
120	Job 120	2023-01-20	2023-01-24	Green	5800	2900	580	290	Job 120
121	Job 121	2023-01-21	2023-01-25	Green	6000	3000	600	300	Job 121
122	Job 122	2023-01-22	2023-01-26	Green	6200	3100	620	310	Job 122
123	Job 123	2023-01-23	2023-01-27	Green	6500	3250	650	325	Job 123
124	Job 124	2023-01-24	2023-01-28	Green	6800	3400	680	340	Job 124
125	Job 125	2023-01-25	2023-01-29	Green	7000	3500	700	350	Job 125
126	Job 126	2023-01-26	2023-01-30	Green	7200	3600	720	360	Job 126
127	Job 127	2023-01-27	2023-01-31	Green	7500	3750	750	375	Job 127
128	Job 128	2023-01-28	2023-02-01	Green	7800	3900	780	390	Job 128
129	Job 129	2023-01-29	2023-02-02	Green	8000	4000	800	400	Job 129
130	Job 130	2023-01-30	2023-02-03	Green	8200	4100	820	410	Job 130
131	Job 131	2023-01-31	2023-02-04	Green	8500	4250	850	425	Job 131
132	Job 132	2023-02-01	2023-02-05	Green	8800	4400	880	440	Job 132
133	Job 133	2023-02-02	2023-02-06	Green	9000	4500	900	450	Job 133
134	Job 134	2023-02-03	2023-02-07	Green	9200	4600	920	460	Job 134
135	Job 135	2023-02-04	2023-02-08	Green	9500	4750	950	475	Job 135
136	Job 136	2023-02-05	2023-02-09	Green	9800	4900	980	490	Job 136
137	Job 137	2023-02-06	2023-02-10	Green	10000	5000	1000	500	Job 137
138	Job 138	2023-02-07	2023-02-11	Green	10200	5100	1020	510	Job 138
139	Job 139	2023-02-08	2023-02-12	Green	10500	5250	1050	525	Job 139
140	Job 140	2023-02-09	2023-02-13	Green	10800	5400	1080	540	Job 140
141	Job 141	2023-02-10	2023-02-14	Green	11000	5500	1100	550	Job 141
142	Job 142	2023-02-11	2023-02-15	Green	11200	5600	1120	560	Job 142
143	Job 143	2023-02-12	2023-02-16	Green	11500	5750	1150	575	Job 143
144	Job 144	2023-02-13	2023-02-17	Green	11800	5900	1180	590	Job 144
145	Job 145	2023-02-14	2023-02-18	Green	12000	6000	1200	600	Job 145
146	Job 146	2023-02-15	2023-02-19	Green	12200	6100	1220	610	Job 146
147	Job 147	2023-02-16	2023-02-20	Green	12500	6250	1250	625	Job 147
148	Job 148	2023-02-17	2023-02-21	Green	12800	6400	1280	640	Job 148
149	Job 149	2023-02-18	2023-02-22	Green	13000	6500	1300	650	Job 149
150	Job 150	2023-02-19	2023-02-23	Green	13200	6600	1320	660	Job 150
151	Job 151	2023-02-20	2023-02-24	Green	13500	6750	1350	675	Job 151
152	Job 152	2023-02-21	2023-02-25	Green	13800	6900	1380	690	Job 152
153	Job 153	2023-02-22	2023-02-26	Green	14000	7000	1400	700	Job 153
154	Job 154	2023-02-23	2023-02-27	Green	14200	7100	1420	710	Job 154
155	Job 155	2023-02-24	2023-02-28	Green	14500	7250	1450	725	Job 155
156	Job 156	2023-02-25	2023-03-01	Green	14800	7400	1480	740	Job 156
157	Job 157	2023-02-26	2023-03-02	Green	15000	7500	1500	750	Job 157
158	Job 158	2023-02-27	2023-03-03	Green	15200	7600	1520	760	Job 158
159	Job 159	2023-02-28	2023-03-04	Green	15500	7750	1550	775	Job 159
160	Job 160	2023-02-29	2023-03-05	Green	15800	7900	1580	790	Job 160
161	Job 161	2023-03-01	2023-03-06	Green	16000	8000	1600	800	Job 161
162	Job 162	2023-03-02	2023-03-07	Green	16200	8100	1620	810	Job 162
163	Job 163	2023-03-03	2023-03-08	Green	16500	8250	1650	825	Job 163
164	Job 164	2023-03-04	2023-03-09	Green	16800	8400	1680	840	Job 164
165	Job 165	2023-03-05	2023-03-10	Green	17000	8500	1700	850	Job 165
166	Job 166	2023-03-06	2023-03-11	Green	17200	8600	1720	860	Job 166
167	Job 167	2023-03-07	2023-03-12	Green	17500	8750	1750	875	Job 167
168	Job 168	2023-03-08	2023-03-13	Green	17800	8900	1780	890	Job 168
169	Job 169	2023-03-09	2023-03-14	Green	18000	9000	1800	900	Job 169
170	Job 170	2023-03-10	2023-03-15	Green	18200	9100	1820	910	Job 170
171	Job 171	2023-03-11	2023-03-16	Green	18500	9250	1850	925	Job 171
172	Job 172	2023-03-12	2023-03-17	Green	18800	9400	1880	940	Job 172
173	Job 173	2023-03-13	2023-03-18	Green	19000	9500	1900	950	Job 173
174	Job 174	2023-03-14	2023-03-19	Green	19200	9600	1920	960	Job 174
175	Job 175	2023-03-15	2023-03-20	Green	19500	9750	1950	975	Job 175
176	Job 176	2023-03-16	2023-03-21	Green	19800	9900	1980	990	Job 176
177	Job 177	2023-03-17	2023-03-22	Green	20000	10000	2000	1000	Job 177
178	Job 178	2023-03-18	2023-03-23	Green	20200	10100	2020	1010	Job 178
179	Job 179	2023-03-19	2023-03-24	Green	20500	10250	2050	1025	Job 179
180	Job 180	2023-03-20	2023-03-25	Green	20800	10400	2080	1040	Job 180
181	Job 181	2023-03-21	2023-03-26	Green	21000	10500	2100	1050	Job 181
182	Job 182	2023-03-22	2023-03-27	Green	21200	10600	2120	1060	Job 182
183	Job 183	2023-03-23	2023-03-28	Green	21500	10750	2150	1075	Job 183
184	Job 184	2023-03-24	2023-03-29	Green	21800	10900	2180	1090	Job 184
185	Job 185	2023-03-25	2023-03-30	Green	22000	11000	2200	1100	Job 185
186	Job 186	2023-03-26	2023-03-31	Green	22200	11100	2220	1110	Job 186
187	Job 187	2023-03-27	2023-04-01	Green	22500	11250	2250	1125	Job 187
188	Job 188	2023-03-28	2023-04-02	Green	22800	11400	2280	1140	Job 188
189	Job 189	2023-03-29	2023-04-03	Green	23000	11500	2300	1150	Job 189
190	Job 190	2023-03-30	2023-04-04	Green	23200	11600	2320	1160	Job 190
191	Job 191	2023-03-31	2023-04-05	Green	23500	11750	2350	1175	Job 191
192	Job 192	2023-04-01	2023-04-06	Green	23800	11900	2380	1190	Job 192
193	Job 193	2023-04-02	2023-04-07	Green	24000	12000	2400	1200	Job 193
194	Job 194	2023-04-03	2023-04-08	Green	24200	12100	2420	1210	Job 194
195	Job 195	2023-04-04	2023-04-09	Green	24500	12250	2450	1225	Job 195
196	Job 196	2023-04-05	2023-04-10	Green	24800	12400	2480	1240	Job 196
197	Job 197	2023-04-06	2023-04-11	Green	25000	12500	2500	1250	Job 197
198	Job 198	2023-04-07	2023-04-12	Green	25200	12600	2520	1260	Job 198
199	Job 199	2023-04-08	2023-04-13	Green	25500	12750	2550	1275	Job 199
200	Job 200	2023-04-09	2023-04-14	Green	25800	12900	2580	1290	Job 200
201	Job 201	2023-04-10	2023-04-15	Green	26000	13000	2600	1300	Job 201
202	Job 202	2023-04-11	2023-04-16	Green	26200	13100	2620	1310	Job 202
203	Job 203	2023-04-12	2023-04-17	Green	26500	13250	2650	1325	Job 203
204	Job 204	2023-04-13	2023-04-18	Green	26800	13400	2680	1340	Job 204
205	Job 205	2023-04-14	2023-04-19	Green	27000	13500	2700	1350	Job 205
206	Job 206	2023-04-15	2023-04-20	Green	27200	13600	2720	1360	Job 206
207	Job 207	2023-04-16	2023-04-21	Green	27500	13750	2750	1375	Job 207
208	Job 208	2023-04-17	2023-04-22	Green	27800	13900	2780	1390	Job 208
209	Job 209	2023-04-18	2023-04-23	Green	28000	14000	2800	1400	Job 209
210	Job 210	2023-04-19	2023-04-24	Green					



1 ASME Accreditation

Authorized to use ASME 'U', 'NB' and 'R' Stamps for pressure vessels.

2 CE Compliance

Designing and manufacturing in compliance with CE as per Pressure Equipment, ATEX, Machinery, Electromagnetic, Low Voltage and other Directives

3 JIS Compliance

Designing and manufacturing in compliance with 'JIS'.

4 ISO 9001:2015

We are an ISO 9001:2015 certified Company

5 EAC Certification

Certified for manufacturing pressure vessels as per the Russian Directives.

Project Showcase: Glass Lined Equipment



Tilting Multifunction ANFD USA

Reactor, Filter, Dryer and Crystallizer built into one
ASME U-Stamp Certified
MOC: SS316L



8KL Pharma RVPD India

A cantilever RVPD, supplied with a quick opening front cover.
MOC: SS316L



ANFD for Sterile Application Australia

ANFD with isolator and SIP system for Sterile application
MOC: SS316L



30KL RVPD India

Supplied with dust filters that are appropriately sized according to the nature of the product handled.
MOC: SS316L



3.1m ANFD with Quick Opening Bottom USA

ANFD with the largest quick opening toothed bayonet clamp
MOC: SS316L



Telescopic RVPD India

Rail mounted body of this RVPD can be moved to completely expose the shaft for easy cleaning.
MOC: SS316L

Project Showcase: Glass Lined Equipment



Delivered Products at Scale

Large Project Orders

327 nos. of equipment
In a single order

Reactors

GMP reactors executed
up to 40KL in size

Storage Tanks

Multiple units of 65KL,
supplied



50 and 65 KL Tanks India

Glass lined vessels supplied in the Indian market followed by a repeat orders, taking the total to 8 installations.



25KL High Pressure Reactor India (European MNC)

High pressure glass lined reactor designed at 13 bar pressure.



11KL Photochemical Reactor India (European MNC)

11KL reactor with white-glass and multiple nozzle openings for photo-chemical reactions.



1.6 m Dia Column India

Producer of distillation columns in India



32 and 40KL GMP Reactors India

Glass lined GMP reactors manufactured and sold in the country.

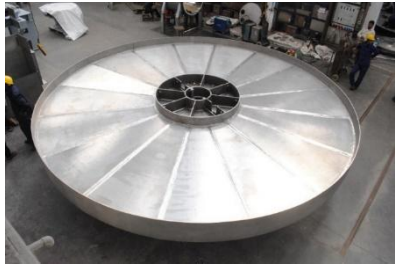


25KL High Pressure Reactor Turkey

High pressure reactor designed for 13 bar internal pressure



14m2 Plate Type Condenser India



Continuous Pan Filter

Germany

6m diameter pan for a continuous type filter rotating within the tolerance of 3mm
MOC: Inconel



Oyster Filter

Germany

6m Diameter rotating type continuous filter, compliant with ASME, CE and JIS Standards
MOC: SS316L



High Pressure Separator

USA

Skid mounted pressure vessels with a Design Pressure of 170 bar, ASME U-stamp certified
MOC: SS304L



Ring Disc Reactor

India

Reactor for Continuous Polymerization of Polypropylene
Weight: 65MT
MOC: SS316L



Nickel Autoclave

India

Autoclave with 35 bar working pressure and a unique disintegrator type agitator
MOC: Nickel Cladded on CS



Roto-cone Filter Dryer

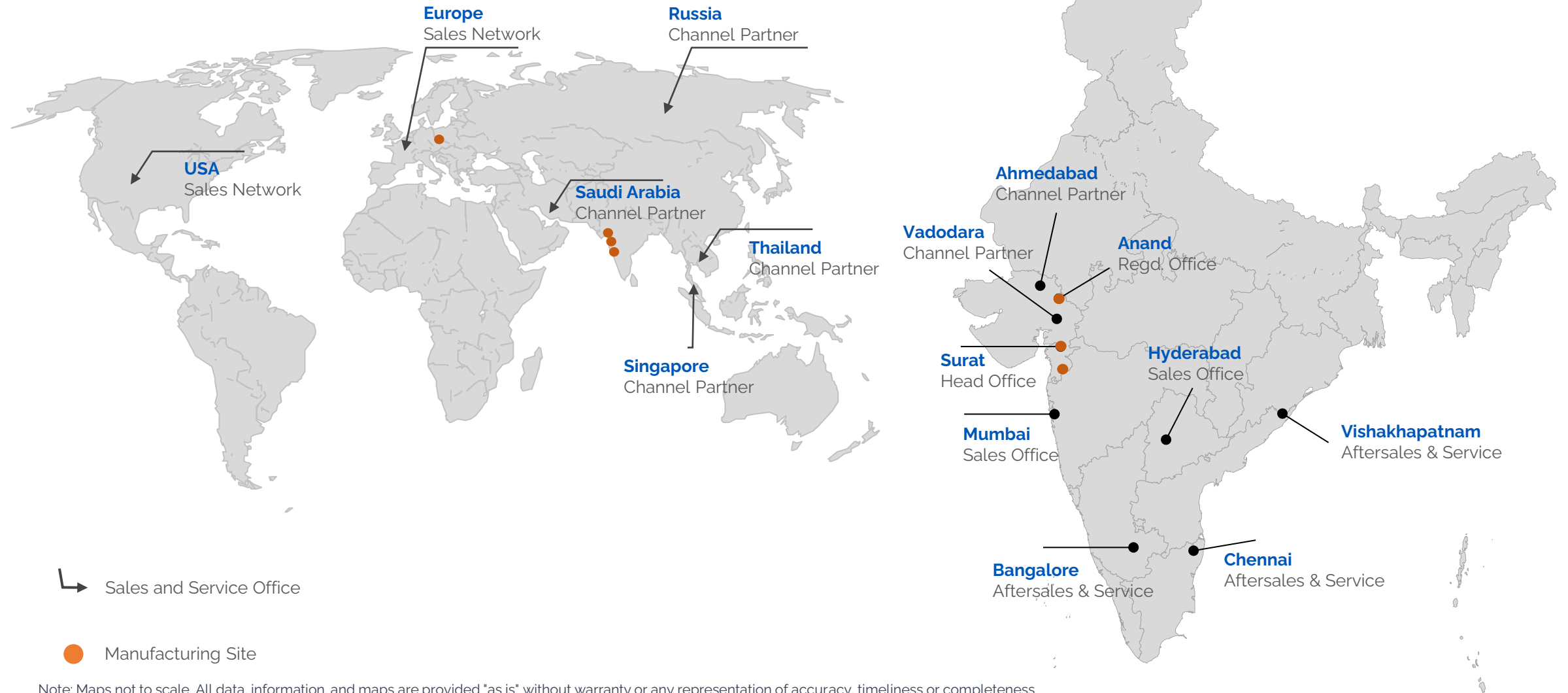
India

Filtration function built into a Rotocone Vacuum Dryer
MOC: SS316L

Geographical Presence



Strong Domestic Sales Network and Global Footprint



Note: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

Experienced Management Team



Himanshu Patel

He is a qualified Electrical Engineer graduating from the University of Bombay in the year 1976 and has more than 45 years of experience in the business of chemicals and engineering.



Nilesh Patel

He has completed his BSc (Chemistry) from the University of Bombay and has more than 37 years of experience in the business of chemicals and engineering



Harsh Patel

He is a qualified Chemical Engineer from the University of Mumbai and has completed his MBA from the State University of New Jersey in 2002. He has more than 23 years of experience in the business of chemicals and engineering.



Aalap Patel

He has completed his B.E. (Mechanical) from the University of Pune and MBA in Global Management from the Thunderbird School of Global Management. He has nearly 12 years of experience in the engineering industry.

Professional Management Team – India



Chief Financial Officer

Total Experience: **19 years**
B Com, CA

Director Sales and Marketing and People Success

Total Experience: **18 years**
M.E. Chemical, MBA

Vice President Sales and Marketing

Total Experience: **23 years**
PG - IT

Vice President – Product Excellence

Total Experience: **30 years**
B.E Mechanical

Chief People Officer

Total Experience: **15 years**
Post Graduate Diploma in Business Management

Site Head Silvassa

Total Experience: **25 years**
Business Graduate

Vice President Operations - Anand

Total Experience: **25 years**
B.E Mechanical

Company Secretary

Total Experience: **16 years**
B Com, CS

Vice President Operations - Maroli

Total Experience: **28 years**
B.E Mechanical

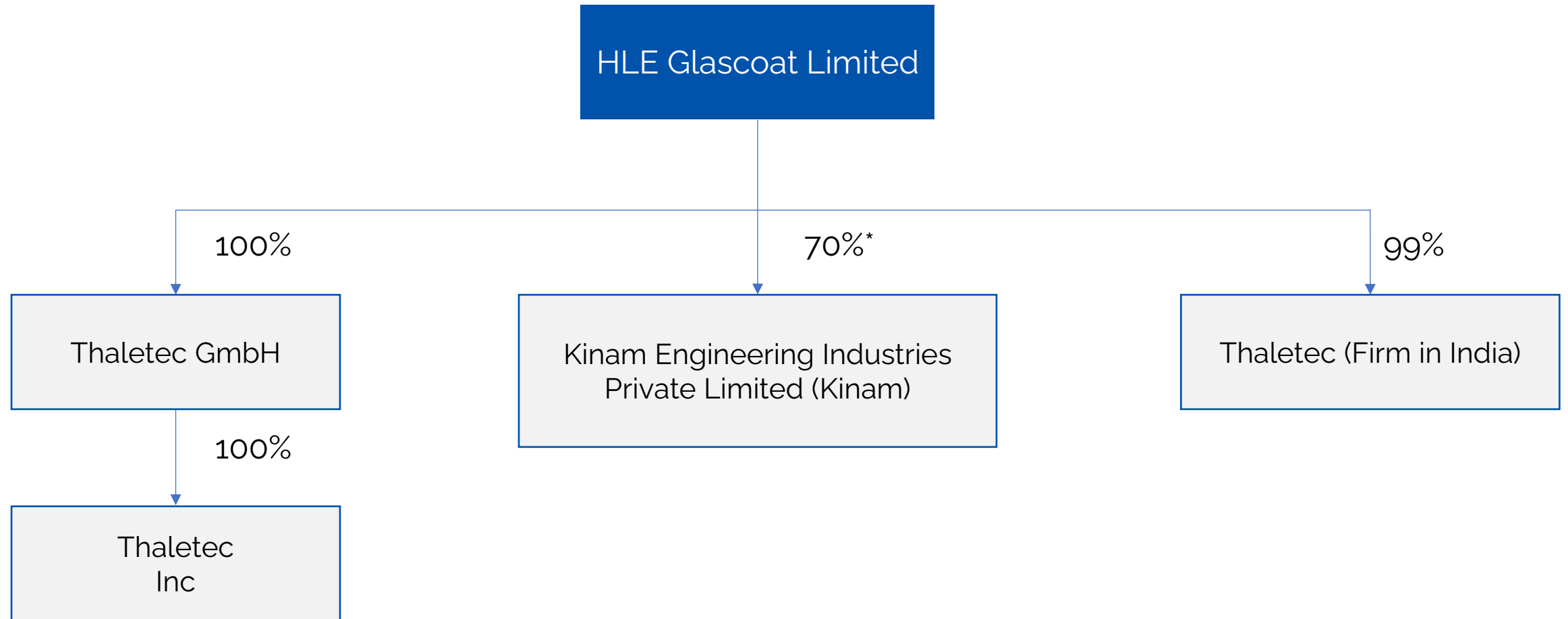
Vice President Sales Transformation

Total Experience: **33 years**
B.E Mechanical, PG Marketing

Vice President – International Business

Total Experience: **25 years**
B. Com, PGD in IT & Management

Corporate Structure of HLE



*The Company directly owns 35.56% in Kinam. Post approval of the amalgamation with Kinam Enterprise Private Limited (which owns 34.44% in Kinam through its wholly owned subsidiary), the Company's control will stand at 70% in Kinam



Thaletec GmbH

Leader in Glass Lined Equipment



- Thaletec GmbH is a wholly owned subsidiary of HLE Glascoat Limited, acquired in December 2021
- A technology driven company specializing in designing and manufacturing Glass Lined Equipment for the chemical and pharmaceutical industries
- Market leader in its segment in the highly demanding 'DACH' markets of Europe
- A leading innovator in the industry with a range of product offerings that is unmatched by any competitor globally





37,000 m² Plant Area

Largest Glass Lining Plant
in Europe



>50% Market Share

Market Leader in the most
demanding DACH markets



Leading Innovator

17 Patents, Designs and
Trademarks



Centuries of Legacy

Manufacturing since 1686,
Glassing Steel since 1907



Technology Driven

Continuing to innovate
and develop new
solutions



Robust Manufacturing

Manufacturing Vessels up to
100,000L Volume



Technical Glass Lining

6 application specific Glass
Linings offered



Unmatched Product Offering

Many one-of-a-kind products
& solutions offered



THALETEC, GERMANY

- Operates a 40,000 sq. m., manufacturing facility with more than 160 employees
- ISO 9001 : 2015 and EN ISO 50001 : 2018
- Capabilities to manufacture equipment with dimensions of up to 100,000 liters volume
- Unmatched product offering; offers multiple one-of-a-kind products & solutions
- Facility is equipped to work with carbon steel, stainless steel, and nickel-based alloys (Hastelloy, Inconel) and other materials





Kinam Engineering Industries

Leader in Heat Transfer Equipment

Kinam Engineering Industries - Overview



Cumulative for FY19 to FY22

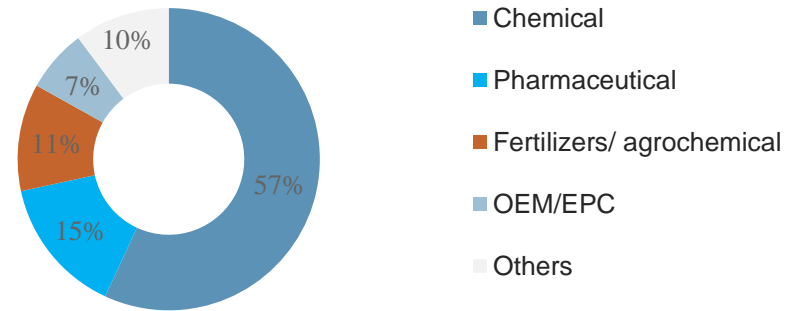
Kinam Engineering Industries Private Limited (Kinam) is engaged in the business of manufacturing heat exchangers for the chemical and pharmaceutical industries. Kinam specializes in the manufacturing of shell and tube and corrugated heat exchangers of up to 4,000m2. Kinam believes in innovation and is presently working on multiple new products launches (spiral and plate heat exchangers)

Kinam was started by Mr. Kirit Mehta in 1981 to undertake general fabrication including vessels and heat exchangers. In 2001, his son Mr. Mehul Mehta joined the business, and they shifted focus and decided to specialize in the manufacture of different types of Heat Exchangers. Over the years, Kinam made several developments in the area of Heat Exchangers, most notably the innovative corrugated tube heat exchangers.

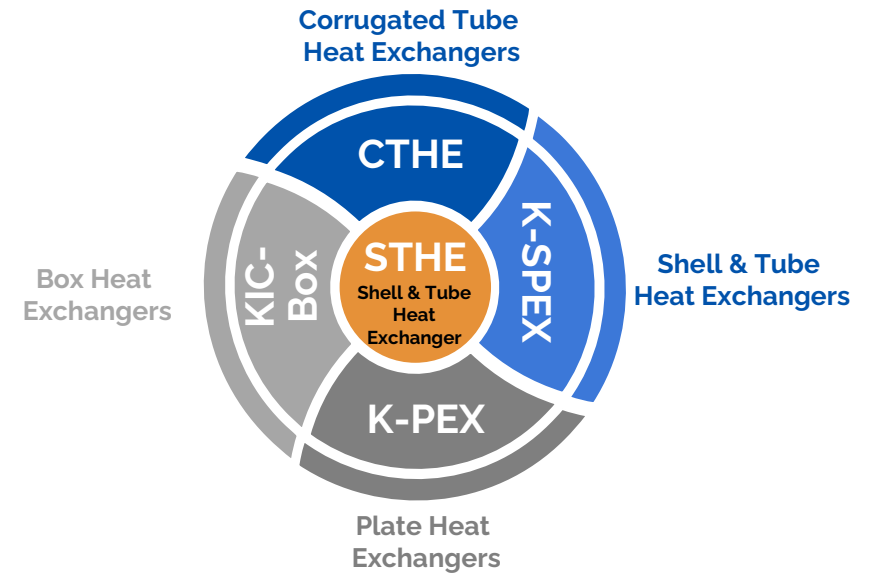
Kinam specializes in handling exotic metals, has robust designing capabilities and is also a member of Heat Transfer Research Inc. With the capability to design and manufacture multiple types of heat exchangers, Kinam is the only true one-stop-shop for heat exchange solutions in India today.

Manufacturing unit in India with exports to several countries including Germany, Netherlands, Israel, Malaysia, Egypt, South America, Kazakhstan, Poland and Turkey

Chemicals and pharmaceutical sectors account for 60 – 70% of revenues



The Firm is now increasing penetration in OEM/ EPC, fertilizers/ agrochemical and petrochemical sectors



Widest Product Range in the Industry



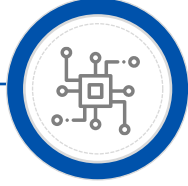
	Shell & Tube Heat Exchanger	Corrugated Tube Heat Exchanger	Spiral Heat Exchanger	Box Heat Exchanger
Brand & product				
Description	<ul style="list-style-type: none"> Consists of a shell with a bundle of tubes inside it 	<ul style="list-style-type: none"> Similar to conventional tubular heat exchangers Manufactured by indenting tubes in a spiral pattern 	<ul style="list-style-type: none"> Comprises of circular units containing two concentric spiral flow channels, one for each fluid 	<ul style="list-style-type: none"> Integrated with KICC corrugated tube technology Primary and secondary condensers are replaced by a single box-type unit
Specifications	<ul style="list-style-type: none"> Heat transfer area: Up to 3,000 m² Weight: Up to 100 tons Pressure: Up to 180 bar 	<ul style="list-style-type: none"> Heat transfer area: Up to 1,500 m² Weight: Up to 100 tons Pressure: Up to 50 bar 	<ul style="list-style-type: none"> Heat transfer area: Up to 200 m² Weight: Up to 100 tons Pressure: Up to 15 bar 	<ul style="list-style-type: none"> Heat transfer area: Up to 50 m² Pressure: Up to 10 bar
Key Target Markets	<ul style="list-style-type: none"> Includes chemical, pharmaceutical, fertilizer, petrochemical, paints, food flavors, steel, paper & textile 	<ul style="list-style-type: none"> Chemical & pharmaceutical 	<ul style="list-style-type: none"> Includes chemical, pharmaceutical, fertilizer, petrochemical, paints, food flavors, steel, paper & textile 	<ul style="list-style-type: none"> Specifically designed for the pharmaceutical industry
Distinctive Benefits	<ul style="list-style-type: none"> Capability to manufacture in special alloys and materials including Titanium, Hastelloy and Cu-Ni- alloys 	<ul style="list-style-type: none"> 30% - 50% enhanced heat transfer 20 - 30% lower capital investment Compact and low maintenance Reduced fouling & better condensation Even temperature distribution 	<ul style="list-style-type: none"> Self-cleaning Higher heat transfer and recovery rate Suitable for high-vacuum applications & highly viscous fluids 	<ul style="list-style-type: none"> 30% - 40% more compact design Savings in piping cost Fully drainable Higher condensation efficiency More easily cleanable



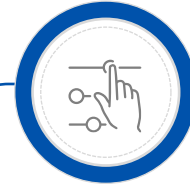
Dedicated and experienced engineering, design & proposal teams



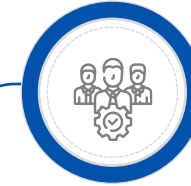
Specialists in heat exchangers - knowledge base developed over four decades



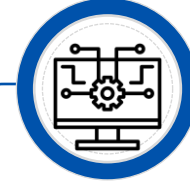
Pioneer among Indian players on multiple technologies and solutions for heat transfer



Supports project specific customised solution requirements



Team led by professionals and experienced specialists in the field



State-of-the-art software capability for designing, planning and execution

Manufacturing Facility



The Manufacturing Facility is situated at Ambarnath (near Mumbai), with a total area of 1,10,000 sq fts, area under cranes ~ 70,000 sq ft. in a leased premises

It is well equipped with state-of-the-art equipment, a single EOT crane of 50T capacity

The Facility is capable to manufacture ~ 3000 units per annum in a single shift format and employs ~300 people (payroll + contractual). The Facility is equipped to work with different metals like stainless steel, carbon steel, titanium, nickel-based alloys (Hastelloy, Inconel) and other materials

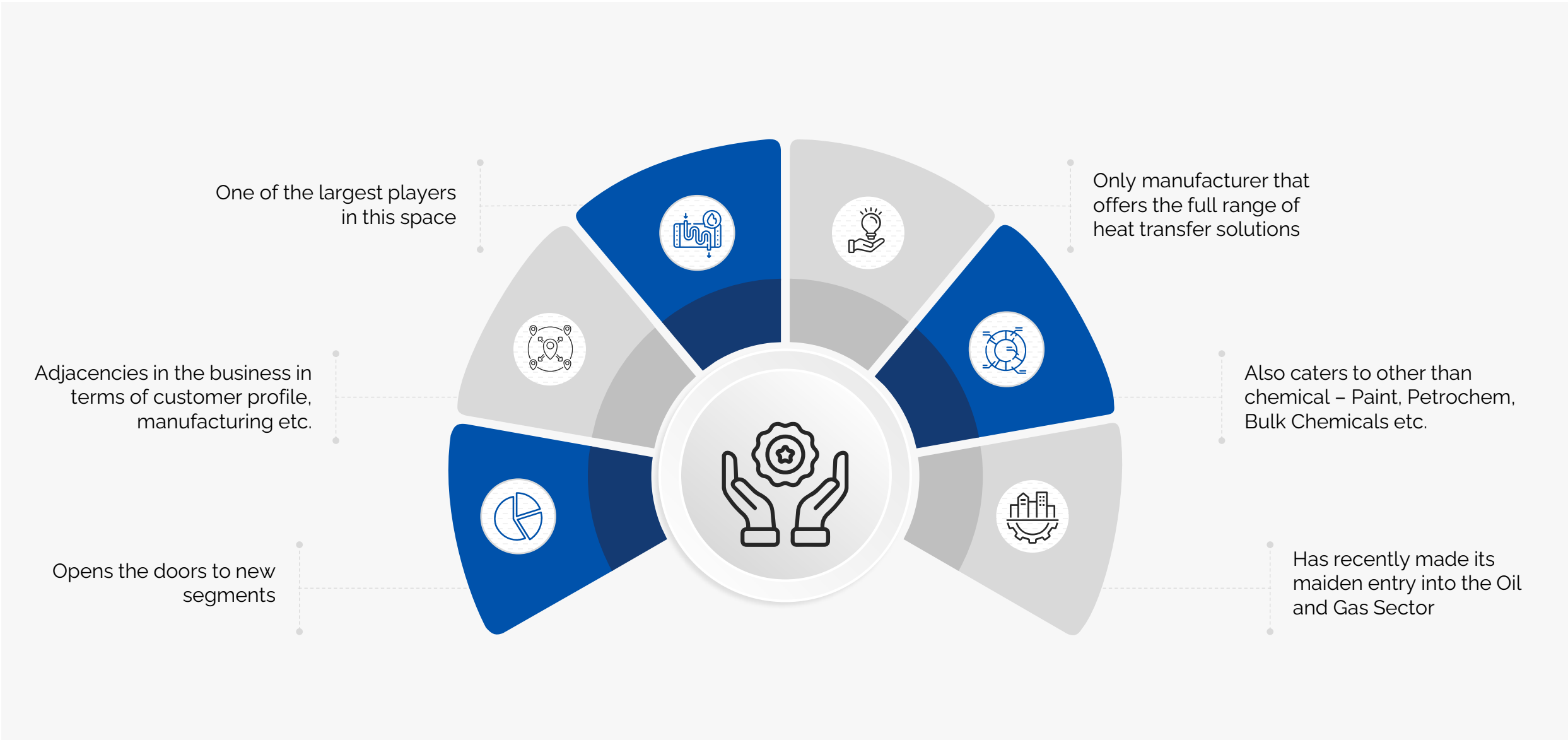
Manufacturing Capabilities

Shell Diameter	: 4000 mm
Tube-sheet Thickness	: 400 mm
Overall Length	: Up to 25 mtr.
Design Pressure	: 200 Kg/cm ²
Max Equipment weight	: 100 MT
Heat Transfer Area	: 1m ² to 4000m ²

Accreditations

- ISO 9001-2015
- ISO 14001-2015
- ISO 45001-2018
- IBR
- U-Stamp (*Applied*)

Capitalizing on Opportunities



Thank You

Company :



Mr. Naveen Kandpal
Chief Financial Officer

investor.relations@hleglascoat.com

CIN: L26100GJ1991PLC016173

Investor Relations Advisors :



Orient Capital (a division of Link Group)

Mr. Ronak Jain

+91 98209 50544

ronak.jain@linkintime.co.in

Mr. Irfan Raeen

+91 97737 78669

irfan.raeen@linkintime.co.in