

25<sup>th</sup> August, 2022

To,

**BSE Limited**

Corporate Relationship Department,  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai 400 001

**National Stock Exchange of India Limited**

Exchange Plaza, 5th Floor, Plot No C/1,  
G Block, Bandra-Kurla Complex,  
Bandra (East), Mumbai - 400 051

**Scrip Code: 540735**

**Symbol: IRIS**

**Sub: Company's Presentation at the Twenty Second (22<sup>nd</sup>) Annual General Meeting.**

Dear Sirs,

Please find enclosed herewith the presentation to be made at the Twenty Second (22<sup>nd</sup>) Annual General Meeting of the Company scheduled to be held on Thursday, 25<sup>th</sup> August, 2022 through Video Conferencing / Other Audio-Visual Means.

The above is for your information and records.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For **IRIS Business Services Limited**

**Santosh Sharma**

Company Secretary & Compliance Officer

(ICSI Membership No. ACS 35139)

Encl.: a/a

**IRIS Business Services Limited**

Tower 2 3<sup>rd</sup> Floor International Infotech Park Vashi Navi Mumbai 400703 Maharashtra India

Tel: 022 6723 1000 | Email: [cs@irisbusiness.com](mailto:cs@irisbusiness.com) | [www.irisbusiness.com](http://www.irisbusiness.com)

CIN L72900MH2000PLC128943 | GSTIN 27AAACI9260R1ZV

# 22<sup>nd</sup> Annual General Meeting

25<sup>th</sup> August 2022



**IRIS BUSINESS SERVICES LIMITED**  
Building Transparency, Driving Growth

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# ABOUT IRIS

01



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# About Us

We are a global Regtech SaaS company headquartered in Navi Mumbai, India. We are listed on BSE & NSE.

We provide software solutions for regulatory compliance serving regulators and enterprises.

The company is managed by a CEO reporting to a Board of Directors, majority of whom are independent including the Chairman.

03

Overseas subsidiaries *EU, Singapore, USA*

~20

Years in business

## Product Overview

### COLLECT

#### Taxonomy & Consulting:

Taxonomy design and development, Taxonomy testing and review, Training, R&D

**IRIS IFILE**: On Prem Filing platform for regulators to help them receive pre validated data in XBRL

### Create

#### IRIS CARBON: SAAS

Document Authoring and Compliance Reporting Platform

**IRISGST**: SAAS An end-to-end solution to facilitate GST reporting in India

#### IRIS IDEAL: On-Prem

Solution to for banks to automate their reporting in XBRL

**E-INVOICING**: SAAS Facilitates eInvoice creation and management, seamless integration with IRISGST IRP offering in the offering

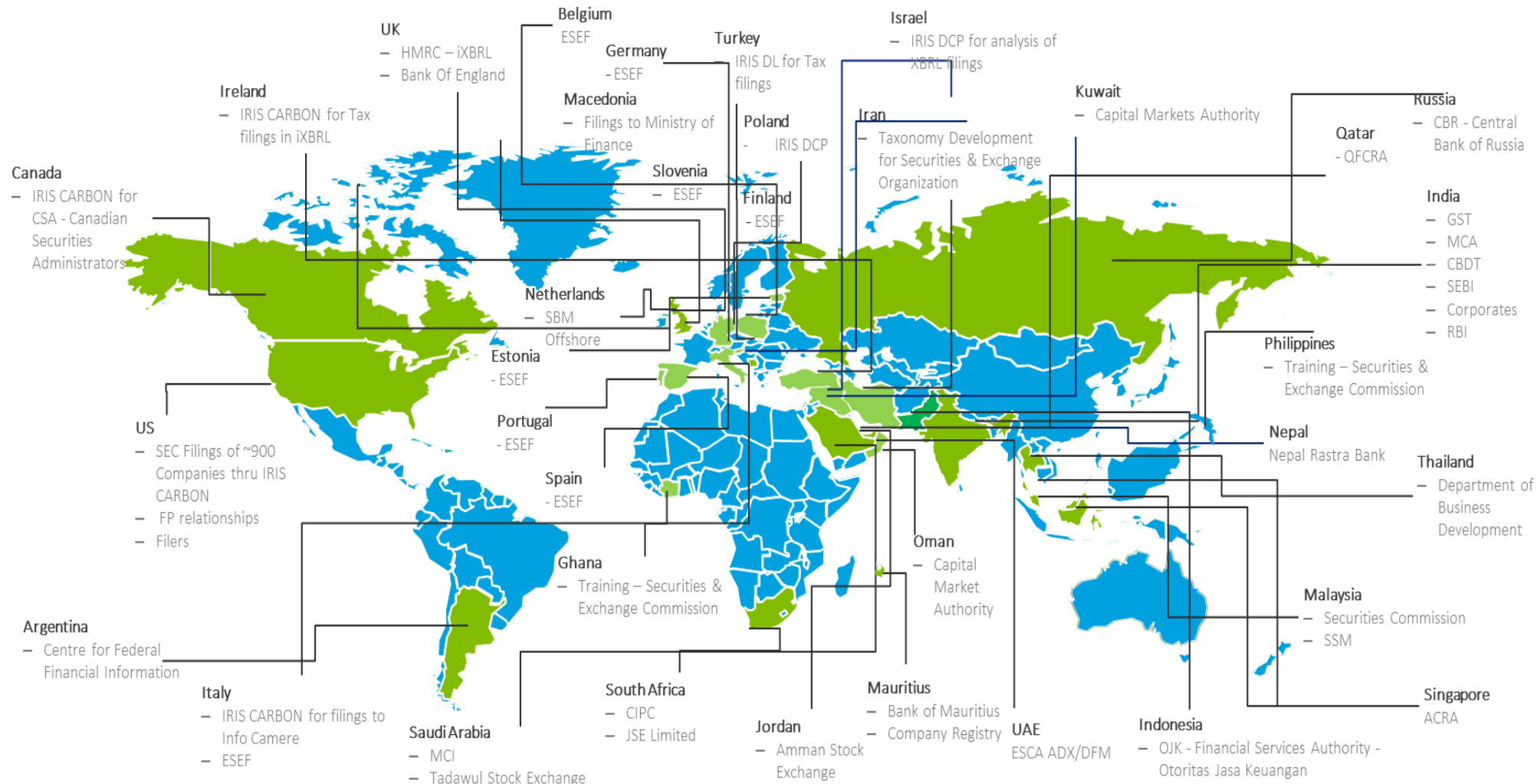
### Create

#### IRIS Credixo: DAAS GST

data feeds to facilitate lending decisions

**IRIS Peridot**: Mobile / DAAS App to verify GST compliance, similarly APIs to pull such data

# Our footprint



**30**  
Regulators

**44**  
Countries

**6000**  
Enterprises

**1.5 mn+**  
Global Users

**FINANCIAL**  
Performance  
Consolidated

03



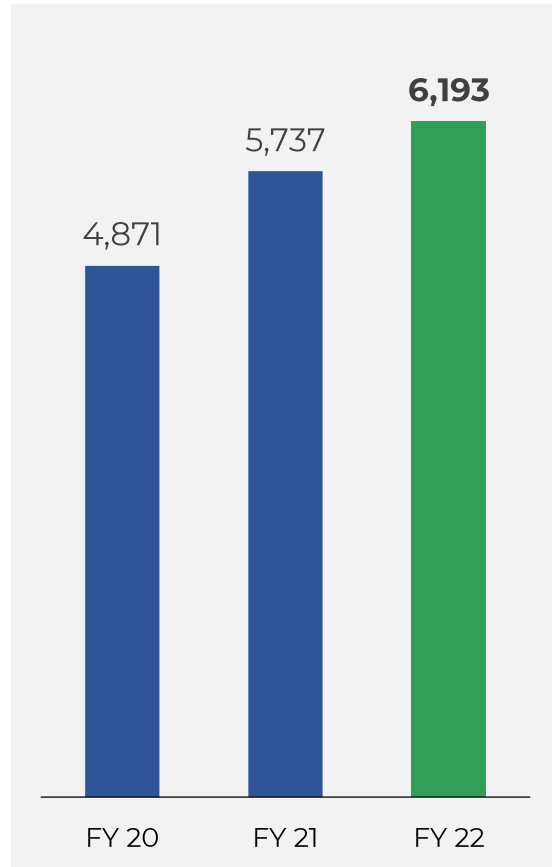
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# Highlights – FY 22

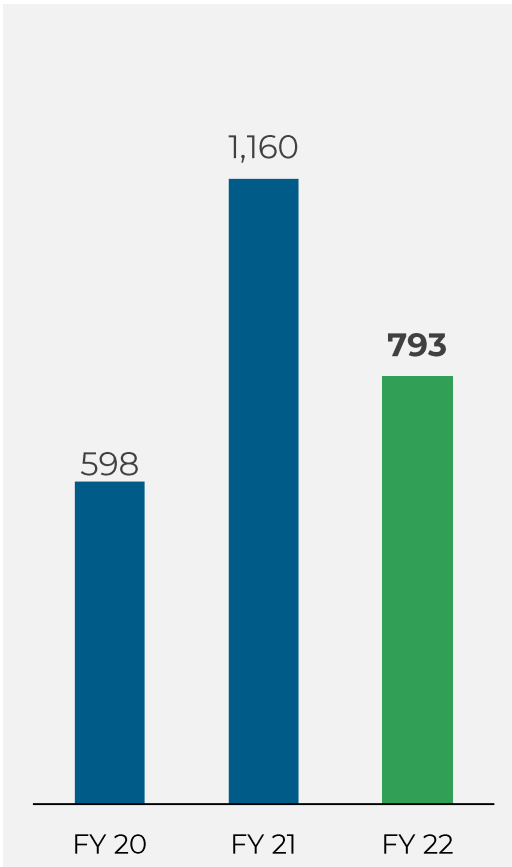
## REVENUES

(₹ IN LAKHS)



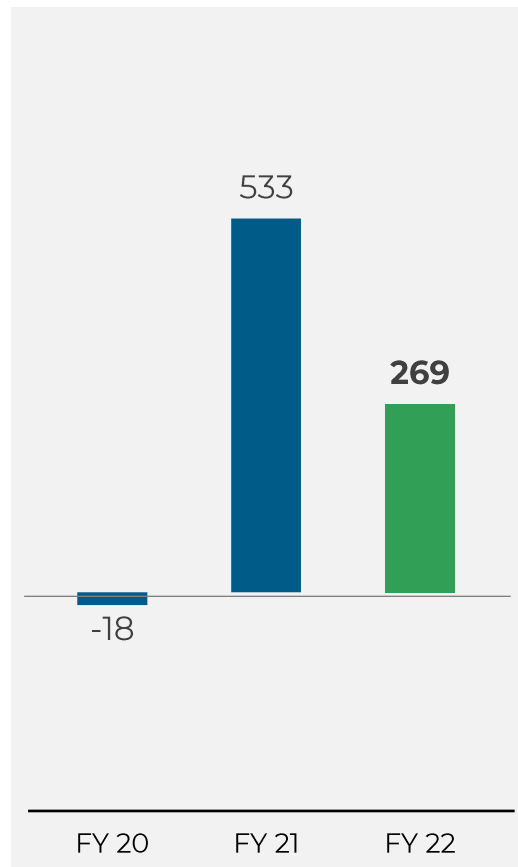
## EBITDA

(₹ IN LAKHS)



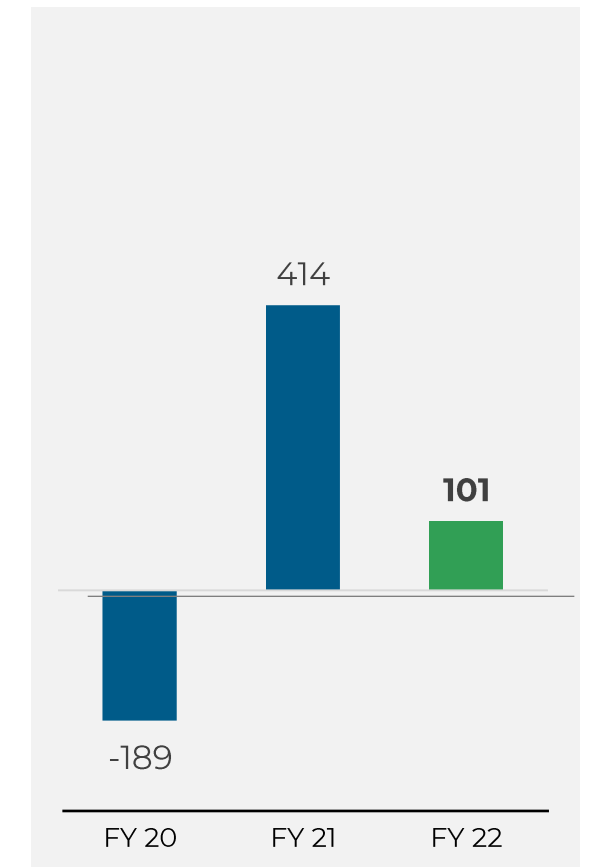
## EBIT

(₹ IN LAKHS)



## PAT

(₹ IN LAKHS)



Note: FY20 and FY21 restated Ind AS numbers

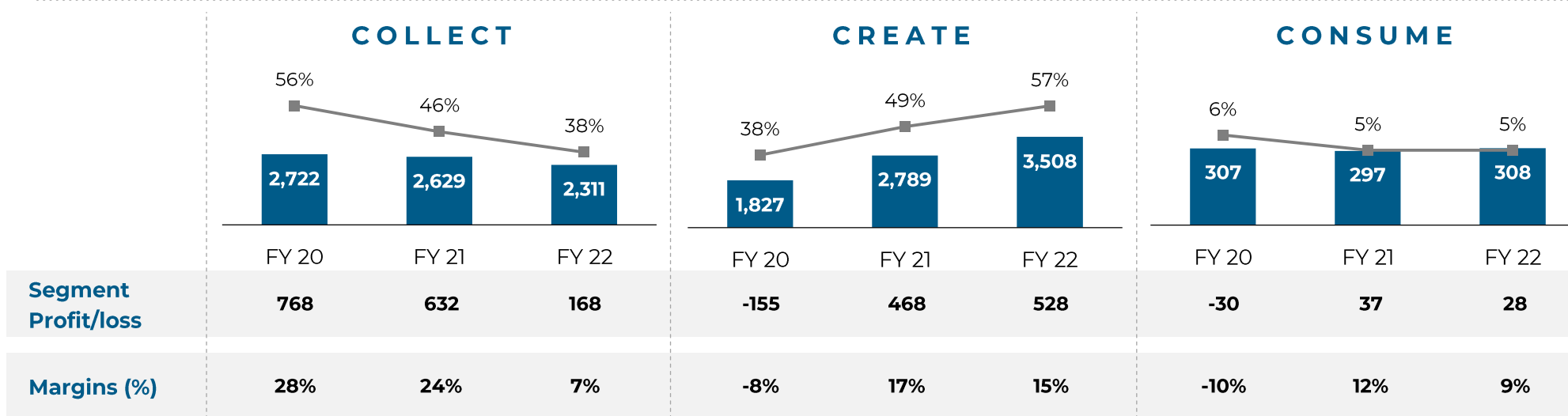


# REVENUE MIX - Recurring Revenues Increase

■ ₹ IN LAKHS

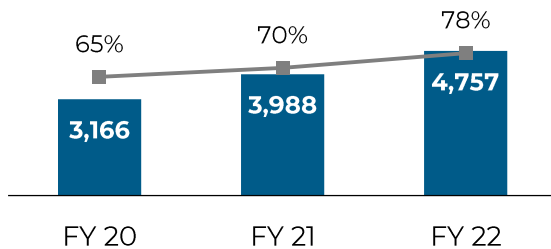
— % TO THE REVENUE

## REVENUE MIX BY SEGMENT



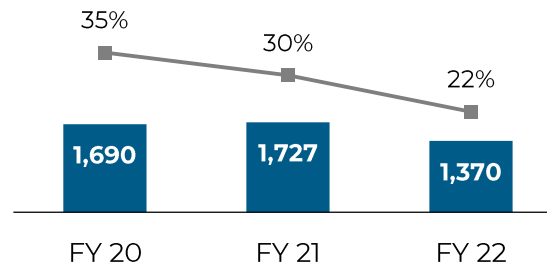
ARR stands at ₹ 48.5 Cr as on end of June 22

## RECURRING REVENUE



Note: FY20 and FY21 restated Ind AS numbers

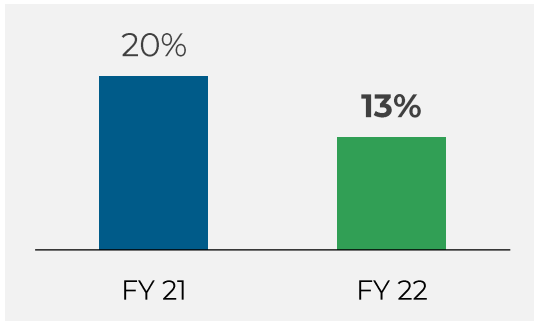
## NON-RECURRING REVENUE



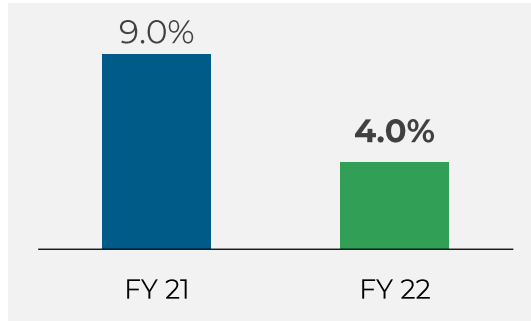
- Recurring revenues increase ~19% ₹ 4,757 lakhs from ₹ 3,988 lakhs from last year
- Recurring revenue contribute 78% to the total revenue in FY 22 as compared to 70% in FY 21

# KEY Ratios

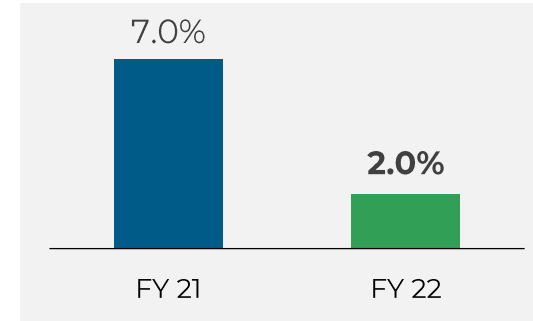
## EBITDA Margin



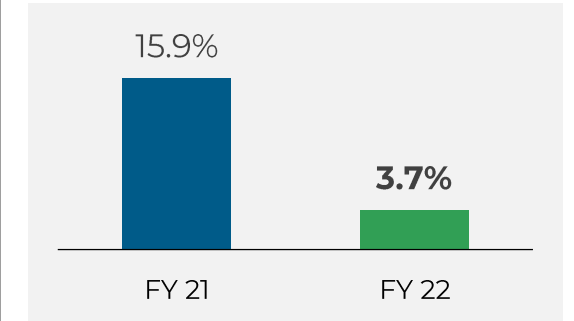
## EBIT Margin



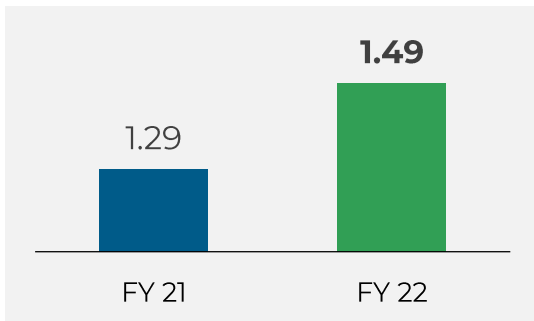
## Net Profit Margin



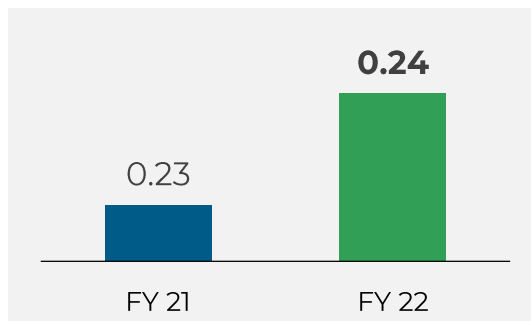
## RONW



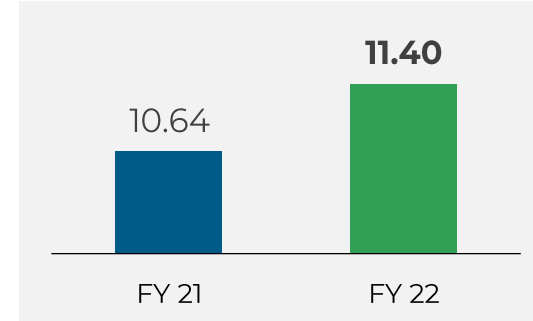
## Current Ratio



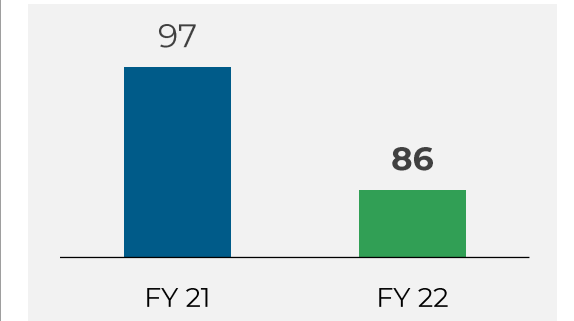
## Debt Equity Ratio



## Interest Coverage Ratio



## Debtors Days

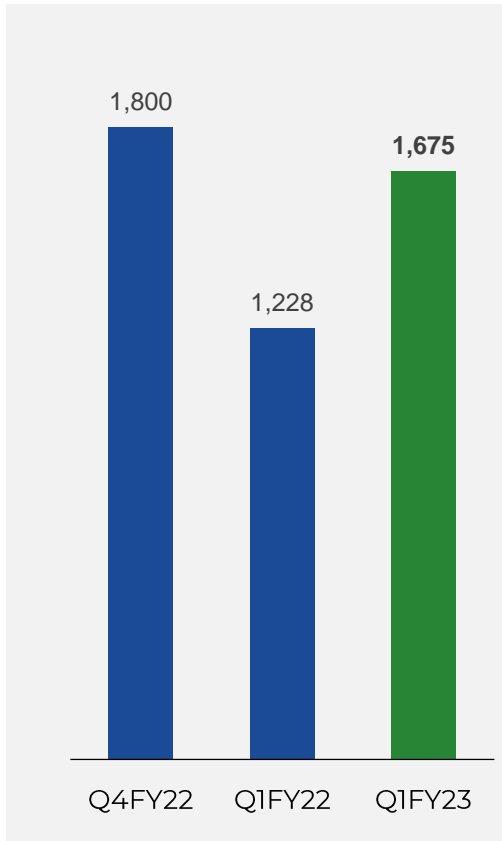


\* Ratios have been calculated based on FY 21 restated Ind AS numbers

# Highlights – Q1 -FY 23

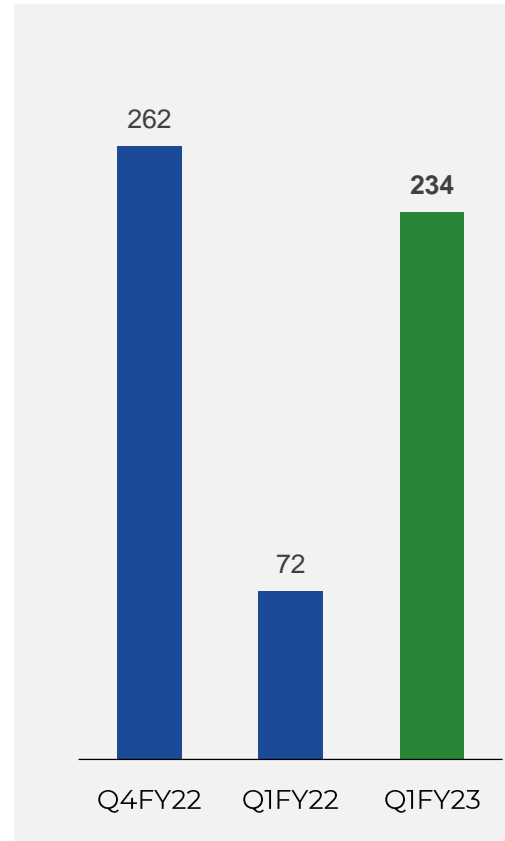
## REVENUES

(₹ IN LAKHS)



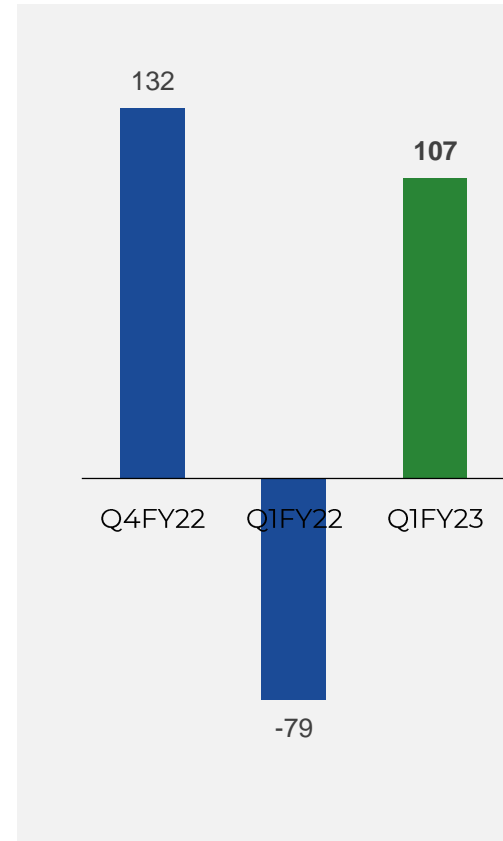
## EBITDA

(₹ IN LAKHS)



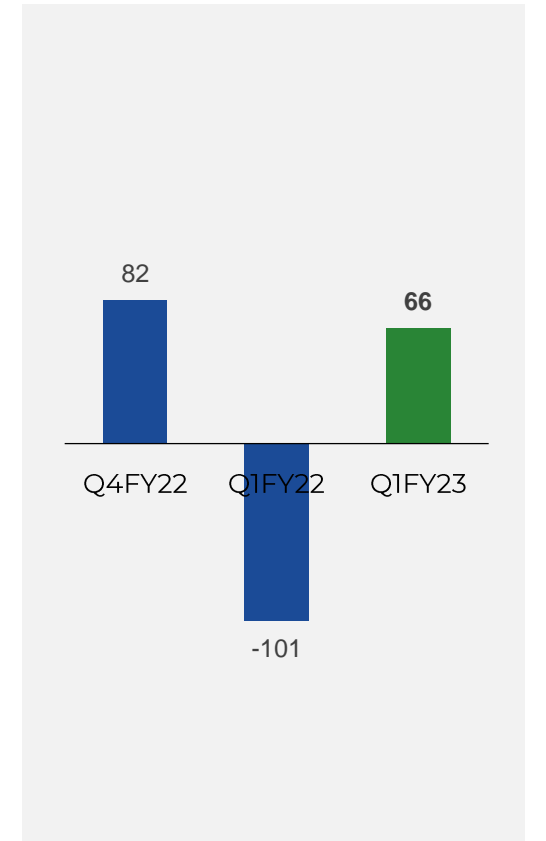
## EBIT

(₹ IN LAKHS)



## PAT

(₹ IN LAKHS)





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# THANK You

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**For further information please contact:**

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