### MSIL: COS: NSE&BSE: 2020

1st February, 2020

Vice President National Stock Exchange of India Limited "Exchange Plaza", Bandra – Kurla Complex Bandra (E) Mumbai – 400 051 General Manager Department of Corporate Services BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001

### Sub: Press Release

Dear Sir,

Please find enclosed herewith as Annexure –"A", a copy of the press release being issued today.

Kindly take the same on record.

Thanking you, Yours truly,

#### For Maruti Suzuki India Limited

Sanjeev Grover Vice President & Company Secretary

### MARUTI SUZUKI INDIA LIMITED

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Maruti Suzuki India Limited, Plot No.1, Phase - 3A, IMT Manesar, Gurgaon - 122051, Haryana, India. Tel: 0124-4884000, Fax: 0124-4884199

#### CIN: L34103DL1981PLC011375

## Annexure-"A"

# Press Release Maruti Suzuki Sales in January 2020

**New Delhi, February 1, 2020:** Maruti Suzuki India Limited sold a total of 154,123 units in January 2020. This includes 142,250 units in domestic market, 2,249 units of domestic OEM sales and 9,624 units of exports.

The sales figures for January 2020 are given below:

Category : Sub- segment	Models	January			April-January			April'18 -
		2020	2019	% Change	2019-20	2018-19	% Change	March'19
A: Mini	Alto, S-Presso <sup>3</sup> , Old WagonR <sup>2</sup>	25,885	23,360	10.8%	204,289	327,413	-37.6%	368,990
A: Compact	New WagonR <sup>2</sup> , Swift, Celerio, Ignis, Baleno, Dzire, Tour S	84,340	75,571	11.6%	677,263	716,654	-5.5%	871,864
Total: Mini + Compact segment		110,225	98,931	11.4%	881,552	1,044,067	-15.6%	1,240,854
A: Mid-Size	Ciaz	835	2,934	-71.5%	20,851	39,413	-47.1%	46,169
Total A: Passenger Cars		111,060	101,865	9.0%	902,403	1,083,480	-16.7%	1,287,023
B: Utility vehicles	Gypsy, Ertiga, S-Cross, Vitara Brezza, XL6 <sup>3</sup>	16,460	22,430	-26.6%	200,790	216,800	-7.4%	264,197
C: Vans	Omni, Eeco	12,324	15,145	-18.6%	101,211	147,603	-31.4%	178,606
Total Domestic Passenger Vehicle Sales		139,844	139,440	0.3%	1,204,404	1,447,883	-16.8%	1,729,826
Light Commercial Vehicles	Super Carry	2,406	2,710	-11.2%	20,594	19,104	7.8%	23,874
Total Domestic vehicle Sales		142,250	142,150	0.1%	1,224,998	1,4669,87	-16.5%	1,753,700
Sales to other OEM: A: Compact		2,249	-	-	20,199	-	-	-
Total Domestic Sales (Domestic + OEM) <sup>1</sup>		144,499	142,150	1.7%	1,245,197	1,466,987	-15.1%	1,753,700
Total Export Sales		9,624	9,571	0.6%	87,198	88,704	-1.7%	108,749
Total Sales (Total Domestic + Export) <sup>1</sup>		154,123	151,721	1.6%	1,332,395	1,555,691	-14.4%	1862449

\*Clarifications:

1. Effective April 2019, Sales to other OEM have commenced and are reported as 'Sales to other OEM'. Total Domestic Sales (Domestic + OEM) and Total Sales (Domestic + Exports) may be viewed in this context.

2. Sales of new WagonR (full model change, now also with bigger engine and increased length) are reported under the compact sub-segment. The sales number of old WagonR (now discontinued) are however, reported in the mini sub-segment. Sales numbers for the mini and compact sub-segment may be viewed in this context.

3. XL6 launched in August 2019 and S-Presso launched in September 2019.