



## GE T&D India Limited

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July 29, 2019

The Secretary  
BSE Limited  
Phiroze Jeejeebhoy Towers, Dalal  
Street  
MUMBAI 400 001

The Manager  
Listing Department  
National Stock Exchange of India Ltd  
Exchange Plaza, Bandra Kurla Complex, Bandra (East)  
MUMBAI 400 051

**Code No. 522275**

**Symbol: GET&D**

Dear Sir,

Sub: **Analyst Presentation**

Further to our letter dated July 26, 2019, enclosed please find a copy of the analyst presentation in respect of earnings conference call with analysts / institutional investors scheduled today.

You are requested to take note of the same.

Thanking you,

Yours faithfully,

For GE T&D India Limited

Manoj Prasad Singh  
Company Secretary



# GE T&D India Limited

Financial results for the quarter ended Jun 2019

**July 29, 2019**

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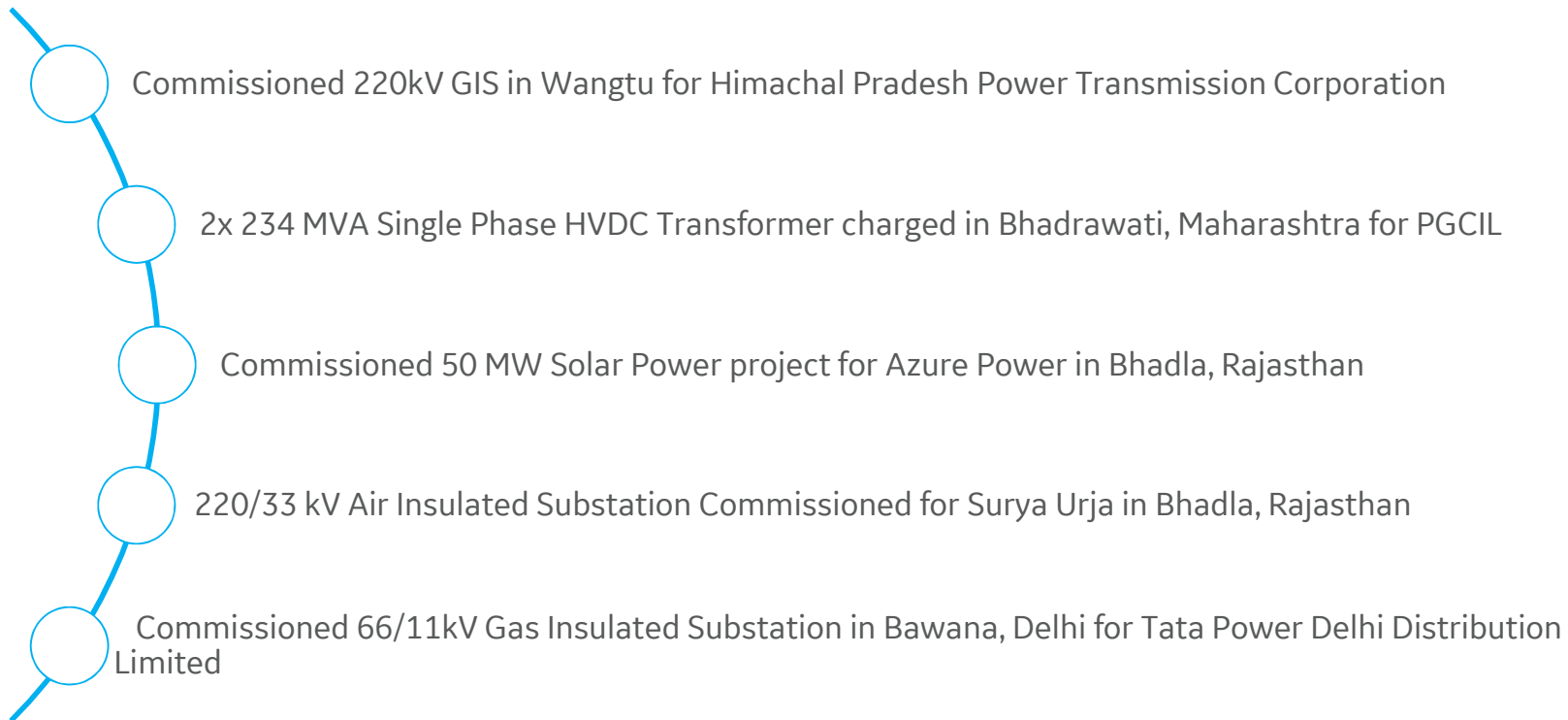
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# Key Execution during 1<sup>st</sup> Quarter of 2019-20



...Commissioned many important projects during the Quarter



# Key Orders

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## **Customer**

## **Project**

**PGCIL**

400 kV converter transformers package in Vindyanchal, UP

**PGCIL**

Upgradation of 220 kV substation in Salakathi, Assam

**L&T**

220/33 kV Gas Insulated Substation (GIS) for Ranchi Smart City project

**NALCO**

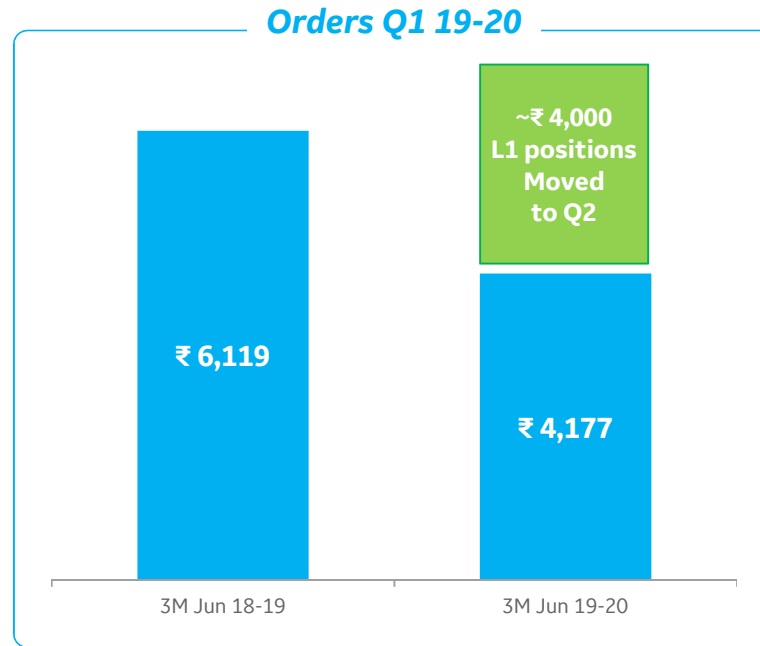
Revamping of the existing rectifier control system of DC substation in Angul, Odisha

... Orders won despite less opportunities, tough market conditions and delay in contract award due to election Code of conduct



# Order Intake

(₹ in millions)

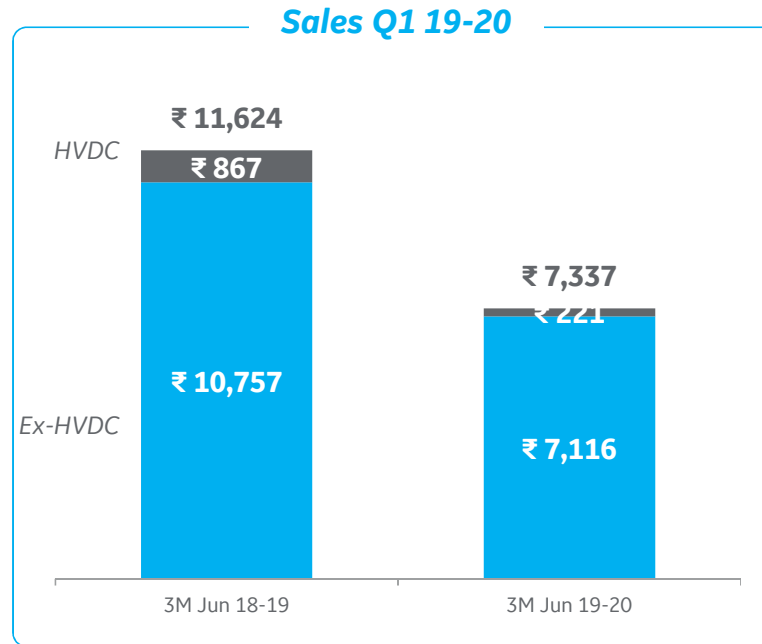


...4.2 Billion Order Won and in addition L1 Position worth 4.0 Billion ;  
Order book stood at INR 59.3 billion (close to 1.5 years of annual revenue)



# Sales Execution

(₹ in millions)

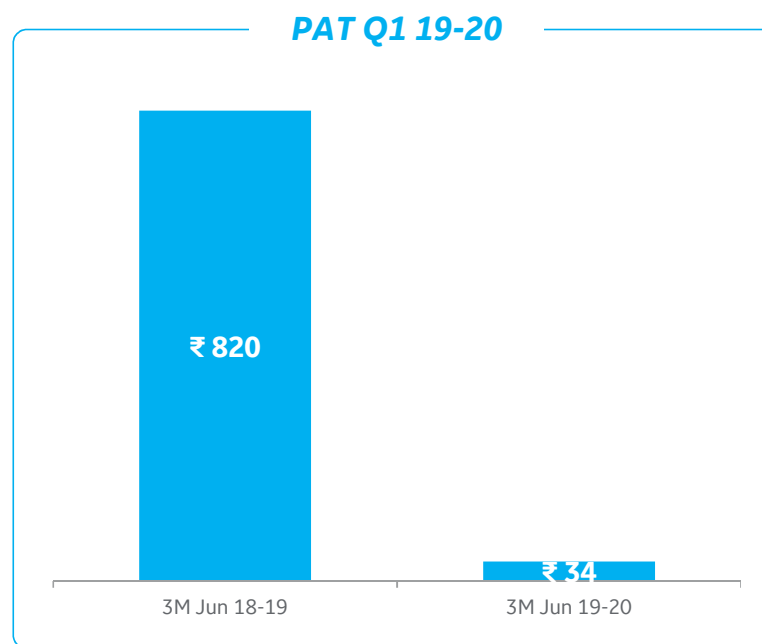


...Sales revenue impacted by declining HVDC & customer driven challenges



# Profit after tax

(₹ in millions)



... Profit impacted by lower revenues





# Key Data : 1<sup>st</sup> quarter ended 30<sup>th</sup> Jun'2019

(₹ in millions)

	Q1 2019-20	Q1 2018-19	Change
<b>Sales Revenue</b>	<b>7,337</b>	<b>11,624</b>	<b>-37%</b>
<b>Operating Profit (EBIT)</b> % of Sales	<b>223</b> 3.0%	<b>1,417</b> 12.2%	<b>-9.2 pts</b>
<b>Profit Before Tax</b> % of Sales	<b>60</b> 0.8%	<b>1,262</b> 10.9%	<b>-10.1pts</b>
<b>Profit After Tax</b> % of Sales	<b>34</b> 0.5%	<b>820</b> 7.1%	<b>-6.6 pts</b>





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