



Dynamic Cables Limited

(Govt Recognised STAR Export House)
(An ISO 9001:2015, 14001:2015 & 45001:2018 Company)

www.dynamiccables.co.in

Date: August 09, 2023

To,

BSE Limited

PhirozeJeejeebhoy Towers
Dalal Street,
Mumbai-400001
Scrip Code: BSE-540795

National Stock Exchange of India Ltd

Exchange Plaza, 5th Floor, Plot No. C/1
G-Block, Bandra-Kurla Complex,
Bandra(East) Mumbai-4000501
Trading Symbol: DYCL

Subject: Disclosures pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI (LODR)")

Dear Sir/Madam,

With reference to the 16th Annual General Meeting ("AGM") of the Company held on Wednesday, August 09, 2023 at 04:00 PM through Video Conferencing ("VC") or Other Audio Visual Means ("OAVM") please find enclosed the following;

1. Proceedings under the Regulation 30, Part A of Schedule - III of the SEBI (LODR) as Annexure - I.
2. Corporate presentation of the company displayed during the AGM as Annexure - II.

You are kindly requested to take the same on record.

Thanking you,

Yours faithfully,

For **Dynamic Cables Limited**

Naina Gupta
Digitally signed
by Naina Gupta
Date: 2023.08.09
18:57:32 +05'30'

Naina Gupta

Company Secretary and Compliance Officer

M. No. A56881

Encl.: as above



Mangal Group
promoting value engineering



CIN: L31300RJ2007PLC024139

Regd. Office & Unit-1: F-260, Road No.13, VKI Area, Jaipur-302013 (INDIA)

Ph: +91 141 2262589, 4042005 | Fax: +91 141 2330182 | Email:info@dynamiccables.co.in

HT Upto 66KV & LT Aerial Bunched, Power, Control & Railway Signalling Cables, ACSR/AAC / AAAC / MVCC Conductors / EV Charging Cables.



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Annexure – I

SUMMARY OF PROCEEDINGS OF THE 16TH ANNUAL GENERAL MEETING

The 16th Annual General Meeting (AGM) of the Members of Dynamic Cables Limited (‘the Company’) was held on Wednesday, August 09, 2023 at 04.00 P.M (IST) through Video Conferencing (“VC”) or Other Audio Visual Means (“OAVM”). The meeting was held in compliance with the General Circulars issued by the Ministry of Corporate Affairs (MCA) and Securities and Exchange Board of India (SEBI) and as per the applicable provisions of the Companies Act, 2013 and the Rules made thereunder.

DIRECTORS AND KMPs IN ATTENDANCE
Mr. Rahul Mangal (Chairman), joined over VC from Jaipur <i>Non- Executive Director & Chairman of Corporate Social Responsibility Committee</i>
Mr. Ashish Mangal, joined over VC from Jaipur <i>Managing Director</i>
Mr. Ashok Kumar Bhargava, joined over VC from Jaipur <i>Independent Director, Chairman of Audit, Nomination & Remuneration and Stakeholders Relationship Committee</i>
Mr. Saurav Gupta, joined over VC from Jaipur <i>Independent Director</i>
Mrs. Shweta Jain, joined over VC from Jaipur <i>Independent Director</i>
Mr. Bharat Moossaddee, joined over VC from Jaipur <i>Independent Director</i>
Mr. Sumer Singh Punia joined over VC from Jaipur <i>Non- Executive Director</i>
Mr. Murari Lal Poddar, joined over VC from Jaipur <i>Chief Financial Officer</i>
Ms. Naina Gupta, joined over VC from Jaipur <i>Company Secretary & Compliance Officer</i>
OTHER REPRESENTATIVES
Statutory Auditors, joined over VC from Jaipur <i>Mr. Amit Gattani (Partner) - MadhukarGarg& Co.</i>
Statutory Auditors, joined over VC from Jaipur <i>Mr. Vivek Gupta (Partner) – A. Bafna& Co.</i>



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Internal Auditors, joined over VC from Jaipur
<i>Mr. Sumit Dadda (Partner) – DLS & Associates, LLP</i>
Secretarial Auditors/ Scrutinizer, joined over VC from Jaipur
<i>Mr. Manoj Maheshwari (Partner) – V.M. & Associates</i>
Cost Auditors, Joined over VC from Jaipur
<i>Mr. BabuLal Maharwal (Partner) – Maharwal & Associates</i>
Consultant, joined over VC from Jaipur
<i>Mr. Govind Saboo</i>
QUORUM OF THE MEETING
The requisite quorum as required under Section 103 of the Companies Act, 2013 was present throughout the meeting.

The meeting commenced at 4:00 PM (IST) and concluded at 05:10 PM (IST) (including time allowed for e-voting at AGM).

Company Secretary welcomed the Shareholders to the 16th Annual General Meeting (“AGM”) of the Company and introduced the Directors and other invitees present in the meeting to the Shareholders.

Mr. Rahul Mangal, being the Chairman of the Board, took the chair and welcomed all the shareholders, directors and invitees who were participating in the Meeting through VC/OAVM. The Chairman informed that this annual general meeting is being held through VC in accordance with the circulars issued by the MCA and SEBI. After ascertaining the presence of the requisite quorum through video conferencing, Chairperson called the meeting to order and commenced the proceedings of the meeting.

Mr. Ashish Mangal, Managing Director then proceeded with a comprehensive presentation to the Shareholders. In his speech he provided a concise overview of the Company, highlighting key achievements and financial performance for the financial year 2022-23.

Thereafter the Company Secretary informed that the Company has provided E-voting facility to the shareholders through Central Depository Services (India) Limited (“CDSL”) to cast their votes electronically (remote e-voting) on the resolutions as set out in the notice of 16th AGM, and that the remote e-voting commenced on Saturday, August 05, 2023 at 10.00 A.M. and ended on Tuesday, August 08, 2023 at 05.00 P.M. She further informed that the Company has also arranged electronic voting process during Meeting for all members who had not cast their vote earlier in compliance with e-voting rules framed under Companies Act, 2013.



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Further with the permission of the Chairman, the Company Secretary took up the resolutions as set forth in the Notice of 16th AGM and explained the implications of each resolution.

Item No.	Business Item	Resolution type
Ordinary Business		
1.	To adopt the Audited Financial Statements of the Company for the financial year ended March 31, 2023 together with the reports of the Board of Directors and Auditors thereon	Ordinary
2.	To appoint a director in place of Mr. Sumer Singh Punia (DIN: 08393562) who retires by rotation and being eligible, offers himself for re-appointment.	Ordinary
3.	To declare final dividend of Rs. 0.50/- per Equity share for the Financial year ended March 31, 2023.	Ordinary
4.	To Appoint Statutory Auditors and fix their remuneration	Ordinary
Special Business		
5.	To ratify the remuneration of Cost Auditors for the financial year ending March 31, 2024	Ordinary
6.	To increase the overall maximum managerial remuneration limit of the company.	Special
7.	To increase payment of managerial remuneration to Mr. Ashish Mangal (DIN: 00432213), Managing Director in excess of the limits prescribed	Special

Followed by Corporate Presentation, on the invitation of the Chairman, registered shareholder as speaker addressed the Meeting, gave his suggestions and raised queries on the Company's accounts and businesses, which were replied to by the Management satisfactorily.



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Post the Q&A session, Managing Director informed that board has appointed Mr. Manoj Maheshwari, Practicing Company Secretary as the scrutinizer to supervise the e-voting process and further informed that the results of Remote e-voting and e-voting at AGM would be declared within two working days from the conclusion of the meeting and the same along with the report of Scrutinizer would be submitted/ disclosed to the Stock Exchanges and also on the website of the Company.

The Chairman thereafter informed the members who had not cast their vote through remote e-voting may cast their vote on the CDSL e-voting system.

The Chairman extended gratitude to all Shareholders for their presence and successfully conducting the meeting and declared the meeting closed.

The meeting ended with a vote of thanks to the chair.

For Dynamic Cables Limited

Naina Digitally signed
by Naina Gupta
Date: 2023.08.09
Gupta 18:58:01 +05'30'

Naina Gupta
(Company Secretary and Compliance Officer)
M. No. A56881



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Dynamic Cables Limited



Powering The Growth

Investor Presentation

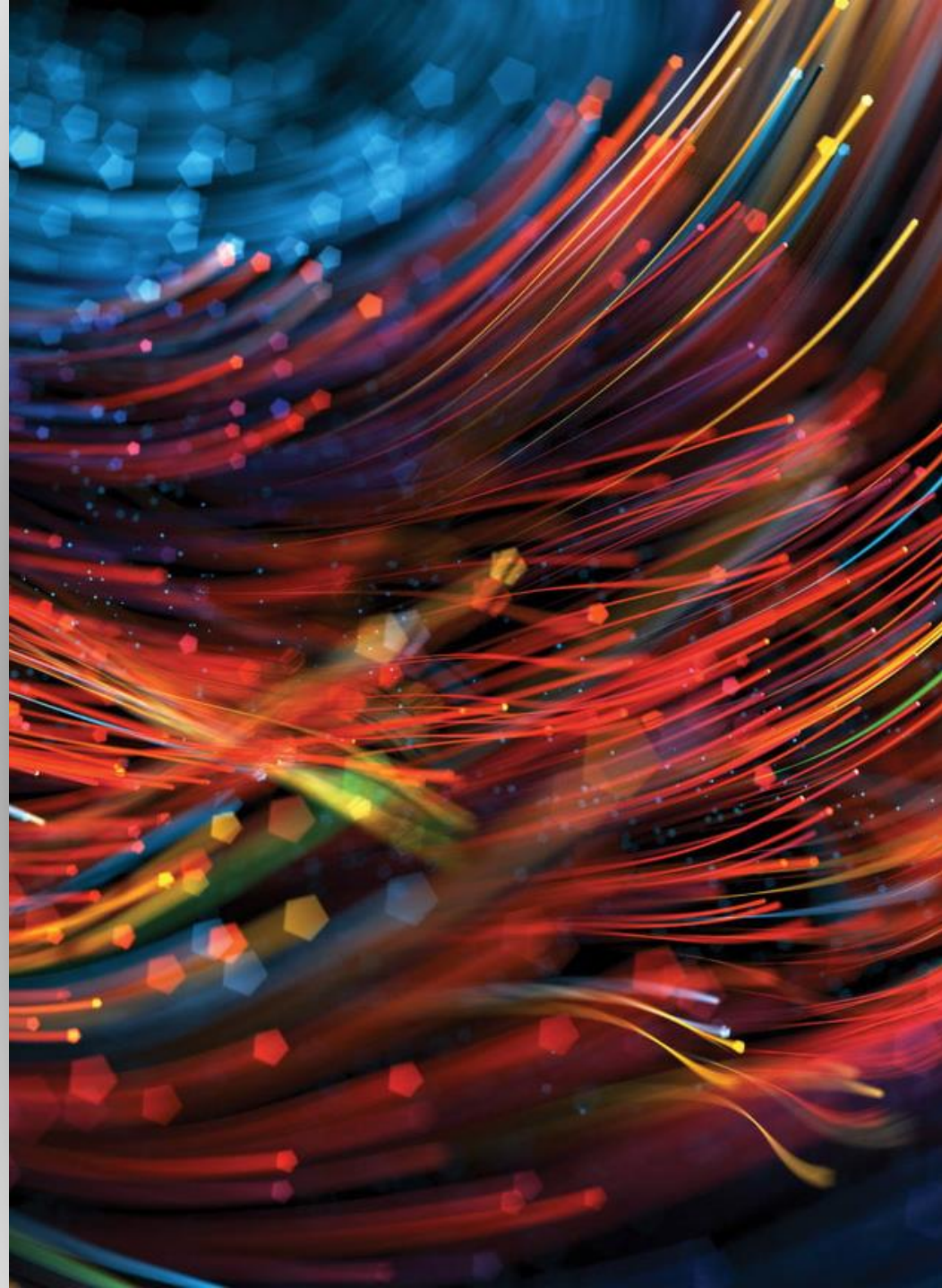


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ABOUT US



OVERVIEW



**Leading
Manufacturer and Supplier
of Power Cables in India**



**Track
Record
37+ Years**



**CAGR Since Listing
(Dec 2017)**

Sales	13%
EBITDA	26%
PAT	33%



**Young & Focused Promoter
~75%
shareholding**



**Listed On
NSE and BSE**



**ROCE
24.0%**



**ROE
19.1%**



**Infrastructure
3 Manufacturing
facilities situated at
Jaipur & Reengus**



**Research & Development
Dedicated labs for quality
testing and new product
development**



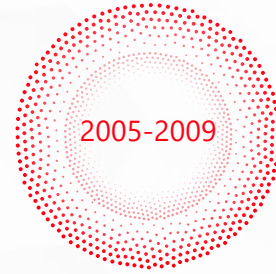
**Export
40+ Countries
Served**

EVOLUTION



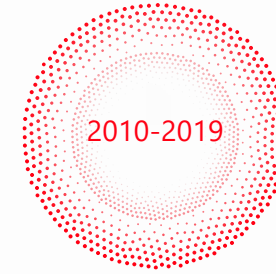
1986-2005

- Inception of Dynamic Engineers as a Partnership Firm
- Started manufacturing super enameled & DPC wires
- Diversified into Overhead conductors



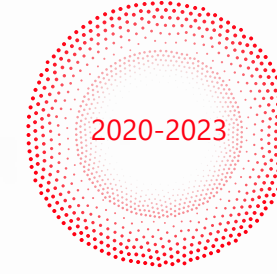
2005-2009

- Started Manufacturing LV cables.
- Forayed in exports
- Greenfield expansion of 2nd manufacturing plant at Jaipur



2010-2019

- BSE SME Listing
- Greenfield expansion of 3rd manufacturing plant at Reengus
- Started manufacturing HV cables

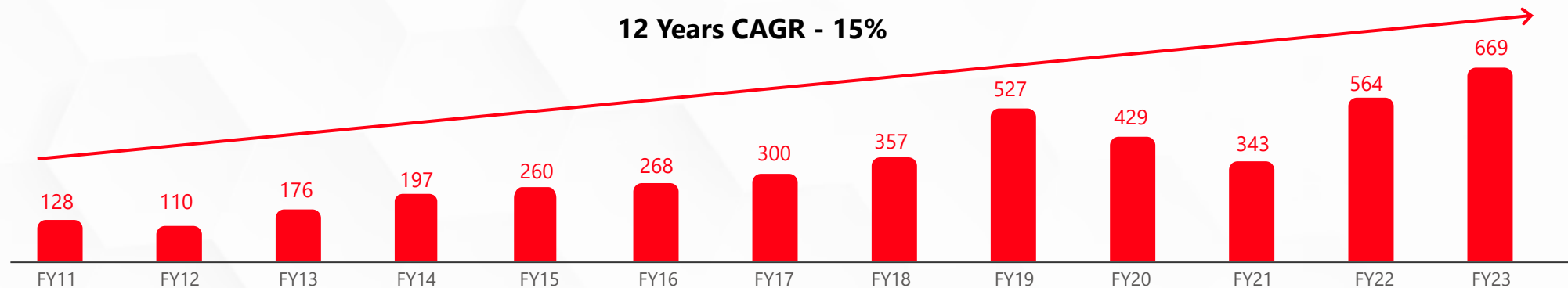


2020-2023

- Migration to BSE mainboard & Listed on NSE
- Set up captive solar plant
- R&D breakthrough and new products approvals like Railway cables, etc.

Revenue Journey

12 Years CAGR - 15%



PRODUCT RANGE

**66 KV
Power Cable**



**Armoured
Power Cable**



**MV Aerial
Bunched Cables**



**LV Copper
Armoured Cable**



**LV Copper
Power Cable**



**LV Aluminium Multicore
FRLS Cable**



**LV Unarmoured
Aluminium Power Cable**



**MV Single Core
Aluminium Armoured
Power Cable**



**LV Copper
Control Cable**



**LV Aluminium
Flat Cable**



**LV Copper
Power Cable**



**MV Covered
Conductors**



**ACSR C
onductors**



**AA/AAA-
Conductors**



**Bare Copper
Conductors**



GLOBAL SALES FOOTPRINT

- | | |
|---------------------------------|-----------------------|
| 1. Afghanistan | 22. Mauritania |
| 2. Australia | 23. Mauritius |
| 3. Bangladesh | 24. Mozambique |
| 4. Benin | 25. Myanmar |
| 5. Bhutan | 26. Nepal |
| 6. Burkina | 27. Nigeria |
| 7. Democratic Republic of Congo | 28. Philippines |
| 8. Egypt | 29. Rwanda |
| 9. Ethiopia | 30. Senegal |
| 10. Gabon | 31. Sierra Leone |
| 11. Gambia | 32. South Africa |
| 12. Ghana | 33. Sri Lanka |
| 13. Guinea Bissau | 34. Syria |
| 14. Iraq | 35. Tanzania |
| 15. Jordan | 36. Togo |
| 16. Kenya | 37. Trinidad & Tobago |
| 17. Laos | 38. Uganda |
| 18. Liberia | 39. USA |
| 19. Libya | 40. Yemen |
| 20. Malawi | 41. Zambia |
| 21. Mali | 42. Zanzibar |



Marquee clients and Certifications

You don't only buy a cable,
with **DYNAMIC** you buy

37 Years
of **TRUST & RELIABILITY**

Our Marquee Clientele

Government Clients



International Clients



Private Clients



Product Tested from globally reorganized NABL Accredited Laboratories



Standards Compliance



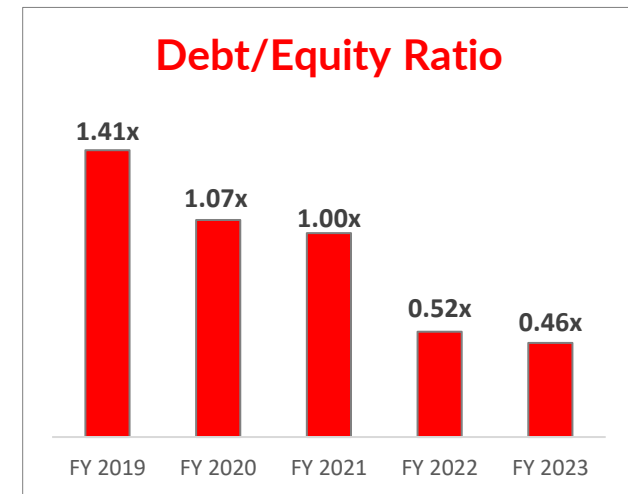
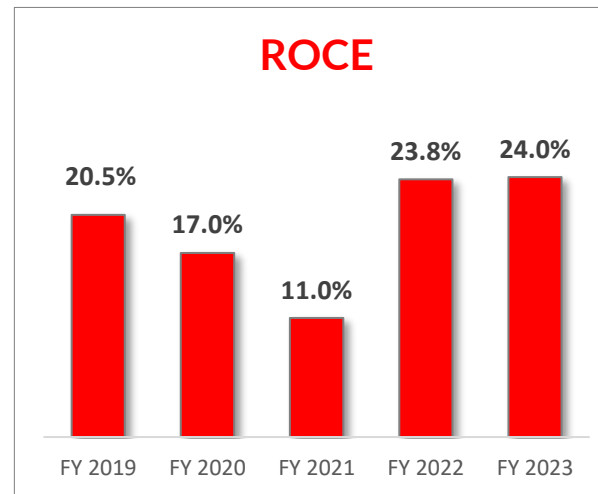
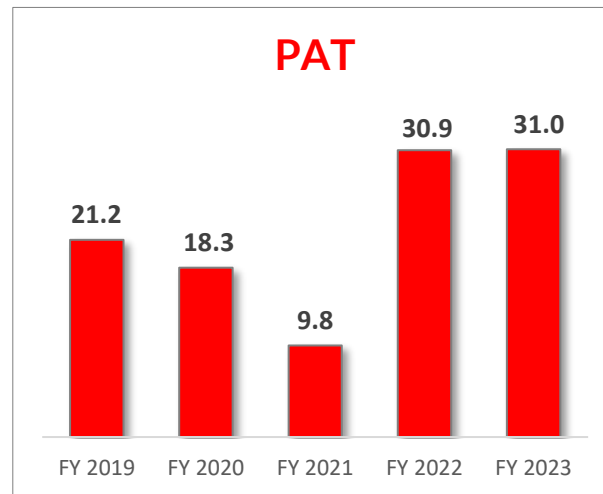
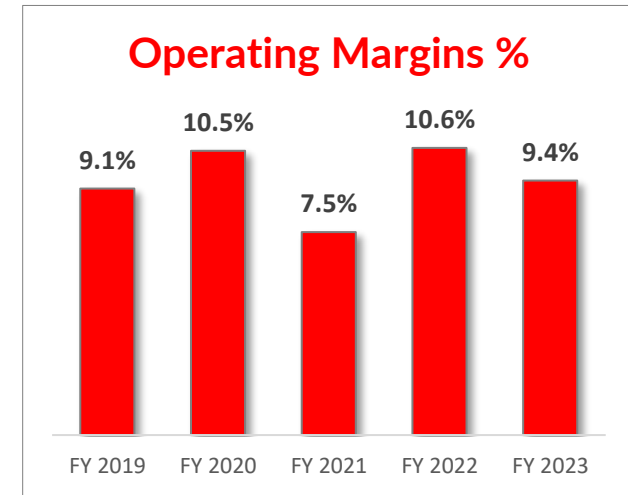
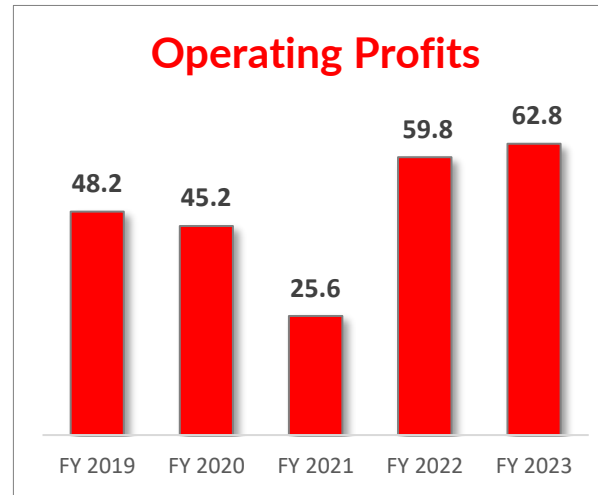
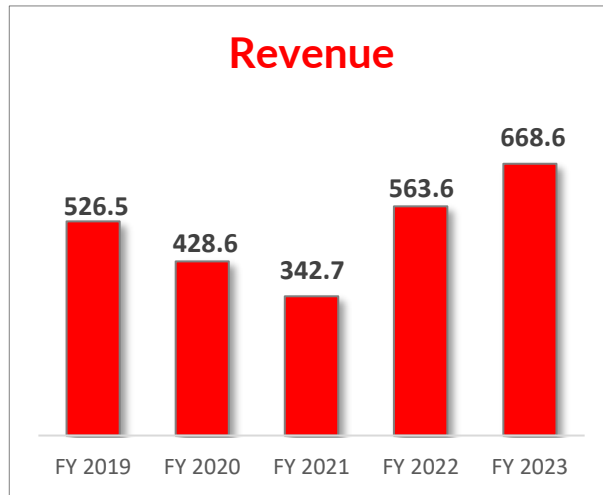
Quality Certifications



FINANCIAL OVERVIEW

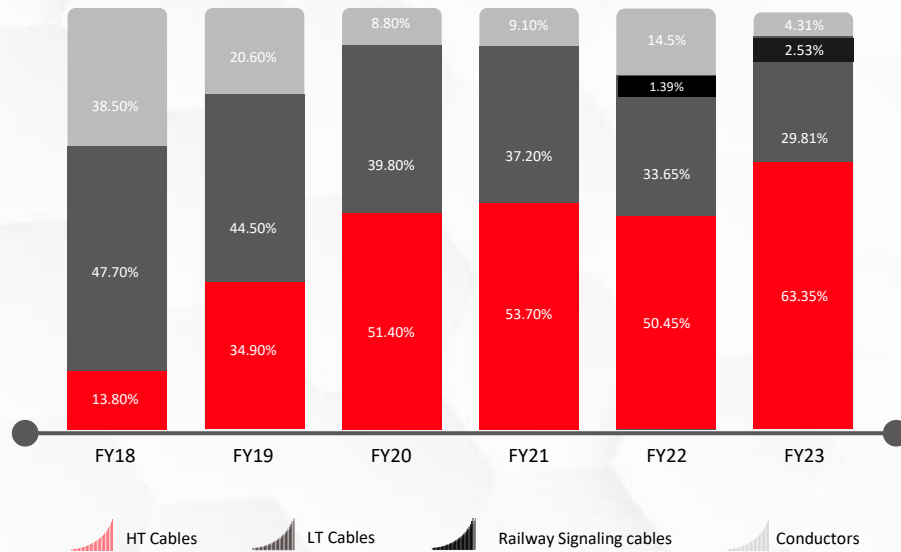


KEY FINANCIAL HIGHLIGHTS



PRODUCT MIX

Revenue Mix : Moving towards value added products
Evolving with company's technical capabilities

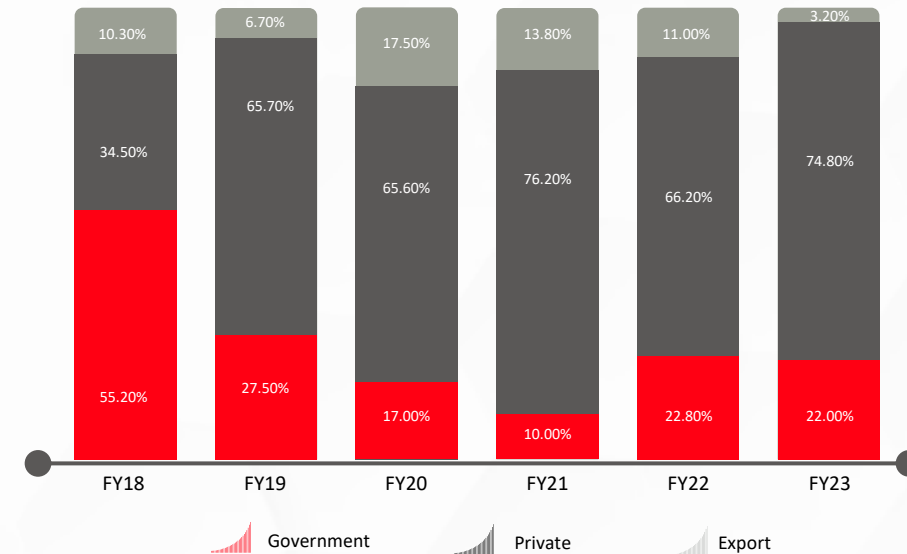


KEY HIGHLIGHT

Shift of focus towards high value add HT Cables , 50%+ contribution
Significant decline in commoditized conductors sales
Started railway signaling cables in FY22 , it is expected to contribute significantly in future growth

CUSTOMER MIX

Revenue Mix : Moving towards quality conscious customers
Evolving with rise of private Discoms & turnkey EPC players



KEY HIGHLIGHT

Export picked up in FY24, contribution significantly higher @ 30% in Q1
Focus on high quality customers, in private, Government and Exports
Believe in partnering with customers

QUARTERLY HIGHLIGHTS

Key Highlights :

- Delivered 15% growth in revenue
- Better revenue mix aided improvement of Operating Margins to 11.3%
- Consequent PAT growth @ 59%
- Healthy order book of Rs 394 Crs
- Efficient working capital management aided by reduction in receivables days to 77 days
- Significantly higher export sales of Rs 57.5 crs
- Robust business environment and long-term demand growth levers playing out

Top-line (Revenue)

Q1 FY24 :	181.3 Crs
YoY ▶▶	15%
QoQ ▶▶	2%

Operating Profits

Q1 FY24 :	20.5 Crs
YoY ▶▶	44%
QoQ ▶▶	8%

Profitability (PAT)

Q1 FY24 :	11.4 Crs
YoY ▶▶	59%
QoQ ▶▶	14%

WAY AHEAD



SUN RISE MOMENT



COMPETENCIES



Focused Team:

Young and focused promoter along with a sound and well aligned management team of qualified & experienced professionals under an articulated organizational structure driving the execution engine



Infrastructure:

World Class technology Integrated infrastructure with large manufacturing capacities resulting in operating and cost efficiencies. Each facility is fitted with latest equipment and state-of-the-art technology



Clientele:

Longstanding relationships with large and diversified customer base located in India and across 40+ international markets. We are a customer centric organization



De-Risking:

Strong Product Design Focus on adding a range of value-added products through innovative manufacturing processes.



Marketing:

Market Intelligence and dedicated sales and customer service teams which helps to engage closely with customer's procurement teams for real time market updates.



Strong Domestic Presence:

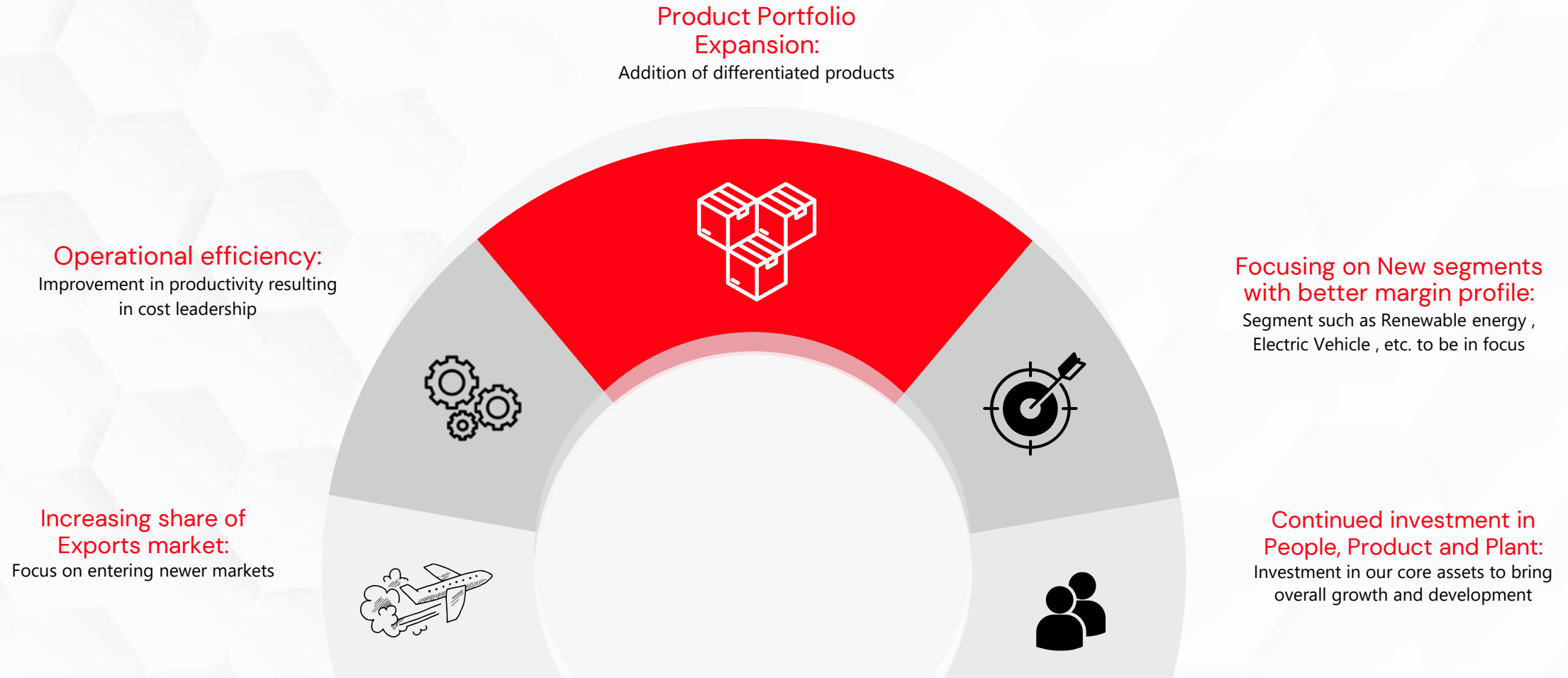
Widespread Presence in Indian Markets in both Government and private power & energy sector.



Research & Development:

Continuous focus on R&D for quality testing and product development as per market demand and trends

GROWTH STRATEGY:



MANAGEMENT



LEADERSHIP TEAM

“



ASHISH MANGAL

Managing Director

Experience : 27 Years

- Aged 48 years, he is a second-generation entrepreneur having joined the business in 1996 after completing his graduation.
- Since then, he has been hands on in managing the affairs of the company leading the operations to a multi fold increase in scale of business and organization building.
- Has gained over 27 years rich experience in the power cable & conductor industry
- Throughout his tenure, he has navigated all crucial aspects of the business, including Production, Finance, Marketing and Customer Relationships
- Solely focused on managing business of Dynamic Cables
- A proactive member of reputed organisations like CII, Entrepreneurs Organisation (EO), Young Indians (YI) Jaipur Chapter, TIE, RAIN (Rajasthan Angel Investors Network), PHD Chamber of Commerce & Industry, IEEMA (Corporate Member), CACMAI (Corporate Member)

BOARD OF DIRECTORS

“



RAHUL MANGAL

Chairman and Non-Executive Director

Experience : 31 Years

MD at Mangal Electrical Industries Pvt Ltd,
manufacturer of CRGO Laminates

“



BHARAT MOOSSADDEE

Worked with Mahindra group , CK Birla group, General Motors, Hindustan Zinc, Shell India and Sun Gumberg at various senior positions

“



SAURAV GUPTA

Promoter and Director of Bella Casa Fashion & Retail Ltd

“



ASHOK KUMAR BHARGAVA

Ex GM SIDBI

“



SHWETA JAIN

Startup Entrepreneur

ADVISORY BOARD



Neeraj Bali

An Indian Army veteran, a corporate professional, an experienced leadership trainer and a professional speaker. He advises the company on team building & organizational building. He is M.Sc and M Phil in Defence Studies.



Govind Saboo

A Chartered Accountant and founder of Srujan Alpha Capital Advisors (SEBI registered Category-I Merchant Banker). He advises the company capital allocation, corporate governance, corporate finance & investor communication. He has vast experience of 17+ years in corporate advisory and capital markets.



Ravindra Jain

In his corporate experience of over 40 years across industries, has set up and spearheaded large green-field businesses from start-to-sustainable. He is advising the company on business development, exports & other aspects of business. He is an Electrical Engineer and PGDM (MBA) from IIM, Ahmedabad.

KEY MANAGEMENT TEAM

Murari Lal Poddar
Experience: 24 years
Chief Financial Officer
(CFO)

Naina Gupta
Experience: 5 years
Company Secretary &
Compliance Officer

Manavsalan Srinivasan
Experience: 34 years
Vice President

Ashok K. Sharma
Experience: 19 years
Vice President

Suresh Kadam
Experience: 25 years
Vice President

Shailendra Kumar Pandey
Experience: 27 years
Plant Head 1

Shah Sulabhkumar
Experience: 15 years
Plant head 2

Mahesh Inderjit
Experience: 29 years
Plant head 3

Harnath Singh Bhati
Experience: 21 years
General Manager
(Maintenance)

Sunimon P Nair
Experience: 24 years
Dy General Manager
(Maintenance)

GROWTH WITH RESPONSIBILITIES



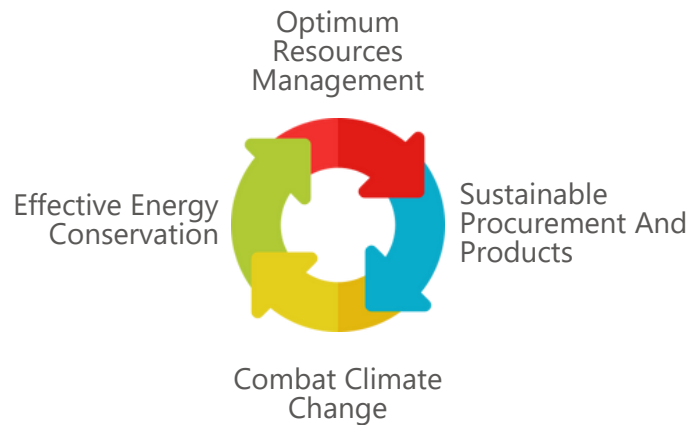
OUR ESG COMMITMENTS

At Dynamic Cables Ltd., we are pro actively committed to grow responsibly and sustainably, integrate ESG program with our business strategy to thrive and succeed inclusively.

ENVIRONMENTAL



The 4 pillars of our environmental policies are



SOCIAL



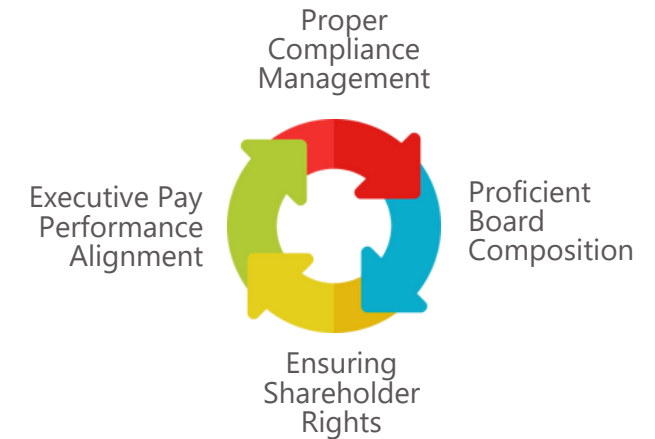
The 4 pillars of our social and CSR strategy are



GOVERNANCE



The 4 pillars of our corporate governance policies are



CSR INITIATIVES



SAFE HARBOR

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THANK YOU



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(Govt. Recognized Two Export House)

(An ISO 9001:2001 & OHSAS 18001:2007 Company)

Contact - investor.relations@dynamiccables.co.in

Website - www.dynamiccables.co.in