

SH/13/2023
24th January, 2023

National Stock Exchange of India Ltd.,
Exchange Plaza, 5th floor,
Plot No. C/1, G. Block,
Bandra-Kurla Complex,
Bandra (East),
MUMBAI – 400051

BSE Limited.,
Market-Operations Dept.
1st floor, New Trading Ring,
Rotunda Bldg. P.J.Towers,
Dalal Street, Fort,
MUMBAI 400023

Sub: Press Release.

Sirs,

With reference to the captioned subject, enclose please find Press Release with respect to Un-Audited Financial Results for the Third Quarter ended 31st December, 2022.

Please take the same on your records.

Thanking you,

Yours faithfully,
For The Supreme Industries Ltd.



(R.J. Saboo)
VP (Corporate Affairs) &
Company Secretary



Encl.: a/a.

The Supreme Industries Limited

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The Supreme Industries Limited

Press Release

Mumbai, 24th January, 2023

The Supreme Industries Limited (Supreme), India's leading Plastics product manufacturing company, announced its Unaudited Standalone & Consolidated financial results for the Quarter and Nine months ended 31st December, 2022, at its Board Meeting held today.

Overview of Standalone Results:

Particulars	(Rs. in Crores)						
	Q3 FY 23	Q3 FY 22	Change %	9 M FY 23	9 M FY 22	Change %	FY 2021-22
Plastic goods sold (MT)	138362	91364	51.44%	359087	265301	35.35%	393908
Total Income	2330.60	1959.63	18.93%	6673.74	5274.82	26.52%	7840.51
Operating Profit	303.41	317.83	-4.54%	719.46	850.76	-15.43%	1242.19
<i>Operating Profit (% of Total Income)</i>	13.02%	16.22%		10.78%	16.13%		15.84%
PBT	257.37	274.41	-6.21%	594.64	735.88	-19.19%	1075.22
<i>PBT (% of Total Income)</i>	11.04%	14.00%		8.91%	13.95%		13.71%
PAT (Before OCI)	194.08	206.59	-6.06%	453.91	557.63	-18.60%	811.89
<i>PAT (% of Total Income)</i>	8.33%	10.54%		6.80%	10.57%		10.36%
Earning Per Share (in Rs.)	15.28	16.26	-6.03%	35.73	43.90	-18.61%	63.91
Cash Earning Per Share (in Rs.)	20.38	20.79	-1.98%	50.79	57.34	-11.41%	81.98

Overview of Consolidated Results:

Particulars	(Rs. in Crores)						
	Q3 FY 23	Q3 FY 22	Change %	9 M FY 23	9 M FY 22	Change %	FY 2021-22
Total Consolidated Income	2319.00	1948.05	19.04%	6621.65	5227.08	26.68%	7792.77
Operating Profit	330.94	368.53	-10.20%	823.54	985.46	-16.43%	1446.50
<i>Operating Profit (% of Total Income)</i>	14.27%	18.92%		12.44%	18.85%		18.56%
PBT	273.32	313.54	-12.83%	646.63	822.84	-21.41%	1231.78
<i>PBT (% of Total Income)</i>	11.79%	16.10%		9.77%	15.74%		15.81%
PAT (Before OCI)	210.03	245.72	-14.52%	505.90	644.59	-21.52%	968.45
<i>PAT (% of Total Income)</i>	9.06%	12.61%		7.64%	12.33%		12.43%
Earning Per Share (in Rs.)	16.53	19.35	-14.57%	39.83	50.76	-21.53%	76.24
Cash Earning Per Share (in Rs.)	21.64	23.85	-9.27%	54.90	64.20	-14.49%	94.31

- ✚ The overall turnover of value added products increased to Rs. 826 crores during the 3rd quarter of current year as compared to Rs. 665 crores in the corresponding quarter of previous year achieving growth of 24 %.
- ✚ The Company has total Cash Surplus of Rs. 687 crores as on 31st December, 2022 as against Cash Surplus of Rs. 518 crores as on 31st March, 2022.

Business Outlook

Mr. M. P. Taparia, Managing Director, The Supreme Industries Limited, said:

Plastics Pipe System business profitability continued to be impacted due to falling PVC prices till November, 2022. December onwards, PVC prices have started upward march. The low prices of PVC along with re-stocking by the retail chain improved business substantially in December. Pipe system prices, in spite of increase in PVC prices remain affordable. Demand from Housing, Agriculture and Infrastructure is quite improving.

Company has achieved 51% volume growth in third quarter on a lower base of corresponding quarter in the previous year, as huge de-stocking took place in that quarter. For nine month period ended December 2022, Piping business has witnessed volume growth of 48% which is very encouraging. PVC resin prices which have dropped by Rs. 66/- per kg i.e 45% since April of this year till November have recovered again by Rs. 15/- per kg. since then. It looks that prices of PVC would remain range bound which augurs well for the business. Company expects to maintain the growth momentum, with increased range of system which are commissioned in this year along with affordable raw material prices.

New greenfield project for Plastic piping system at Erode in Tamilnadu has commenced commercial production from December and with some delay, upcoming facility at Cuttack in Odisha has also gone into production in this month. All brown field expansion of capacities and range of products are working smoothly. Company's newly introduced Olefins fittings and PEX Piping System are getting encouraging response from market and poised for good growth in time to come. The Company has launched Cable shield conduit system in this month. With all above projects and expansion in place, Company expects to achieve volume growth in excess of 35% in this segment for this year compared to previous year.

The Cross Laminated film division has introduced many new made up products and was successful in acquiring customers by entering in additional countries. The division expects volumes to be around the same level of previous year with improved profitability.

Industrial Component division is doing reasonably well. The division continues to expand its customer base to optimally use its production capacities. Business of home appliances and white goods which constitutes larger share of this division is seasonal in nature to some extent and is likely to improve further with diversified customer base and acquisition of new businesses. The division has also received Letter of Intent about Rs. 45 crores for supply of electronic voting unit components and VVPAT in addition to the earlier order of Rs. 76 crores.

Material handling division continues to expand its customer base and product portfolio. Business of Injection and Roto Moulded Pallets is doing well. There is good demand forecast from soft drink bottlers which would further help the division to optimally use its production capacities.

The furniture division has done well during the first nine months of the year, where it's turnover has grown by 13% in value and 8% in volume over corresponding period of previous year. This division has also witnessed steep fall in polymer prices leading to improved operating margin. Company's focus is to add further several varieties of premium products in this business.

In Composite LPG Cylinder division, Existing production line is running at full capacity and primarily catering to the order received from Indian Oil Corporation. Commissioning of the new line doubling the capacity is completed and the same is under trial runs now.

Protective Packaging Division is putting its continuous efforts to remain in business growth path. All products across categories in the division assert quality and value for money. Division is closely working with customer/end users and developing new applications for varied industries keeping their need in mind. Division is focused to grow in Volume, do value engineering and adopting new technologies in manufacturing to drive improved profitability. Continuous growth is witnessed in Defence, Export and Insulation business.

Performance Packaging Film Division is working extensively on developing special structure films to meet newer applications and customer requirements. Efforts continues to enter new territories in export market and increase the customer base which is proving fruitful with better realization and profitability. The division is also exploring expansion opportunities.

The Company's Capex plan for the year 2022-23 of about Rs. 700 Crs. including carry forward commitment of Rs. 280 Crs is progressing with a little delay from the envisaged schedule. New greenfield plants Guwahati(Assam) and Erode (Tamil Nadu) have gone into commercial production and plant at Cuttack (Odisha) is likely to commence production in February 2023. Entire capex is being funded from internal accruals.

The prices of various Polymers being used by the Company particularly polypropylene (PP), Low Denier Polyethylene (LDPE) and Poly Vinyl Chloride (PVC) have witnessed upward trend in recent past after reaching to bottom during the current year. Prices have gone down between Rs. 41/- per kg to Rs. 66/- per kg since beginning of the year till November i.e. a reduction between 28% to 46% before rising a bit during December & January till now. Most severe fall was in PVC resin which also resulted in substantial inventory losses part of which is recovered during December and expected further recover in last quarter of the current year. Company is hopeful of achieving good business growth both in Volume and value for the year.

To view the results, please click on the link given below:

<https://www.supreme.co.in/investor>

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About Supreme Industries Limited

Supreme Industries Limited is India's leading plastics product manufacturer, offering a wide and comprehensive range of plastic products in India. The company operates in various product categories viz. Plastic Piping System, Cross Laminated Films & Products, Protective Packaging Products, Industrial Moulded Components, Moulded Furniture, Storage & Material Handling Products, Performance Packaging Films and Composite LPG Cylinders.

Supreme Industries has 27 technologically advanced manufacturing facilities located at various places spread across the country. The company has built-up excellent relationship with its distributors and is also providing orientation to them, in order to ensure proper service to ultimate customers.

For more details, you can visit Company's website www.supreme.co.in

