

Ref: STL / REG-33&47 /Newspaper Publication /BSE / NSE / 2020-2021/09

Dated: 14th August, 2020

To,
Department of Corporate Services,
BSE Limited
Phiroze Jeejeebhoy Towers, Dalal Street,
Mumbai – 400 001

To,
Listing Department,
National Stock Exchange of India Limited
C-1, G-Block, Bandra-Kurla Complex
Bandra, (E), Mumbai – 400 0051

BSE Code: 541163; NSE: Sandhar

Sub: Copy of published Un-Audited Results.

Dear Sir / Madam,

Please find attached herewith the copy of Un-Audited Standalone & Consolidated Financial Results for the quarter ended on the 30th June, 2020 as published in requisite newspaper as per the requirement of Regulation 47 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Kindly take the same on record

Thanking you,

Yours faithfully,

For Sandhar Technologies Limited


Sabhi Gupta
Company Secretary
Compliance Officer (Interim)
Membership Number: 44467

Encl: As above

Sandhar Technologies Limited

Tata Consumer rejigs its distribution network

It sent termination notices to over 45 distributors of packaged salt, tea biz

Suneeta Tandon
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NEW DELHI

Tata Consumer Products Ltd (TCPL), formerly known as Tata Global Beverages Ltd (TGBL), is streamlining its distribution in the country, as it seeks to expand its direct reach and footprint in the market. The move comes more than a year after it announced the merger of Tata Chemicals' consumer business with TGBL to form a consumer products entity that now sells a wide range of packaged goods under brands like Tetley Tea, Eight O'Clock Coffee, Tata Tea, Tata Salt, and Tata Sampann, which include packaged pulses and spices.



TCPL, which sells packaged goods under brands like Tetley Tea, Eight O'Clock Coffee, Tata Tea, Tata Salt, and Tata Sampann, operates 2 million retail outlets in India.

“In the market,” the TCPL spokesperson said. “They want to change their entire model of distribution. They have taken away a chain of distributors from it.”

BUSINESS REVAMP

TCPL will now work with its stockist and dealer network directly, as it integrates its food and beverage businesses, a company spokesperson said. “We are integrating the food and beverage businesses of TCPL in India, which will result in benefits such as synergies, process and scale efficiencies. When we reviewed our sales and distribution structures, we realised that it was critical for us to leverage technology and work with our stockist and dealer network directly, to increase our distribution footprint and in-store presence.”

“The firm has sought 7 September as the last date for distributors to supply its products in the market. Further sales force, including sales officers and direct sales representatives as part of its sales and distribution redesign after the merger. In the last 12 months, direct reach has increased by two times, the company said in its presentation. The firm is optimising its vendor base and the distributor and warehouse network as part of the revamp, it said. “That reason why any company would look at reducing the number of distributors is if it is underperforming. If a certain number of distributors bring very little sales or are not making a profit, it does not make sense to service them. It only adds to the cost of the company. Usually, companies would reallocate the territory to another distributor to maintain sales,” said Pinakinjan Mishra, partner and national leader, consumer products and retail, EY.

Hero MotoCorp Q1 profit plunges 95% to ₹61 cr

Mehar Ghosh
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NEW DELHI

Hero MotoCorp Ltd on Thursday reported a 95% decline in fiscal first-quarter profit to ₹61 crore because of a sharp decline in retail sales amid the covid-19 pandemic. The company had reported a profit of ₹237.3 crore in the same

of a one-time gain of ₹37.3 crore in the year earlier. Revenue from operations during the quarter ended 30 June fell by 63% to ₹2,971.51 crore as a consequence of a 57% decrease in vehicle sales during the period to ₹29,000 units. Analysts surveyed by Bloomberg expected June quarter profit of ₹12 crore and revenue at ₹2,755 crore. The company's operating profit or earnings

before interest, tax, depreciation and amortisation (EBITDA) stood at ₹105 crore. Covid-19 has been an unprecedented challenge for the auto sector, as indeed for several other sectors and economies around the world, according to Niraj Gupta, chief financial officer, Hero MotoCorp. “Cash conservation efforts and rationalization of expenses, along with productivity

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FOSTERING INNOVATION AND GROWTH

EXTRACT OF THE UN-AUDITED STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2020

Sl. No.	Particulars	Standalone (₹ in lakhs, except per equity share data)			Consolidated (₹ in lakhs, except per equity share data)		
		Quarter ended		Year ended	Quarter ended		Year ended
		30 June 2020	30 June 2019	31 March 2020	30 June 2020	30 June 2019	31 March 2020
1	Revenue from Operations	9,935.76	47,268.33	1,84,002.85	12,525.95	55,168.13	1,94,339.70
2	Net Profit / (Loss) for the period (Before Tax, Exceptional Items)	(2,784.89)	2,445.49	8,092.49	(3,664.99)	2,574.33	8,794.65
3	Net Profit / (Loss) for the period before tax (after Exceptional Items)	(2,784.89)	2,445.49	8,092.49	(4,111.18)	2,261.10	7,804.93
4	Net Profit / (Loss) for the period after tax (after Exceptional Items)	(2,081.73)	1,625.77	6,092.10	(3,113.47)	1,932.79	5,597.88
5	Total Comprehensive Income for the period (Comprising Profit / (Loss) for the period (after tax) and Other Comprehensive Income (after tax))	(2,030.71)	1,609.49	6,826.17	(3,019.07)	1,404.15	6,661.09
6	Equity Share Capital	8,019.07	8,019.07	8,019.07	8,019.07	8,019.07	8,019.07
7	Reserves excluding revaluation reserves	-	-	89,375.29	-	-	70,225.94
8	Earnings Per Share (Face value of ₹ 10/- per share)						
	1. Basic:	(3.46)	2.70	10.12	(5.17)	2.31	9.47
	2. Diluted:	(3.46)	2.70	10.12	(5.17)	2.31	9.47

Note: The above is an extract of the detailed format of Quarter ended 30 June 2020 of Standalone and Consolidated Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing and Other Disclosure Requirements) Regulations, 2015. The full format of the Quarter ended Financial Results are available on the websites of the BSE and NSE at www.bseindia.com and www.nseindia.com, respectively and on Company's website at www.sandhargroup.com.

For Sandhar Technologies Limited
Place: Gurugram (Haryana) **JAYANT DAVAR**
Dated: 13 August, 2020 **Co-Chairman and Managing Director**

NEP implementation may be done in phased manner from 2021-22

Prashant K Narada
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NEW DELHI

The implementation of the new National Education Policy (NEP) is likely to happen in a phased manner from the 2021-22 academic year, with central government-funded institutions adopting the new norms first. Since the education sector is largely under the jurisdiction of states and the institution structures differ from state to state, the implementation will need to be gradual.

“2020 is not a feasible idea. You cannot disrupt an academic year in the middle as it will unsettle lakhs of students. Implementation will be gradual from next year,” said a government official, requesting anonymity. “While the education sector is largely under the jurisdiction of states, the implementation will be gradual. Earlier this year, Prime Minister Narendra

Mohty had asked education ministry officials to devise a strategy, put in place a road map, attach a timeline, and go all out to implement the new NEP by mobilising resources. The second official said for all higher educational institutions to become autonomous, they need to get high grades in institutional assessment. Hence, universal assessment will have to be achieved before the aim of universal autonomy as envisaged in the new NEP.

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EXTRACT OF THE UN-AUDITED STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2020

Sl. No.	PARTICULARS	STANDALONE			CONSOLIDATED			
		QUARTER ENDED		YEAR ENDED	QUARTER ENDED		YEAR ENDED	
		30 Jun 2020	31 Mar 2020	31 Mar 2020	30 Jun 2020	30 Jun 2019	31 Mar 2020	
1	Revenue from operations	46,783.87	65,381.04	73,490.08	320,305.08	47,450.31	74,246.07	323,653.63
2	Other Income	4,965.73	6,850.64	5,828.80	25,803.46	5,051.81	6,635.34	1,505.53
3	Total Income	51,749.60	72,231.68	79,318.88	346,108.54	52,502.12	80,881.41	345,159.16
4	Net Profit for the period (Before Tax, Exceptional and/or Extraordinary Items)	6,333.53	17,221.05	18,172.08	87,650.90	6,711.11	17,124.40	18,438.40
5	Net Profit for the period before tax (after Exceptional and/or Extraordinary Items)	6,333.53	17,221.05	18,172.08	87,650.90	6,711.11	17,124.40	18,438.40
6	Net Profit for the period after tax (after Exceptional and/or Extraordinary Items)	4,808.02	12,972.46	12,410.06	43,024.37	4,950.30	12,897.68	12,577.79
7	Share of Profit/(Loss) in Joint Venture Entities	-	-	-	(181.70)	(929.12)	(4.88)	(1,004.08)
8	Profit for the period	4,808.02	12,972.46	12,410.06	42,842.67	4,761.18	12,892.80	11,573.71
9	Total comprehensive income for the period (Comprising Profit/(Loss) for the period (after tax) and Other Comprehensive Income (after tax))	4,808.02	12,972.46	12,410.06	42,842.67	4,761.18	12,892.80	11,573.71
10	Paid-up equity share capital (Face Value of ₹ 1/-)	11,905.58	11,905.58	11,905.58	11,905.58	11,905.58	11,905.58	11,905.58
11	Other Equity	-	-	-	202,958.18	-	-	208,096.51
12	Earnings Per Share (EPS) (₹ per share of ₹ 5/- each)							
	1) Basic & diluted EPS before Extraordinary items in ₹	0.76	2.05	1.96	8.81	0.73	1.90	1.99
	2) Basic & diluted EPS after Extraordinary items in ₹	0.76	2.05	1.96	8.81	0.73	1.90	1.99

NOTES:
1) The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 11 August, 2020.
2) The Auditors of the Company have carried out 'Limited Review' of the above financial results for the quarter ended 30 June, 2020.
3) These financial results have been prepared in accordance with Indian accounting Standards (Ind AS) as prescribed under section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 as amended/modified thereunder.
4) The above is an extract of the detailed format of Quarterly Financial Results filed with the Stock Exchanges under Regulations 33 of the SEBI (Listing and Other Disclosure Requirements) Regulations, 2015. The full format of the financial results is available on the Stock Exchange Websites: www.bseindia.com and www.nseindia.com. The same is also available on the Company Website: www.atechsystemsindia.com.

By Order of the Board for Engineers India Limited
Dr. Prashant K. Narada
Director (Finance)

Place: New Delhi
Date: 13 August, 2020

ENGINEERS INDIA LIMITED
A Public Limited Company

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