



22nd August, 2022

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001
BSE Code: 500645

Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza,
Bandra - Kurla Complex, Bandra (E)
Mumbai – 400 051
NSE Code: DEEPAKFERT

**Subject: Intimation of Schedule of Analyst / Investor Meet under Regulation 30 of the SEBI
(Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir / Madam,

In compliance with regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we would like to inform you that the Officials of the Company would be participating in the following Analyst / Investor Meetings:

Name of the Analyst/ Investor	Date	Place
WHITE OAK CAPITAL KOTAK OFFSHORE MANULIFE ASSET MANAGEMENT MS ASIA LTD MORGAN STANLEY INVESTMENT MGMT CO AIA INVESTMENT MANAGEMENT PTE GOLDMAN SACHS SINGAPORE PTE	22 nd and 23 rd August 2022	Meetings in Singapore

Note: The Schedule of the above Analyst / Investor Meetings are subject to change. The change may happen due to exigencies on the part of Analyst / Investor / Company.

No Unpublished Price Sensitive Information (UPSI) will be shared during the aforesaid meet.


The above information will also be available on the website of the Company: www.dfpl.com.

Further, the Investor Presentation which will be presented during the aforesaid Meetings is enclosed for the information of the shareholders.

We request you to take the same on your record.

Thanking you,
Yours faithfully,

For Deepak Fertilisers
And Petrochemicals Corporation Limited


Ritesh Chaudhry
Company Secretary

Encl: As above



DEEPAK FERTILISERS
AND PETROCHEMICALS
CORPORATION LIMITED

(BSE: 500645; NSE: DEEPAKFERT)

Investor Presentation

August 2022



**FUTURE
READY**
Transforming from Commodity to Specialty

Business Overview

Diversified Business



- One of the trusted chemical and fertiliser manufacturers in India
- Diversified ammonia downstream player; 40+ years industry experience
- Sustained through market cycles owing to diversified segmental offerings

Strategic Plant Locations



- Plants in Western, Northern and Eastern India
- Well-established sourcing channels
- Port and gas pipeline infrastructure for import of raw materials

Leadership Position



- Differentiated value-added consumer-centric products and innovative solutions
- Market Share: CNB# 19%, TAN 42%, CNA 72%, IPA 43%

Installed Capacities

487

KTPA

 Technical
Ammonium Nitrate

1,362

KTPA

 Industrial
Chemicals

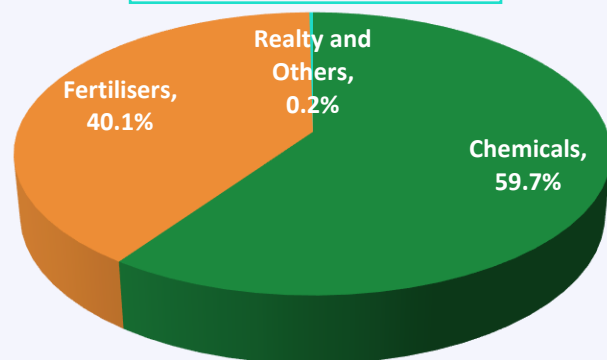
1,185

KTPA

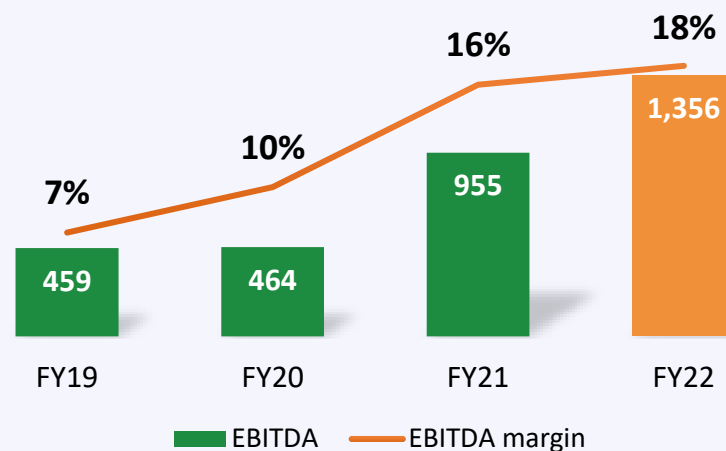
 Crop Nutrition
Business

Revenue Share (%)

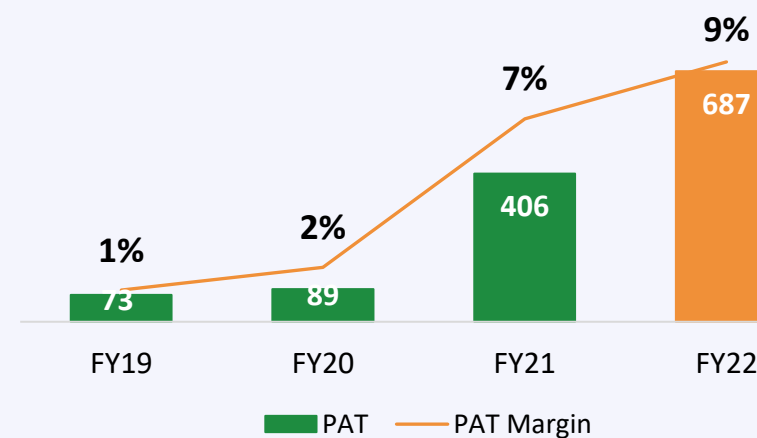
FY22: Rs. 7,633 Cr



Operating EBITDA (Rs. Cr)



Profit After Tax (Rs. Cr)



Participating in the country's growth story through serving critical sectors of the economy such as agriculture, pharmaceuticals, mining, infrastructure, health and hygiene, among others

About DFPCL

A multi-product Indian conglomerate and has plants located in four states, namely Maharashtra (Taloja), Gujarat (Dahej), Andhra Pradesh (Srikakulam) and Haryana (Panipat)

Industrial Chemicals

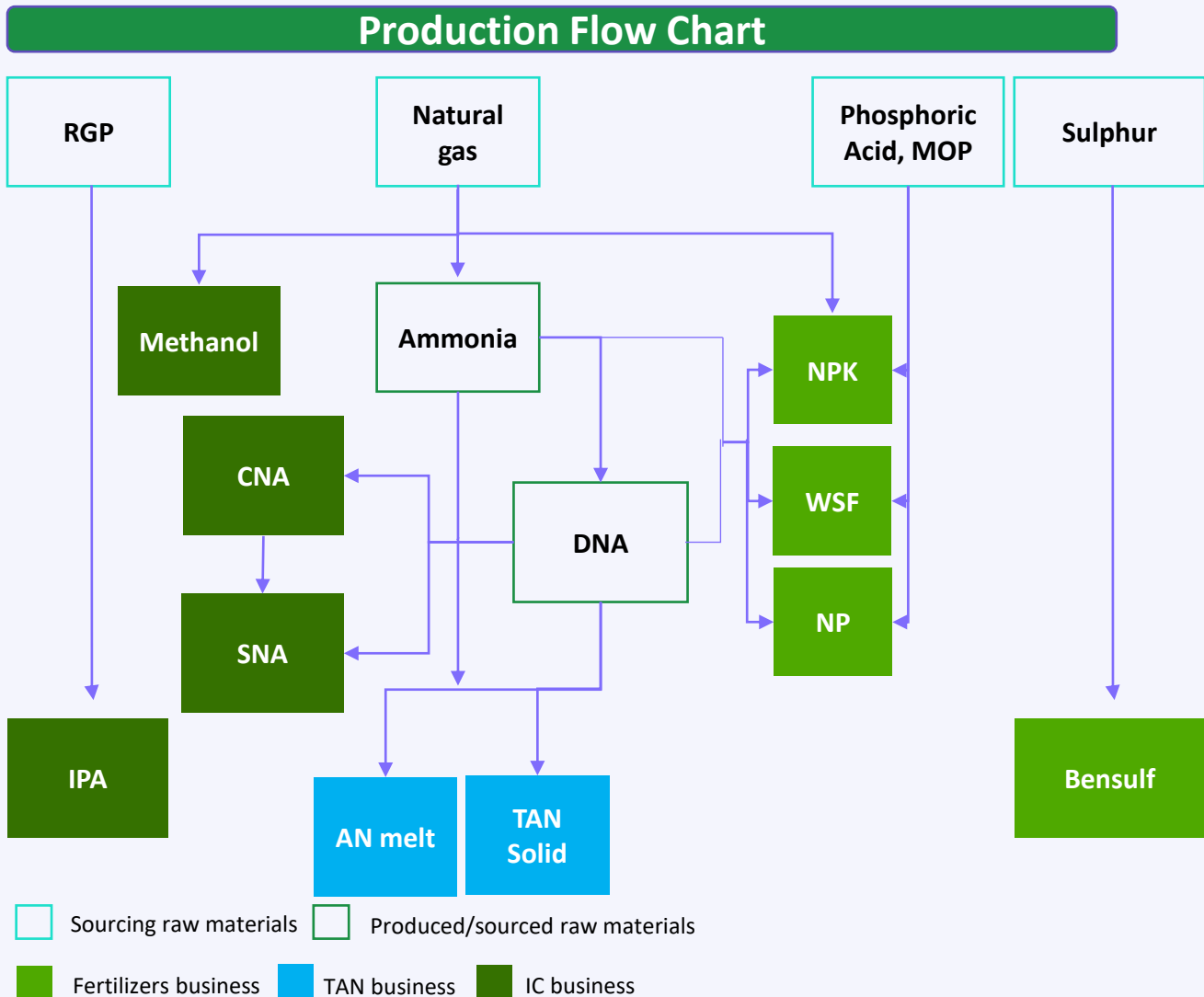
- Concentrated Nitric Acid
- Diluted Nitric Acid
- Iso Propyl Alcohol
- Cororid Disinfectant Solutions
- Application specific IPA & Nitric acid grades
- Methanol

Crop Nutrition

- Nitro Phosphate Fertiliser
- Nitrogen Phosphorous Potassium Fertiliser
- Bentonite Sulphur

Technical Ammonium Nitrate

- Technical Ammonia Nitrate
- Ammonia



Our Strengths

**ONLY
MANUFACTURER**

OF NP PRILL 24:24:0 FERTILISER AND TAN SOLIDS IN INDIA

**2ND LARGEST
MANUFACTURER**

OF NITRIC ACID IN
SOUTH EAST ASIA
AND THE LARGEST
IN INDIA

**LEADING
MANUFACTURER**

AND MARKETER
OF ISO PROPYL
ALCOHOL (IPA)

**LARGEST
MANUFACTURER**

OF BENTONITE
SULPHUR IN INDIA

**MARKET
LEADER**

IN SPECIALITY AND WATER SOLUBLE
FERTILISERS IN INDIA

Key Sectors



Industrial Chemicals

- Pharmaceuticals
- Nitro Aromatics
- Paints & Coatings
- Steel
- Inks
- Explosives
- Dyes
- Agrochemicals
- Cosmetics
- Adhesives
- Health & Hygiene

Crop Nutrition Business (CNB)

- Agriculture



Technical Ammonium Nitrate (TAN)

- Mining
- Infrastructure
- Explosives
- Pharmaceuticals



VARE

- Home Makers and Interior Solution Seekers
- Architects
- Interior Designers
- Food and Entertainment Patrons
- Art and Culture Enthusiasts



Core Product Offerings

Industrial Chemicals



Concentrated Nitric Acid

- Installed (Taloja & Dahej)
2,31,000 MT/year

Diluted Nitric Acid

- Installed (Taloja, Dahej & Srikakulam)
8,85,000 MT/year



Iso Propyl Alcohol

- Installed (Taloja)
70,000 MT/year

Methanol

- Installed (Taloja)
1,00,000 MT/year

Liquid CO2

- Installed (Taloja)
66,000 MT/year



Crop Nutrition

Nitro Phosphate Fertiliser



- Installed (Taloja)
3,00,000 MT/year

Nitrogen Phosphorous Potassium Fertiliser



- Installed (Taloja)
8,00,000 MT/year



Bentonite Sulphur

- Installed (Taloja & Panipat)
57,000 MT/year

Technical Ammonium Nitrate

Ammonia

- Installed (Taloja)
1,28,700 MT/year
- Planned Capacity (Taloja)
5,00,000 MT/year

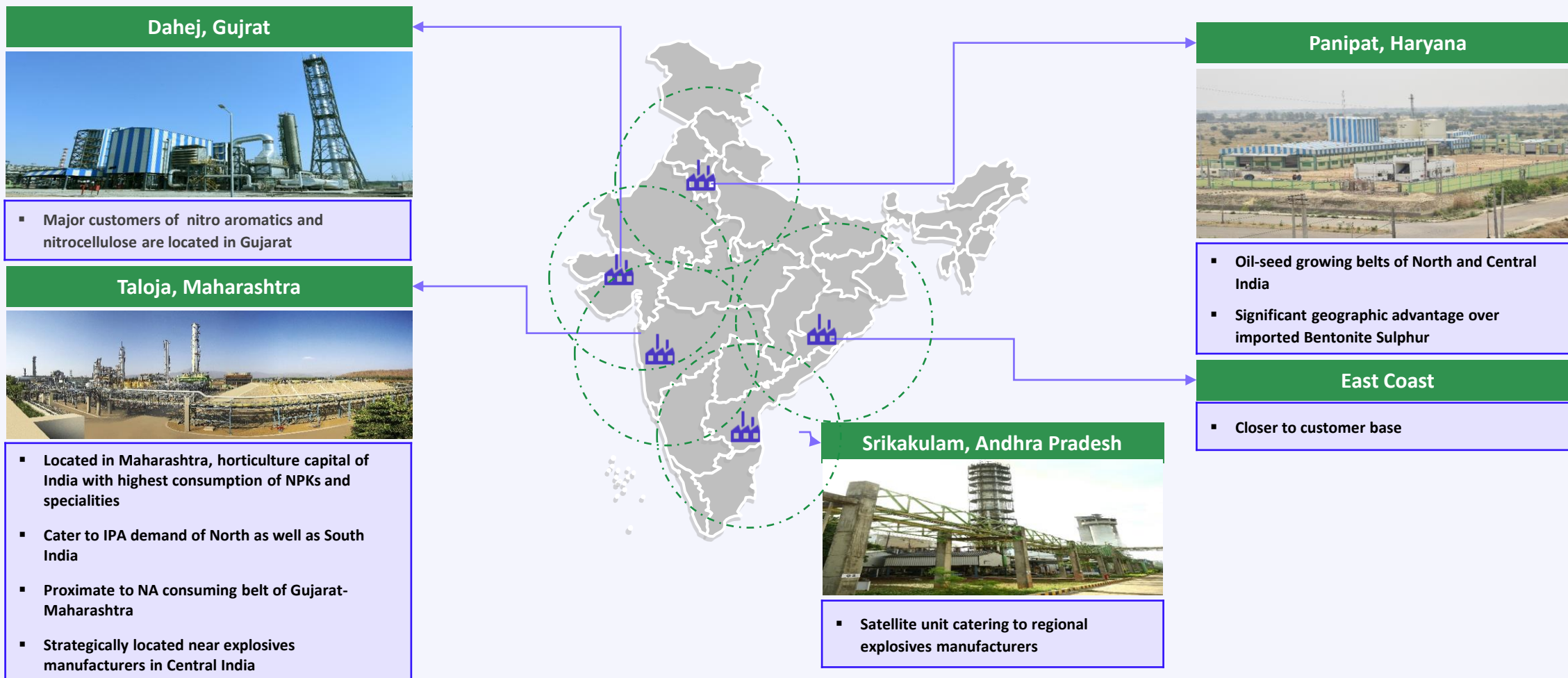


Technical Ammonium Nitrate

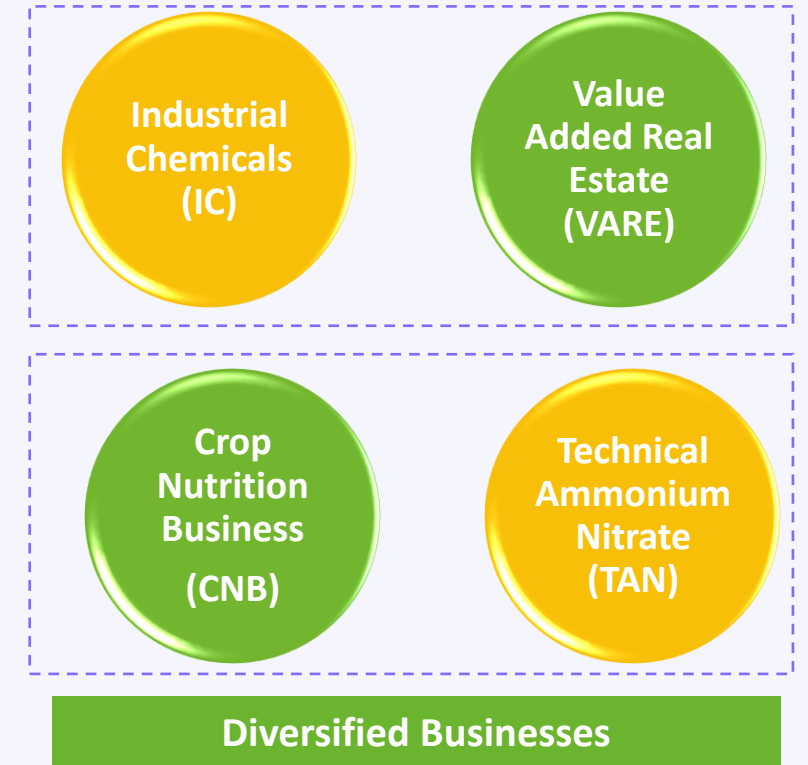
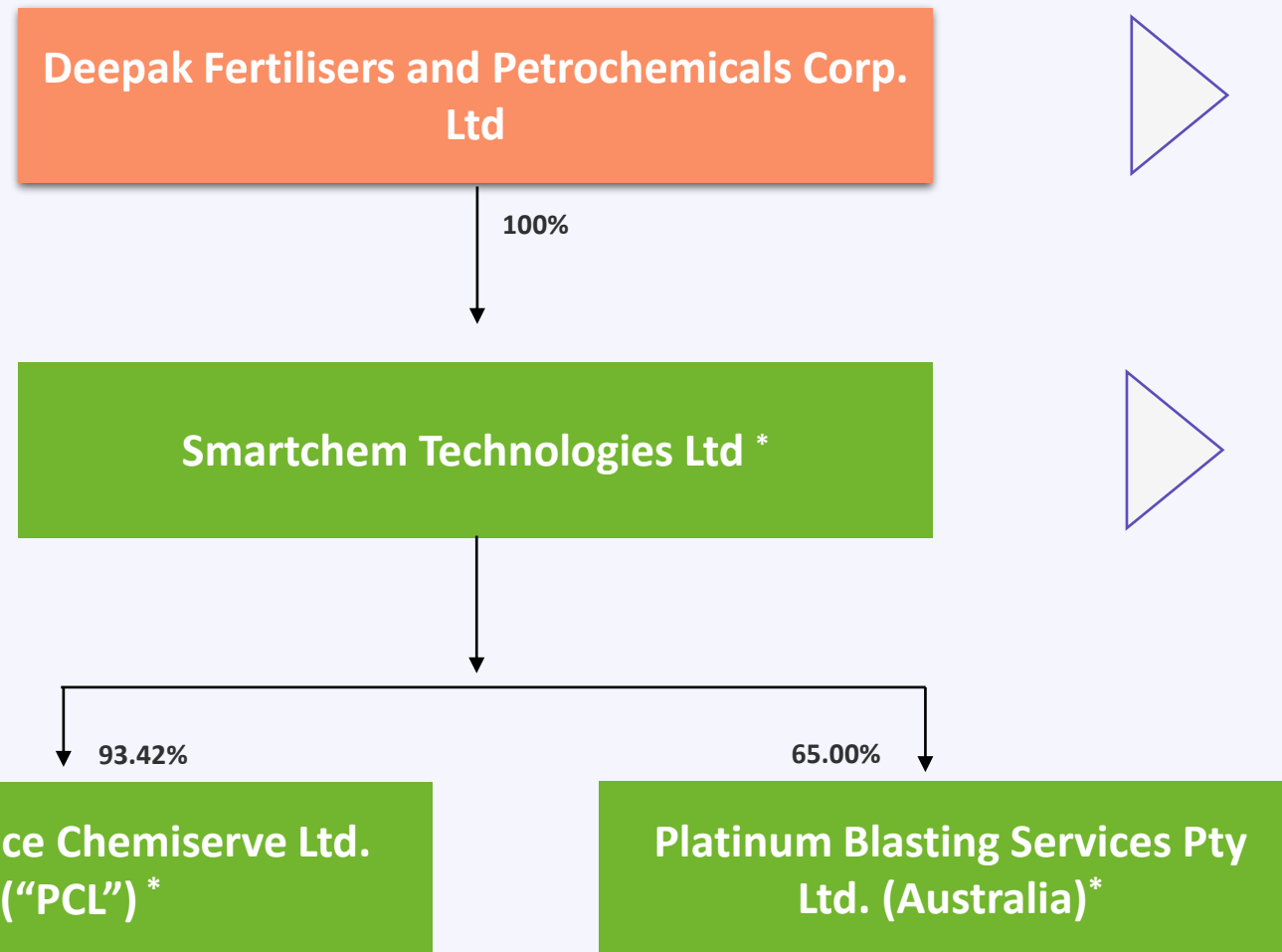
- Installed (Taloja and Srikakulam)
4,86,900 MT/year
- Planned Additional Capacity (Odisha)
3,76,000 MT/year



Strategic Geographic Footprint



Corporate Structure



* Major Subsidiaries





Mining Chemicals Business

Technical Ammonium Nitrate Business (TAN)

Proven Industry Leader with a Substantial Market Share in Domestic TAN Market

Largest TAN Producer in India with a Leading Market Share of 42%

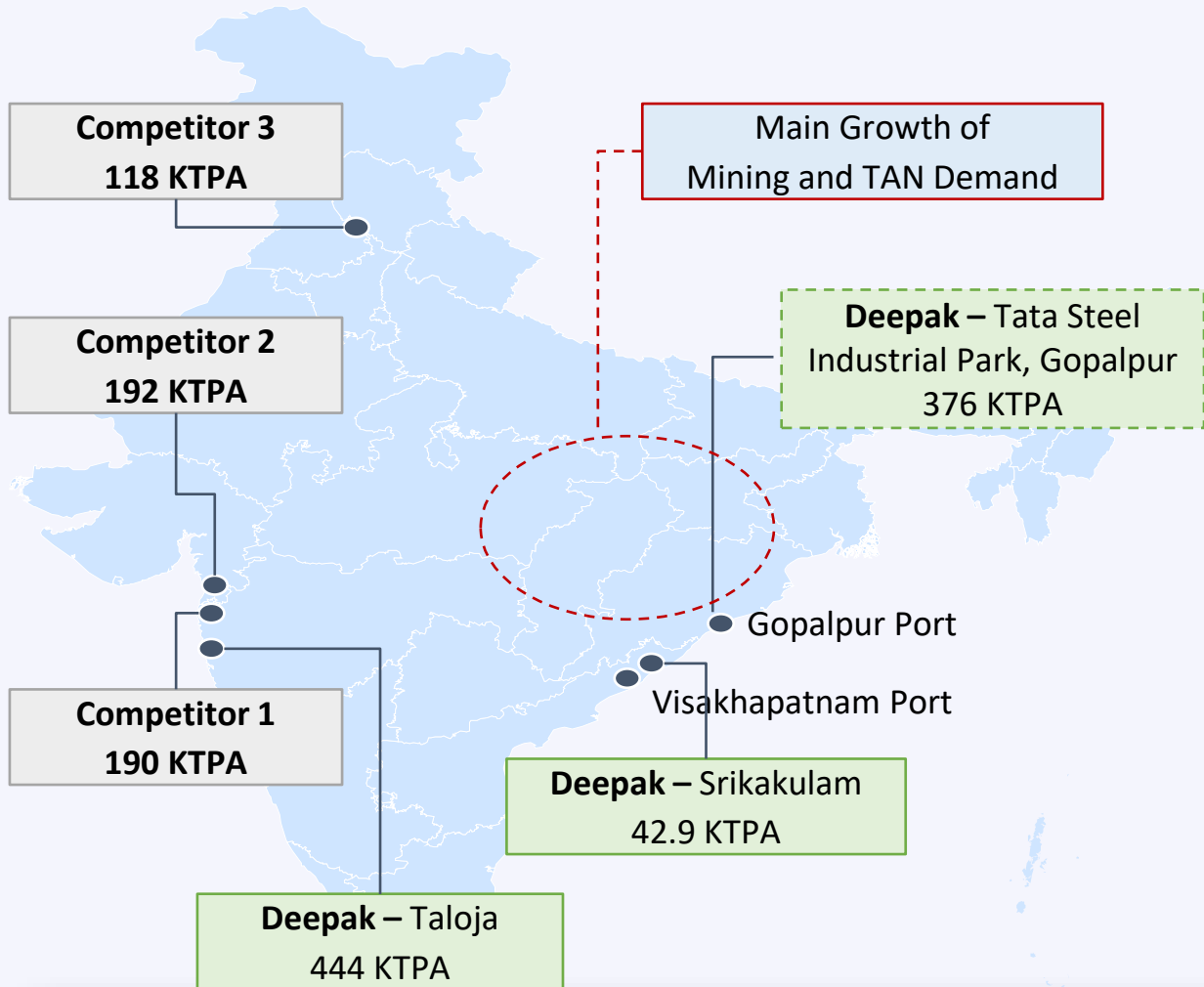
	<p>India's largest TAN complex producing AN Melt, HDAN and LDAN</p>		<p>The only producer of solid grade of TAN (i.e. LDAN & HDAN) in India</p>		<p>Post commissioning of new TAN project, DFPCCL will become among one of the World's leading TAN players</p>		<p>Catering to International market such as Middle East, Africa, Australia, and South-East Asia</p>
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Leading Manufacturer of World-Class TAN products, underpinned by Leading market position in the Premium Products

Products	Low Density Ammonium Nitrate	High Density Ammonium Nitrate	Ammonium Nitrate Solution
Application	To Manufacture ANFO & ANFO Blends, Civil Infrastructure Projects	To Manufacture Emulsions & Slurry	To Manufacture Emulsions & Slurry
Customers	Mining, Infrastructure & Explosives Manufacturers	Explosives Manufacturers	Explosives Manufacturers
End-Usage	As Explosives or Energy Dopant	As raw material for Explosives	As raw material for Explosives

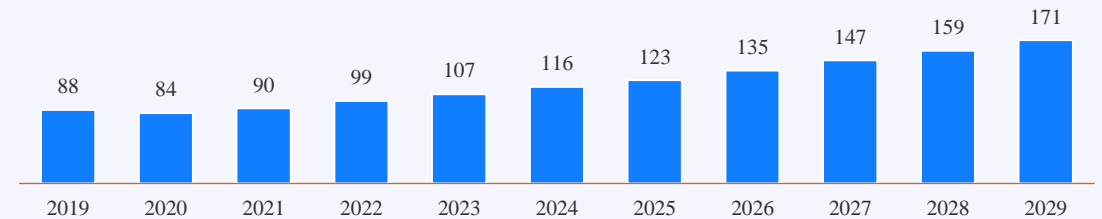
Mining Chemicals: Industry Overview

Strategic Location Near Major Mining Hubs in Eastern & Central India



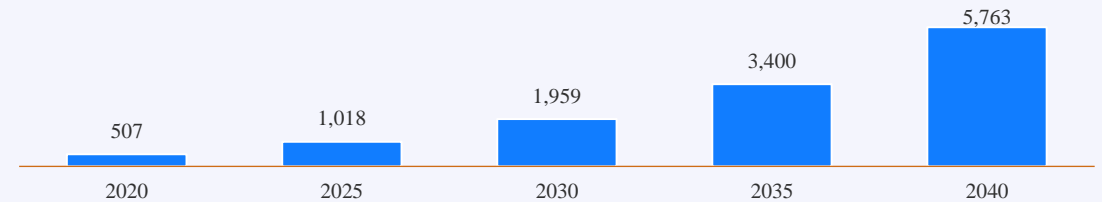
Infrastructure: Strong Stable Growth in Infrastructure Spending

India Infrastructure Industry Value (US\$Bn)



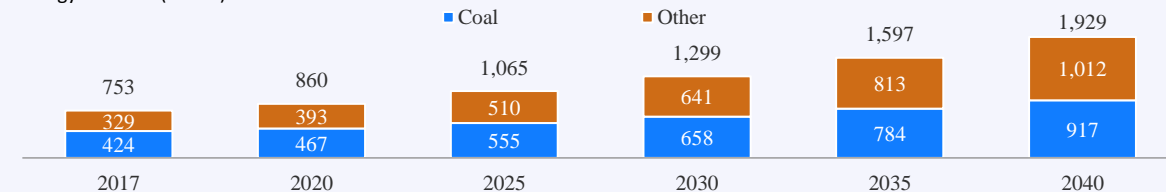
Cement : Growing Construction Activities Drive Cement Demand

India Construction Gross Output (US\$Bn)



Coal: Reliance on Coal Expected to Continue, Supported by Favourable Government Policies

India Energy Demand (MTOE) ⁽¹⁾



Source: IBEF Reports (MoI&C) for Power & Cement; CIL Vision 2020, BMI Research, EMIS

**TAN Business Caters to the Infrastructure, Cement and Coal (Power) Sectors,
Three Critical Sectors for the Country's Growth**

Notes:

1. MTOE (Million Tones on Oil Equivalent) is calculated using 1 TOE = 1.43 tonnes of coal; 1TOE = 7.33 barrels of oil; 1 ton of uranium = ~10K toe

Quarterly Performance Trend

TAN business contribution grew by 263% YoY despite increase in Variable Cost /MT

Mining Chemicals (TAN) Revenue (Manufactured Sales Rs. Cr)



Mining Chemicals (Manufactured Sales Volumes MT 00)



Q1FY23 Capacity Utilization

TAN 111%

Operational Highlights

- In Q1 FY23, TAN Business achieved a capacity utilization of 111%. Volumes were supported by continued demand from Coal as reflected in Coal India's and SCCL's OB performance
- Operationalized capacity from phase 1 of the debottlenecking initiative which also supported growth in the volume delivery in the Explosives Manufacturing and Coal Segment
- Volume for Non-Coal Segment were impacted as cement plants ran on lower utilization levels as coal supplies were prioritized to power generation, and also due to the reduction in infrastructure activities leading to lower demand for cement production
- Pricing of all products remained competitive; Margins in all product segments (i.e. HDAN, AN Melt and LDAN) improved despite adverse impact of increasing raw material prices

Outlook

- In Q2, TAN business focus is to ensure continuous evacuation and operation of TAN plants in view of seasonally lean demand as well as momentum in AN imports. To support continuous production, our country wide warehouse network will be used to distribute build-up stock in H2.



Industrial Chemicals (IC) Business

Nitric Acid, IPA, Methanol

Industrial Chemicals: Competitive Edge

Nitric Acid

- Largest producer of Nitric acid in India & SEA
- NA imports viable only in short windows
- Domestic NA demand mostly dependent on local capacities
- Indian demand to outstrip local capacity in near future.
- Multilocation plants to cater customers on pan India basis.
- Various concentration grades of NA to offer
 - CNA (98%)
 - DNA (25%,33%,54%,60% & 61.5%)
 - SNA (68% & 72%)

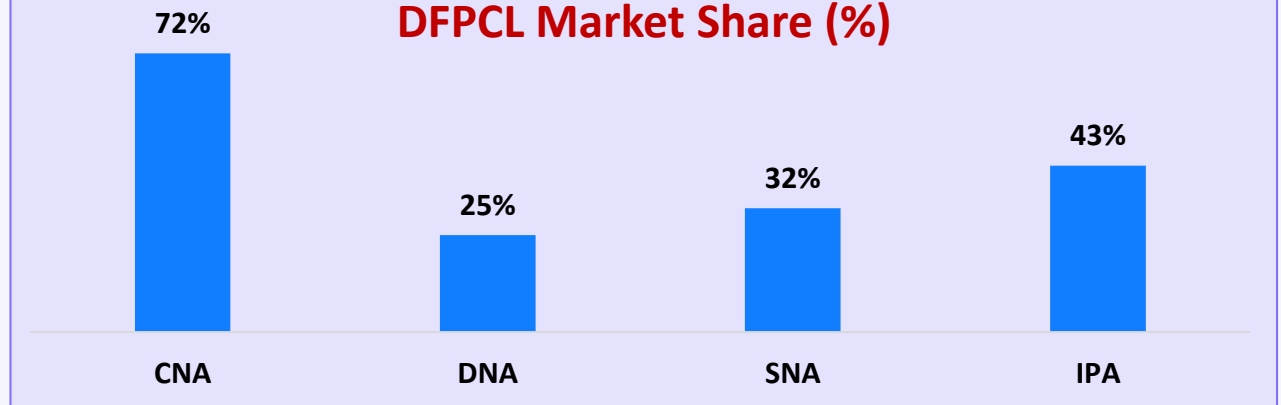
Iso Propyl Alcohol

- Largest manufacturer in India
- Supply reliability via manufactured and imported product
- Only Pharmacopeia compliant manufacturer in India
- Virgin IPA in bulk tankers and in intact drums of 160 kg and also in small pack of 25 lit LR and pharma grade.

Cororid

- IPA (IP) based hand sanitizers & disinfectants
- Virgin IPA (>99.8%) purity from own manufacturing plant
- Launched 5 new Isopropyl Alcohol (IPA) based broad spectrum disinfection products in Q4 FY'22 to cater to the specific needs of hospitals, clinics, laboratories, and other medical and healthcare set-ups.

DFPCL Market Share (%)

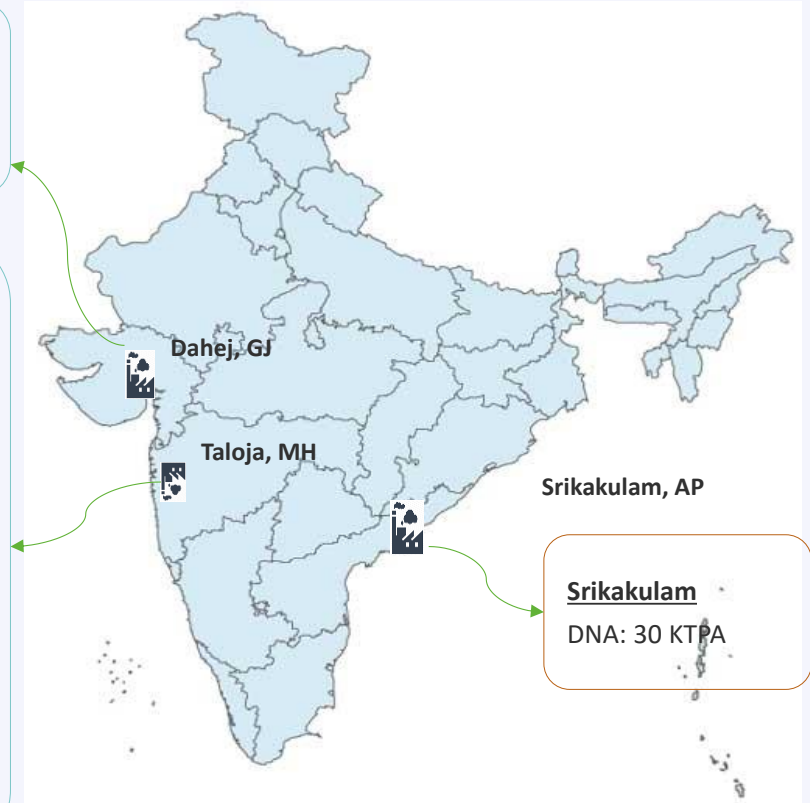


Dahej

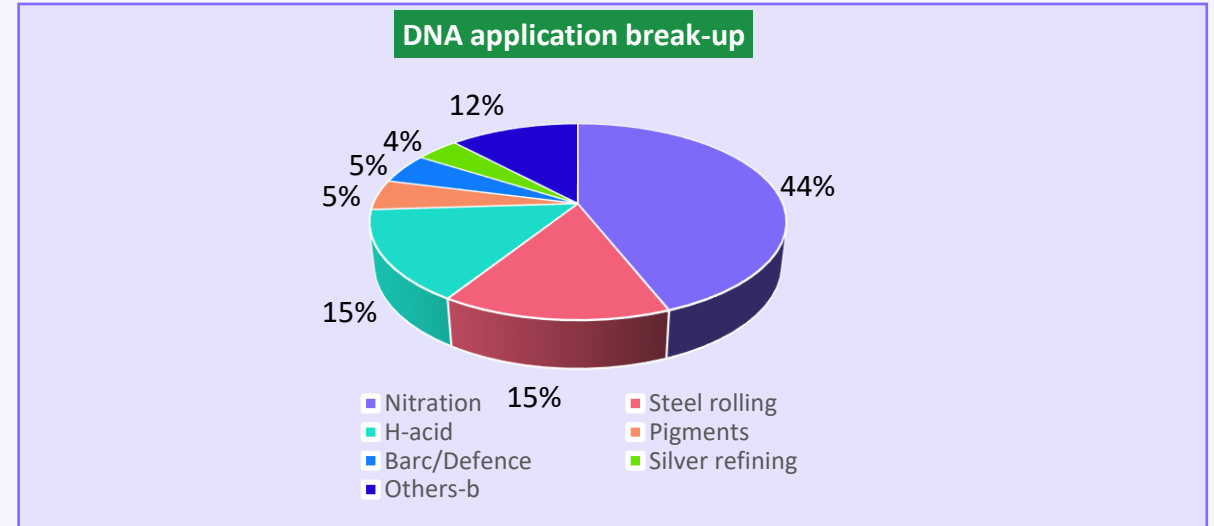
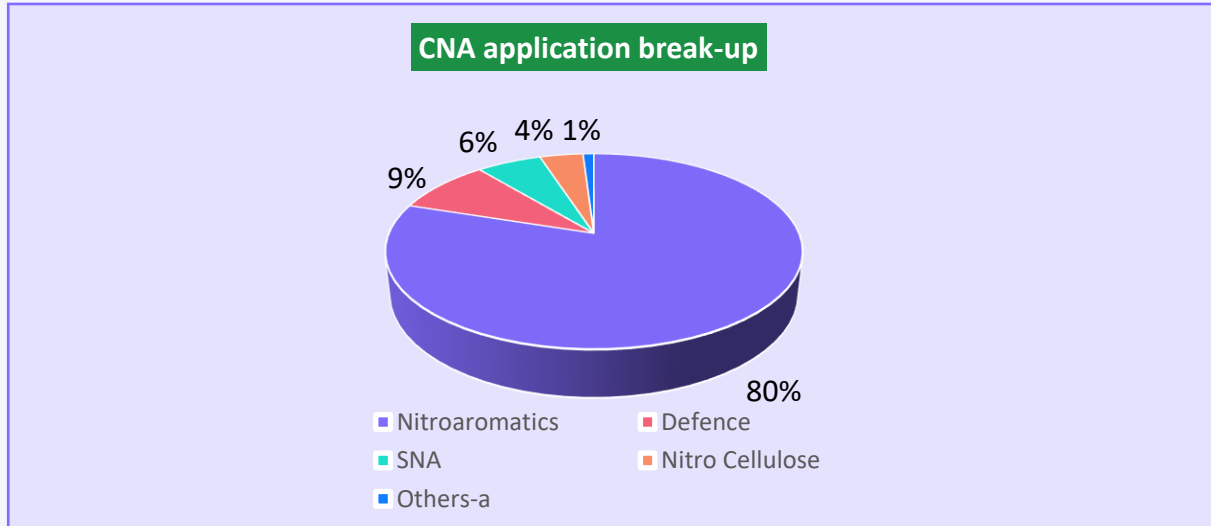
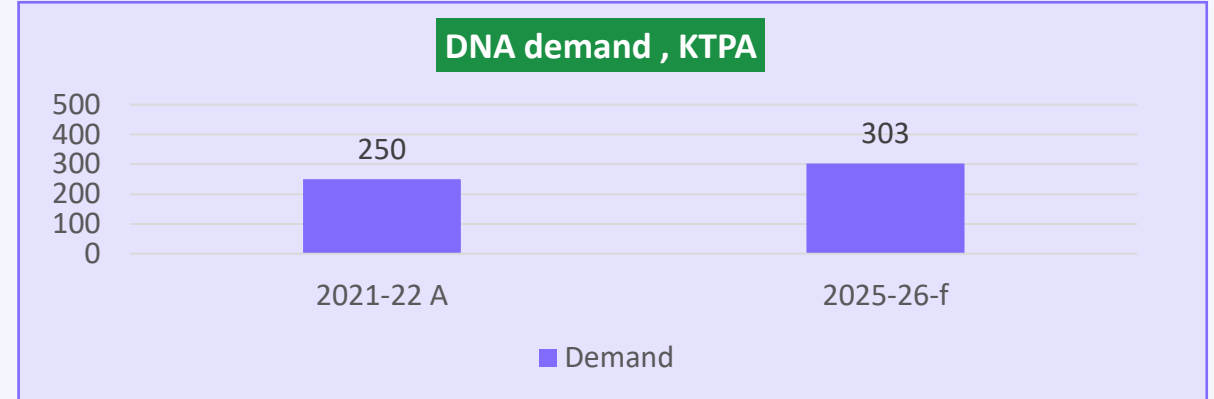
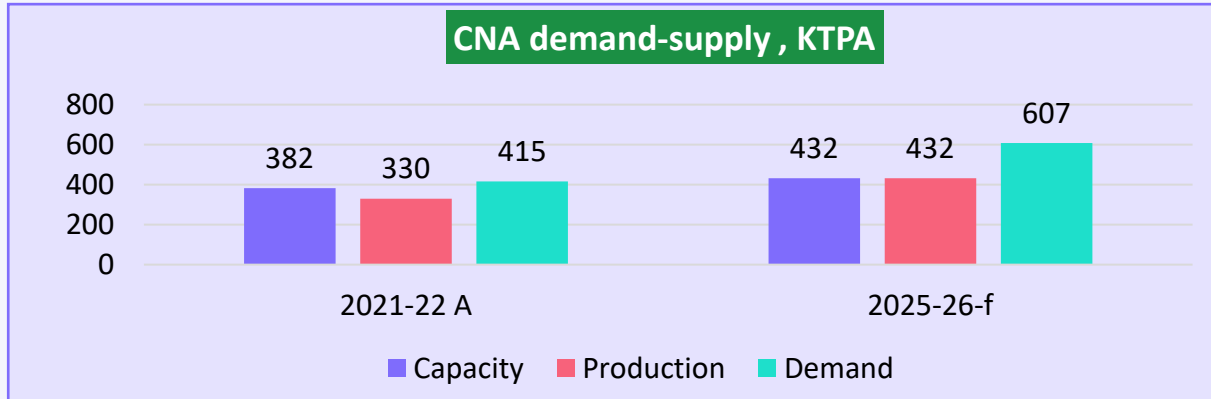
- CNA: 92.4 KTPA
- DNA: 148.5 KTPA

Taloja

- IPA: 70 KTPA
- Methanol: 100 KTPA
- CNA: 138.6 KTPA
- DNA: 702.9 KTPA
- Liquid CO₂: 66 KTPA
- Propane: 15 KTPA
- Hydrogen: 1 KTPA
- IPA drumming facility: ~ 400 drums/day
- Nitric acid drumming facility: As per requirement



Nitric Acid (CNA & DNA): Industry Overview



F- forecasted

a- Pharma, pigments, dyes, oxalic acid, etc.

F- forecasted

b- Pigments, dyes, pharma, pesticides, etc.

* Source: DFPCL Marketing Insights

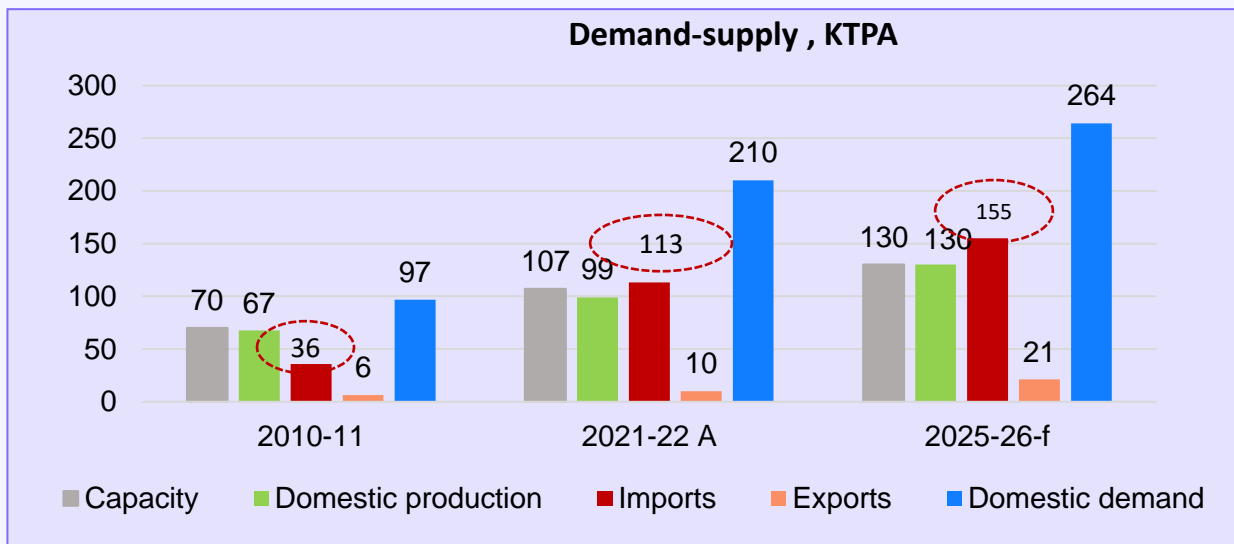
Note-1: In CNA, imports and exports are nil
 Note-2: CNA demand include captive consumption also

DNA capacities exclusively for merchant sales are not defined due to in house captive consumption by all players in downstream products


IPA: Industry Overview

Market Overview

- DFPCL is the leading manufacturer of IPA in India with an installed capacity of 70 KT via the Propylene route
- DFPCL imports IPA to augment its manufacturing capacity
- DFPCL market share is 43% in India in FY 2021-22
- Competition has added 30 KT in Q4 FY 2021-22 to have total capacity of 60 KT/annum of IPA (by Acetone route)
- Demand is expected to grow at 6% through FY26



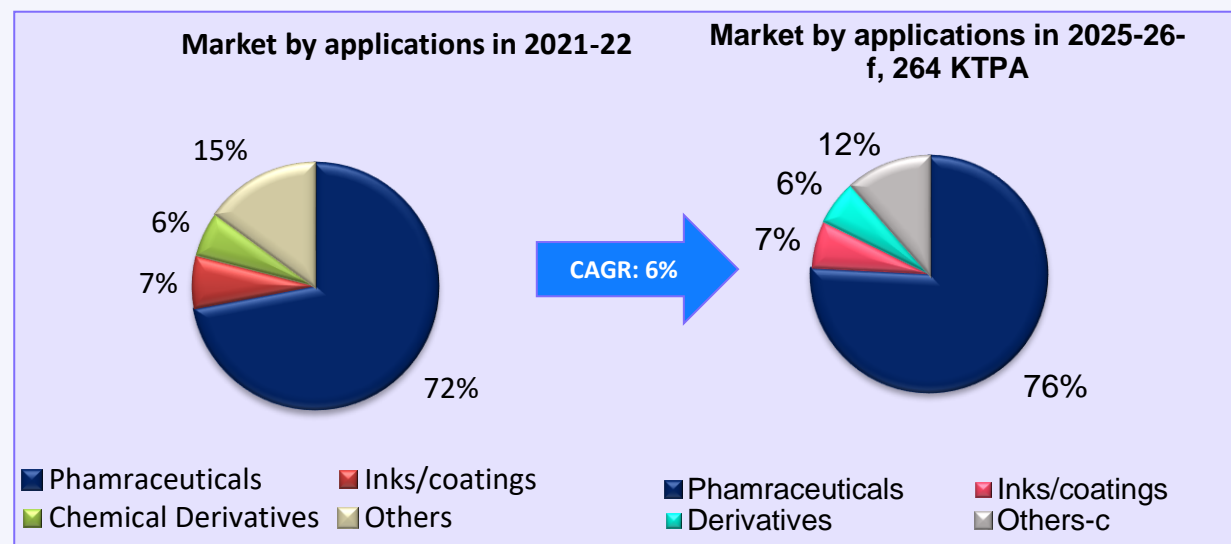
f- forecasted

 Import dependency

* Source: Annual reports & DFPCL Marketing Insights

Application

- Pharmaceutical industry is the leading application of IPA in India
 - Will contribute 72% of the total consumption in 2021-22, a trend which is likely to continue through 2025-26
 - Indian Pharmaceutical industry expected to grow at 13-17% CAGR in future
- Together inks/coatings and derivatives applications accounted for 13% of the total consumption
 - Inks/coatings market growth driven by Automotive, electrical & electronics, shipbuilding, furniture, industrial segments, etc.
 - Indian inks/industrial coatings segments still dominated by solvent technology, a trend which is likely to continue through 2025-26
- With in the others category, sanitizer and disinfectants to experience healthy growth after COVID



f- forecasted

a- Cosmetics, food, cleaning applications, sanitizers and disinfectants, etc.

* Source: Annual reports, DFPCL Marketing Insights, Ministry of Commerce, etc.

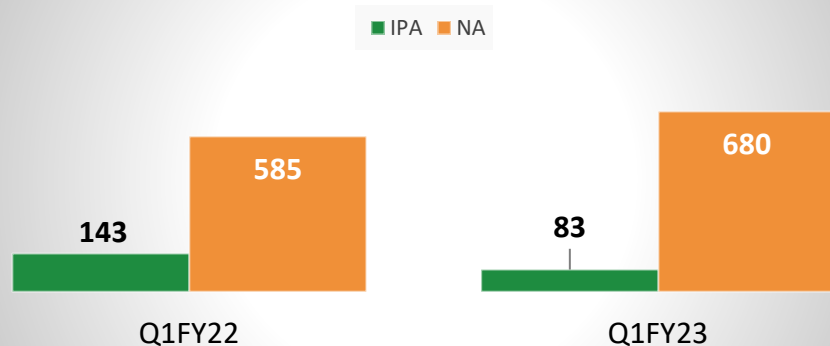
Quarterly Performance Trend

Shift of global supply chain trend towards India driving strong demand of Nitric Acid from downstream customers

Pharma / Speciality Chemicals (IPA+NA) (Manufactured Sales Rs. Cr)



Pharma / Speciality Chemicals (Manufactured Sales Volumes MT 00)



Q1FY23 Capacity Utilization

IPA 58%

ACIDS 91%

Operational Highlights

- In Q1 FY23, Acids business achieved a capacity utilization of 91% and IPA business of 58%
- C NA and DNA continued to witness strong demand driving NSPs in Q1 although DNA production at Taloja plant was impacted mainly due to raw water shortage. This raw water shortage was on account of extended shutdown taken by MIDC to attend the line breakdown
- IPA sales volumes decreased by 42% y-o-y in Q1 mainly due to raw water shortage and inability to pass through the rising cost of propylene raw material and fuel
- Launched 8 IPA based broad spectrum disinfection products designed to cater to the specific needs of hospitals, clinics, laboratories, and other medical and healthcare set-ups

Outlook

- Demand and pricing for all grades of Nitric Acid are relatively subdued as it is typically expected during the monsoon season
- IPA small packs demand both Pharma and LR grade will remain robust in future

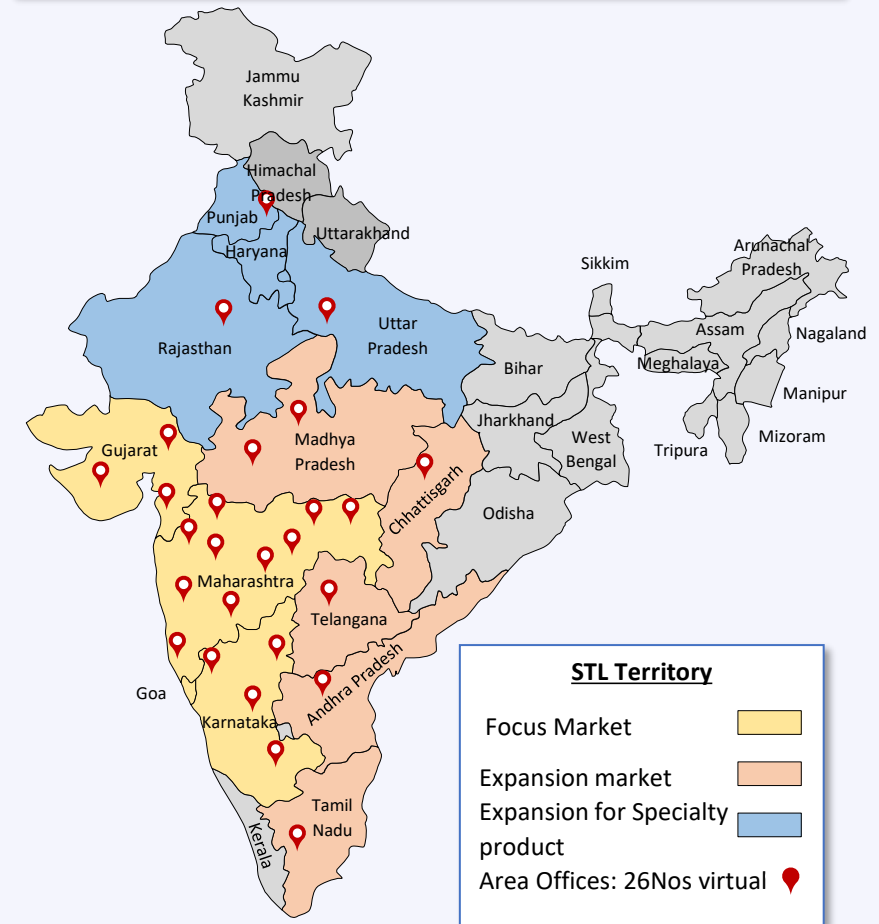


Crop Nutrition Business
Fertilisers Business

Crop Nutrition Business: An Overview

- **Ammonium Nitro Phosphate (ANP)**
 - Only producer of ANP Prilled product with 3.25 Lakh MT capacity
 - 30 year accepted brand due to unique features such as Nitrate nitrogen, low PH and high soluble Phosphorous
- **NPK Smartek**
 - State of art latest Encro technology plant with 8 Lakh Capacity
 - 1st company to launch Differentiated Enhance Efficiency Fertilizers in India (Smartek)
- **Bentonite Sulphur**
 - Largest bentonite Sulphur production capacity 60 KMT
 - Introduced differentiated Superfast Bensulf with Fast released and Enhanced Efficiency Technology
- **Drip Applied product**
 - Leading market share in drip irrigation WSF segment 20% in core command area
 - Introduced crop specific high value add customized solutions in fruits and veg crops
- Operating in 12 states with focus in five western southern states high concentration in Horticulture
- **Mahadhan** is popular brand with high brand recall in core command market
- 3800+ strong dealer network in 12 states, with over 20,000+ retailers
- 5 zonal offices across India, 26 virtual area office.
- Nearly 300+ CNB team strength -Sales, marketing, R&D, Supply chain Etc and 270+ Market Development Officers (on third party payroll)
- Established R&D team that includes 8 PhDs, and NABL approved soil testing Lab

Presence across India

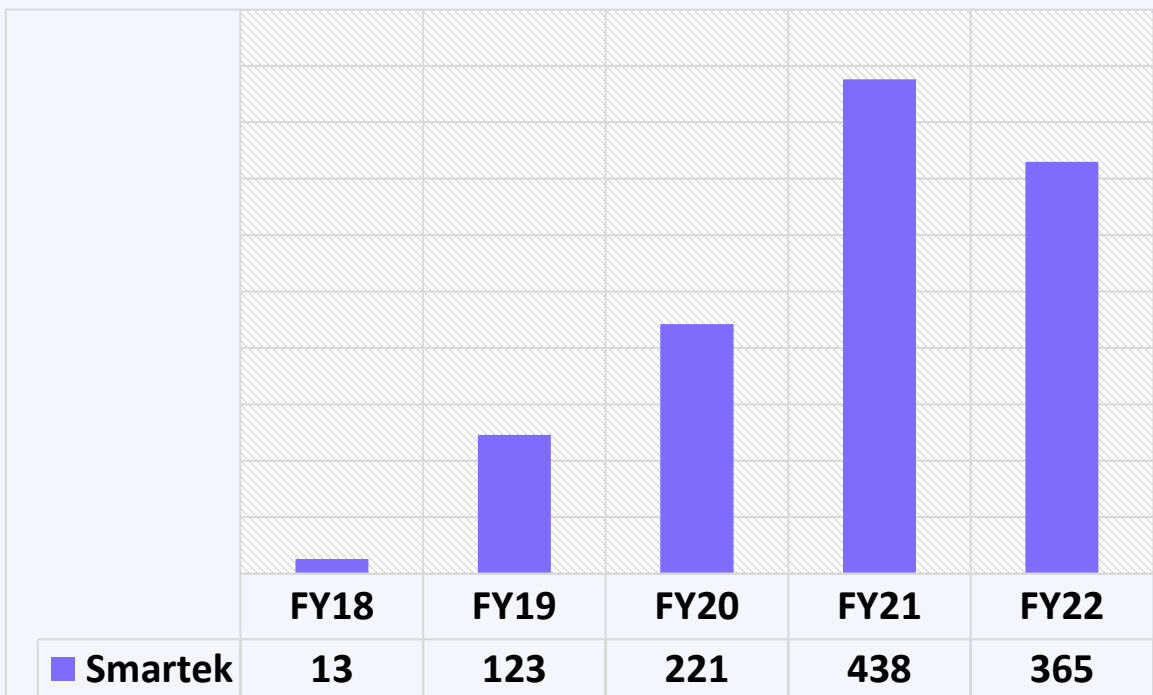


- Wide basket of differentiated products across fertiliser market
- Soil applied -ANP, Smartek: Core market share- 13%
- Soli applied Bentonite Sulphur: All India Market share 34%+
- Drip applied WSF product: Core command market share -19%

Crop Nutrition Business: Competitive Edge

Successful Ramp-up of Smartek- Demonstrated ability to develop & scale up Value based solution

Smartek Sales Volumes (KT)



- 25,000+ demos of SMARTEK undertaken across geographies for establishing proof of concept
- ~ 3 Million farmers experience Smartek with over 10 Lakh MT sales
- Increase overall yield by 12 to 15%
- Smartek enjoys price premium of > 10%
- Ensures highest quality produce, Improves size, color and quality of produce
- Crops include Cotton, Sugarcane, Onion, Paddy, Groundnut, Vegetables etc



Smartek ramp up through : 1. Market development, 2. Product Salience, 3. Crop and Geography Focus

Moving towards Crop Nutrient Solution



खताच्या प्रत्येक दाण्यात
कांदा पिकाचे संपूर्ण समाधान!

Croptek

- खताचा 20% खर्च कमी
- 10 ते 12% अतिरिक्त उत्पादन

NUTRIENT UNLOCK TECHNOLOGY

Croptek Onion



खताच्या प्रत्येक दाण्यात
ऊस पिकाचे संपूर्ण समाधान!

Croptek

- 10 % ते 12% अतिरिक्त ऊस उत्पादन
- खतावरील 10% खर्च कमी

NUTRIENT UNLOCK TECHNOLOGY

Croptek Sugarcane



खताच्या प्रत्येक दाण्यात
कापूस पिकाचे संपूर्ण समाधान!

Croptek

- प्रतिझाड २-३ वाढीव फळफांदा
- प्रतिझाड १०-१५ जास्त बॉट
- उत्पादनात १५% वाढ

NUTRIENT UNLOCK TECHNOLOGY

Croptek Cotton

Successfully launched three Crop Nutrient Solution

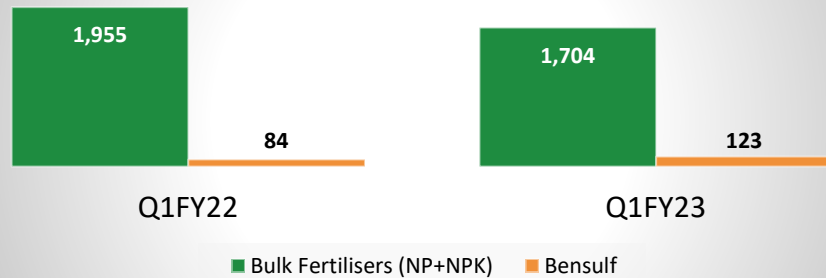
Quarterly Performance Trend

Strategically directed efforts are expected to benefit DFPCL's market share and margins

Fertilisers Revenue (Manufactured Sales Rs. Cr) (NP + NPK + Bensulf)



Fertilisers (Manufactured Sales Volumes MT 00)



Q1 FY23 Capacity Utilization

NP/NPK 75%

Bensulf 76%

Operational Highlights

- Q1 FY23 Revenues increased by 26% y-o-y to Rs. 1,256 Cr with segment profit at Rs. 114 Cr
- With steep increase in raw material prices such as Ammonia, Phosphoric acid and MoP, the production cost of fertilisers have significantly. Taking ahead differentiation journey, DFPCL launched Croptek Cotton and maize grade in kharif season. NPK Croptek Sales of 29,521 MT in Q1 was majorly in Cotton, Maize and Sugarcane
- Due to restricted availability of MoP, which is key source of Potassium i.e K, NPK Smartek portfolio production was limited. NP production volumes were impacted. Lower ANP production volumes due to constrained production on account of inadequate WNA raw material availability

Outlook

- Higher reservoir levels and appropriate monsoon coverage in core command region is largely being witnessed. Consumption in Q2 is expected to increase due to robust climatic condition and higher commodity prices for cash crops
- The Company expects good kharif season in core command market with more than normal sowing of key cash crops like cotton, Soybean etc.
- Various farmer connect initiatives, enhancing the customer experience, should be instrumental in cementing market position in CNB

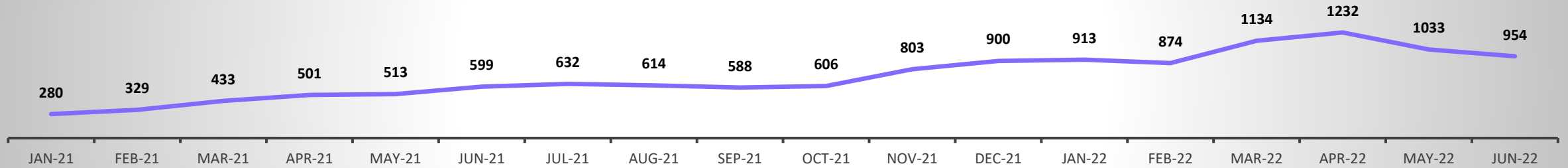


Consolidated Financial Overview

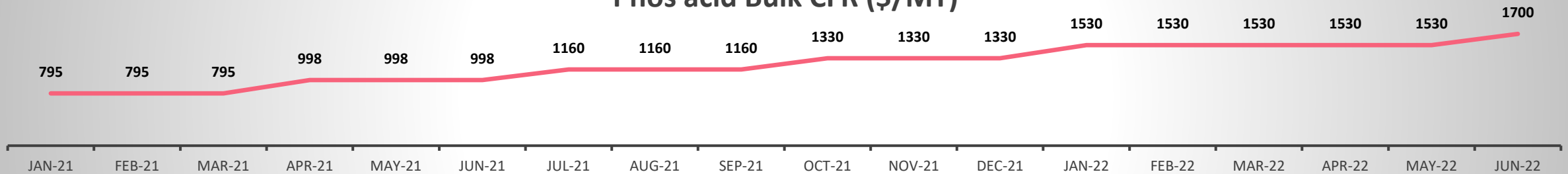
Raw Material Price Movement Trend

 Movement in last 1¹/₂ Year

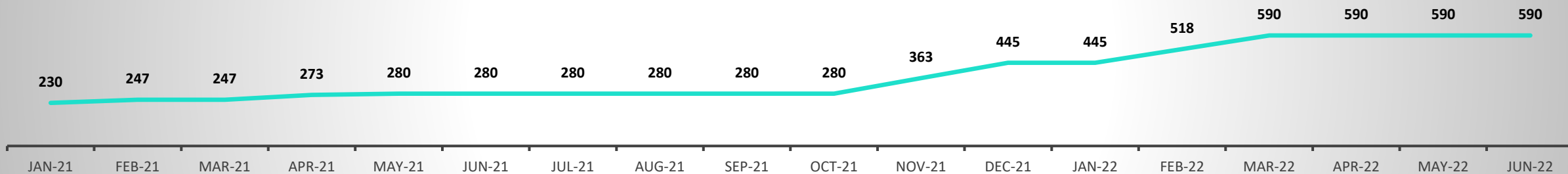
Ammonia Bulk FOB - ME (\$/MT)



Phos acid Bulk CFR (\$/MT)



Potash Bulk CFR India (\$/MT)



Consolidated Financial Highlights

EBITDA improved Y-o-Y from Rs.290 Cr to Rs. 740 Cr driven by Chemicals Segment

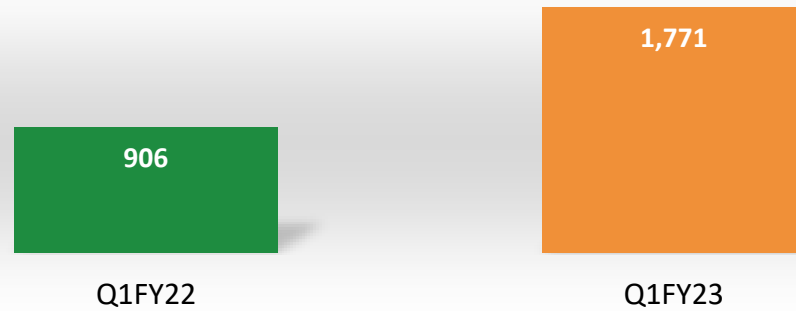
INR Cr	Q1FY23	Q1FY22	Y-o-Y growth	Q4FY22	Q-o-Q growth	FY22	FY21	Y-o-Y growth
Operating Revenue	3,031	1,902	59.4%	2,012	50.6%	7,663	5,808	31.9%
Operating EBITDA	740	290	155.0%	502	47.6%	1,356	955	41.9%
<i>Margins (%)</i>	24.3%	15.2%	912 bps	24.9%	(46) bps	17.6%	16.4%	124 bps
Finance Cost	44	43	-	39	10.3%	155	188	(17.5%)
D&A	59	63	(4.8)%	53	11.3%	233	212	9.9%
Net Profit	436	131	233.5%	283	54.0%	687	406	69.1%
<i>Margin (%)</i>	14.3%	6.8%	747 bps	14.0%	33 bps	9.0%	7.0%	196 bps

Quarterly Performance Trend

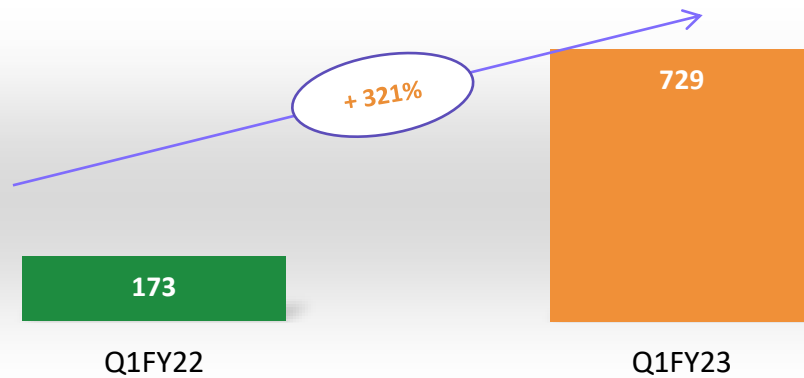
87% of Segment Profit contributed from Chemical segment

Chemicals Business

Revenues (Rs. Cr)

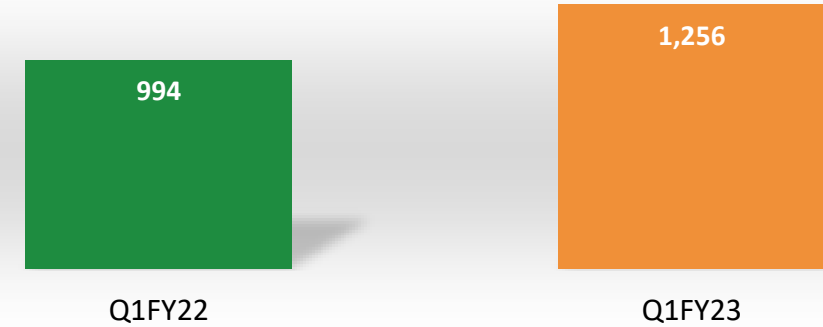


Segment Profit (Rs. Cr)

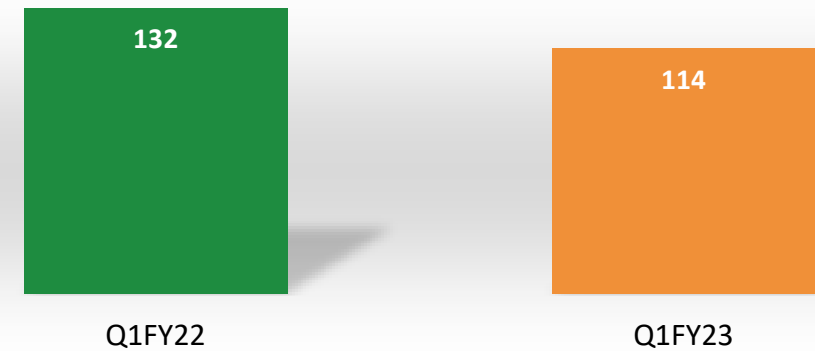


Fertilisers Business

Revenues (Rs. Cr)



Segment Profit (Rs. Cr)



Consolidated Capital Structure

Significant Improvement in Leverage Ratio; Net Debt/ Equity improved to 0.35x

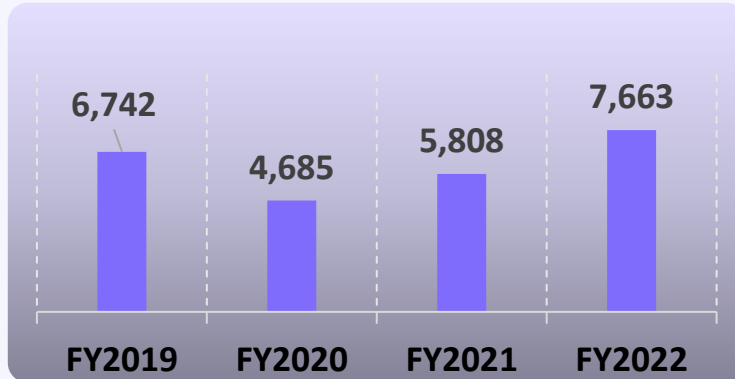
(Rs. CR)	Mar-22	Sept -21	Mar-21
ST Debt	-	78	110
Current Maturities	263	224	217
LT Debt	2,321	1984	2,187
Total Debt	2,584	2,286	2,514
Cash & Cash Equivalent	161	234	160
Other Bank Balances	128	10	87
Investment in MFs	876	421	449
Net Debt	1,419	1,621	1,818

Leverage Ratios	Mar-22	Mar-21	Change
Net Debt/Equity (x)	0.35	0.65	(0.30)
Net Debt/EBIDTA (x)	1.05	1.90	(0.85)

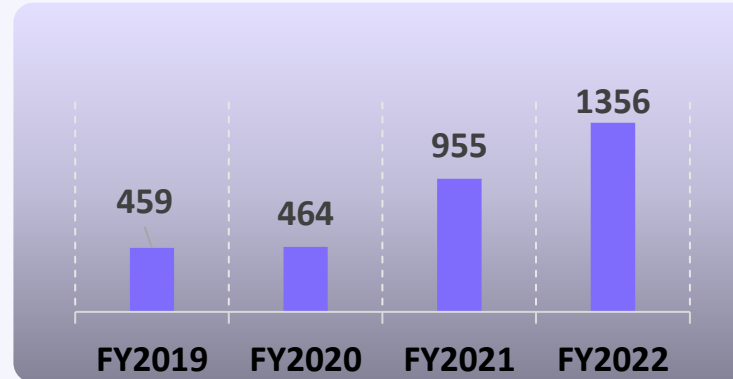
- Short Term Loan reduced to NIL in March 2022
- No large Loan Repayments due in next 3 years when Ammonia and TAN project will be under implementation
- ICRA has upgraded DFPCL and STL “Long Term” Credit Rating to AA- with Stable outlook. “Short Term” Credit Rating is also affirmed to A1+ (Highest Rating)
- **12,05,92,948 shares** currently outstanding

Consolidated Financial Track Record

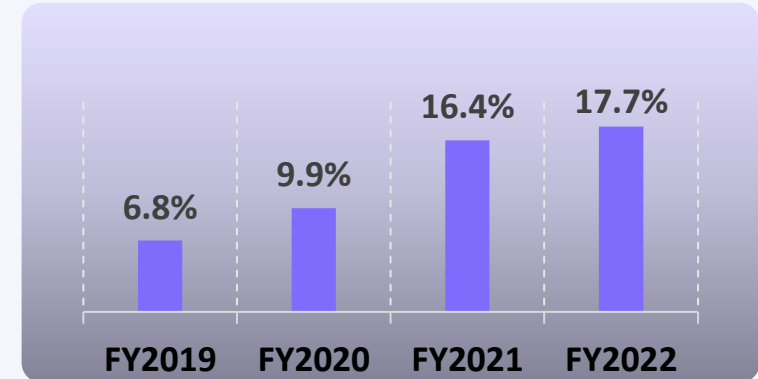
Operating Revenue (Rs. Cr)



Operating EBITDA (Rs. Cr)

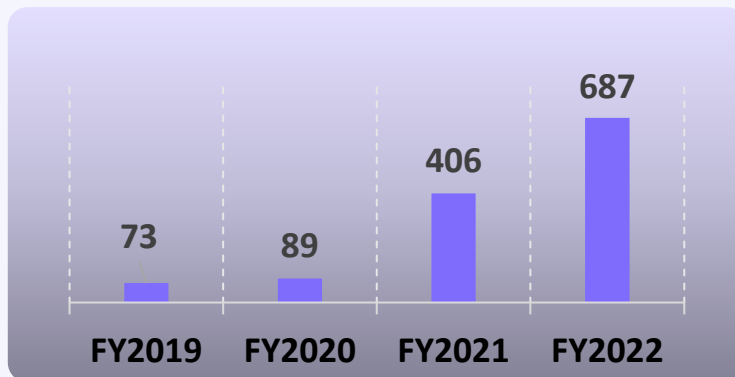


EBITDA Margin (%)

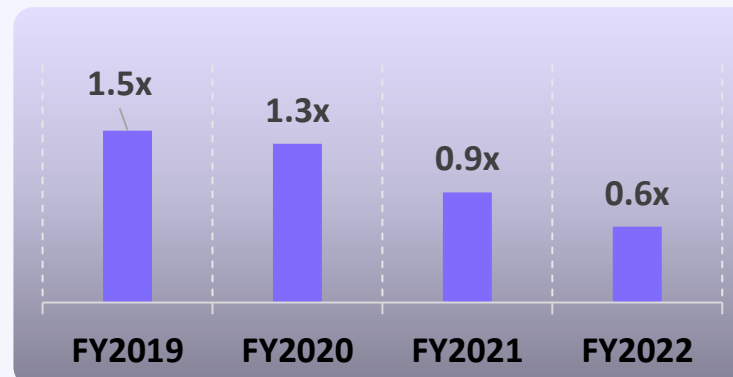


*Cautiously consolidated trading portfolio with focus on high-margin products

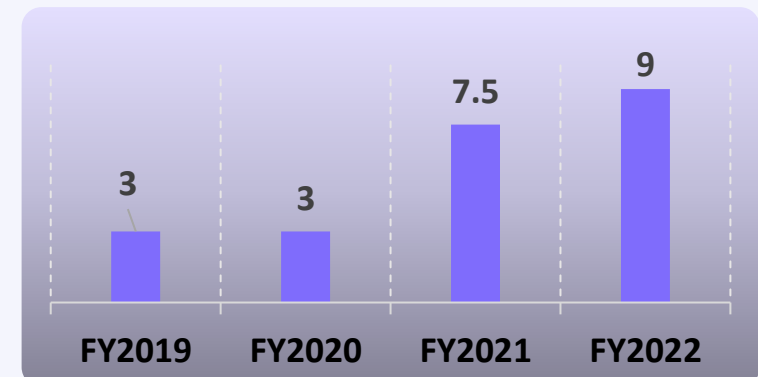
PAT (Rs. Cr)



Gross Debt/Equity (Rs. Cr)



Dividend / Share INR



Clearly defined investment program; strong track record of peak utilization demonstrated at Dahej plant

Ammonia

- Total planned Investment: **Rs 4,350 cr**
- Cost incurred to date: **Rs. 2,849 cr**
- Debt incurred to date: **Rs. 1,425 cr**

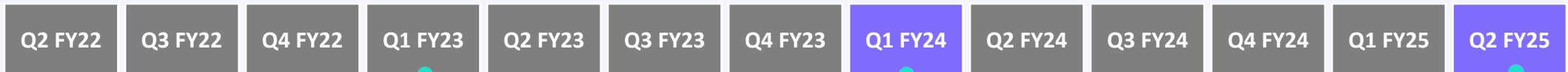
- Balance investment: **Rs. 1,501 cr**
- Expected commissioning: **Q1 FY24**

TAN

- Total planned Investment: **Rs. 2,201 cr**
- Cost incurred to date: **Rs. 394 cr**
- Debt incurred to date: **Rs. 0**

- Period investment: **Rs. 700 - 900 cr**

- Balance investment for TAN planned capex
- Expected commissioning: **Q2 FY25**



Capacity (MTPA)	Q1 FY23	Ammonia Expansion	Q1 FY24	TAN Expansion	Q2 FY25
Ammonia	128,700	+510,000	638,700		638,700
Technical Ammonium Nitrate	486,900		486,900	+376,000	862,900
Industrial Chemicals	1,362,160		1,362,160		1,362,160
Crop Nutrition Business	11,25,000		11,25,000		11,25,000

*Data as of 30th June 2022

PCL- Ammonia Project – Status of Jun 2021 Vs June 2022

June 2021



June 2022





TANK AREA



ISBL 1



POWER AND STEAM BLOCK



ISBL 2

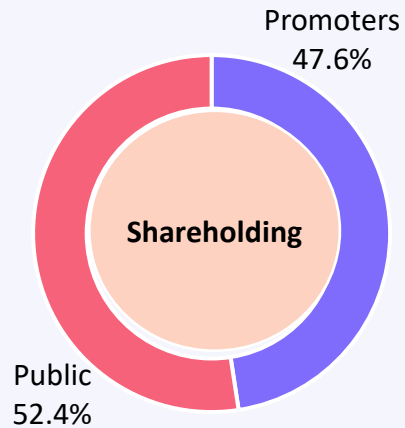


COOLING TOWER

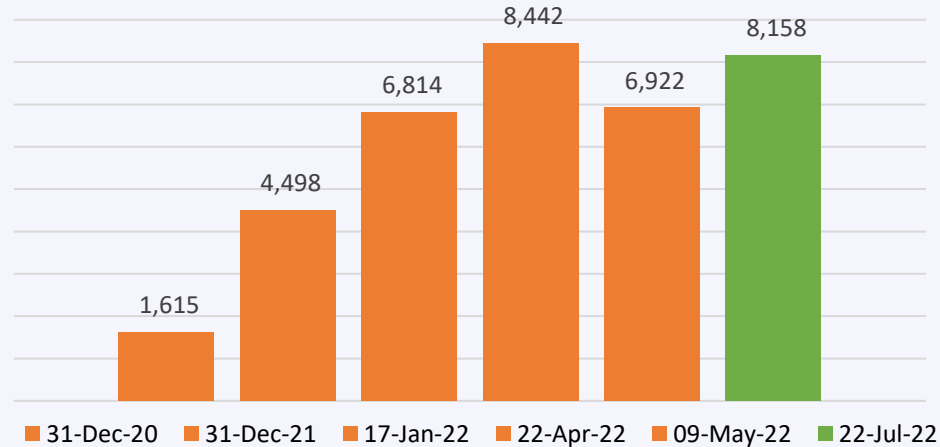
Capital Market Scorecard

Promoters' pledged shares now restricted to 6.94% of paid-up share capital. NDU obligation (and not 'pledge') of 6.24% of paid-up share capital after release of 20,14,431 (NDU) and 3,40,56,875 (Negative Lien) in April 2022

Total Shares Outstanding
120,592,948



Market Cap (Rs. Crores)



Top Institutional Investors

Smallcap World Fund

BNP Paribas

Axis Mutual Fund

Manulife Fund

Harbrok Capital

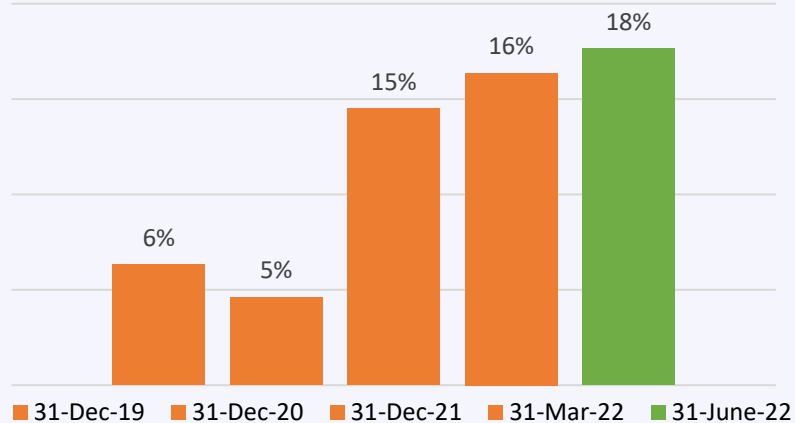
Government Pension Fund Global

DFA Investments

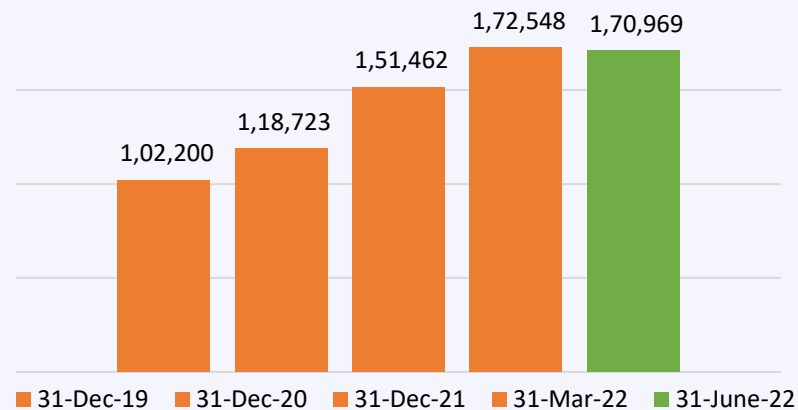
Dolly Khanna

Aequitas

Institutional Ownership (%)



Total No. of Shareholders



Corporate Social Responsibility



Local Farmer Support

- Distributed vegetables seed to 135 wadi aspirants.
- Support given to 14 Aspirants for strengthening of Irrigation facilities. (Electric water Pump-5, Diesel Engine water Pump-05 and HDPE Pipe-4)



Local Healthcare Support

- Eye Check-up camp where total 201 patients examined. Out of that 60 patients have been detected with cataract and 83 detected having vision problem



Skill Development

- Provided Handcarts-3, Xerox Shop Set-01, Beauty Parlor Shop set-3 and Kirana Shop Set-2 as per requirement of Individual aspirants and one for remaining is in process
- Total 24 aspirants covered under Basic tailoring course

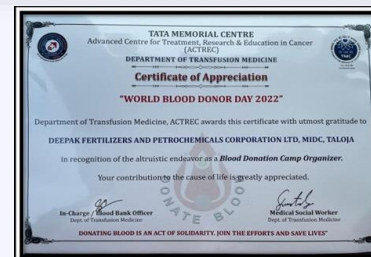


Awards



“Best Supply Chain in Chemicals & Fertilisers”

Warehouse & Supply Chain Leadership Awards 2022 organised by Krypto Business Media held on 10th June 2022



TATA Memorial Centre presented “K1 and K8 plant with a memento and a certificate”

Token of appreciation for conducting a ‘Blood Donation Camp’ on 1 Dec 2021 at K 1 plant’s Occupational Health Centre.

Key Messages

DFPCL caters to strategic sectors of the Indian economy, with diversified product portfolio

- Q1 FY23 Revenue growth +59%, Operating EBITDA and Net Profit growth of 155% and 233%, respectively
- Market leadership in all key product segments and strong demand outlook to further support business growth and profitability
- Thrust into the customised offerings for the Solar/Steel and Pharma sectors will gradually help to position Acids/IPA into a Speciality Chemical sector. A gradual mellowing down of the Raw Material-Ammonia prices would also help to sustain a reasonable delta for the TAN/Acid Businesses
- **Pharma / Speciality Chemicals:**
 - Demand and pricing for all grades of Nitric Acid are relatively subdued as it is typically expected during the monsoon season
 - IPA small packs demand both Pharma and LR grade will remain robust in future
- **Mining Chemicals:**
 - In Q2, TAN business focus is to ensure continuous evacuation and operation of TAN plants in view of seasonally lean demand as well as momentum in AN imports. To support continuous production, our country wide warehouse network will be used to distribute build-up stock in H2.
 - Second quarter is seasonally low period for mining activity due to monsoon. Prices of imported Ammonium Nitrate (AN) have started to moderate. TAN business aims to effectively compete on pricing to ensure reliability and supply security
- **Fertilisers:**
 - Higher reservoir levels and appropriate monsoon coverage in our core command region is being witnessed. Consumption in Q2 is expected to increase supported by higher commodity prices for cash crops due to robust climatic conditions.
 - Various farmer connect initiatives, enhancing the customer experience, should be instrumental in cementing market position in crop nutrition business
- **Greenfield Ammonia Project at Taloja (Maharashtra) and the TAN Plant at Gopalpur (Odisha), are making strong progress on ground and are on track**
- **With all the three sectors: Industrial Chemicals, Mining Chemicals and Fertilisers, strongly aligned to India Growth story, positive tailwinds will continue**

Safe Harbour: This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating Deepak Fertilisers and Petrochemicals Corporation limited’s (DFPCL) future business developments and economic performance. While these forward looking statements are neither predictions nor guarantees of future events, circumstances or performance and are inherently subject to known and unknown risks and uncertainties, are based on management belief as well as assumptions made by and information currently available to management and only indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. DFPCL undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.



**DEEPAK FERTILISERS
AND PETROCHEMICALS
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