



August 4, 2021

To,

General Manager, Listing Department, <b>BSE Limited</b> , P.J. Towers, Dalal Street, Mumbai – 400 001  <b>Company code: 533333</b>	The Manager, Listing & Compliance Department <b>The National Stock Exchange of India Limited</b> Exchange Plaza, Bandra Kurla Complex, Bandra East, Mumbai - 400051  <b>Company code: FCL</b>
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Dear Sirs/Madam,

**Subject :- Regulation 30, Schedule III Part A (15) of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015**

With reference to the above caption subject, we enclose Investor Presentation for the quarter ended 30<sup>th</sup> June, 2021 requesting you to kindly take this in your record.

Kindly acknowledge receipt of the same.

Thanking You,

Yours faithfully,

**FOR FINEOTEX CHEMICAL LIMITED**

*Sanjay Tibrewala*  
Sanjay Tibrewala  
Executive Director  
DIN-00218525



**Encl: Investor Presentation**

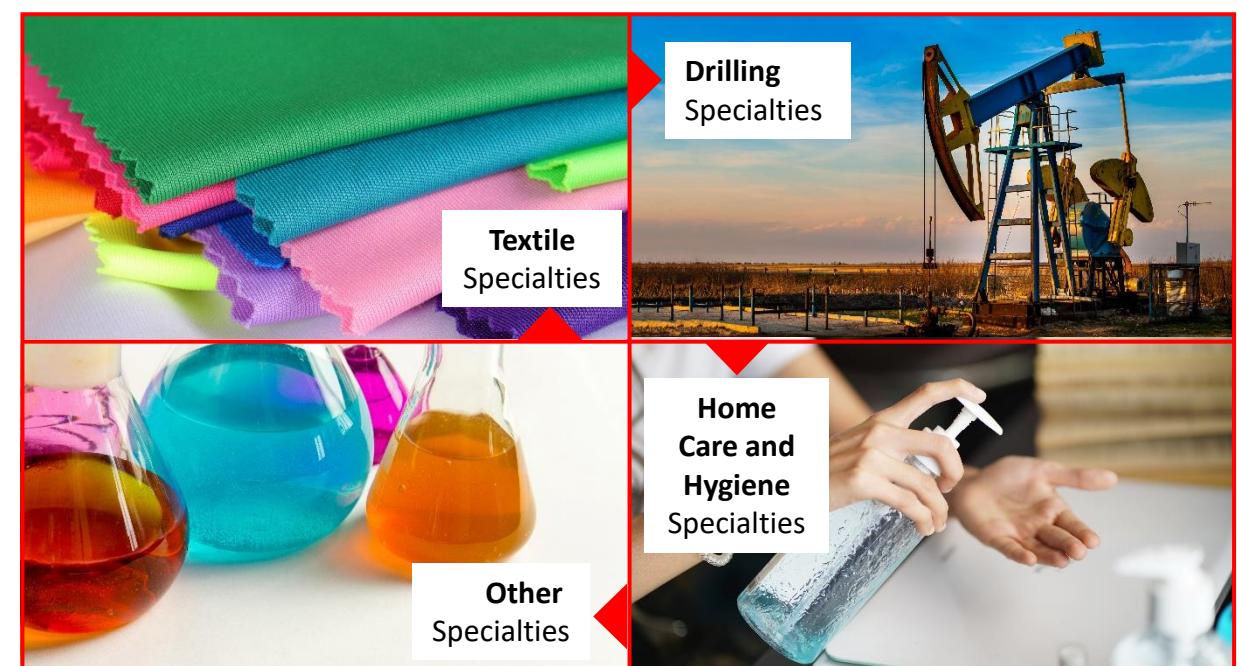


# Fineotex Chemical Limited

(BSE: 533333; NSE: FCL)

**Investor Presentation**

**August 2021**



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# Company Overview



Speciality chemicals producer for **4+ decades** with a market leading position in the international textiles industry



**450+**  
Product Categories



**60+**  
Countries Present

Successful entry into **home care and hygiene** and **drilling speciality chemicals**

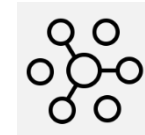


**Bluesign, ZDHC,  
Star Export House**  
Accreditations



**43,000+ MT p.a.**  
Installed Capacities

Biotex Malaysia spearheads the **R&D solutions, application research** and **product development**



**100+**  
Dealers in Indian and  
International Market



**Rs. 270 mn**  
Deployed for brownfield  
facility at Ambernath,  
Maharashtra

Attractive industry dynamics with **technical barriers to entry** and high levels of **development and product customisation**



**Home Care and  
Hygiene Division**  
Recently launched  
products across  
housekeeping, kitchen  
care and disinfection



**CRISIL Rating**  
Long Term Rating: A-/ Stable  
Short Term Rating: A2+

## Business Dynamics

- Fineotex and Biotex associated with quality and innovation across industries globally
- Top 10 customers: 33% of sales, Top 10 products: 18% of sales
- Scaling up high margin speciality chemical orders from textile segment and new business segments

## Acquisition Track Record

- Biotex (73% owned) net profit has grown by a factor of 10x since acquisition in 2011
- De-leveraged into a debt free Company

## Global Customer Reach

- International acceptance by high profile customers
- 50% of sales come from 60+ countries

## Strengthened Leadership Team

- Arindam Choudhuri appointed as CEO, brings with him over two decades of deep insight, thought leadership and vast experience from the global textile chemical industry

## Financial Performance

- 10 Year CAGR (FY21): Revenues 21.7%, EBITDA 20.8% , PAT 26.3%
- Cash Flow from Operations to EBITDA at 88% in FY2021

## Robust Cash Management

- Rs. 242 mn invested into the expansion of the business in FY21

**1995**



- ❖ Incorporation of Fineotex Chemical Industries (FCI)

**2004**



- ❖ Accredited with ISO 9001:2008
- ❖ Incorporation of Fineotex Chemical Private Limited (FCPL)

**2007**



- ❖ Acquisition of FCPL by Fineotex Chemical Limited

**2011**



- ❖ Listed on BSE
- ❖ Incorporated wholly owned subsidiary in Malaysia
- ❖ Acquired majority stake in Biotex Group

**2014**



- ❖ Bonus declared on 1:1 basis
- ❖ Accredited with ISO 4001:2004 & OHSAS 8001:2007 certifications

**2015**



- ❖ Listed on NSE
- ❖ Received Star Export House recognition

**2017**



- ❖ Fineotex Chemical Limited announced first buyback

**2018**



- ❖ Awarded as IPF fastest growing chemical manufacturing Company at BSE Limited on December 20, 2017

**2019**



- ❖ Biotex partnered with Bluesign
- ❖ Manufacturing capacity increased to 43,000 MTS annually and both facilities GMP certified

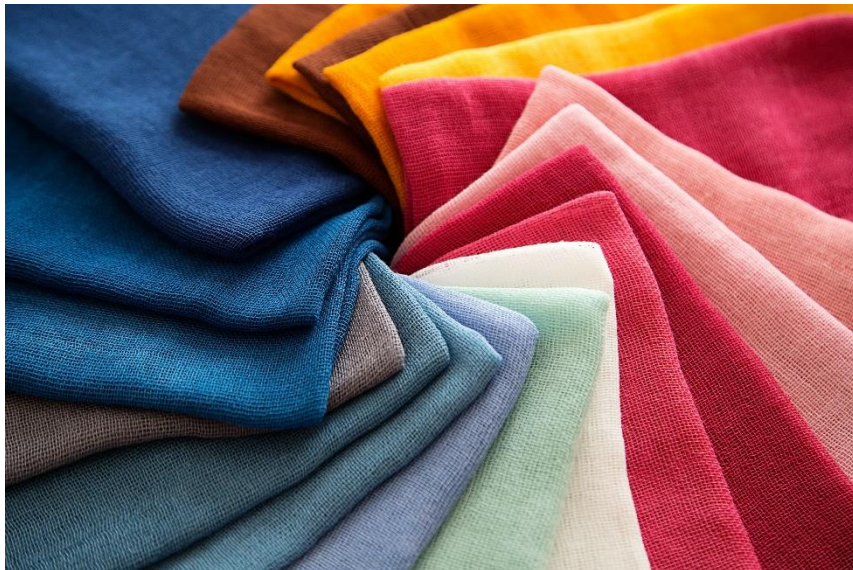
**2020**



- ❖ NSE top 1,000 companies
- ❖ Buyback of 11 lacs shares up to a maximum price of Rs. 40
- ❖ Deployed Rs. 270 million for new brownfield facility at Ambarnath, Maharashtra



## Textile Specialities



## Home Care Specialities



## Hygiene Specialities



## Drilling Specialities



Leverage core manufacturing and development expertise into new high growth areas





Joint venture with HealthGuard, Australia to become the exclusive global marketing and sales channel partner with joint operations from Malaysia



Setting up a state of art Research & Development centre in collaboration with Sasmira Institute, one of India's premier textile institutes



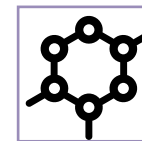
HealthGuard® will concentrate on developing cutting-edge solutions, that will be marketed and channelized across the world by Fineotex-Biotex



Develop a first-of-its-kind Support and Solution Centre for technical service in Sasmira to catalyze innovation and focus on sustainable chemistry



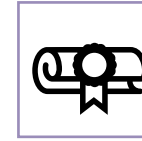
Synergy will provide durable metal-free sustainable chemistry solutions that are anti-microbial and anti-viral



Focus on new sustainable solutions and chemicals to reduce water, time and energy consumption for the textile wet processing industry



Range of products over several industries - textile, detergent, leather and allied industries



Provide the much-needed exposure for students and help provide practical experience, which will benefit the industry in the long term

**Recent collaborations to expand product profile, geographical reach and develop sustainable practices**

## About the Facility




- Located on ~4 acres of land
- The first phase is expected to be commissioned in September 2021. Equipment and machinery is currently being installed
- Proposed deployment of Rs. 270 million out of which Rs. 200 million has been deployed

## Strategic Advantages

- Caters to customer demands in the existing Textile Specialities and fast growing Home Care and Hygiene and Drilling Specialities business
- State of the art automated unit which will be fully compliant with the highest standards of sustainability
- Located in close proximity to key port areas near Mumbai providing logistical and cost advantages



**Upcoming facility provides additional manufacturing capacity for existing product lines and new growth areas**

 Home Care and Hygiene Chemicals	 Drilling Speciality Chemicals	 Other Speciality Chemicals
<ul style="list-style-type: none"> <li>Customised solutions for:               <ul style="list-style-type: none"> <li>Housekeeping, Kitchen Care and Disinfectants</li> <li>Public Health and Hygiene</li> </ul> </li> <li>The plant has been <b>approved and certified by the Food &amp; Drugs Administration (Maharashtra State) department</b>. The license has been granted for production of disinfectant/antimicrobial hygiene and cleaning products ensuring safety and effectiveness.</li> <li>Post the outbreak of COVID-19, large addressable market for solutions used in disinfectants and sanitizers</li> </ul>	<ul style="list-style-type: none"> <li>Customised solutions for Oil and Gas</li> <li>Significant potential for offering effective products used for drilling in oil exploratory processes</li> <li>Sizable orders from a leading oil and gas company in India</li> </ul>	<ul style="list-style-type: none"> <li>A unique 'Mosquito Life Cycle Controller' product under development by Biotex</li> <li>Non toxic eco-friendly solution designed with European technology in Malaysia by Biotex</li> <li>Approved by Ministry of Health Malaysia, Singapore PUB, European Union, NSF and relevant authorities in Vietnam and Cambodia</li> </ul>

Key Products



Home Care and Hygiene Chemicals

'Mosquito Life Cycle Controller' under development

Non-textile segments will drive volume and value growth in the long term



Available across  
**East and West India**

**15**  
Distributors added in March

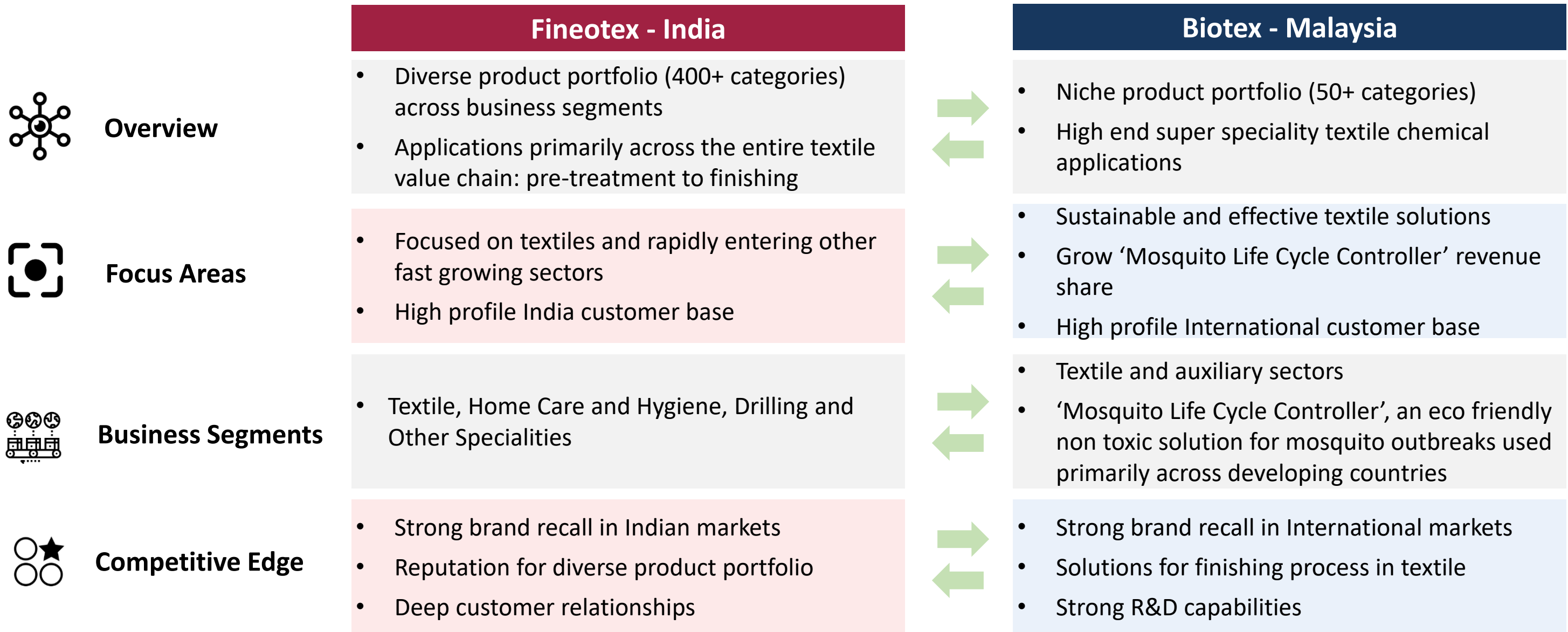
**8**  
Marketing Technical  
Associates hired in March

**Diversified Product Offering**

- Housekeeping**
- Air freshener
  - Carpet cleaner
  - Carpet shampoo
  - Deodorizers
  - Floor cleaner
  - Furniture maintainer
  - Glass cleaner
  - Hygienic bathroom cleaner
  - Hygienic hard surface cleaner
  - Multi surface cleaner
  - Surface cleaner cum disinfectant
  - Toilet bowl cleaner
  - Toilet seat disinfectant
  - Washroom cleaner

- Kitchen Care**
- Automatic dish wash detergent
  - Automatic dish wash neutralizer
  - Drain cleaner
  - Heavy duty floor cleaner
  - Kitchen multipurpose cleaner
  - Manual dish wash liquid
  - Oven and grill cleaner
  - Stainless steel polish

- Disinfection**
- Hand disinfectant
  - Gentle wash
  - Multi surface disinfectant
  - Surface disinfectant – fogging and fumigation
  - Hand sanitizer
  - Veg & non-veg disinfectant cleaner
  - Sanitizing tablet

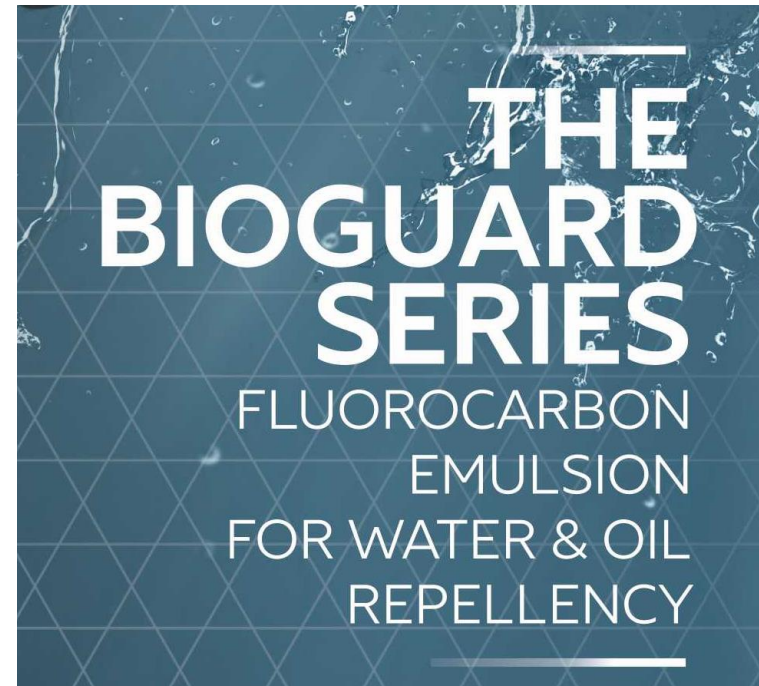
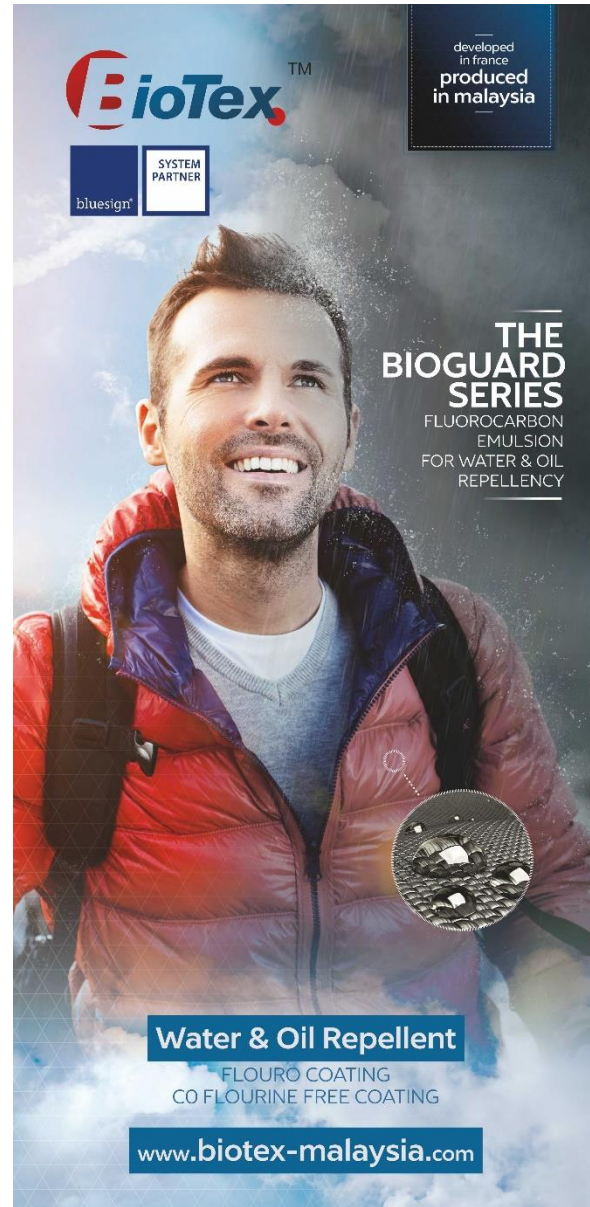


**Fineotex and Biotex complement each others strengths and offer distinguished speciality chemical solutions globally**

# Specialty Textile Chemicals Overview



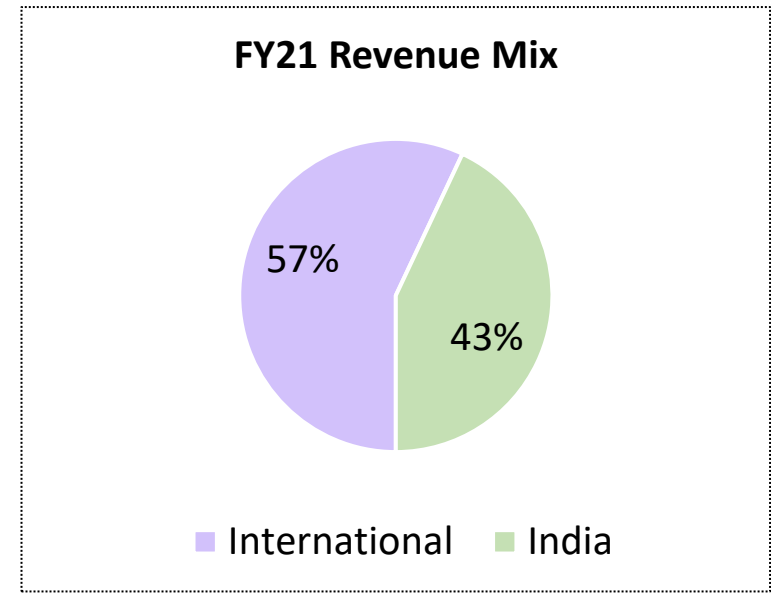
**Fineotex + Biotex together offer tailored solutions across the textile value chain with a focus on higher realisations**



**‘The Bioguard Series’ of products from Biotex with water and oil repellent features in great demand post outbreak of COVID-19**



- Sales in **60+** countries including Brazil, Bangladesh, Germany, Indonesia, Malaysia, Singapore, Syria, Thailand, USA, Venezuela and Vietnam
- **30+** technical marketing experts
- **100+** dealers in Indian and International markets



● Facilities at Mahape and Ambernath (upcoming), Mumbai, India   ● Facility at Bangi, Malaysia   ● Sales

**Diversified revenue mix across clients, products and geographies coupled with technical expertise**







## Fineotex+ Biotex Synergies

Leverage Fineotex's industry insights and long standing customer relationships with Biotex's high end product expertise and regional positioning to serve global customers



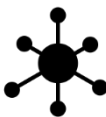
## Greenfield Developments

Upcoming brownfield facility at Ambernath, Maharashtra to be future ready for next phase of growth. Partnerships with International companies to establish manufacturing facilities in India



## New Product Categories

Enter fast growing synergistic segments such as Home Care and Hygiene and Drilling Specialties while continuing to focus on the core Textile Chemicals business



## Grow Market Share

Strong in-house development capabilities to grow market share across existing and new customers in both Indian and International markets. Continue to develop direct customer relationships and expand distribution network



## Disciplined Capital Allocation

Fineotex has a conservative approach to funding acquisitions, capacity expansions and greenfield/brownfield developments through internal accruals. Capital structure targeted to be net debt neutral



## Overview

- One of the finest R&D capabilities in the industry
- State-of-the-art technology that is constantly updated through our in-house R&D facilities
- Capabilities to develop and customize products to adhere to client requirements



## Laboratory

- Modern Equipment such as Brookefield viscometers refractometers and pilot vessels to perform trial R&D batches
- Finest testing facilities and application equipment to perform pre-treatment, Dyeing, Printing and Finishing trials



## Team

- An experienced and technically qualified team of 13, that develop new specialty as well as cost effective products, which will in turn add value to our products
- Leverage the experience and expertise of newly appointed directors, Dr. Anand Patwardhan and Dr. Sunil Waghmare who have extensive knowledge in chemistry related domains and guide the R&D team towards successful implementation of various tasks

**R&D is vital for textile auxiliaries and chemicals to ensure adherence to customer requirements**





# Sustainability Approach





**Surendrakumar Tibrewala**  
Chairman and Managing Director



**Sanjay Tibrewala**  
Executive Director



**Aarti Jhunjunwala**  
Executive Director



**Navin Mittal**  
Independent Director



**Alok Dhanuka**  
Independent Director



**CS Bindu Shah**  
Independent Director





**Dr. Anand Patwardhan**  
Independent Director



**Dr. Sunil Waghmare**  
Independent Director

- Audit Committee
- Nomination and Remuneration Committee
- Anti sexual Harassment Committee
- CSR Committee
- Stakeholder Relationship Committee
- Administrative Committee
- Whistle-blower Committee



Name	Brief Profile
 <p data-bbox="226 713 680 753"><b>Dr. Anand Patwardhan</b></p>	<ul data-bbox="798 365 2754 672" style="list-style-type: none"><li>• Dr. Anand Patwardhan aged 57, is a Ph.D. (technology) in chemical engineering, from ICT Mumbai University. He has 33 years of experience in industry as well as in academics</li><li>• Presently he is working as a professor in the chemical engineering department, ICT Mumbai since December, 2007</li><li>• He has been a member of various expert panels and guide to several students at doctoral level</li></ul>
 <p data-bbox="257 1226 653 1265"><b>Dr. Sunil Waghmare</b></p>	<ul data-bbox="798 855 2815 1106" style="list-style-type: none"><li>• Dr. Sunil Waghmare aged 61, is a Ph.D. from University of Pune &amp; post-doctoral researcher at various institutions and universities of repute</li><li>• He possesses knowledge of QA/QC, analytical development, safety, legal, and quality compliances</li><li>• He is a member of various societies connected with chemistry</li></ul>

**Industry veterans would add significant value to product development, system upgradation and overall business**



**Surendra Kumar Tibrewala**  
Education: B.Com and LLB

**Managing Director**



**Sanjay Tibrewala**  
Education: B.Com and P.G. in Textile  
Chemicals and Processing

**Chief Financial Officer**



**Aarti Jhunjunwala**  
Education: B.Com and M.Com

**Head - International Marketing**



**Arindam Choudhuri**  
Education: B.Tech and Marketing  
Management

**Chief Executive Officer**



**Noa N. Ouakass**  
Education: M. Sc., MBA

**Chief Executive Officer - Biotex**



**Kedar Sankar Sonai**  
Education: M.Tech, MBA

**Executive Director - Biotex**



**Raman Perumal**  
Education: Diploma in Boiler Engineering

**Production Director - Biotex**



**Wong Lai Yoon**  
Education: BBA

**Operations Manager - Biotex**



**Tang Chai Yean**  
Education: Diploma in Chemistry

**Senior R&D Manager - Biotex**



**Jeetendra Adhav**  
Education: BE Industrial Engineering &  
Diploma in Chemical Engineering

**Plant Manager - Fineotex**



**Ramesh Gupta**  
Education: MSc, MBA B. Ed.

**Production Manager - Fineotex**







**Manoj Sharma**  
Education: B.Tech  
Responsible for: Plant and Projects

**Senior Manager - Fineotex**







**Experienced management team with multi decade expertise in speciality chemicals industry**



# Manufacturing Platforms (GMP\* Certified)







Location	Operating Facts	Strategic Advantages	Manufacturing Excellence
 <p>Navi Mumbai, India</p>	<ul style="list-style-type: none"> <li>Total Production Capacity: 36,500 MT</li> <li>Current Utilisation: 56%</li> <li>Peak Utilisation: 75%</li> </ul>	<ul style="list-style-type: none"> <li>Strategically located plant near key port close to Mumbai with logistical advantage to textile hubs across North, West, South and Central India</li> </ul>	
 <p>Selangor, Malaysia</p>	<ul style="list-style-type: none"> <li>Total Production Capacity: 6,500 MT</li> <li>Current Utilisation: 70%</li> <li>Peak Utilisation: 75%</li> </ul>	<ul style="list-style-type: none"> <li>Easy access to high quality raw materials in the region</li> <li>Backward integration into key raw materials</li> <li>Cost benefits due to Free Trade Agreements (FTAs) with important regional markets like Vietnam, China and India</li> </ul>	

\* GMP: Good Manufacturing Practice Certification

Certificate	Value Proposition
	<ul style="list-style-type: none"> <li>Bluesign is recognized as a leading certification for sustainability in the global textile industry. As a partner, Biotex is committed to applying the bluesign system to meet the highest level of safety for both people and environment, to use resources responsibly, and to continuously improve environmental performance</li> </ul>
	<ul style="list-style-type: none"> <li>The Global Organic Textile Standard (GOTS) is recognised as the world's leading processing standard for textiles made from organic fibres. It defines high-level environmental criteria along the entire organic textiles supply chain and requires compliance with social criteria as well</li> </ul>
	<ul style="list-style-type: none"> <li>European certification which validates raw materials used for Bioguard C6 repellent (manufactured by Biotex) from a sustainability stand point</li> </ul>
	<ul style="list-style-type: none"> <li>BHive is a platform that promotes transparency and the use of more sustainable chemistry for textile and apparel manufacturers, brands, and retail organizations</li> <li>BHive membership demonstrates commitment to chemical sustainability and transparency</li> </ul>
	<ul style="list-style-type: none"> <li>ISO 9001:2015 defines the guiding principles to create efficiencies by aligning and streamlining processes throughout the organization, create new opportunities, meet regulatory requirements, and help organizations expand into new markets in which clients demand ISO 9001 certification</li> </ul>
	<ul style="list-style-type: none"> <li>Part of a global multi stakeholder initiative within the fashion and footwear industry working towards reducing chemical footprint</li> <li>Aim is to accelerate progress towards ultimate goals of cleaner water, cleaner air, and safer production</li> </ul>

**Leading the transition from synthetic to lower carbon footprint products**



Certificate	Value Proposition
	<ul style="list-style-type: none"> <li>ISO 9001:2015 defines the guiding principles to create efficiencies by aligning and streamlining processes throughout the organization, create new opportunities, meet regulatory requirements, and help organizations expand into new markets in which clients demand ISO 9001 certification</li> </ul>
	<ul style="list-style-type: none"> <li>ISO 14001: 2015 has standardized and proven framework that help organizations to develop an effective environmental management strategy;</li> <li>Global recognition for organizations' efforts to improve their environmental strategies</li> </ul>
	<ul style="list-style-type: none"> <li>OHSAS 1800:2007 is an international standard which provides a framework to identify, control and decrease the risks associated with health and safety within the workplace. Implementing the standard signals stakeholders that employee's health and safety as a priority within the organisation</li> </ul>
	<ul style="list-style-type: none"> <li>The SA 8000 Standard is the world's leading social certification program. It provides a holistic framework allowing organizations of all types, in any industry, and in any country to demonstrate their dedication to the fair treatment of workers</li> </ul>
	<ul style="list-style-type: none"> <li>Star export house is an Indian exporter who has excelled in international trade and successfully achieved certain minimum amount of export performance in two out of three financial years</li> <li>This certification provides significant competitive advantages in international trade</li> </ul>
	<ul style="list-style-type: none"> <li>ZDHC is a part of a global multi stakeholder initiative within the fashion and footwear industry working towards reducing chemical footprint</li> <li>Aim is to accelerate progress towards ultimate goals of cleaner water, cleaner air, and safer production</li> </ul>

**Fineotex and Biotex play a critical role in sustainable chemistry and drive efforts towards social responsibility**

## Environment Highlights

Fineotex is accredited with

**ISO 9001:2015, ISO 14001:2015, ISO 14045:2012 and WHO GMP**

Fineotex is assessed and in compliance with

**GOTS, REACH, Bhive, ZDHC, HACCP and Blue Sign**

Fineotex has successfully achieved the compliance Green Certificate - Level 1 by the **Indian Green Building Council (IGBC)**

*“Fineotex Chemical Limited makes effort to respect, protect, and make efforts to restore the environment. FCL is committed to ensuring clean environment beyond satisfying all stipulated requirement laid down by the statutory authorities.”* [Environment Strategy in Place](#)

*“The Company’s products are made from no hazardous chemicals which require a very minimal quantity of natural resources like water or fuel. The process also does not emanates pollutants in the form of gases, liquids or solid wastes. Neither the employees of the Company nor of its users face any harmful effects or side effects due to its products”* [Product Free From Harmful Substances](#)

*“The Company’s production process ensures that the air and water pollution norms laid by the local authorities are met. We are members of a central efficient treatment plant (CETP). Besides, we are also taking efforts internally to control the water pollution at midlevel through our own ETP”* [Air Pollution Reduction Initiatives](#)

*“Energy consumption is not very high for the Company’s business. However, efforts are continuously made to monitor the consumption, reduce energy costs and take appropriate measures for energy conservation”* [Energy Savings](#)

*“Company’s raw materials are mainly basic manufactured chemicals and not natural materials whose sustainability would affect natural imbalance in case of ruthless utilization ”* [Material Usage Initiatives](#)

**Committed to ensuring clean environment beyond satisfying all stipulated requirements5**



## Social Highlights

Fineotex is accredited with

**ISO 22000 and ISO 45001**

Fineotex is accredited with

**SA 8000 - World's leading social certification program**

*"We consider our employees as our most valuable asset and have been working towards keeping them engaged and inspired. We provide equal opportunity to all our employees"* [Social Strategy in Place](#)

*"The Company has around four decades of experience in this business backed by expertise in storage. Quality checking will increase also for hitherto non-hazardous goods. There could be a department to guarantee virus-free packing for the movement of goods sold. Goods may have to be packed in such a way that they can be sanitized. There would be a high degree of caution amongst stakeholders. There would be additional terms and conditions to the buy-sell transactions that were in vogue during the past"* [Product/Service Safety and Quality Metrics](#)

*"The company has taken various community initiatives such as: Education of any persons and enable them to earn an independent livelihood and thereby become useful and efficient citizen of India, To provide financial assistance and supply items of necessity like food, clothing, medicine etc. for running and maintenance of houses for destitute, aged persons/retired needed persons, Organize re-habilitation of destitute, old age persons wherever possible and provide assistance in cash, To look after family planning centres and nursing homes/ run eye bank, blood bank, organ banks etc"* [Community Support Initiatives](#)

**Follows the principles of human rights as enshrined in the Universal Declarations of the human rights of the UN**



## Governance Highlights

*The Board comprises of **qualified members who bring in the required skills, competence and expertise***

*“The Company’s philosophy on Corporate Governance relates to creating an organization intended to maximize the wealth of shareholders, establish productive and lasting relationships with all shareholders with the emphasis laid on fulfilling the responsibility towards the entire community and society. The Company’s products are marketed not only in India but also across the globe. The Company is, therefore, conscious of the fact that the management and the employees need to work ethically to achieve success” [Corporate Governance Policies](#)*

*“The incentive pay shall be decided based on the balance between performance of the Company and performance of the Key Managerial Personnel and Senior Management, to be decided annually or at such intervals as may be considered appropriate” [Executive Pay Performance Alignment Policies](#)*

**Corporate Governance philosophy - Create an organization intended to maximize the wealth of shareholders**



## Key ESG Facts



Bhive certified



Blue Sign certified



Global Organic Textile Standard (GOTS) certified



Hazard Analysis Critical Control Point (HACCP) Certification



Indian Green Building Council



REACH certified



SA 8000 - Social Accountability Certification



Scivera



Star Export House



WHO Good Manufacturing Practice certified

Ø ZDHC Zero Discharge Hazardous Chemical (ZDHC) Gateway certified

## Certificates

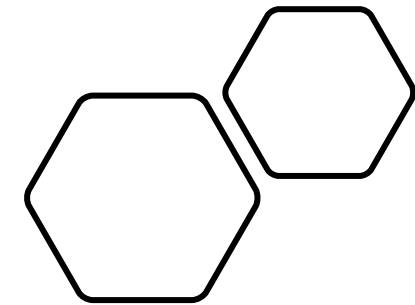
ISO 9001      ISO 14001      ISO 14045\*      ISO 45001  
ISO 20000\*      SA 8000      OHSAS18001

## New Accreditations

scivera makes it easy to quickly gather chemical data and prescreen products.

Screened Chemistry is an innovative method of assessing, scoring, and certifying textile chemicals for human and environmental health characteristics.

**This rigorous certification program shows our company's commitment to sustainable chemistry.**



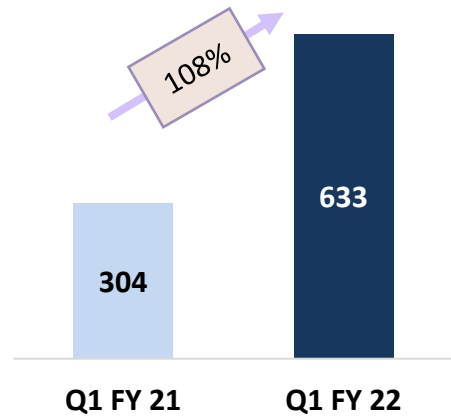
# Financial Performance

# Q1 FY2022 Performance Trend

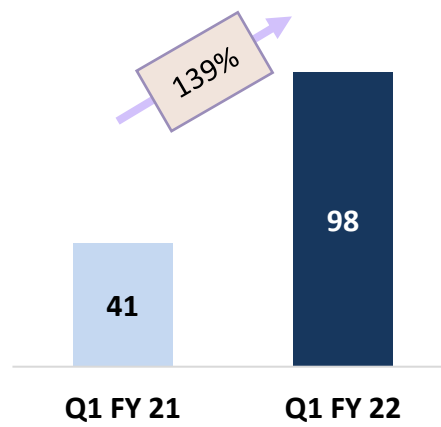
Figures in Rs. Mn.

## Consolidated Performance

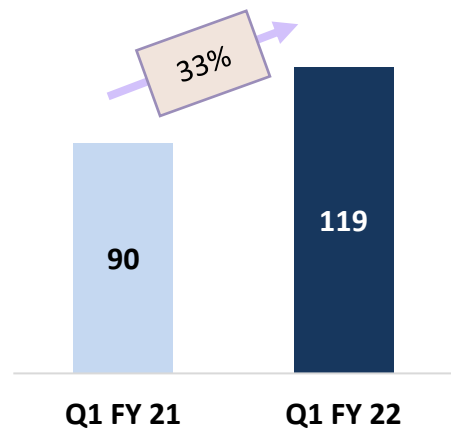
### Revenue from Operations



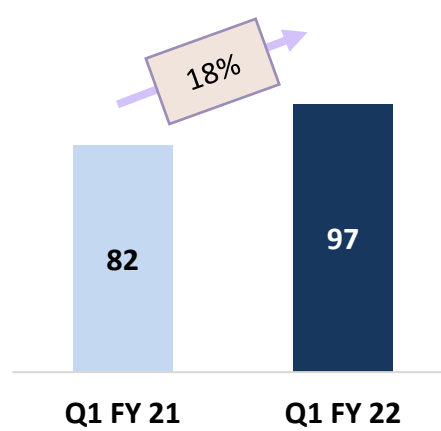
### EBITDA



### Profit Before Tax

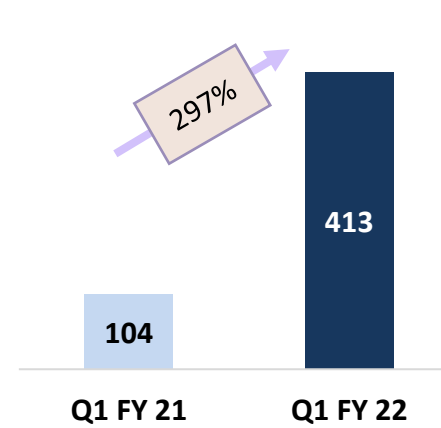


### Profit After Tax

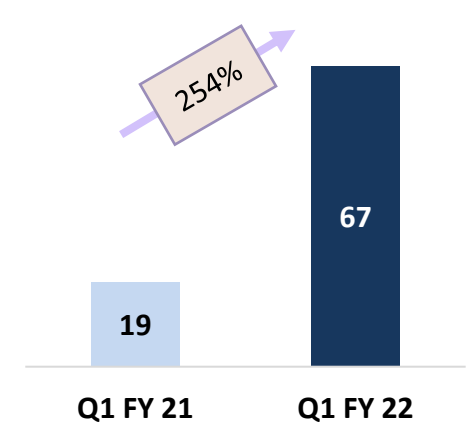


## Standalone Performance

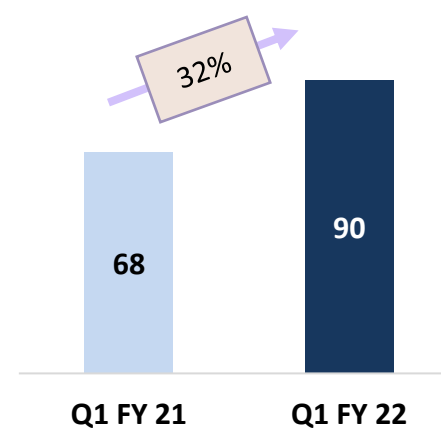
### Revenue from Operations



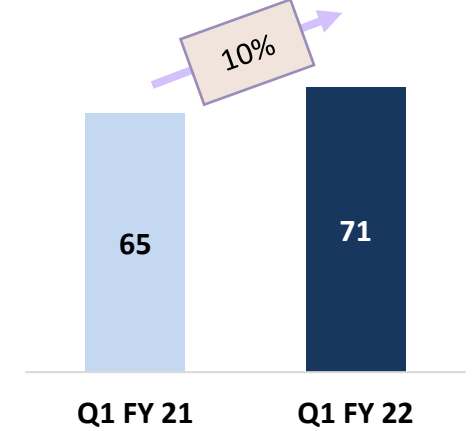
### EBITDA



### Profit Before Tax



### Profit After Tax



# Consolidated P&L Summary: Q1 FY2022

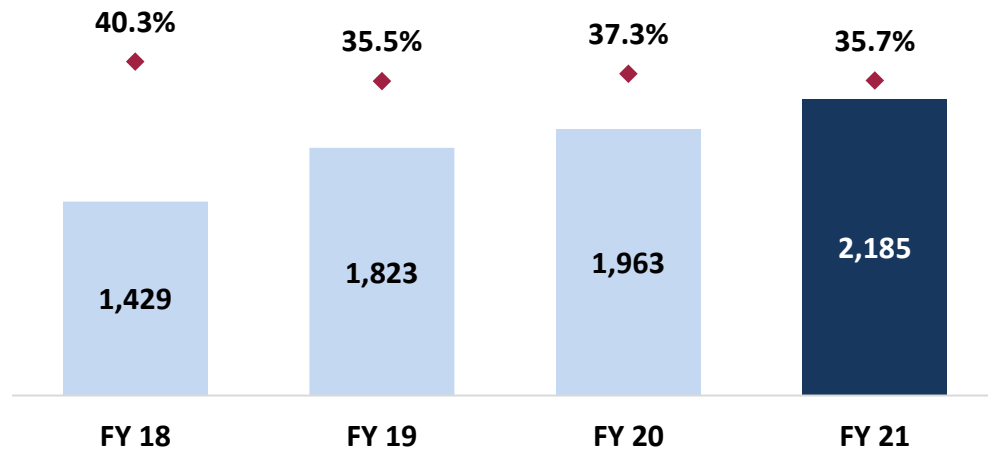
(Rs. Million)	Q1 FY 22	Q1 FY 21	YoY%	FY 21	FY 20	YoY%
Revenue from Operations	<b>632.8</b>	<b>303.9</b>	<b>108.2%</b>	<b>2,185.1</b>	<b>1,963.4</b>	<b>11.3%</b>
COGS	413.1	209.7	97.0%	1,405.7	1,231.4	14.2%
<b>Gross Profit</b>	<b>219.7</b>	<b>94.2</b>	<b>133.3%</b>	<b>779.3</b>	<b>731.9</b>	<b>6.5%</b>
<b>Gross Profit Margin</b>	34.7%	31.0%		35.7%	37.3%	
Employee Benefit Expenses	26.4	15.6	69.0%	88.6	87.3	1.4%
Other Expenses	95.1	37.4	154.0%	285.4	302.6	(5.7%)
<b>EBITDA</b>	<b>98.2</b>	<b>41.1</b>	<b>138.8%</b>	<b>405.4</b>	<b>342.0</b>	<b>18.5%</b>
<b>EBITDA Margin</b>	<b>15.5%</b>	<b>13.5%</b>		<b>18.6%</b>	<b>17.4%</b>	
Depreciation Expense	5.0	3.3	48.3%	14.7	11.7	26.1%
<b>EBIT</b>	<b>93.2</b>	<b>37.8</b>	<b>146.9%</b>	<b>390.6</b>	<b>330.3</b>	<b>18.3%</b>
<b>EBIT Margin</b>	<b>14.7%</b>	<b>12.4%</b>		<b>17.9%</b>	<b>16.8%</b>	
Finance Cost	2.2	1.3	75.7%	6.9	6.3	9.9%
Other Income	28.1	53.1	(47.1%)	174.9	21.8	701.0%
<b>PBT</b>	<b>119.1</b>	<b>89.6</b>	<b>32.9%</b>	<b>558.6</b>	<b>219.6</b>	<b>154.4%</b>
Total Tax	22.2	7.6	192.2%	113.1	76.5	47.8%
<b>PAT</b>	<b>96.9</b>	<b>82.0</b>	<b>18.2%</b>	<b>445.6</b>	<b>143.1</b>	<b>211.4%</b>
<b>PAT Margin</b>	<b>15.3%</b>	<b>27.0%</b>		<b>20.4%</b>	<b>7.3%</b>	
Basic EPS (Rs.)	<b>0.86</b>	<b>0.70</b>	<b>22.9%</b>	<b>3.85</b>	<b>1.17</b>	<b>229.1%</b>



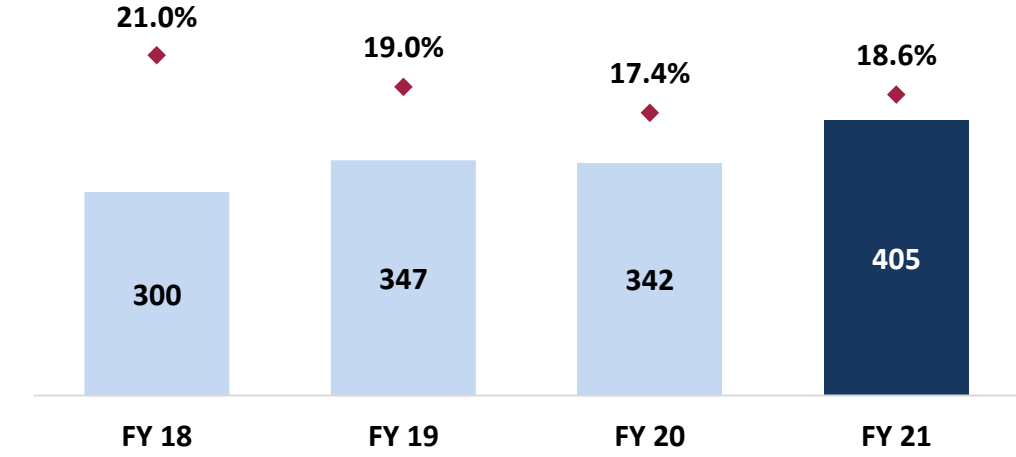
# Consolidated Annual Performance Trend

Rs. Mn.

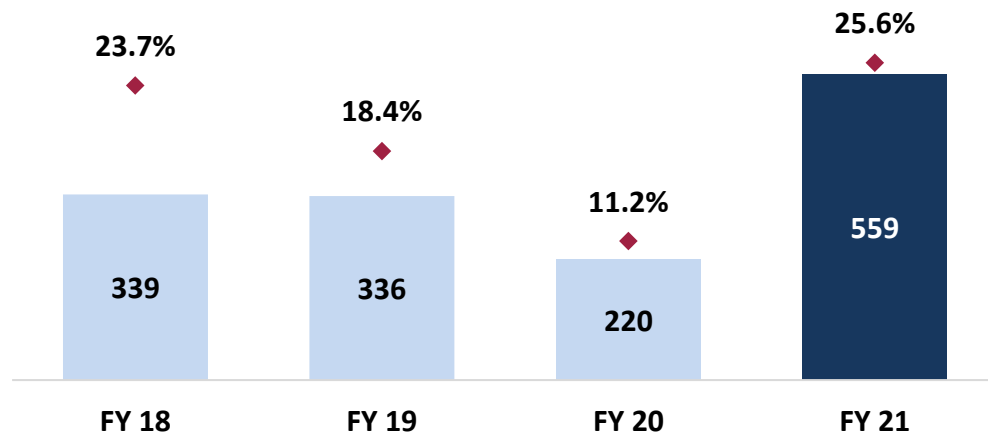
## Revenue from Operations and Gross Margin



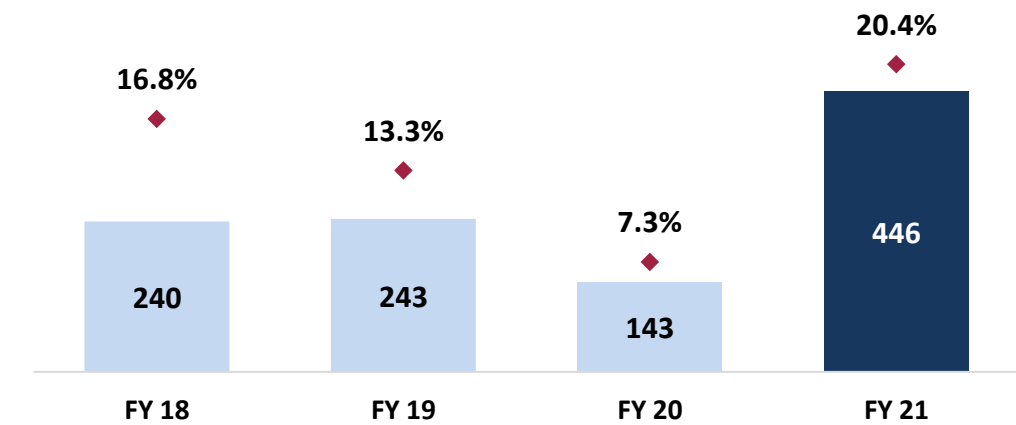
## EBITDA and EBITDA Margin



## PBT and PBT Margin



## PAT and PAT Margin

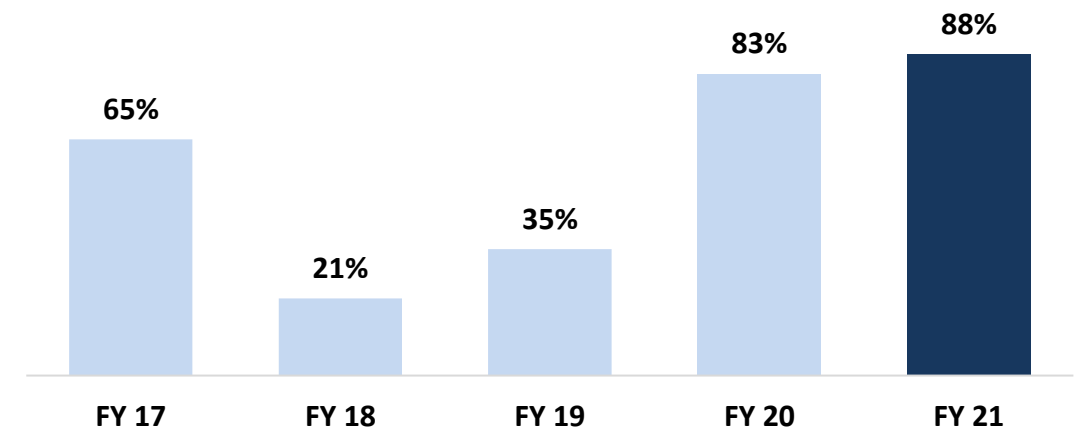


# Consolidated Balance Sheet and Return Ratios Trend

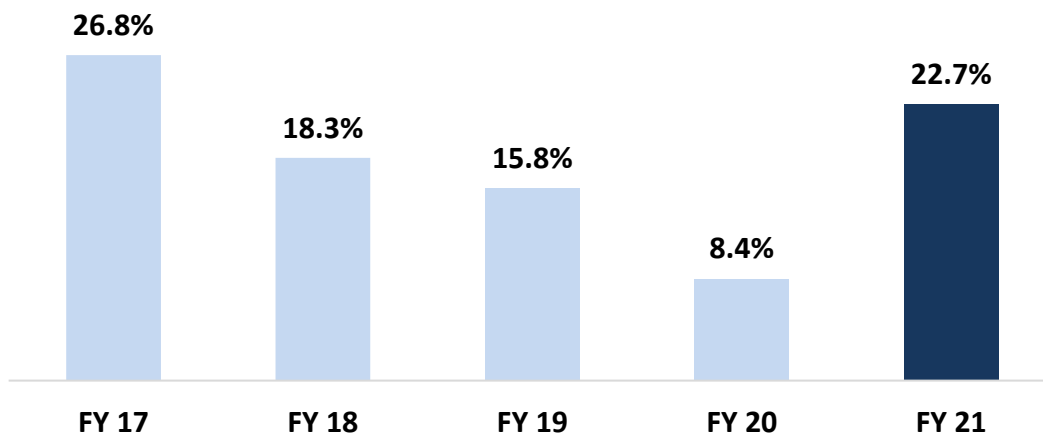
(Rs Mn)	Mar-20	Sep-20	Mar-21
ST Debt	28	30	34
LT Debt	0	0	0
<b>Total Debt</b>	<b>28</b>	<b>30</b>	<b>34</b>
Cash & Cash Equivalent	179	314	339
<b>Net Cash</b>	<b>151</b>	<b>284</b>	<b>305</b>
Equity	1,760	1,939	2,161
Total debt/Equity	0.02x	0.02x	0.02x

CRISIL Rating	
Long Term Rating	A- / Stable
Short Term Rating	A2+

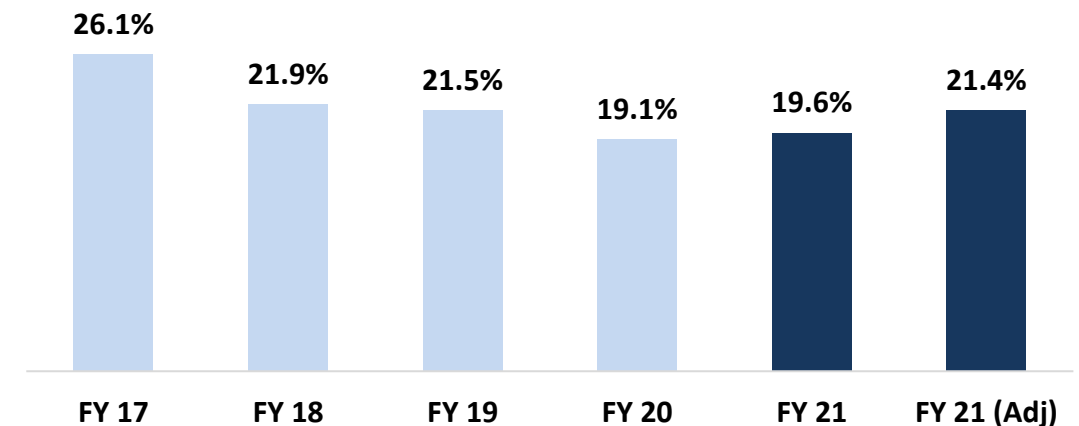
## Cash Flow from Operations / EBITDA (%)



## Return on Equity (%)



## Adjusted ROCE\* (%)



\*Debt has been adjusted for cash and bank balance for FY21 (adj) ROCE

ROE= PAT/Average Equity, ROCE = EBIT/Average Capital Employed (Capital Employed = Total Equity + Short Term Borrowings + Long Term Borrowings)



This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Fineotex Chemical Limited (“Fineotex Chemical” or the Company) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Fineotex Chemical undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.

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