

Aditya Consumer Marketing Limited

CIN: L52190BR2002PLC009872
An ISO 9001:2015 Certified Company
a 35E Listed Company

SUPER MARKET

Patna

- · Bandar Bagicha':
- · S K Puri
- · Kankar Bagh
- · Ashiana Nagar
- Deter Oit
- Patna City
 Anisabad
- Gaya
- uaya

Gaya College Road

99 Salon

For Ladies

Patna

- · Bandar Bagicha
- . S K Puri
- · Kankar Bagh
- Ashiana Nagar
- Patna City
- Rajendra Nagar
- Anisabad
- Gaya

 Gaya College Road

For Gents

Patna

- Bandar Bagicha
- S K Puri
- Ashiana Nagar
- Patna City
- Rajendra Nagar

96)

Banquet & Conference Hall

Patna

- Bandar Bagicha
- Kankar Bagh
- Gava
- · Gaya College Road

Yo!China

Patna

- Bandar Bagicha
- Ashiana Nagar
- Patna City

Gaya

Gaya College Road



- · S K Puri
- Kadam Kuan
- Mumbai

September 08, 2020

To

BSE Limited

Phiroze Jeejeebhoy Tower Dalal Street, Mumbaj-400001

Scrip Code-540146

Sub:- Annual Report-Regulation 34 of the Securities & Exchange Board of India(Listing Obligation and Disclosure requirements) Regulations, 2015

Dear Sir/Mam,

Pursuant to Regulation 34 of the SEBI(Listing Obligations and Disclosure Requirements) Regulations, 2015, we are submitting herewith the Annual Report of the Company for the Financial Year 2019-20 along with notice of 18th Annual General Meeting.

The Annual Report for the Financial Year 2019-20 is uploaded on the website of the Company i.e. www.adityaconsumer.com.

This is for your information and record.

Thanking you

Yours faithfully

For Aditya Consumer Marketing Limited

For Aditya Consumer Marketing Limited

Hridaya Narayan Tineru

Company Secretary

Hridaya Narayan Tiwari Company Secretary

Encl: as above



website: www.adityaconsumer.com GSTIN: 10AAECA2473N1ZT

CORPORATE INFORMATION

Mr. Yashovardhan Sinha Chairman and Management Director

Mrs. Sunita Sinha Wholetime Director

Mrs. Meena Sharma Non Executive Director

Mrs. Vandana Sinha Non Executive Director

Mr. Ravi Prakash Chamria Non Executive Director

Mr. Chandra Shekhar Prasad Gupta Non Executive Director

COMPANY SECRETARY & COMPLIANCE OFFICER

Hridaya Narayan Tiwari

CHIEFFINANCIAL OFFICER Anil Kumar Singh

STATUTORY AUDITORS O.P. Tulsyan & Co.

SECRETARIAL AUDITORS Ekta Kumari, K E & Company

INTERNAL AUDITORS R.P. Sachan & Associates

LEGAL CONSULTANT Pallavi Pandey

Madan Mohan

REGISTER AND SHARE TRANFERAGENT Cameo Corporate Services Limited

REGISTERED OFFICE

Lower Ground & Ground Floor, Aditya House, M-20 Road No.26, S.K. Nagar, Patna-800001, Bihar

Tel No.- 0612-2520847

Email: cs@adityaconsumer.com Website: www.adityaconsumer.com

CHAIRMAN MESSAGE



Dear shareholders, Yashovardhan Sinha
Chairman & Managing Director

Being the Chairman and Managing Director of your Company, I feel great to welcome you all in the 18th Annual General Meeting of your company. I would have very much liked to meet and address you in person, but as you know, we are holding this meeting over a virtual platform due to the prevailing unprecedented circumstances. I would like to thank you for sparing the time to join us today from wherever you are, and for your continued faith in Aditya Consumer Marketing Limited and its management.

I also take the opportunity to appreciate the role of our staff who were our COVID warriors. They have worked tirelessly and gone beyond call of duty to deliver essentials goods to our customers – be it 9to9 Supermarket stores or through home delivery. Our company also thanks the local administration and vendors for their continued support to ensure operations ran smoothly.

I hope you and your family members are remaining healthy and staying safe in this Pandemic situation. All your support and our hard work made us a brand in these 18 year of long journey, full of environmental threats and our own strengths and still in this pandemic situation we are together to serve the society & nation. I take the opportunity to appreciate the role of all staff of our Company who acting as COVID warriors and fought with the pandemic fear to deliver the essentials to its huge pool of customers either at 9to9 supermarkets or to their homes taking huge risks to keep its entire customers requirement of essentials fulfilled. The Company also thanks the local administration and vendors who were actively participating in logistics and supply chains in order to fulfill the requirements of public. Collapse of a large brand dealing in essentials also increased our responsibility to cater to the society in this unprecedented times.

We were on track in terms of revenue growth, profitability, and various excellence programs until January 2020, when the country began witnessing early signs of the pandemic. In a manner of speaking, FY20 ended abruptly, and at the same time, it became clear that the summer season as well as the rest of FY21 would be challenging periods as well. As I speak, the infection rate continues to rise in several parts of the country, but we are learning to live and work in the changed circumstances.

Each & every year we think to provide more facilities to the society around and with that point of view, we opened our 4th outlet of TAKE AWAY EXPRESS with DINE-IN facility and shifted our SK Puri location of 9to9 and Salons to a much bigger and modern location in the same area. We are still working upon the new ideas & will have our new branches in other districts of Bihar also. As I speak, the pandemic continues to take a huge toll on our hospitality/banqueting, food and beverages business as all dine-in remains closed and beauty and wellness business witnessing sharp drop in footfalls on fears of infection and advisory for maintaining social distancing. Business prospects for FY21 looks hazy and uncertainty rules in all sectors of retailing and services as customers choosing to stay indoors for their safety. The Company has availed the Prime Minister covid credit scheme from bank to strengthen its liquidity for these unprecedented periods of uncertainty. Your Company is fully focused on not only survival of its various businesses but also safety of its staff and customers. Strict safety norms are in place for all businesses of Company and compliances are strictly monitored. To reduce public contact, your Company with proactive support of local administration, has been encouraging home delivery of essentials like staples, FMCG and groceries to various customers from all locations of Patna and Gaya.

FY 20 Highlights:

- Gross Revenue of Rs. 93.12 Crore & Net Revenue of Rs.83.32 Crore.
- Net Profit of Rs.0.37 crore
- Earning Per Share- 0.26
- New Addition- 4th Outlet Of Take Away Express with Dine-In facility
- EBITDA-Rs. 5.01 crore

FY 20 Performance Review

Our increase in customer base translated into increased sales and earned gross revenue of **Rs.93.12** crore against **Rs.84.17** crore in last year. Net Revenue stood at **Rs.83.32** crore against **Rs.76.89** crore. Our same stores growth stood at **8.36% YOY**.

Due to COVID-19 pandemic, company sales were adversely affected. Additionally, service tax department's audit of last 4 years imposed a demand of Rs. 3.82 Crores plus interest and penalties which further affected the profitability of the Company. However, Company contested this demand and matter was adjudicated. Though several demands were dropped by adjudicating authority, the Company feared appeals by the GST

Department. Keeping in line with a long term policy of our Company of staying clear of any long term litigations and contingent liabilities, the company decided to opt for a one time settlement of dues under Sabka Vishwas scheme launched by Govt. Under this scheme, the company was required to deposit any pre-GST demands at 50% of original demand. Consequently, the company deposited Rs. 1.91 Crores thereby clearing all pre-GST liabilities once and for all.

Due to this exceptional item and impact of COVID on profitable businesses like Restaurants, Banqueting and Salons, Company reported a loss of 1.60 crores in H2FY20. Consequently, Company saw a decline in net profit to **Rs.0.37 crore** for FY20 (decline of Approx. 90%) against **Rs.3.67 crore** of last year.

FY21 - Roadmap

The brand story of Aditya Consumer Marketing Limited – is an inspiring tale of 18 glorious years wherein we have strived to meet our customer's need and trust by building efficient systems and processes. Our constant endeavour is to provide an unparalleled customer experience and value to our customers by facilitating access to best quality products at competitive prices.

The roadmap for FY21 appear to be a bit hazy given that we are in unprecedented and uncertain times. Despite our strong fundamentals and brand ethos – the road to recovery is long and looks very challenging as of now. The Company however, remains committed on its growth strategy and is in process of opening a restaurant in Darbhanga. We are also actively negotiating space at Muzaffarpur for 9to9 supermarket.

Quote:

"Your company's credentials, competencies and capabilities, agility, ability to reinvent itself, supported by its committed teams and exemplary leadership, place it in a unique position to reap the benefits of India's growth. I am privileged to be leading the exciting journey ahead."



RETAIL

RET







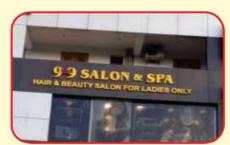






Salon & Spa









ADITYA CONSUMER MARKETING LIMITED CIN: L52190BR2002PLC009872

Registered Office: Lower Ground & Ground Floor, Aditya House, M-20, Road No. 26, S. K. Nagar, Patna-800001, Bihar
Tel No. +91-612-2520874/54, Email: cs@adityaconsumer.com

Website: www.adityaconsumer.com

NOTICE OF 18th ANNUAL GENERAL MEETING

Notice is hereby given that the **Eighteen (18th)** Annual General Meeting of the members of **ADITYA CONSUMER MARKETING LIMITED** will be held on Wednesday, 30th September 2020 at 03:30 PM through Video Conferencing (VC) / Other Audio Visual Means (OAVM) to transact the following Ordinary business:

ORDINARY BUSINESS

Item No. 1

Adoption of Financial Statements

To receive, consider, approve and adopt the Audited Financial Statement of the Company for the financial year ended 31st March, 2020 and the Report of the Board of Directors' and Auditors' thereon.

Item No. 2

Appointment of Director

To appoint a Director in place of Mrs. Meeena Sharma (DIN 02004554) who retires by rotation and, being eligible, offers himself for reappointment.

Item No.3 - Appointment of Statutory Auditors

To consider and if thought fit, to pass the following resolution as an Ordinary Resolution:-

"RESOLVED THAT pursuant to the provisions of Section 139 read with the Rule 4 of the Companies (Audit and Auditors) Rules 2014 and other applicable provisions, if any, of the Companies Act, 2013, M/s O.P. Tulsyan & Co., Chartered Accountants, having Membership No. 044173 and Firm Registration No 500028N, as issued by the Institute of Chartered Accountants of India, be and hereby appointed as a Statutory Auditors of the Company to hold the office until the conclusion of the next Annual General meeting of the Company to be held for the Financial year 2020-21, on such remuneration as may be decided by the Roard

of Directors of the Company in addition to reimbursement of all out-of-pocket expenses in connection with the audit of accounts of the Company.

By Order of the Board of Directors For Aditya Consumer Marketing Limited

Place: Patna Hridaya Narayan Tiwari Date: 03rd September, 2020 Company Secretary

Notes:

- 1. Details under Regulation 36(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in respect of the Directors seeking appointment / re-appointment at the Annual General Meeting, forms integral part of the notice. The Directors have furnished the requisite declarations for their appointment / re-appointment.
- 2. Pursuant to the provisions of Section 91 of the Companies Act, 2013, the Register of Members and Share Transfer Book of the company will remain closed from Thursday, September 24, 2020 to Wednesday, September 30, 2020 (both days inclusive) for the purpose of the 18th Annual General Meeting. Wednesday, September 23, 2020 shall be the cut-off date as on which right of voting of the Members shall be reckoned and a person who is not a Member as on the cut-off date should treat this Notice for information purposes only.
- 3. Members who have not yet registered their email addresses are requested to register the same with their Depository Participants in case the shares are held by them in dematerialized form and with the Company in case the shares are held by them in physical form.
- 4. As per Regulation 40 of SEBI Listing Regulations, securities of listed companies can be transferred only in dematerialized form with effect from April 01, 2019, except in case of request received for transmission or transposition of securities. In view of this, Members holding shares in physical form are requested to consider converting their holdings to dematerialized form.
- CDSL e-Voting system for remote e-Voting and e-Voting during Annual General Meeting (AGM)
 - (i) As you are aware, in view of the situation arising due to Covid-19 global pandemic, the general meetings of the companies shall be conducted as per the guidelines issued by the Ministry of Corporate Affairs (MCA) vide

Circular No. 14/2020 dated April 08, 2020, Circular No.17/2020 dated April 13, 2020 and Circular No. 20/2020 dated May 05, 2020. The ensuing AGM will thus be held through video conferencing (VC) or other audio visual means (OAVM). Hence, Members can attend and participate in the ensuing AGM through VC/OAVM.

- (ii) Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 and Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015, and MCA Circulars dated April 08, 2020, April 13, 2020 and May 05, 2020, the Company is providing facility of remote e-Voting to its Members in respect of the business to be transacted at the AGM. For this purpose, the Company has entered into an agreement with Central Depository Services (India) Limited (CDSL) for facilitating voting through electronic means, as the authorized e-Voting's agency. The facility of casting votes by a Member using remote e-Voting as well as the e-Voting system on the date of the AGM will be provided by CDSL.
- (iii) The Members can join the AGM in the VC/OAVM mode 30 minutes before and after the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice.
- (iv) The facility of participation at the AGM through VC/OAVM will be made available to at least 1000 Members on first come first served basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors, etc. who are account of first come first served basis.
- (v) The attendance of the Members attending the AGM through VC/OAVM will be counted for the purpose of ascertaining the quorum under Section 103 of the Companies Act, 2013.
- (vi) Pursuant to MCA Circular No. 14/2020 dated April 08, 2020, the facility to appoint proxy to attend and cast vote for the Members is not available for this AGM. However, in pursuance of Section 112 and Section 113 of the Companies Act, 2013, representatives of the Members such as body corporate can attend the AGM through VC/OAVM and cast their votes through e-Voting.
- (vii) In line with the Ministry of Corporate Affairs (MCA) Circular No. 17/2020 dated April 13, 2020, the Notice calling the AGM and the Annual Report for the financial year 2019-20 has been uploaded on the website of the Company at www.adityaconsumer.com. The Notice can also be accessed on the websites of the Stock Exchanges i.e. BSE Limited at www.bseindia.com. The AGM Notice is also disseminated on the website of CDSL (agency for providing the Remote e-Voting facility and e-Voting system during the AGM) i.e. www.evotingindia.com.
- (viii) The AGM has been convened through VC/OAVM in compliance with applicable provisions of the Companies Act, 2013 read with MCA Circular No. 14/2020 dated April 08, 2020 and MCA Circular No. 17/2020 dated April 13, 2020 and MCA Circular No. 20/2020 dated May 05, 2020.
- Instructions for Shareholders for remote e-Voting are as under:
- (i) The voting period begins on Sunday, September 27, 2020 at 9.00 a.m. and ends on Tuesday, September 30, 2020 at 5.00 p.m.
 - During this period, Shareholders of the Company holding shares either in physical or dematerialized form, as on the cut-off date (record date) of Wednesday, September 23, 2020 may cast their vote electronically. The e-Voting module shall be disabled by CDSL for voting thereafter.
- (ii) The Board of Directors has appointed K E & Company, Practicing Company Secretaries, as the Scrutinizer for scrutinizing the e-Voting process in a fair and transparent manner.
- (iii) The Shareholders should log on to the e-Voting website www.evotingindia.com.
- (iv) Click on "Shareholders" module and enter your User ID
 - (a) For CDSL: 16 digits beneficiary ID,
 - (b) For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
 - (c) Shareholders holding shares in Physical Form should enter Folio Number registered with the Company.
- (v) Next enter the Image Verification as displayed and Click on Login.
- (vi) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier e-Voting of any company, then your existing password is to be used.
- (vii) If you are a first time user, follow the steps given below:

	For Members holding shares in Demat Form and Physical Form
PAN	Enter your 10-digit alpha-numeric *PAN issued by Income Tax Department (Applicable for
	both demat shareholders as well as physical shareholders)
	Members who have not updated their PAN with the Company/Depository Participant
	are requested to use the first two letters of their name and the 8 digits of the sequence number in the PAN field.

	 In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar with sequence number 1 then enter RA00000001 in the PAN field
Dividend Bank Details or Date of Birth (DOB)	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login. • If both the details are not recorded with the depository or company, please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (v)

- (viii) After entering these details appropriately, click on "SUBMIT" tab.
- (ix) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (x) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xi) Click on the EVSN for the relevant <Aditya Consumer Marketing Limited>on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution, you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xvi) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- (xvii) If a demat account holder has forgotten the login password, then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xviii) Shareholders can also cast their vote using CDSL's mobile app "**m-Voting**". The m-Voting app can be downloaded from respective Store. Please follow the instructions as prompted by the mobile app while Remote Voting on your mobile.
- 7. Process for those Shareholders whose email addresses are not registered with the depositories, for obtaining login credentials for e-Voting for the resolutions proposed in this Notice:
 - (i) For Physical Shareholders please provide necessary details like Folio No., Name of Shareholder, scanned copy of the share certificate (front and back), PAN (self attested scanned copy of PAN card), AADHAAR (self attested scanned copy of Aadhaar Card) by email to cs@adityaconsumer.com
 - (ii) For Demat Shareholders please provide Demat account details (CDSL-16 digit beneficiary ID or NSDL- 16 digit DPID + CLID), Name, client master or copy of Consolidated Account statement, PAN (self attested scanned copy of PAN card), AADHAAR (self attested scanned copy of Aadhaar Card) by email to cs@adityaconsumer.com
 - (iii) The company/RTA shall co-ordinate with CDSL and will provide the login credentials to the above mentioned Shareholders.
- 8. Instructions for Shareholders attending the AGM through VC/OAVM are as under:
 - (i) Shareholder will be provided with a facility to attend the AGM through VC/OAVM through the CDSL e-Voting system.

Shareholders may access the same at https://www.evotingindia.com under Shareholders/ Members login by using the remote e-Voting credentials.

The link for VC/OAVM will be available in Shareholder/ Members login where the EVSN of Company will be displayed.

- (ii) Shareholders are encouraged to join the Meeting through Laptops / IPads for better experience.
- (iii) Further Shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- (iv) Please note that participants connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to fluctuation in their respective network. It is therefore recommended to use stable Wi-Fi or LAN connection to mitigate any kind of aforesaid glitches.
- (v) Shareholders who would like to express their views/ask questions during the meeting may register themselves as a speaker by sending their request in advance at least 10 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at cs@adityaconsumer.com.
- (vi) The Shareholders who do not wish to speak during the AGM but have queries may send their queries in advance **10 days prior to meeting** mentioning their name, demat account number/ folio number, email id, mobile number at cs@adityaconsumer.com. These queries will be replied to by the company suitably by email.
- (vii) Those Shareholders who have registered themselves as a speaker will only be allowed to express their views/ ask questions during the meeting.

9. Instructions for Shareholders for e-Voting during the AGM are as under:-

- (i) The procedure for e-Voting on the day of the AGM is same as the instructions mentioned above for Remote e-Voting.
- (ii) Only those Shareholders, who are present in the AGM through VC/OAVM facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the AGM.
- (iii) If any Votes are cast by the Shareholders through the e-Voting available during the AGM and if the same Shareholders have not participated in the meeting through VC/OAVM facility, then the votes cast by such Shareholders shall be considered invalid as the facility of e-Voting during the meeting is available only to the Shareholders attending the meeting.
- (iv) Shareholders who have voted through Remote e-Voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.

10. Note for Non-Individual Shareholders and Custodians:-

- (i) Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as "Corporate" module.
- (ii) A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
- (iii) After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
- (iv) The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- (v) A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favor of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- (vi) Alternatively Non-Individual Shareholders are required to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Company at the email address: cs@adityaconsumer.com if they have voted from individual tab and not uploaded same in the CDSL e-Voting system for the scrutinizer to verify the same.
- 11. In case you have any queries regarding e-Voting, you may refer the Frequently Asked Questions ("FAQs") and e-Voting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com or call 1800225533.
- 12. Members may also write to the Company Secretary in case of grievances connected with voting by electronic means at the mail id: cs@adityaconsumer.com.
- 13. The results declared along with the Scrutinizer's Report shall be placed on the website of the Company www.adityaconsumer.com and on the website of CDSL e-Voting immediately after the declaration of results by the

Chairman or a person authorized by him in writing. The result will also be communicated to BSE Limited, where the shares of the Company are listed.

14. AGM will be held through VC/OAVM, the Route Map, proxy form, and attendance slip are not annexed in this notice.

ANNEXURE TO ITEM NO. 2 OF THE NOTICE

Details of the Director seeking re-appointment at the forthcoming Annual General Meeting

[Pursuant to Regulation 36 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015) and Secretarial Standard on General Meetings (SS-2)

Name of the Director	Meena Sharma
Date of Birth	21-03-1956
Age	64
Nationality	Indian
Qualification	Bachelor of Arts
Experience	She is engaged in Administration and Supervision of Human resources related functions for more than 15 years.
Terms and Conditions of appointment or reappointment	Appointed as Non Executive Director liable to retire by Rotation.
Date of Appointment on Board	27-06-2004
Shareholding in the Company	5,61,857 equity shares (3.8%) of Rs. 10/- each
Relationships with other Directors, Manager and other Key Managerial Personnel	NONE
No. of Meetings of the Board attended during the year	05 meetings held during the Financial year 2019-2020. She was present in all the Meetings.
Directorships of other Indian Companies	NONE
Membership/ Chairmanship of Committeesof other Companies	No Memberships / Chairmanships of Committees of other Companies.
Membership/ Chairmanship of Committees of this Companies	Member of Audit Committee Member of Stakeholders Relationship Committee Member of Nomination & Remuneration Committee

By Order of the Board of Directors For Aditya Consumer Marketing Limited

Place: Patna

Date: 03rd September, 2020

Hridaya Narayan Tiwari Company Secretary



DIRECTORS' REPORT

To
The Members of
The Aditya Consumer Marketing Limited

Your Directors are pleased to present the 18th Annual Report and the Audited Statement of Accounts for the year ended 31st March, 2020. The Financial results are shown as below.

1. Financial Results

(`In Crore)

	\	in Crore)
Particulars	31.03.2020	31.03.2019
Income from sales(Gross)	93.12	84.17
Less: Taxes	(9.80)	(7.28)
Income from Sales(Net)	83.32	76.89
Other Income	0.14	0.10
Total Income	83.46	76.99
Less: Expenditure	78.45	69.72
Profit/(Loss) before interest, depreciation and tax	5.01	7.27
Less : Depreciation	1.87	1.44
Interest	0.72	0.76
Provisions for Taxation	0.14	1.40
Exceptional Items	1.91	
Profit/(Loss) before extraordinary item	0.37	3.67
Profit/(Loss) after Taxes	0.37	3.67
Profit/(Loss) available for appropriation	0.37	3.67
Profit and Loss Appropriation Account	-	-
Balance carried to Balance sheet	0.37	3.67

2. Overview of Company's Financial Performance

Your Company is in the business of multi-location Retail supermarket, Beauty and Hair Salon, Food & Beverages (restaurants and Take-Away) and banqueting. Your company has earned gross revenue of Rs. 93.12 crore through sale against Rs. 84.17 crore in the previous year and net revenue of Rs. 83.32 crore against Rs. 76.89 crore in the previous year, registering a growth of 8.36% YOY.

Due to this exceptional item(GST) and impact of COVID-19 on profitable businesses like Resturants, Banqueting and Salons, Company reported a loss or Rs.1.60 crore in H2FY20. Consequently, Company saw a decline in Net Profit to Rs.0.37 crore for FY20(Decline of Approx 90%) against Rs.3.67 crore of last.

Segmental Performance:- Share sale of Food & Beverages grew by 5.12% of 18.10% of total sales compared to 18.65% in previous year & Retail have also seen an increase in sales by 11% of 74.48% of total sales. Share of salon business seen a decline by -6.80% to 7.41% of total sales.

3. Dividend

Your Directors regret their inability to recommend any dividend for the financial period under review in view of the conservation of resources for proposed expansion of its business operations in other cities..

4. Share Capital

The issued, subscribed and paid-up equity share capital of the company as on 31st March, 2020 is 14,63,38,870. During the year under review, the Company has not issued shares with differential voting rights, nor granted stock options nor sweat equity.

5. Transfer to Reserves

During the year under review, this item is explained under the head "Reserve & Surplus" forming part of the balance sheet, as mentioned in Note no.4 significant policies and notes forming part of the Financial Statement.

6. Change in nature of business

During the year under review, there is no change in the nature of business of the company.

7. Review of Operation

During the year under review new activities was started by the company. In order to expand the operations of your company, the Company has opened 4th outlet of TAKE AWAY EXPRESS with Dine-In facility at S.K.Puri, Patna and planning to open new unit of 9 to 9(Retail Store) in Muzaffarpur & a restaurant in Darbhanga very soon





8. Material changes and commitment affecting the financial position of the company occurred between the end of the financial year to which this financial statements relate and the date of the report

There were no material changes and commitments affecting the financial position of your Company which have occurred between the end of the financial year 2019-20 and the date of this Report.

9. <u>Directors' Responsibility Statement</u>

In accordance with the provisions of Section 134(5) of the Companies Act, 2013 the Board hereby submit its responsibility Statement:—

- a) in the preparation of the annual accounts for the year ended March 31, 2020, the applicable accounting standards read with requirements set out under Schedule III to the Act, have been followed and there are no material departures from the same:
- b) the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2020 and of the profit/loss of the Company for the year ended on that date;
- c) The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) The Directors have prepared the annual accounts on a 'going concern' basis;
- e) The Directors have laid down internal f i nancial controls to be followed by the Company and that such internal financial controls are adequate and are operating effectively; and
- f) The Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

10. SUBSIDIARIES, JOINT VENTURES AND ASSOCIATE COMPANIES

Your Company does not have any Subsidiaries, Joint Ventures and Associate Companies.

11. Deposits

During the financial year 2019-20, your Company has not accepted any fixed deposits within the meaning of section 73 and 74 of the Companies Act, 2013 read together with the Companies (Acceptance of Deposits) Rules, 2014.

12. Directors and key managerial

personnel Appointments:

In compliance with the provisions of Sections 196,197 & 203 read with Rule 8 of companies (Appointment and remuneration) Rules, 2014 and other applicable provisions, if any, of the Companies Act, no appointments has been taken place during the financial year 2019-2020.

Resignation:

During the financial year 2019-20, no director has resigned from the Company.

13. Disclosure relating to Remuneration and Nomination Policy

The Board of Directors has framed a policy which lays down a framework in relation to remuneration of Directors, Key Managerial Personnel and Senior Management of the Company. This policy also lays down criteria for selection and appointment of Board Members. The details of this policy is explained in Corporate Governance Report.

14. Independent Directors' Meeting

Independent Directors of the Company had met during the year under review, details of which are given in the Corporate Governance Report.

15 Board Evaluation

Pursuant to the provisions of the Companies Act, 2013, the Board has carried out an annual performance evaluation of its own performance, the directors individually as well as the evaluation of the working of its Audit, Nomination & Remuneration and Stakeholders Relationship Committees. The manner in which the evaluation has been carried out has been explained in the Corporate Governance Report.





16. Meetings

The details of the number of Board and other Committee meetings of your Company are set out in the Corporate Governance Report which forms part of this Report.

17. Declaration by independent directors

Your Company has received declarations from each independent director under Section 149(7) of the Companies Act, 2013, that he/she meets the criteria of independence laid down in Section 149(6) of the Companies Act, 2013.

18. Committees of the Board

There are currently three Committees of the Board, as follows:

- 1. Audit Committee
- 2. Nomination and Remuneration Committee
- 3. Stakeholders' Relationship Committee

Details of all the Committees along with their charters, composition and meetings held during the year, are provided In the "Report on Corporate Governance", a part of this Annual Report.

19. Auditors:

A. Statutory Auditors

At the Annual General Meeting held on September 23, 2019, O.P.Tulsyan & co , Chartered Accountants (Registration No. FRN 500028N), were appointed as statutory auditors of the Company to hold office till the conclusion of the Annual General Meeting to be held in the calendar year 2020. In this regard, the Company has received a certificate from the auditors to the effect that if they are reappointed, it would be in accordance with the provisions of Section 141 of the Companies Act, 2013.

B. Secretarial Auditor

Ms. $\overline{\text{K E}}$ & Company, Practicing Company Secretary, Patna, was appointed to conduct the secretarial audit of the Company for the financial year 2020-21, as required under Section 204 of the Companies Act, 2013 and Rules there under. The secretarial audit report for FY 2019-20 forms part of the Annual Report as "Annexure A" to the Board's report.

C. Cost Auditor

As per the requirement of the Central Government and pursuant to section 148 of the Companies Act, 2013, read with Companies (Cost Records and Audit) Rules, 2014 as amended from time to time, your company hereby confirms that the provisions of this section is not applicable, hence your company needs not required to appoint cost auditor for the financial year 2020-21.

20. Auditors' Report

The observations made by the Auditors are self-explanatory and have also been explained in the notes forming part of the accounts, wherever required.

21. Internal Audit and Controls

Your Company has appointed M/s R. P. Sachan & Associates as its Internal Auditor of the Company. During the year, the Company continued to implement their suggestions and recommendations to improve the control environment. Their scope of work includes review of processes for safeguarding the assets of the Company, review of operational efficiency, effectiveness of systems and processes, and assessing the internal control strengths in all areas. Internal Auditors findings are discussed with the process owners and suitable corrective actions taken as per the directions of Audit Committee on an ongoing basis to improve efficiency in operations.

22. Related Party Transactions

During the financial year 2019-20, there were no transactions with related parties which qualify as material transactions under the Listing Agreement and that the provisions of section 188 of the Companies act, 2013 are not attracted. Thus disclosure in form AOC-2 is not required. Further, there were not material related party transactions during the year under review with the Promoters, Directors of Key Managerial Personnel.

23. Corporate Social Responsibility

The Board of Directors of your company hereby confirms that the provisions of section 135(1) of the Companies Act, 2013 and Rule 9 of the Companies (Corporate Social Responsibility Policy) Rules, 2014 is not applicable to our company for the financial year 2019-2020.



24. Loans, Guarantees and Investments

The details of loans, guarantees and investments under Section 186 of the Companies Act, 2013 read with the Companies (Meetings of Board and its Powers) Rules, 2014 are given in the notes to the Financial Statements.

25. Conservation of Energy, Technology Absorption and Foreign Exchange Earnings & Outgo

The information on conservation of energy, technology absorption and foreign exchange earnings and outgo stipulated under Section 134(3)(m) of the Companies Act, 2013 read with Rule, 8 of The Companies (Accounts) Rules, 2014, are as under-

(A) Conservation of Energy:

The production and manufacturing activities are not carried on by the Company and due to that no usage of energy. Hence, no steps are taken by the Company for conservation of energy.

(B) Technology Absorption:

The company has not imported any technology during the year and as such there is nothing to report.

(C) Foreign Exchange Earnings and Outgo:

(`In Lakhs)

	31.03.2019	31.03.2020
Foreign Exchange Earnings	NIL	NIL
Foreign Exchange Outgoings	NIL	NIL

26. Extract of Annual Return

In accordance with Section 134(3)(a) of the Companies Act, 2013, an extract of the annual return in the prescribed format is appended as "Annexure B" to the Board's report.

27. Vigil Mechanism

Your Company is committed to highest standards of ethical, moral and legal business conduct. Accordingly, the Board of Directors has formulated a Whistle Blower Policy which is in compliance with the provisions of Section 177 (10) of the Companies Act, 2013. The policy provides for a framework and process whereby concerns can be raised by its employees against any kind of discrimination, harassment, victimization or any other unfair practice being adopted against them. More details on the vigil mechanism and the Whistle Blower Policy of your Company have been outlined in the Corporate Governance Report which forms part of this report.

28. <u>Disclosures as per the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.</u>

The Company has zero tolerance for sexual harassment at workplace and has adopted a Policy on prevention, prohibition and redressal of sexual harassment at workplace in line with the provisions of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and the Rules there under for prevention and redressal of complaints of sexual harassment at workplace.

Company has not received any complaint on sexual harassment during the financial year 2019-20.

29. Particulars of Employees

The statement containing particulars of employees as required under Section 197 (12) of the Companies Act, 2013 read with Rule 5 (2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 forms part of this Report as "Annexure - C".

30. Details on internal financial controls related to financial statements

Your Company has adopted accounting policies which are in line with the Accounting Standards prescribed in the Companies (Accounting Standards) Rules, 2006 that continue to apply under Section 133 and other applicable provisions, if any, of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and relevant provisions of the Companies Act, 1956, to the extent applicable. These are in accordance with generally accepted accounting principles in India.

31. Significant/Material orders passed by the regulators

There are no significant/material orders passed by the Regulators or Courts or Tribunals impacting the going concern status of your Company and its operations in future.



32. General

a) Your Company has not issued equity shares with differential rights as to dividend, voting or otherwise; and b) Your Company does not have any ESOP scheme for its employees/Directors.

33. Appreciation

Your Directors wish to place on record their appreciation towards all associates including Customers, Collaborators, Government Agencies, Financial Institutions, Bankers, Suppliers, Shareholders, Employees and other who have reposed their confidence in the company during the period under review.

By order of the Board of Directors

Place: Patna Date:03rd September, 2020

Sd/ -Yashovardhan Sinha Chairman & Managing Director DIN: 01636599

□led and other rec



FORM NO. MR-3

SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED 31St MARCH. 2020

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No. 9 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To, The Members, **ADITYA CONSUMER MARKETING LIMITED** Lower Ground & Ground Floor, Aditya House, M-20, Road No.26, S.K.Nagar Patna-800001, Bihar

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **ADITYA CONSUMER MARKETING LIMITED** (CIN: L52190BR2002PLC009872). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the Aditya Consumer Marketing Limited books, papers, minute books, forms and returns ords maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2020 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

I have examined the books, papers, minute books, forms and returns filed and other record maintained by the Aditya Consumer Marketing Limited (CIN: L52190BR2002PLC009872) for the financial year ended on **31st March**, **2020** according to the provisions of:

- 1. The Companies Act, 2013 (the Act) and the rules made there under.
- 2. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under;
- 3. The Depositories Act, 1996 and the Regulations and bye-laws framed there under;
- Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
 - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
 - (b) Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
 - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure requirements) Regulations, 2009; and amendments from time to time;
 - (d) Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;
 - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations. 2008;
 - (f) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998.
- 6. Employees Provident Fund and Miscellaneous Provisions Act, 1952.
- 7. Income Tax Act, 1961;.
- 8. Employees' State Insurance Act, 1948.
- 9. Service Tax.
- 10. Memorandum of Association and Article of Association of the Company.

I have also examined compliance with the applicable clauses of the following:

 Secretarial Standards issued by The Institute of Company Secretaries of India with respect to Board and General Meetings.



(ii) The Listing Agreements entered into by the Company with the concerned Stock Exchanges read with the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

I further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors and Non Executive Directors and Independent as well as Non-independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all Directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in most cases and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting. Majority decisions are carried through consensus while the dissenting member's views, wherever applicable, are captured and recorded in the minutes where such members specifically demand for recording the same.

I further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

Place: Patna

Date:02nd, September, 2020

Name of Company Secretary

Ekta Kumari

ACS No: 43392

C.P. No.: 16109

UDIN-A043392B000647369

This report is to be read with our letter of even date which is annexed as **Annexure A** and forms an integral part of this report.





Annexure A of Secretarial Audit Report

To,
The Members,
ADITYA CONSUMER MARKETING LIMITED
Lower Ground & Ground Floor, Aditya House, M-20,
Road No.26, S.K.Nagar
Patna-800001, Bihar

Our report of even date is to be read along with this letter.

- Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. I have followed the audit practices and process as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are rejected in secretarial records. I believe that the process and practices, I followed provide a reasonable basis for my opinion.
- 3. I have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Where ever required, I have obtained the Management representation about the compliance of laws, rules and regulations and happening of events, etc.
- The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedure on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

Place: Patna

Date:02nd September, 2020

Name of Company Secretary Ekta Kumari ACS No: 43392 C.P. No. : 16109



ANNEXURE 'B' TO BOARD'S REPORT

EXTRACT OF ANNUAL RETURN

as on the financial year ended 31.03.2020 [Pursuant to Section 92(3) of the Companies Act, 2013, and Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

FORM NO. MGT 9

I. Registration and other details	
CIN	L52190BR2002PLC009872
Registration Date	25/07/2002
Name of the Company	ADITYA CONSUMER MARKETING LIMITED
Category/Sub Category of the Company	Public Company / Limited by shares
Address of the Registered Office and contact details	Lower Ground & Ground Floor, Aditya House, M-20, Road No.26, S.K,Nagar, Patna-800001 Contact No:-0612 2520854 EMAIL: cs@adityaconsumer.com WEBSITE: www.adityaconsumer.com
Whether listed company	Yes
Name, address and contact details of Registrar and Transfer Agent, if any	Cameo Corporate Services Limited Submaramanian Building, 1 Club House Road, Chennai-600 002. Email:- cameo@cameoindia.com Website:- www.cameoindia.com

II. Principal Business Activities of the Company All the Business Activities contributing 10% or more of the total turnover of the Company shall be stated:							
Name & Description of Main Products/Services NIC Code of Product/Service % of total turnover of the Company							
The Company is engaged in establishment and operation of Departmental stores, super Market retailing in consumer items, Food & Beverages (Restaurants), Services (Salon).	52190	100%					

III. Particulars of Holding, Subsidiary and Associate Companies								
Name &Address of the Company	CIN / GLN Holding / % of shares Applicable Subsidiary / held section							
Not Applicable	-	-	-	-				

IV.SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity) i)Category-wise Shareholding

Category of shareholders	No. of shar		t the beginnii .04.2019)	ng of the	No. of shares held at the end of the year (31.03.2020)				% change
	Demat	Physi	Total	% of	Demat	Physic	Total	% of	during
		cal		total		al		total	the
				share				shares	year
				S					
A. Promoters									
1. Indian									
a. Individual/HUF	7913315	0	7913315	54.08	7913315	0	7913315	54.08	0.00
				%				%	
b. Central/State Govt.	0	0	0	0.00	0	0	0	0.00	0.00
c. Bodies Corporate	0	0	0	0	0	0	0	0	0.00
d. Banks/Fls	0	0	0	0.00	0	0	0	0.00	0.00
e. Any other	0	0	0	0.00	0	0	0	0.00	0.00
Sub-Total A(1)	7913315	0	7913315	54.08	7913315	0	7913315	54.08	0.00
				%				%	
2. Foreign									
a. NRI-Individual	0	0	0	0.00	0	0	0	0.00	0.00
b. Bodies Corporate	0	0	0	0.00	0	0	0	0.00	0.00
c. Institutions	0	0	0	0.00	0	0	0	0.00	0.00



							-		
d. Banks/Fls	0	0	0	0.00	0	0	0	0.00	0.00
e. Any other	0	0	0	0.00	0	0	0	0.00	0.00
Sub-Total A(2)	0	0	0	0.00	0	0	0	0.00	0.00
Total shareholding of	7913315	0	7913315	54.08	7913315	0	7913315	54.08	0.00
Promoter & Group				%				%	
(A)=A(1)+A(2)									
Catagory of abarahaldara	No. of shar	es held a	t the beginn	ing of the			ld at the end	of the	%
Category of shareholders	Demat	Physic	04.2019) Total	% of	Demat	Physic	.03.2020) Total	% of	change during
	Demai	al	TOtal	total	Demai	al	Total	total	the
		α.		shares		<u>.</u>		share	year
								S	, , , , , ,
B. Public shareholding									
1. Institutions									
a. Mutual Funds	0	0	0	0	0	0	0	0	0
b. Fins/Bank	0	0	0	0	0	0	0	0	0
c. Central/State Govt;	0	0	0	0	0	0	0	0	0
d. Venture Capital Fund	0	0	0	0	0	0	0	0	0
e. Insurance Companies	0	0	0	0	0	0	0	0	0
f. FIIs	0	0	0	0	0	0	0	0	0
g. Foreign Venture Capital	0	0	0	0	0	0	0	0	0
Funds									
	0	0	0	0	0	0	0	0	0
i. Others	0	0	0	0	0	0	0	0	0
Sub-Total B(1)	0	0	0	0	0	0	0	0	0
2.Non-Institutions	0.474.000	0	0.474.000	00.70	0404000	0	0404000	04.00	0.400/
a. Body Corporate	3471000	0	3471000	23.72	3164000	0	3164000	21.62	-2.10%
h. Laufe dale al Halatia a				<u></u>				%	
b. Individual Holding	155000	0	155000	01.06	174000	0	174000	01.19	0.13%
i)Upto Rs.1 Lakh	155000	U	155000		174000	0	174000		0.13%
				%				%	
ii) Above Rs. 1 Lakh	2231129	0	2231129	15.25	2518129	0	2518129	17.21	1.96%
.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Ĭ							110070
				%				%	
c. Qualified Foreign Investors	0	0	0	0	0	0	0	0	0
d. Others				_					
Clearing Members	0	0	0	0.00	1000	0	1000	0.01	0.01%
HUF	863443	0	863443	5.90	863443	0	863443	5.90	0
ПОГ	003443	U	003443	5.90 %	003443	0	003443	%	0
Sub-Total B(2)	6720572	0	6720572	45.92	6720572	0	6720572	45.92	0
oub-rotar b(2)	0120312	ŭ	0720372	%	0120312	"	0120312	%	"
Total Public Shareholding	6720572	0	6720572	45.92	6720572	0	6720572	45.92	0
(B)=B(1)+B(2)				%				%	
C. Shares Held by	0	0	0	0	0	0	0	0	0
Custodian for GDR's									
and ADR's									
Grand Total (A+B+C)	14633887	0	14633887	100.00					

ii) Shareholding of Promoters										
		Shareho	lding at the beg year	ginning of the	Sharel	% change in shareholding				
Sr. No.	Name of Shareholder	No. of shares	% of total shares of the company	% of Shares Pledged / encumbered	No. of shares	% of total shares of the	% of Shares Pledged / encumbered	during the year		
				to total shares		company	to total shares			
1	Yashovardhan Sinha	3214086	22%	0	3214086	22%	0	0		
2	Sunita Sinha	2304929	15.8%	0	2304929	15.8%	0	0		
3	Rashi Vardhan	821429	5.61%	0	821429	5.61	0	0		
4	Meena Sharma	561857	3.8%	0	561857	3.8%	0	0		
5	Vandana Sinha	561857	3.8%	0	561857	3.8%	0	0		
6	Yosham Vardhan	449157	3.1%	0	449157	3.1%	0	0		
	TOTAL	0	0	0	0	0	0.00	0.00		



iii) Change in Promoters Shareholding								
Shareholding at the beginning of the year Cumulative Shareholding during the year								
	No. of shares	% of total shares of	No. of shares	% of total shares of				
		the Company		the Company				
At the beginning of the year	NIL	NIL	NIL	NIL				
Date wise Increase/Decrease in								
PromotersShareholding during the								
year specifyingthe reasons for								
increase/decrease			NIL					
(e.g.allotment/transfer/bonus/sweat								
equity etc):								
At the end of the year	NIL	NIL	NIL	NIL				

iv) Shareholding Pattern of Top Ten Shareholders (Other than Directors, Promoters and Holders of GDRs and ADRs)

			ding at the of the year	Cumulative Shareholding at		
SI.No.	Name of the Shareholders	beginning	Of the year	end of	the year	
		No. of	% of total N	o. of Shares	% of total	
		Shares	shares of the		shares of the	
			Company		Company	
1	RINU SINHA					
	At the beginning of the year 01-Apr-2019	1095129	7.4835	1095129	7.4835	
	At the end of the Year 31-Mar-2020	1095129	7.4835	1095129	7.4835	
2						
	RAPID CREDIT & HOLDINGS PVT. LTD.	0.40000	0.0700	0.40000	0.0700	
	At the beginning of the year 01-Apr-2019	348000	2.3780	348000	2.3780	
	Purchase 19-April-2019	2000	0.0136	350000	2.3917	
	Sale 21-june-2019	-1000	0.0068	349000	2.3848	
	Sale 28-June-2019	-8000	0.0546	341000	2.3302	
	Purchase 26-July-2019	2000	0.0136	343000	2.3438	
	Sale 16-August-2019	-250000	1.7083	93000	0.6355	
	Purchase 11-Oct-2019	50000	0.3416	143000	0.9771	
	Sale 25-Oct-2019	-43000	0.2938	100000	0.6833	
	Sale 08-Nov-2019	-1000	0.0068	99000	0.6765	
	Sale 15-Nov-2019	-24000	0.1640	75000	0.5125	
	Sale 22-Nov-2019	-50000	0.3416	25000	0.1708	
	Sale 29-Nov-2019	-25000	0.1708	0	0.0000	
	At the end of the year 31-Mar-2020	0	0.0000	0	0.0000	
					_	





			Ī		
3	FANCOS TRADEMART PVT. LTD. At the beginning of the year 01-Apr-2019	1046000	7.1477	1046000	7.1477
	At the end of the year 31-Mar-2020	1046000	7.1477	1046000	7.1477
4	A IAVIZIMAD IIIIE				
	AJAY KUMAR HUF At the beginning of the year 01-Apr-2019	825443	5.6406	825443	5.6406
	At the end of the Year 31-Mar-2020	825443	5.6406	825443	5.6406
5	PADMAW ATI REALCON PVT. LTD.				
	At the beginning of the year 01-Apr-2019	0	0.0000	0	0.0000
	Purchase 22-Nov-2019	8000	0.0546	8000	0.0546
	Purchase 06-Dec-2019	12000	0.0820	20000	0.1366
	Purchase 13-Dec-2019	2000	0.0136	22000	0.1503
	Purchase 27-Dec-2019	49000	0.3348	71000	0.4851
	Purchase 31-Dec-2019	26000	0.1776	97000	0.6628
	Purchase 03-Jan-2020	26000	0.1776	123000	0.8405
	Sale 10-Jan-2020	-98000	0.6696	25000	0.1708
	Sale 17-Jan-2020	-2000	0.0136	23000	0.1571
	Sale 31-Jan-2020	-4000	0.0273	19000	0.1298
	Purchase 07-Feb-2020	1000	0.0068	20000	0.1366
	Purchase 14-Feb-2020	1330 00	0.9088	153000	1.0455
	Sale 13-Mar-2020	-153000	1.0455	0	0.000
	Purchase 31-Mar-2020	1530 00	1.0455	153 000	1.0455
	At the end of the year 31-Mar-2020	1530 00	1.0455	153 000	1.0455
6	ANGAD KUMAR				
	At the beginning of the year 01-April-2019	8000 00	5.4667	800000	5.4667
	At the end of the year 31-Mar-2020	8000 00	5.4667	800000	5.4667
7	WAYS MINIMAY PVT. LTD.				
	At the beginning of the year 01-April-2019	7580 00	5.1797	758000	5.1797
	At the end of the year 31-Mar-2020	7580 00	5.1797	758000	5.1797



8	MONO TYPE INDIA LTD.				
	At the beginning of the year 01-April-2019	570000	3.8950	570000	3.8950
	Sale 05-April-2019	-13000	0.0888	557000	3.8062
	Sale 13-Dec-2019	-2000	0.0136	555000	3.7925
	Sale 24-Jan-2020	-110000	0.7516	445000	3.0408
	Sale 31-Jan-2020	-25000	0.1708	420000	2.8700
	Sale 07-Feb-2020	-15000	0.1025	405000	2.7675
	Sale 14-Feb-2020	-18000	0.1230	387000	2.6445
	At the end of the year 31-Mar-2020	387000	2.6445	387000	2.6445
9	ASE CAPITAL MARKETS LTD.				
	At the beginning of the year 01-Apr-2019	137000	0.9361	137000	0.9361
	Sale 10-May-2019	-137000	0.9361	0	0.0000
	At the end of the Year 31-Mar-2020	0	0.0000	0	0.0000
10	EDELWEISS CUSTODIAL SERVICES LTD.				
	At the beginning of the year 01-Apr-2019	105000	0.7175	105000	0.7175
	Sale 05-April-2019	-3000	0.0205	102000	0.6970
	Sale 12-April-2019	-1000	0.0068	101000	0.6901
	Sale 26-April-2019	-1000	0.0068	100000	0.6833
	Sale 23-Aug-2019	-1000	0.0068	99000	0.6765
	Sale 27-Sep-2019	-99000	0.6765	0	0.0000
	At the end of the Year 31-Mar-2020	0	0.0000	0	0.0000
11	R K STOCKHOLDING PVT LTD				
	At the beginning of the year 01-Apr-2019	93000	0.6355	93000	0.6355
	Sale 19-April-2019	-14000	0.0956	79000	0.5398
	Sale 10-May-2019	-47000	0.3211	32000	0.2186
	Sale 27-Sep-2019	-32000	0.2186	0	0.0000
	At the end of the Year 31-Mar-2020	0	0.0000	0	0.0000





12	R K STOCKHOLDING PVT LTD				
	At the beginning of the year 01-Apr-2019	26000	0.1776	26000	0.1776
	Sale 09-Aug-2019	-26000	0.1776	0	0.0000
	At the end of the Year 31-Mar-2020	0	0.0000	0	0.0000
13	R K STOCKHOLDING PVT LTD				
	At the beginning of the year 01-Apr-2019	0	0.0000	0	0.0000
	Purchase 25-Oct-2019	43000	0.2938	43000	0.2938
	At the end of the Year 31-Mar-2020	43000	0.2938	43000	0.2938
14	NORTH END FOODS MARKETING PVT. LTD.				
	At the beginning of the year 01-Apr-2019	0	0.0000	0	0.0000
	Purchase 10-Jan-2020	250000	1.7083	250000	1.7083
	At the end of the Year 31-Mar-2020	250000	1.7083	250000	1.7083
15	ALTIUS GLOBAL FINANCE PVT.LTD				
	At the beginning of the year 01-Apr-2019	71000	0.4851	71000	0.4851
	Purchase 12-April-2019	13000	0.0888	84000	0.5740
	At the end of the Year 31-Mar-2020	84000	0.05740	84000	0.5740
16	ELAN CAPITAL ADVISORS PVT. LTD.				
10	At the beginning of the year 01-Apr-2019	81000	0.5535	81000	0.5535
	At the end of the Year 31-Mar-2020				
	At the end of the Year 31-Mar-2020	81000	0.5535	81000	0.5535





For E	ach of the Directors and	Shareholding a	t the beginning of the year	Shareholding At the end of the year		
	KMP	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company	
Directo	rs and KMP					
Sr. No.	Name of Director and KMP					
1	Yashovardhan Sinha	3214086	22%	3214086	22%	
2	Meena Sharma	561857	3.8%	561857	3.8%	
3	Vandana Sinha	561857	3.8%	561857	3.8%	
4	Sunita Sinha	2304929	15.8%	2304929	15.8%	
5	Hridaya Narayan Tiwari	0	0	0	0	
6	Anil Kumar Singh	0	0	0	0	
Promoto year sp increas	se Increase/Decrease in ers Shareholding during the ecifying the reasons for e/decrease (e.g. nt/transfer/bonus/sweat etc):			NIL	<u>, </u>	

V)INDEBTEDNESS								
Indebtedness of the Company including interest outstanding/accrued but not due for payment								
	Secured Loans	Unsecured Loans	Deposits	Total Indebtedness				
	excluding deposits			(`in Rs)				
Indebtedness at the beginning of								
the financial year								
i) Principal Amount	25,354,019.44	49,480,629.27	0	74,834,648.71				
ii) Interest due but not paid	-	-	-	-				
iii) Interest accrued but not due	-	-	-	-				
Total (i+ii+iii)	25,354,019.44	49,480,629.27	0	74,834,648.71				
Change in Indebtedness during the								
financial year								
Addition	18,635,563.71		-					
Reduction		(6,809,384.34)	0	11,826,179.37				
Net Change	18,635,563.71	(6,809,384.34)	0	11,826,179.37				
Indebtedness at the end of the financial								
year								
i) Principal Amount	43,989,583.15	42,671,244.93	0	86,660,828.08				
ii) Interest due but not paid	-	-	-	-				
iii) Interest accrued but not due	-	-	-	-				
Total (i+ii+iii)	43,989,583.15	42,671,244.93	0	86,660,828.08				

	VI) REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL A. Remuneration to Managing Director, Whole-time Directors and/or Manager: Sr. Particulars of Remuneration Name of MD/WTD/Manager Total amount									
Sr. No.	Particulars of Remuneration	er	Total amount (`in Rs)							
		Yashova rdhan Sinha	Meena Sharma	Vandan a Sinha	Sunita Sinha					
1	Gross Salary					•				
	a. Salary as per provisions contained u/s 17(1) of the Income Tax Act, 1961	42,60,00 0	8,40,000	11,40,000	72,00,000	1,34,40,000				



		7(0) (_						
	b. Value of perquisites u/s 1	7(2) of	-	-	-		-		
	the Income Tax Act, 19	61							
	c. Profits in lieu of salary u	u/s 17(3) of	-	-	-		-		
	the Income Tax Act, 19	61							
1.	Stock Option		-	-	-		-		
2.	Sweat Equity		-	_	-		_		
3.	Commission	_	_	_		_			
0.	- As % of profit		_		_				
4	Others, please specify	 	-	-					
4.	TOTAL	42,60,00	8,40,000	11 40 000	72,00,000	1,34,40,000			
	IOTAL		0	0,40,000	11,40,000	72,00,000	1,04,40,000		
	Ceiling as per the Act		Managerial	remuneration	n is paid a	as per schedule	V of the Compar	nies	
						the effective cap			
			Company.						
			Company.			-			
	uneration to other Directors	S:							
	pendent Directors								
Sr.	Particulars of		Na	me of the D	irector		Total amo		
No.	Remuneration	Ravi Pra	akash Chama	ria Ch	andra She	khar Prasad G	upta (in R	ta (`in Rs)	
1	Independent Directors								
	Fee for attending Board/Committee Meeting		0			0	0		
	Commission								
	Others, please specify		-			-	-		
	TOTAL B(1)	-	0	-	-	0	0		
2.Other	Non-Executive Directors						•		
O . N.									
Sr. No.			ılars of Remu	ineration			Total amo (`in Rs		
5r. No.	Other Non-Executive Direct fee for attending Board	tors	llars of Remi	uneration		-			
	Other Non-Executive Directory fee for attending Board, Committee Meeting	tors	llars of Remu	Ineration		-			
	Other Non-Executive Directive fee for attending Board, Committee Meeting TOTAL(2)	tors	-	Ineration		- 0			
	Other Non-Executive Directory fee for attending Board, Committee Meeting	tors	-	Jneration		-	(` in Rs		
1 C.REM	Other Non-Executive Directive fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA	GERIAL PE	- 0 RSONNEL O	THER THAN		0 IAGER/WTD	(` in Rs	s)	
1	Other Non-Executive Direct fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA	GERIAL PE	- 0 RSONNEL O	THER THAN		0	(`in Rs	s) ount	
1 C.REM	Other Non-Executive Directive fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA	GERIAL PE	- 0 RSONNEL O	THER THAN	Manager	0 IAGER/WTD	(` in Rs	s) ount	
1 C.REM	Other Non-Executive Directive fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA	GERIAL PE	- 0 RSONNEL O	THER THAN	Manager	- 0 IAGER/WTD ial personnel CFO	(` in Rs	ount	
1 C.REM	Other Non-Executive Directive fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA	GERIAL PE	- 0 RSONNEL O	THER THAN	Manager S Narayan	0 IAGER/WTD ial personnel	(` in Rs	oun	
C.REMI Sr. No.	Other Non-Executive Directive fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R	GERIAL PE	- 0 RSONNEL O	THER THAN Key CS Hridaya I	Manager S Narayan	- 0 IAGER/WTD ial personnel CFO	(` in Rs	ount	
1 C.REM	Other Non-Executive Directive fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R	GERIAL PE Remuneration	- 0 RSONNEL O	THER THAN Key CS Hridaya I Tiwa	Manager S Narayan ri	- 0 IAGER/WTD ial personnel CFO Anil Kumar Sir	(`in Rs	oun s)	
C.REMI Sr. No.	Other Non-Executive Directive fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R	GERIAL PE Remuneration	- 0 RSONNEL O	THER THAN Key CS Hridaya I	Manager S Narayan ri	- 0 IAGER/WTD ial personnel CFO	(` in Rs	oun s)	
C.REMI Sr. No.	Other Non-Executive Direct fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R Gross S d. Salary as per provisions of	GERIAL PE Remuneration	- 0 RSONNEL O	THER THAN Key CS Hridaya I Tiwa	Manager S Narayan ri	- 0 IAGER/WTD ial personnel CFO Anil Kumar Sir	(`in Rs	ounts)	
C.REMI Sr. No.	Other Non-Executive Direct fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R Gross S d. Salary as per provisions of the Income Tax Act, 19	GERIAL PE Remuneration	- 0 RSONNEL O	THER THAN Key CS Hridaya I Tiwa	Manager S Narayan ri	- 0 IAGER/WTD ial personnel CFO Anil Kumar Sir	(`in Rs	oun s)	
C.REMI Sr. No.	Other Non-Executive Direct fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R Gross St. d. Salary as per provisions of the Income Tax Act, 19 e. Value of perquisites u/s 1	GERIAL PERMUNERATION Salary Contained u/s 61 7(2) of the li	RSONNEL On	THER THAN Key CS Hridaya I Tiwa	Manager S Narayan ri	- 0 IAGER/WTD ial personnel CFO Anil Kumar Sir	(`in Rs	ounts)	
C.REMI Sr. No.	Other Non-Executive Direct fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R Gross S d. Salary as per provisions of the Income Tax Act, 19 e. Value of perquisites u/s 1 Tax Act, 1961	GERIAL PERMUNERATION Salary Contained u/s 61 7(2) of the li	RSONNEL On	THER THAN Key CS Hridaya I Tiwa	Manager S Narayan ri	- 0 IAGER/WTD ial personnel CFO Anil Kumar Sir	(`in Rs	oun s)	
C.REMI Sr. No.	Other Non-Executive Directive fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R d. Salary as per provisions of the Income Tax Act, 19 e. Value of perquisites u/s 1 Tax Act, 1961 f. Profits in lieu of salary usual Tax Act, 1961	GERIAL PERMUNERATION Salary Contained u/s 61 7(2) of the li	RSONNEL On	THER THAN Key CS Hridaya I Tiwa	Manager S Narayan ri	- 0 IAGER/WTD ial personnel CFO Anil Kumar Sir	(`in Rs	ounts)	
C.REMI Sr. No.	Other Non-Executive Directive fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R d. Salary as per provisions of the Income Tax Act, 19 e. Value of perquisites u/s 1 Tax Act, 1961 f. Profits in lieu of salary use Tax Act, 1961 Stock Option	GERIAL PERMUNERATION Salary Contained u/s 61 7(2) of the li	RSONNEL On	THER THAN Key CS Hridaya I Tiwa	Manager S Narayan ri	- 0 IAGER/WTD ial personnel CFO Anil Kumar Sir	(`in Rs	oun s)	
C.REMI Sr. No.	Other Non-Executive Direct fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R d. Salary as per provisions of the Income Tax Act, 19 e. Value of perquisites u/s 1 Tax Act, 1961 f. Profits in lieu of salary urax Act, 1961 Stock Option Sweat Equity	GERIAL PERMUNERATION Salary Contained u/s 61 7(2) of the li	RSONNEL On	THER THAN Key CS Hridaya I Tiwa	Manager S Narayan ri	- 0 IAGER/WTD ial personnel CFO Anil Kumar Sir	(`in Rs	oun s)	
C.REMI Sr. No.	Other Non-Executive Directive fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R d. Salary as per provisions of the Income Tax Act, 19 e. Value of perquisites u/s 1 Tax Act, 1961 f. Profits in lieu of salary urax Act, 1961 Stock Option Sweat Equity Commission	GERIAL PERMUNERATION Salary Contained u/s 61 7(2) of the li	RSONNEL On	THER THAN Key CS Hridaya I Tiwa	Manager S Narayan ri	- 0 IAGER/WTD ial personnel CFO Anil Kumar Sir 11,47,202	(`in Rs	ounts)	
C.REMI Sr. No.	Other Non-Executive Direct fee for attending Board, Committee Meeting TOTAL(2) TOTAL B=B(1)+B(2) UNERATION TO KEY MANA Particulars of R d. Salary as per provisions of the Income Tax Act, 19 e. Value of perquisites u/s 1 Tax Act, 1961 f. Profits in lieu of salary urax Act, 1961 Stock Option Sweat Equity	GERIAL PERMUNERATION Salary Contained u/s 61 7(2) of the li	RSONNEL On	THER THAN Key CS Hridaya I Tiwa	Manager S Narayan ri	- 0 IAGER/WTD ial personnel CFO Anil Kumar Sir	(`in Rs	ount s)	



VII) PENALTIES / PUNISHMENT / COMPOUNDING OF OFFENCES:									
Туре	Section of the Companies Act	Brief Description	Details of Penalty / Punishment /Compounding fees imposed	Authority [RD/NCLT/COURT]	Appeal made, if any (give details)				
A. COMPANY									
Penalty	J								
Punishment]		NONE						
Compounding]								
B. DIRECTORS									
Penalty									
Punishment)		NONE						
Compounding									
C. OTHER									
OFFICERS IN									
DEFAULT									
Penalty									
Punishment	J		NONE						
Compounding									





ANNEXURE 'C' TO BOARD'S REPORT

- 1. Details pertaining to remuneration as required under Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:
 - The ratio of the remuneration of each Director to the Median Remuneration of the Employees of the Company for the Financial Year 2019 -20 and
 - ii. The percentage increase in remuneration of each Director, Chief Financial Officer, Chief Executive Officer, company Secretary or Manager, if any, in the Financial Year.
 - iii. In comparison to the FY 18-19, Median Salary has been increased by Approx. 11% in the FY 19-20.

Sr. No.	Name of Director/KMP and Designation	Remuneration for the FY 2019-20	Percentage Increase/ decrease in remuneration in the Financial Year 2019-20	Ratio of Remuneration of each director to the Median Remuneration of Employees
1	Yashovardhan Sinha (Managing Director)	4260000	0%	2806.32
2	Sunita Sinha (Whole Time Director)	7200000	100%	4743.08
3	Meena Sharma (Non-Executive Director)	840000	0%	553.36
4	Vandana Sinha (Non-Executive Director)	1140000	58.33%	750.99
5	Anil Kumar Singh (Chief Financial Offcer)	1147202	4.25%	755.73
7	Hridaya Narayan Tiwari (Company Secretary)	335000	Joined in the FY 19-20	220.69

2. There were no employees covered under rule 5(2) of the Companies (Appointment and Remuneration) Rules, 2014

For and on behalf of the Board

Place: Patna

Date: 03rd September, 2020

sd/-

Chairman& Managing Director Yashovardhan Sinha DIN: 01636599



MANAGEMENT DISCUSSION AND ANALYSIS REPORT AS PER LODR

Industry Overview Indian Retail Industry

The Indian retail industry is the fifth largest in the world and is one of the fastest growing industries in India, comprising of organized and unorganized sectors. Though initially, the retail industry in India was mostly unorganized, however with the change of tastes and preferences of the consumers, the industry is getting more popular these days and getting organized as well. The AT Kearney's Global Retail Development Index has identified India as the most attractive destination for retail business. Moreover, in 2009 for the fourth time in five years, India has been ranked as the most attractive nation for retail investment among 30 emerging markets by the US-based global management consulting firm AT Kearney.

Opportunities - Growth Drivers of Indian Retail Industry

Retail industry in India, however, has a huge growth potential, with opportunities existing in multiple sectors and segments. Organized retailing in India in the near future would be driven by: o Liberalisation of the Indian Economy

- o Rapid Urbanisation
- o Sharp rise in the Earnings & Income
- o Changing lifestyles o Shift in the consumer shopping behaviour pattern o Increase of dual income nuclear families
- o Internet revolution opening new doors to the global market o Increasing population of young working people under 25
- o Availability of great quality commercial real estate
- o A billion population (and rising)

Threat - Challenges facing Indian Retail Industry

- o The tax structure in India favors small retail business
- o Lack of adequate infrastructure facilities
- o High cost of real estate
- o Dissimilarity in consumer groups
- o Shortage of retail study options
- o Shortage of trained manpower
- o Low retail management skill

Business Review

Business Outlook

Strengths

The Company believes that following are the few strengths that provide it competitive advantages.

Strong management team

We have an experienced professional management team possessing strong capabilities in the various aspects of retail and wholesale business and strong relationships with its various stakeholders as well as in-depth knowledge of the localities in which the Company has expansion plans. Our Management team is complemented by a committed work force that enables us to operate, synergise and integrate our front and backend operations efficiently.

Strong Systems and Process

We believe that our systems and processes are our major strength. The Company has strong focus on systems and processes. We continue to invest in our front and backend processes and systems and believe that continuous investment in process, systems and technology results in substantial growth. Our investments in systems and processes give us the vital edge to be able to predict consumer trends and requirement to hold inventory at optimum levels and to control the financial performance of the Company.

Business Strategy

Over the last few months, we have put a lot of effort in getting our systems and processes sorted and today we are amongst the best on that front. Now our next challenge is to become the preferred shopping destination. In this area, the Company plans to focus on following:

- 1. Expanding our product and format range We intend to cater to various segments of the consumer in India by providing extensive product range through various lines of the business and formats of retail trading.
- 2. Customer Satisfaction The Company imparts special training to its employees and sales executives to ensure that quality service is provided to customers.
- 3. Improving the store level profitability To devise innovative Revenue Share formats for controlled operational expenses e.g. low rental cost.
- 4. Maximum utilization of I.T. for low operational overheads and better supply chain benefits.
- 5. Streamlining the backend operations.
- 6. Increasing presence in cities where the Company already has commercially viable operations & the cities which reflect high potential for commercial viability.
- 7. Focusing on high margin/high volume products.

Risks and concerns

Execution: Although the Industry growth potentially appears to be immense, we believe the key risk to our growth is execution risk. The Company has a strong management team and we believe it would be capable enough to execute varied retail trading formats.

Employee retention: With the entry of new players and back of Indian economy on growth path, we believe that employee retention has become very important.

Low margins due to increase in competition: With the entry of new players, the competition in the retail industry has become intense, resulting pressure on the margins and introduction of new promotions/discount schemes to attract and retain the customers.

Internal Controls and their Adequacy

The Company has a proper and adequate system of internal controls commensurate with the size of the Company and the nature of its business to ensure that all the assets are safeguarded and protected against loss from unauthorized use or disposition, and that transactions are authorized, recorded and reported correctly and adequately. The Company's internal controls are supplemented by internal audits, review by management and documented policies, guidelines and procedures. The internal control is designed to ensure that financial and other records are reliable for preparing financial information and for maintaining accountability of assets. All financial and audit control systems are also reviewed by the Audit Committee of the Board of Directors of the Company.

KEY FINANCIAL RATIO

Particulars	Financial Year	Financial Year	% in change	Reason (change of 25% or more)
	2019-20	2018-19		
Debtors Turnover	2.11	1.94	8.77	Not applicable
Inventory Turnover	5.30	5.57	4.79	Not applicable
Interest Coverage Ratio	4.39	7.71	43.09	The company had to incur exceptional expenditure for payment of Service tax demand for previous year(s), which adversely effected the profitability of company
Current Ratio				-
Debt Equity Ratio	0.42	0.39	6.38	Not applicable Not applicable
Operating Profit Margin (%)	3.77	7.59	50.32	The company had to incur exceptional expenditure for payment of Service tax demand for previous year(s), which adversely effected the profitability of company
Net Profit Margin (%)	0.62	6.61	90.58	The company had to incur exceptional expenditure for payment of Service tax demand for previous year(s), which adversely effected the profitability of company
Return on Net worth (%)	1.44	14.35	89.97	The company had to incur exceptional expenditure for payment of Service tax demand for previous year(s), which adversely effected the profitability of company

CORPORATE GOVERNANCE

The Directors present the Company's Report on Corporate Governance for the year ended March 31, 2019 in terms of Regulation 34(3) read with schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulation").

COMPANY'S PHILOSOPHY

Transparency and Accountability are the two basic tenets of Corporate Governance. We, Aditya Consumer Marketing Ltd. ("the Company") ensure transparency which ensures strong and balanced economic development. The Company also ensures that the interests of all shareholders are safeguarded. We ensure that all shareholders fully exercise their rights and that the Company fully recognizes their rights. The Company believes that good Corporate Governance is a continuous process and strives to improve the Corporate Governance practices to meet shareholder's expectation.

The Company aims at not only its own growth but also maximization of benefits to the shareholders, employees, customers, government, stakeholders and also the general public at large. For this purpose, the Company continuously strives to improve its level of overall efficiency through good corporate governance, which envisages transparency, professionalism and accountability in all its operations. We are committed to good corporate governance and its adherence to the best practices of true spirits at all times.

The Company's governance framework is based on the following Principles:

- Appropriate composition and size of the Board, with each member bringing in expertise in their respective domains;
- Availability of information to the members of the Board and Board Committees to enable them discharge their fiduciary duties;
- Timely disclosure of material operational and financial information to the stakeholders;
- Systems and processes in place for internal control; and
- Proper business conduct by the Board, senior management and Employees.

A report on compliance of corporate governance as prescribed by the Securities and Exchange Board of India in chapter IV read with Schedule V of the Listing Regulation is given below: -

GOVERNANCE STRUCTURE

The Corporate Governance structure at Aditya Consumer Marketing Limited is as follows:

1. Board of Directors:

The Board is entrusted with the ultimate responsibility of the management, general affairs, directions and performance of the Company. As its primary role is fiduciary in nature, the Board provides leadership, strategic guidance, objective and independent view to the Company's management while discharging its responsibilities, thus ensuring that the management adheres to ethics, transparency and disclosure.

2. Committees of the Board:

The Board has constituted the following Committees Viz. Audit Committee, Nomination and Remuneration/Compensation Committee and Shareholders/Investors Grievance Committee. Each of the said Committee has been mandated to operate within a given framework.



THE BOARD OF DIRECTORS

Composition of the Board and category of Directors

The Board has a good mix of Executive and Non-Executive Directors including Independent Directors. As on March 31, 2020, the Board consists of six Directors comprising two are Independent & Non-Executive Directors, three women Director out of which one is whole-time director & other two are Non-Executive Director, and the Chairman and Managing Director is the promoter and executive Director. The composition of the Board represents an optimal mix of professionalism, knowledge and experience in their respective fields.

Board Meetings

The Board meets at regular intervals to discuss and decide on business strategies/policies and review the financial performance of the company. The notice of Board Meeting is given well in advance to all the Directors. The agenda of the Board Meetings is set by the Company Secretary in consultation with the Chairman & Managing Director of the Company. The agenda for the Board Meetings includes detailed notes on the items to be discussed at the meeting to enable the Directors to take an informed decision.

During the financial year ended March 31, 2020, **Five (05)** Board Meetings were held. The maximum interval between any two meetings was well within the maximum allowed gap of 120 days.

The Board meeting were held on the following dates:-

01.04.2019,28.05.2019, 22.08.2019, 14.11.2019, 11.03.2020.

Attendance of Directors at the Board Meetings and the last Annual General Meeting (AGM):-

		Name of Directors							
SI. No.	Date of Board Meeting and AGM	Yashovardhan Sinha	Sunita Sinha	Vandana Sinha	Meena Sharma	Chandra Shekhar Prasad Gupta	Ravi Prakash Chamria		
1.	01.04.2019	Present	Present	Present	Present	Present	Present		
1.	28.05.2019	Present	Present	Present	Present	Present	Present		
2.	22.08.2019	Present	Present	Present	Present	Present	Present		
3.	23.09.2019 (AGM)	Present	Present	Present	Present	Present	Leave Sought		
4.	14.11.2019	Present	Present	Present	Present	Present	Present		
6.	11.03.2020	Present	Present	Present	Present	Present	Present		

Information Given to the Board

The Company provides the information as set out in Regulation 17 read with Part A of Schedule II of Listing Regulation to the Board and the Board Committees to the extent it is applicable and relevant. Such information is submitted either as part of the agenda papers in advance of the respective meetings or by way of presentations and discussions during the meeting.

Post Meeting Mechanism

The important decision taken at the Board/Board Committee meetings are communicated to the concerned departments/divisions.

Board Support

The Company Secretary Attends Board/Board Committee meetings and advises on Compliances with applicable laws and governance.

Independent Directors

The Non-Executive Independent Directors fulfill the conditions of independence specified in Section 149(6) of the Companies Act, 2013 and Regulation 16 of the Listing Regulation.





Limit on the number of Directorship

In compliance with the Listing Regulations, Directors of the Company do not serve as Independent Director in more than seven Listed Companies or in case he is serving as a Whole-time Director in any Listed Companies, does not hold such position in more than three Listed Companies.

Maximum Tenure of Independent Directors

In accordance with Section 149(11) of the Companies Act, 2013 the Current tenure of Independent Directors of the Company is for a term of 5 consecutive years from the date of Board Meeting (BM) held on June 24, 2016.

Independent Directors' Meeting

A Separate meeting of Independent Directors of the Company was scheduled to be held Saturday 28th march, 2020 but cancelled due to complete lockdown in the country for 21 days in the wake of the spread of COVID-19 Pandemic and the same has been intimated to **BSE on 28th March**, 2020.

Familiarization Programme for Independent Directors:

The Company will impart Familiarization Programmes for Independent Directors inducted on the Board of the Company. Familiarization - immediately upon appointment of Director the Familiarization Programme of the Company will provide information relating to the Company, Retail industry, business model of the Company, business processes & policies, sectors in which Company operates, etc. The Programme intends to improve awareness of the Independent Directors on their roles, rights, responsibilities towards the Company. Further, the Familiarization Programme shall also provide information relating to the financial performance of the Company and budget and control process of the Company and all other information's which affect its rights and responsibility.

The MD or such other officer(s) of the Company, duly authorized by the MD shall lead the Familiarization Programme. The KMPs or Senior Management Personnel may participate in the Programme for providing various inputs.

GOVERNANCE CODES

Code of Business Conduct & Ethics

The Company has adopted code of Business Conduct & Ethics ('the Code") which is applicable to the Board of Directors and Senior Management Team (One Level below the Board) of the Company. The Board of Directors and the members of Senior Management team are required to affirm semi-annual compliance of this code. The code requires Directors and Employees to act honestly, fairly, ethically and with integrity, conduct themselves in professional, courteous and respectful manner. The code is displayed on the website of the Company viz. www.adityaconsumer.com.

Conflict of Interest

Each Director informs the Company on an annual basis about the Board and the Committee positions he occupies in other Companies including Chairmanships and notices changes during the year. The Members of the Board while discharging their duties, avoid conflict of interest in the decision making process. The members of the Board restrict themselves from any discussions and voting in transactions that they have concern or interest.

Insider Trading Code

The SEBI has notified the Securities and Exchange Board of India (SEBI) (Prohibition of Insider Trading) Regulations, 2015 ("the PIT Regulations") on January 15, 2015 effective from May 15, 2015 which has repealed the SEBI (Prohibition of Insider Trading) Regulations, 1992.

The Company has adopted a code of conduct to regulate, monitor and report trading by insiders ('the Code") in accordance with the requirements of the PIT Regulations.



The Code is applicable to the Promoters and Promoters Group, all Directors and such designated employees who are expected to have access to unpublished price sensitive information relating to the Company. The Company Secretary is the Compliance Officer for monitoring adherence to the said regulations.

In compliance with the aforesaid PIT Regulations, the Company has also formulated the Code of Practices and Procedures for fair disclosures of Unpublished Price Sensitive Information. This code is displayed on the Company's website viz. www.adityaconsumer.com.

COMMITTEES OF THE BOARD

The Board of Directors have constituted Board Committees to deal with specific areas and activities which concern the Company and requires a closer review. The Board Committees are formed with approval of the Board and function under their respective Charters. These Committees play an important role in the overall management of day-to-day affairs and governance of the Company. The Board Committees meet at regular intervals and take necessary steps to perform its duties entrusted by the Board. The Minutes of the meetings of all Committees are placed before the Board for review. The Board Committees can request special invitees to join the meeting, as appropriate.

The Board currently has the following Committees:

1. AUDIT COMMITTEE

Composition

Audit Committee of the Board of Directors is entrusted with the responsibility to supervise the company's internal controls and financial reporting process. The Audit Committee is headed by Mr. Chandra Shekhar Prasad Gupta and has Mr. Ravi Prakash Chamria, Mrs. Vandana Sinha, Mrs. Meena Sharma as its Members. All the members of the Audit Committee are financially literate and having accounting and related Administrative and Financial Management Expertise.

Term of Reference

The Audit Committee of the Company is entrusted with the responsibility to supervise the Company's internal controls and financial reporting process and, inter alia, performs the following functions:

- Overseeing the company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible;
- Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees;
- Approving payment to statutory auditors for any other services rendered by the statutory auditors;
- Approving initial or any subsequent modification of transactions of the company with related parties;

Scrutinizing inter-corporate loans and investments

- Valuation of undertakings or assets of the company, wherever it is necessary;
- Monitoring the end use of funds raised through public offers and related matters
- Reviewing, with the management, the annual financial statements before submission to the Board for approval, with particular reference to;
- Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 134 of the Companies Act,2013;
- changes, if any, in accounting policies and practices along with reasons for the same;
- major accounting entries involving estimates based on the exercise of judgment by management;
- significant adjustments made in the financial statements arising out of audit findings;
- compliance with listing and other legal requirements relating to financial statements;
- disclosure of any related party transactions; and
- Qualifications in the audit report.
- Reviewing, with the management, the quarterly financial statements before submission to the board for approval;
- Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- Reviewing, with the management, performance of statutory and internal auditors, and adequacy of the internal control systems;
 - Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- Discussing with the internal auditors any significant findings and follow up there on:



- Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- Discussing with the statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- Looking into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of nonpayment of declared dividends) and creditors;
- Reviewing the functioning of the Whistle Blower mechanism, in case the same is existing;
- Approving the appointment of the Chief Financial Officer (i.e. the whole time finance director or any other person heading the finance function) after assessing the qualifications, experience and background, etc., of the candidate; and
- Carrying out any other function as is mentioned in the terms of reference of the Audit Committee or contained in the equity listing agreements as and when amended from time to time.

Further, the Audit Committee shall mandatorily review the following:

- management discussion and analysis of financial condition and results of operations;
- statement of significant related party transactions (as defined by the Audit Committee), submitted by management:
- * management letters / letters of internal control weaknesses issued by the statutory auditors;
- internal audit reports relating to internal control weaknesses; and
- The appointment, removal and terms of remuneration of the chief internal auditor.

Meetings and Attendance

The Audit Committee met 5 (Five) times during the financial year 2019-20. The Committee met on May 28, 2019, August 30, 2019, December 03, 2019, January 27, 2020 and March 05, 2019, to deliberate on various matters. The maximum gap between two Audit Committee Meetings was not more than 120 days. The necessary quorum was present for all meetings.

The table below provides the attendance of the Audit Committee members:

SI. No.	Name of the Directors	Position	No. of Meetings Attended
1.	Chandra Shekhar Prasad Gupta	Chairman	5 of 5
2.	Ravi Prakash Chamria	Member	3 of 5
3.	Vandana Sinha	Member	5 of 5
4.	Meena Sharma	Member	5 of 5

Internal Controls

The Company continuously invests in strengthening its internal control and processes. The Audit Committee along with the CFO formulates a detailed plan to the Internal Auditors for the year, which is reviewed at the Audit Committee Meetings. The Internal Auditors attend the meetings of Audit Committee at regular intervals and submit their recommendations to the Audit Committee and provide a road map for the future.

2. NOMINATION AND REMUNERATION/ COMPENSATION COMMITTEE Composition

The Nomination and Remuneration/ Compensation Committee comprises Mr. Chandra Shekhar Prasad Gupta as the Chairman & Mr Ravi Prakash Chamria and Mrs. Vandana Sinha, Mrs. Meena Sharma as members of the Committee. In terms of Section 178(1) of the Companies Act, 2013 and Regulation 19 of Listing Regulations, the Nomination and Remuneration Committee should comprise of at least three Directors; all of whom should be Non-Executive Directors. At least half of the Committee members should be Independent with an Independent Director acting as the Chairman of the Committee.

Term of Reference

The role of Nomination and Remuneration/ Compensation Committee is as follows:

- Identify persons who are qualified to become directors and may be appointed in senior management in accordance with the Criteria laid down, recommend to the Board their appointment and removal and shall carry out evaluation of every director's performance.
- Formulate the criteria for determining the qualifications, positive attributes and independence of a director and recommend to the board a policy relating to the remuneration for directors, KMPs and other employees.
- Determine our Company's policy on specific remuneration package for the Managing Director / Executive Director including pension rights.
- Decide the salary, allowances, perquisites, bonuses, notice period, severance fees and increment of Executive Directors.
- Define and implement the Performance Linked Incentive Scheme (including ESOP of the Company)





and evaluate the performance and determine the amount of incentive of the Executive Directors for that purpose.

- Decide the amount of Commission payable to the Whole Time Directors.
- Review and suggest revision of the total remuneration package of the Executive Directors keeping in view the performance of the Company, standards prevailing in the industry, statutory guidelines etc.
- To formulate and administer the Employee Stock Option Scheme.

Meetings and Attendance

The Nomination and Remuneration Committee met 1 (One) time during the financial year 2019-20. The Committee met on December 04, 2019 .The necessary quorum was present for all meetings.

The table below provides the attendance of the Nomination and Remuneration Committee members:

SI. No.	Name of the Directors	Position	No. of Meetings Attended
1	Chandra Shekhar Prasad Gupta	Chairman	1 of 1
2	Ravi Prakash Chamria	Member	1 of 1
3	Vandana Sinha	Member	1 of 1
4	Meena Sharma	Member	1 of 1

REMUNERATION

Remuneration to Non-Executive Directors

The Non-Executive Independent Directors are eligible for sitting fees and commission not exceeding the limits prescribed under the Companies Act, 2013. The remuneration paid to Non-Executive Directors is decided by the board of directors' subject to the overall approval of the members of the company. The Non-Executive independent Directors has waived off their remuneration by way of sitting fees. The Company does not pay sitting fees for Board meeting and all other committee meetings attended by the Directors. The Non-Executive Independent Directors do not have any material relationship or transaction with the company.

Remuneration to Executive Directors

All decisions relating to the appointment and remuneration of the Executive Directors were taken by the Board of Directors of the Company and in accordance with the Share holders' approval wherever necessary. The Executive Director gets monthly salary from the Company. In the event of the Managing Director desiring to leave the service of the Company, he shall give to the Company six months' notice. The Company may, at its sole discretion, relieve the Managing Director of his duties any time by giving six months' notice Salary, as recommended by the Nomination and Remuneration Compensation Committee and approved by the Board and the Shareholders of the Company.

Remuneration of the Managerial Persons is within the limits approved by the Board and Shareholders. The remuneration is directed towards rewarding performance, based on review of achievements. Presently the Company does not have a Scheme for grant of Stock Options or performance linked incentives for its Directors.

Remuneration to Key Managerial Personnel, Senior Management and other Staff:

The Remuneration to KMP, Senior Management and other staff will be determined by the Committee and recommended to the Board for approval. KMP, Senior Management shall be eligible for a monthly remuneration as may be approved by the Board on the recommendation of the Committee in accordance with the statutory provisions of the Companies Act, 2013 and the rules made there under for the time being in force.

Key principle of the Remuneration for Key Managerial Personnel, Senior Management and other employees, the following set of principles act as guiding factors:

- Aligning key executive and Board Remuneration with the longer term interests of the Company and its Shareholders
- Minimize complexity and ensure transparency
- Link to long term strategy as well as annual business performance of the Company
- Reffective of line expertise, market competitiveness so as to attract the best talent.





Details of Remuneration paid to Directors for the year ended 31stMarch, 2020:

Name	Salary, benefits, bonus etc.	Commission	Sitting Fees
Mr. Yashovardhan Sinha Chairman & Managing Director	42,60,000	-	-
Mrs. Sunita Sinha Whole-Time Director	72,00,000	-	-
Mrs. Meena Sharma Non-Executive Director	8,40,000	-	-
Mrs. Vandan Sinha Non-Executive Director	11,40,000	-	-
Mr. Chandra Shekhar Prasad Gupta Independent Director	-	-	-
Ravi Prakash Chamria Independent Director	-	-	-

Performance Evaluation

In terms of the requirement of the Companies Act, 2013 and Listing Regulations, the Board carried out the annual performance evaluation of the Board as a whole, Board Committees and the Directors.

During the year, in terms of the requirements of the Companies Act, 2013 and Listing Regulations, Board Evaluation cycle was completed by the Company internally which included the Evaluation of the Board as a whole, Board Committees and Directors. The exercise was led by the Independent Director of the Company. The Evaluation process focused on various aspects of the functioning of the Board and Committees such as composition of the Board and Committees, experience, performance of specific duties and obligations, governance issues etc.

The results of the Evaluation were shared with the Board, Chairman of respective Committees and individual Directors. Based on the outcome of the Evaluation, the Board and Committees have agreed on an action to further improve the effectiveness and functioning of the Board and Committees. The Chairman of respective Board Committees also shared the results of evaluation with the respective Committee Members.

3. SHAREHOLDER'S/INVESTORS GRIEVANCE

COMMITTEE Composition

The Shareholder's/Investors Grievance Committee comprises Mr. Chandra Shekhar Prasad Gupta, Independent Director as the Chairman & Mr. Ravi Prakash Chamria, Mrs. Meena Sharma and Mrs. Vandana Sinha as members of the Committee.

Term of Reference

The Committee looks into the matters of Shareholders/Investors grievance along with other matters listed below:

- Allotment, transfer of shares including transmission, splitting of shares, changing joint holding into single holding and vice versa, issue of duplicate shares in lieu of those torn, destroyed, lost or defaced or where the cases in the reverse for recording transfers have been fully utilized.
- Issue of duplicate certificates and new certificates on split/ consolidation/ renewal, etc.; and
- Review the process and mechanism of redressal of Shareholders /Investors grievance and suggest measures of improving the system of redressal of Shareholders /Investors grievances.
- on-receipt of share certificate(s), non-receipt of declared dividends, non-receipt of interest/dividend warrants, non-receipt of annual report and any other grievance/complaints with Company or any officer of the Company arising out in discharge of his duties.
- Oversee the performance of the Registrar & Share Transfer Agent and also review and take note of complaints directly received and resolved them.
- Oversee the implementation and compliance of the Code of Conduct adopted by the Company for prevention of Insider Trading for Listed Companies as specified in the Securities & Exchange Board of India (Probation of insider Trading) Regulations, 1992 as amended from time to time.
- Any other power specifically assigned by the Board of Directors of the Company from time to time by way of resolution passed by it in a duly conducted Meeting,
- Carrying out any other function contained in the equity listing agreements as and when amended from time to time.





Meetings and Attendance

The Shareholder's/Investors Grievance meeting not held during the year because there were no such requirements.

Details of Shareholders' Complaints Received, Solved and Pending as on March 31, 2020

The Company expresses satisfaction with the Company's performance in dealing with investor grievance. The Company has not received any complaints during the year. Hence there were no complaints outstanding as on March 31, 2020.

AFFIRMATIONS AND DISCLOSURES:

1. Compliance with Governance Framework

The Company is in compliance with all mandatory requirements of Listing Regulation.

2. Related Party Transactions

All transactions entered into with the Related Parties as defined under the Companies Act, 2013 and Listing Regulation during the financial year were in the ordinary course of business and on arm's length basis and do not attract the provisions of section 188 of the Companies Act, 2013.

Related party transactions have been disclosed under the Note no. 31 of significant accounting policies and notes forming part of the financial statements in accordance with "Accounting Standard 18". A statement in summary form of transactions with related parties in the ordinary cours e of business and arm's length basis is periodically placed before the Audit committee for review and recommendation to the Board for their approval.

None of the transactions with related parties were in conflict with the interest of the Company. All the transactions are in the normal course of business and have no potential conflict with the interest of the Company at large and are carried out on an arm's length basis or fair value basis.

3. CEO/CFO Certification

The requirement with respect to certification of financial statement by CEO/CFO is complied with as per the provisions of the Corporate Governance laid down in LODR with the Stock Exchange, which is annexed.

4. Auditors' Certificate on Corporate Governance

The company has obtained a certificate from the Auditors of the company regarding compliance with the provisions of the Corporate Governance laid down in LODR with the Stock Exchange, which is annexed.

5. Non Disqualification Certificate From Company Secretary In Practice.

Certificate from Ekta Kumari, Practicing Company Secretary, confirming that none of the Directors on the Board of the Company have been debarred or disqualification from being appointed or continuing as directors of companies by the Securities and Exchange Board of India, Ministry of Corporate Affairs, or

any such other Statutory Authority, as stipulated under Regulation 34 of the Listing Regulations, is attached to this Report.

6. Details of non-compliance by the Company, penalties and strictures imposed on the Company by Stock Exchange or SEBI or any Statutory Authority, on any matter related to capital markets, during last year.

The Company has complied with all requirements of the LODR entered into with the Stock Exchange as well as the regulations and guidelines of SEBI. Consequently, there were no strictures or penalties imposed by either SEBI or the Stock Exchanges or any statutory Authority for non -compliance of any matter related to the capital markets during the last year.





Vigil Mechanism/Whistle Blower Policy

Pursuant to section 177(9) and (10) of Companies Act, 2013, the Company has formulated Vigil Mechanism/Whistle Blower Policy for Directors and Employees to report to the management about the unethical behavior, fraud or violation of Company's code of conduct.

The mechanism provides for adequate safeguards against victimization of employees and Directors who use such mechanism and makes provision for direct access to the Chairperson of the Audit Committee in exceptional cases. None of the personnel of the Company has been denied access to the Audit Committee. The Whistle Blower Policy is displayed on the Company's website viz. www.adityaconsumer.com

7. Disclosure of Accounting Treatment

In the preparation of the Financial Statement, the Company has followed the Accounting Standards referred to in section 133 of the Companies Act, 2013. The Significant Accounting Policies which are consistently applied are set out in the Notes to the Financial Statements.

8. Risk Management

Business risk evaluation and management is ongoing process within the Company. The Assessment is periodically examined by the Board.

9. Non-mandatory requirements

Adoption of Non-mandatory requirements of Listing Regulation is being reviewed by the Board from time-to-time.

10. DEMATERIALIZATION OF SHARES:

The Shares of the company were dematerialized with effect from 17.10.2017. The National Securities Depository Limited and Central Depository Services (India) Limited were the depository of the shares of the company Under SEBI Circular SMDRP/POLICY/CIR-23/2000 dated May 29, 2000 the Company' shares are in compulsory demat segment for the trading and to do any transaction of shares.

11. Number of Shareholders(As at 31st March, 2020): 93

GENERAL SHAREHOLDER INFORMATION:-

1.	18 th AGM date and Mode	Wednesday, 30 September, 2020 at 03.30 p.m., through Video Conferencing (VC) / Other Audio Visual Means (OAVM)
2.	Company Registration Details	ROC Bihar, CIN- L52190BR2002PLC009872
3.	Registered Office	Lower Ground & Ground Floor, Aditya House, M-20, Road no.26, S.K.Nagar,Patna-800001, Bihar.
4.	Financial year	01 st April 2019 to 31 st March, 2020
5.	Book closure date	24 th September 2020 to 30 th September 2020 (both days inclusive)
6.	Dividend Payment	Not declared in the Financial year 2019-20
7.	Listing on Stock Exchange	BSE Limited
8.	Scrip Code	540146
9.	Payment of Listing Fees	The Company has paid Listing Fees for the year 2019-20 to BSE within due date.
10.	Payment of Depository Fees:	Annual Custody/Issuer fee for the year 2019- 20 has been paid by the Company to NSDL and CDSL on receipt of the invoices.
11.	Registrar and Transfer Agents:	Cameo Corporate Services Limited Subramanian Building, No. 1 Club House Road, Chennai – 600 002.





12. Reconciliation of Share Audit Report

As stipulated by SEBI, a qualified Chartered Accountant carries out to reconcile the total admitted capital with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited and the total issued and listed capital. The audit is carried out every quarter and the report thereon is submitted to the Stock Exchange where the Company's Shares are listed. The audit confirms that the total listed and paid-up capital is in agreement with the aggregate of total number of shares in Dematerialized form (held with CDSL and NSDL).

Bifircation of Shares held in physical and demat form as on March 31, 2020

Particulars	Number of Shares	% of shares
Physical Segment	Nil	Nil
Demat Segment		
A. NSDL	4444786	30.3732
B. CDSL	10189101	69.6268
Total (A)+(B)	1,46,33,887	100

There are no outstanding GDRs/ADRs/Warrants/Convertible Instruments of the Company.

13. Distribution of Shareholding as on March 31, 2020

Holdin	g	Shareholde	ers	Shares Amoun	t
Rs.	- Rs.	Number	% of total	Rs.	% of total
1	100	0	0.00	0	0.00
101	500	0	0.00	0	0.00
501	1000	10	10.7526	10000	0.0683
1001	2000	8	8.6021	16000	0.1093
2001	3000	4	4.3010	12000	0.0820
3001	4000	3	3.2258	12000	0.0820
4001	5000	8	8.6021	40000	0.2733
5001	10000	15	16.1290	120000	0.8200
10001	And Above	45	48.3870	14423887	98.5649
Grand	Total	93	100.0000	146338870	100.0000

14. SHARE HOLDING PATTERN AND DISTRIBUTION OF SHAREHOLDINGS AS ON 31ST MARCH, 2019

Category	Number of Shares held	% of Shareholding
1. Promoters	7913315	54.08%
2. Mutual Funds	Nil	Nil
3.Banks, FI, Insurance	Nil	Nil
Companies		
4. Private bodies Corporate	3471000	23.72%
5. Clearing Members	Nil	Nil
6. HUF	863443	5.90%
7. Non-Resident Indians	Nil	Nil
8. Indian Public	2386129	16.30%





15. SHARE PRICE DATA

The monthly high and low prices and volumes of shares of the Company at BSE Limited (BSE) for the year ended March 31, 2020 are as under:

Month	BSE				
WOTH	High (Rs.)	Low (Rs.)	Volume (Nos.)		
Apr-19	78.95	70	34000		
May-19	74	46	15000		
Jun-19	47	27.30	22000		
Jul-19	30.05	24.50	21000		
Aug-19	24.50	23.30	7000		
Sep-19	24.50	24.50	50000		
Oct-19	24.50	24.50	50000		
Nov-19	23	20.95	117000		
Dec-19	25.45	19.20	153000		
Jan-20	22.70	18.20	236000		
Feb-20	22.10	22.10	18000		
Mar-20	24.80	16.20	25000		
Closing Share Price as on March 31, 2020 (In Rs.) 23.95					

1. Details of last three Annual General Meetings Held:

Particulars	FY 2016-17	FY 2017-18	FY 2018-19
Day	Tuesday	Thursday	Monday
Date	21 st September,2017	20 ¹¹ September,2018	23 rd September,2019
Time	11:00 A.M.	02:00 P.M.	01:00 P.M.
Venue	9 to 9 Sapphire Banquet Hall, Nutan Plaza, Bandar Bagicha,Patna- 800001, Bihar.		9 to 9 Sapphire Banquet Hall, Nutan Plaza, Bandar Bagicha,Patna- 800001, Bihar.
Special Resolution	1(One) Whole Time Director Appointment	-	-

MEANS OF COMMUNICATION TO SHAREHOLDERS

Effective communication of information is an essential component of Corporate Governance. It is a process to share information, thoughts, ideas and plans to all stakeholders which promotes management-shareholder relations. The company regularly interacts with shareholders through multiple channel of communication such as results, announcement, annual report media releases, Company's website.

- 1. The Unaudited half yearly results are have not been announced within forty-five days of the close of the half year. It has been announced after the forty-five days. The audited annual results are announced within sixty days from the closure of the financial year as per the requirement of the Listing Regulation.
- 2. The approved financial results are forthwith sent to the stock exchange and displayed on the Company's websitewww.adityaconsumer.com
- 3. Managerial Discussion and Analysis forms part of the Annual Report, which is sent to the Shareholders of the Company.
- 4. The half yearly results, Shareholding pattern, quarterly/half yearly/yearly compliances and all other corporate communication to the stock exchange viz. BSE Limited of India are filed electronically. The Company has complied with filing submissions through BSE's Listing Centre.

SHARE TRANSFER SYSTEM

As all the shares are held in dematerialized mode, the transfer takes place instantaneously between the transferor,

transferee and Depository Participant through electronic debit/credit of the accounts involved. In compliance with the

Listing Regulation, a Practicing Company Secretary carries out audit of the system and a certificate to that effect is issued.



NOMINATION

Nomination facility in respect of shares held in electronic form is available with the Depository Participants as per the bye-laws and business rules applicable to NSDL and CDSL. Nomination form can be obtained from the Company's Registrar and Transfer Agent.

SERVICE OF DOCUMENT THROUGH ELECTRONIC MODE

As a part of Green Initiatives, the members who wish to receive the notice/documents through e-mail, may kindly intimate their e-mail address to the Company's Registrar and Transfer Agent, Cameo Corporate Services Limited





MD/CFO CERTIFICATION TO THE BOARD

To,
The Board of Directors
Aditya Consumer Marketing Limited

We the undersigned, in our respective capacity as Managing Director and Chief Financial Officer of **Aditya Consumer Marketing Limited** ("the Company") to the best of our knowledge and belief certify that:

- a) We have reviewed Financial Statements and the Cash Flow Statement for the Financial Year ended March 31, 2020 and that to the best of our knowledge and belief, we state that:
 - These statements do not contain any materially untrue statements or omit any material fact or contain any statements that might be misleading;
 - (ii) These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b) We further state that to the best of our knowledge and belief, there are no transactions entered into by the Company during the year, which are fraudulent, illegal or violative of the Company's Code of Conduct.
- c) We hereby declare that all the members of the Board of Directors and Executive Committee have confirmed compliance with the Code of Conduct as adopted by the Company.
- d) We are responsible for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting of the Company and have disclosed to the Auditors and Audit Committee, deficiencies in the design or operation of internal controls, if any, of which we are aware and the steps we have taken or proposed to take to rectify these deficiencies.
- We have indicated, based on our most recent evaluation, wherever applicable, to the Auditors and the Audit Committee:
 - (i) significant changes, if any, in internal control over financial reporting during the year;
 - (ii) significant changes, if any, in accounting policies during the period and that the same have been disclosed in the notes to the financial statements; and
 - (iii) Instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having significant role in the Company's internal control system over the financial reporting.

By Order of the Board of Directors

For Aditya Consumer Marketing Limited

Anil Kumar Singh Chief Financial Officer Yashovardhan Sinha Chairman & Managing Director DIN: 01636599



AUDITOR'S CERTIFICATE OF COMPLIANCE WITH THE CORPORATE GOVERNANCE

To the Members, Aditya Consumer Marketing Limited

We have examined the compliance of conditions of Corporate Governance by **Aditya Consumer Marketing Limited** for the year ended 31st March, 2020 as stipulated in Chapter IV of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 pursuant to the Listing Agreement of the said Company with the Stock Exchanges. (The Members hereby noted that according to the SEBI (LODR) Regulations, 2015 the company (being a SME Listed Company of BSE Ltd) is exempted from the compliance of corporate governance requirements as provided under regulations 17 to 27 and clauses (b) to (i) of sub-regulation (2) of regulation 46 and para C, D and E of Schedule V.)

The Compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination has been limited to a review of the procedures and implementation thereof adopted by the Company for ensuring compliance with the conditions of Corporate Governance as stipulated in the said Clause. It is neither an audit nor an expression of opinion on the Financial Statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Chapter IV of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We further state that such compliance is neither as assurance as to the further viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Yours Faithfully
For **O.P.Tulsyan& Co.**Chartered Accountants

Sanjay Kumar Agarwal Partner Firm's registration No. 500028N Membership No. 044173 of 1990



<u>CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS</u> (Pursuant to Regulation 34(3) and Schedule V Para C clause (10)(i) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

To
The Members of
Aditya Consumer Marketing Limited
Lower Ground & Ground Floor, Aditya House
M-20, Road No.26, S.K.Nagar
Patna-800001
Bihar

I have examined the relevant registers, records, forms, returns and disclosures received from the Directors of "Aditya Consumer Marketing Limited" having CIN L52190BR2002PLC009872 and having registered office at Lower Ground & Ground Floor, Aditya House, M-20, Road No.26, S.K.Nagar, Patna-800001,Bihar, India (hereinafter referred to as 'the Company') produced before me by the Company for the purpos e of issuing this Certificate, in accordance with Regulation 34(3) read with Schedule V Para-C Sub clause 10(i) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In my opinion and to the best of my information and according to the verifications (including Directors Identification Number (DIN) status at the portal www.mca.gov.in) as considered necessary and explanations furnished to me by the Company & its officers, I hereby certify that none of the Directors on the Board of the Company as stated below for the Financial Year ending on 31 st March, 2020 have been debarred or disqualified from being appointed or continuing as Directors of companies by the Securities and Exchange Board of India, Ministry of Corporate Affairs, or any such other Statutory Authority.

Sr. No.	Name of Director	DIN	Date of appointment in Company
1.	Yashovardhan Sinha	01636599	31/03/2009
2.	Sunita Sinha	01636997	28/08/2017
3.	Vandana Sinha	01671087	25/07/2002
4.	Meena Sharma	02004554	27/06/2004
5.	Chandra Shekhar Prasad Gupta	07552757	24/06/2016
6.	Ravi Prakash chamria	01113278	24/06/2016

Ensuring the eligibility of for the appointment / continuity of every Director on the Board is the responsibility of the management of the Company. My responsibility is to express an opinion on these, based on our verification. This certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Place: Patna
Date: 02nd, September, 2020

Name Of Company Secretary
Ekta Kumari

ACS No.: 43392 C.P. No.: 16109 UDIN-A043392B000647369

Independent Auditors' Report to members of

Aditya Consumer Marketing Limited

Report on the Financial Statements

We have audited the accompanying financial statements of **Aditya Consumer Marketing Limited** ("the Company"), which comprise the balance sheet as at 31st March 2020, and the statement of profit and loss, statement of cash flows for the year then ended, and notes to the financial statements, including a summary of the significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013 ("Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March 2020, and profit & loss account and cash flows for the year ended on that date.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Description of Key Audit Matter

During the course of audit, we observed the following issues, which in our opinion classify to be Key Audit Matter. The issues were discussed with the management and their explanations are duly incorporated here in under.

Valuation of inventory has been done after excluding the tax component contained therein. However basis of exclusion of GST is not explained anywhere. Any error in such computation will adversely affect the financial health.

How our audit addressed the key audit

matters Our audit procedures included

- Evaluation of method for ascertaining the tax component
- Obtaining and understanding of the system employed by the company for ascertaining the tax component
- Tested sample of contracts executed as such.

Based on the above work performed, we found the management judgment of exclusion of tax component in inventory held by it appears to be reasonable.

Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the

preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing, specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that

give a true and fair view in order to design audit procedures that are appropriate in the circumstances.

An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- i. in the case of the **Balance Sheet**, of the state of affairs of the Company as at **31st March**, **2020**;
- ii. in the case of the Statement of Profit and Loss, of the **profit** of the Company for the year ended on that date; and
- iii. in the case of the Cash Flow Statement, of the **cash flows** of the Company for the year ended on that date.

Report on Other Legal and Regulatory Requirements

As required by the Companies (Auditor's Report) Order, 2015 (the "Order") issued by the Central Government in terms of Sub section 11 of Section 143 of The Companies Act, 2013, we give in the Annexure a statement on the matters specified in paragraphs 3 and 4 of the Order.

As required by Section 143(3) of the Act, we report that:

- (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- (c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- (d) In our opinion, the Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- (e) On the basis of the written representations received from the directors as on **31st March**, **2020** taken on record by the Board of Directors, none of the directors is disqualified as on **31st March**, **2020** from being appointed as a director in terms of Section 164(2) of the Act.
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, the same appear to be satisfactory.
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. the Company does not have any pending litigations which would impact its financial position.

- ii. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
- iii. there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

For O.P. Tulsyan & Co Chartered Accountants Firm Reg No 500028N

Place: Patna

Date: 03rd September, 2020

Ca Sanjay Kumar Agarwal

Partner Membership No 044173 of 1990

Annexure to the Auditors' Report

The Annexure referred to in our report to the members of **Aditya Consumer Marketing Limited** ('The Company') for the year ended **31st March, 2020** (in terms of the Companies Auditor's Report Order, 2016 dated 29.03.2016 issued by Ministry of Corporate Affairs.).

We report that:

1.

(a) Whether the company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets;

"Yes"

(b) Whether these fixed assets have been physically verified by the management at reasonable intervals; whet her any material discrepancies were noticed on such verification and if so, whether the same have been properly dealt with in the books of account;

"Yes"

(c) Whether the title deeds of immovable properties are held in the name of the company. If not, provide the details thereof

"Yes"

2.

(a) Whether physical verification or inventory has been conducted at reasonable intervals by the management and whether any material discrepancies were noticed and if so, whether they have been properly dealt with in the books of account

"Yes, No, Not Applicable"

3. Whether the company has granted any loans, secured or unsecured to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Companies Act. If so,

"No"

(a) whether the terms and conditions of the grant of such loans are not prejudicial to the company's interest;

"Not Applicable"

(b) whether the schedule of repayment of principal and payment of interest has been stipulated and whether the repayments or receipts are regular;

"Not Applicable"

(c) if the amount is overdue, state the total amount overdue for more than ninety days, and whether reasonable steps have been taken by the company for recovery of the principal and interest;

"Not Applicable"

4. In respect of loans, investments, guarantees, and security whether provisions of section 185 and 186 of the Companies Act, 2013 have been complied with. If not, provide the details thereof.

"Yes, Not Applicable"

5. In case, the company has accepted deposits, whether the directives issued by the Reserve Bank of India and the provisions of sections 73 to 76 or any other relevant provisions of the Companies Act, 2013 and the rules framed there under, where applicable, have been complied with? If not, the nature of such contraventions be stated; If an order has been passed by Company Law Board or National Company Law Tribunal or Reserve Bank of India or any court or any other tribunal, whether the same has been complied with or not?

"No, Not Applicable"

6. Whether maintenance of cost records has been specified by the Central Government under sub-section (1) of section 148 of the Companies Act, 2013 and whether such accounts and records have been so made and maintained.

No, Not Applicable

7.

(a) Is the company regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of customs, duty of excise, value added tax, cess and any other statutory dues with the appropriate authorities and if not, the extent of the arrears of outstanding statutory dues as at the last day of the financial year concerned for a period of more than six months from the date they became payable, shall be indicated.

"Generally yes, except in certain cases where the same were deposited by the company during the currency of audit. However, such default has not exceeded six months"

(b) Where dues of income tax or sales tax or service tax or duty of customs or duty of excise or value added tax have not been deposited on account of any dispute, then the amounts involved and the forum where dispute is pending shall be mentioned. (A mere representation to the concerned Department shall not constitute a dispute).

"No, Not Applicable"

8. Whether the company has defaulted in repayment of loans or borrowing to a financial institution, bank, Government or dues to debenture holders? If yes, the period and the amount of default to be reported (in case of defaults to banks, financial institutions, and Government, lender wise details to be provided).

"No, Not Applicable"

9. Whether moneys raised by way of initial public offer or further public offer (including debt instruments) and term loans were applied for the purposes

for which those are raised. If not, the details together with delays or default and subsequent rectification, if any, as may be applicable, be reported;

"Yes, Not Applicable"

10. Whether any fraud by the company or any fraud on the Company by its officers or employees has been noticed or reported during the year; If yes, the nature and the amount involved is to be indicated;

"No, Not Applicable"

11. Whether managerial remuneration has been paid or provided in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Companies Act? If not, state the amount involved and steps taken by the company for securing refund of the same;

"Yes, Not Applicable"

12. Whether the Nidhi Company has complied with the Net Owned Funds to Deposits in the ratio of 1: 20 to meet out the liability and whether the Nidhi Company is maintaining ten per cent unencumbered term deposits as specified in the Nidhi Rules, 2014 to meet out the liability;

"Not Applicable"

13. Whether all transactions with the related parties are in compliance with sections 177 and 188 of Companies Act, 2013 where applicable and the details have been disclosed in the Financial Statements etc., as required by the applicable accounting standards;

"Yes"

14. Whether the company has made any preferential allotment or private placement of shares or fully or partly convertible debentures during the

year under review and if so, as to whether the requirement of section 42 of the Companies Act, 2013 have been complied with and the amount raised have been used for the purposes for which the funds were raised. If not, provide the details in respect of the amount involved and nature of noncompliance;

"No, Not Applicable"

15. Whether the company has entered into any non-cash transactions with directors or persons connected with him and if so, whether the provisions of section 192 of Companies Act, 2013 have been complied with;

"No, Not Applicable"

16. Whether the company is required to be registered under section 45-IA of the Reserve Bank of India Act, 1934 and if so, whether the registration has been obtained.

"No, Not Applicable"

For O.P. Tulsyan & Co Chartered Accountants Firm Reg No 500028N

Place: Patna

Date: 03rd September, 2020

Ca Sanjay Kumar Agarwal
Partner
Membership No 044173 of 1990
UDIN-20044173AAAABA8189

Annexure "B" to the Auditors' Report

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **Aditya Consumer Marketing Limited** ("the Company") as of **31**_{st} **March 2020** in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of

changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at $31_{\rm st}$ March 2020, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For O.P. Tulsyan & Co Chartered Accountants Firm Reg No 500028N

Place: Patna

Date: 03rd September, 2020

Ca Sanjay Kumar Agarwal
Partner
Membership No 044173 of 1990
UDIN-20044173AAAABA8189

Aditya Consumer Marketing Limited Balance Sheet as at 31st March

Particulars	Note No.	2020	2019
A EQUITY AND LIABILITIES 1 Shareholders' funds			
(a) Share capital	3	146,338,870.00	146,338,870.00
(b) Reserves and surplus	4	115,563,647.32	111,811,945.51
(c) Money received against share warrar	nts	-	-
2 Share application money pending allotm	ent	-	-
3 Non-current liabilities			
(a) Long-term Borrowings	5	43,989,583.15	25,354,019.44
(b) Deferred tax liabilities (net)	6	7,085,362.00	6,982,975.00
(c) Other long-term liabilities	7	600,000.00	600,000.00
(d) Long-term provisions	8	-	-
4 Current liabilities			
(a) Short-term borrowings	9	42,671,244.93	49,480,629.27
(b) Trade payables			
(i) total outstanding dues of micro			
enterprises and small enterprises			
(i) total outstanding dues of creditors	10	20,547,710.63	12,449,990.63
other than micro enterprises and small			
enterprises			
(c) Other current liabilities			
(d) Short-term provisions	12	1,333,689.00	12,955,822.00
ТОТ	AL .	378,130,107.03	365,974,251.85
B ASSETS			
1 Non-current assets			
(a) Fixed assets	13		
(i) Tangible assets	15	192,244,149.49	165,881,363.49
(ii) Intangible assets		-	-
(iii) Capital work-in-progress		_	-
(iv) Intangible assets under developm	nent	-	_
(v) Fixed assets held for sale		-	_
(b) Non-current investments	14	-	-
(c) Deferred tax assets (net)	6	-	-
(d) Long-term loans and advances	15	-	-
(e) Other non-current assets	16	1,400,000.00	2,100,000.00
2 Current assets			
(a) Current investments	17	-	-
(b) Inventories		107,415,727.87	105,868,363.28
(c) Trade receivables	18	4,639,035.14	4,994,575.14
(d) Cash and cash equivalents	19	30,728,955.30	35,405,131.36
(e) Short-term loans and advances	20	41,702,239.23	51,724,818.58
(f) Other current assets	21	-	
ТОТ	AL .	378,130,107.03	365,974,251.85
		-	-

 $Please \ see \ accompanying \ notes \ forming \ part \ of \ the \ financial \ statements$

For and on behalf of the Board of Directors L52190BR2002PLC009872

In terms of our report attached.

For O.P. Tulsyan & Co Chartered Accountants

Ca Sanjay Kumar Agarwal		Yashovardhan Sinha (Mg. Director)	Meena Sharma (Director)
Partner Membership No 044173	DIN:	01636599	02004554

Place : Patna

Date:03rd September, 2020

Anil Kumar Singh Hridaya Narayan
Tiwari
(Chief Financial Officer) (Company Secretary)

Aditya Consumer Marketing Limited Statement of Profit and Loss for the year ended on 31st March

	Particulars	Note No.	2020	2019
A	CONTINUING OPERATIONS			
1	Revenue from operations (gross) Less: Taxes		931,225,191.47 -97,957,635.50	841,782,292.45 -72,832,036.48
	Revenue from operations (net)		833,267,555.97	768,950,255.97
2	Other income	23	1,371,855.00	1,036,936.00
3	Total revenue (1+2)		834,639,410.97	769,987,191.97
5	Expenses (a) Cost of materials consumed (b) Purchases of stock-in-trade (net of taxes) (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade (d) Employee benefits expense (e) Finance costs (f) Depreciation and amortisation expense (g) Operating & Other expenses Total expenses Profit / (Loss) before exceptional and extraordinary items and tax (3 - 4) Exceptional items - Exceptional items Sub Total	24 26 25	567,091,971.96 -1,547,364.59 145,255,404.00 7,159,448.61 18,637,214.00 73,774,781.18 810,371,455.16 24,267,955.81 -19,080,170.00 -19,080,170.00	567,726,582.00 -12,317,030.28 87,440,847.43 7,568,182.64 14,362,214.00 54,399,571.00 719,180,366.79 50,806,825.18
7	Profit / (Loss) before extraordinary items and tax $(5 + \underline{6})$		5,187,785.81	50,806,825.18
8	Extraordinary items		-	-
9	Profit / (Loss) before $\tan (7 + 8)$		5,187,785.81	50,806,825.18
10	Tax expense: (a) Current tax expense for current year (b) (Less): MAT credit (where applicable) (c) Current tax expense relating to prior years (d) Excess Provision (e) Net current tax expense (f) Deferred tax		1,333,689.00 102,387.00 1,436,076.00	12,955,822.00 - - - - - 1,101,529.00 14,057,351.00
11	Profit/(Loss) from continuing operations (9 ± 10)		3,751,709.81	36,749,474.18

Statement of Profit and Loss for the year ended

Particulars	Note No.	2020	2019
B DISCONTINUING OPERATIONS			
12.i Profit / (Loss) from discontinuing operations (before tax)		-	-
12.i Gain / (Loss) on disposal of assets / settlement of liabilities attributable to the discontinuing operations		-	-
12.ii Add / (Less): Tax expense of discontinuing operations		-	-
(a) on ordinary activities attributable to the discontinuing operations (b) on gain / (loss) on disposal of assets /		-	-
settlement of liabilities			
13 Profit / (Loss) from discontinuing operations (12.i <u>+</u> 12.ii <u>+</u> 12.iii)		-	-
C TOTAL OPERATIONS			
14 Profit / (Loss) for the year $(11 + \underline{13})$		3,751,709.81	36,749,474.18
15.i Earnings per share (of Rs 10/- each): (a) Basic			
(i) Continuing operations		0.26	2.51
(ii) Total operations		0.26	2.51
(b) Diluted			·
(i) Continuing operations		0.26	_
(ii) Total operations		0.26	2.51
15.i Earnings per share (excluding extraordinary items) (of Rs 10/- each):			
(a) Basic (i) Continuing operations		0.26	2.51
(ii) Total operations		0.26	2.51
(b) Diluted		0.20	2.01
(i) Continuing operations		0.26	2.51
(ii) Total operations		0.26	2.51
Please see accompanying notes for	ming par	t of the financial state	ements
	Eon	and on behalf of the B	oard of Directors
In terms of our report attached. For O.P. Tulsyan & Co	FOI	L52190BR2002PL	
Chartered Accountants			
		Yashovardhan Sinha	Meena Sharma
		(Mg. Director)	(Director)
Ca Sanjay Kumar Agarwal Partner Membership No 044173	DIN:	01636599	02004554
Place :Patna			
Date:03rd September, 2020		Anil Kumar Singh	Hridaya Narayan Tiwari

(Chief Financial Officer)

(Company Secretary)

Aditya Consumer Marketing Limited

Cash Flow Statement for the year ended on 31st March

	2020 Rs P	2019 Rs P
Cash flows from operating activities	N31	1131
Profit before taxation	5,187,785.81	50,806,825.18
Adjustments for:	5,251,1000	00,000,000
Depreciation	18,637,214.00	14,362,214.00
Investment income	-1,371,855.00	-1,036,936.00
Interest expense	7,159,448.61	7,568,182.64
IPO expense W/off	700,000.00	700,000.00
Profit / (Loss) on the sale of plant & equipment	-	-
Working capital changes:		
(Increase) / Decrease in trade and other receivables	10,378,119.35	-4,403,036.60
(Increase) / (Decrease) in inventories	-1,547,364.59	-12,317,030.28
Increase / (Decrease) in trade payables	1,288,335.66	-11,048,363.18
Cash generated from operations	40,431,683.84	44,631,855.76
Interest paid	-7,159,448.61	-7,568,182.64
Income taxes paid	-12,955,830.00	-12,688,111.76
Creation of MAT/(Reversal)	-	-687,262.24
Dividends paid	-	<u>-</u>
Net cash from operating activities	20,316,405.23	23,688,299.12
Cash flows from investing activities		
Business acquisitions, net of cash acquired	-	-
Purchase of property, plant and equipment	-45,000,000.00	-22,928,837.13
IPO Issue Expenses	-	-
Proceeds from sale of equipment	-	74,634.00
Acquisition of portfolio investments	-	-
Investment income	1,371,855.00	1,036,936.00
Net cash used in investing activities	-43,628,145.00	-21,817,267.13
Cash flows from financing activities		
Proceeds from issue of share capital/share premium	_	_
Proceeds from / (Payment of) long-term borrowings	18,635,563.71	-15,150,249.67
Net cash used in financing activities	18,635,563.71	-15,150,249.67
Net increase in cash and cash equivalents	-4,676,176.06	-13,279,217.68
Cash and cash equivalents at beginning of period	35,405,131.36	48,684,349.04
Cash and cash equivalents at end of period	30,728,955.30	35,405,131.36

Please see accompanying notes forming part of the financial statements

For and on behalf of the Board of Directors

In terms of our report attached.

For O.P. Tulsyan & Co Chartered Accountants L52190BR2002PLC009872

	Yashovardhan Sinha (Mg. Director)	Meena Sharma (Director)
Ca Sanjay Kumar Agarwal	01636599	02004554
Membership No 044173		
Place :Patna		
Date :03rd September, 2020		
	Anil Kumar Singh	Hridaya Narayan Tiwari
	(Chief Financial Officer)	(Company Secretary)

Aditya Consumer Marketing Limited Notes to Financial Statements for the year ended 31 March , 2020

A. Equity Share Capital

Rs_____P

Balance at the beginning of the reporting period Add: Fresh Allottment of shares Balance at the end of the reporting period 146,338,870.00 -146,338,870.00

				Reserv	es & Surplu	S								
B. Other Equity	Share Application Money pending for Allottment	Equity Component of Compound Finacial Instruments	-	Securities Premium Reserve	Other Reserves	Retained Earnings	Debt instruments through Other Comprehensive Income	Equity instruments through Other Comprehensi ve Income	Effective Portion of Cash Flow Hedges	Revaluat ion surplus	Exchange differences on translating the financial statements of a foreign operation	Other items of Comprehen sive Income	Money received against share warrants	Total
Balance at the														
beginning of the reporting														
period	-	-	-	-	-	111,811,945.51	-	-	-	-	-	-	-	111,811,945.51
Changes in the accounting policy or prior period errors	-	-	-	-	-	-	-	-	_	-	-	-	-	-
Restated Balance at the beginning of the reporting														
period Total Comprehensiv e Income for	-	-	-	-	-	-	-	-	-	-	-	-	-	-
the year	-	-	-	-	-	3,751,709.81	-	-	-	-	-	-	-	3,751,709.81
Dividends Transferred to retained	-	-	-	-	-	-	-	-	-	-	-	-	-	-
earnings	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Any other														
changes	-	-	-	-	-	-8.00	-	-	-	-	-	-	-	-8.00
Balance at the end of the reporting														
period	-	-	-	-	-	115,563,647.32	-	-	-	-	-	-	-	115,563,647.32

Aditya Consumer Marketing Limited Notes to Financial Statements for the year ended 31 March , 2020

1.00 Corporate information

The Company was incorporated on 25th July, 2002. The Company Identification Number (CIN) allotted to the Company is L52190BR2002PLC009872. The Company is engaged in establishment and operation of Departmental Stores, Super Market retailing in consumer items, Food & Beverages (Restaurants) and Services (Salon).

2.00 Significant accounting policies

a. Basis of preparation of financial statements:

The financial statements are prepared under the historical cost convention, on an accrual basis of accounting in accordance with the accounting principles generally accepted in India ('Indian GAAP') and comply with the Companies (Accounting Standards) Rules, 2014 (as amended) and relevant provisions of Companies Act, 2013('the Act').

b. Use of estimates:

The preparation of the financial statements requires the management of the Company to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosures relating to the contingent liabilities as at the date of financial statements and reported amounts of income and expenditure during the period. Examples of such estimates include provisions for doubtful trade receivables and advances, employee benefits, provision for income taxes, impairment of assets and useful lives of fixed assets.

c. Fixed assets

Fixed assets are stated at cost of acquisition or construction, less accumulated depreciation/ amortization, disposals and impairment loss, if any. Cost includes inward freight, duties, taxes and all incidental expenses incurred to bring the assets to their present location and condition.

The Company has no intangible assets in the nature of Goodwill or Misc. Expenditure.

The Company have no jointly owned assets.

Costs of borrowing related to the acquisition or construction of fixed assets that are attributable to the qualifying assets are capitalised as part of the cost of such asset. All other borrowing costs are recognized as expenses in the periods in which they are incurred.

d. Depreciation/amortization

Depreciation is the systematic allocation of the depreciable amount of an asset over its useful life. The depreciable amount of an asset is the cost of an asset or other amount substituted for cost, less its residual value. The useful life of an asset is the period over which an asset is expected to be available for use by an entity, or the number of production or similar units expected to be obtained from the asset by the entity.

Though the useful life of the assets owned by company have been considered at the lives suggested in Part C of Schedule II of The Companies Act, 2013, some exceptions have been made in the useful life of computer, furniture and fixtures and plants including kitchen equipments, which have been taken on higher side.

e. Impairment

At each Balance Sheet date, the Company reviews carrying amounts of its fixed assets to determine whether there is any indication that those assets suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. The recoverable amount is the higher of an asset's net selling price and value in use. In assessing the value in use, the estimated future cash flows expected from the continuing use of the asset and from its ultimate disposal are discounted to their present values using a pre-determined discount rate that reflects the current market assessments of the time value of money and risks specific to the asset.

f. Operating leases

The Company has no Lease arrangements where the risk and rewards incidental to ownership of an asset substantially vest with the lessor and classified as operating leases.

Rental income and rental expenses, if any, on assets given or obtained under operating lease arrangements are recognized on a straight line basis over the term of the lease.

The initial direct costs relating to operating leases, if any, are recorded as expenses as they are incurred.

g. Investments

The company has no Long-term investments.

Current investments is not comprising of investments in mutual funds.

h. Inventories

Inventories, if any, are valued at the lower of cost or net realizable value. Cost includes all expenses incurred to bring the inventory to its present location and condition. Cost is determined on a weighted average basis.

i. Employee Benefits

- (i) Short term employee benefits: The undiscounted amount of short term employee benefits expected to be paid in exchange for services rendered by employees is recognized during the period when the employee renders the service. These benefits include compensated absences such as paid annual leave and performance incentives payable within twelve months.
- (ii) Post employment benefits: Contributions to defined contribution retirement benefit schemes are recognized as expenses when employees have rendered services entitling them to the contributions.

For defined benefit schemes, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognized in full in the Statement of Profit and Loss for the period in which they occur. Past service cost is recognized immediately to the extent that the benefits are already vested, and otherwise is amortized on a straight-line basis over the average period until the benefits become vested.

The retirement benefit obligation recognized in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognized past service cost, and as reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to past service cost, plus the present value of available refunds and reductions in future contributions to the scheme.

j. Revenue recognition

The Revenues has been recognised in the situation when no significant uncertainty exists regarding the amount of consideration that will be derived from rendering the service.

As per the applicable accounting standard, figures for sales & purchases have been reported net of GST and applicable taxes.

Interest on deposits is recognized on accrual basis.

k. Taxation

(i) Current tax expense is determined in accordance with the provisions of the Income Tax Act, 1961. Deferred tax assets and liabilities are measured using the tax rates, which have been enacted or substantively enacted at the balance sheet date. Deferred tax expense or benefit is recognized on timing differences being the differences between taxable incomes and accounting incomes that originate in one period and are capable of reversing in one or more subsequent periods.

- (ii) In the event of unabsorbed depreciation and carry forward of losses, deferred tax assets are recognized only to the extent that there is virtual certainty that sufficient taxable income will be available to realize these assets. In other situations, deferred tax assets are recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available to realize these assets.
- (iii) Provision for current income taxes and advance taxes paid in respect of the same jurisdiction are presented in the balance sheet after offsetting on an assessment year basis.

l. Foreign currency transactions and translations:

The company has not entered ino any foreign exchange transaction during the period under review.

m. Earnings per share

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders (after deducting preference dividends and attributable taxes, wherever applicable) by the weighted average number of equity shares outstanding during the year. The weighted average number of equity shares outstanding during the year is adjusted for events, if any, of bonus issue to existing shareholders and share split.

n. Contingent liabilities and provisions

Provisions are recognized in respect of present probable obligations, the amount of which can be reliably estimated. Contingent Liabilities are disclosed in respect of possible obligations, if any, that may arise from past events whose existence and crystallization is confirmed by the occurrence or non-occurrence of one or more uncertain future events not within the control of the Company.

o. Derivative financial instruments

The company does not deal in Derivative Financial Instruments.

3.00 Share Capital

	2020	2019
	RsP	RsP
a. Authorised	150,000,000.00	150,000,000.00
b. No of Issued, Subscribed and Paid up Equity Shares of Rs 10/- each	15,000,000.00	15,000,000.00

a. Authorised Capital

The Authorised Capital of the company has not been enhanced during the year under review

There was no fresh issue of shares in the Issued, Subscribed and Paid up share capital of the Company during the current year.

c. Terms/ rights attached to equity shares

The Company has only one class of equity shares with a face value of Rs 10/- per share. Each shareholder of equity shares is entitled to one vote per share at any General Meeting of Shareholders. The Company declares and pays dividends in Indian rupees, considering the profitability and cash flow requirements. The dividend if any proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

The Board of Directors have not recommended any dividend for the year ended 31st March 2020.

d. The following table sets forth information regarding shareholding of **5%** or more in the Company:

Name of Share Holder (% of Shareholding)	31-Mar-20	31-Mar-19
Yashovardhan Sinha (21.96%)	3214086	3214086
Ajay kumar HUF (5.64%)	825443	825443
Rashi Vardhan (5.61%)	821429	821429
Angad Kumar (5.47%)	800000	800000
Rinu Sinha (7.48%)	1095129	1095129
Sunita Sinha (15.75%)	2304929	2304929
Fancos Trademart Private Limited (7.15%)	1046000	1046000
Ways Vinimay Pvt Ltd (5.18%)	758000	758000
Reserves and surplus		
	2020	2019
	RsP	RsP
Surplus in Statement of Profit and Loss		
Opening Balance	111,811,945.51	75,749,733.57
Add : Profit for the year	3,751,709.81	36,749,474.18
Less: Short Provision for IT Last Year	-8.00	-282,714.00
Add: Share Premium	-	-
Add/(Less) : Creation /(Reversal) of MAT	-	-404,548.24
Closing Balance	115,563,647.32	111,811,945.51

2020		2019	
RsI	P	Rs	P
30,223,01	8.00		-
10,892,43	7.00	20,568	,930.00
1,213	3.00	42,	317.00
	-	59	,634.00
1,742,483	3.032,63	5,747.72	
45,517	7.02101,	166.04	
63,767	7.10124,	474.77	
1,021,148	3.001,82	1,749.91	
43,989,58	3.15	25,354	,019.44
	Rsl 30,223,011 10,892,43 1,213 1,742,483 45,511 63,761 1,021,148	RsP 30,223,018.00 10,892,437.00 1,213.00 - 1,742,483.032,63 45,517.02101, 63,767.10124,	RsP RsP 30,223,018.00 10,892,437.00 20,568 1,213.00 42, - 59 1,742,483.032,635,747.72 45,517.02101,166.04 63,767.10124,474.77 1,021,148.001,821,749.91

Cash Credit Limit (Hypo.) from a Scheduled Bank against hypothecation of Stock in trade and other current assets. Also Guaranteed by the directors of the company in their personal capacity.

The relevant charge has already been registered with the Ministry of Corporate Affairs on the website maintained by them.

6.00 Deferred tax liabilities (net)

	2020	2	019
	RsP	Rs	P
Deferred tax liability arising out of timing			
differences on:			
Difference between Accounting & Tax Dep	3	93,796.00 4	,236,650.24
Total deferred tax liabilities (A)	393,796.	00 4,2	236,650.24
Deferred tax assets arising out of timing			
differences on:			
Provision for doubtful trade receivables		-	
Provision for Leave encashment		-	
Provision for Bonus		-	
Expenditure disallowed u/s. 40 (a) (ia)		-	
Unearned income and deferred revenues		-	
Intt received on provisional IT Assessment		-	
Revaluation loss on buyers credit Others		-	
		-	
Total deferred tax assets (B)		-	
Deferred tax liabilities (net) (A - B)	102,387.	00 1,	101,529.00
Opening Balance	6,982,975.	00 59	881,446.00
Deferred tax liabilities c/fd to Balance Sheet	7,085,362.		982,975.00
Described was madmined by the to Darance Smeet	7,005,302.	00 0,	704,773.00

^{*} Includes cheques issued to creditors/suppliers but not presented by them till the date of Balance Sheet.

7.00 Other long-term liabilities		
Sunita Sinha (ACRPS7311P)	2020 RsP 600,000.00 600,000.00	2019 RsP 600,000.00 600,000.00
8.00 Long term Provisions	2020	2019
A. Provision for Employees Provision for employee benefits (Refer note 24) Provision for Compensated absences Provision for Post-employment medical benefits Others (Pension and Super annuation)	RsP	RsP
B. Provision for contingencies (Refer note 33)	-	-
C. Others	<u> </u>	<u>-</u>
9.00 Other Short term borrowings	2020 RsP	2019 RsP
Cash Credit from Bank	42,671,244.93 42,671,244.93	49,480,629.27 49,480,629.27
10.00 Trade payables	2020 RsP	2019 RsP
Sundry Creditors TDS Payable Service Tax Payable EPF\ESIC Payable Salary Payable Audit Fee Payable	11,304,662.63 744,539.00 - 730,578.00 6,969,496.00 798,435.00 20,547,710.63	6,176,811.63 3,363,023.00 -38,850.00 582,834.00 1,671,881.00 694,291.00 12,449,990.63
11.00 Other current liabilities	2020 RsP	2019 RsP
Current maturities of long term borrowing (Refer note	-	_
5) Deferred revenues and advances (recd from customers)	-	
Interest accrued but not due on loans:	<u>-</u>	

12.00 Short-term provisions	2020 RsP	2019 RsP
Provision for Compensated absences Provision for Post-employment medical benefit Provision for Taxes	1,333,689.00 1,333,689.00	12,955,822.00 12,955,822.00
13.00 Fixed Assets As per Separate Sheet Attached	192,244,149.49 192,244,149.49	165,881,363.49 165,881,363.49
14.00 Non-Current Investments	2020 RsP	2019 RsP
Quoted Shares Unquoted Shares Government Securities	- - - -	- - -
15.00 Long Term Loans and Advances	2020 RsP	2019 RsP
Advance Franchisee Fee	-	-
16.00 Other Non-Current Assets	2020 RsP	2019 RsP
IPO Issue Expenses (to the extent not written off)	1,400,000.00	2,100,000.00
17.00 Current Investments	1,400,000.00 2020 RsP	2,100,000.00 2019 RsP

Current Investments

18.00 Trade Receivables (Unsecured)

18.00 Trade Receivables (Unsecured)		
	2020	2019
	RsP	RsP
i. Trade receivables outstanding for a period not		
 i. Trade receivables outstanding for a period not exceeding six months from the date they were due 		
-		
for payment		
Considered good	4,639,035.14	4,994,575.14
Doubtful	-	-
Less: Prov. for doubtful trade receivables	4 (00 00 4 4 4	-
=	4,639,035.14	4,994,575.14
ii. Other Receivables		
Considered good	-	-
Doubtful	-	-
Less: Prov. for doubtful trade receivables	-	-
<u>-</u>	-	-
	4,639,035.14	4,994,575.14
19.00 Cash & Bank Balances		
	2020	2019
	RsP	RsP
Cash and Cash Equivalents		
Cash on hand	18,420,791.03	14,546,005.00
Cheques on hand	-	-
Remittances in transit	_	_
In Bank accounts with scheduled banks	12,308,164.27	20,859,126.36
	12,000,101.27	20,000,120.00
Other Bank Balances		
Earmarked funds	_	_
_	30,728,955.30	35,405,131.36
=	, -,	,, -
20.00 Short Term Loans and Advances		
20.00 Short Term Boans and Mavanees	2020	2019
	RsP	RsP
Loans and Advances	30,856,423.23	34,918,637.58
MAT Credit	609,850.00	3,106,181.00
Advance Tax	10,000,000.00	13,500,000.00
TDS & TCS	235,966.00	200,000.00
100 & 160	41,702,239.23	51,724,818.58
=	11,702,237.23	31,724,010.30
21.00 Other Current Assets		
21.00 Other Current Assets	2020	2019
	RsP	RsP
Internat vaccive ble		
Interest receivable Others	-	-
- Outers	-	<u>-</u>
=	-	

$22.00\ \text{Revenue}$ from Operations for the current year includes Rs Nil (2019: Rs Nil) pertaining to previous years.

23.00 Other Income

23.00 Other Income	2020 RsP	2019 RsP
Interest on Bank Deposits Any Other Income	1,371,855.00	1,036,936.00
	1,371,855.00	1,036,936.00
24.00 Employee Benefits	2020	2019
	RsP	RsP
Salary not coverable under ESI & PF	20,339,363.00	16,763,084.43
Salary covered under ESI & PF	48,271,947.00	21,381,365.00
Salary covered under PF but not ESI	9,548,163.00	8,680,925.00
Staff welfare expenses	67,095,931.00	40,615,473.00
	145,255,404.00	87,440,847.43
25.00 Operating & Other Expenses		
Zoto operating a other Zinpenses	2020	2019
	RsP	RsP
Advertising and publicity	974,490.50	447,422.00
Auditor's remuneration and expenses	554,084.50	503,713.00
Commission	1,787,656.50	1,685,673.00
Conveyance	1,123,599.50	588,024.00
Donations	212,880.50	200,736.00
Light and power	15,075,611.00	11,465,830.77
Misc Consumables	2,006,039.00	1,514,417.08
Misc Expenses	623,020.00	398,887.15
Printing, postage and stationery	178,124.00	73,667.00
Rent	42,468,683.50	31,066,896.00
Telephone expenses	1,392,614.00	935,987.00
Travelling expenses	639,198.00	319,847.00
Vehicles Running Expenses	1,929,289.50	1,391,812.58
IPO Issue Expenses	700,000.00	700,000.00
Credit Card & Meal Coupons Commission	3,070,012.50	2,611,987.96
Office Expenses	1,039,478.18	494,670.46
	73,774,781.18	54,399,571.00
26.00 Finance Cost	2020	2019
	RsP	RsP
Interest on Loans	7,159,448.61	7,568,182.64
	7,159,448.61	7,568,182.64

27.00 Change in Inventories

	2020	2019
	RsP	RsP
Closing Stock	107,415,727.87	105,868,363.28
Less: Opening Stock	-105,868,363.28	-93,551,333.00
	1,547,364.59	12,317,030.28
Value of Inventory including GST stands at Rs	107,792,285.87	106,203,730.28

28.00 Employee Benefits

Defined Contribution Plan - Provident Fund:

The Company has subscribed to Provident Fund Scheme and as such has charged its contribution to the Statement of Profit and Loss.

Gratuity:

The Company acknowledges the efforts of its staff members who have put in their efforts for development and standing of the company. Such hard work cannot be compensated through any means but the company proposes to provide for Payment of Gratuity to those employees who have completed five years of their continuous service. A separate provision in this regard has been created by the company in terms of AS 15 issued by The Institute of Chartered Accountants of India

Medical Benefit:

The Company reimburses domiciliary and hospitalization expenses not exceeding specified limits incurred by eligible and qualifying employees and their dependent family members.

Pension Plan:

The Company has not subscribed to any pension plan.

29.00 Auditor's remuneration and expenses

	2020	2019	
	RsP	RsP	
Audit fees	554,084.50	503,713.00	
	554,084.50	503,713.00	

30.00 Earnings per share

	2020	2019	
	RsP	RsP	
Net Profit after tax attributable to the equity shareholders (A)	3,751,709.81	36,749,474.18	
No. of Shares at the beginning of Year Allottment during the year	14,633,887.00	14,633,887.00	
Number of equity shares outstanding at the end of	14,633,887.00	14,633,887.00	
the year			
Basic and diluted earnings per share (per equity share of Rs 10 each) (A/B)	0.26	2.51	

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31.00 Segmental Reporting (AS 17)

The Company operates in three reportable segments i.e. departmental stores (supermarket), food & beverges (resturants) and services (Salon).

The desired details as required by AS 17 is being appended separately.

32.00 Related Party Disclosures (AS 18)

As per Accounting Standard 18, the disclosures of transaction with the related parties where control exists and related parties with whom transaction have taken place and their relationships are enclosed as a separate annexure.

33.00 Operating Lease arrangements

The Company has no Lease arrangements where the risk and rewards incidental to ownership of an asset substantially vest with the lessor and classified as operating leases.

34.00 Provision for Contingencies

Not ascertained

35.00 Contingent Liabilities and Commitments

	2020	2019
	RsP	RsP
A. Contingent Liabilities		
Guarantees given on behalf of subsidiaries	-	-
Claims for taxes on income		
Income tax disputes where department is in	-	-
appeal against the Company		
Income tax disputes where company is in	-	-
appeal against the department		
Income tax disputes where the Company has a	-	-
favourable decision in other assessment years		
for the same issue		
Income tax disputes other than above	-	-
-	-	-

B. Commitments:		
Capital Commitments	-	-
Guarantees extended	-	-
Other Commitments	-	-
	-	-
36.00 Supplementary statutory information		
	2020	2019
	RsP	RsP

- a. Value of imports calculated on CIF basis (on accrual basis)
- b. Earnings in Foreign Currency
- c. Expenditure in foreign currency (on accrual basis)

37.00 Micro and Small Enterprises

According to information available with the management, on the basis of intimation received from suppliers regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act), the Company has no amount due to Micro and Small Enterprises under the said Act as at 31 March 2020

38.00 Disclosure as required under Regulation 36 of SEBI (LODR), is applicable to the company

39.00 Derivative Transactions are not applicable to the company

40.00 These financial statements have been prepared to comply with the Schedule III of the Companies Act, 2013 as appliable to the company under section 129 of the Act and the previous year figures have been regrouped and rearranged to make them comparable with that of the current year.

For and on behalf of the Board L52190BR2002PLC009872

	Yashovarshan Sinha (Mg. Director) 01636599	Meena Sharma (Director) 02004554	
Place: Patna	Anil Kumar Singh	Hridaya Narayan Tiwari	
Date:03rd September, 2020	(Chief Financial Officer)	(Company Secretary)	

Aditya Consumer Marketing Limited

Annexure to Note No. 32: Forming part of balance Sheet for the year ended 31st March, 2020

S.No.	Name of the Related Party	Relationship	Transaction	Nature of Transaction		
1	Yashovardhan Sinha	Managing Director	4,260,000.00	Director's Remuneration		
2	Yashovardhan Sinha	Managing Director	1,800,000.00	Rent		
3	Yashovardhan Sinha (HUF)	Karta of Yashovardhan Sinha (HUF)	1,712,784.00	Commission		
4	Sunita Sinha	Director	7,200,000.00	Director's Remuneration		
5	Nishant Prabhakar (HUF)	Son of Meena Sharma, (Karta of Nishant Prabhakar HUF)	583,430.00	Commission		
6	Meena Sharma	Director	840,000.00	Director's Remuneration		
7	Hridaya Narayan Tiwari	Company Secretary	335,000.00	Remuneration		
8	Anil Kumar Singh	Chief Financial officer	1,147,202.00	Remuneration		
9	Vandana Sinha	Director	1,035,000.00	Director's Remuneration		
10	Yosham Vardhan	Daughter of Yashovardhan Sinha	2,295,100.00	Professional Fee and		
				Remuneration		
11	Rashi vardhan	Daughter of Yashovardhan Sinha	5,895,700.00	Professional Fee and		
				Remuneration		
12	Nripendra Narain	Husband of Meena Sharma	840,000.00	Remuneration		
13	Pratush Prasanna	Son of Vandana Sinha	140,000.00	Remuneration		
14	Aditya Vision Limited	Concern in which management and/or shareholders are substantially interested	2,708,640.00	Sale/Purchase		

Aditya Consumer Marketing Limited Schedule of Fixed Assets as on 31.03.2020

	Gross Block				Accumulated Depreciation			Net Block		
Particulars	31st March 2019	Addition	Sales / Adjustments	31 st March, 2020	31st March 2019	Addition	Sales / Adjustments	31st March 2020	31st March 2019	31st March 2020
Tangible Fixed Assets										
Computer	62,637,173.17	7,500,000.00	-	70,137,173.17	23,313,538.00	5,896,160.00	-	29,209,698.00	39,323,635.17	40,927,475.17
Generator	10,318,007.00	-	-	10,318,007.00	3,549,429.00	532,277.00	-	4,081,706.00	6,768,578.00	6,236,301.00
Kitchen Equipments	9,340,359.00	23,796.60	-	9,364,155.60	2,416,826.00	521,212.00	-	2,938,038.00	6,923,533.00	6,426,117.60
Mobile	447,744.76	66,562.14	-	514,306.90	214,992.00	70,658.00	-	285,650.00	232,752.76	228,656.90
Furniture & Fixtures	142,067,210.02	37,196,601.26	-	179,263,811.28	33,984,793.00	10,768,167.00	-	44,752,960.00	108,082,417.02	134,510,851.28
Car	7,677,173.54	145,240.00	-	7,822,413.54	3,562,300.00	790,154.00	-	4,352,454.00	4,114,873.54	3,469,959.54
Motor Cycle	737,187.00	67,800.00	-	804,987.00	301,613.00	58,586.00	-	360,199.00	435,574.00	444,788.00
	233,224,854.49	45,000,000.00	-	278,224,854.49	67,343,491.00	18,637,214.00	-	85,980,705.00	165,881,363.49	192,244,149.49
Intangible Fixed Assets										
Goodwill	-	-	-	-	-	-		-	-	-
	-	-	-	-	-	-		-	-	-
Total	233,224,854.49	45,000,000.00	-	278,224,854.49	67,343,491.00	18,637,214.00		85,980,705.00	165,881,363.49	192,244,149.49
Previous Year	210,555,628.36	22,928,837.13	-259,611.00	233,224,854.49	53,166,254.00	14,362,214.00	-184,977.00	67,343,491.00	157,389,374.36	165,881,363.49
Capital Work in Progress in Previous Year			-							
Capital Work in Progress in	Capital Work in Progress in Current Year		-							
Intangible assets under deve	elopment in Previous Year		-							
Intangible assets under deve	elopment in Current Year		-							