

February 20, 2023

National Stock Exchange of India Ltd.,
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Sub: Press Release

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Please find enclosed the press release, titled “**Ramco Systems strengthens its Leadership Team in the Oceania region**” which is being released to the press from our end.

The aforesaid intimation is also being hosted on the website of the Company www.ramco.com.

Kindly take on record the same.

Thanking you,

For **RAMCO SYSTEMS LIMITED**

VIJAYARAGHAVAN NE
COMPANY SECRETARY

Encl: Press Release

Ramco Systems Limited

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www.ramco.com

Ramco Systems strengthens its Leadership Team in the Oceania region

Appoints **Vikas Goel** as Business Head – Oceania, **Daniel Adamek** as Vice President of Business Development for Ramco Logistics, and **Abhinav Sinha** as Head of Sales & Pre-Sales for Ramco's HR & Payroll Business in ANZ

Chennai, INDIA – February 20, 2023 – Global enterprise software company focusing on Next Generation Cloud Enterprise Applications, [Ramco Systems](#) announced the appointment of senior leaders to drive growth for its business in the Oceania region. To strengthen its presence in the region, Ramco recently appointed Vikas Goel as Business Head for Oceania region and Abhinav Sinha as Head of Sales & Pre-Sales, ANZ for Ramco HR & Payroll (HRP). This will be their second stint at Ramco Systems. In addition, Ramco has also appointed Daniel Adamek as Vice President of Business Development & Customer Relationship Management for its Logistics business on board the Oceania Team.

Australia is a strategic market for Ramco Systems. These key appointments of leadership team members and the decades of experience they bring with them, will help strengthen the company's presence, drive further growth and focus on delivering excellence in the region. Australia is home to some of the world's brightest tech talent and the new team's fresh ideas will further strengthen the company's position as an international tech leader.

In his first stint at Ramco, **Vikas Goel** played a significant role in Ramco's growth story in Oceania region. He then moved to Persistent Systems where he was heading their ANZ Business. Vikas comes with 2 decades of strong market facing experience across IT Products & Services, and has worked with organizations like Oracle, Tech Mahindra, HCL, Capgemini and Persistent in his illustrious career. Vikas' rich experience and expertise in new business development and customer advocacy will play a pivotal role in further cementing Ramco as a technology solutions leader creating value for its customers.

Daniel Adamek brings in 20+ years of varied experience. In his last role as the National Continuous Improvement and Business Solutions Manager at Toll Global Logistics, Daniel was responsible for managing customer requirements in a multi-facet environment across Australia. With significant experience in business development, delivery, and transformation, in his new role, Daniel will focus on driving Logistics business growth for the Oceania region. His agile technical capabilities bundled with his executive level supply chain experience will maximize new market opportunities whilst providing innovative solutions.

With over 17+ years of experience in working across global organizations, **Abhinav Sinha** was instrumental in growing Ramco's HR & Payroll business and added marquee clients across the ANZ region in his first stint. In his new role, Abhinav will head the overall Sales & Pre-Sales function for Ramco HR & Payroll business unit in the Oceania region.

"At Ramco, we constantly look forward to bringing in new capabilities and perspectives to the team. We are elated to welcome back Vikas Goel and Abhinav Sinha to the Oceania Team and invite Daniel Adamek on board the Ramco family. All of them come with years of regional and domain experience and Oceania being a key growth market for us will get to witness a growth charter with each of their transformational roles," says **Subbaraman Ramaswamy**, **Chief Customer and Revenue Officer - Global Enterprise Business, Ramco Systems**.

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transactions using

natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 2000+ employees spread across 29 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Conferred as Malaysia's Best Employer Brand 2022;
Positioned a 'Leader in Everest Group's APAC Multi-country Payroll (MCP) Solutions PEAK Matrix® Assessment 2022
Winner of Global Payroll Association's Innovation Award 2021;
Winner of 2020 ISG Paragon Awards Asia Pacific, for 'Transformation' and 'Collaboration' Awards;
Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services

For more information, please visit <https://www.ramco.com/>

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