

September 30, 2023

**The Secretary,  
BSE Limited,  
1st Floor, New Trading Ring,  
Rotunda Building,  
Phiroze Jeejeebhoy Towers  
Dalal Street,  
Mumbai - 400 001**

**Code No. 543993**

Dear Sirs,

**Re: AGM of the Company held on September 29, 2023 at 3:30 PM**

**Subject: Intimation with regard to proceedings of the 31st Annual General Meeting in terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

With reference to the captioned subject, we provide the following information: -

**Date of the Meeting**

The 31st Annual General Meeting ("AGM") of the Company, scheduled to be held on Friday, the 29<sup>th</sup> September, 2023 at 03:30 P.M. held through Video Conferencing commenced on the date and time mentioned above and concluded at 4:10 P.M. on the said date. However, the e-voting continued for a further 15 minutes thereafter.

**Brief summary of the proceedings and items deliberated**

32 Members (including corporate representatives) representing 32,39,699 Equity Shares participated in the Annual General Meeting through Video Conferencing.

Shri Subhankar Paul, Company Secretary welcomed the members participating in the Annual General Meeting of the Company and confirmed that meeting was being held through Video Conferencing in due compliance with the relevant Circulars issued by MCA and SEBI.

Shri Suraj Ratan Mundhra, Chairman of the Company, then took the Chair and extended warm welcome to each one participating in the Annual General Meeting of the Company through Video Conferencing.

The Chairman introduced the following Directors of the Company joining this Meeting through Video Conferencing.

1. Mr. Brij Mohan Mohta – Independent Director of the Company
2. Mr. Nilmani Rathi – Independent Director of the Company
3. Mr. Prateek Chaudhary - Independent Director of the Company
4. Mrs. Stuti Pithisaria - Independent Director of the Company
5. Mr. Rajesh Mundhra – Whole time Director of the Company
6. Mr. Mukesh Mundhra - Whole time Director of the Company
7. Mr. Ajay Kumar Mimani - Whole time Director of the Company,

The Chairman declared that Shri Subhankar Paul, Company Secretary, and Shri Navneet Bagri, Chief Financial Officer were also participating in the meeting.

The Chairman further announced that the partner of M/s JSUS & Associates, the Statutory Auditors and authorized representative of KSN & Company., the Secretarial Auditors of the Company and Shri Nand Kishore Sharma, Scrutinizer, were also participating in the Meeting.

Shri Subhankar Paul, Company Secretary confirmed to the Chairman that in accordance with the prevailing laws and circulars issued thereunder, the requisite quorum is present through Video Conferencing and that the Meeting was in order.

The Company Secretary further announced that-

As the AGM was being held through VC, physical attendance of Members had been dispensed with and facility for joining the meeting through VC had been made available to the Members before the commencement of the AGM.

For the smooth conduct of the Meeting, all Members were in mute mode and Members who had preregistered themselves as speakers at the AGM would be unmuted when invited to speak.

The Company had provided the facility of remote e-voting on the resolutions proposed at the 31st AGM. The period for remote e-voting commenced on 26th September 2023 at 9.00 A.M. and ended on 28<sup>th</sup> September, 2023 at 5.00 P.M.

The Chairman intimated that the Reports of the Statutory Auditors and the Secretarial Auditor of the Company for the year ended 31st March, 2023 did not contain any qualification, reservation or adverse remark and hence there was no need to read the same.

The Notice of the 31st Annual General Meeting dated 7th September 2023 as sent to the Members by email and was taken as read.

The CFO made a presentation on the financial performance of the Company and the future outlook of the Company.

### **Agenda Items of Notice**

The following items were transacted at the meeting:

#### **Ordinary Business(es):**

<b>01.</b>	<b>Adoption of financial Statements for the financial year ended on 31.03.2023</b>
<b>02.</b>	<b>Reappointment of retiring Director</b>
<b>03.</b>	<b>Appointment of Statutory Auditor</b>

#### **Special Business(es):**

<b>04.</b>	<b>Appointment of Mr. Brij Mohan Mohta as an Independent Director</b>
<b>05.</b>	<b>Appointment of Mr. Prateek Chaudhary as an Independent Director</b>
<b>06.</b>	<b>Appointment of Mrs. Stuti Pithisaria as an Independent thereon. Woman Director</b>
<b>07.</b>	<b>Ratify the remuneration to Cost Auditor for the Financial Year 2023-24</b>

#### **Manner of approval for Agenda Items of Notice**

As the resolutions for the items included in the Notice had already been put to vote through remote e-Voting and were also put for e-Voting during the AGM, therefore, no resolution was required to be proposed or seconded by the Members at the AGM.



The Members who were participating in the AGM and had not cast their votes by remote e-voting were given the facility to cast their votes during the AGM through the e-voting system.

The Company Secretary called the names of the Members one by one to express their views or ask any questions.

Since there are no more speakers the Company Secretary with the permission of the chairman declared the meeting as closed.

### **Voting Results**

The voting results of the aforesaid agenda items along with the Scrutinizer's Report pursuant to Regulation 44(3) of the Listing Regulations read with Rule 20 of the Companies (Management and Administration) Rules, 2014, will be submitted with the Stock Exchange(s) within the prescribed time, once the same is obtained by the Company from the Scrutinizer.

This is for your information and records.

Kindly acknowledge,

Yours faithfully,

For **ARCL Organics Limited**

**SUBHANKAR PAUL** Digitally signed by  
SUBHANKAR PAUL  
Date: 2023.09.30  
14:10:38 +05'30'



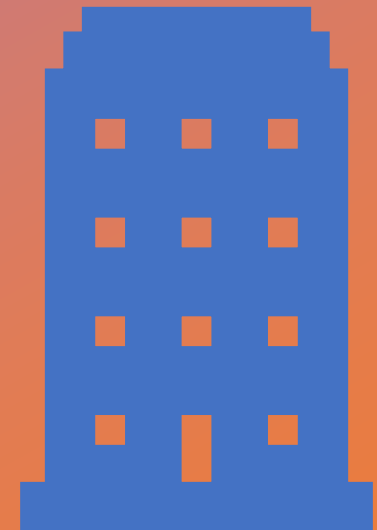
**(Subhankar Paul)**  
**Company Secretary and Compliance Officer**



# ARCL ORGANICS LTD



31<sup>th</sup> AGM

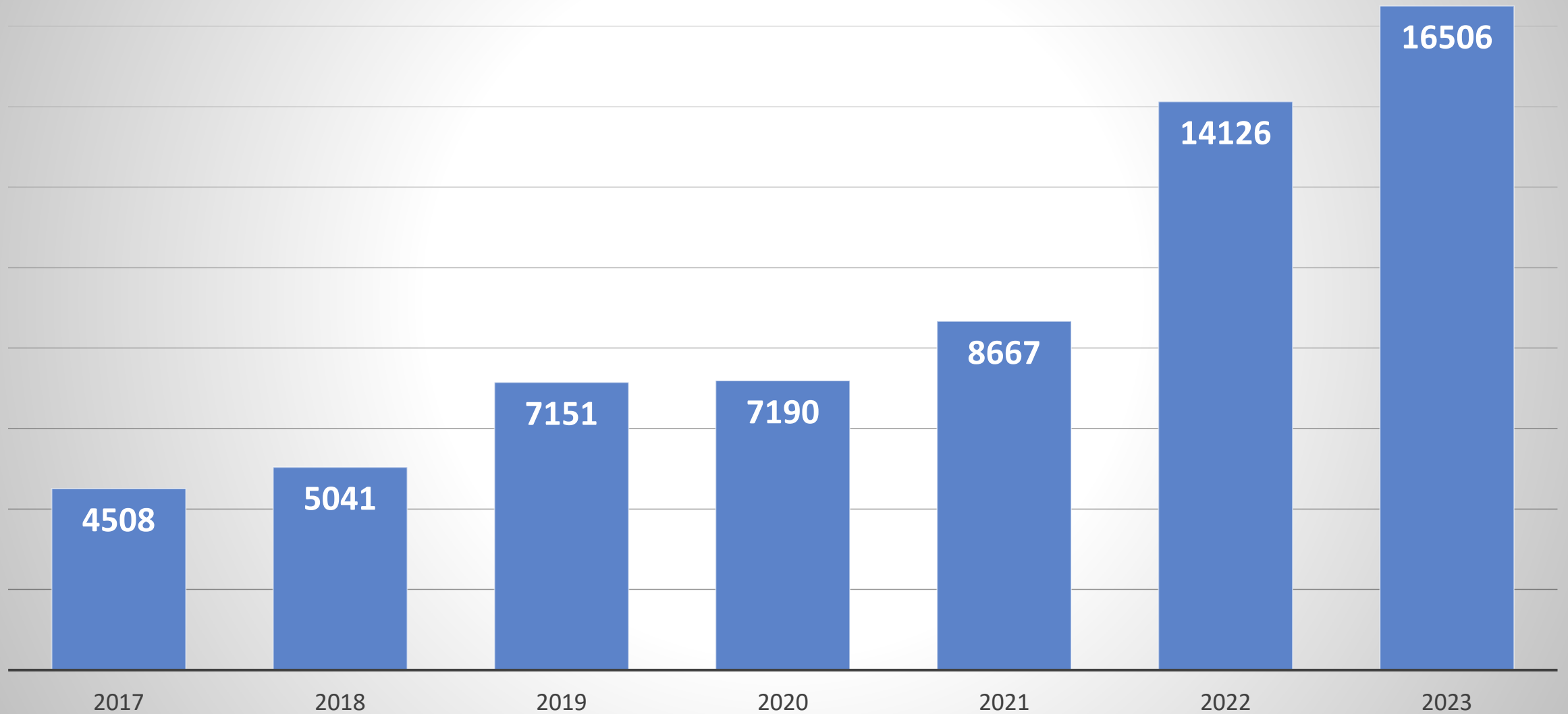


# Disclaimer

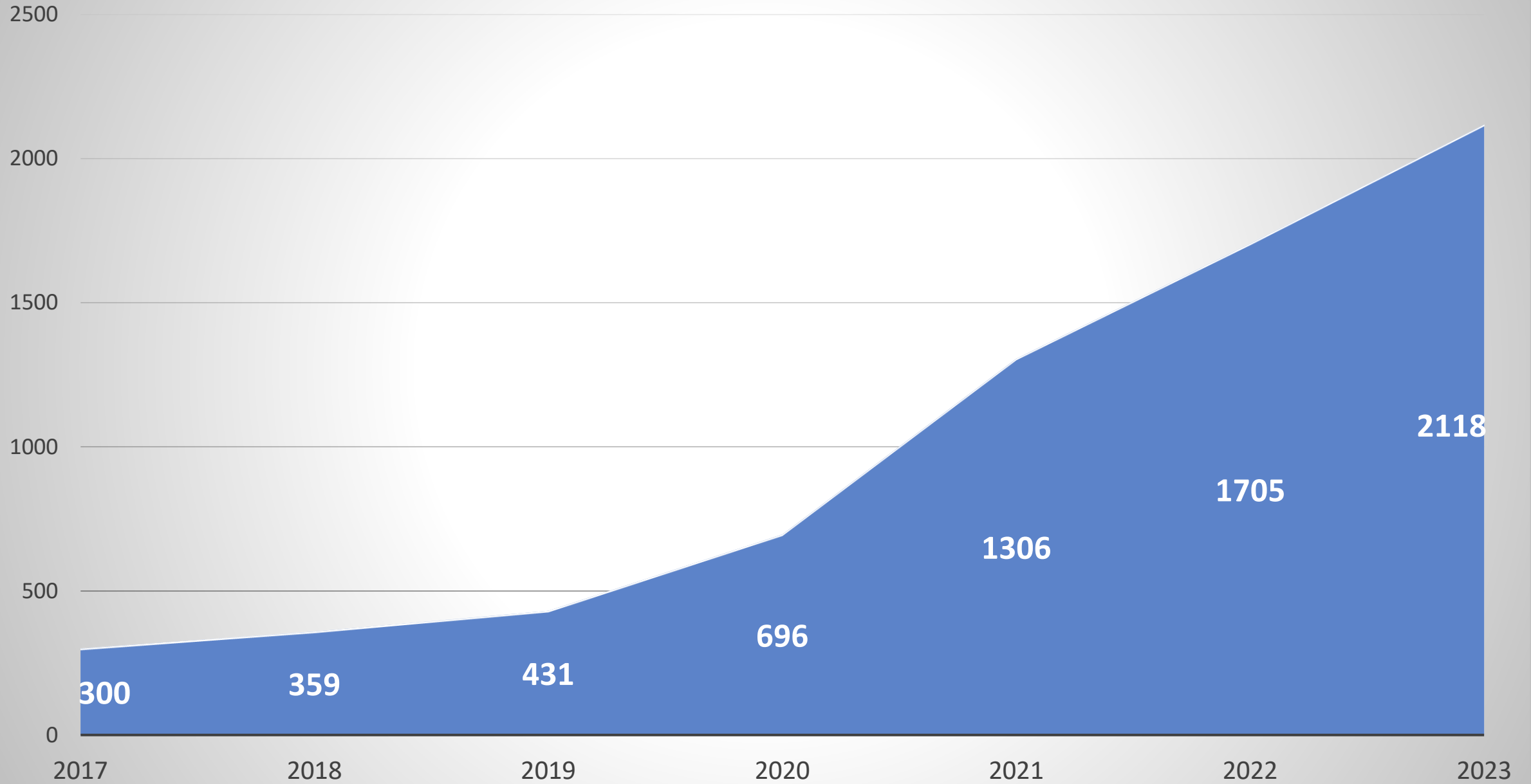
- **Except for historical information and discussions contained herein, statements included in this presentation may constitute “forward looking statements”. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ from those that may be projected by these forward looking statements. ARCL Organics Ltd undertakes no obligation to update forward looking statements to reflect events and circumstances after the date thereof.**



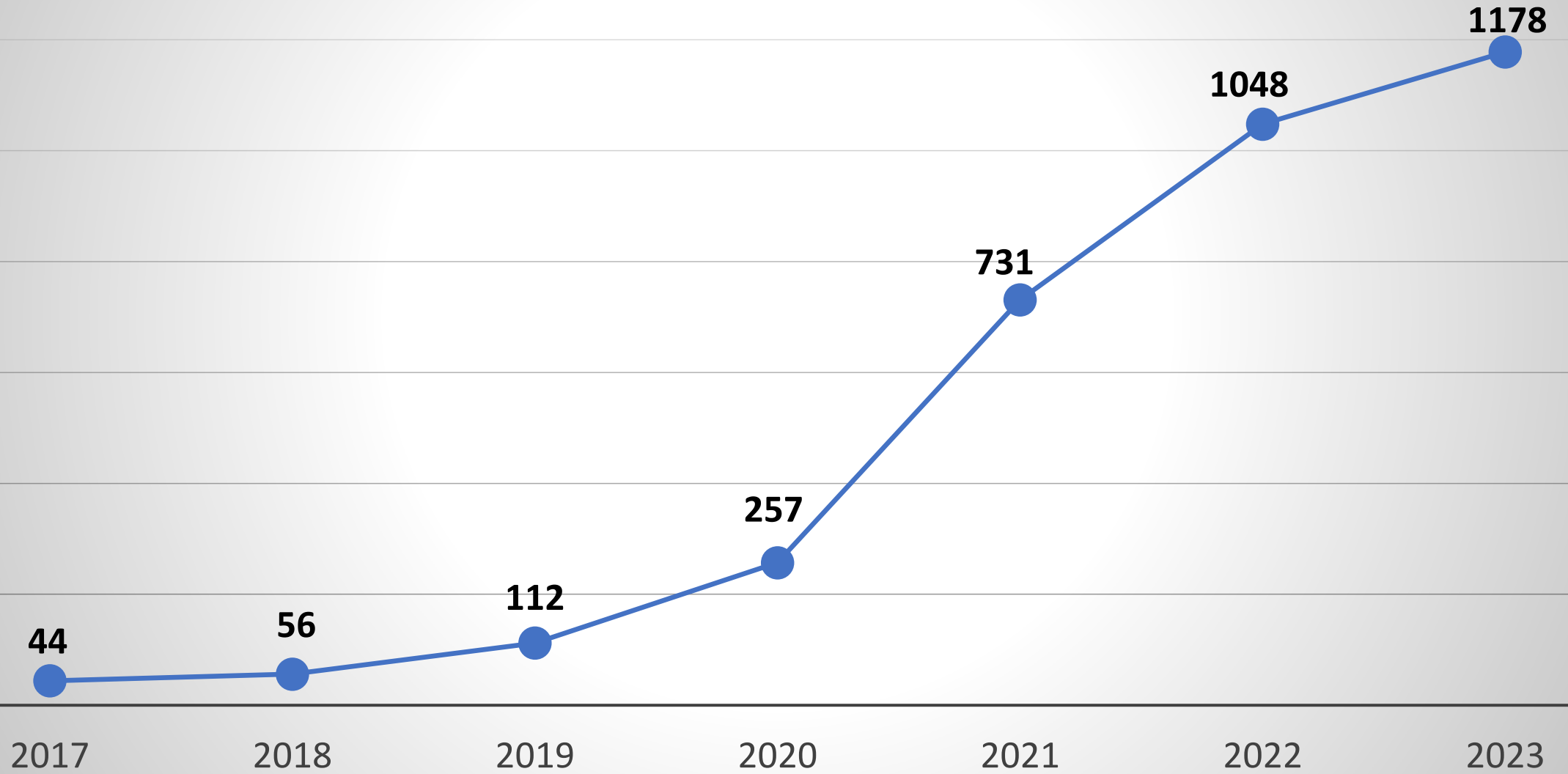
## TURNOVER (Rs Lakhs)



# EBIDTA Rs Lakhs



# NET PROFIT (Rs lakhs)



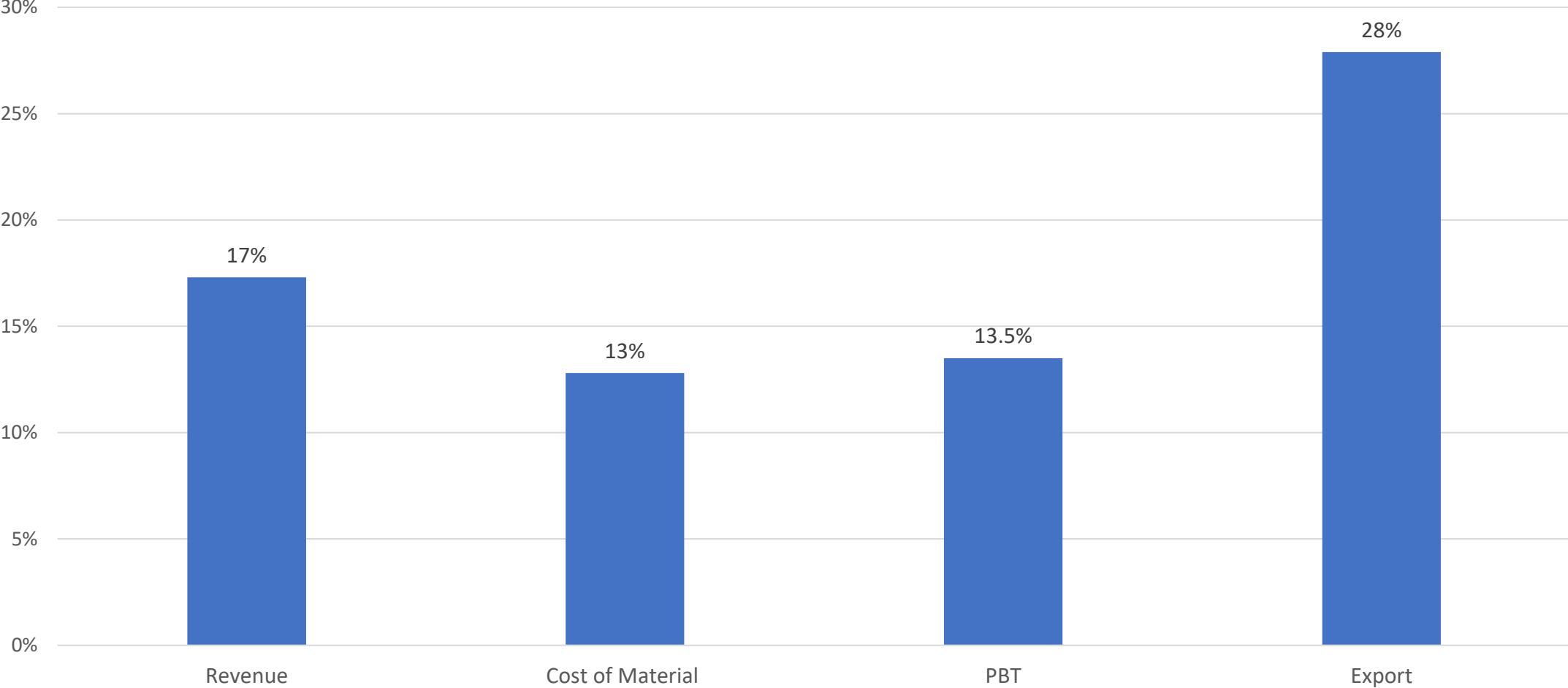


Last Year  
FY 22-23

### Statement of Profit and loss Quarterly

Particulars	Total	4th Qtr.	3rd Qtr.	2nd Qtr.	1st Qtr.
I. Revenue from operations	1,65,05,91,537	46,43,92,527	31,71,31,581	41,00,36,242	45,90,31,188
II. Other income	3,43,35,943	2,25,36,808	91,235	57,80,510	59,27,390
<b>III. Total Revenue (I + II)</b>	<b>1,68,49,27,481</b>	<b>48,69,29,335</b>	<b>31,72,22,816</b>	<b>41,58,16,752</b>	<b>46,49,58,578</b>
IV. Expenses:					
Cost of materials consumed	1,21,45,42,139	33,25,99,397	23,38,32,527	30,83,50,081	33,97,60,134
Changes in inventories of work-in-progress, stock-in-trade and finished goods	-1,49,93,557	1,04,08,878	54,04,596	2,23,86,693	1,23,97,418
Employee benefit expense	9,52,19,230	2,69,47,872	2,37,54,047	2,45,61,120	1,99,56,191
Finance costs	1,93,87,734	51,31,632	44,63,605	44,16,095	53,76,401
Depreciation and amortisation expense	2,66,65,844	1,30,18,644	64,47,914	38,56,486	33,42,800
Other expenses	17,61,00,110	5,12,68,730	4,06,26,228	5,21,82,741	3,20,22,412
Total expenses	1,51,69,21,500	41,85,57,397	31,45,28,917	37,09,79,830	41,28,55,356
<b>V. Profit before tax (III - IV)</b>	<b>16,80,05,981</b>	<b>6,83,71,938</b>	<b>26,93,900</b>	<b>4,48,36,922</b>	<b>5,21,03,221</b>

### Increase in Percentage over Last Year



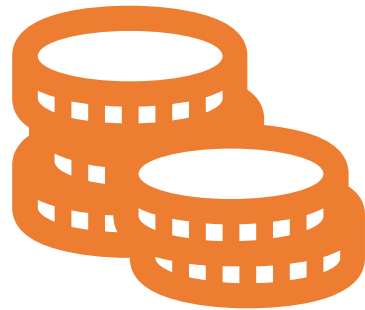
# Key Points

- CAGR from 2016-17 to 2022-23 ( 7 Years) :-
- Revenue growth -> 20.37%.
- Net Profit Growth -> 59.93%.



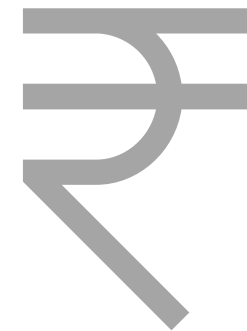
# Last AGM Forecast v/s Achievement

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During 2022-23, Rs 200 Crore.

Achieved 165.05 Cr



During 2023-24, Revenue Target  
is Rs 240 Crore.

# Last AGM Forecast v/s Achievement

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During last year we targeted 10%  
Net Profit Ratio.

Achieved 7.13 %.



During current year we are  
targeting to achieve 9% Net Profit  
Ratio.

# Last AGM Forecast v/s Achievement



During last year we targeted To cut down Energy cost (oil) by 50%.

We implemented HAG and achieved target after installation.



During current year we are targeting To cut down Energy Cost (oil) by 90%.

# Last AGM Forecast v/s Achievement



During last year we targeted To Import Raw material in Kolkata port.

We succeeded in managing import of Phenol and Melamine, We are expecting our first parcel of methanol in October.



During current year we are targeting to import Methanol every month from October.



# Last AGM Forecast v/s Achievement



During last year we targeted **To**  
**Get Company Listed in BSE.**



To get permission for trade in  
NSE.

Target of 30<sup>th</sup>  
AGM

To Construct  
Silver Catalyst  
Plant - 200 MT.

To Install New  
UFDP Dryer &  
PFDP Dryer.

Silver Catalyst plant was successfully commissioned and started In March 2023. UFDP Dryer is under construction and is expected to start by November.

Current Year  
FY 22-23 – Q1



Upcoming  
Developments

M PRO

Revamping of Para  
Plant

Pastillator -  
Phenolics

# Capacities after Expansion

Formaldehyde  
1,00,000 MT

Para  
Formaldehyde  
5,000 MT

M Pro– 3,000  
MT

Phenolics  
10,000 MT

Spray Dried  
Powder  
25,000 MT

Total 1,43,000  
MT



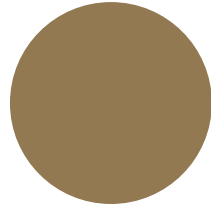
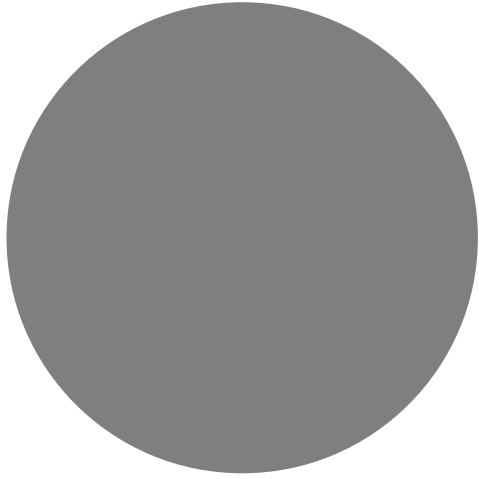
Challenges



*To arrange working  
capital for 300-400 Cr  
turnover.*







Thank You

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