

AVADH/SE/2023-24/31

August 03, 2023

The Manager
Listing Department
National Stock Exchange of India Limited
'Exchange Plaza'
C - 1, Block G
Bandra-Kurla Complex
Bandra (E)
Mumbai 400051
SYMBOL – AVADHSUGAR

The Manager
Listing Department
BSE Ltd.
1st Floor, New Trading Ring
Rotunda Building
P.J. Towers
Dalal Street, Fort
Mumbai-400 001
STOCK CODE - 540649

Dear Sirs/Madam,

Subject: Disclosure of information pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In compliance with Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Code of Practices and Procedure for Fair Disclosure of Unpublished Price Sensitive Information, kindly find enclosed herewith a copy of the Investor Presentation with respect to the Financial Highlights of the quarter ended 30th June, 2023 of the Company.

Please take the same on record.

Thanking you,

Yours faithfully,

For Avadh Sugar & Energy Limited

**DEVINDER
KUMAR JAIN**

Digitally signed by DEVINDER
KUMAR JAIN
Date: 2023.08.03 16:47:18
+05'30'

Devinder Kumar Jain
Company Secretary
ACS – 14674

Encl.: as above



K.K. BIRLA GROUP OF SUGAR COMPANIES

Corporate Office: 5th Floor, Birla Building, 9/1 R. N. Mukherjee Road, Kolkata 700 001

Phone: +91 33 2243 0497 / 8, 2248 7068, 7185 3000, 4082 3700 • Email: birlasugar@birla-sugar.com

Regd. Office: P.O. Hargaon, Dist. Sitapur, U.P., PIN 261 121 • Website : www.birla-sugar.com • CIN: L15122UP2015PLC069635

Avadh Sugar & Energy Ltd

Building Energy Efficiency



Q1FY24 Highlights



**Higher Sugar
Realisations**

4%



*Rs 3,611 per Qtl in Q1FY24
(Rs 3,471 per Qtl in Q1FY23)*

**Higher Quarterly
Ethanol Production**

11%



*279.86 Lakh ltr in Q1FY24
(252.97 Lakh ltr in Q1FY23)*

**Higher Cane
Crushing in SS 22-23**

13%



*602 Lac Qtls. in SS 22-23
(534 Lac Qtls. in SS 21-22)*

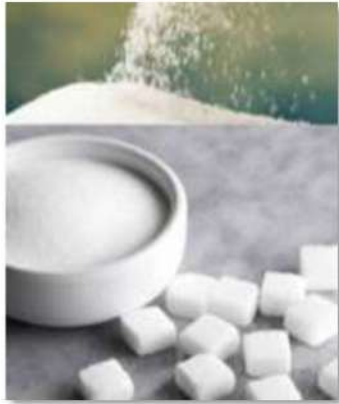
Higher EBITDA

14%



*Rs 73 Crs. in Q1 FY24
(Rs. 64 Crs. in Q1 FY23)*

SUGAR



Sugar Performance:

Stock Position (Lakh Qtls)	
Opening stock as on 1 st April 2023	24.92
Production	12.75
Sold	12.60
Closing stock as on 30th June 2023	25.07

- Cane Crushing in SS 22-23 was 602 Lac qtls compared to 534 Lac qtls in SS 21-22, increase of 13%.
- Closing stock as on 30th June 23 stood at 25.07 Lac Qtls as against 24.13 lac Qtls as on 30th June 2022.
Stock Valuation as on 30th June, 2023 - Rs 3165/- per Qtl
- Sales in Q1 FY24 is lower at 12.60 lac Qtls as against 13.88 lac Qtls in Q1FY23 due to nil export during the quarter.
- Average domestic sale realization:
Rs. 3,611/- Qtl in Q1FY24 (Rs. 3,471 /- Qtl in Q1FY23)

ETHANOL

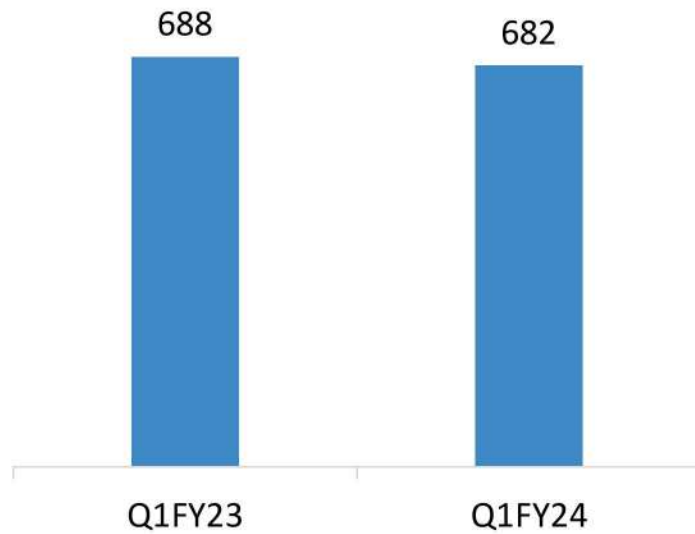


Distillery Performance:

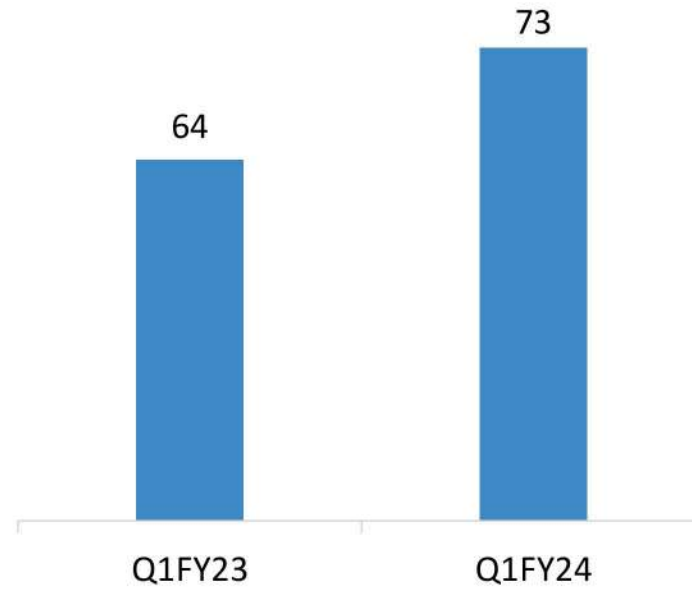
Particulars (Lacs Ltrs)	Q1 FY24	Q1 FY23
Production	279.86	252.97
Sales	285.05	268.07

- Ethanol production capacity of 325 KLPD molasses, is being fully utilized.
- The Ethanol Blending target has been achieved at 11.75% by July 2023.

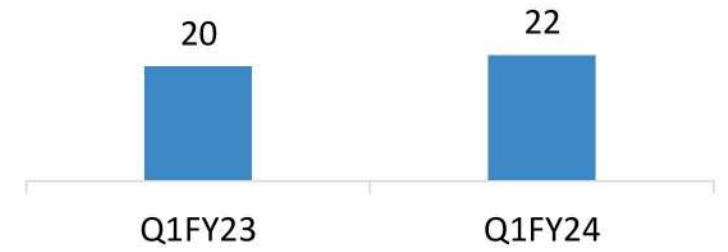
Total Income (Rs. Cr)



EBITDA (Rs. Cr)



PAT (Rs. Cr)



Profit & Loss Highlights

Rs. Crore	Q1FY24	Q1FY23	FY23
Total Income	682	688	2,807
Raw Material Cost	529	550	2,196
Employee Cost	26	24	120
Other Expenditure	54	50	227
EBITDA	73	64	264
Depreciation	13	12	51
PBIT	60	52	213
Interest	26	22	69
Profit Before Tax	34	30	144
Tax	12	10	44
Profit After Tax	22	20	100
EPS (Rs) *	11.07*	9.84*	50.07

*Not Annualised

Segment Performance – Q1FY24

Particulars	Sugar		Distillery (Ethanol)		Co-Generation (Power)	
	Q1FY24	Q1FY23	Q1FY24	Q1FY23	Q1FY24	Q1FY23
Segmental Revenues (Rs. Lakh)	60,306	63,015	17,465	16,170	4,651	3,533
PBIT (Rs. Lakh)	3,174	1,658	3,644	4,000	(274)	(22)
Production Qty (In Lacs)	12.75 Qtls	8.96 Qtls	279.85 Ltrs	252.97 Ltrs	594 Units	510 Units
Sales Qty (In Lacs)	12.60 Qtls	13.89 Qtls	285.05 Ltrs	268.07 Ltrs	333 Units	233 Units
Average Realisation (Rs Per Unit)	3,611 / - Qtl	3,471 /- Qtl	61.25 / Ltr	60.15 / Ltr	3.39 / Unit	3.21 / Unit
Sugar cane Crushed (Lakh Qtls)	122.13	89.17				

Industry Updates

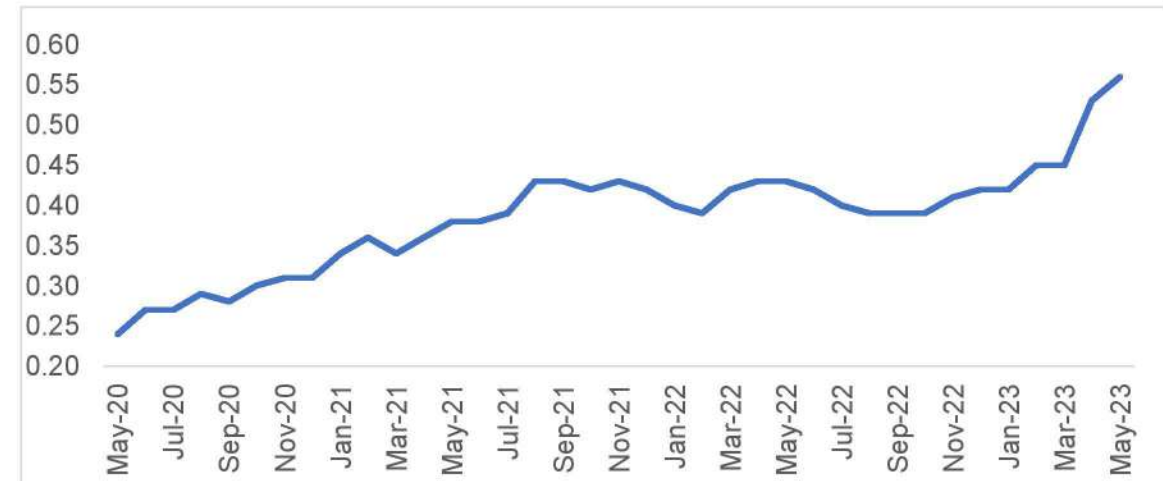


Global Sugar Inventory Update

Global Sugar Balance Sheet (Million MT)	2022-23	2023-24 (E)
Opening Balance of Sugar Inventory	47.3	40.0
Production during the year	177.2	187.8
Consumption during the year	176.0	180.0
Import/Export	8.5	13.6
Closing Balance for the year	40.0	34.2

Source: USDA

Global Sugar Price Trend (USD/Kg)



Source: ISO

Global Sugar Outlook for SS 2023-24 (E)

- **Global production** is forecast to be higher by 10.6 million tons to 187.8 million with higher production in Brazil and India expected to more than offset a decline in Russia
- **Consumption** is anticipated to rise to a new record due to growth in markets such as India and Pakistan.
- **Exports** are forecast higher as Brazil and Thailand are expected to offset lower exports from Pakistan.
- **Closing Stock** are estimated lower in markets including China, to help meet domestic demand, and India and Thailand in favor of higher exports.

Source: USDA

Sugar Production/ Procurement

- **All India Sugar Production for the season reached 32.3 million tonnes with 11 mills in operation as on June 30, 2023.**
- **FRP of Sugar Cane for Sugar Season 23-24 raised at Rs. 315 / Qtl for a base recovery of Rs. 10.25% (C.Y.) Rs. 305 / Qtl for 10.25%.**

Sugar Balance Sheet for SS 22-23 E

- Opening stock 70 lakh tons as on 1st October 2022.
- Domestic consumption of 275 lakh tons, Sugar exported 61.5 lakh tons (cap by GOI).
- The closing stock as on 30th September 2023 is 60 lakh tons lowest in the last five years.

Exports

- Indian Sugar Mills had finalized 61.5 lakh tonnes of sugar allowed for exports (already complete).
- Till June 30, 2023 nearly all of the approved quota was physically exported out of the country.

Outlook

- ISMA estimates all-India sugar production for SS 2022-23 at 32.8 million tonnes after considering diversion of about 4.0 million tonnes of sugar equivalent into ethanol.
- Uttar Pradesh has received significantly higher rainfall than last year, which is likely to boost sugarcane growth. There is also an apprehension of mild El Nino which might occur.

We believe that a structural story is at play in the sugar sector due to continued government support and increased focus on the production of ethanol to promote Ethanol Blending Programme

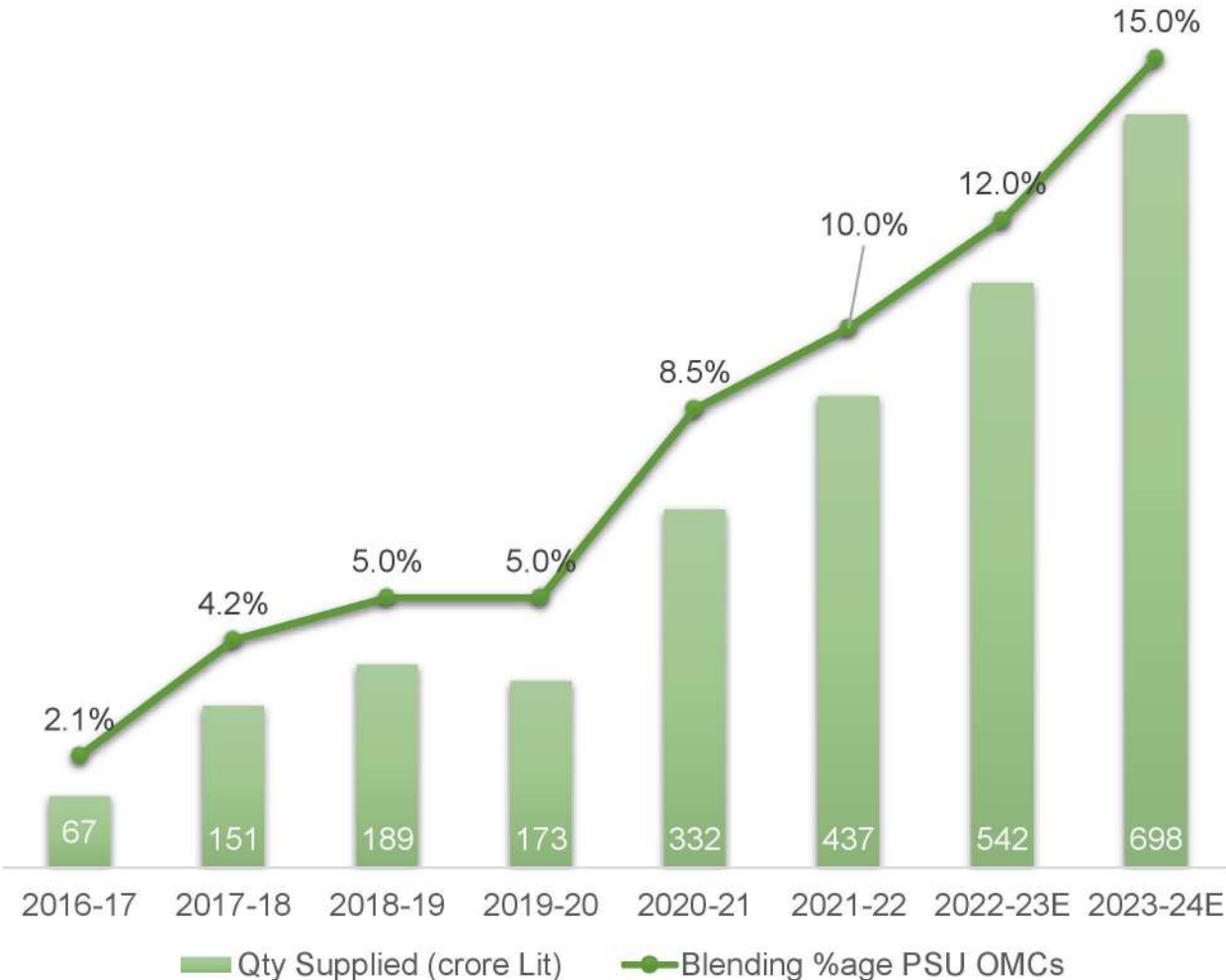
The improvement in profitability of integrated sugar mills will be supported by higher sugar prices globally and increasing proportion of profitable ethanol

Remarkable Exports in Record 11.1 Million Tones Shipped in SS 21-22,
Shipped 6.15 Million Tones in SS 22-23 Without Export Assistance

Sugar Prices Surge to Near Six-Year Highs Amidst Production Concerns in Key Countries, Including India

Indian Ethanol Play Continues to Remain Strong

Quantity Supplied (Ethanol) and % Blending Trends



Source: ISMA, Niti Aayog, Industry Sources

- The average blending percentage is 11.75% till July 9, 2023.
- The target is to reach 12% blending in 2022-23, 15% in 2023-24 and 20% in 2024-25
- Out of the 559.08 crore liters finalised by the OMCs for the Ethanol Supply Year 2022-23 (Dec-Oct) against a total requirement of 600.0 crore liters, contracts for 553.68 crore liters have been contracted till Jul 9, 2023.
- Against the above, 351.15 crore liters have been lifted by the OMCs till Jul 9, 2023
- Ethanol Blending Programme has resulted in additional revenue of more than Rs. 51,000 crores for sugar-based distilleries in last 4 years.
- Ethanol Supply Year (ESY) has also been redefined as a period of ethanol supply from 1st November of a year to 31st October of next year.

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Avadh Sugar & Energy Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Contact Us



Mr. Dilip Patodia / Mr. Sudershan Bajaj
dilip.patodia@birla-sugar.com / sudershan.bajaj@birla-sugar.com

9/1, R.N. Mukherjee Road, Kolkata



Ms. Pooja Sharma / Ms. Amritha Poojari
pooja.sharma@stellar-ir.com / amritha@stellar-ir.com

A-405, Kanakia Wallstreet, Andheri (East), Mumbai