



BSE Limited
First Floor, New Trading Ring
Rotunda Building, P J Towers,
Dalal Street, Fort, Mumbai 400 001
Kind Attn: Mr Khushro A. Bulsara
General Manager & Head
Listing Compliance & Legal Regulatory

Listing Compliance Department
National Stock Exchange of India Ltd.
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), Mumbai 400 051
Kind Attn: Mr Lokesh Bhandari
Senior Manager
Listing & Compliance

July 1, 2021
Sc no- 16426

Dear Sirs,

Sub: Press Release – Tata Motors Monthly Sales June 2021

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is a press release issued by the Company on the captioned subject, the content of which is self-explanatory.

This is for the information of the exchange and the members.

Yours faithfully,
Tata Motors Limited

Hoshang K Sethna
Company Secretary

Encl: As attached

TATA MOTORS LIMITED

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**Tata Motors registered domestic sales of 1,07,786 units in Q1 FY22
Grows by 353% over Q1 FY21**

Mumbai, July 1, 2021: Tata Motors Limited today announced its sales in the domestic & international market, for Q1 FY22, which stood at 1,14,784 vehicles, compared to 24,978 units during Q1 FY21.

Domestic Sales Performance:

Category	June'21	June'20	% Change	Q1 FY22	Q1 FY21	% Change
Total Domestic Sales	43,704	19,387	125%	1,07,786	23,773	353%

Domestic - Commercial Vehicles:

Mr. Girish Wagh, ED & President, Commercial Vehicles Business Unit, Tata Motors Ltd. said, "Tata Motors' Commercial Vehicle domestic sale in Q1 FY22 at 43,400 units was ~56% lower than the previous quarter (Q4 FY21) as the momentum of strong sequential demand recovery, evident in the H2-FY21, was disrupted by the surge in COVID 2nd wave. With decentralized restrictions and focus on micro containment zones this year, the sale in Q1 FY22 was 4.7 times of Q1 last year which was under complete lockdown. With demand across all segments impacted, we realigned our production to the revised retail visibility. The trucker and tipper sentiments indices saw a sharp drop, being comparable only with the level seen during complete lockdown last year. However, with easing restrictions and gradual reopening during the last fortnight of June'21, we are witnessing increasing enquiries and retails. International business continued the recovery momentum in Q1 FY22 and grew by 460% over Q1 FY21 as well as 24% over Q1 FY20. We continue to cautiously monitor the situation and dynamically align our business agility plans to the evolving scenario."

Category	June'21	June'20	% Change	Q1 FY22	Q1 FY21	% Change
M&HCV	5,243	1,693	210%	12,768	2,045	524%
I & LCV	2,785	870	220%	5,762	928	521%
Passenger Carriers	943	299	215%	2,184	325	572%
SCV cargo and pickup	10,623	5,106	108%	22,686	5,904	284%
Total Domestic	19,594	7,968	146%	43,400	9,202	372%
CV Exports	2,506	856	193%	6,745	1,205	460%
Total CV	22,100	8,824	150%	50,145	10,407	382%

Total MHCVs sale in Q1 FY22 including M&HCV Truck, Buses and International Business stood at 15,751 units compared to 2,540 units in Q1 FY21.

Domestic - Passenger Vehicles:

Mr. Shailesh Chandra, President, Passenger Vehicles Business Unit, Tata Motors Ltd. said, "The PV industry's sequential growth momentum got adversely impacted in Q1FY22, owing to restrictions imposed across the country to break-the-chain of Covid transmission even though the industry is likely to record strong growth numbers off a low base on a year on year basis. Tata Motors PV business posted a sale of 64,386 units in Q1FY22, registering a growth of 342% versus Q1FY21. For June'21, sales stood at 24,110 units, posting a strong 3-digit growth of 111% versus June'20. In EV segment, despite witnessing difficult business conditions, the company posted the highest ever quarterly sales of 1,715 units. This was on the back of increasing demand for Nexon EV, which posted its highest ever monthly sales of 650 units in June '21. The PV industry continues to witness uncertainty on account of global semi-conductor shortage and rising commodity prices, while the demand side is on a progressive recovery path. We continue to see strong customer interest in our product offerings, resulting in a strong order book and we aim to fulfil those to the best of our abilities in this supply constrained environment."

Category	June'21	June'20	% Change	Q1 FY22	Q1 FY21	% Change
Total PV	24,110	11,419	111%	64,386	14,571	342%

-Ends-

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To know more, please visit (www.tatamotors.com); also follow us on Twitter: <https://twitter.com/TataMotors>)