



HFCL Limited

8, Commercial Complex, Masjid Moth, Greater Kailash - II,
New Delhi - 110048, India

Tel : (+91 11) 3520 9400, 3520 9500 Fax : (+91 11) 3520 9525

Web : www.hfcl.com secretarial@hfcl.com

Email :

HFCL/SEC/21-22

February 08, 2022

The BSE Ltd. 1 st Floor, New Trading Wing, Rotunda Building Phiroze Jeejeebhoy Towers, Dalal Street, Fort Mumbai - 400001 corp.relations@bseindia.com Security Code No.: 500183	The National Stock Exchange of India Ltd. Exchange Plaza, 5 th Floor, C - 1, Block G Bandra - Kurla Complex, Bandra (E) Mumbai - 400051 cmlist@nse.co.in Security Code No.: HFCL
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RE: Intimation under Regulation 30 read with Para B of Part A of Schedule III to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Subject: Press Release: HFCL signs Ingram Micro India as a Distributor for its 'IO' line of Products.

Dear Sir(s)/ Madam,

We are pleased to announce to all our stakeholders that HFCL Limited has signed a distribution agreement for its 'IO' line of next generation products, with Ingram Micro India Private Limited (**Ingram Micro**), which has a distribution network having a far-reaching presence in India and SAARC countries,

Under this agreement, Ingram Micro, as a Distributor, will distribute HFCL's complete portfolio of products under 'IO' brand, including latest generation Wi-Fi 5 and Wi-Fi 6 Access Points, Point to Point and Point to multipoint Unlicensed Band Radios, L2 & L3 Switches and specialized antennas. Ingram Micro has an established network of 20K+ partners, 30+ offices and 2,000 associates across the Country, which will distribute HFCL's IO line of products.

We are also enclosing a Press Release in this connection.

We request to take the above information on your records and disseminate the same on your respective websites.

Thanking you.

Yours faithfully,
For HFCL Limited

(Manoj Baid)
Senior Vice-President (Corporate) &
Company Secretary

Encl.: Press Release.



Press Release

For immediate release

HFCL signs Ingram Micro India as a Distributor for its 'IO' line of Products

Delhi, February 08, 2022:- HFCL Limited (HFCL), a leading telecom equipment manufacturer and technology provider, has announced the signing of a distribution agreement with Ingram Micro India Private Limited (Ingram Micro), which has a distribution network having a far-reaching presence in India and SAARC countries. HFCL has recently been accredited as a **'Trusted Source'** from **National Security Council Secretariat (NSCS)** and also being one of the **largest suppliers of telecom equipment to the Telecom Service Providers / Internet Service Providers and the Government sector in India**, HFCL is all set to **consolidate and further expand its presence and market share, through this alliance.**

Ingram Micro is renowned for supporting and enhancing the reach of technology solutions for maximizing its adoption and consumption. With its vast global infrastructure and focus on **cloud, mobility, technology lifecycle, supply chain and technology solutions**, Ingram Micro enables its business partners to operate more efficiently and successfully in the markets they serve.

Ingram Micro has an established network of **20K+ partners, 30+ offices and 2,000 associates across the Country**, which will distribute HFCL's IO line of products. The entire product portfolio of HFCL that includes the latest generation **Wi-Fi 5 and Wi-Fi 6 Access Points, Point to Point and Point to multi point Unlicensed Band Radios, L2 and L3 switches and specialized antennas** have been designed, developed and manufactured in India keeping in view the global specifications i.e., **Make in India for the World.**

*Speaking about this alliance, Mr. Mahendra Nahata, Managing Director, HFCL Limited said, "We are delighted to embark on the journey of our distribution network expansion with Ingram Micro India Private Limited, which has a stronghold in channel distribution in India and SAARC countries. The strategic goals of the Ingram also align with ours, hence building the potential for greater synergies. This alliance will help us further strengthen our position as a **'Trusted Source'** in India. It will help further in achieving our mission to provide digital access in every nook and corner of the Country through our access solutions, thus, bridging the vast digital divide that exists in the society today."*

Commenting on this partnership, Mr. Navneet Singh Bindra, VP and Chief Country Executive, Ingram Micro India Private Limited said, "We are pleased to associate with HFCL as it is one of the fastest-growing Indian telecom companies. HFCL offers flexible, customized and reliable Make in India Access Solutions. With this strategic and technological integration, we are committed to amplifying HFCL's position in the market to collaborate with them for achieving optimal outcomes and moving towards a brighter future for both the enterprises."

About HFCL

HFCL Limited is a leading technology enterprise engaged in manufacturing of high-end Transmission and Access Equipment, Optical Fiber, Optical Fiber Cables (OFC) and is specialized in setting up modern communication network for Telecom Service Providers, Railways and Defence.

The Company has state-of-the-art Optical Fiber and Optical Fiber Cable manufacturing plants at Hyderabad, Optical Fiber Cable manufacturing plant in Goa and in its subsidiary i.e. HTL Limited at Chennai along with FRP and ARP Rod manufacturing plant in its subsidiary at Hosur.





The Company's in-house Centre for Excellence in Research located at Gurgaon & Bengaluru along with invested R&D Houses and other collaborators at different locations in India and abroad, innovate futuristic range of technology products and solutions. Some of the newly developed products through R&D are Wi-Fi Systems, Unlicensed Band Radios, Switches, Electronic Fuses, Electro-optic devices, and Video Management Systems. There is a suite of products under development, which include Software Defined Radios, Routers, PON, 5G Transport and Radio products, Wi-Fi 6 access points, Point-to-multipoint Radios and Ground Surveillance Radars among others.

Visit www.hfcl.com / www.io.hfcl.com for more information.

About Ingram Micro

Ingram Micro helps businesses Realize the Promise of Technology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights, and the trust and dependability that come from decades of proven relationships set Ingram Micro apart and ahead.

Visit Ingram Micro India for more information.

For further details please contact:

HFCL Limited Manoj Baid Amit Agarwal Email: manoj.baid@hfcl.com amit.agarwal@hfcl.com Phone: 011 3520 9400	Adfactors PR Poonam Saney Makhija Shivangi Sinha Vasundhra Sethi Email: poonam.saney@adfactorspr.com shivangi.sinha@adfactorspr.com vasundhra.sethi@adfactorspr.com Phone: 9819004968 9836643500 7428508927
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