## > Our technology. Your success.

Pumps • Valves • Service

18th November, 2021

The General Manager The Corporate Relationship Department **BSE** Limited 1<sup>st</sup> floor, New Trading Ring, Rotunda Building P J Towers Dalal Street, Fort

BSE Scrip Code: 500249

The Manager Listing Department National Stock Exchange of India Limited "Exchange Plaza", C-1, Block G Bandra-Kurla Complex Bandra (E) Mumbai 400 051

**NSE Symbol: KSB** 

Dear Sir/Madam,

Mumbai 400 001

Sub: Press Release for the quarter ended 30th September, 2021

**Ref:** Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Please find enclosed herewith Press Release being issued by the Company for the quarter ended 30th September, 2021. Kindly take the same on your records.

Yours faithfully, For **KSB Limited** 

Mahesh Bhave **GM-Finance and Company Secretary** 

: (Head Office) KSB Limited (Formerly KSB Pumps Limited), Mumbai - Pune Road, Pimpri, Pune - 411 018. (India) Tel.: +91 20 2710 1000 Fax: +91 20 2742 6000 Visit us at: www.ksbindia.co.in

Registered Office: Office No. 601, Runwal R-Square, L.B.S. Marg, Mulund (West), Mumbai- 400 080, Tel.: +91 (022) 2168 1300 Zonal Offices: Chennai • Kolkata • Mumbai • NOIDA CIN:L29120MH1960PLC011635

# KSB Limited, India registers outstanding growth in the third quarter- Jul'21 to Sept'21

- The Sales value for 3 quarters of 2021 is registered for INR 10,527 million which is about 26% increase over the previous year 3 quarters
- The sales volume of **INR 3,681** million achieved for this quarter is **21%** increase over the previous quarter
- Achieved 14% ROS for the quarter
- Orders on hand for about 7 to 8 months

## **Business Highlights of third quarter**

(All amounts in INR million)

Particulars	Q3 (Jul'21-Sept'21)	Q2 (Jul'21-Sept'21)	Jan'21-Sept'21	Jan'20- Sept'20
Sales	3,681	3,030	10,527	8,382
Expenses	3,164	2,637	8,997	7,457
Operating Profit	517	393	1,530	925
OPM %	14%	13%	15%	11%
Other Income	99	111	282	296
Interest	12	10	31	27
Depreciation	109	108	325	301
PBT	495	386	1,456	893
Net Profit	379	283	1,087	672

Acknowledging the quarterly performance Mr. Farrokh Bhathena, Director Sales and Marketing, KSB Limited said, "Third quarter has shown a substantial growth of 21% in sales with respect to previous quarter and we have registered 26% increase in the cumulative sales for 3 quarters with respect to last year. The profits earned are lesser as compared to the corresponding quarter of the last year due to effect of commodity price increase which is now significantly reflecting upon the profit margins and also, due to the fact that we are investing in people by undertaking employee-related investments to boost their morale.

We, with the current sales trend, are positive in regards to achieve the intended double-digit growth."

### **Major Highlights**

- Successfully dispatched order of Boiler Feed Pumps (BFP), Condensate Extraction Pumps (CEP)
  & Condensate Booster Pumps (CBP) for the first Export Order of Supercritical Power Plant
- KSB India Valves Division Coimbatore, supplied largest size #1500 SICCA valves in # C12A to Andritz via UPM Taurus, for Recovery & Power Boiler project in Uruguay, in Aug 2021
- Orders for the supply of Flue Gas Desulphurisation pumps for various projects
- Successfully executed and dispatched first FPSO order for SPOG for ONGC Kakinada Project

The Chief Financial Officer Mr. Milind Khadilkar said "Operations in KSB are not much affected due to Covid19 in Q3 of 2021." Informing about other updates Mr. Khadilkar stated, "The Company is in the process of constructing a new shed in the available space at its Standard Pumps Division at Sinnar, Nasik, Maharashtra to optimise the use of the available space for raw material and finished goods storage, small sub-assemblies and activities like painting, testing and packing.

The Company intends to extend the business activities in its existing solar segment into two categories i.e. submersible pumps and surface pumps with AC and DC Motors.

Also, Company is taking enhanced initiatives for ESG and has budgeted investments for proposed replacement of old motors & machineries, tree plantation etc. during FY 2022.

The Company continues to ensure preventive measures for Covid-19 and has completed both the vaccine dosages for majority of employees."

### **About KSB Limited**

KSB Limited Founded in 1960 in India is a part of KSB SE & Co KGaA., - one of the world's leading suppliers of pumps, valves and systems. Combining innovative technology and excellent service to provide intelligent solutions, the company has been offering innovative and sturdy solutions to cater to the myriad needs of the Indian Customer may it be in power, oil, building services, process engineering, water treatment, water transport, etc. The activities of KSB's in-house research centre focus on the areas of hydraulics, sealing technology, materials, production technology and automation.

Today the KSB group has a presence on all the continents with its own sales and marketing companies, manufacturing facilities and service operations. More than 15,000 employees generate annual consolidated sales revenue of over Two billion Euros.

#### Contact:

KSB Limited, Mumbai-Pune Road, Pimpri, Pune 411 018.