CIN No.: L17120GJ2008PLC054976 GST No.: 24AADCT0381R1ZZ

Date: 24th August, 2021

To,
The Manager,
Listing Department,
BSE Limited,
Phiroze Jeejeebhoy Tower,
Dalal Street, Mumbai 400 001

BSE Scrip Code: 540726

Dear Sir/Madam,

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulation 30 of SEBI Regulations, we wish to inform that, Rating Committee of CARE has reviewed its ratings on the basis of recent developments including operational and financial performance of Company.

The Rating Rationale of CARE dated 20.08.2021 for revision in credit rating is enclosed.

You are requested to take the above on record and oblige.

Yours faithfully,

For Trident Texofab Limited

Sanju Patel

Company Secretary & Compliance Officer

M. No. A37257

Regd. Office: 2004, 2nd Floor, North Extention, Falsawadi, Ring Road, Surat-395 003. Gujarat (INDIA). Phone: +91-261-2451274, 2451284 E-mail: info@tridenttexofab.com / www.tridenttexofab.com

Annexure 2 Press Release Trident Texofab Limited

Ratings

Facilities	Amount (Rs. crore)	Rating ²	Rating Action		
Long Term Bank Facilities	13.43 (Reduced from 14.10)	CARE BB-; Stable (Double B Minus; Outlook: Stable)	Revised from CARE BB; Stable (Double B; Outlook: Stable)		
Total Facilities	13.43 (Rs. Thirteen Crore and Forty-Three Lakhs Only)				

Details of instruments/facilities in Annexure-1

Detailed Rationale & Key Rating Drivers

Revision in the rating assigned to the bank facilities of Trident Texofab Limited (TTL) factors in, decline in scale of operation, deterioration in capital structure and debt coverage indicators and elongation in working capital cycle due to stretched collection and inventory holding period in FY21.

The ratings continue to be constrained by its moderate scale of operations coupled with low profit margins, leveraged capital structure, weak debt coverage indicators, working capital-intensive nature of operation with stretched liquidity position. The rating further continues to be constrained by susceptibility of profit margins due to volatile material prices and presence in competitive and fragmented industry.

The rating however, continues to derive strength from long track record of operation coupled with experienced promoters in the business.

Rating sensitivities

Positive Factors

- Increase in the scale of operations with a total operating income exceeding Rs.150 crore with tangible net worth base exceeding Rs.50 crore on a sustained basis
- Improvement in the capital structure with the overall gearing reaching below unity and improvement in debt coverage indicators with interest coverage ratio exceeding 3x and total debt to gross cash accruals reaching below 5x on a sustained basis
- Improvement in the liquidity position with utilization of the working capital limits reaching below 80% on a sustained basis

Negative Factors

 Elongation in the collection period exceeding 200 days, inventory holding exceeding 90 days on a sustained basis

Detailed description of the key rating drivers

Key Rating Weaknesses

Moderate scale of operations coupled with low profit margins: Company's total operating income continues to remain moderate and declined by 43.34% to Rs. 51.78 crore in FY21 from Rs.91.39 crore in FY20 due to impact of covid-19 outbreak. Company has achieved total income of Rs. 15.02 crore in Q1FY22 vis-à-vis Rs. 20.51 crore in Q4FY21 and Rs. 1.35 crore in Q1FY21. Further PBILDT margin of the company improved to 9.14% in FY21 vis-à-vis 5.74% in FY20 on account of increase in sales realization from trading

CARE Ratings Ltd.

¹Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and in other CARE publications. Page **5** of **9**

of fabrics and increased contribution of manufacturing to 20% in total sales of FY21 compared to 16% in FY20. Furthermore, company's PBILDT margin increased to 8.39% in Q1FY22 vis-à-vis 12.04% in Q4FY21 and 22.22% in Q1FY21. However, its PAT margin declined to 0.68% in FY21 vis-à-vis 0.99% on account of increase in interest cost due to increase in term loan availed and interest paid thereon in FY21. Furthermore, company has achieved net profit margin of 1.00% in Q1FY22 vis-à-vis 4.19% in Q4FY21 and net loss in Q1FY21.

Leveraged capital structure and weak debt coverage indicators: Capital structure of the company remained highly leveraged as company availed term loans to purchase the machineries for its manufacturing activity since FY20 and since then started availing term loans and promoters' contribution in form of unsecured loan. Further it deteriorated with overall gearing remained at 2.86x as on March 31, 2021 vis-à-vis 2.26x as on March 31, 2020 on account of increase in debt level in FY21. Debt coverage indicators deteriorated with total debt to GCA remained at 19.50x in FY21 vis-à-vis 11.30x in FY20 due to increase in debt level and interest coverage ratio also deteriorated to 1.66x in FY21 vis-à-vis 1.94x in FY20 on account of increase in interest cost. Furthermore, interest coverage ratio remained at 1.59x in Q1FY22 vis-à-vis 3.05x in Q4FY21 and 0.48x in Q1FY21.

Moderately working capital intensive nature of operations: The operation of TTL continued to remain working capital intensive and operating cycle elongated to 130 days in FY21 vis-à-vis 58 days in FY20 mainly on account of slow debtor recovery due to impact of covid-19 outbreak. Major funds are blocked in receivables (avg. collection period is 188 days in FY21 vis-à-vis 105 days in FY20) as company offers credit period of around 30-150 days to its clients to sustain in the competitive market scenario and inventory (average inventory period is 71 days in FY21 vis-à-vis 30 days in FY20) as company has to maintain inventory to execute the orders in timely manner. Further on the other hand it receives credit period of around 60-120 days which led to average creditors' period of 129 days in FY21 (vis-à-vis 76 days in FY20). All taken collectively, operations of the company remain working capital intensive.

Liquidity position: Stretched

The liquidity position remained stretched marked by tightly matched accruals to repay its debt obligations. Further, free cash and bank balance remained low at Rs.0.03 crore as on March 31, 2021 (vis-à-vis Rs. 0.08 crore as on March 31, 2020). The company has liquid investment worth Rs. 2.48 crore as on March 31, 2021. The operation of the company remains working capital intensive leading to average utilization of working capital limit of Rs. 10 crore at 98% for past twelve months ended June 2021. The current ratio and quick ratio stood at 1.36x and 1.09x respectively as on March 31, 2021 (vis-à-vis 1.41x and 1.06x respectively as on March 31, 2020). Company had availed moratorium provided by RBI under Covid-19 pandemic situation.

Susceptibility of profit margins due to volatile material prices: The material is the major cost driver (constituting about 89% of total cost of sales in FY21) and the prices of the same are volatile in nature therefore cost base remains exposed to any adverse price fluctuations in the prices of the polyester yarn, ink, fabric being major cost component amongst all materials is volatile in nature. Accordingly, the profitability margins of the company are susceptible to fluctuation in raw material prices. With limited ability to pass on the increase in raw material costs in a competitive operating spectrum, any substantial increase in raw material costs would affect the company's profitability.

Presence in competitive and fragmented industry: Company operates in a highly competitive and fragmented textile industry. The company witnesses intense competition from both organized and unorganized players domestically. This fragmented and highly competitive industry results into price competition thereby posing a threat to the profit margins of the companies operating in the industry.

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Key rating Strengths

Long track record of operation coupled with experienced promoters in the business: TTL possesses an established track record of more than a decade in the textile industry and is promoted by directors Mr. Hardik Desai along with Mr. Chetan Jariwala who have rich experience for more than two decades in the industry. All the promoters are assisted by experienced management team in the field of accounts, sales and production to carry out day-to-day operations.

Analytical approach: Standalone

Applicable criteria

CARE's Policy on Defa

CARE's Policy on Default Recognition

Criteria on assigning outlook and credit watch to Credit Ratings

Rating Methodology- Manufacturing Companies

Financial ratios (Non-Financial Sector)

Liquidity Analysis of Non-Financial Sector Entities

About the Company

Trident Texofab Limited (TTL) was incorporated in 2008, by Mr. Hardik Desai and Mr. Chetan Jariwala and got listed on Bombay Stock Exchange (SME platform) on October 10, 2017. TTL is engaged in the trading of polyester grey fabric and manufacturing of polyester and polyester blended fabric used in home furnishing products, clothing. Company has factory located in Surat with an installed capacity of 20 lakh meter of fabric per month. It procures polyester yarn, ink and fabric from the suppliers located in Surat and sells its product to the garment processing units in Surat, Ahmedabad, Panipat and Mumbai.

Brief Financials (Rs. crore)	FY20 (A)	FY21 (A)	Q1FY22 (UA)
Total operating income	91.39	51.78	15.02
PBILDT	5.25	4.73	1.26
PAT	0.90	0.35	0.15
Overall gearing (times)	2.26	2.86	Not available
Interest coverage (times)	1.94	1.66	1.59

A: Audited, UA: Unaudited

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not applicable

Rating History (Last three years): Please refer Annexure-2

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Annexure-1: Details of Instruments/Facilities

Name of the Instrument	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. crore)	Rating assigned along with Rating Outlook
Fund-based - LT-Cash Credit	-	-	-	10.00	CARE BB-; Stable
Fund-based - LT- Term Loan	-	-	August 2025	3.43	CARE BB-; Stable

Annexure-2: Rating History of last three years

		Current Ratings			Rating history			
Sr. No.	Name of the Instrument/Bank Facilities	Туре	Amount Outstanding (Rs. crore)	Rating	Date(s) & Rating(s) assigned in 2021- 2022	Date(s) & Rating(s) assigned in 2020- 2021	Date(s) & Rating(s) assigned in 2019- 2020	Date(s) & Rating(s) assigned in 2018- 2019
1.	Fund-based - LT- Cash Credit	LT	10.00	CARE BB-; Stable	-	1)CARE BB; Stable (30-Jul- 20)	1)CARE BB; Stable (24-Apr- 19)	-
2.	Fund-based - LT- Term Loan	LT	3.43	CARE BB-; Stable	-	1)CARE BB; Stable (30-Jul- 20)	1)CARE BB; Stable (24-Apr- 19)	-

Annexure 3: Complexity level of various instruments rated for this Company

Sr. No.	Name of the Instrument	Complexity Level
1.	Fund-based - LT-Cash Credit	Simple
2.	Fund-based - LT-Term Loan	Simple

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

Contact us

Media Contact

Mradul Mishra

Contact No.: +91-22-6837 4424

Email ID: mradul.mishra@careratings.com

Analyst Contact

Parijat Sinha

Contact No. +91-22-6754 3446 Email: parijat.sinha@careratings.com

Relationship Contact

Mr. Ankur Sachdeva Cell: + 91 98196 98985

E-mail: ankur.sachdeva@careratings.com

Mr. Saikat Roy

Cell: + 91 98209 98779

E-mail: saikat.roy@careratings.com

About CARE Ratings:

CARE Ratings commenced operations in April 1993 and over two decades, it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.

Disclaimer

CARE's ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE's ratings do not convey suitability or price for the investor. CARE's ratings do not constitute an audit on the rated entity. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CARE or its subsidiaries/associates may also have other commercial transactions with the entity. In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is, inter-alia, based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors. CARE is not responsible for any errors and states that it has no financial liability whatsoever to the users of CARE's rating.

Our ratings do not factor in any rating related trigger clauses as per the terms of the facility/instrument, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and if triggered, the ratings may see volatility and sharp downgrades.

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