

January 10, 2022

The Listing Dept., BSE Limited  
Corporate Relationship Department  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai- 400001  
Scrip Code: 512179

The Listing Dept.  
National Stock Exchange of India Limited  
Exchange Plaza,  
C-1, Block G, Bandra Kurla Complex  
Bandra (E),  
Mumbai – 400 051  
Trading Symbol: SUNTECK

Dear Sir,

**Sub: Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“the Regulations”)**

We would like you to take note of our key operational updates for **Q3 FY22** and **9M FY22**:

- a) **Pre-Sales:** We had pre-sales of **Rs ~352 crores in Q3 FY22, up 29% on QoQ basis** and **Rs ~800 crores in 9M FY22, up 23% on YoY basis.**
- b) **Collections:** Collections were **Rs ~270 crores in Q3 FY22, up 30% on QoQ basis** and **Rs ~649 crores in 9M FY22, up 41% on YoY basis.**

Additionally, **collections efficiency for the 9MFY22 stood at 81%**, up from 71% in 9MFY21.

- c) **Business Development:** In the last 18 months, we have acquired **~23 million sq ft of development potential across five projects at Vasai West, Vasind, Borivali West, Kalyan (Shahad) and Pen-Khopoli**, totaling to an estimated Gross Development Value (GDV) of Rs ~20,000 crores.

**Performance Summary:**

(Rs cr)	Q3 FY22	Q2 FY22	QoQ %	Q3 FY21	9M FY22	9M FY21	YoY %
Pre-sales	352	272	29%	349	800	651	23%
Collections	270	207	30%	252	649	459	41%

*Aforesaid nos. are provisional, subject to limited review*

In the forthcoming quarters, driven by new acquisitions, the company has a slew of project launches lined-up both in the premium and aspirational residential segments. These launches will lead to continued growth momentum in the pre-sales of the company and thereby, grow our market share.

This is for the information of your members and all concerned. You are requested to disseminate the above information on your respective websites.

Thanking you,

Yours truly,

**For Sunteck Realty Limited**

**Rachana Hingarajia**

**Company Secretary**

**Membership No A23202**